

COMMISSIONER
Jared S. Chicoine

DEPUTY COMMISSIONER
Joshua W. Elliott

STATE OF NEW HAMPSHIRE



DEPARTMENT OF ENERGY

21 S. Fruit St., Suite 10
Concord, N.H. 03301-2429

35 - 9/16/26

TDD Access
Relay NH
711

(603) 271-3670

Website:
www.energy.nh.gov

September 16, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the New Hampshire Department of Energy (Department) to amend the existing **SOLE SOURCE** contract with Southern New Hampshire Services, Inc. dba Community Action Partnership Hillsborough and Rockingham Counties (CAPHR), Manchester, NH, Vendor #177198, for the Senior Energy Assistance Services (SEAS) Program by increasing the price limitations by \$35,584 from \$66,652 to \$102,236 and by extending the completion date from September 30, 2027 to September 30, 2029, effective upon Governor and Executive Council approval.

The original contract was approved by Governor and Executive Council on November 22, 2022, Item #66 and amended on November 13, 2024, Item #59. **100% Other Funds (Transfer from NH DHHS).**

Funds are available in Fiscal Year (FY) 2027 and anticipated to be available in FY 2028 and 2029 in the account Fuel Assistance upon the continued appropriation and availability of funds in the future operating budget, with the authority to adjust encumbrances through the Budget Office if needed and justified.

02-52-52-52050-33540000-074-500587	FY 2027	FY 2028	FY 2029
Grants for Pub Assist & Relief	\$13,344	\$17,792	\$4,448

EXPLANATION

This is an amendment to a **SOLE SOURCE** contract because the historical performance of the Community Action Agencies (CAA) in the New Hampshire LIHEAP (also known as the Fuel Assistance Program or FAP), their outreach and client service capabilities, and the synergies that benefit the SEAS program as a result of the five statewide CAAs' implementation of several other federal assistance programs. The Department proposes to continue to subcontract with the five CAAs who have successfully provided energy assistance services at the local level for more than three decades.

This Department contract provides the Community Action Agency with the program funds to support the Senior Energy Assistance Services (SEAS) Program. The SEAS Program makes home energy more affordable for households with members who are 60 years of age or older, who are experiencing a home energy hardship, and who are not eligible for the state's Fuel Assistance Program under the current income limits. The CAAs determine eligibility for the Fuel Assistance Program and efficiently distribute these funds to households in need.

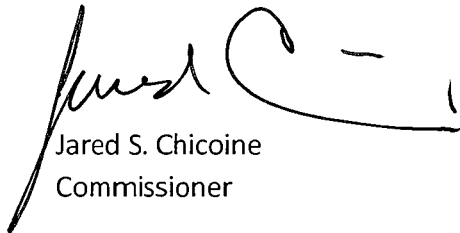
A federal grant provided by the Administration for Community Living (Title IIIB Supportive Services) awarded to the New Hampshire Department of Health and Human Services (NH DHHS) Division of Elderly and Adult Services provides funding for the Senior Energy Assistance Services Program. A Memorandum of Understanding (MOU) for this program was originally approved by Governor and Council on March 23, 2022, Item #25, amended on September 25, 2024, Item #34 and amended on March 3, 2026, Item #121.

In the event that the Other Funds become no longer available, General Funds will not be requested to support this program.

The Department has determined that the vendor is in good standing with the Secretary of State's Office, has secured the required levels of insurance, and has provided evidence of authority to execute and be bound by the contract. Documents supporting these assertions are available at the agency, for review upon request.

CAPHR is a non-profit organization, and the Department has confirmed the vendor is registered and in good standing with the Department of Justice's Charitable Division.

Respectfully submitted,



Jared S. Chicoine
Commissioner

NEW HAMPSHIRE DEPARTMENT OF ENERGY
SUBJECT: SENIOR ENERGY ASSISTANCE SERVICES (SEAS) CONTRACT
COMMUNITY ACTION PARTNERSHIP OF HILLSBOROUGH AND ROCKINGHAM COUNTIES
AMENDMENT #2

This Amendment is between the State of New Hampshire Department of Energy, 21 South Fruit Street, Concord, Merrimack County, NH 03301 (hereinafter referred to as the "State") and Southern New Hampshire Services, Inc. dba Community Action Partnership Hillsborough and Rockingham Counties, 40 Pine St, Manchester, Hillsborough County, NH 03103 (hereinafter the "Contractor").

Pursuant to an Agreement (hereinafter referred to as the "Agreement"), as approved by Governor and Council on November 22, 2022, Item #66, and as amended on November 13, 2024, Item # 59, the Contractor has agreed to provide certain Services, pursuant the terms and conditions specified in the Agreement and in consideration of payment by the State of certain sums as specified therein.

WHEREAS, pursuant to the provisions of Section 17 of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and only after approval of such modification or amendment by the Governor and Council; and

WHEREAS, the State and the Contractor have agreed to amend the Agreement in certain respects.

NOW THEREFORE, in consideration of the foregoing and of the covenants and conditions in the Agreement as set forth herein, the parties agree to the following:

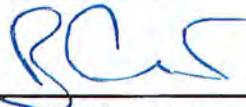
- 1) Amendment and Modification of Agreement. The Agreement is amended and modified as follows:
 - A) Completion Date: Amend Subparagraph 1.7 of the Agreement by deleting the current completion date of September 30, 2027 and inserting in place thereof the date of September 30, 2029.
 - B) Price Limitation: Amend Subparagraph 1.8 of the Agreement by deleting the current sum of \$66,652 and inserting in place thereof the total sum of \$102,236.
 - C) Exhibit C – Payment Terms: Amend Exhibit C, first and second paragraph by deleting the current sum of \$66,652 and inserting in place thereof \$102,236.
 - D) Exhibit C – Payment Terms: Amend Exhibit C, third paragraph, by striking the current completion date of September 30, 2027 and inserting in place thereof the date of September 30, 2029.

- E) Exhibit D: Amend the period covered by this certification to "September 21, 2022 to September 30, 2029."
- F) Exhibit E: Amend the contract period dates to "September 21, 2022 to September 30, 2029."
- 2) Continuance of Agreement. Except as specifically amended and modified by the Terms and Conditions of this Amendment, obligations of the parties here under shall remain in full force and effect in accordance with the terms and conditions set forth in the Agreement as it existed immediately prior to this Amendment.

IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year written below.

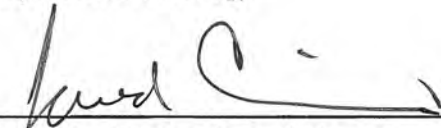
Community Action Partnership of Hillsborough and
Rockingham Counties

Date: 7-29-2026

By: 
Ryan Clouthier, Chief Executive Officer

STATE OF NEW HAMPSHIRE
NH Department of Energy

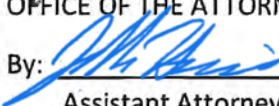
Date: 07/29/2026

By: 
Jared S. Chicoine, Commissioner

Approved as to form, execution and substance:

OFFICE OF THE ATTORNEY GENERAL

Date: 8/26/2026

By: 
Assistant Attorney General

I hereby certify that the foregoing contract was approved by the Governor and Council of the State of New Hampshire at their meeting on _____, 2026.

OFFICE OF THE SECRETARY OF STATE

By: _____

Title: _____

State of New Hampshire

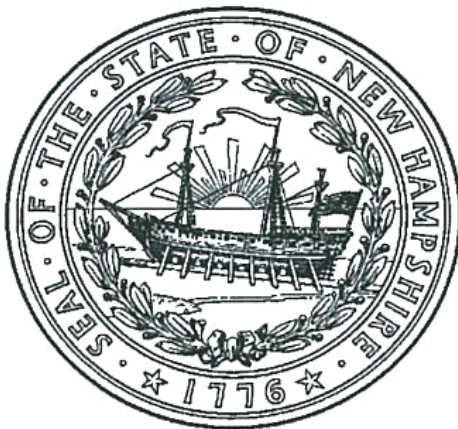
Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that SOUTHERN NEW HAMPSHIRE SERVICES INC. is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on May 28, 1965. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **65506**

Certificate Number: **0007901388**



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 7th day of April A.D. 2026.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan
Secretary of State

State of New Hampshire

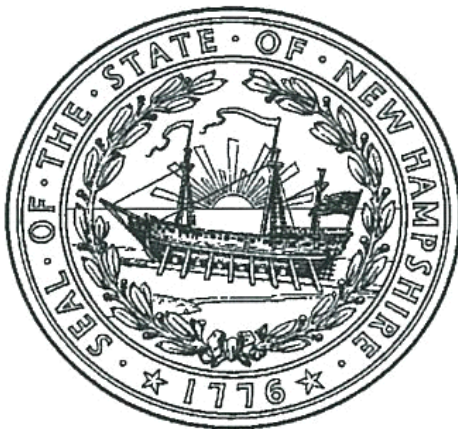
Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that COMMUNITY ACTION PARTNERSHIP HILLSBOROUGH AND ROCKINGHAM COUNTIES is a New Hampshire Trade Name registered to transact business in New Hampshire on June 28, 2024. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **966212**

Certificate Number: **0007906386**



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 13th day of April A.D. 2026.

A handwritten signature in black ink, appearing to read "D. Scanlan", is written over a faint circular outline.

David M. Scanlan
Secretary of State

CERTIFICATE OF AUTHORITY

I, Orville Kerr, hereby certify that:
(Name of the elected Officer of the Corporation/LLC; cannot be contract signatory)

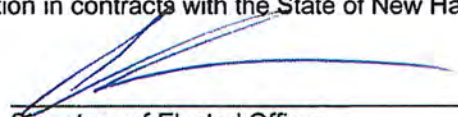
1. I am a duly elected Clerk/Secretary/Officer of Southern New Hampshire Services, Inc. dba Community Action Partnership Hillsborough and Rockingham Counties.
(Corporation/LLC Name)

2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on February 25, 2026, at which a quorum of the Directors/shareholders were present and voting.

VOTED: That Ryan Clouthier, CEO, Sarah Vanderhoof, COO; James Chaisson, CFO, and Cara Aliberti, Senior Accountant (may list more than one person) is duly authorized on behalf of Southern New Hampshire Services, Inc. to enter into contracts or agreements with the State of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority **remains valid for thirty (30) days** from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: 2/29/26



Signature of Elected Officer
Name: Orville Kerr
Title: Secretary



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

03/30/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Cross Insurance-Manchester 1100 Elm Street Manchester NH 03101	CONTACT NAME: Stephanie Pepper PHONE (A/C, No, Ext): (603) 669-3218 FAX (A/C, No): (603) 645-4331 E-MAIL ADDRESS: manch.certs@crossagency.com
	INSURER(S) AFFORDING COVERAGE INSURER A: Philadelphia Indemnity Ins Co INSURER B: The North River Insurance Company INSURER C: INSURER D: INSURER E: INSURER F:
	NAIC # 18058 21105

COVERAGES**CERTIFICATE NUMBER:** 26-27 All lines w/prof**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO-JECT ☐ LOC OTHER:			PHPK2670953-005	04/01/2026	04/01/2027	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY			PHPK2670952-005	04/01/2026	04/01/2027	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED ☒ RETENTION \$ 10,000			PHUB905859-005	04/01/2026	04/01/2027	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N ☒ N	N / A	R02587HCHS2026-01 (3a.) NH	01/01/2026	01/01/2027	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Professional Liability			PHPK2670953-005	04/01/2026	04/01/2027	Each Prof Incident \$1,000,000 Aggregate \$2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Refer to policy for exclusionary endorsements and special provisions.

CERTIFICATE HOLDER**CANCELLATION**NH Department of Energy
21 South Fruit Street

Concord

NH 03301

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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NONPROFIT COVER SHEET

A. Entity Name: Southern New Hampshire Services, Inc. dba Community Action Partnership Hillsborough and Rockingham Counties

B. Entity's Contact Information:

For Records Requests (e.g., resumes of key personnel; audited financial statements):

Name / Phone / Email: Deb Stohrer, 603-668-8010, dstohrer@caphr.org

Person responsible for Accuracy and Completeness of information provided:

Name: Ryan Clouthier

Title: CEO

Signature: _____

C. List Board of Directors and Affiliations

<u>Name (Identify any additional role(s) in Parentheses)</u> E.g., John Doe (President)	<u>Affiliations</u>
Commissioner Toni Pappas	Public
Kathleen Mackin	Representative of low income
Thomas Mullins	Public
Orville Kerr	Representative of low income
Carrie Marshall Gross	Private
German Ortiz	Private
Deborah Gosselin O'Shea	Private
Wanda Kennerson	Private
Speaker Sherm Packard	Public
Commissioner Kevin Burgess	Public
Anna Hamel	Representative of low income
Carrie Santos	Representative of low income
Joy Barrett	Representative of low income
AnneMarie Penner	Representative of low income

D. List Key Personnel (Resumes must be available upon request to the person(s) listed in section B or may be attached):

<u>Name</u>	<u>Role</u>	<u>Annual Salary</u>	<u>Amount Paid From This Contract</u>
Ryan Clouthier	CEO	\$200,000	\$0.00
Sarah Vanderhoof	COO	\$145,200	\$0.00
James Chaisson	CFO	\$175,011	\$0.00

DISCLOSURE OF LEGAL ACTIVITIES INVOLVING THE STATE OF NEW HAMPSHIRE OR ANOTHER GOVERNMENT ENTITY

E. Check one of the following:

- [X] The entity is **not currently or has not been** party to any legal proceeding involving the State of New Hampshire (or any agency or subdivision thereof) or any other state/federal government entity before any adjudicative body in any jurisdiction **OR**
- [] The entity is or has been party to one or more legal proceedings as set forth above. Identify the jurisdiction, court or other adjudicative body, case number, and briefly describe the nature of the proceeding (Attached extra sheet if necessary).
-
-
-

CHARITABLE TRUSTS UNIT COMPLIANCE CERTIFICATION

F. Check one of the following:

- [X] is registered and in good standing with the New Hampshire Department of Justice Charitable Trusts Unit (** see note below) **or** has submitted a complete application for registration to the Charitable Trusts Unit and is awaiting a registration determination **OR**
- [] is not required to register with the Charitable Trusts Unit because it is neither tax-exempt under section 501(c)(3) of the Internal Revenue Code nor engages in charitable solicitations in the State of New Hampshire **OR**
- [] is exempt from registration with the Charitable Trusts Unit because it is a federal or state government, agency, or subdivision or is a religious organization, an integrated auxiliary of a religious organization, or is a convention or association of churches.

** Note: Attached screen shot from the DOJ Registered Charities List found at:

<https://mm.nh.gov/files/uploads/doj/remote-docs/registered-charities.pdf>

FINANCIAL DISCLOSURES

G. Check one the following:

- [X] The organization hired an outside firm to audit its financial statements or to prepare GAAP-compliant financial statements for its most recently completed fiscal year. If so, please ensure that the financial statements and audit results are available to be requested from the contact listed on Page 1 (audited financials may be attached) **OR**
- [] The above does not apply, but the organization filed an IRS Form 990 or Form 990-EZ for its most recently completed fiscal year. Please attach that IRS Form 990 or Form 990-EZ to the submission. (Form 990 Schedule B is not required) **OR**
- [] ***If neither of the above apply***, complete the Income Statement and Balance Sheet below with the following basic financial information from the organization's most recently completed fiscal year:

1. INCOME STATEMENT

	<u>Revenue</u>		<u>Expenses</u>
<i>Grants</i>	\$	<i>Compensation of officers, directors, and key personnel</i>	\$
<i>Donations</i>	\$		
<i>Program Services Revenue</i>	\$	<i>Other salaries & wages</i>	\$
<i>Interest & Dividends</i>	\$	<i>Payroll taxes & employee benefits</i>	\$
<i>All other Revenue</i>	\$	<i>Occupancy, rent, utilities, and insurance</i>	\$
<u>Total Revenue</u>	\$	<i>Printing, publications, postage, office supplies, and IT</i>	\$
		<i>All other expenses</i>	\$
		<u>Total Expenses</u>	\$

2. BALANCE SHEET

<u>Assets</u>		<u>Liabilities</u>	
<i>Cash & Equivalents</i>	\$	<i>Accounts Payable</i>	\$
<i>Investments</i>	\$	<i>Loans Payable</i>	\$
<i>Real Estate (less any depreciation)</i>	\$	<i>All other liabilities</i>	\$
<i>Other Property & Equipment (less any depreciation)</i>	\$	<u>Total Liabilities</u>	\$
<i>Pledges, grants, accounts receivable</i>	\$		
<i>All other assets</i>	\$		
<u>Total Assets</u>	\$		



**Community Action Partnership
Hillsborough Rockingham Counties
Mission Statement**

We dedicate ourselves to addressing poverty in the midst of plenty in this nation by opening to everyone the opportunity for education and training; the opportunity for work; and the opportunity to live in decency and dignity.

SOUTHERN NEW HAMPSHIRE SERVICES, INC.
AND AFFILIATE

**COMBINED FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION
FOR THE YEARS ENDED JULY 31, 2025 AND 2024
AND
INDEPENDENT AUDITORS' REPORT AND
REPORTS ON COMPLIANCE AND INTERNAL CONTROL**



SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024**

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Southern New Hampshire Services, Inc. and Affiliate

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Southern New Hampshire Services, Inc. and Affiliate (a nonprofit organization), which comprise the combined statements of financial position as of July 31, 2025 and 2024, and the related combined statements of activities and changes in net assets, functional expenses and cash flows for the years then and the related notes to the financial statements.

In our opinion, the combined financial statements present fairly, in all material respects, the financial position of Southern New Hampshire Services, Inc. and Affiliate as of July 31, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Southern New Hampshire Services, Inc. and Affiliate and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Southern New Hampshire Services, Inc. and Affiliate's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentation, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Southern New Hampshire Services, Inc. and Affiliate's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Southern New Hampshire Services, Inc. and Affiliate's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the combined financial statements. Additionally, the combining schedules of financial position and combining schedules of activities are presented for additional analysis and are not a required part of the combined financial statements. Additionally, the supplementary information as required by New Hampshire Housing is presented for additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 23, 2026, on our consideration of Southern New Hampshire Services, Inc. and Affiliate's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Southern New Hampshire Services, Inc. and Affiliate's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Southern New Hampshire Services, Inc. and Affiliate's internal control over financial reporting and compliance.

Leone McDonnell & Roberts
Professional Association

Dover, New Hampshire
March 23, 2026

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE**COMBINED STATEMENTS OF FINANCIAL POSITION
JULY 31, 2025 AND 2024****ASSETS**

	<u>2025</u>	<u>2024</u>
CURRENT ASSETS		
Cash and cash equivalents	\$ 8,788,423	\$ 9,539,517
Investments	10,118,567	9,456,835
Grants receivable	4,277,936	4,269,703
Accounts receivable	980,306	836,027
Prepaid expenses	<u>274,926</u>	<u>189,485</u>
Total current assets	<u>24,440,158</u>	<u>24,291,567</u>
PROPERTY		
Land	4,376,194	4,166,475
Buildings and improvements	18,621,916	18,071,076
Vehicles and equipment	<u>1,779,212</u>	<u>1,644,351</u>
Total property	<u>24,777,322</u>	<u>23,881,902</u>
Less: accumulated depreciation	<u>7,759,636</u>	<u>6,907,196</u>
Property, net	<u>17,017,686</u>	<u>16,974,706</u>
OTHER ASSETS		
Restricted cash	<u>471,315</u>	<u>530,820</u>
TOTAL ASSETS	<u>\$ 41,929,159</u>	<u>\$ 41,797,093</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Current portion of long term debt	\$ 96,174	\$ 91,766
Accounts payable	1,006,520	1,291,035
Accrued payroll and related expenses	1,970,618	2,310,624
Accrued compensated absences	413,814	405,259
Other liabilities	143,129	299,675
Refundable advances	708,902	1,056,760
Tenant security deposits	<u>80,628</u>	<u>80,712</u>
Total current liabilities	4,419,785	5,535,831
LONG TERM LIABILITIES		
Long term debt, less current portion shown above	<u>1,225,238</u>	<u>1,309,061</u>
Total liabilities	5,645,023	6,844,892
NET ASSETS		
Without donor restrictions	<u>36,284,136</u>	<u>34,952,201</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 41,929,159</u>	<u>\$ 41,797,093</u>

See Notes to Combined Financial Statements

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE**COMBINED STATEMENTS OF ACTIVITIES**
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
REVENUES, GAINS AND OTHER SUPPORT		
Grant revenue	\$ 37,574,837	\$ 40,037,178
Program service fees	1,086,681	754,401
Local funding	194,933	277,042
Rental income	959,707	930,124
Gifts and other contributions	283,674	297,407
Interest and dividend income	193,915	293,616
Realized gain (loss) on investments	159,363	(109,036)
Unrealized gain on investments	411,975	895,857
Miscellaneous	73,747	262,632
In-kind contributions	3,162,772	3,634,310
Gain (loss) on disposal of property	<u>500</u>	<u>(42,374)</u>
Total revenues, gains and other support	<u>44,102,104</u>	<u>47,231,157</u>
EXPENSES		
Program services		
Child development	12,868,340	13,361,608
Community services	1,743,233	1,719,902
Economic and workforce development	2,787,181	4,159,088
Energy	15,565,347	15,983,329
Language and literacy	179,550	202,317
Housing and homeless	354,639	1,089,085
Nutrition and health	2,154,873	2,078,468
Special projects	2,415,054	2,008,413
Volunteer services	130,446	130,692
SNHS Management Corporation	<u>2,458,677</u>	<u>2,135,197</u>
Total program services	40,657,340	42,868,099
Supporting activities		
Management and general expense	<u>2,112,829</u>	<u>2,038,841</u>
Total expenses	<u>42,770,169</u>	<u>44,906,940</u>
CHANGE IN NET ASSETS	1,331,935	2,324,217
NET ASSETS, BEGINNING OF YEAR	<u>34,952,201</u>	<u>32,627,984</u>
NET ASSETS, END OF YEAR	<u>\$ 36,284,136</u>	<u>\$ 34,952,201</u>

See Notes to Combined Financial Statements

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**COMBINED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JULY 31, 2025**

EXPENSES	Program Services						
	<u>Child Development</u>	<u>Community Services</u>	<u>Economic and Workforce Development</u>	<u>Energy</u>	<u>Language and Literacy</u>	<u>Housing and Homeless</u>	<u>Nutrition and Health</u>
Payroll	\$ 5,624,995	\$ 697,501	\$ 1,258,860	\$ 2,307,486	\$ 148,754	\$ 148,846	\$ 913,020
Payroll taxes	423,664	52,768	94,273	176,007	9,921	11,325	68,367
Fringe benefits	1,100,467	100,615	216,727	464,151	8,372	22,310	143,980
Workers compensation insurance	75,116	4,973	1,800	11,443	2,009	827	15,627
Unemployment	12,097	1,426	2,966	5,054	290	339	2,151
Retirement benefits	388,835	62,783	97,276	149,370	3,391	5,531	52,083
Consultant and contractual	180,788	232,751	9,345	997,184	658	786	11,390
Travel and transportation	102,342	11,483	49,470	60,053	220	3,255	54,016
Conferences and meetings	75	40,902	497	12,369	82	-	2,388
Occupancy	633,469	199,580	356,025	154,182	9,051	12,111	76,697
Advertising	107,271	3,582	6,153	859	178	-	50,887
Supplies	316,684	24,328	10,508	83,131	9,050	2,101	349,837
Equipment rentals and maintenance	10,535	566	1,770	64,559	1,013	106	2,371
Insurance	41,900	59,902	1,912	41,675	68	373	10,393
Telephone	85,823	21,925	28,513	46,636	4,517	3,530	74,088
Postage	262	10	342	35,036	10	31	1,728
Printing and publications	8,063	6,125	-	-	-	-	267
Subscriptions	-	55	-	914	-	-	-
Program support	-	130,523	-	83,507	-	-	-
Interest	5,425	-	-	-	-	-	-
Depreciation	282,670	144,783	459	6,145	1,968	7,949	11,039
Assistance to clients	200,238	-	604,431	10,965,830	-	197,129	389,632
Other expense	207,170	8,733	21,954	31,840	623	-	5,953
Miscellaneous	15,411	5,571	35,220	2,416	-	451	1,276
In-kind expenses	<u>3,162,772</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
SUBTOTAL	12,986,072	1,810,885	2,798,501	15,699,847	200,175	417,000	2,237,190
Eliminations	<u>(117,732)</u>	<u>(67,652)</u>	<u>(11,320)</u>	<u>(134,500)</u>	<u>(20,625)</u>	<u>(62,361)</u>	<u>(82,317)</u>
TOTAL EXPENSES	<u>\$ 12,868,340</u>	<u>\$ 1,743,233</u>	<u>\$ 2,787,181</u>	<u>\$ 15,565,347</u>	<u>\$ 179,550</u>	<u>\$ 354,639</u>	<u>\$ 2,154,873</u>

See Notes to Combined Financial Statements

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**COMBINED STATEMENT OF FUNCTIONAL EXPENSES (Continued)
FOR THE YEAR ENDED JULY 31, 2025**

	Program Services				Support Services	2025 Total
	Special Projects	Volunteer Services	SNHS Management Corporation	Total Program Services	Management and General	
EXPENSES						
Payroll	\$ 51,933	\$ 89,680	\$ 586,755	\$ 11,827,830	\$ 1,338,746	\$ 13,166,576
Payroll taxes	3,938	5,965	44,502	890,730	95,685	986,415
Fringe benefits	3,072	23,267	77,650	2,160,611	136,296	2,296,907
Workers compensation insurance	232	132	6,596	118,755	3,417	122,172
Unemployment	106	192	1,049	25,670	2,863	28,533
Retirement benefits	4,636	4,959	44,099	812,963	131,427	944,390
Consultant and contractual	2,137,472	402	101,625	3,672,401	255,394	3,927,795
Travel and transportation	4,470	6,015	49,325	340,649	6,152	346,801
Conferences and meetings	6,333	-	34,088	96,734	1,324	98,058
Occupancy	12,000	-	769,562	2,222,677	63,648	2,286,325
Advertising	-	950	10,680	180,560	-	180,560
Supplies	55	5,132	36,717	837,543	33,255	870,798
Equipment rentals and maintenance	4,480	-	17,016	102,416	8,510	110,926
Insurance	2,267	1,554	71,450	231,494	5,085	236,579
Telephone	4,063	3,075	35,516	307,686	13,770	321,456
Postage	-	623	875	38,917	11,722	50,639
Printing and publications	-	-	-	14,455	-	14,455
Subscriptions	-	600	1,057	2,626	129	2,755
Program support	148,359	-	146,310	508,699	-	508,699
Interest	-	-	39,307	44,732	-	44,732
Depreciation	55,703	-	512,173	1,022,889	3,441	1,026,330
Assistance to clients	811	-	1,796	12,359,867	-	12,359,867
Other expense	-	102	30,112	306,487	1,254	307,741
Miscellaneous	998	2,933	82,318	146,594	711	147,305
In-kind expenses	-	-	-	3,162,772	-	3,162,772
SUBTOTAL	2,440,928	145,581	2,700,578	41,436,757	2,112,829	43,549,586
Eliminations	(25,874)	(15,135)	(241,901)	(779,417)	-	(779,417)
TOTAL EXPENSES	<u>\$ 2,415,054</u>	<u>\$ 130,446</u>	<u>\$ 2,458,677</u>	<u>\$ 40,657,340</u>	<u>\$ 2,112,829</u>	<u>\$ 42,770,169</u>

See Notes to Combined Financial Statements

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**COMBINED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JULY 31, 2024**

EXPENSES	Program Services						
	Child Development	Community Services	Economic and Workforce Development	Energy	Language and Literacy	Housing and Homeless	Nutrition and Health
Payroll	\$ 5,682,528	\$ 663,139	\$ 1,359,974	\$ 2,225,179	\$ 153,860	\$ 305,367	\$ 828,916
Payroll taxes	427,885	50,321	102,144	168,885	9,928	23,053	62,652
Fringe benefits	1,269,938	97,327	249,982	545,182	7,603	61,141	167,626
Workers compensation insurance	56,257	3,503	1,496	8,364	2,135	356	12,306
Unemployment	28,411	3,316	6,800	11,163	769	1,517	4,146
Retirement benefits	377,365	63,800	104,471	126,947	1,281	17,244	45,474
Consultant and contractual	61,596	408,393	215,830	1,384,552	597	49,282	10,820
Travel and transportation	90,475	10,773	28,630	65,243	213	1,275	47,720
Conferences and meetings	-	23,627	1,931	8,323	-	-	1,415
Occupancy	689,746	150,334	479,230	144,818	7,350	12,782	68,364
Advertising	65,249	10,262	7,153	1,386	-	-	-
Supplies	249,114	18,692	5,061	103,346	11,668	6,435	307,630
Equipment rentals and maintenance	28,833	9,837	1,399	59,413	828	204	1,099
Insurance	28,953	72,643	3,303	36,203	-	5,928	5,580
Telephone	71,022	20,988	31,413	40,115	3,896	17,200	85,266
Postage	898	-	141	38,986	-	16	2,321
Printing and publications	2,600	6,877	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	-
Program support	-	178,285	-	45,429	-	5,404	-
Interest	6,265	-	-	-	-	-	-
Depreciation	255,012	122,305	26,241	6,143	1,968	7,947	4,238
Assistance to clients	250,501	16,809	1,488,432	10,952,537	-	586,715	427,197
Other expense	194,395	10,855	54,383	80,360	168	569	4,181
Miscellaneous	11,777	1,433	3,604	2,556	53	304	5,209
In-kind expenses	3,634,310	-	-	-	-	-	-
SUBTOTAL	13,483,130	1,943,519	4,171,618	16,055,130	202,317	1,102,739	2,092,160
Eliminations	(121,522)	(223,617)	(12,530)	(71,801)	-	(13,654)	(13,692)
TOTAL EXPENSES	<u>\$ 13,361,608</u>	<u>\$ 1,719,902</u>	<u>\$ 4,159,088</u>	<u>\$ 15,983,329</u>	<u>\$ 202,317</u>	<u>\$ 1,089,085</u>	<u>\$ 2,078,468</u>

See Notes to Combined Financial Statements

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**COMBINED STATEMENT OF FUNCTIONAL EXPENSES (Continued)
FOR THE YEAR ENDED JULY 31, 2024**

	Program Services				Support Services	2024 Total
	Special Projects	Volunteer Services	SNHS Management Corporation	Total Program Services	Management and General	
EXPENSES						
Payroll	\$ 87,778	\$ 79,798	\$ 539,999	\$ 11,926,538	\$ 1,335,532	\$ 13,262,070
Payroll taxes	6,714	5,476	42,730	899,788	96,953	996,741
Fringe benefits	1,871	22,982	85,311	2,508,963	157,340	2,666,303
Workers compensation insurance	298	88	4,248	89,051	2,602	91,653
Unemployment	439	399	2,403	59,363	6,700	66,063
Retirement benefits	7,463	5,696	45,140	794,881	129,116	923,997
Consultant and contractual	1,808,222	343	90,132	4,029,767	172,124	4,201,891
Travel and transportation	6,147	7,756	43,609	301,841	5,190	307,031
Conferences and meetings	7,412	-	28,078	70,786	849	71,635
Occupancy	12,000	-	596,010	2,160,634	57,121	2,217,755
Advertising	-	-	1,845	85,895	-	85,895
Supplies	518	1,824	46,796	751,084	33,209	784,293
Equipment rentals and maintenance	2,239	-	19,527	123,379	8,148	131,527
Insurance	2,664	1,762	55,324	212,360	4,288	216,648
Telephone	3,360	3,027	28,769	305,056	15,246	320,302
Postage	-	465	826	43,653	11,675	55,328
Printing and publications	-	-	-	9,477	-	9,477
Subscriptions	-	600	875	1,475	89	1,564
Program support	148,174	-	99,388	476,680	-	476,680
Interest	-	-	42,841	49,106	-	49,106
Depreciation	59,352	-	389,618	872,824	3,579	876,403
Assistance to clients	1,255	-	3,546	13,726,992	-	13,726,992
Other expense	249	-	6,950	352,110	1,405	353,515
Miscellaneous	432	476	60,709	86,553	829	87,382
In-kind expenses	-	-	-	3,634,310	-	3,634,310
SUBTOTAL	2,156,587	130,692	2,234,674	43,572,566	2,041,995	45,614,561
Eliminations	(148,174)	-	(99,477)	(704,467)	(3,154)	(707,621)
TOTAL EXPENSES	<u>\$ 2,008,413</u>	<u>\$ 130,692</u>	<u>\$ 2,135,197</u>	<u>\$ 42,868,099</u>	<u>\$ 2,038,841</u>	<u>\$ 44,906,940</u>

See Notes to Combined Financial Statements

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE**COMBINED STATEMENTS OF CASH FLOWS**
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 1,331,935	\$ 2,324,217
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation	1,026,330	876,403
Loss (gain) on disposal of property	(500)	42,374
Unrealized gain on investments	(411,975)	(895,857)
Realized loss (gain) on investments	(159,363)	109,036
Decrease (increase) in assets:		
Grants receivable	(8,233)	388,242
Accounts receivable	(144,279)	239,061
Prepaid expenses	(85,441)	122,498
Increase (decrease) in liabilities:		
Accounts payable	(3,925)	(722,847)
Accrued payroll and related expenses	(340,006)	358,037
Accrued compensated absences	8,555	(16,447)
Other liabilities	(24,143)	(107,650)
Refundable advances	(347,858)	(1,152,858)
Tenant security deposits	(84)	(1,295)
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>841,013</u>	<u>1,562,914</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property	(1,482,303)	(3,720,006)
Proceeds from disposal of equipment	500	-
Proceeds from sale of investment	9,822,425	1,700,000
Purchase of investments, cash	(9,730,789)	-
Purchase of investments, reinvested dividends and capital gains	(182,030)	(280,096)
NET CASH USED IN INVESTING ACTIVITIES	<u>(1,572,197)</u>	<u>(2,300,102)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long term debt	(79,415)	(76,000)
NET CASH USED IN FINANCING ACTIVITIES	<u>(79,415)</u>	<u>(76,000)</u>
NET DECREASE IN CASH AND RESTRICTED CASH	(810,599)	(813,188)
CASH AND RESTRICTED CASH, BEGINNING OF YEAR	<u>10,070,337</u>	<u>10,883,525</u>
CASH AND RESTRICTED CASH, END OF YEAR	<u>\$ 9,259,738</u>	<u>\$ 10,070,337</u>
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Cash paid during the year for interest	<u>\$ 44,732</u>	<u>\$ 49,106</u>
SUPPLEMENTAL DISCLOSURES OF NONCASH FINANCING ACTIVITIES		
Building Improvements in the current year in other liabilities	<u>\$ 39,870</u>	<u>\$ 172,273</u>
Building Improvements in the current year in accounts payable	<u>\$ 247,063</u>	<u>\$ 527,653</u>
Building Improvements in the prior year in accounts payable, paid in the current year	<u>\$ (527,653)</u>	<u>\$ (567,478)</u>
Building Improvements in the prior year in other liabilities, paid in the current year	<u>\$ (172,273)</u>	<u>\$ -</u>
CASH AND RESTRICTED CASH		
Cash and cash equivalents	\$ 8,788,423	\$ 9,539,517
Restricted cash	<u>471,315</u>	<u>530,820</u>
Total cash and restricted cash	<u>\$ 9,259,738</u>	<u>\$ 10,070,337</u>

See Notes to Combined Financial Statements

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS FOR THE YEARS ENDED JULY 31, 2025 AND 2024

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General

Southern New Hampshire Services, Inc. (SNHS, Inc.) and affiliate (collectively the Organization) is a nonprofit umbrella corporation that offers an array of services to the elderly, disabled, and low-income households in New Hampshire's Hillsborough County and Rockingham County. The Organization's programs provide assistance in the areas of education, child development, employment, energy and its conservation, housing, and homelessness prevention. The Organization is committed to providing respectful support services and assisting individuals and families in achieving self-sufficiency by helping them overcome the causes of poverty. The primary source of revenues is derived from governmental contracts. Services are provided through Southern New Hampshire Services, Inc., and SNHS Management Corporation.

Basis of Accounting

The Organization prepares its combined financial statements utilizing the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Basis of Presentation

The combined financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (US GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications. The classes of net assets are determined by the presence or absence of donor-imposed restrictions.

Net assets without donor restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors.

Net assets with donor restrictions - Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be fulfilled and removed by actions of the Organization pursuant to those stipulations or by passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as an increase in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS FOR THE YEARS ENDED JULY 31, 2025 AND 2024

As of July 31, 2025 and 2024, the Organization had no net assets with donor restrictions.

Combined Financial Statements

The combined financial statements include the accounts of SNHS Management Corporation because Southern New Hampshire Services, Inc. controls more than 50% of the voting power. All significant intercompany items and transactions have been eliminated from the basic combined financial statements.

Southern New Hampshire Services, Inc. and SNHS Management Corporation are governed by separate boards of directors and each Organization files its own form 990 with the IRS. See combining schedules on pages 24 and 25 of these financial statements.

Estimates

The preparation of combined financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these amounts.

Cash and Cash Equivalents

For the purpose of the combined statements of cash flows, the Organization considers all unrestricted highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. During the year ended July 31, 2025 cash equivalents totaled \$84,049. During the year ended July 31, 2024 the Organization had no cash equivalents.

Current Vulnerabilities Due to Certain Concentrations

The Organization is operated in a heavily regulated environment. The operations of the Organization are subject to the administrative directives, rules and regulations of federal, state and local regulatory agencies. Such administrative directives, rules and regulations are subject to change by an act of Congress or Legislature. Such changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

Concentration of Credit Risk

The Organization maintains its cash balances at several financial institutions located in New Hampshire. The balances are insured by the Federal Deposit Insurance Organization (FDIC) up to \$250,000 per financial institution. In addition, on October 2, 2008, the Organization entered into an agreement with its principal banking partner to collateralize deposits in excess of the FDIC insurance limit on some accounts. The balances, at times, may exceed amounts covered by the FDIC and collateralization agreements. It is the opinion of management that there is no significant risk with respect to these deposits at either July 31, 2025 and 2024.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024**

Accounts and Grants Receivable

All accounts and grants receivable are stated at the amount management expects to collect from balances outstanding at year-end. The Organization uses historical loss information based on the aging of receivables as the basis to determine expected credit losses from receivables and believes that the composition of receivables at year-end is consistent with historical conditions as credit terms and practices and the client base has not changed significantly. Management determined that no allowance for uncollectible accounts was deemed necessary for either year ended July 31, 2025 or 2024.

Support and Revenue Recognition

Contracts with Customers

Program fees are reported at the amount that reflects the consideration to which the Organization expects to be entitled for providing childcare services to its clients.

Generally, the Organization bills customers and third-party payors several days after the services are performed. Revenue is recognized as performance obligations are satisfied. Performance obligations are determined based on the nature of the services provided by the Organization. The Organization measures the performance obligations of its childcare services to the point when it is no longer required to provide services to the client, which is generally weekly for childcare services. These services are considered to be a single performance obligation.

Revenue for performance obligations satisfied at a point in time is recognized when services are provided, and the Organization does not believe it is required to provide additional services to the client.

Based on the nature of services provided by the Organization and due to the fact that all of the Organization's performance obligations are related to contracts with a duration of less than one year, the Organization has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a) and, therefore is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period.

The transaction price for childcare services is based on standard charges for services provided to clients. Under the terms of the State of New Hampshire Department of Health and Human Services childcare subsidy programs, reimbursement for childcare services provided may differ from established rates. It is the Organization's policy to set its rates to be consistent with current reimbursement rates. Therefore, amounts due do not include significant variable consideration subject to retroactive revenue adjustments due to settlement of reviews and audits.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS FOR THE YEARS ENDED JULY 31, 2025 AND 2024

Private Grant Revenue and Contributions

Private grant contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions, if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires, (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined statements of activities as net assets released from restrictions.

Grants and Support

Grant revenue is derived from various federal grant agreements and various state and private entity passthrough grant agreements and contracts to provide funding support of the Organization's programs and services provided by the Organization including childcare, child development, social, health, nutrition, employment, language, energy, and special needs services to families enrolled in the Organization's programs. The Organization has evaluated its grant agreements against applicable accounting standard guidance and determined that the grant agreements are contributions (nonreciprocal transaction) conditioned upon certain performance requirements and/or incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenses in compliance with specific provisions of the grant agreements. Federal and state grant revenue comprised approximately 85% of total revenue in each of the fiscal years ended July 31, 2025 and 2024.

Rental Revenue

The Organization derives revenues from the rental of apartment units. Revenues are recognized as income, monthly, when rents become due and control of the apartment units is transferred to the lessees. The individual leases are for a term of one year and are cancelable by the tenants. Control of the leased units is transferred to the lessee in an amount that reflects the consideration the Organization expects to be entitled to in exchange for the leased units. The cost incurred to obtain a lease will be expensed as incurred.

Refundable Advances

Refundable advances result from unexpended balances from these conditional contributions and will be subsequently recognized as contribution revenue when donor conditions are met.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS FOR THE YEARS ENDED JULY 31, 2025 AND 2024

In-Kind Donations

The Organization records various types of in-kind support including professional services and materials. Contributed professional services are recognized if the service received creates or enhances long-lived assets or requires specialized skill, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received. In-kind revenues and expenses for the years ended July 31, 2025 and 2024 are \$3,162,772 and \$3,634,310, respectively (See **Note 11**).

Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the combined statements of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying combined statements of activities.

Property

Property acquired by the Organization is capitalized at cost if purchased or fair value if donated. Effective October 2024, it is the Organization's policy to capitalize expenditures for these items in excess of \$10,000 (\$5,000 prior to October 2024). Major additions and renewals are capitalized, while repairs and maintenance are expensed as incurred. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets, which range from three to forty years. Depreciation expense for the years ended July 31, 2025 and 2024 was \$1,026,330 and \$876,403, respectively.

Property purchased with grant funds are owned by the Organization while used in the program for which they were purchased or in other future authorized programs. However, the various funding sources have a reversionary interest in the fixed assets purchased with grant funds. The disposition of property, as well as the ownership of any proceeds is subject to funding source regulations.

Advertising

The Organization uses advertising to promote programs among the people it serves. The production costs of advertising are expensed as incurred.

Income Taxes

Southern New Hampshire Services, Inc. and SNHS Management Corporation are exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and are not private foundations. As such, they are exempt from income tax on their exempt function income.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS FOR THE YEARS ENDED JULY 31, 2025 AND 2024

Functional Allocation of Expenses

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support services are allocated directly according to their natural expenditure classification. Other expenses, that are common to several functions, are allocated by management based on effort. Supporting services are those related to operating and managing the Organization and its programs on a day-to-day basis. Supporting services have been subclassified as follows:

Management and General – Includes all activities related to the Organization's internal management.

NOTE 2. RESTRICTED CASH

The Organization, as stipulated in many of the loan agreements associated with the housing projects included in SNHS Management Corporation, is required to maintain separate accounts, and make monthly deposits into certain restricted reserves for the replacement of property and other expenditures. In addition, the Organization is required to maintain separate accounts for tenant security deposits and any surplus cash that may result from annual operations. These accounts are also not available for operating purposes and generally need additional approval from oversight agencies before withdrawal and use of these funds can occur.

NOTE 3. FAIR VALUE MEASUREMENT

ASC Topic No. 825-10, Financial Instruments, provides a definition of fair value which focuses on an exit price rather than an entry price, establishes a framework in generally accepted accounting principles for measuring fair value which emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and requires expanded disclosures about fair value measurements. In accordance with FASB ASC 820, the Organization may use valuation techniques consistent with market, income and cost approaches to measure fair value. As a basis for considering market participant assumptions in fair value measurements, FASB ASC 820 establishes a fair value hierarchy, which prioritizes the inputs used in measuring fair values. The hierarchy gives the highest priority to Level 1 measurements and the lowest priority to Level 3 measurements. The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - Inputs to the valuation methodology are quoted prices available in active markets for identical investments as of the reporting date.

Level 2 - Inputs to the valuation methodology are other than quoted market prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value can be determined through the use of models or other valuation methodologies.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

Level 3 - Inputs to the valuation methodology are unobservable inputs in situations where there is little or no market activity for the asset or liability and the reporting entity makes estimates and assumptions related to the pricing of the asset or liability including assumptions regarding risk

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at July 31, 2025 and 2024.

Mutual Funds: Valued at the net asset value of shares held on the last trading day of the fiscal year, which is the basis for transactions at that date.

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value as of July 31:

<u>2025</u>				
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Total mutual funds at fair value	<u>\$10,118,567</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$10,118,567</u>

<u>2024</u>				
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Total mutual funds at fair value	<u>\$ 9,456,835</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 9,456,835</u>

NOTE 4. INVESTMENTS

The Organization's investments are presented in the financial statements in the aggregate at fair value and consisted of the following as of July 31:

<u>2025</u>		<u>2024</u>	
	<u>Market Value</u>	<u>Cost</u>	
Mutual funds	<u>\$ 10,118,567</u>	<u>\$ 9,150,044</u>	<u>\$ 8,165,348</u>

The Organization had unrealized gains on investments of \$411,975 and \$895,857 at July 31, 2025 and 2024, respectively.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

The activities of the Organization's investment account are summarized as follows:

	<u>2025</u>	<u>2024</u>
Fair value – beginning of year	\$ 9,456,835	\$ 10,089,918
Dividends and capital gains, reinvested	182,030	280,096
Withdrawals	-	(1,700,000)
Investment fees	(7,587)	-
Realized gain (loss)	159,363	(109,036)
Unrealized gain	<u>411,975</u>	<u>895,857</u>
Total investment balance	10,202,616	9,456,835
Less cash equivalents included in cash	<u>(84,049)</u>	<u>-</u>
Fair value – end of year	<u>\$ 10,118,567</u>	<u>\$ 9,456,835</u>

NOTE 5. LIQUIDITY AND AVAILABILITY

The Organization's financial assets available for expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date comprise the following as of July 31:

	<u>2025</u>	<u>2024</u>
Cash and cash equivalents	\$ 8,788,423	\$ 9,539,517
Reserve funds	471,315	530,820
Investments	10,118,567	9,456,835
Grants receivable	4,277,936	4,269,703
Accounts receivable	<u>980,306</u>	<u>836,027</u>
Total financial assets	<u>24,636,547</u>	<u>24,632,902</u>
Less amounts not available to be used within one year:		
Reserve funds	<u>471,315</u>	<u>530,820</u>
Financial assets available to meet general expenditures over the next 12 months	<u>\$ 24,165,232</u>	<u>\$ 24,102,082</u>

The Organization maintains several reserve funds for property taxes, insurance expenses, and repair and replacement or emergency needs which are required by financing authorities. These funds may be withdrawn only with the approval of the financing authority and are not considered by the Organization to have donor restrictions.

The Organization manages its liquidity by developing and adopting annual operating budgets that provide sufficient funds for general expenditures in meeting its liabilities and other obligations as they become due.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

NOTE 6. LONG TERM DEBT

The long term debt at July 31, 2025 and 2024 consisted of the following:

	<u>2025</u>	<u>2024</u>
<u>SNHS, Inc.</u>		
Mortgage payable to bank, secured by real estate located on Temple St., Nashua, NH, payable in monthly installments of \$2,182 plus interest through 2030. Interest is at 4.00% at July 31, 2025 and 2024.	\$ 121,934	\$ 142,695
<u>SNHS Management Corporation</u>		
Mortgage payable to City of Manchester, secured by real estate located in Manchester, NH. A balloon payment of \$11,275 was due on June 30, 2010. Interest is at 0.00%. SNHS, Inc. is currently negotiating with the City of Manchester to obtain forgiveness.	11,275	11,275
Mortgage payable to New Hampshire Housing secured by real estate located on Pleasant St., Epping, NH, payable in monthly installments of \$1,084 including interest through 2042. Interest is at 3.50% at July 31, 2025 and 2024.	160,530	167,790
Mortgage payable to MH Parsons and Sons Lumber, secured by real estate located on Crystal Ave., Derry, NH, payable in monthly installments of \$3,715 including interest through 2031. Interest is at 5.50% at July 31, 2025 and 2024.	236,975	266,628
Mortgage payable to New Hampshire Housing secured by real estate located in Deerfield, NH, payable in monthly installments of \$3,327 including interest through 2033. Interest is at 7.00% at July 31, 2025 and 2024.	247,773	269,514

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
Mortgage payable to New Hampshire Housing secured by real estate located in Deerfield, NH with annual principal repayments equal to 25% of cash surplus due through 2032. Interest is at 0.00%.	392,925	392,925
Mortgage payable to New Hampshire Housing secured by real estate located in Deerfield, NH with annual principal repayments equal to 25% of cash surplus due through 2032. Interest is at 0.00%.	<u>150,000</u>	<u>150,000</u>
	1,321,412	1,400,827
Less: current portion due within one year	<u>96,174</u>	<u>91,766</u>
	<u>\$ 1,225,238</u>	<u>\$ 1,309,061</u>

The schedule of maturities of long term debt at July 31, 2025 is as follows:

<u>Year Ending</u> <u>July 31,</u>	<u>Amount</u>
2026	\$ 96,174
2027	89,564
2028	94,498
2029	99,719
2030	105,244
Thereafter	<u>836,213</u>
Total	<u>\$ 1,321,412</u>

NOTE 7. ACCRUED COMPENSATED BALANCES

At July 31, 2025 and 2024 the Organization accrued a liability for future annual leave time that its employees had earned in the amount of \$413,814 and \$405,259, respectively. Any hours not used by the end of the calendar year are forfeited.

NOTE 8. RETIREMENT BENEFITS

The Organization has an Employer-Sponsored 403(b) plan offering participation to all employees working over 20 hours per week. Participating employees contributing any percentage of their wages of 1% or more, after one year of service, will receive a contribution equal to 10% of their wages from the Organization. The retirement benefit expense for the years ended July 31, 2025 and 2024 was \$944,390 and \$923,997, respectively.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

NOTE 9. OPERATING LEASES

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, Leases (Topic 842), to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the statement of financial position and disclosing key information about leasing arrangements for lessees and lessors. The standard applies a right of use model that requires, all leases with a lease term of more than 12 months, to recognize an asset representing its right to use the underlying asset for the lease term and liability to make lease payments to be recorded. The adoption of ASU 2016-02 did not have a material impact on the Organization's results of operations and cash flows. There were no material amounts to be recognized as operating right of use asset or operating lease liability at July 31, 2025 and 2024, due to limited leases having a term greater than 12 months.

The Organization leases various facilities under several operating leases. Total lease payments for the years ended July 31, 2025 and 2024 equaled \$426,024 and \$526,222, respectively. The leases expire at various times. Some of the leases contain renewal options that are contingent upon federal funding, and some contain renewal options subject to renegotiation of lease terms.

The schedule of future minimum lease payments at July 31, 2025 for the operating leases is as follows:

<u>Year Ending</u> <u>July 31</u>	<u>Amount</u>
2026	\$ 106,863
2027	42,018
2028	8,235
2029	<u>6,000</u>
Total	<u>\$ 163,116</u>

NOTE 10. RISKS AND UNCERTAINTIES

Cotton Mill Square

In 2015, SNHS Management Corporation entered into a contract as part of the Community Development Investment Tax Credit Program with the Community Development Finance Authority (CDFA) and was awarded \$1,000,000 to provide funding for the development and adaptive reuse of an abandoned historic cotton mill in downtown Nashua, New Hampshire. Under this program, the Project (Cotton Mill Square) created 109 units of housing and was required to reserve 55 of these units for low to moderate income households.

As stipulated by the contract and after a 20% program fee retained by the CDFA, SNHS Management Corporation entered into a subrecipient agreement with the owners of the Project (Cotton Mill Square LLC) to provide a promissory note and mortgage of the remaining award amount of \$800,000. The 20 year note to Cotton Mill Square LLC is non-interest bearing and the principal is forgivable at a rate of

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

5% each year if the Project maintains the required minimum of 55 low to moderate income household units.

The Cotton Mill Square Project was awarded the certificate of occupancy on August 22, 2014 and remains in full compliance with the required regulations as of July 31, 2025 and 2024. SNHS Management Corporation feels that it is extremely unlikely that the Project will fall into noncompliance in future periods. Therefore, SNHS Management Corporation has not recorded any contingent receivable or liability related to this transaction. The note repayment is accelerated if the units fall out of compliance.

In October of 2017, the subrecipient agreement with Cotton Mill Square LLC was amended to cease the annual 5% debt forgiveness. This modification effectively holds the promissory note balance at \$720,000 which will now be forgiven in full at the end of the agreement as long as the Project maintains compliance with the original terms of the agreement. This modification did not change the contingent receivable or liability with SNHS Management Corporation.

NOTE 11 IN-KIND CONTRIBUTIONS/SERVICES

The Organization records the value of in-kind contributions according to the accounting policies described in **Note 1**.

The fair value of gifts in kind included with contributions in the financial statements and the corresponding program expenses for the year ended July 31, 2025 and 2024, is as follows:

	<u>2024</u>	<u>2023</u>
Volunteer hours:		
Head start and early head start	<u>\$ 3,162,772</u>	<u>\$ 3,634,310</u>

NOTE 12. RELATED PARTY TRANSACTIONS

During the years ended July 31, 2025 and 2024, the Organization served as the management agent for several low income elderly housing properties. Management fees charged by the Organization totaled \$822,902 and \$769,868, for the years ended July 31, 2025 and 2024, respectively. The Organization was reimbursed for salaries and benefits for shared employees in the amount of \$7,473,100 and \$7,285,898 for the years ended July 31, 2025 and 2024, respectively. The services performed by the Organization included, marketing, accounting, tenant selection (for the HUD properties), HUD compliance (for the HUD properties), and maintenance of properties. The amount due from properties to the Organization was \$980,306 and \$836,027 for the years ended July 31, 2025 and 2024, respectively.

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

NOTES TO COMBINED FINANCIAL STATEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

Additionally, the Organization has advanced the housing properties funds for cash flow purposes over several years.

NOTE 13. SELF-FUNDED HEALTH INSURANCE PLAN

The Organization provides health insurance benefits to eligible employees through a self-funded health insurance plan. Under this agreement, the Organization assumes the financial risk for paying claims, rather than purchasing traditional group insurance. The plan is administered by a third party administrator (Anthem Blue Cross Blue Shield), who processes claims, provides plan reporting, and manages other administrative functions.

To limit the Organization's exposure to large or unforeseen medical claims, stop-loss insurance coverage has been obtained. The stop-loss policy provides specific coverage for individual claims exceeding \$170,000.

The Organization funds claim payments and administrative costs directly from operating cash flows. Employees also contribute to the cost of coverage through payroll deductions, based on the selected coverage tier. All employee and employer contributions are used to fund claims, administrative fees, and stop-loss premiums.

As of July 31, 2025 and 2024, the Organization recorded a liability of \$1,193,427 and \$1,517,017, respectively, for potential claims to be incurred. This liability is covered by a designated cash balance which totaled \$1,194,184 and \$1,517,312 for the years ended July 31, 2025 and 2024, respectively. This estimate is based on historical claims experience, claims lag reports provided by Anthem Blue Cross Blue Shield, and actuarial data, where applicable. Management believes the estimate reasonably reflects the obligations of the plan as of year end; however, actual results may differ due to the inherent uncertainty in healthcare claims trends.

Total expenses under the plan for the years ended July 31, 2025 and 2024 amounted to \$2,115,740 and \$2,492,461, respectively, and is included in fringe benefits expense on the statement of functional expenses.

NOTE 14. RECLASSIFICATIONS

Certain amounts and accounts from the prior year's financial statements were reclassified to enhance comparability with the current year's financial statements.

NOTE 15. SUBSEQUENT EVENTS

Management has evaluated subsequent events through March 23, 2026, the date the financial statements were available to be issued.

SUPPLEMENTAL INFORMATION

(See Independent Auditors' Report)

COMBINING SCHEDULE OF FINANCIAL POSITION
JULY 31, 2025

	<u>SNHS, Inc.</u>	<u>SNHS Management Corporation</u>	<u>Sub-Total</u>	<u>Elimination</u>	<u>Total</u>
<u>ASSETS</u>					
CURRENT ASSETS					
Cash and cash equivalents	\$ 97,634	\$ 8,690,789	\$ 8,788,423	\$ -	\$ 8,788,423
Investments	-	10,118,567	10,118,567	-	10,118,567
Grants receivable	4,167,166	110,770	4,277,936	-	4,277,936
Accounts receivable	-	980,306	980,306	-	980,306
Prepaid expenses	109,101	165,825	274,926	-	274,926
Due from related parties	<u>6,639,037</u>	<u>(3,348,864)</u>	<u>3,290,173</u>	<u>(3,290,173)</u>	<u>-</u>
Total current assets	<u>11,012,938</u>	<u>16,717,393</u>	<u>27,730,331</u>	<u>(3,290,173)</u>	<u>24,440,158</u>
PROPERTY					
Land	680,097	3,696,097	4,376,194	-	4,376,194
Buildings and improvements	4,848,897	13,773,019	18,621,916	-	18,621,916
Vehicles and equipment	<u>1,410,699</u>	<u>368,513</u>	<u>1,779,212</u>	<u>-</u>	<u>1,779,212</u>
Total property	6,939,693	17,837,629	24,777,322	-	24,777,322
Less: accumulated depreciation	<u>2,503,688</u>	<u>5,255,948</u>	<u>7,759,636</u>	<u>-</u>	<u>7,759,636</u>
Total property, net	<u>4,436,005</u>	<u>12,581,681</u>	<u>17,017,686</u>	<u>-</u>	<u>17,017,686</u>
OTHER ASSETS					
Restricted cash	<u>26,460</u>	<u>444,855</u>	<u>471,315</u>	<u>-</u>	<u>471,315</u>
TOTAL ASSETS	<u>\$ 15,475,403</u>	<u>\$ 29,743,929</u>	<u>\$ 45,219,332</u>	<u>\$ (3,290,173)</u>	<u>\$ 41,929,159</u>
<u>LIABILITIES AND NET ASSETS</u>					
CURRENT LIABILITIES					
Current portion of long term debt	\$ 21,626	\$ 74,548	\$ 96,174	\$ -	\$ 96,174
Accounts payable	679,184	327,336	1,006,520	-	1,006,520
Accrued payroll and related expenses	454,442	1,516,176	1,970,618	-	1,970,618
Accrued compensated absences	-	413,814	413,814	-	413,814
Other liabilities	103,259	39,870	143,129	-	143,129
Refundable advances	194,148	514,754	708,902	-	708,902
Tenant security deposits	26,460	54,168	80,628	-	80,628
Due to related parties	<u>3,348,862</u>	<u>(58,689)</u>	<u>3,290,173</u>	<u>(3,290,173)</u>	<u>-</u>
Total current liabilities	4,827,981	2,881,977	7,709,958	(3,290,173)	4,419,785
LONG TERM LIABILITIES					
Long term debt, less current portion shown above	<u>100,308</u>	<u>1,124,930</u>	<u>1,225,238</u>	<u>-</u>	<u>1,225,238</u>
Total liabilities	4,928,289	4,006,907	8,935,196	(3,290,173)	5,645,023
NET ASSETS					
Without donor restrictions	<u>10,547,114</u>	<u>25,737,022</u>	<u>36,284,136</u>	<u>-</u>	<u>36,284,136</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 15,475,403</u>	<u>\$ 29,743,929</u>	<u>\$ 45,219,332</u>	<u>\$ (3,290,173)</u>	<u>\$ 41,929,159</u>

**COMBINING SCHEDULE OF ACTIVITIES
FOR THE YEAR ENDED JULY 31, 2025**

	<u>SNHS, Inc.</u>	<u>SNHS Management Corporation</u>	<u>Sub-Total</u>	<u>Elimination</u>	<u>Total</u>
REVENUES, GAINS AND OTHER SUPPORT					
Grant revenue	\$ 37,486,773	\$ 88,064	\$ 37,574,837	\$ -	\$ 37,574,837
Program service fees	678,853	916,571	1,595,424	(508,743)	1,086,681
Local funding	-	194,933	194,933	-	194,933
Rental income	-	1,230,381	1,230,381	(270,674)	959,707
Gifts and other contributions	233,162	50,512	283,674	-	283,674
Interest and dividend income	83	193,832	193,915	-	193,915
Realized Gain on investments	-	159,363	159,363	-	159,363
Unrealized gain on investments	-	411,975	411,975	-	411,975
Miscellaneous	34,978	38,769	73,747	-	73,747
In-kind contributions	3,162,772	-	3,162,772	-	3,162,772
Gain on disposal of property	-	500	500	-	500
Total revenues, gains and other support	<u>41,596,621</u>	<u>3,284,900</u>	<u>44,881,521</u>	<u>(779,417)</u>	<u>44,102,104</u>
EXPENSES					
Program services					
Child development	12,986,072	-	12,986,072	(117,732)	12,868,340
Community services	1,810,885	-	1,810,885	(67,652)	1,743,233
Economic and workforce development	2,798,501	-	2,798,501	(11,320)	2,787,181
Energy	15,699,847	-	15,699,847	(134,500)	15,565,347
Language and literacy	200,175	-	200,175	(20,625)	179,550
Housing and homeless	417,000	-	417,000	(62,361)	354,639
Nutrition and health	2,237,190	-	2,237,190	(82,317)	2,154,873
Special projects	2,440,928	-	2,440,928	(25,874)	2,415,054
Volunteer services	145,581	-	145,581	(15,135)	130,446
SNHS Management Corporation	-	2,700,578	2,700,578	(241,901)	2,458,677
Total program services	<u>38,736,179</u>	<u>2,700,578</u>	<u>41,436,757</u>	<u>(779,417)</u>	<u>40,657,340</u>
Supporting activities					
Management and general expense	<u>2,112,829</u>	<u>-</u>	<u>2,112,829</u>	<u>-</u>	<u>2,112,829</u>
Total expenses	<u>40,849,008</u>	<u>2,700,578</u>	<u>43,549,586</u>	<u>(779,417)</u>	<u>42,770,169</u>
CHANGE IN NET ASSETS	<u>747,613</u>	<u>584,322</u>	<u>1,331,935</u>	<u>-</u>	<u>1,331,935</u>
NET ASSETS, BEGINNING OF YEAR	<u>9,799,501</u>	<u>25,152,700</u>	<u>34,952,201</u>	<u>-</u>	<u>34,952,201</u>
NET ASSETS, END OF YEAR	<u>\$ 10,547,114</u>	<u>\$ 25,737,022</u>	<u>\$ 36,284,136</u>	<u>\$ -</u>	<u>\$ 36,284,136</u>

WHISPERING PINES II
(FORMERLY: EPPING SENIOR HOUSING ASSOCIATES LIMITED PARTNERSHIP)
(PROJECT NO. A199991-046)

STATEMENTS OF FINANCIAL POSITION
JULY 31, 2025 AND 2024

ASSETS

	<u>2025</u>	<u>2024</u>
CURRENT ASSETS		
Cash	\$ 18,281	\$ 18,637
Prepaid expenses	<u>11,144</u>	<u>10,048</u>
Total current assets	<u>29,425</u>	<u>28,685</u>
RESTRICTED CASH		
Insurance escrow	2,002	3,212
Tax escrow	10,296	5,757
Replacement reserves	50,972	49,837
Operating reserve	<u>58,589</u>	<u>57,112</u>
Total restricted cash	<u>121,859</u>	<u>115,918</u>
PROPERTY		
Land	166,600	166,600
Buildings and improvements	<u>598,178</u>	<u>598,178</u>
Total property	764,778	764,778
Less accumulated depreciation	<u>146,002</u>	<u>128,407</u>
Property, net	<u>618,776</u>	<u>636,371</u>
OTHER ASSETS		
Tenant security deposits	<u>13,580</u>	<u>14,349</u>
TOTAL ASSETS	<u>\$ 783,640</u>	<u>\$ 795,323</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Current portion of mortgage note payable	\$ 7,518	\$ 7,259
Accounts payable	1,654	5,077
Accrued expenses	<u>533</u>	<u>110</u>
Total current liabilities	<u>9,705</u>	<u>12,446</u>
LONG TERM LIABILITIES		
Due to affiliate	86,642	64,392
Mortgage note payable, less current portion as shown above	153,012	160,531
Tenant security deposits	<u>13,580</u>	<u>14,349</u>
Total long term liabilities	<u>253,234</u>	<u>239,272</u>
Total liabilities	262,939	251,718
NET ASSETS WITHOUT DONOR RESTRICTIONS	<u>520,701</u>	<u>543,605</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 783,640</u>	<u>\$ 795,323</u>

WHISPERING PINES II
(FORMERLY: EPPING SENIOR HOUSING ASSOCIATES LIMITED PARTNERSHIP)
(PROJECT NO. A199991-046)

STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
INCOME		
Rental income	\$ 185,508	\$ 180,587
Interest income	9	8
Interest income restricted	3,160	3,416
Other income	<u>4,127</u>	<u>4,295</u>
Total income	<u>192,804</u>	<u>188,306</u>
OPERATING EXPENSES		
Administrative	42,462	44,130
Utilities	58,628	49,814
Maintenance	61,211	50,232
General	<u>30,055</u>	<u>34,914</u>
Total operating expenses	<u>192,356</u>	<u>179,090</u>
INTEREST EXPENSE	<u>5,757</u>	<u>6,006</u>
INCOME (LOSS) BEFORE DEPRECIATION	(5,309)	3,210
Depreciation	<u>17,595</u>	<u>17,595</u>
CHANGE IN NET ASSETS	(22,904)	(14,385)
NET ASSETS, BEGINNING OF YEAR	<u>543,605</u>	<u>557,990</u>
NET ASSETS, END OF YEAR	<u><u>\$ 520,701</u></u>	<u><u>\$ 543,605</u></u>

WHISPERING PINES II
(FORMERLY: EPPING SENIOR HOUSING ASSOCIATES LIMITED PARTNERSHIP)
(PROJECT NO. A199991-046)

SCHEDULES OF RENTAL OPERATIONS EXPENSES
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
ADMINISTRATIVE EXPENSES		
Management fee	\$ 14,400	\$ 14,400
Salaries and wages	14,349	16,239
Fringe benefits	3,936	4,332
Legal	-	123
Telephone	176	240
Other administrative expenses	<u>9,601</u>	<u>8,796</u>
Total administrative expenses	<u>42,462</u>	<u>44,130</u>
UTILITIES		
Electricity	21,143	19,515
Fuel	15,270	15,938
Water and sewer	<u>22,215</u>	<u>14,361</u>
Total utility expenses	<u>58,628</u>	<u>49,814</u>
MAINTENANCE		
Trash removal	2,892	2,792
Snow removal	13,416	9,276
Elevator repairs and contract	3,507	3,707
Custodial supplies	39	43
Repairs, materials	38,859	25,716
Repairs, contract	<u>2,498</u>	<u>8,698</u>
Total maintenance expense	<u>61,211</u>	<u>50,232</u>
INTEREST, NHH MORTGAGE NOTE	<u>5,757</u>	<u>6,006</u>
DEPRECIATION	<u>17,595</u>	<u>17,595</u>
GENERAL EXPENSE		
Real estate taxes	18,019	23,071
Payroll taxes	1,097	1,241
Retirement benefits	116	1,138
Workman's compensation	597	485
Insurance	<u>10,226</u>	<u>8,979</u>
Total general expense	<u>30,055</u>	<u>34,914</u>
TOTAL RENTAL OPERATIONS EXPENSES	<u>\$ 215,708</u>	<u>\$ 202,691</u>

WHISPERING PINES II
(FORMERLY: EPPING SENIOR HOUSING ASSOCIATES LIMITED PARTNERSHIP)
(PROJECT NO. A199991-046)

SCHEDULES OF RECEIPTS AND DISBURSEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
SOURCES OF FUNDS:		
Rental operations		
INCOME		
Tenant paid rent	\$ 169,562	\$ 166,485
HAP rent subsidy	<u>15,946</u>	<u>14,102</u>
Total rental receipts	185,508	180,587
Interest income	3,169	3,424
Service income	2,635	2,900
Other income	<u>1,492</u>	<u>1,395</u>
Total rental operations receipts	<u>192,804</u>	<u>188,306</u>
EXPENSES		
Administrative	42,731	43,934
Utilities	62,962	48,926
Maintenance	59,932	50,351
General	30,827	35,940
Interest	<u>5,757</u>	<u>6,006</u>
Total rental operations disbursements	<u>202,209</u>	<u>185,157</u>
CASH PROVIDED BY (USED IN) RENTAL OPERATIONS BEFORE AMORTIZATION OF MORTGAGE	(9,405)	3,149
AMORTIZATION OF MORTGAGE	<u>(7,260)</u>	<u>(7,010)</u>
CASH USED IN RENTAL OPERATIONS AFTER DEBT SERVICE	(16,665)	(3,861)
OTHER DISBURSEMENTS		
Net receipts from management agent	22,250	16,695
Net deposits from reserve accounts	<u>(5,941)</u>	<u>(12,311)</u>
NET INCREASE (DECREASE) IN CASH	(356)	523
CASH, BEGINNING OF YEAR	<u>18,637</u>	<u>18,114</u>
CASH, END OF YEAR	<u>\$ 18,281</u>	<u>\$ 18,637</u>

WHISPERING PINES II
(FORMERLY: EPPING SENIOR HOUSING ASSOCIATES LIMITED PARTNERSHIP)
(PROJECT NO. A199991-046)

SCHEDULES OF RESTRICTED CASH RESERVES AND ESCROWS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

<u>DESCRIPTION OF FUND:</u>	Balance Beginning of Year	<u>Deposits</u>		<u>Withdrawals</u>	Balance End of Year
		<u>Funding of Reserves</u>	<u>Interest Earned</u>	<u>Expenditures</u>	
<u>Restricted Accounts:</u>					
<u>For the Year Ended July 31, 2025</u>					
Operating reserve	\$ 57,112	\$ -	\$ 1,477	\$ -	\$ 58,589
Insurance escrow	3,212	10,255	157	(11,622)	2,002
Tax escrow	5,757	21,750	216	(17,427)	10,296
Replacement reserves	<u>49,837</u>	<u>13,870</u>	<u>1,310</u>	<u>(14,045)</u>	<u>50,972</u>
TOTAL RESTRICTED CASH RESERVES AND ESCROWS	<u>\$ 115,918</u>	<u>\$ 45,875</u>	<u>\$ 3,160</u>	<u>\$ (43,094)</u>	<u>\$ 121,859</u>
<u>For the Year Ended July 31, 2024</u>					
Operating reserve	\$ 55,427	\$ -	\$ 1,685	\$ -	\$ 57,112
Insurance escrow	1,074	10,169	121	(8,152)	3,212
Tax escrow	4,767	24,022	188	(23,220)	5,757
Replacement reserves	<u>42,339</u>	<u>13,800</u>	<u>1,422</u>	<u>(7,724)</u>	<u>49,837</u>
TOTAL RESTRICTED CASH RESERVES AND ESCROWS	<u>\$ 103,607</u>	<u>\$ 47,991</u>	<u>\$ 3,416</u>	<u>\$ (39,096)</u>	<u>\$ 115,918</u>

WHISPERING PINES II
(FORMERLY: EPPING SENIOR HOUSING ASSOCIATES LIMITED PARTNERSHIP)
(PROJECT NO. A199991-046)

SCHEDULES OF SURPLUS CASH
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
Net loss	\$ (22,904)	\$ (14,385)
<u>Add:</u>		
Depreciation	17,595	17,595
Expenditures from reserve accounts not capitalized	14,045	7,724
<u>Deduct:</u>		
Interest income from reserve accounts	(3,160)	(3,416)
Required principal payments	(7,260)	(7,010)
Required payments to replacement reserves	<u>(13,870)</u>	<u>(13,800)</u>
Cash deficit	<u>\$ (15,554)</u>	<u>\$ (13,292)</u>

WHISPERING PINES II
(FORMERLY: EPPING SENIOR HOUSING ASSOCIATES LIMITED PARTNERSHIP)
(PROJECT NO. A199991-046)

YEAR-TO-DATE COMPILATION OF OWNERS' FEE/DISTRIBUTION
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

<u>Year</u>	<u>Maximum Allowable Distribution</u>	<u>Distributions Received</u>	<u>Balance</u>
12/31/2001	\$ 243,855	\$ -	\$ 243,855
12/31/2002	243,855	-	487,710
12/31/2003	243,855	5,895	725,670
12/31/2004	243,855	7,200	962,325
12/31/2005	243,855	-	1,206,180
12/31/2006	243,855	6,120	1,443,915
12/31/2007	243,855	-	1,687,770
12/31/2008	243,855	-	1,931,625
12/31/2009	243,855	-	2,175,480
12/31/2010	243,855	-	2,419,335
12/31/2011	243,855	-	2,663,190
12/31/2012	243,855	-	2,907,045
12/31/2013	243,855	7,200	3,143,700
12/31/2014	243,855	-	3,387,555
12/31/2015	243,855	-	3,631,410
7/31/2016	142,249	-	3,773,659
7/31/2017	243,855	-	4,017,514
7/31/2018	243,855	-	4,261,369
7/31/2019	243,855	-	4,505,224
7/31/2020	243,855	-	4,749,079
7/31/2021	243,855	-	4,992,934
7/31/2022	243,855	-	5,236,789
7/31/2023	243,855	-	5,480,644
7/31/2024	243,855	-	5,724,499
7/31/2025	243,855	-	5,968,354

J.B. MILETTE MANOR
(FORMERLY: J.B. MILETTE LIMITED PARTNERSHIP)

STATEMENTS OF FINANCIAL POSITION
JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
<u>ASSETS</u>		
CURRENT ASSETS		
Cash	\$ 18,729	\$ 23,178
Prepaid expenses	<u>15,155</u>	<u>17,094</u>
Total current assets	<u>33,884</u>	<u>40,272</u>
RESTRICTED CASH		
Replacement reserves	<u>45,995</u>	<u>59,916</u>
Total restricted cash	<u>45,995</u>	<u>59,916</u>
PROPERTY		
Land	176,000	176,000
Buildings and improvements	<u>1,208,015</u>	<u>1,191,515</u>
Total property	1,384,015	1,367,515
Less accumulated depreciation	<u>291,690</u>	<u>255,279</u>
Property, net	<u>1,092,325</u>	<u>1,112,236</u>
OTHER ASSETS		
Tenant security deposits	<u>20,020</u>	<u>19,173</u>
TOTAL ASSETS	<u>\$ 1,192,224</u>	<u>\$ 1,231,597</u>
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES		
Accounts payable	\$ 2,709	\$ 5,784
Deferred revenue	13,576	13,576
Accrued expenses	<u>1,717</u>	<u>1,687</u>
Total current liabilities	<u>18,002</u>	<u>21,047</u>
LONG TERM LIABILITIES		
Due to affiliate	149,722	119,831
Tenant security deposits	<u>19,280</u>	<u>19,173</u>
Total long term liabilities	<u>169,002</u>	<u>139,004</u>
Total liabilities	187,004	160,051
NET ASSETS WITHOUT DONOR RESTRICTIONS	<u>1,005,220</u>	<u>1,071,546</u>
TOTAL LIABILITITES AND NET ASSETS	<u>\$ 1,192,224</u>	<u>\$ 1,231,597</u>

J.B. MILETTE MANOR
(FORMERLY: J.B. MILETTE LIMITED PARTNERSHIP)

STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
INCOME		
Rental income	\$ 229,163	\$ 213,637
Interest income	11	11
Interest income restricted	27	28
Other income	<u>1,931</u>	<u>1,807</u>
Total income	<u>231,132</u>	<u>215,483</u>
OPERATING EXPENSES		
Administrative	83,614	80,805
Utilities	66,273	68,719
Maintenance	60,303	65,285
General	<u>50,857</u>	<u>44,262</u>
Total operating expenses	<u>261,047</u>	<u>259,071</u>
LOSS BEFORE DEPRECIATION	(29,915)	(43,588)
Depreciation	<u>(36,411)</u>	<u>(35,174)</u>
CHANGE IN NET ASSETS	(66,326)	(78,762)
NET ASSETS, BEGINNING OF YEAR	<u>1,071,546</u>	<u>1,150,308</u>
NET ASSETS, END OF YEAR	<u>\$ 1,005,220</u>	<u>\$ 1,071,546</u>

J.B. MILETTE MANOR
(FORMERLY: J.B. MILETTE LIMITED PARTNERSHIP)

SCHEDULES OF RENTAL OPERATIONS EXPENSES
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
ADMINISTRATIVE EXPENSES		
Management fee	\$ 17,688	\$ 17,688
Salaries and wages	50,761	47,944
Fringe benefits	5,420	4,486
Legal	165	2,355
Telephone	91	120
Other administrative expenses	<u>9,489</u>	<u>8,212</u>
Total administrative expenses	<u>83,614</u>	<u>80,805</u>
UTILITIES		
Electricity	27,688	26,887
Fuel	21,878	28,718
Water and sewer	<u>16,707</u>	<u>13,114</u>
Total utility expenses	<u>66,273</u>	<u>68,719</u>
MAINTENANCE		
Trash removal	2,892	2,792
Snow removal	16,033	9,838
Elevator repairs and contract	6,868	7,055
Custodial supplies	918	1,415
Repairs, materials	30,193	38,314
Repairs, contract	<u>3,399</u>	<u>5,871</u>
Total maintenance expense	<u>60,303</u>	<u>65,285</u>
DEPRECIATION	<u>36,411</u>	<u>35,174</u>
GENERAL EXPENSE		
Real estate taxes	21,497	19,703
Payroll taxes	3,858	3,652
Retirement benefits	4,507	3,686
Workman's compensation	1,390	1,024
Insurance	<u>19,605</u>	<u>16,197</u>
Total general expense	<u>50,857</u>	<u>44,262</u>
TOTAL RENTAL OPERATIONS EXPENSES	<u>\$ 297,458</u>	<u>\$ 294,245</u>

J.B. MILETTE MANOR
(FORMERLY: J.B. MILETTE LIMITED PARTNERSHIP)

SCHEDULES OF RECEIPTS AND DISBURSEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
SOURCES OF FUNDS:		
Rental operations		
INCOME		
Tenant paid rent	\$ 216,700	\$ 199,922
HAP rent subsidy	<u>12,463</u>	<u>13,715</u>
Total rental receipts	229,163	213,637
Interest income	38	39
Service income	1,931	1,807
Other	<u>-</u>	<u>13,576</u>
Total rental operations receipts	<u>231,132</u>	<u>229,059</u>
EXPENSES		
Administrative	83,298	80,965
Utilities	66,268	70,864
Maintenance	64,409	62,028
General	<u>48,918</u>	<u>48,662</u>
Total rental operations disbursements	<u>262,893</u>	<u>262,519</u>
CASH USED IN RENTAL OPERATIONS	(31,761)	(33,460)
OTHER DISBURSEMENTS		
Net receipts from management agent	29,891	404
Net withdrawals from reserve accounts	13,921	37,606
Purchase of property	<u>(16,500)</u>	<u>-</u>
NET INCREASE (DECREASE) IN CASH	(4,449)	4,550
CASH, BEGINNING OF YEAR	<u>23,178</u>	<u>18,628</u>
CASH, END OF YEAR	<u>\$ 18,729</u>	<u>\$ 23,178</u>

J.B. MILETTE MANOR
(FORMERLY: J.B. MILETTE LIMITED PARTNERSHIP)

SCHEDULES OF RESTRICTED CASH RESERVES AND ESCROWS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

<u>DESCRIPTION OF FUND:</u>	<u>Deposits</u>			<u>Withdrawals</u>	<u>Balance End of Year</u>
	<u>Balance Beginning of Year</u>	<u>Funding of Reserves</u>	<u>Interest Earned</u>	<u>Expenditures</u>	
<u>Restricted Accounts:</u>					
<u>For the Year Ended July 31, 2025</u>					
Replacement reserves	\$ 59,916	\$ 15,600	\$ 27	\$ (29,548)	\$ 45,995
TOTAL RESTRICTED CASH RESERVES AND ESCROWS	\$ 59,916	\$ 15,600	\$ 27	\$ (29,548)	\$ 45,995
<u>For the Year Ended July 31, 2024</u>					
Replacement reserves	\$ 97,522	\$ 15,600	\$ 28	\$ (53,234)	\$ 59,916
TOTAL RESTRICTED CASH RESERVES AND ESCROWS	\$ 97,522	\$ 15,600	\$ 28	\$ (53,234)	\$ 59,916

J.B. MILETTE MANOR
(FORMERLY: J.B. MILETTE LIMITED PARTNERSHIP)

SCHEDULES OF SURPLUS CASH
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
Net loss	\$ (66,326)	\$ (78,762)
<u>Add:</u>		
Depreciation	36,411	35,174
Reserve for replacement withdrawals not capitalized	13,048	53,234
<u>Deduct:</u>		
Interest income from reserve accounts	(27)	(28)
Required payments to replacement reserves	<u>(15,600)</u>	<u>(15,600)</u>
Cash deficit	<u>\$ (32,494)</u>	<u>\$ (5,982)</u>

SHERBURNE WOODS
(FORMERLY: SNHS DEERFIELD ELDERLY HOUSING LIMITED PARTNERSHIP)
(PROJECT NO. HAP PBA 901-02-05)

STATEMENTS OF FINANCIAL POSITION
JULY 31, 2025 AND 2024

	<u>ASSETS</u>	
	<u>2025</u>	<u>2024</u>
CURRENT ASSETS		
Cash	\$ 28,376	\$ 38,195
Prepaid expenses	<u>13,372</u>	<u>12,596</u>
Total current assets	<u>41,748</u>	<u>50,791</u>
RESTRICTED CASH		
Insurance escrow	3,922	2,863
Tax escrow	7,040	7,513
Replacement reserves	164,388	232,035
Operating reserves	<u>73,509</u>	<u>71,656</u>
Total restricted cash	<u>248,859</u>	<u>314,067</u>
PROPERTY		
Land	211,000	211,000
Buildings and improvements	<u>1,039,875</u>	<u>932,700</u>
Total property	1,250,875	1,143,700
Less accumulated depreciation	<u>177,511</u>	<u>149,225</u>
Property, net	<u>1,073,364</u>	<u>994,475</u>
OTHER ASSETS		
Tenant security deposits	<u>16,396</u>	<u>15,580</u>
TOTAL ASSETS	<u>\$ 1,380,367</u>	<u>\$ 1,374,913</u>
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES		
Current portion of mortgage note payable	\$ 23,312	\$ 21,741
Accounts payable	8,675	2,707
Accrued expenses	<u>1,521</u>	<u>802</u>
Total current liabilities	<u>33,508</u>	<u>25,250</u>
LONG TERM LIABILITIES		
Due to affiliate	106,282	69,444
Mortgage note payable, less current portion as shown above	767,386	790,698
Tenant security deposits	<u>16,396</u>	<u>15,580</u>
Total long term liabilities	<u>890,064</u>	<u>875,722</u>
Total liabilities	923,572	900,972
NET ASSETS WITHOUT DONOR RESTRICTIONS	<u>456,795</u>	<u>473,941</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,380,367</u>	<u>\$ 1,374,913</u>

SHERBURNE WOODS
(FORMERLY: SNHS DEERFIELD ELDERLY HOUSING LIMITED PARTNERSHIP)
(PROJECT NO. HAP PBA 901-02-05)

STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
INCOME		
Rental income	\$ 262,652	\$ 261,344
Interest income	17	28
Interest income restricted	7,357	9,206
Other income	<u>4,112</u>	<u>4,259</u>
Total income	<u>274,138</u>	<u>274,837</u>
OPERATING EXPENSES		
Administrative	51,044	46,304
Utilities	49,159	37,608
Maintenance	97,754	94,193
General	<u>46,864</u>	<u>41,055</u>
Total operating expenses	<u>244,821</u>	<u>219,160</u>
INTEREST EXPENSE	<u>18,177</u>	<u>19,643</u>
INCOME BEFORE DEPRECIATION	11,140	36,034
Depreciation	<u>28,286</u>	<u>24,855</u>
CHANGE IN NET ASSETS	(17,146)	11,179
NET ASSETS, BEGINNING OF YEAR	<u>473,941</u>	<u>462,762</u>
NET ASSETS, END OF YEAR	<u><u>\$ 456,795</u></u>	<u><u>\$ 473,941</u></u>

SHERBURNE WOODS
(FORMERLY: SNHS DEERFIELD ELDERLY HOUSING LIMITED PARTNERSHIP)
(PROJECT NO. HAP PBA 901-02-05)

**SCHEDULES OF RENTAL OPERATIONS EXPENSES
FOR THE YEARS ENDED JULY 31, 2025 AND 2024**

	<u>2025</u>	<u>2024</u>
ADMINISTRATIVE EXPENSES		
Advertising	\$ 38	\$ 90
Management fee	18,000	18,000
Salaries and wages	23,183	18,851
Fringe benefits	248	553
Telephone	268	239
Other administrative expenses	<u>9,307</u>	<u>8,571</u>
Total administrative expenses	<u>51,044</u>	<u>46,304</u>
UTILITIES		
Electricity	23,467	19,811
Fuel	10,455	11,087
Water and sewer	<u>15,237</u>	<u>6,710</u>
Total utility expenses	<u>49,159</u>	<u>37,608</u>
MAINTENANCE		
Trash removal	2,892	3,053
Snow removal	39,311	24,097
Custodial supplies	163	-
Repairs, materials	44,691	51,162
Repairs, contract	<u>10,697</u>	<u>15,881</u>
Total maintenance expense	<u>97,754</u>	<u>94,193</u>
INTEREST	<u>18,177</u>	<u>19,643</u>
DEPRECIATION	<u>28,286</u>	<u>24,855</u>
GENERAL EXPENSE		
Real estate taxes	30,316	27,918
Payroll taxes	1,773	1,441
Retirement benefits	1,530	1,885
Workman's compensation	961	563
Insurance	<u>12,284</u>	<u>9,248</u>
Total general expense	<u>46,864</u>	<u>41,055</u>
TOTAL RENTAL OPERATIONS EXPENSES	<u>\$ 291,284</u>	<u>\$ 263,658</u>

SHERBURNE WOODS
(FORMERLY: SNHS DEERFIELD ELDERLY HOUSING LIMITED PARTNERSHIP)
(PROJECT NO. HAP PBA 901-02-05)

**SCHEDULES OF RECEIPTS AND DISBURSEMENTS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024**

	<u>2025</u>	<u>2024</u>
SOURCES OF FUNDS:		
Rental operations		
INCOME		
Tenant paid rent	\$ 153,926	\$ 144,920
HAP rent subsidy	<u>108,726</u>	<u>116,424</u>
Total rental receipts	262,652	261,344
Interest income	7,374	9,234
Service income	2,815	2,715
Other income	<u>1,297</u>	<u>1,544</u>
Total rental operations receipts	<u>274,138</u>	<u>274,837</u>
EXPENSES		
Administrative	50,379	45,980
Utilities	50,390	36,664
Maintenance	91,408	93,475
General	46,733	44,273
Interest	<u>18,177</u>	<u>19,643</u>
Total rental operations disbursements	<u>257,087</u>	<u>240,035</u>
CASH PROVIDED BY RENTAL OPERATIONS BEFORE AMORTIZATION OF MORTGAGE	17,051	34,802
AMORTIZATION OF MORTGAGE	<u>(21,741)</u>	<u>(20,275)</u>
CASH PROVIDED BY (USED IN) RENTAL OPERATIONS AFTER DEBT SERVICE	(4,690)	14,527
OTHER DISBURSEMENTS		
Purchase of property	(107,175)	-
Net receipts (payments) from management agent	36,838	(4,288)
Net withdrawals (deposits) from reserve accounts	<u>65,208</u>	<u>(24,163)</u>
NET DECREASE IN CASH	(9,819)	(13,924)
CASH, BEGINNING OF YEAR	<u>38,195</u>	<u>52,119</u>
CASH, END OF YEAR	<u><u>\$ 28,376</u></u>	<u><u>\$ 38,195</u></u>

SHERBURNE WOODS
(FORMERLY: SNHS DEERFIELD ELDERLY HOUSING LIMITED PARTNERSHIP)
(PROJECT NO.HAP PBA 901-02-05)

**SCHEDULES OF RESTRICTED CASH RESERVES AND ESCROWS
FOR THE YEARS ENDED JULY 31, 2025 AND 2024**

<u>DESCRIPTION OF FUND:</u>	Balance Beginning of Year	<u>Deposits</u>		<u>Withdrawals</u>	Balance End of Year
		<u>Funding of Reserves</u>	<u>Interest Earned</u>	<u>Expenditures</u>	
<u>Restricted Accounts:</u>					
<u>For the Year Ended July 31, 2025</u>					
Operating reserves	\$ 71,656	\$ -	\$ 1,853	\$ -	\$ 73,509
Insurance escrow	2,863	13,305	130	(12,376)	3,922
Tax escrow	7,513	30,914	235	(31,622)	7,040
Replacement reserves	<u>232,035</u>	<u>27,000</u>	<u>5,139</u>	<u>(99,786)</u>	<u>164,388</u>
TOTAL RESTRICTED CASH RESERVES AND ESCROWS	<u>\$ 314,067</u>	<u>\$ 71,219</u>	<u>\$ 7,357</u>	<u>\$ (143,784)</u>	<u>\$ 248,859</u>
<u>For the Year Ended July 31, 2024</u>					
Operating reserves	\$ 69,541	\$ -	\$ 2,115	\$ -	\$ 71,656
Insurance escrow	950	8,822	106	(7,015)	2,863
Tax escrow	5,728	30,717	223	(29,155)	7,513
Replacement reserves	<u>213,685</u>	<u>27,000</u>	<u>6,762</u>	<u>(15,412)</u>	<u>232,035</u>
TOTAL RESTRICTED CASH RESERVES AND ESCROWS	<u>\$ 289,904</u>	<u>\$ 66,539</u>	<u>\$ 9,206</u>	<u>\$ (51,582)</u>	<u>\$ 314,067</u>

SHERBURNE WOODS
(FORMERLY: SNHS DEERFIELD ELDERLY HOUSING LIMITED PARTNERSHIP)
(PROJECT NO. HAP PBA 901-02-05)

SCHEDULES OF SURPLUS CASH
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
Net income (loss)	\$ (17,146)	\$ 11,179
<u>Add:</u>		
Depreciation	28,286	24,855
Expenditures from reserve accounts not capitalized	6,386	15,412
<u>Deduct:</u>		
Interest income from reserve accounts	(7,357)	(9,206)
Required principal payments	(21,741)	(20,275)
Required payments to replacement reserves	<u>(27,000)</u>	<u>(27,000)</u>
Cash deficit	<u>\$ (38,572)</u>	<u>\$ (5,035)</u>

SHERBURNE WOODS
(FORMERLY:SNHS DEERFIELD ELDERLY HOUSING LIMITED PARTNERSHIP)
(PROJECT NO.HAP PBA 901-02-05)

YEAR-TO-DATE COMPILATION OF OWNERS' FEE/DISTRIBUTION
FOR THE YEARS ENDED JULY 31, 2025 AND 2024

<u>Year</u>	<u>Maximum Allowable Distribution</u>	<u>Distributions Received</u>	<u>Balance</u>
12/31/2003	\$ 113,850	\$ -	\$ 113,850
12/31/2004	113,850	-	227,700
12/31/2005	113,850	-	341,550
12/31/2006	113,850	-	455,400
12/31/2007	113,850	-	569,250
12/31/2008	113,850	-	683,100
12/31/2009	113,850	-	796,950
12/31/2010	113,850	-	910,800
12/31/2011	113,850	-	1,024,650
12/31/2012	113,850	-	1,138,500
12/31/2013	113,850	-	1,252,350
12/31/2014	113,850	-	1,366,200
12/31/2015	113,850	-	1,480,050
12/31/2016	113,850	-	1,593,900
12/31/2017	113,850	-	1,707,750
7/31/2018	66,413	-	1,774,163
7/31/2019	113,850	-	1,888,013
7/31/2020	113,850	-	2,001,863
7/31/2021	113,850	-	2,115,713
7/31/2022	113,850	-	2,229,563
7/31/2023	113,850	-	2,343,413
7/31/2024	113,850	-	2,457,263
7/31/2025	113,850	-	2,571,113

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED JULY 31, 2025**

<u>FEDERAL GRANTOR/ PASS-THROUGH GRANTOR/PROGRAM TITLE</u>	<u>ASSISTANCE LISTING NUMBER</u>	<u>PASS-THROUGH GRANTOR'S NAME</u>	<u>GRANTOR'S NUMBER</u>	<u>FEDERAL EXPENDITURE</u>
<u>U.S. Department of Agriculture</u>				
Special Supplemental Nutrition Program for Women, Infants, and Children (WIC)	10.557	State of NH, Department of Health & Human Services	234NH703W1003	\$ 1,129,667
WIC - Breastfeeding Peer Counselor Program	10.557	State of NH, Department of Health & Human Services	234NH743W5003	90,825
Women, Infants, and Children (WIC)	10.557	State of NH, Department of Health & Human Services	234NH703W1003	<u>136,336</u>
				1,356,828
Child and Adult Care Food Program	10.558	State of NH, Department of Education		803,458
Food Distribution Cluster				
Commodity Supplemental Food Program	10.565	Community Action Program Belknap-Merrimack Counties	202220Y800544	30,189
Child Nutrition Cluster				
Summer Food Service Program for Children	10.559	State of NH, Department of Education		<u>112,269</u>
Total U.S. Department of Agriculture				<u>\$ 2,302,744</u>
<u>U.S. Department of Housing and Urban Development</u>				
Emergency Solutions Grant Program	14.231	State of NH, DHHS, Bureau of Homeless & Housing	E-21-DC-33-0001	\$ 79,238
Continuum of Care	14.267	State of NH, DHHS, Bureau of Homeless & Housing	NH0096L1T002207	54,788
Housing Voucher Cluster				
Section 8 Housing Choice Voucher Program	14.871			108,726
Section 8 Project-Based Cluster				
Section 8 Moderate Rehabilitation Single Room Occupancy	14.249			<u>150,816</u>
Total U.S. Department of Housing and Urban Development				<u>\$ 393,568</u>
<u>U.S. Department of Labor</u>				
WIOA Cluster				
WIOA Adult Program	17.258	State of NH, Dept of Resources and Economic Development	02-6000618	<u>1,751,057</u>
Total U.S. Department of Labor				<u>\$ 1,751,057</u>
<u>U.S. Department of Education</u>				
Adult Education - Basic Grants to States	84.002	State of NH, Department of Education	67011-ABE Manchester	<u>53,506</u>
Total U.S. Department of Education				<u>\$ 53,506</u>
<u>U.S. Department of Treasury</u>				
Coronavirus State and Local Fiscal Recovery Fund (ARPA)	21.027	State of New Hampshire	SLFRP0145	<u>88,064</u>
Total U.S. Department of Treasury				<u>\$ 88,064</u>

See Notes to Schedule of Expenditures of Federal Awards

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED JULY 31, 2025**

<u>FEDERAL GRANTOR/ PASS-THROUGH GRANTOR/PROGRAM TITLE</u>	<u>ASSISTANCE LISTING NUMBER</u>	<u>PASS-THROUGH GRANTOR'S NAME</u>	<u>GRANTOR'S NUMBER</u>	<u>FEDERAL EXPENDITURE</u>
<u>Corporation for National and Community Services</u>				
AmeriCorps Seniors Retired and Senior Volunteer Program (RSVP)	94.002		23SRFNH001	\$ 136,561
Total Corporation for National and Community Services				<u>\$ 136,561</u>
<u>U.S. Department of Energy</u>				
Weatherization Assistance for Low-Income Persons	81.042	State of NH, Office of Energy & Planning	DE-EE0009916	1,463,307
Total U.S. Department of Energy				<u>\$ 1,463,307</u>
<u>U.S. Department of Health & Human Services</u>				
<u>Aging Cluster</u>				
Special Programs for the Aging, Title III, Part B, Grants for Supportive Services and Senior Centers	93.044	State of NH, Office of Energy & Planning	2501NHOASS	\$ 14,714
Temporary Assistance for Needy Families - Strengthening Citizens and Businesses for Economic Mobility	93.558	State of NH, Department of Health & Human Services	22NHTANF	\$ 940,234
Temporary Assistance for Needy Families - Strengthening Citizens and Businesses for Economic Mobility	93.558	State of NH, Department of Health & Human Services	22NHTANF	<u>84,151</u> 1,024,385
Low Income Home Energy Assistance (Fuel Assistance)	93.568	State of NH, Office of Energy & Planning	2401NHLIEA	12,946,389
Low Income Home Energy Assistance (BWP)	93.568	State of NH, Office of Energy & Planning	2401NHLIEA	<u>504,843</u> 13,451,232
Community Services Block Grant	93.569	State of NH, Department of Health & Human Services	2301NHCOSR	1,717,354
Community Services Block Grant - Discretionary	93.570	State of NH, Department of Health & Human Services	2301NHCOSR	84,089
Low Income Household Water Assistance Program (LIWAP)	93.499	State of NH, Office of Energy & Planning	2101NHLWC5/6	(3,679)
<u>Head Start Cluster</u>				
Head Start/Early Head Start	93.600		01CH01231502	7,760,905
<u>CCDF Cluster</u>				
Child Care and Development Block Grants (CCDBG)	93.575	State of NH, Department of Health & Human Services	2501NHCCDD	1,525,477
CCDBG - Granite Steps for Quality	93.575	State of NH, Department of Health & Human Services		159,395
Child Care Mandatory Matching Funds	93.596	State of NH, Department of Health & Human Services	2501NHCCDF	<u>1,473,968</u> 3,158,840
Total U.S. Department of Health & Human Services				<u>\$ 27,207,840</u>
TOTAL				<u>\$ 33,396,647</u>

See Notes to Schedule of Expenditures of Federal Awards

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED JULY 31, 2025**

NOTE 1 BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Southern New Hampshire Services, Inc. and Affiliate under programs of the federal government for the year ended July 31, 2025. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Southern New Hampshire Services, Inc. and Affiliate, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years.

NOTE 3 INDIRECT COST RATE

Southern New Hampshire Services, Inc. and Affiliate has elected not to use the fifteen percent de minimis indirect cost rate (April 2024 revision) or the ten percent de minimis indirect cost rate (October 2023 revision) allowed under the Uniform Guidance.

NOTE 4 SUBRECIPIENTS

Southern New Hampshire Services, Inc. had no subrecipients for the year ended July 31, 2025.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT
AUDITING STANDARDS**

To the Board of Directors of
Southern New Hampshire Services, Inc. and Affiliate

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the combined financial statements of Southern New Hampshire Services, Inc. and Affiliate (a New Hampshire nonprofit organization), which comprise the statements of financial position as of July 31, 2025 and 2024 and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated March 23, 2026.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the combined financial statements, we considered Southern New Hampshire Services, Inc. and Affiliate's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Southern New Hampshire Services, Inc. and Affiliate's internal control. Accordingly, we do not express an opinion on the effectiveness of Southern New Hampshire Services, Inc. and Affiliate's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Southern New Hampshire Services, Inc. and Affiliate's combined financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Leone McDonnell & Roberts
Professional Association

Dover, New Hampshire
March 23, 2026

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH
MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE
REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Directors of
Southern New Hampshire Services, Inc. and Affiliate

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Southern New Hampshire Services, Inc. and Affiliate's compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of Southern New Hampshire Services, Inc. and Affiliate's major federal programs for the year ended July 31, 2025. Southern New Hampshire Services, Inc. and Affiliate's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, Southern New Hampshire Services, Inc. and Affiliate complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended July 31, 2025.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Southern New Hampshire Services, Inc. and Affiliate and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program.

Our audit does not provide a legal determination of Southern New Hampshire Services, Inc. and Affiliate's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Southern New Hampshire Services, Inc. and Affiliate's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Southern New Hampshire Services, Inc. and Affiliate's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Southern New Hampshire Services, Inc. and Affiliate's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Southern New Hampshire Services, Inc. and Affiliate's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Southern New Hampshire Services, Inc. and Affiliate's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Southern New Hampshire Services, Inc. and Affiliate's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Leone McDonnell & Roberts
Professional Association

Dover, New Hampshire
March 23, 2026

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

SCHEDULE OF FINDINGS AND QUESTIONED COSTS **FOR THE YEAR ENDED JULY 31, 2025**

SUMMARY OF AUDITORS' RESULTS

1. The auditors' report expresses an unmodified opinion on whether the combined financial statements of Southern New Hampshire Services, Inc. and Affiliate were prepared in accordance with GAAP.
2. No significant deficiencies relating to the audit of the combined financial statements are reported in the *Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards*. No material weaknesses are reported.
3. No instances of noncompliance material to the combined financial statements of Southern New Hampshire Services, Inc. and Affiliate, which would be required to be reported in accordance with *Government Auditing Standards* were disclosed during the audit.
4. No significant deficiencies in internal control over major federal award programs are reported in the *Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance*. No material weaknesses are reported.
5. The auditors' report on compliance for the major federal award programs for Southern New Hampshire Services, Inc. and Affiliate expresses an unmodified opinion on all major federal programs.
6. There were no audit findings that are required to be reported in accordance with 2 CFR section 200.516(a).
7. The programs tested as major programs were: U.S. Department of Health and Human Services; Community Services Block Grant, ALN 93.569; Head Start Cluster – Head Start/Early Head Start, ALN 93.600, and U.S. Department of Agriculture; Child and Adult Care Food Program, ALN 10.558.
8. The threshold for distinguishing Type A and B programs was \$1,001,899.
9. Southern New Hampshire Services, Inc. and Affiliate was determined to be a low-risk auditee.

FINDINGS - FINANCIAL STATEMENTS AUDIT

None

FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT

None

SOUTHERN NEW HAMPSHIRE SERVICES, INC. AND AFFILIATE

**SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
FOR THE YEAR ENDED JULY 31, 2025**

There were no findings or questioned costs that were required to be reported in the Schedule of Findings and Questioned Costs for the year ended July 31, 2024.



**COMMUNITY ACTION PARTNERSHIP
HILLSBOROUGH AND ROCKINGHAM COUNTIES**

Board of Directors

July 2026

Commissioner Toni Pappas, Chairman

Kathleen Mackin, Vice Chairman

Thomas Mullins, Esq., Treasurer

Orville Kerr, Secretary

Representative Sherm Packard

Deborah Gosselin O'Shea

Carrie Marshall Gross

Anna Hamel

Wanda Kennerson

German Ortiz

Carrie Santos

Joy Barrett

Kevin Burgess

RYAN CLOUTHIER, CCAP

www.caphr.org

SUMMARY

Highly experienced and dedicated Certified Community Action Professional (CCAP) with extensive expertise in managing and directing operations within non-profit organizations. Proven track record of enhancing program efficiency and community impact through strategic leadership and innovative solutions.

WORK EXPERIENCE

Chief Executive Officer (CEO) - Southern New Hampshire Services, Inc. now dba Community Action Partnership Hillsborough and Rockingham Counties
2026-Present

- Develop and oversight of Community Action Partnership serving NH's two largest counties, Hillsborough and Rockingham.
- Cooperation and engagement with local, state and federal agencies and organizations on issues and programs that intersect with the Community Action Mission.
- Work to fundamentally enhance the delivery of service to targeted community to wrap services around clients and streamline the application process by implementing the Whole Family Approach.

Chief Operating Officer (COO) - Southern New Hampshire Services, Inc. now dba Community Action Partnership Hillsborough and Rockingham Counties
2018-2026

- Oversee the daily operations and strategic initiatives of the organization to ensure alignment with the mission and goals.
- Lead and manage multiple departments to drive performance and program outcomes.
- Co-host monthly program budget meetings with Chief Fiscal Officer.
- Develop and implement policies and procedures that enhance operational efficiency and effectiveness.
- Collaborate with community stakeholders, partners, and funders to strengthen resources and support for the organization.

Operations Director, Energy and Housing Programs - *Southern New Hampshire Services, Inc.*
2016-2018

- Directed and managed the energy and housing programs, ensuring compliance with federal and state regulations.
- Streamlined program operations to improve service delivery and client satisfaction.
- Secured funding and resources to expand program reach and impact.

Energy Director- *Southern New Hampshire Services, Inc.*
2013-2016

- Developed and implemented energy programs aimed at reducing energy costs for low-income households.
- Collaborated with utility companies and government agencies to leverage resources and support.
- Monitored program performance and outcomes, making adjustments as needed to achieve goals.

Weatherization Director- *Southern New Hampshire Services, Inc.*

2006-2013

- Oversaw the weatherization program, improving energy efficiency for low-income homes.
- Managed a team of technicians and contractors to ensure high-quality service delivery.
- Conducted outreach and education efforts to inform the community about the benefits of weatherization.

Energy Auditor- *Southern New Hampshire Services, Inc.*

2004-2006

- Conduct field energy audits for low-income residential properties.
- Record data in both written and computerized formats to assess the cost-effectiveness of conservation measures.
- Generate work order specifications for contractors.
- Ensure quality installations and client satisfaction through proper follow-through and field inspection.

PROFESSIONAL HIGHLIGHTS

- NH Business Review 2024 Top 200 Influential Business Leader
- Numerous press articles related to Weatherization, including visits from the Assistant Secretary of Energy Efficiency from the Department of Energy and Vice President Joe Biden
- Member of the City of Nashua Healthy Homes Strategic Planning Committee
- Member of the City of Manchester Healthy Homes Strategic Planning Committee
- Class 2019 Leadership Greater Manchester
- Union Leader 2015 Class of 40 Under Forty
- Vice President of the Neighbor Helping Neighbor Board
- Member of the Energy Efficiency and Sustainable Energy Board
- Member of the Residential Ratepayers Advisory Board

EDUCATION

NH Community Technical College

CERTIFICATION

Certified Community Action Professional (CCAP)

SKILLS

- Leadership, Management and Supervision
- Budget Oversight, Forecasting, Analysis, Financial Management
- Program Development Implementation
- Stakeholder Engagement
- Grant Writing and Fundraising
- Compliance and Regulatory Affairs
- Operational Efficiency
- Community Engagement

JAMES M. CHAISSON

SUMMARY

Dedicated accounting professional with 8 years of non-profit experience and over 20 years of broad experience in manufacturing, distribution, reorganizations, mergers and acquisitions, sales/operations planning/forecasting and establishing & monitoring performance metrics in a manufacturing environment. Experienced in private and public corporations, including 8 years in a private equity environment with a strong focus on equity sponsor communication and liquidity management. Complete knowledge of P&L, balance sheet, cash flow and cost accounting. Proven skills at staff leadership, training and development in a team environment. Professional Experience:

- Fiscal Officer in nonprofit organization
 - Controller in MFG & Distribution
 - Treasury and Cash Flow Management
 - Financial & Capital Budgeting, Reporting & Control
 - Cost Accounting Manager
 - General Accounting Manager
 - Business Performance Metric Establishment and Measurement
-

PROFESSIONAL EXPERIENCE

Southern New Hampshire Services, Manchester, NH

5/2009-Present

Southern New Hampshire Services (SNHS) is a non-profit entity dedicated to helping people help themselves. SNHS accomplishes this through a variety of programs offered at centers, offices, clinics, and intake sights located throughout Rockingham and Hillsborough counties. The agency also oversees 29 housing facilities with approximately 1000 tenants. SNHS receives and administers \$36 million in program funds annually with over 450 employees.

Chief Fiscal Officer

1/2017 to Present

- Oversee financial and accounting compliance, maintaining controls and managing potential business risks
- Manage the annual budget process and analysis activities
- Prepare presentation for Board of Directors meetings presenting the organization's financial results
- Develop and maintain banking relationships
- Manage the Annual Audit process

Senior Accountant

5/2009-1/2017

Assisted Fiscal Director in overseeing all fiscal and financial activities including compliance with federal, state, and funding source requirements as well as accordance with GAAP

- Developed and implemented indirect cost calculation and interfaced with General Ledger
- Monitored and prepared monthly budget vs actual reporting; recommended adjustments and forecast spending
- Created specialized reports for the individual grant's reporting requirements
- Designed allocation methods for properly billing shared items to individual grants and programs
- Prepared monthly agency program reviews for Fiscal Director's Board of Directors review

WOOD STRUCTURES, INC. Biddeford, ME

2001-4/2009

WSI, is a highly leveraged business owned by Roark Capital, a private equity fund, headquartered in Atlanta, GA. WSI is a \$70 million manufacturer of roof and floor trusses, wall panels and a distributor of engineered wood products. The company's products are sold into the residential and light commercial construction markets

Controller

2006-4/2009

Managed all aspects of accounting and reporting in a truss manufacturing plant as well as an engineered wood products distribution location that included 2 locations in Maine and 1 in Massachusetts.

- Calculated and assisted in the management of the company's covenants
- Worked closely with senior management during the sale process from the seller (Harbour Group) and buyer (Roark Capital)
- Identified cost drivers and implemented process changes to reduce the monthly closing cycle from 18 to 5 days
- Conducted monthly reviews with the managers on financial results and measurement
- Oversaw the payroll function of 160+ employees

Accounting Manager

2001-2006

Recruited to company to restore financial controls and establish best practices concerning both general ledger and cost accounting processes. Responsible for overseeing the accounting of 2 locations in Maine and 1 in Alabama.

- Established the reporting protocols of the company used by both equity sponsors
- Educated, motivated and developed a staff of 3 to succeed in their rolls of financial responsibility
- Identified and implemented processes and procedures for all intercompany sales, transfers, consolidation and eliminations
- Streamlined the payroll process that included transferring to an external supplier (ADP), which reduced cost by 40%
- Conducted physical inventories and defined their policies and procedure at all locations.

VISHAY SPRAGUE, Sanford, ME

1978-2001

Vishay Sprague is a division of Vishay Intertechnology Inc. (NYSE: VSH) a global manufacturer of discrete semiconductors and passive electronic components. The Sprague Division manufactures solid tantalum capacitors with annual sales of \$200 million and 1,400 employees.

Plant Cost Accounting Manager

1997-2001

Division General Accounting Manager

1995-1997

Division Operation Accountant

1989-1995

Division Fixed Asset Accountant

1987-1989

Master Engineering Technician

1984-1987

Lead Production Technician

1978-1984

EDUCATION

NASSON COLLEGE Springvale, ME

B.S. in Business Administration

EDUCATION:

Graduate Certificate in HR Management Southern New Hampshire University	May 2023
Masters of Science in Management Health Care Administration Southern New Hampshire University	October 2015
Dietetic Internship Keene State College, Keene, NH	August 2007
Bachelor of Science in Health Science Option: Nutrition Keene State College, Keene, NH	May 2005 Summa Cum Laude
Bachelor of Arts in Science of Health Wheaton College, Norton, MA	February 2004

WORK EXPERIENCE:

SNHS, Inc. dba CAPHR– Hillsborough & Rockingham Counties, NH (January 2026 - Present)

- Chief Operating Officer: Oversee the daily operations and initiatives of the organization. Develop a performance culture to ensure effective management of a comprehensive array of over sixty programs. Communicate and promote the mission of Community Action.

SNHS, Inc. dba CAPHR– Child Development and Nutrition Programs Hillsborough & Rockingham Counties, NH (January 2023 – January 2026)

- Child Development and Nutrition Services Director: Oversee programs of Head Start, Early Head Start, Child Care, Child Care Resource & Referral, T.E.A.C.H. NH Early Childhood scholarship program, Department of Labor Early Childhood Apprenticeship, Statewide sponsorship of the USDA Child and Adult Care Food Program, Summer Food Service Program, Farmers Market, Community Gardens, Commodity Supplemental Food Program, The Emergency Food Assistance Program.

SNHS, Inc. – Child Development Program Hillsborough & Rockingham Counties, NH (February 2018 – December 2022)

- Child Development Director: Oversee programs of Head Start, Early Head Start, Child Care, Child Care Resource & Referral, T.E.A.C.H. NH Early Childhood scholarship program, Department of Labor Early Childhood Apprenticeship and Sponsorship of the USDA Child and Adult Care Food Program.

SNHS, Inc.-Child Dev. Program–Head Start/Early Head Start Hillsborough & Rockingham Counties, NH (July 2006-February 2018)

- Health & Nutrition Services Specialist: Oversee the health and nutrition content for the program which includes; nutrition assessments on the children and counseling with the families; review of child health forms; menu writing and accommodations for special diets; writing and/or reviewing of health plans for children with special conditions; supervision of classroom nutrition and health lessons; family night health and nutrition presentations; maintenance of the Health Services Advisory Committee; monitoring of health, nutrition, and safety for the program; writing of health, nutrition, and safety articles for the parent newsletter; USDA CACFP sponsor lead for SNHS; collaboration with community partners; participation in the SNHS, Inc. agency's safety committee; participation in SNHS, Inc. emerging leaders program.

Nutrition In Motion, LLC, Bedford, NH (January 2009- 2011)

- Consulting Dietitian

CERTIFICATIONS:

Licensed Dietitian, State of New Hampshire January 2009

Registered Dietitian December 2008

CERTIFICATES:

Allergy Diploma, AllergyUK, The School of Health & Social Care of University of Greenwich, October 2010

ADA Child and Adolescent Weight Management November 2007

First Aid & CPR 2025

COMMUNITY INVOLVEMENT:

Varsity Coach: Wilton-Lyndeborough Cross Country/ Track and Field (Fall 2022, 2023/Spring 2023, 2024)

NH Head Start Directors Association, Chair (February 2025 – February 2026)

NH Head Start Directors Association, Secretary (February 2018- January 2025)

NH WIC Directors Association, Secretary (February 2023-February 2026)

NH Health & Equity Partnership (January 2015 – 2019); Workgroup Co-chair; Representative Evaluation Committee

NH COPD State Plan Initiative (April 2014 – 2016);

- Preventing COPD: Community Mobilization, Advocacy, and Public Policy workgroup member.

A Child's Nature (May 2014- March 2018); Board of Directors, trustee

Let's Grow! New Hampshire (March 2011- February 2014); Consulting member (February 2014-2015)

Child Care Advisory Committee-Safety & Health Subgroup (2011 – 2012); NH Pediatric Health Assessment Form Development

Oral Health Advisory Committee, NH (October 2009 – 2012)

Stay'NHealthy-Growing Strong- Nashua Youth Overweight Collaborative, Nashua, NH (May 2008 & Sept 2008)

- Participated in two presentations to the Nashua area pediatric offices participating in the collaborative.

Nashua Lead Action Committee (2007 – 2009); community partner member

COMMITTEES MAINTAINED:

SNHS, Inc. CAPHR Head Start Policy Council (February 2018 – Present)

- Facilitate monthly meetings composed of parents and community members with a focus on program policy development and direction of the program.

SNHS Health Services Advisory Committee (July 2006 – February 2018)

- Recruit and facilitate meetings that look at community relevant health, oral health, mental health, and nutrition issues affecting the children and families who participate in the SNHS Child Development Program. Encourage participation of community members, families, and staff.

SOUTHERN NEW HAMPSHIRE SERVICES, INC.
d/b/a Community Action Partnership Hillsborough and Rockingham Counties
Mailing Address: PO Box 5040, Manchester, NH 03108
40 Pine Street, Manchester, NH 03013
Telephone: (603) 668-8010 FAX: (603) 645-6734

List of Key Administrative Personnel
May 2026

Title	Name	Annual Salary	Percentage	Amount
Chief Executive Officer	Ryan Clouthier	\$200,000	0.00%	0
Chief Operating Officer	Sarah Vanderhoof	\$145,200	0.00%	0
Chief Financial Officer	James Chaisson	\$175,011	0.00%	0