



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Drive | Concord, NH | 03301
Fax: (603) 271-1516 | TDD: (800) 753-2964
doit.nh.gov

Denis Goulet, *Commissioner*



35 - 10/21/26

August 31, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

Pursuant to Adm 606.08, authorize the Department of Information Technology (DoIT) to enter into a **Retroactive** and **Sole Source** cost savings software subscription with PointClickCare Tech. (VC 265098), Detroit MI, in the amount of \$99,759.46 to support NH Veteran's Home (NHVH), effective Governor and Council approval for the period of July 1, 2026 through June 30, 2027. **100% Other Funds.**

Funds are available in the following account for Fiscal Year 2027 with the authority to adjust encumbrances between fiscal years within the price limitation through the Budget Office, if needed and justified.

CAT#-DEPT#-AGENCY#-ACTIVIT#-ACCOUNTING UNIT #- DEPT NAME- AGENCY NAME -ACCOUNTING UNIT NAME CLASS- OBJECT - DESC	SFY 27
01-03-03-030010-76430000 IT for Veterans Home - 038-500175-Desktop Software	\$99,759.46

EXPLANATION

This **Retroactive** and **Sole Source** request is due to the timing of invoice receipt and DoIT to request quotes from statewide contracted resellers. This purchase represents an off-contract cost savings of \$18,832.43, as the off-contract price is \$99,759.46 compared to the contracted vendor price of \$118,591.89.

PointClickCare Software stores electronic medical records, critical care records and resident data to ensure continuity of care and essential Support. A loss of access to this application would disrupt medical history tracking and clinical documentation.

Respectfully Submitted,

Denis C. Goulet,
Commissioner/CIO
Department of Information Technology

DG/lmr

RID #105221



State of New Hampshire Purchase Order

PURCHASE ORDER NUMBER
1114534

This number must appear on all invoices, packages,
cartons, bills of lading, and packing slips.

Date: 08/28/2026
Status: DRAFT
Ship Via:
FOB: Destination
Freight Terms: Vendor Paid
Terms: Net 30
Due Days: 30

Bill To: DOIT NH VETERANS HOME
ATTN: BUSINESS OFFICE
27 HAZEN DR
CONCORD NH 03301

POINTCLICKCARE TECHNOLOGIES
6975 CREDITVIEW RD
MISSISSAUGA ON L5N 8E9
CANADA

Ship To:

DOIT NH VETERANS HOME
MAIN OFFICE
139 WINTER ST
TILTON NH 03276

Vendor #: 265098
Contact: Mathew Mello

Phone: (800) 277-2248
Fax: 91

AGENCY CONTACT: CHRIS LEWIS (603) 223-5754

In accordance with CI--26625

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
			Deliver on or before October 30, 2026 unless specified by line INVOICE NO.: CI-27691542 - Due 07/31/2026 RID NO.: 105221 POINT OF CONTACT INFORMATION New Hampshire Veterans Home ATTN: Joseph Bentley or Mary Beaudin PHONE NO.: 603-527-4400 EMAIL ADDRESS: joseph.f.bentley@doit.nh.gov mary.k.beaudin@nhvh.nh.gov **EMAIL INVOICE TO** AccountsPayable@doit.nh.gov		
1	225.00	EA	AUTOMATED CARE MESSAGING PERIOD: 07/01/2026-07/31/2026 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	14.97240	3,368.79
2	225.00	EA	CUSTOMER RELATIONSHIP MGMNT PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	.00001	0.00
3	1.00	EA	DOCUMENTATION STORAGE PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	185.13000	185.13
4	225.00	EA	EMAR -NON-PHARMACY INTEGRATION PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	.00001	0.00
5	1.00	EA	INTEGRATED DIRECT MESSAGING PERIOD: 07/01/2026-07/31/2026 Vendor Item Number: FLAT FEE Vendor Item Desc:	63.94000	63.94
6	225.00	EA	INTEGRATED MEDICATION MANAGEMENT PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	55.68960	12,530.16
7	225.00	EA	LABORATORY & RADIOLOGY PERIOD: 07/01/2026-07/31/2026 Vendor Item Number: INTEGRATED RESULTS Vendor Item Desc:	3.08880	694.98

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 00300

Total Amount: \$99,759.46

***** CONTINUED *****



State of New Hampshire Purchase Order

PURCHASE ORDER NUMBER
1114534

This number must appear on all invoices, packages,
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Date: 08/28/2026
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ATTN: BUSINESS OFFICE
27 HAZEN DR
CONCORD NH 03301

POINTCLICKCARE TECHNOLOGIES
6975 CREDITVIEW RD
MISSISSAUGA ON L5N 8E9
CANADA

Ship To:

DOIT NH VETERANS HOME
MAIN OFFICE
139 WINTER ST
TILTON NH 03276

Vendor #: 265098
Contact: Mathew Mello

Phone: (800) 277-2248
Fax: 91

AGENCY CONTACT: CHRIS LEWIS (603) 223-5754

In accordance with CI--26625

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
8	225.00	EA	NUTRITION MANAGEMENT - CORE PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	36.73080	8,264.43
9	225.00	EA	POINT OF CARE - POC PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	.00001	0.00
10	225.00	EA	POINTCLICKCARE ANALYTICS COMPLIA PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: COMPLIANCE PACKAGE Vendor Item Desc:	50.05920	11,263.32
11	225.00	EA	RESIDENT EVENT CALENDAR PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	17.19480	3,868.83
12	225.00	EA	SECURE CONVERSATIONS SUBSCRIPTIO PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: SUBSCRIPTION Vendor Item Desc:	29.93160	6,734.61
13	225.00	EA	SKILLED NURSING ELEMENTS PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	209.57280	47,153.88
14	225.00	EA	VENDOR INTEGRATION 5-PACK PERIOD: 07/01/2026-06/30/2027 Vendor Item Number: PCC CUSTOMER ID: 1193393 Vendor Item Desc:	25.02840	5,631.39
Purchase Order Summary				Goods Total:	\$99,759.46
				Order Total:	\$99,759.46

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 00300

Total Amount: \$99,759.46

1. The State of New Hampshire engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State Proposal and the Vendor's proposal, bid or quotation, any of which are incorporated herein by reference.

2. COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS. In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws. In addition, the Vendor shall comply with all applicable copyright laws.

3. TERM. The contract and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.

4. CONTRACT PRICE. The contract price, a payment schedule and a maximum limitation of price shall be as specified by the proposal or bid invitation and the Vendor's response. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the contractor and complete payment for the Services. The State shall have no other liability to the Vendor.

5. DELIVERY. If the Vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may repurchase similar items from any other source without competitive process, and the original Vendor may be liable to the state for any excess costs.

If a Vendor is unable to complete delivery by the date specified, he must contact the using branch and or agency. However, the branch and or agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. Deliveries are not considered accepted until compliance with these rules has been established. State personnel signatures on shipping documents shall signify only the receipt of shipment.

6. INVOICING. All invoices must be in triplicate showing Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the proposal or purchase order, payment will not be due until thirty(30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received, whichever is later.

7. PERSONNEL.

7.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.

7.2. The person signing this agreement on behalf of the State, or his or her delegee ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.

8. EVENT OF DEFAULT; REMEDIES.

8.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default").

8.1.1. failure to deliver the goods or services satisfactorily or on schedule; or

8.1.2. failure to submit any report required hereunder; or

8.1.3. failure to perform any of the other covenants and conditions of this agreement.

8.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty(30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and

8.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and

8.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default; and

8.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

9. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof regarding any further or other default on the part of the Vendor.

10. VENDOR'S RELATION TO THE STATE. In the performance of this agreement the Vendor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen's compensation or emoluments provided by the State to its employees.

11. ASSIGNMENT AND SUBCONTRACTS. The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

12. INDEMNIFICATION. The Vendor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the state, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

12.1. PATENT PROTECTION. The Vendor agrees to indemnify and defend the State of New Hampshire from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

13. TOXIC SUBSTANCES. In compliance with RSA 277-A known as the Workers Right to Know Act, the Vendor shall provide Material Safety Data Sheets with the delivery of any and all products covered by said law.

14. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

15. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

16. CONSTRUCTION OF AGREEMENT AND TERMS. This agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

17. ADDITIONAL PROVISIONS. The additional provisions (if any) have been set forth as Exhibit "A" hereto.

18. ENTIRE AGREEMENT. This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.



DEPARTMENT OF ADMINISTRATIVE SERVICES
DIVISION OF PROCUREMENT AND SUPPORT SERVICES
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
CONCORD, NEW HAMPSHIRE 03301-6398

DATE: 08/20/2026

TO: CHARLES ARLINGHAUS, COMMISSIONER
DEPT. OF ADMINISTRATIVE SERVICES

Requester: Chris Lewis	Agency: Dept of Information Technology and NH Veteran's Home
Commodity: 208 Software Subscriptions	Vendor: PointClickCare Tech V#265098
RFB/RFP/RFQ (if applicable) RQ260254	Contract: N/A
Est. Amount: \$99,759.46	

PERMISSION IS HEREBY REQUESTED TO WAIVE THE MANDATORY STATEWIDE CONTRACT USAGE PROVISION OF RSA 21-I:17-C, AND ADMINISTRATIVE RULE 600 FOR THE FOLLOWING REASONS:

The Department of Information Technology and NH Veteran's Home (NHVH) is requesting waiver to purchase off-contract for the purposes of cost savings by purchasing software subscription of PointClickCare direct from vendor. PointClickCare software stores electronic medical records for its residents, critical care records to provide continuity of medical care and support wellbeing of NHVH residents.

This software is available with contracted partner SHI International for a total of \$118,591.89, by purchasing with waiver direct to manufacturer, the NHVH will save \$18,832.43. No other contracted vendor was able to supply quote.

NHVH is requesting retroactive start July 1, 2026 for FY27 software subscription with manufacturer PointClickCare Tech for the total sum of \$99,759.46, upon approval of the Governor & Executive Council.

SUBMITTED FOR ACCEPTANCE BY:

CET
Digitally signed by
Corinne E. Tappin
DN:
cn=Corinne E. Tappin
o=State of New Hampshire
c=US
Date: 2026.08.20
14:42:33 -0400

Digitally signed by
Mathew T. Stanton
Date: 2026.08.21
15:07:28 -0400

PA / ADMIN / DEPUTY DIRECTOR
BUREAU OF PURCHASE AND PROPERTY

APPROVED FOR ACCEPTANCE BY:

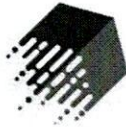
Digitally signed by
Gary S. Lunetta
Date: 2026.08.25
15:15:16 -0400

GARY S. LUNETTA, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES
*ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER
THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE
REVISED STATUTES, ANNOTATED 21-I:14, XII.*

CHARLES M. ARLINGHAUS, COMMISSIONER **DATE**
DEPARTMENT OF ADMINISTRATIVE SERVICES

New Hampshire

DoIT



**STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY**

27 Hazen Drive | Concord, NH | 03301
Fax: (603) 271-1516 | TDD: (800) 753-2964
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Denis Goulet, *Commissioner*

August 17, 2026

Department of Administrative Services
25 Capitol Street
Concord, NH 03301

**RE: Request to renew Electronic Medical Record (EMR) software directly from
PointClickCare Technologies**

The Department of Information Technology (DoIT) on behalf of New Hampshire Veterans Home (NHVH) is requesting to renew critical software that stores Electronic Medical Records (EMR) for its residents directly from PointClickCare Technologies (V#265098) in the amount of \$99,759.46 for the period of July 1, 2026 through June 30, 2027.

The invoice from PointClickCare was sent to NHVH late and was received on July 8th although the term state started on July 1st.

This critical software provides necessary medical care and improves the wellbeing of the NHVH residents. Loss of Access to this application will cut off the access to medical history, notes, etc. of the residents on NHVH.

DoIT issued a request for quote to our authorized statewide contracted software resellers and received only one (1) response. SHI International Corp (V#175141) submitted a quote for \$118,591.89. Based on our review, if this was purchased through PointClickCare Technologies instead of our contracted vendors. The State of New Hampshire would save \$18,832.43 against the next lowest cost.

Thank you for your consideration.

Loretta M. Razin
Department of Information Technology
Director, Bureau of Finance and Administration

INFORMATION BELOW for BFA-DoIT USE ONLY	
Request ID # (RID)	105221

REMIT PAYMENT TO

PointClickCare Technologies Inc.
PO BOX 736092
CHICAGO IL 60673-6092
UNITED STATES

PointClickCare Technologies Inc.
5570 Explorer Drive
Mississauga ON L4W 0C4
Canada
US Tax Id # 98-0378146

BILL TO

New Hampshire Veterans Home
Business Office
139 Winter St
Tilton, 03276
United States

Invoice #	CI-27691542
Date	07/01/2026
Terms	NET 30
Due Date	07/31/2026
Currency	US Dollar
PCC Customer ID	1193393
PO Number	PO#1081426

Summary

Product	Billing Period	Product PO Number	Quantity	Net Rate	Amount
Customer Relationship Management	07/01/2026-06/30/2027	PO#1081426	225	\$0.00	\$0.00
Documentation Storage	07/01/2026-06/30/2027	PO#1081426	1	\$185.1336	\$185.13
Integrated Medication Management	07/01/2026-06/30/2027		225	\$55.6896	\$12,530.16
Nutrition Management - Core	07/01/2026-06/30/2027	PO#1081426	225	\$36.7308	\$8,264.43
Point of Care (POC)	07/01/2026-06/30/2027	PO#1081426	225	\$0.00	\$0.00
PointClickCare Analytics Compliance Package	07/01/2026-06/30/2027	PO#1081426	225	\$50.0592	\$11,263.32
Resident Event Calendar	07/01/2026-06/30/2027	PO#1081426	225	\$17.1948	\$3,868.83
Secure Conversations Subscription	07/01/2026-06/30/2027	PO#1081426	225	\$29.9316	\$6,734.61
Skilled Nursing Elements	07/01/2026-06/30/2027	PO#1081426	225	\$209.5728	\$47,153.88
Vendor Integration 5-Pack	07/01/2026-06/30/2027	PO#1081426	225	\$25.0284	\$5,631.39
eMAR (non-pharmacy integration)	07/01/2026-06/30/2027	PO#1081426	225	\$0.00	\$0.00
Integrated Direct Messaging - flat fee - idmexchange.com(SES)	07/01/2026-07/31/2026		1	\$63.9382	\$63.94
Laboratory & Radiology Integrated Results	07/01/2026-07/31/2026		225	\$3.0888	\$694.98
Automated Care Messaging	07/01/2026-12/31/2026		225	\$14.9724	\$3,368.79

We appreciate your partnership and value your business. Please reference the invoice numbers with all your payments. Overdue balances are subject to 1% monthly charge (12% annually).***Electronic payments are preferred. Please see below for details***

Subtotal	\$99,759.46
Tax	\$0.00
Total	\$99,759.46

Location Summary

Location Name	Organization Code	Amount	Tax	Total Amount
New Hampshire Veterans Home	nhv	\$99,759.46	\$0.00	\$99,759.46
		\$99,759.46	\$0.00	\$99,759.46

Product Information

Product	Description
Automated Care Messaging	Automated Care Messaging
Customer Relationship Management	A subscription fee for Customer Relationship Management, which includes Lead Management and Referral Management
Documentation Storage	Documentation Storage
Integrated Direct Messaging - flat fee - idmexchange.com(SES)	Integrated Direct Messaging provides the ability to send/receive messages using a Direct address provided by PointClickCare for SES HISP
Integrated Medication Management	Integrated Medication Management
Laboratory & Radiology Integrated Results	A subscription fee for the Integrated Results Tracking module
Nutrition Management - Core	Nutrition Management bundle includes "Nutrition Management - Essentials", "Nutrition Management - Menus" and "Nutrition Management - Recipes and Production"
Point of Care (POC)	Point of Care.
PointClickCare Analytics Compliance Package	Performance Insights is a dashboard driven, interactive, unified visual analytical tool focusing on in-building or organizational performance.
Resident Event Calendar	Resident and facility/community scheduling application with ability to document event attendance and progress notes with event details.
Secure Conversations Subscription	Secure Conversations provides the ability to send secure text messages from PointClickCare to the mobile app to conduct a conversation that is visible to care team members within PointClickCare.
Skilled Nursing Elements	The Skilled Nursing Elements package includes: Core System Components (Application Configuration, Census Management, Communications Dashboard, Multi-site Database Management, User Account Management/Security, User Defined Fields), Core Clinical Components (Allergies, Care Plans, Immunizations, Incident Reports, MDS 3.0 Management, Medical Diagnoses, Order Management, Progress Notes, Standard Assessments, Weights & Vitals), Core Revenue Cycle Components (Basic Claims Management Submission, Billing/AR, Collections, Trust Accounts), Shared Training db/Sandbox, 1GB Data Storage per Org.
Vendor Integration 5-Pack	Vendor Integration 5-Pack offers the option to Integrate with 5 PointClickCare Integration Vendors for the transfer of information to feed to 3rd Party Systems. Excludes pharmacy, lab and radiology integrations.
eMAR (non-pharmacy integration)	non-integrated eMAR (Electronic Medication Administration Record) subscription



Pricing Proposal

Quotation #: 27787414

Reference #: Upfront Payment

Created On: 7/24/2026

Valid Until: 7/31/2026

**NH-Department of Information
Technology**

Joe Bentley

25 Capitol Street

Concord

NH

03301

Phone: (603) 271-3191

Email: Joseph.F.Bentley@doit.nh.gov

**Inside Account Manager - Public
Sector**

Nicole Gomberg

300 Davidson Ave

Somerset, NJ 08873

Phone: 732-868-5942

Email: nicole_gomberg@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Documentation Storage PointClickCare - Part#: NPN-Point-Docum-A Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473 Coverage Term: 7/1/2026 - 6/30/2027	1	\$196.95	\$196.95
2 Integrated Medication Management PointClickCare - Part#: NPN-Point-Integ-A Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473 Coverage Term: 7/1/2026 - 6/30/2027 Note: QTY 225	1	\$13,329.96	\$13,329.96
3 Skilled Nursing Elements PointClickCare - Part#: NPN-Point-Skill-A Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473 Coverage Term: 7/1/2026 - 6/30/2027 Note: QTY 225	1	\$50,163.70	\$50,163.70
4 Customer Relationship Management PointClickCare - Part#: NPN-Point-CRM Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473	1	\$0.00	\$0.00

Coverage Term: 7/1/2026 - 6/30/2027

Note: QTY 225

5	PointClickCare Analytics Compliance Package	1	\$11,982.26	\$11,982.26
	PointClickCare - Part#: NPN-Point-ANALY-A			
	Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)			
	Contract #: CTR060028			
	Subcontract #: 8003473			
	Coverage Term: 7/1/2026 - 6/30/2027			
	Note: QTY 225			

6	Vendor Integration 5-Pack	1	\$5,990.81	\$5,990.81
	PointClickCare - Part#: NPN-Point-Vendo-A			
	Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)			
	Contract #: CTR060028			
	Subcontract #: 8003473			
	Coverage Term: 7/1/2026 - 6/30/2027			
	Note: QTY 225			

7	Smartpath	1	\$0.00	\$0.00
	PointClickCare - Part#: NPN-Point-Smart			
	Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)			
	Contract #: CTR060028			
	Subcontract #: 8003473			
	Coverage Term: 7/1/2026 - 6/30/2027			
	Note: QTY 225			

8	Resident Event Calendar	1	\$4,115.74	\$4,115.74
	PointClickCare - Part#: NPN-Point-Resid-A			
	Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)			
	Contract #: CTR060028			
	Subcontract #: 8003473			
	Coverage Term: 7/1/2026 - 6/30/2027			
	Note: QTY 225			

9	eMAR (non-pharmacy integration)	1	\$0.00	\$0.00
	PointClickCare - Part#: NPN-Point-eMAR(-A			
	Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)			
	Contract #: CTR060028			
	Subcontract #: 8003473			
	Coverage Term: 7/1/2026 - 6/30/2027			
	Note: QTY 225			

10	Secure Conversations Subscription	1	\$7,164.51	\$7,164.51
	PointClickCare - Part#: NPN-Point-Secur-A			
	Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)			
	Contract #: CTR060028			
	Subcontract #: 8003473			
	Coverage Term: 7/1/2026 - 6/30/2027			
	Note: QTY 225			

11	Nutrition Management - Core	1	\$8,791.91	\$8,791.91
	PointClickCare - Part#: NPN-Nutri-Manag-C			

Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)

Contract #: CTR060028

Subcontract #: 8003473

Coverage Term: 7/1/2026 - 6/30/2027

Note: QTY 225

12	Integrated Direct Messaging - flat fee - idmexchange.com(SSES) PointClickCare - Part#: NPN-Point-Integ-D Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473 Coverage Term: 7/1/2026 - 6/30/2027	1	\$816.26	\$816.26
13	Point of Care (POC) PointClickCare - Part#: NPN-Point-Point-D Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473 Coverage Term: 7/1/2026 - 6/30/2027 Note: QTY 225	1	\$0.00	\$0.00
14	Laboratory & Radiology Integrated Results PointClickCare - Part#: NPN-Point-LRIR Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473 Coverage Term: 7/1/2026 - 6/30/2027 Note: QTY 225	1	\$8,872.09	\$8,872.09
15	Automated Care Messaging PointClickCare - Part#: NPN-Point-ACM Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 8003473 Coverage Term: 7/1/2026 - 6/30/2027 Note: QTY 225	1	\$7,167.70	\$7,167.70
			Total	\$118,591.89

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

An estimated 4% annual uplift is expected to be applied effective July 1, 2027

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.