



Lori A. Weaver
Commissioner

Nathan White
Chief Financial Officer

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
OFFICE OF THE COMMISSIONER

129 PLEASANT STREET, CONCORD, NH 03301-3857
603-271-9200 1-800-852-3345 Ext. 9200
Fax: 603-271-4912 TDD Access: 1-800-735-2964 www.dhhs.nh.gov

July 9, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to MOP 150, VII, C, authorize the Department of Health and Human Services, Office of the Commissioner on behalf of the Division for Children, Youth & Families, to make a **Sole Source** purchase of specifically designed furniture for the new Youth Treatment Center at Hampstead Hospital campus, from the vendors listed below, in a total amount not to exceed \$268,497, effective upon Governor and Executive Council approval through June 30, 2027. 100% Other Funds.

Funds are available in the following account for State Fiscal Year 2027.

05-95-95-953010-55770000, HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: COMMISSIONERS OFFICE, OFFICE OF ADMINISTRATION, HMPSTD HSP RES TRT CAP INV FD

Vendor Name	Vendor Code	Class / Account	Class Title	Job Number	Amount
Pineapple Contracts Inc. (Sterling Heights, MI)	316291	030-500311	Equipment New Replacement	TBD	\$103,008
Norix Group, Inc. (West Chicago, IL)	175473	030-500311	Equipment New Replacement	TBD	\$165,489
Total					\$ 268,497

EXPLANATION

This request is **Sole Source** because the stated vendors are the only viable options that meet required safety specifications, durability standards, and project design objectives for furnishings at the New Hampshire Youth Treatment Center.

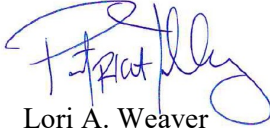
The new Youth Treatment Center (YTC) was designed with a full complement of secure, detention-grade furniture selected early in the planning process for its durability, safety features, and suitability for a secure treatment environment. Pineapple and Norix products were incorporated into the architectural and interior design specifications to ensure consistency in function, safety compliance, and overall design.

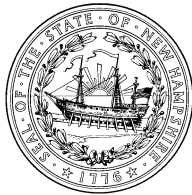
As part of procurement planning, the project team actively sought cost saving opportunities by identifying alternate vendors who could supply comparable detention- rated furniture at a lower price. This effort successfully reduced project costs, and most furnishings will now be purchased through an alternate vendor.

However, several key pieces originally specified by the design team are uniquely manufactured by Pineapple and Norix and cannot be sourced from the alternative supplier. These items are essential for maintaining design integrity, meeting required safety specifications, and ensuring compatibility with built in architectural layouts.

Because the remaining furnishings are only available from Pineapple and Norix and cannot be substituted without compromising functionality, safety, or design compliance, the project requires a sole source purchase from these specific vendors. This targeted approach achieves cost savings across the broader furniture package while ensuring the facility meets all design and safety standards.

Respectfully Submitted,

 for:
Lori A. Weaver
Commissioner



Lori A. Weaver
Commissioner

Marie Noonan
Director

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION FOR CHILDREN, YOUTH & FAMILIES

129 PLEASANT STREET, CONCORD, NH 03301-3857
603-271-4451 1-800-852-3345 Ext. 4451
Fax: 603-271-4729 TDD Access: 1-800-735-2964 www.dhhs.nh.gov

June 9, 2026

To Whom it May Concern:

DCYF is providing the following justification to support the request for funds from AU 5577 for the payment of furniture from Pineapple needed for the new Youth Detention Center at Hampstead Hospital campus:

- The facility was originally designed with Pineapple brand furniture; however, due to significant cost savings, the majority of those items have been replaced with Norix furniture.
- Any items that cannot be replaced with a Norix equivalent will still be purchased through Pineapple, ensuring all functionality needs are met while maximizing cost efficiency.
- SYSC has recently purchased Norix furniture, and that furniture will be moved to the new location.
- Purchasing additional furniture from Norix ensures consistency with both the SYSC items and the new Norix furniture being procured, reducing cost, maintaining uniformity, and supporting safety standards.

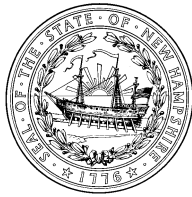
Norix furnishings remain the only viable option that meet required safety specifications, durability standards, and project design objectives. Procuring from another vendor would compromise consistency, increase costs, and fail to meet the environmental and safety requirements of this facility.

For these reasons, it is in the best interest of the State to proceed with a sole-source purchase from Norix Group, Inc.

Sincerely,

Marie Noonan

Marie Noonan
DCYF Director



Lori A. Weaver
Commissioner

Marie Noonan
Director

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION FOR CHILDREN, YOUTH & FAMILIES

129 PLEASANT STREET, CONCORD, NH 03301-3857
603-271-4451 1-800-852-3345 Ext. 4451
Fax: 603-271-4729 TDD Access: 1-800-735-2964 www.dhhs.nh.gov

June 9, 2026

To Whom it May Concern:

DCYF is providing the following justification to support the request for funds from AU 5577 for the payment of furniture from Pineapple needed for the new Youth Detention Center at Hampstead Hospital campus.

The new Youth Treatment Center (YTC) was designed with a full complement of Pineapple-brand detention-grade furniture, selected early in the planning process due to its durability, safety features, and suitability for secure treatment environments. Pineapple products were incorporated into the architectural and interior design specifications to ensure consistent functionality, safety compliance, and aesthetic continuity across the facility.

During procurement planning, the project team evaluated cost-effective alternatives to manage overall project expenses. As a result, the majority of furnishings will be purchased through an alternate vendor offering comparable detention-rated products at a lower cost. However, several key items originally specified in the design are uniquely manufactured by Pineapple and are not available through the alternative supplier. These pieces are required to maintain design integrity, meet safety specifications, and ensure compatibility with the built-in layouts developed during construction planning.

Because these specific furnishings cannot be sourced elsewhere without compromising functionality, safety, or design compliance, the project requires a targeted purchase directly from Pineapple. This approach allows the YTC to adhere to the approved design standards while balancing cost considerations across the broader furniture package.

Sincerely,

Marie Noonan

Marie Noonan
DCYF Director



Quote

Norix Group, Inc
One Innovation Drive
West Chicago IL 60185-2033
United States

Date 05/14/2026
Quote # QUO577813
Expires 06/16/2026
Project Name Sununu Youth Services
Terms Subject to Credit Approval
Estimated Ship Date

Bill To

Rocha, Gerald
Sununu Youth Services Center
1056 North River Road
Manchester NH 03104
United States

Contact Name

David Hersey
David.M.Hersey@dhhs.nh.gov
(603) 665-8524

Ship To

Sununu Youth Services Center
1056 North River Road
Manchester NH 03104
United States

Partner

Howell & Company, LLC
robert@howellcompanyllc.com
(978) 846-2447

Customer Service Rep

Olivia, Wrobel
owrobel@norix.com
(630) 492-5694

Line #	Item	Description	Image	Product Spec Sheet	Qty	Unit Price	Ext. Price
1	PRD600-138	Prodigy, Desk, Harvest		Product Spec	18	\$538.22	\$9,687.96
2	ATN620-652	Attenda, Desk, Wall-Mount Desk, Attenda Wall-Mount Desk with No Laminate Top, Cove		Product Spec	5	\$480.94	\$2,404.70
3	MRS6-3680-W1NA-7	Comfort Shield Remedy - Sealed Seam Mattress, MRS6, 36" x 80" x 6"		Product Spec	10	\$386.03	\$3,860.30
4	FEN09-148-W	Fenix, Guest, Fenix Guest Armless Chair, Sage, Ballasting		Product Spec	4	\$286.00	\$1,144.00
5	EV4200-MAXX-XXX-11108-W	Evolve Table, Evolve, 42" Round, Raven, Ballasting; Please select Fabrics and Finishes from www.norix.com/fabrics-finishes		Product Spec	7	\$771.21	\$5,398.47

Line #	Item	Description	Image	Product Spec Sheet	Qty	Unit Price	Ext. Price
6	EV4242-MAA0-WAB-11108-W	Evvolve Table, Evvolve, 42" Square, Titanium Evolve Game Top, Raven, Ballasting		Product Spec	1	\$984.96	\$984.96
7	EV4800-MAA0-WAB-11108-W	Evvolve Table, Evvolve, 48" Round, Titanium Evolve Game Top, Raven, Ballasting		Product Spec	4	\$1,027.71	\$4,110.84
8	XB4800-MAA0-WAB-11108-W	X-Base Molded Table, 48" Round, Titanium Evolve Game Top, Raven, Ballasted		Product Spec	3	\$1,047.80	\$3,143.40
9	EV4800-MAA3-WAE-11108-W	Evvolve Table, Evvolve, 48" Round, Kensington Maple, Raven, Ballasting		Product Spec	2	\$856.71	\$1,713.42
10	FEN09-XXX-W	Fenix, Guest, Fenix Guest Armless Chair, Ballasting; Please select Fabrics and Finishes from www.norix.com/fabrics-finishes Color: Aloe		Product Spec	5	\$286.00	\$1,430.00
11	FEN09-XXX-W	Fenix, Guest, Fenix Guest Armless Chair, Ballasting; Please select Fabrics and Finishes from www.norix.com/fabrics-finishes Color: Aloe		Product Spec	20	\$286.00	\$5,720.00
12	PRD100B-153-W	Prodigy, Bed, Free Standing Fully Enclosed, Biscotti, Ballasting		Product Spec	10	\$1,478.30	\$14,783.00
13	PRD600-153-W	Prodigy, Desk, Biscotti, Ballasting		Product Spec	17	\$574.13	\$9,760.21
14	FEN09-XXX-W	Fenix, Guest, Fenix Guest Armless Chair, Ballasting; Please select Fabrics and Finishes from www.norix.com/fabrics-finishes Color: Aloe		Product Spec	32	\$286.00	\$9,152.00
15	FEN09-XXX-W	Fenix, Guest, Fenix Guest Armless Chair, Ballasting; Please select Fabrics and Finishes from www.norix.com/fabrics-finishes Color: Aloe		Product Spec	7	\$286.00	\$2,002.00

Line #	Item	Description	Image	Product Spec Sheet	Qty	Unit Price	Ext. Price
16	FEN09-XXX-W	Fenix, Guest, Fenix Guest Armless Chair, Ballasting; Please select Fabrics and Finishes from www.norix.com/fabrics-finishes Color: Aloe		Product Spec	34	\$286.00	\$9,724.00
17	FEN09-XXX-W	Fenix, Guest, Fenix Guest Armless Chair, Ballasting; Please select Fabrics and Finishes from www.norix.com/fabrics-finishes Color: Aloe		Product Spec	55	\$286.00	\$15,730.00
18	CP10-152-NW	Norix Coupe, Coupe Arm, Cove, No Drain, Ballasted 50 Lbs		Product Spec	6	\$399.28	\$2,395.68
19	HN800-648.HN85 0-800-108B	Hondo Nuevo, Arm Chair, Sage, Molded Plinth Base, Raven, Bolt-Down		Product Spec	3	\$982.82	\$2,948.46
20	HN800-651.HN85 0-800-108W	Hondo Nuevo, Arm Chair, Twilight, Molded Plinth Base, Raven, Ballasting		Product Spec	3	\$970.85	\$2,912.55
21	PRD804-153	Prodigy, Wardrobe, Wardrobe Without Door, Biscotti		Product Spec	26	\$1,006.33	\$26,164.58
22	ATN704B50-652	Attenda, Open Chest, Standard Chest, Cove, Ballasted		Product Spec	5	\$574.99	\$2,874.95
23	HY16-118-71	Huey, 16" Rocking Chair, Standard Colors, Malibu, 68 Heavy		Product Spec	1	\$776.77	\$776.77
24	HY16-150-71	Huey, 16" Rocking Chair, Standard Colors, Aloe, 68 Heavy		Product Spec	5	\$776.77	\$3,883.85
25	RP10-651-M108-W	Ripple, Lounge Arm Chair, Twilight, Raven, Ballasting		Product Spec	4	\$1,320.97	\$5,283.88
26	HY16-XXX-71	Huey, 16" Rocking Chair, Standard Colors, Citrus, 68 Heavy		Product Spec	1	\$776.77	\$776.77

Subtotal	\$148,766.75
Tax Total (%)	\$0.00
Shipping Charges	\$16,721.90
Total	\$165,488.65

Final pricing may be subject to change based on the selection of specific fabrics, finishes, or other customizations. Final pricing will be adjusted and confirmed upon final selections.

Shipping

Additional Services:

Important: Unless otherwise noted above, Freight shown above is Standard Dock to Dock Delivery via common carrier, using your personnel to unload the merchandise. You will be contacted 24 hours prior to delivery so you may make arrangements to unload the merchandise. If you require different delivery options, please complete and return the attached Delivery Change Form prior to placing your order.

This Quotation is valid for 30 days and subject to the Standard Terms and Conditions stated in the Norix Group Price List.

Thank you for allowing Norix the privilege of quoting your requirements.

If you'd like to place an order:

For orders over \$10,000, please submit a PO to your Norix Customer Service Representative.

For orders under \$10,000, please fill out the bottom portion of this quote and return all pages of the quote to your Norix Customer Service Representative.

Ship To: _____

Address: _____

Contact: _____

Phone: _____

Billing Email: _____

Bill To (if different from above): _____

Address: _____

Contact: _____

Phone: _____

Accepted By: _____

P.O. Number: _____

Sales Tax Exempt? (please circle) Yes or No

Tax Exempt #: _____

Requested Delivery Date: _____

[Click Here for Norix Terms and Conditions](#)

PINEAPPLE TERMS AND CONDITIONS

PRODUCTS

These terms and conditions ("Terms and Conditions") cover the products (the "Products") being described in each order form delivered by Pineapple Contracts Inc. ("Pineapple") to you, the client ("Client") to evidence Products ordered by Client from time to time (each, an "Order") and, if applicable, in any Change Orders (as hereinafter defined). These Terms and Conditions supersede all prior oral and written agreements between Pineapple and Client with respect to the Products covered by each Order. Except as specifically set forth herein or in the applicable Order, all terms and conditions contrary to these Terms and Conditions are expressly rejected by Pineapple and waived by Client. Unless Client promptly delivers to Pineapple written notice of any inaccuracy or misstatement set forth in any Order, Client shall be deemed to have accepted such Order upon Client's receipt of such Order. Client hereby acknowledges and agrees that, although Client may not be requested to sign or execute any Order after the date hereof, these Terms and Conditions shall apply to each such Order made or entered into by Client after the date hereof, and Client shall be deemed to have reaffirmed these Terms and Conditions as of each such date.

COMPENSATION

As compensation for the Products, Client shall pay to Pineapple the amount set forth in each Order, as increased or decreased pursuant to any fee adjustments set forth in any Change Orders (the "Fees").

SCHEDULING

Client understands that the Products to be delivered by Pineapple are unique, extremely complex and may involve a great degree of Client/Pineapple interaction and discussion. Client must appoint a sole representative ("Client's Representative") with full authority to provide or obtain any necessary information and approvals that may be required by Pineapple. Client's Representative will be responsible for coordination of briefing, review, and the decision-making process with respect to the Products. The time actually required to deliver the Products or any portion thereof will be subject to Client availability, timely delivery of information by Client Representative to Pineapple, unforeseen issues, changes and modifications requested by Client pursuant to Change Orders (defined below) and other matters which generally effect the Products. Pineapple shall properly staff all projects and will use its reasonable efforts to meet all agreed upon schedules.

CHANGE ORDERS

In the event that Client requests any modifications to the Products, Pineapple shall prepare and deliver to Client an additional Order with respect to such Products describing such modifications and the changes in the Products necessary to effectuate such modifications (a "Change Order"). Such Change Order(s) will also set forth the additional Fees, if any, and an estimate of the revised schedule for delivery of the Products as a result of such modifications to the Products. After receipt of a Client request, verbal or written, for modifications to the Products, Pineapple may elect not to deliver the Products until Pineapple receives a signed copy of the Change Order from Client or Client's Representative and the schedule for delivery of the Products shall be extended by the number of days elapsed between the receipt of the modification request from Client and Pineapple's receipt of the signed Change Order. The execution of the Change Order by Client shall constitute authorization from Client to Pineapple to proceed with delivery of the Products as modified by the Change Order and Client's consent to the increase or decrease in the Fees and revised schedule set forth in the Change Order.

EXPENSES

Client shall reimburse Pineapple for all direct out-of-pocket costs and expenses incurred by Pineapple in connection with the Products and these Terms and Conditions including, but not limited to, all shipping and delivery expenses (collectively, "Expenses"), subject to any qualification set forth on the applicable Order. The estimated Expenses in each Order are an estimate only; there may be additional Expenses (whether in type of expense or in actual cost), and Client shall pay any such reasonable overages to Pineapple despite the estimate provided in the applicable Order. Pineapple shall have the right to require Client to directly pay all Expenses.

INVOICES

Unless otherwise provided in the applicable Order, Pineapple shall issue a final invoice to Client (an "Invoice") upon delivery of the Products.

PAYMENTS/SECURITY INTEREST

Client shall pay invoices within the terms stipulated by Pineapple. Any amount which is not paid when due shall bear interest at the rate of 1.5% per month or portion thereof from the date such amount became due through the date on which payment is received by Pineapple. All payments shall be made to Pineapple at Pineapple Contracts Inc.. As security for the amounts due to Pineapple in connection with the Products, Client hereby grants and conveys to Pineapple a security interest in and to and a lien on all of Client's property that is or may hereafter be in the possession of Pineapple, including, without limitation, any project materials. The security interest and lien herein granted to Pineapple shall continue until and will be terminated only upon payment in full by Client

of all amounts due to Pineapple following delivery of the Products. Title to the Products shall remain with Pineapple unless and until Pineapple has been paid in full for such Products in accordance with the terms of the applicable Order and these Terms and Conditions.

COLLECTION/ENFORCEMENT EXPENSES

In addition to any other amounts due hereunder, Client shall reimburse Pineapple for all costs and expenses incurred by Pineapple (including reasonable attorneys' and paralegals' fees and expenses) in collecting any amount due to Pineapple or enforcing any provision of these Terms and Conditions.

TERMINATION

These Terms and Conditions shall commence on the date set forth below and, unless sooner terminated in accordance with these Terms and Conditions, shall continue until terminated as set forth herein. Either party may terminate these Terms and Conditions upon written notice to the other if the other party has breached a material provision of these Terms and Conditions and such breach is not cured (i) within 30 days following notice thereof if such breach is non-payment related, and (ii) within five days following notice thereof if such breach is for non-payment of an amount due. Upon termination of these Terms and Conditions, Client shall pay to Pineapple concurrently with the effective date of termination, all amounts owing to Pineapple for all previously delivered Products plus all irrevocable commitments and Expenses incurred hereunder by Pineapple prior to the effective date of termination; provided, further, in the event (a) that Pineapple is not able to deliver the Products for any reason or issue that is in the reasonable control of Client, and (b) such reason or issue is not cured by Client within 90 days of becoming aware of such reason or issue, then Pineapple may immediately terminate these Terms and Conditions, and Client will be immediately liable for the total sum set forth on the applicable Order as if the applicable Products had been delivered by Pineapple.

LIMITED WARRANTY

Pineapple warrants that the Products shall be free of material defects in workmanship for a period of seven years from the date of purchase (the "Warranty Period"), and during the Warranty Period, Pineapple will, in its sole discretion, either repair, replace or cure any defective Products, or return the purchase price paid by Client to Pineapple for the applicable Product found by Pineapple, in its sole discretion, to be defective; provided, however, that: (i) the applicable Product is returned to Pineapple with evidence of the purchase date in accordance with the claims procedure outlined below; (ii) the applicable Product has been purchased directly by Client and was used under normal conditions for which it was designed and intended to be operated and maintained; (iii) the applicable Product has not been misused or handled carelessly; and (iv) repairs have not been made

or attempted other than by Pineapple's service staff. Notwithstanding the foregoing, the foregoing warranty shall not apply to the following Products: recliner mechanisms (manual and electric), fabrics showing "crisp-and-craze" effect or stickiness on vinyl fabrics, mattresses (spring interior), and bean bags (polystyrene filling), for which the Warranty Period related thereto shall be for two years after date of purchase of such Product and shall apply to material defects in workmanship subject to the same exclusions set forth above.

Pineapple's foregoing warranty obligation shall be conditioned upon receipt by Pineapple of notice from Client as follows: (a) by telephone at 800.496.9324, (b) by e-mail to inquiries@pineapplecontracts.com, or (c) by written notice to Customer Care Department, Pineapple Contracts Inc. at inquiries@pineapplecontracts.com, in each case as soon as reasonably practical after the applicable damage had occurred. Pineapple will not be responsible or accept invoices for unauthorized repairs to any such Products, even if defective. Pineapple shall not be responsible for any Products which Pineapple has determined, in its sole discretion, to have been altered, abused, misused, or improperly repaired, or for any loss, damage, defect, claim or non-performance resulting from or attributable to Client's specifications.

DISCLAIMERS/LIMITATION OF LIABILITY

EXCEPT AS SET FORTH IN SECTION 10 ABOVE, PINEAPPLE HEREBY DISCLAIMS ALL WARRANTIES, WHETHER EXPRESS OR IMPLIED, WITH RESPECT TO THE PRODUCTS, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND/OR TITLE AND, EXCEPT AS SET FORTH IN THESE TERMS AND CONDITIONS, THE PRODUCTS ARE PROVIDED "AS IS". Pineapple shall not be liable to Client with respect to any indirect, special, punitive, or consequential losses or damages, including, without limitation, loss of business or lost profits, regardless of the form of action, whether in contract, tort or otherwise, and regardless of whether the cause of action arises from the Products or any component thereof, or from performance by Pineapple under any Order or any action or failure to act by Pineapple; provided further, in no event shall Pineapple's liability to Client under any Order or these Terms and Conditions exceed the amount of Fees paid by Client to Pineapple pursuant to the applicable Order. Client must bring any claims against Pineapple under the applicable Order within one year after the date Client knew or should have known of the facts giving rise to such claim under such Order.

RELEASE/INDEMNIFICATION

Client hereby releases and forever discharges Pineapple and shall indemnify, protect, defend and hold Pineapple and its members, managers, officers, employees and agents harmless from and against any and all claims, actions, suits, proceedings, obligations, liabilities, orders, damages (including, without limitation, adjustments, loss of income or other direct or indirect, incidental or consequential damages), costs and expenses (including attorneys' and paralegals' fees and

expenses) resulting from, arising out of, related to or in connection with (i) any materials provided by Client to Pineapple in connection with the Products; (ii) any additions, alterations or modification to the Products by Client; (iii) any alleged or actual breach by Client of any provision of any Order or these Terms and Conditions; (iv) any violation or infringement upon the rights or patents, trademarks, trade designs, copyrights or any other intellectual property rights of any individual or entity; (v) risks about which Pineapple has informed Client in advance and that Client has assumed by authorizing Pineapple to proceed subsequent to receipt of such information; or (vi) the negligent or intentional acts or omissions of Client or its affiliates, or any of their shareholders, directors, members, managers, employees or agents.

Pineapple

NH Division for Children, Youth and Families

1056 North River Road

Manchester, NH 03104



 **1975 - 2025**
CELEBRATING 50 YEARS

For the attention of: David Hersey

Re: QN/133397: SYSC Furniture - New BLDG

Pineapple

ABOUT US

Over the past 50 years we have been looking for, listening to and learning about issues that stand in the way of delivering excellent care.

Distilling these learnings and embedding them at the heart of our design process helps us to create purposeful furniture - furniture that is mindfully designed to address common problems and improve the lives of residents and staff alike.



LIFETIME VALUE

Our furniture is designed to withstand harsh treatment in some of the most demanding environments.

All products are strength tested for severe contract use, and are covered by our 7-year guarantee against manufacturing faults. Items in our Ryno® range are covered by a **lifetime guarantee** against manufacturing faults.

For safety, we only use upholstery with a minimum flame retardancy rating of Ignition Source 5.

MAKING LIFE EASIER

Choosing furniture that ticks all the boxes can be a difficult task, but we're here to make the process as simple as possible:

- No-obligation furniture trial, subject to availability
- Free spaceplanning to make the most of your space
- White Glove delivery service available
- Ongoing after-sales support if repairs are needed

FREE



Sample furniture

FREE



Space planning

White Glove Delivery



Service Available

After Sales



Support

Pineapple

Quotation QN/133397

6/16/2026

NH Division for Children, Youth and Families
1056 North River Road
Manchester, NH 03104

For the attention of: **David Hersey**

Tel no: **+1 6039319211**

Re: QN/133397: SYSC Furniture - New BLDG

Thank you for your inquiry. Please find below our quotation as requested.

Standard payment terms are 50% payment (non-refundable deposit) upon receipt of P.O. with balance due upon shipping.

Please note quotes are valid for 30 days from date of issue. All prices are quoted USD.

Image	Qty	Code	Description	Unit price	Total
	5	1BO1-100-A-CHIP	BODEN Beanbag with Chip Foam Filling, Zest - Lemon 303	1,015.20	5,076.00
Please note: this product is not upholstered/padded					
	2	1RYM-471-CG	RYNO Armchair (Weighted to 157lbs) in Cool Green	2,178.00	4,356.00
Please note: this product is not upholstered/padded					
	3	1RYM-471-EB	RYNO Armchair (Weighted to 157lbs) in Epic Blue	2,178.00	6,534.00
	4	1RYF-02-EB	RYNO Coffee Table, Epic Blue, weighted to 117lbs	886.80	3,547.20
	27	1RYF-02-VY	RYNO Coffee Table, Vegas Yellow, weighted to 117lbs, MOQ 12	886.80	23,943.60

Pineapple



16	1SGP1-900-A	SNUG PLUS, Anti-Concealment Chair, Zest - Electric Blue 124	2,139.00	34,224.00
----	-------------	---	----------	-----------



4	1SGP1-900-A	SNUG PLUS, Anti-Concealment Chair, Zest - Electric Blue 124	2,139.00	8,556.00
---	-------------	---	----------	----------



2	1SGPS-900-A	SNUG PLUS Ottoman, Zest - Tangerine 438	2,318.40	4,636.80
---	-------------	---	----------	----------

Standard Unload using Facility Personnel, Driver does not touch the freight and awaits unloading process to complete.



1	CAR-00	Standard Dock to Dock Delivery Charge	0.00	0.00
---	--------	---------------------------------------	------	------

TOTAL GOODS	\$90,873.60
-------------	-------------

TOTAL GOODS VALUE	\$ 90,873.60
FREIGHT	\$ 12,133.92
TOTAL	\$ 103,007.52

Please note: Prices exclude sales tax

Acceptance:

Name

Signature

P.O. No.

Date

Please remember to reference the quote number on your order.

Please send orders to salesorders@pineapplecontracts.com.

Please note:

For upholstered products, we are unable to process an order without confirmed upholstery choices.

Any revision to this quotation may affect delivery times and prices.

Pictures shown are for illustration purpose only - actual product may differ.

Express 10 orders may attract an additional delivery charge depending on location.

Pineapple

Sales Tax

Orders may be subject to federal and state taxes at the point of supply.

Delivery Lead Times

Lead times for orders from the date of the PO:

- For orders which don't feature upholstered items: 12-16 weeks
- For orders which feature upholstered items: 14-20 weeks
- Custom and Newly released products may include additional lead time

For some Ryno products, depending on quantities and colors, the lead time can be improved on to meet specific requirements. Please call our Sales Office to discuss any deadline requirement you may have.

Please be aware some upholstery lines may be subject to extended lead times.

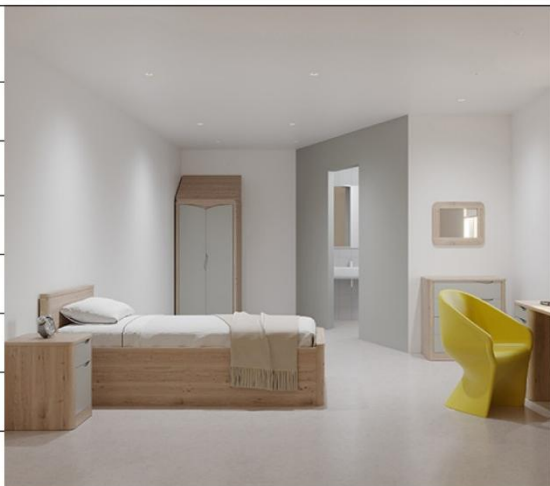
Lead times quoted are only an estimate and based on information available at time of quote. While we do our best to deliver within this timeframe, please be aware that circumstances beyond our control may affect the actual delivery date. This is due to the high volume in the ports and the shipping delays we are all experiencing. We are doing our best to get your order to you as quickly as possible. We will inform you if there are delays and will pass on updates as they are available.

Ready to order?

1. We need either a purchase order from you OR this quote returned signed & dated and with the last page (delivery instructions) filled out, please send back to your sales rep or send to salesorders@pineapplecontracts.com
2. If this is your first order we just need you or a colleague to please fill and return our attached sales agreement, this will ensure we create your account in our system correctly and notifies us to the types of payment terms we can extend (such as NET30).
3. If you should be tax exempt, please provide a copy of your certificate and we can make sure it is applied to this order.
4. Confirm delivery options listed on quotation

*Signed sales agreement supersedes any terms agreed to on signed quotation.

Pineapple



NEXT STEPS

Happy to proceed with your quote? You can let us know by:

- Email: inquiries@pineapplecontracts.com
- Phone: 800.496.9324

SHOWROOM VISIT

Our showroom in Michigan provides the opportunity to experience the comfort of our furniture for yourself as well as making side-by-side product comparisons to help you decide.

To arrange your visit, please:

- Email: inquiries@pineapplecontracts.com
- Phone: 800.496.9324



MORE INFO

Our website features more information about the products on your quote, along with recent case studies and the latest news from Pineapple.

If you are ordering upholstered furniture, please make your selection from our extensive collection of [upholstery](#). Our fabrics are grouped into ascending price ranges from Economy (Ec-range) to C-range.



Quotation acceptance QN/133397

Company name: NH Division for Children, Youth and Families

Order contact: Phone:

Your purchase order number/ref:

Bill to address: Delivery address:

Accounts payable contact: Delivery contact:

Accounts email: Delivery email:

Accounts phone: Delivery phone: Delivery cell:

Employer Identification Number (EIN):

Tax Exemption Number (if applicable): Reason for exemption:

Freight is standard dock to dock delivery via common carrier, using your personnel to unload the merchandise.
If you require different delivery options, please indicate below.

Hours for deliveries:

Is this Residential or Commercial?

Do you have a loading dock?

Call before delivery?

Liftgate required? (additional charges apply)

Do you required inside delivery? (additional charges apply)

Driver unload (additional charges apply)

PINEAPPLE TERMS AND CONDITIONS

PRODUCTS

These terms and conditions ("Terms and Conditions") cover the products (the "Products") being described in each order form delivered by Pineapple Contracts Inc. ("Pineapple") to you, the client ("Client") to evidence Products ordered by Client from time to time (each, an "Order") and, if applicable, in any Change Orders (as hereinafter defined). These Terms and Conditions supersede all prior oral and written agreements between Pineapple and Client with respect to the Products covered by each Order. Except as specifically set forth herein or in the applicable Order, all terms and conditions contrary to these Terms and Conditions are expressly rejected by Pineapple and waived by Client. Unless Client promptly delivers to Pineapple written notice of any inaccuracy or misstatement set forth in any Order, Client shall be deemed to have accepted such Order upon Client's receipt of such Order. Client hereby acknowledges and agrees that, although Client may not be requested to sign or execute any Order after the date hereof, these Terms and Conditions shall apply to each such Order made or entered into by Client after the date hereof, and Client shall be deemed to have reaffirmed these Terms and Conditions as of each such date.

COMPENSATION

As compensation for the Products, Client shall pay to Pineapple the amount set forth in each Order, as increased or decreased pursuant to any fee adjustments set forth in any Change Orders (the "Fees").

SCHEDULING

Client understands that the Products to be delivered by Pineapple are unique, extremely complex and may involve a great degree of Client/Pineapple interaction and discussion. Client must appoint a sole representative ("Client's Representative") with full authority to provide or obtain any necessary information and approvals that may be required by Pineapple. Client's Representative will be responsible for coordination of briefing, review, and the decision-making process with respect to the Products. The time actually required to deliver the Products or any portion thereof will be subject to Client availability, timely delivery of information by Client Representative to Pineapple, unforeseen issues, changes and modifications requested by Client pursuant to Change Orders (defined below) and other matters which generally effect the Products. Pineapple shall properly staff all projects and will use its reasonable efforts to meet all agreed upon schedules.

CHANGE ORDERS

In the event that Client requests any modifications to the Products, Pineapple shall prepare and deliver to Client an additional Order with respect to such Products describing such modifications and the changes in the Products necessary to effectuate such modifications (a "Change Order"). Such Change Order(s) will also set forth the additional Fees, if any, and an estimate of the revised schedule for delivery of the Products as a result of such modifications to the Products. After receipt of a Client request, verbal or written, for modifications to the Products, Pineapple may elect not to deliver the Products until Pineapple receives a signed copy of the Change Order from Client or Client's Representative and the schedule for delivery of the Products shall be extended by the number of days elapsed between the receipt of the modification request from Client and Pineapple's receipt of the signed Change Order. The execution of the Change Order by Client shall constitute authorization from Client to Pineapple to proceed with delivery of the Products as modified by the Change Order and Client's consent to the increase or decrease in the Fees and revised schedule set forth in the Change Order.

EXPENSES

Client shall reimburse Pineapple for all direct out-of-pocket costs and expenses incurred by Pineapple in connection with the Products and these Terms and Conditions including, but not limited to, all shipping and delivery expenses (collectively, "Expenses"), subject to any qualification set forth on the applicable Order. The estimated Expenses in each Order are an estimate only; there may be additional Expenses (whether in type of expense or in actual cost), and Client shall pay any such reasonable overages to Pineapple despite the estimate provided in the applicable Order. Pineapple shall have the right to require Client to directly pay all Expenses.

INVOICES

Unless otherwise provided in the applicable Order, Pineapple shall issue a final invoice to Client (an "Invoice") upon delivery of the Products.

PAYMENTS/SECURITY INTEREST

Client shall pay invoices within the terms stipulated by Pineapple. Any amount which is not paid when due shall bear interest at the rate of 1.5% per month or portion thereof from the date such amount became due through the date on which payment is received by Pineapple. All payments shall be made to Pineapple at Pineapple Contracts Inc.. As security for the amounts due to Pineapple in connection with the Products, Client hereby grants and conveys to Pineapple a security interest in and to and a lien on all of Client's property that is or may hereafter be in the possession of Pineapple, including, without limitation, any project materials. The security interest and lien herein granted to Pineapple shall continue until and will be terminated only upon payment in full by Client

of all amounts due to Pineapple following delivery of the Products. Title to the Products shall remain with Pineapple unless and until Pineapple has been paid in full for such Products in accordance with the terms of the applicable Order and these Terms and Conditions.

COLLECTION/ENFORCEMENT EXPENSES

In addition to any other amounts due hereunder, Client shall reimburse Pineapple for all costs and expenses incurred by Pineapple (including reasonable attorneys' and paralegals' fees and expenses) in collecting any amount due to Pineapple or enforcing any provision of these Terms and Conditions.

TERMINATION

These Terms and Conditions shall commence on the date set forth below and, unless sooner terminated in accordance with these Terms and Conditions, shall continue until terminated as set forth herein. Either party may terminate these Terms and Conditions upon written notice to the other if the other party has breached a material provision of these Terms and Conditions and such breach is not cured (i) within 30 days following notice thereof if such breach is non-payment related, and (ii) within five days following notice thereof if such breach is for non-payment of an amount due. Upon termination of these Terms and Conditions, Client shall pay to Pineapple concurrently with the effective date of termination, all amounts owing to Pineapple for all previously delivered Products plus all irrevocable commitments and Expenses incurred hereunder by Pineapple prior to the effective date of termination; provided, further, in the event (a) that Pineapple is not able to deliver the Products for any reason or issue that is in the reasonable control of Client, and (b) such reason or issue is not cured by Client within 90 days of becoming aware of such reason or issue, then Pineapple may immediately terminate these Terms and Conditions, and Client will be immediately liable for the total sum set forth on the applicable Order as if the applicable Products had been delivered by Pineapple.

LIMITED WARRANTY

Pineapple warrants that the Products shall be free of material defects in workmanship for a period of seven years from the date of purchase (the "Warranty Period"), and during the Warranty Period, Pineapple will, in its sole discretion, either repair, replace or cure any defective Products, or return the purchase price paid by Client to Pineapple for the applicable Product found by Pineapple, in its sole discretion, to be defective; provided, however, that: (i) the applicable Product is returned to Pineapple with evidence of the purchase date in accordance with the claims procedure outlined below; (ii) the applicable Product has been purchased directly by Client and was used under normal conditions for which it was designed and intended to be operated and maintained; (iii) the applicable Product has not been misused or handled carelessly; and (iv) repairs have not been made

or attempted other than by Pineapple's service staff. Notwithstanding the foregoing, the foregoing warranty shall not apply to the following Products: recliner mechanisms (manual and electric), fabrics showing "crisp-and-craze" effect or stickiness on vinyl fabrics, mattresses (spring interior), and bean bags (polystyrene filling), for which the Warranty Period related thereto shall be for two years after date of purchase of such Product and shall apply to material defects in workmanship subject to the same exclusions set forth above.

Pineapple's foregoing warranty obligation shall be conditioned upon receipt by Pineapple of notice from Client as follows: (a) by telephone at 800.496.9324, (b) by e-mail to inquiries@pineapplecontracts.com, or (c) by written notice to Customer Care Department, Pineapple Contracts Inc. at inquiries@pineapplecontracts.com, in each case as soon as reasonably practical after the applicable damage had occurred. Pineapple will not be responsible or accept invoices for unauthorized repairs to any such Products, even if defective. Pineapple shall not be responsible for any Products which Pineapple has determined, in its sole discretion, to have been altered, abused, misused, or improperly repaired, or for any loss, damage, defect, claim or non-performance resulting from or attributable to Client's specifications.

DISCLAIMERS/LIMITATION OF LIABILITY

EXCEPT AS SET FORTH IN SECTION 10 ABOVE, PINEAPPLE HEREBY DISCLAIMS ALL WARRANTIES, WHETHER EXPRESS OR IMPLIED, WITH RESPECT TO THE PRODUCTS, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND/OR TITLE AND, EXCEPT AS SET FORTH IN THESE TERMS AND CONDITIONS, THE PRODUCTS ARE PROVIDED "AS IS". Pineapple shall not be liable to Client with respect to any indirect, special, punitive, or consequential losses or damages, including, without limitation, loss of business or lost profits, regardless of the form of action, whether in contract, tort or otherwise, and regardless of whether the cause of action arises from the Products or any component thereof, or from performance by Pineapple under any Order or any action or failure to act by Pineapple; provided further, in no event shall Pineapple's liability to Client under any Order or these Terms and Conditions exceed the amount of Fees paid by Client to Pineapple pursuant to the applicable Order. Client must bring any claims against Pineapple under the applicable Order within one year after the date Client knew or should have known of the facts giving rise to such claim under such Order.

RELEASE/INDEMNIFICATION

Client hereby releases and forever discharges Pineapple and shall indemnify, protect, defend and hold Pineapple and its members, managers, officers, employees and agents harmless from and against any and all claims, actions, suits, proceedings, obligations, liabilities, orders, damages (including, without limitation, adjustments, loss of income or other direct or indirect, incidental or consequential damages), costs and expenses (including attorneys' and paralegals' fees and

expenses) resulting from, arising out of, related to or in connection with (i) any materials provided by Client to Pineapple in connection with the Products; (ii) any additions, alterations or modification to the Products by Client; (iii) any alleged or actual breach by Client of any provision of any Order or these Terms and Conditions; (iv) any violation or infringement upon the rights or patents, trademarks, trade designs, copyrights or any other intellectual property rights of any individual or entity; (v) risks about which Pineapple has informed Client in advance and that Client has assumed by authorizing Pineapple to proceed subsequent to receipt of such information; or (vi) the negligent or intentional acts or omissions of Client or its affiliates, or any of their shareholders, directors, members, managers, employees or agents.