



16 - 6/17/26

The State of New Hampshire  
Department of Transportation



David Rodrigue, P.E.  
Commissioner

Susan M. Klasen, P.E.  
Assistant Commissioner

Michelle L. Winters  
Deputy Commissioner

Her Excellency, Governor Kelly A. Ayotte  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

Bureau of Construction  
May 28, 2026

Requested Action

1. Authorize the Bureau of Construction to enter into a contract with Delucca Fence Company, Inc. of Methuen, MA, on the basis of a low bid of \$897,295.00 for box beam guardrail replacement in the median of the F.E. Everett Turnpike in Merrimack from MM 14.97 south to MM 13.93 (Project: Merrimack #45393), from the date of Governor and Council approval through October 30, 2026, unless amended by the Department in accordance with the Standard Specifications. **100% Turnpike Funds.**

Funds are available in the following account for Fiscal Year 2026.

Funding is available as follows:	<b>FY 2026</b>
04-96-96-961017-7025	
Turnpike Renewal & Replacement	
400-500870 Highway Contract Payments	\$897,295.00

2. Further authorize that a contingency in the amount of \$44,864.75 be approved for payment of latent conditions, which may appear during the construction of the project. The contingency requested is 5% of the contract amount.

Funding is available as follows:	<b>FY 2026</b>
04-96-96-961017-7025	
Turnpike Renewal & Replacement	
400-500870 Highway Contract Payments	\$44,864.75

Explanation

This project is part of the Bureau of Turnpikes Renewal and Replacement (TRR) Program. This project is located in the median of the F.E. Everett Turnpike in Merrimack, starting +/-200 ft south of the Bedford Road Bridge at MM 14.97 continuing south 5,500 ft to the cross over at MM 13.93. This is +/-730 ft north of the Wire Road bridge. Approximately 5,500 feet of box beam guardrail will be removed and replaced with double faced thrie beam guardrail and updated end units.

The proposed contingency amount is 5% of the contract amount. This project was quantified based on field observations, aerial photos, and as-built plans. Field adjustments may be required due to varying field conditions and unforeseen conditions.

The box beam guardrail is located within the median and has been in service since the 1970s. This rail is in poor and substandard condition and no longer performs well. Due to high traffic volumes, speed and limited work area, routine maintenance is difficult.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval, will be on file at the Department of Transportation.

This project funding is: 0% Federal funds (100% Turnpike Renewal and Replacement).

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Your approval of this resolution is respectfully requested. The Department of Transportation has determined that the vendor is in good standing with the Secretary of State's Office, has secured the required levels of insurance, and has provided evidence of authority to execute and be bound by the contract.

Sincerely,

A handwritten signature in blue ink, appearing to read 'David M. Rodrigue', with a long horizontal flourish extending to the right.

David M. Rodrigue, P.E.  
Commissioner

DMR/pcj

Department Estimate:	\$923,925
Contract Amount:	\$897,295
<b>Under Estimate:</b>	<b>\$ 26,630</b>

Attachments



# ABC Bid Data

**MERRIMACK**  
**45393**  
**NON-FEDERAL**

<b>PROJECT:</b>	MERRIMACK	<b>Awarded To:</b>	DELUCCA FENCE COMPANY, INC.
<b>STATE PROJECT NUMBER:</b>	45393		5 OLD FERRY ROAD
<b>FED. PROJECT NUMBER:</b>	NON-FEDERAL		METHUEN, MA 01844
<b>DATE BIDS OPEN:</b>	April 16, 2026, 2:00	<b>Amount:</b>	\$897,295.00
<b>SCOPE OF WORK:</b>	Replacement of existing median box beam with thrie beam between MM 13.8 and MM 15.0	<b>Certified by:</b>	<u>TOBEY.L.REYNOLDS</u> Director of Project Development
<b>COMPLETION DATE:</b>	October 30, 2026	<b>Award Date:</b>	
<b>LOCATION:</b>	Hillsborough		

## Summary of Bidders

Contractor	Bid Amount	Rank
DELUCCA FENCE COMPANY, INC. 5 OLD FERRY ROAD, METHUEN MA 01844	\$897,295.00	A
C.W. SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 261 FRANKLIN HIGHWAY, ANDOVER NH 03216-3810	\$919,020.00	B



# ABC Bid Data

MERRIMACK

45393

NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		DELUCCA FENCE COMPANY, INC. 5 OLD FERRY ROAD METHUEN, MA 01844		C.W. SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 261 FRANKLIN HIGHWAY ANDOVER, NH 03216-3810	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

202.7	REMOVAL OF GUARDRAIL	LF	5,490.00	\$7.50	\$41,175.00	\$9.75	\$53,527.50	\$7.50	\$41,175.00
203.1	COMMON EXCAVATION	CY	15.00	\$30.00	\$450.00	\$150.00	\$2,250.00	\$350.00	\$5,250.00
206.19	COMMON STRUCTURE EXCAVATION EXPLORATORY	CY	20.00	\$350.00	\$7,000.00	\$150.00	\$3,000.00	\$360.00	\$7,200.00
606.21203	DOUBLE-FACED BEAM GUARDRAIL (THRIE BEAM) (STEEL POST)	LF	5,412.50	\$100.00	\$541,250.00	\$100.00	\$541,250.00	\$102.00	\$552,075.00
606.322	DOUBLE FACED TRANSITION RAIL, STEEL POST	U	1.00	\$7,500.00	\$7,500.00	\$9,800.00	\$9,800.00	\$7,150.00	\$7,150.00
606.41231	TRANSITION SINGLE SLOPE CONCRETE BARRIER, PRECAST	U	1.00	\$7,000.00	\$7,000.00	\$10,000.00	\$10,000.00	\$12,000.00	\$12,000.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	100.00	\$300.00	\$30,000.00	\$125.00	\$12,500.00	\$20.00	\$2,000.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	50,000.00	\$1.00	\$50,000.00	\$1.00	\$50,000.00	\$1.00	\$50,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$55,000.00	\$55,000.00	\$35,250.00	\$35,250.00	\$51,000.00	\$51,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$3,500.00	\$7,000.00	\$3,500.00	\$7,000.00	\$1,750.00	\$3,500.00
619.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$3,500.00	\$7,000.00	\$3,500.00	\$7,000.00	\$2,250.00	\$4,500.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	2.00	\$5,000.00	\$10,000.00	\$17,250.00	\$34,500.00	\$11,000.00	\$22,000.00
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	80.00	\$10.00	\$800.00	\$7.25	\$580.00	\$10.00	\$800.00
621.3212	DOUBLE LARGE DELINEATOR WITH POST	EA	2.00	\$125.00	\$250.00	\$100.00	\$200.00	\$85.00	\$170.00
645.611	BONDED FIBER MATRIX (BFM)	LB	250.00	\$4.00	\$1,000.00	\$15.75	\$3,937.50	\$5.00	\$1,250.00
678.201	IMPACT ATTENUATOR FOUNDATION PAD	U	1.00	\$5,500.00	\$5,500.00	\$7,500.00	\$7,500.00	\$12,000.00	\$12,000.00
678.233	LOW MAINTENANCE/SELF-RESTORING IMPACT ATTENUATION DEVICE, TL 3	U	1.00	\$48,000.00	\$48,000.00	\$54,000.00	\$54,000.00	\$46,950.00	\$46,950.00
692.	MOBILIZATION	U	1.00	\$65,000.00	\$65,000.00	\$25,000.00	\$25,000.00	\$60,000.00	\$60,000.00
699.	MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00
1010.15	FUEL ADJUSTMENT	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00

Totals: **\$923,925.00** **\$897,295.00** **\$919,020.00**

Alt. Totals:



# ABC Bid Data

**MERRIMACK**  
**45393**  
**NON-FEDERAL**

Item No.	Description	Unit	Quantity	PS&E		DELUCCA FENCE COMPANY, INC. 5 OLD FERRY ROAD METHUEN, MA 01844		C.W. SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 261 FRANKLIN HIGHWAY ANDOVER, NH 03216-3810	
				Unit Price	Total	Unit Price	Total	Unit Price	Total
<b>Totals:</b>					<b>\$923,925.00</b>		<b>\$897,295.00</b>		<b>\$919,020.00</b>



# PS&E Comparison

MERRIMACK  
45393  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
<b>Items</b>								
202.7	REMOVAL OF GUARDRAIL	LF	5,490.00	\$9.75	\$53,527.50	\$7.50	\$41,175.00	\$12,352.50
203.1	COMMON EXCAVATION	CY	15.00	\$150.00	\$2,250.00	\$30.00	\$450.00	\$1,800.00
206.19	COMMON STRUCTURE EXCAVATION EXPLORATORY	CY	20.00	\$150.00	\$3,000.00	\$350.00	\$7,000.00	(\$4,000.00)
606.21203	DOUBLE-FACED BEAM GUARDRAIL (THRIE BEAM) (STEEL POST)	LF	5,412.50	\$100.00	\$541,250.00	\$100.00	\$541,250.00	\$0.00
606.322	DOUBLE FACED TRANSITION RAIL, STEEL POST	U	1.00	\$9,800.00	\$9,800.00	\$7,500.00	\$7,500.00	\$2,300.00
606.41231	TRANSITION SINGLE SLOPE CONCRETE BARRIER, PRECAST	U	1.00	\$10,000.00	\$10,000.00	\$7,000.00	\$7,000.00	\$3,000.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	100.00	\$125.00	\$12,500.00	\$300.00	\$30,000.00	(\$17,500.00)
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	50,000.00	\$1.00	\$50,000.00	\$1.00	\$50,000.00	\$0.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$35,250.00	\$35,250.00	\$55,000.00	\$55,000.00	(\$19,750.00)
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$3,500.00	\$7,000.00	\$3,500.00	\$7,000.00	\$0.00
619.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$3,500.00	\$7,000.00	\$3,500.00	\$7,000.00	\$0.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	2.00	\$17,250.00	\$34,500.00	\$5,000.00	\$10,000.00	\$24,500.00
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	80.00	\$7.25	\$580.00	\$10.00	\$800.00	(\$220.00)
621.3212	DOUBLE LARGE DELINEATOR WITH POST	EA	2.00	\$100.00	\$200.00	\$125.00	\$250.00	(\$50.00)



# PS&E Comparison

MERRIMACK  
45393  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
645.611	BONDED FIBER MATRIX (BFM)	LB	250.00	\$15.75	\$3,937.50	\$4.00	\$1,000.00	\$2,937.50
678.201	IMPACT ATTENUATOR FOUNDATION PAD	U	1.00	\$7,500.00	\$7,500.00	\$5,500.00	\$5,500.00	\$2,000.00
678.233	LOW MAINTENANCE/SELF-RESTORING IMPACT ATTENUATION DEVICE, TL 3	U	1.00	\$54,000.00	\$54,000.00	\$48,000.00	\$48,000.00	\$6,000.00
692.	MOBILIZATION	U	1.00	\$25,000.00	\$25,000.00	\$65,000.00	\$65,000.00	(\$40,000.00)
699.	MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00	\$0.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	15,000.00	\$1.00	\$15,000.00	\$1.00	\$15,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$0.00
<b>Total:</b>					\$897,295.00		\$923,925.00	(\$26,630.00)

March 24, 2026

## **SUPPLEMENTAL PROJECT INFORMATION SHEET**

**DESCRIPTION:** This project is located in the median of the F.E. Everett Turnpike in Merrimack, starting +/-200 ft south of the Bedford Road Bridge at MM 14.97 continuing south 5,500 ft to the cross over at MM 13.93. This is +/-730 ft north of the Wire Road bridge. Approximately 5,500 feet of box beam guardrail will be removed and replaced with double faced thrie beam guardrail and updated end units.

**FEDERAL FUNDING:** 0% (100% Turnpike Renewal and Replacement Program)

**CONTINGENCY:** The proposed contingency amount is 5% of the contract amount. This project was quantified based on field observations, aerial photos, and as-built plans. Field adjustments may be required due to varying field conditions and unforeseen conditions.

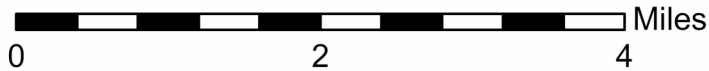
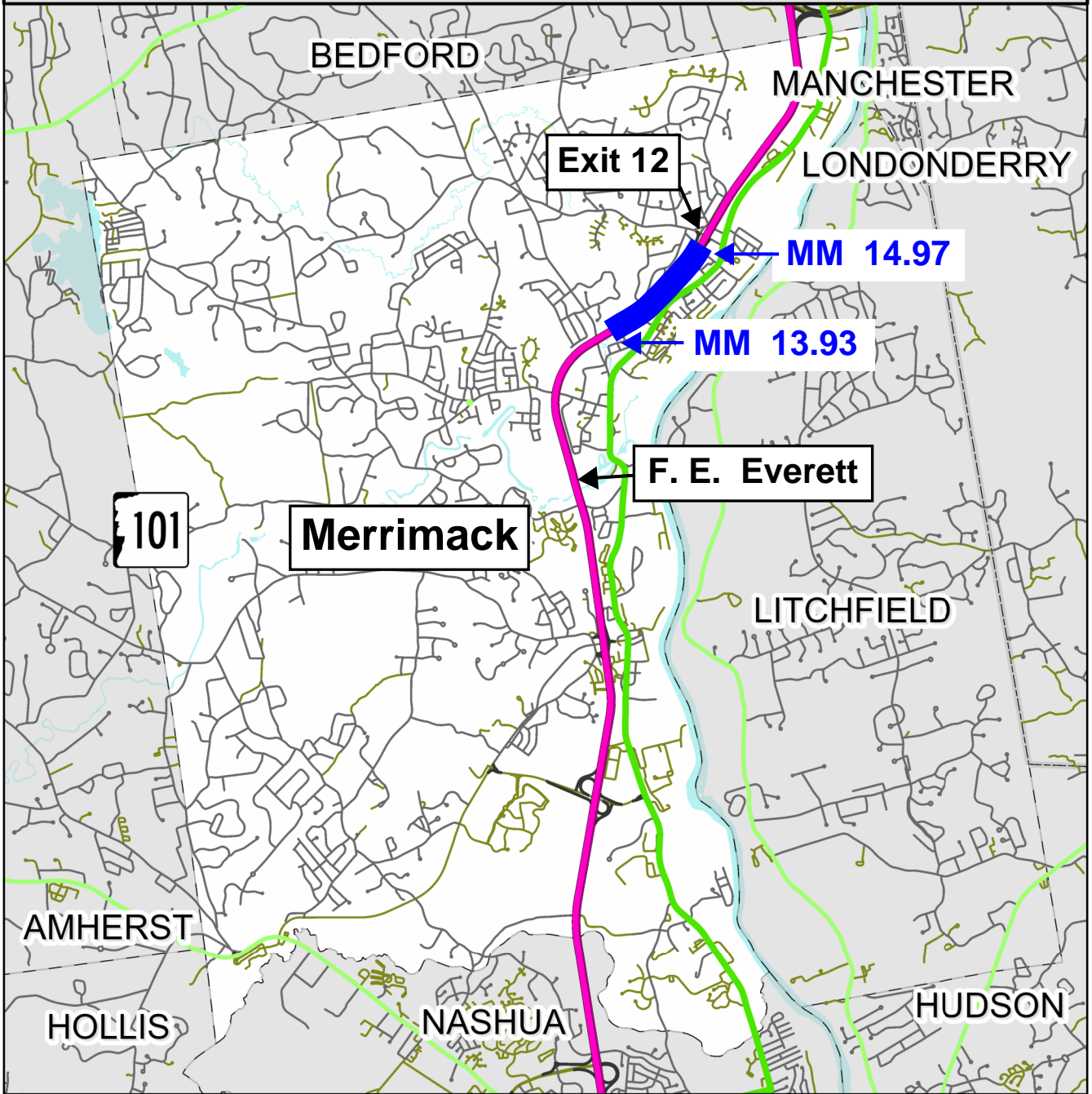
**PROJECT INITIATED:** Bureau of Turnpikes Renewal and Replacement (TRR) Program

**PROJECT EXPLANATION:** The box beam guardrail is located within the median and has been in service since the 1970s. This rail is in poor and substandard condition and no longer performs well. Due to high traffic volumes, speed and limited work area, routine maintenance is difficult.

**TRAFFIC IMPLICATIONS:** All median work on the F.E. Everett Turnpike will allow a single lane closure northbound and a single lane closure southbound Sunday through Thursday, 9 PM – 5 AM. This will ensure a safer working environment for construction and the traveling public.

**COMPLETION DATE:** October 30, 2026

# Merrimack - Median Box Beam

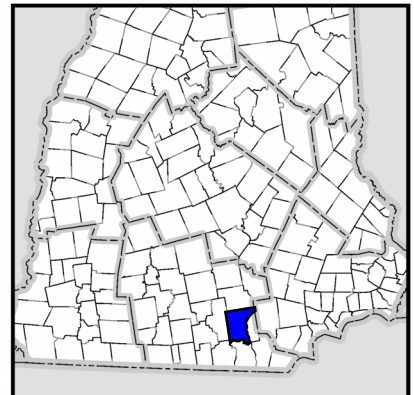


## LEGEND

- Turnpikes
- Interstates
- US Routes
- State Routes
- Local Roads
- Ramps
- Town Boundary
- County Boundary
- Water Bodies



State # 45393  
location map



# State of New Hampshire

## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that DELUCCA FENCE COMPANY, INC. is a Massachusetts Profit Corporation registered to transact business in New Hampshire on March 17, 1978. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 671

Certificate Number: 0007927853



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 13th day of May A.D. 2026.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State



May 13, 2026

SPECIAL MEETING  
BOARD OF DIRECTORS

Project: Merrimack, NH – located in the median of the F.E. Everett Turnpike starting at MM 14.97 continuing to MM 13.93 & removes & replaces approximately 5,500 Ft. of box beam Guardrail with double faced thrie beam guardrail & updated end units.

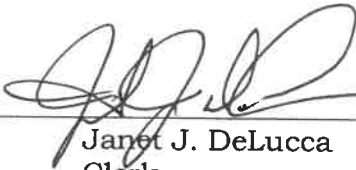
Authority: State of New Hampshire Department of Transportation  
John O. Morton Building  
7 Hazen Drive – PO Box 483  
Concord, NH 03302-0483

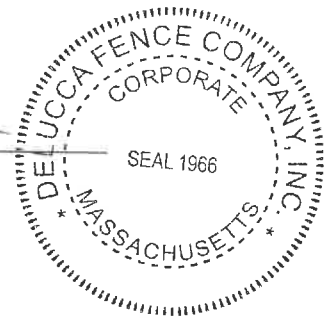
At a Special Meeting of the Board of Directors of DeLuca Fence Company, Inc., held on May 13, 2026 at which all the Directors were present, it was

VOTED:

That Barbara J. DeLuca-Rea, President of this Corporation be and she hereby is authorized to execute contracts and bonds in the name and behalf of said Corporation, and affix its Corporate Seal thereto; and such execution of any contract or obligation in this Corporation’s name on its behalf by such President under Seal of the Corporation shall be valid and binding upon this Corporation.

A TRUE COPY, ATTEST:

  
Janet J. DeLuca  
Clerk



Place of Business: Five Old Ferry Road,  
Methuen, MA 01844

Date of Contract: May 13, 2026

I hereby certify that I am the Clerk of DeLuca Fence Company, Inc. that Barbara J. DeLuca-Rea is the duly elected President of said Corporation, and that the above VOTE has not been amended or rescinded and remains in full force and effect as of this date.

  
Janet J. DeLuca  
Clerk

