



Lori A. Weaver
Commissioner

Henry D. Lipman
Director

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION OF MEDICAID SERVICES

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March 6, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Medicaid Services, to pay AcademyHealth (VC#170381-B002), Washington, DC in the amount of \$15,000 for annual Medicaid Medical Directors Network Membership dues effective upon Governor and Council approval for the 2026 membership period. Funding source: 50% Federal Funds. 50% General Funds.

05-95-47-470010-7937 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT, HHS: DIVISION OF MEDICAID SERVICES, OFC MEDICAID SERVICES, MEDICAID ADMINISTRATION

| State Fiscal Year | Class / Account | Job Number | Class Title | Total Amount |
|-------------------|-----------------|---------------------|-------------|--------------|
| 2026 | 026-500251 | Organizational Dues | 47000000 | \$15,000 |

EXPLANATION

Approval of this request enables the Medicaid Medical Director for the State of NH to engage in clinical policy development with both CMS and peers across the country. Important examples include but are not limited to the development of appropriate medical frailty criteria for the Work Requirement exemptions and the appropriate utilization of new and emerging therapies. Generally, it is a platform for specialized professional development and networking opportunities, access to a nationwide network of Medicaid researchers and leaders and has important benefits to both the beneficiaries served and the cost of the Medicaid program.

Listed below are answers to standard questions required for Governor and Executive Council organization dues and membership approval submissions.

1. How long has this organization been in existence and how long has this agency been a member of this organization?

The Medicaid Medical Directors Network (MMDN) has been in existence for 20 years. The MMDN is one of two networks under the AcademyHealth umbrella. New Hampshire has been a

member of the Network since inception in 2005. A former Medicaid Medical Director was a pioneer member of the burgeoning community of practice. New Hampshire has a strong history of active participation in cross-state collaboration.

2. Is there any other organization that provides the same or similar benefits which your agency belongs to?

There is no other organization that convenes Medicaid Medical Directors (MMDs) in the same manner and with the same breadth of geographical diversity.

3. How many other states belong to this organization and is your agency the sole New Hampshire state agency that is a member?

There are 44 other states involved in the MMDN and the New Hampshire Department of Health and Human Services is the sole New Hampshire agency part of the Network.

4. How is the dues' structure established? (Standard fee for all states, based on population, based on other criteria, etc.)

There is a tiered fee structure for all states based on which networks housed at AcademyHealth the state opts in for membership. For states opting in to both the MMDN and the State-University Partnership Network (SUPLN), there is a standard combined annual membership fee of \$25,000. For states only joining the SUPLN, or only joining the MMDN, such as in New Hampshire's case, there is a standard annual fee of \$15,000.

5. What benefit does the state receive from participating in this membership?

States participating in the MMDN membership receive several benefits, including:

- Dedicated staff support to facilitate monthly national calls, two annual meetings and ad-hoc multi-state projects;
- A members-only website, with expanded resources;
- Direct connections to federal, congressional, and Medicaid policy leaders;
- Access to state-specific Medicaid research and dissemination; and
- Participation in a dynamic peer network for collaboration and idea exchange

6. Are training or educational/ research materials included in the membership? If so, is the cost included? Explain in detail.

Yes, there are several training or educational/ research materials included in the membership, including free registration to two AcademyHealth's Evidence-Informed State Health Policy Institute (ESHPI)-specific conferences, the MMDN Annual Meeting and the Medicaid Insights for Impact meeting. Additionally, membership affords benefitting members in New Hampshire discounted access to all of AcademyHealth meetings (the Annual Research Meeting, Health Datapalooza, Leveraging AI for High-Impact Health Research, the Health Policy Orientation, and other topics).

7. Is the membership required to receive any federal grants or required in order to receive or participate in licensing or certification exams?

No

8. Is there any travel included with this membership fee? Explain in detail any travel to include the number of employees involved, the number of trips, destination if known and purposes of membership supported trips.

No, there is no travel included in this membership fee; however, there are several meeting registration costs included. AcademyHealth, as the professional home for the MMDN, has also

procured a limited number of state travel scholarships (that MMDN members can request) to support maximal participation from members.

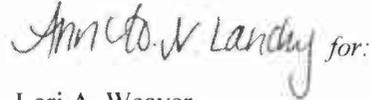
9. Which state agency employees are directly involved with this organization? (Indicate if they are members, voting members, committee members, and/or officers of the organization.)

Jonathan Ballard, MD, MPH, MPhil, FACPM, Chief Medical Officer

10. Explain in detail any negative impact to the State if the Agency did not belong to this organization.

New Hampshire would lose out on key learning opportunities among Medicaid Medical Director peers, attendance at multiple educational conferences, and access to existing streams of reliable communication if it does not belong to the MMDN. Access to this network of health policy researchers and practitioners to promote data-driven evidence-informed state Medicaid policies and programs cannot be obtained elsewhere.

Respectfully Submitted,

 for:

Lori A. Weaver
Commissioner



170381 B002

AcademyHealth

INVOICE

Bill to:
New Hampshire Department of Health and Human Services
129 Pleasant Street
Concord, NH 03301

Date: 12/11/2025
Invoice #: MNH03
PO #:
Payment Terms: Net 30 Days
TAX ID #52-1260918

| <u>Line Description</u> | <u>Qty</u> | <u>Line Price</u> |
|--|------------|-------------------|
| 2026 Medicaid Medical Directors Network Membership | 1 | \$15,000 |

| | |
|-----------------------|----------|
| Total Invoice Amount | \$15,000 |
| Total Amount Received | \$ 0 |
| Balance Due | \$15,000 |

REMITTANCE FORM – return with payment

Date:
Invoice #:
PO#:
Balance Due:
Payment Terms: Net 30 Days

Payment Details

Check – Payable to AcademyHealth
 Visa MasterCard AmEx Discover

Bill to:

Credit Card #: _____
Expiration Date: _____
Security Code: _____
Name on Card: _____
Cardholder Signature: _____

Send payment to:
AcademyHealth
1666 K Street, NW, Suite 1100
Washington, DC 20006
202 292 6700 PHONE
202 292 6800 FAX
Fed Tax ID: 52-1260918