

60- 7/29/26



State of New Hampshire
DEPARTMENT OF NATURAL & CULTURAL RESOURCES
DIVISION OF PARKS & RECREATION

172 Pembroke Road Concord, New Hampshire 03301
Phone: 603-271-3556 Fax: 603-271-3553
TDD Access: Relay NH 1-800-735-2964
nhstateparks.org



June 30, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Natural and Cultural Resources, Division of Parks and Recreation (Division), Cannon Mountain to make **Sole Source** and **Retroactive** unencumbered payments to Calkins Portable Toilets (VC#495632) of Danville, VT in the amount of \$14,465 for portable toilets at Cannon Mountain Ski Area effective upon Governor and Executive Council approval retroactive to September 26, 2025. **100% Agency Income.**

Funding is available in account, Cannon Mountain, as follows:

03-35-35-351510-37030000-103-502664 – Contract for Op Services

FY 2027
\$14,465

EXPLANATION

This request covers services performed for the Autumn 2025 and Spring 2026 period. It is submitted as a **Sole Source** justification because the statewide portable toilet contracts at that time did not include Grafton County, where Franconia Notch State Park is located. The park requires reliable, twice weekly, portable toilet pumping and deep-cleaning services, and historically statewide vendors have not been able to meet this level of service.

It is also **Retroactive** due to the unknown discontinuance of a previously approved and long-standing arrangement that had allowed DNCR to maintain services with Calkin under state contract approval since Calkin was the only portable toilet service vendor that provided services meeting Cannon's needs as mentioned. These services were essential during the high-volume fall foliage season. Interruptions were not feasible without negatively affecting guest experience.

DNCR, therefore, continued the services with Calkin while we evaluated and determined how to re-establish this long-standing arrangement we had in collaboration with our purchasing support. However, due to staff turnover since 2019 when this arrangement was established, we realized we could not successfully pursue a continuation as we were unable to produce the agreement documentation originally established.

In the interim, Franconia Notch State Park has worked with DAS to expand the statewide contract service area to include Grafton County and to increase the permitted service frequency. As an interim measure until a new statewide vendor is secured, the park has adjusted operations by deploying additional portable toilets with a different state contract approved provider that maintains reduced pumping frequency.

Respectfully submitted,

Adam J. Crepeau
Interim Commissioner

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
9/26/2025	5308

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

15 Extra Units for Fall Foliage
12 at Big Lot
3 at Echo Lake Beach
Franconia Notch

		P.O. No.	Terms
			Due on receipt
QTY	Description	Rate	Amount
15	Rental for Regular Portable Toilet	160.00	2,400.00
1	One time Delivery/Pick up fee	75.00	75.00
September 26, 2025 to October 26, 2025			
<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>			
<i>Please reference you invoice number on your check :)</i>			

We appreciate your prompt payment

Total \$2,475.00

Payments/Credits \$0.00

Balance Due \$2,475.00

CO <u>10</u>	P.Lvl <u>03500</u>
Vendor # <u>255588</u>	Remit <u>5001</u> INV # <u>5308</u>
PO # _____	Ln # _____ \$ <u>2,475.00</u>
Acc Unit <u>3720000</u>	Acct <u>502664</u>
Activity <u>3500000</u>	Acct Cat <u>J</u>
Signature <u>de</u>	Date <u>12/4/25</u>

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
12/2/2025	5932

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Extra Services for
15 Extra Units for Fall Foliage
12 at Big Lot
3 at Echol Lake Beach
Franconia Notch

P.O. No.

Terms

Due on receipt

QTY	Description	Rate	Amount
15	Extra Service on (15) Rented Portable Toilets - Serviced 2 times per week September 26, 2025 to October 26, 2025	115.00	1,725.00
CO <u>10</u> P.Lvl <u>03500</u> Vendor # <u>252388</u> Remit <u>B001</u> INV # <u>5932</u> PO # _____ Ln # _____ \$ <u>1725.00</u> Acc Unit <u>37200000</u> Acct <u>502664</u> Activity <u>35402200</u> Acct Cat <u>J</u> Signature <u>OK</u> Date <u>3/5/26</u> <i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i> <i>Please reference you invoice number on your check :)</i>			
We appreciate your prompt payment.		Total	\$1,725.00
		Payments/Credits	\$0.00
		Balance Due	\$1,725.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
10/9/2025	5461

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Flume Gorge
Upper Parking Lot
Exit 34A
Franconia, NH

P.O. No.**Terms**

Due on receipt

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
1	Rental for Handicap Accessible Portable Toilet	300.00	300.00
3	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	345.00
October 9, 2025 to November 9, 2025			
<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>			
<i><u>Please reference you invoice number on your check :)</u></i>			
We appreciate your prompt payment.		Total	\$965.00
		Payments/Credits	\$0.00
		Balance Due	\$965.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
6/15/2026	7528

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Flume Gorge
Upper Parking Lot
Exit 34A
Franconia, NH

P.O. No.**Terms**

Due on receipt

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
1	Rental for Handicap Accessible Portable Toilet	300.00	300.00
3	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	345.00
June 15, 2026 to July 15, 2026			
<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>			
<i>Please reference you invoice number on your check :)</i>			
We appreciate your prompt payment.		Total	\$965.00
		Payments/Credits	\$0.00
		Balance Due	\$965.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
6/15/2026	7529

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Cannon Mountain
Big Lot
Exit 34C/Route 18
Franconia, NH

P.O. No.	Terms
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	Due on receipt
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QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
2	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	230.00
	June 15, 2026 to July 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i>Please reference you invoice number on your check :)</i>		

We appreciate your prompt payment.

Total \$550.00

Payments/Credits \$0.00

Balance Due \$550.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
6/15/2026	7530

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Cannon Mountain
Tram Parking Lot
Franconia, NH

P.O. No.**Terms****Due on receipt**

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
1	Rental for Handicap Accessible Portable Toilet	300.00	300.00
3	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	345.00
	June 15, 2026 to July 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference you invoice number on your check.;</u></i>		
We appreciate your prompt payment.		Total	\$965.00
		Payments/Credits	\$0.00
		Balance Due	\$965.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
6/15/2026	7531

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Cannon Mountain
Echo Lake Beach
Parking Lot
Franconia, NH

P.O. No.**Terms****Due on receipt**

QTY	Description	Rate	Amount
1	Rental for Regular Portable Toilet	160.00	160.00
1	Rental for Handicap Accessible Portable Toilet	300.00	300.00
2	Extra Service on (2) Rented Portable Toilets - Serviced 2 times per week	115.00	230.00
	June 15, 2026 to July 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference you invoice number on your check :)</u></i>		
We appreciate your prompt payment.		Total	\$690.00
		Payments/Credits	\$0.00
		Balance Due	\$690.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
6/15/2026	7534

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Governor Gallen's Bridge
Exit 34C
Franconia, NH

P.O. No.**Terms**

Due on receipt

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
2	Extra Service on (2) Rented Portable Toilets - Serviced 2 times per week	115.00	230.00
	June 15, 2026 to July 15, 2026		
<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i> <i>Please reference you invoice number on your check :)</i>			
We appreciate your prompt payment.		Total	\$550.00
		Payments/Credits	\$0.00
		Balance Due	\$550.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
6/15/2026	7535

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Trail Head
Falling Water & Old Bridal Trail
North Bound I-93
Franconia Notch

P.O. No.**Terms****Due on receipt**

QTY	Description	Rate	Amount
3	Rental for Regular Portable Toilet	160.00	480.00
3	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	345.00
	June 15, 2026 to July 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference your invoice number on your check :)</u></i>		
We appreciate your prompt payment.		Total	\$825.00
		Payments/Credits	\$0.00
		Balance Due	\$825.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
5/15/2026	7195

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Flume Gorge
Upper Parking Lot
Exit 34A
Franconia, NH

P.O. No.

Terms

Due on receipt

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
1	Rental for Handicap Accessible Portable Toilet	300.00	300.00
3	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	345.00
1	One time Delivery/Pick up fee	35.00	35.00
	May 14, 2026 to June 14, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference you invoice number on your check :)</u></i>		
We appreciate your prompt payment.		Total	\$1,000.00
		Payments/Credits	\$0.00
		Balance Due	\$1,000.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
5/15/2026	7196

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Cannon Mountain
Big Lot
Exit 34C/Route 18
Franconia, NH

P.O. No.

Terms

Due on receipt

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
2	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	230.00
1	One time Delivery/Pick up fee	35.00	35.00
	May 15, 2026 to June 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference you invoice number on your check :)</u></i>		
We appreciate your prompt payment.		Total	\$585.00
		Payments/Credits	\$0.00
		Balance Due	\$585.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
5/15/2026	7197

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Cannon Mountain
Tram Parking Lot
Franconia, NH

P.O. No.

Terms

Due on receipt

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
1	Rental for Handicap Accessible Portable Toilet	300.00	300.00
3	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	345.00
1	One time Delivery/Pick up fee	35.00	35.00
	May 15, 2026 to June 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference you invoice number on your check ;)</u></i>		
We appreciate your prompt payment.		Total	\$1,000.00
		Payments/Credits	\$0.00
		Balance Due	\$1,000.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
5/15/2026	7198

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Cannon Mountain
Echo Lake Beach
Parking Lot
Franconia, NH

P.O. No.

Terms

Due on receipt

QTY	Description	Rate	Amount
1	Rental for Regular Portable Toilet	160.00	160.00
1	Rental for Handicap Accessible Portable Toilet	300.00	300.00
2	Extra Service on (2) Rented Portable Toilets - Serviced 2 times per week	115.00	230.00
1	One time Delivery/Pick up fee	35.00	35.00
	May 15, 2026 to June 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference you invoice number on your check :)</u></i>		

We appreciate your prompt payment.

Total \$725.00

Payments/Credits \$0.00

Balance Due \$725.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
5/15/2026	7201

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Trail Head
Falling Water & Old Bridal Trail
North Bound I-93
Franconia Notch

P.O. No.	Terms
	Due on receipt

QTY	Description	Rate	Amount
3	Rental for Regular Portable Toilet	160.00	480.00
3	Extra Service on (3) Rented Portable Toilets - Serviced 2 times per week	115.00	345.00
1	One time Delivery/Pick up fee	35.00	35.00
	May 15, 2026 to June 15, 2026		
	<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i>		
	<i><u>Please reference you invoice number on your check :)</u></i>		

We appreciate your prompt payment.

Total	\$860.00
Payments/Credits	\$0.00
Balance Due	\$860.00

CALKINS PORTABLE TOILETS

PO Box 21
Danville, VT 05828
Phone: 802-684-2255

Toilet Invoice

Date	Invoice #
5/15/2026	7200

Bill To

FNSP - Cannon Mountain
Ashley L LaRue
260 Tramway Drive
Franconia, NH 03580

Project

Governor Gallen's Bridge
Exit 34C
Franconia, NH

P.O. No.	Terms
	Due on receipt

QTY	Description	Rate	Amount
2	Rental for Regular Portable Toilet	160.00	320.00
2	Extra Service on (2) Rented Portable Toilets - Serviced 2 times per week	115.00	230.00
1	One time Delivery/Pick up fee	35.00	35.00
	May 15, 2026 to June 15, 2026		
<i>We kindly request that you inform us at least 5 days in advance of your intended unit pickup date. Please note that we do not offer pro-rated refunds for monthly rentals in the event of early unit pickup.</i> <u><i>Please reference you invoice number on your check :)</i></u>			

We appreciate your prompt payment.

Total	\$585.00
Payments/Credits	\$0.00
Balance Due	\$585.00