



State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES
25 Capitol Street
Concord, New Hampshire 03301
(603) 271-3201 | Office@das.nh.gov

129

March 25, 2026

Charles M. Arlinghaus
Commissioner

Catherine A. Keane
Deputy Commissioner

Sheri L. Rockburn
Assistant Commissioner

March 4, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Administrative Services to exercise a **Sole Source, Retroactive** amendment to an existing contract (Contract #8002687) with Fidium Enterprise Services, LLC, formerly known as Consolidated Communications Enterprise Services, Inc. (VC#300703), Manchester, NH, with no change to the price limitation of \$13,000,000.00 for telephone and data services by extending the completion date from January 31, 2026, to January 31, 2027, effective upon Governor and Executive Council approval. The original contract was approved by the Governor and Executive Council on June 24, 2020, item # 190, and was amended with Governor and Executive Council approval on January 15, 2025, item #5A.

Funding shall be provided through individual agency expenditures, none of which shall be permitted unless there are sufficient appropriated funds to cover the expenditure.

EXPLANATION

This amendment is **Sole Source** because the Department of Information Technology (DoIT) does not have the bandwidth to support a change in suppliers via competitive bidding as described in the attached letter from Commissioner Goulet dated September 22, 2025. Additionally, this request is **Retroactive** due to the length of time required by the Vendor to complete the necessary documents.

To summarize, the essence of DoIT's communication is that the State simply must continue with the company now known as Fidium while much of the state's obsolete technology is being upgraded. Completion of the amendment by January 31 became difficult in part because of vendor delays and in part because of a recent name change making it necessary to redo documents. Although we explored a break in service from January 31st until approval, the Department advises that such a break would operationally affect close to 25,000 devices and just isn't feasible.

The approval justification submitted by DoIT summarizes the challenge more officially as "Current infrastructure and telephony upgrades in progress, expected to complete by early-mid 2026, will have a significant impact on the scope of work allowing us to potentially cull

some obsolescence out of the contract. At the completion of these upgrade projects DoIT will be in a better position to support a potential switch at the end of 2026/early 2027. Switching suppliers while soon-to-be obsolete technology is in the midst of an upgrade will likely drive up the pricing of any new partners. This extension will allow DoIT to complete an analysis of the circuits/services that are still viable and necessary resulting in a streamlined RFP process with better pricing structures. With the recent retirement of the Telecomm Manager, more focus is needed to ensure we are providing the best services at the best prices for the State of New Hampshire.”

To support DoIT’s concerns, we ask your approval to exercise the final remaining extension option under the contract.

Contract Financials	
Current spend limitation	\$13,000,000.00
Current spend	\$11,089,632.59
Current remaining balance	\$1,910,367.41
New price limitation	No change

Based on the foregoing, I am respectfully recommending approval of this **Sole Source, Retroactive** contract amendment with Consolidated Communications Enterprise Services, Inc., also known as Fidium.

Respectfully submitted,



Charles M. Arlinghaus
Commissioner



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Drive | Concord, NH | 03301
Fax: (603) 271-1516 | TDD: (800) 753-2964
doit.nh.gov



Denis Goulet, *Commissioner*

September 22, 2025

Charles M. Arlinghaus, Commissioner
Department of Administrative Services
State of New Hampshire
25 Capitol Street
Concord, NH 03301

Justification for Telephone & Data Communications Contract Extension

Dear Commissioner Arlinghaus:

The Department of Information Technology is requesting DAS to exercise the final one-year extension to the Consolidated Communications Enterprise Services, Inc., statewide contract # 8002687. The original contract, with the extension period, was approved by the Governor and Executive Council on June 24, 2020 Item # 190.

The connectivity and services this contract encompasses are the foundation of the communications infrastructure of the State of New Hampshire. Reliance on the data circuits and the telephony services outlined below is critical to maintain the business of the State of New Hampshire, not only from a method for our constituents to conduct business and gain services, but additionally to be able to provide emergency services and responses to those constituents. DoIT is currently in the midst of network and telephony upgrades that are engaging DoIT Infrastructure and Operations Division (IOD) staff at all levels. With the current budget/overtime and staffing constraints, there is no bandwidth available to support a potential supplier switch this year.

Current infrastructure and telephony upgrades in progress, expected to complete by early-mid 2026, will have a significant impact on the scope of work allowing us to potentially cull some obsolescence out of the contract. At the completion of these upgrade projects DoIT will be in a better position to support a potential switch at the end of 2026/early 2027.

Switching suppliers while soon-to-be obsolete technology is in the midst of an upgrade will likely drive up the pricing of any new partners. This extension will allow DoIT to complete an analysis of the circuits/services that are still viable and necessary resulting in a streamlined RFP process with better pricing structures. With the recent retirement of the Telecomm Manager, more focus is needed to ensure we are providing the best services at the best prices for the State of New Hampshire.

Currently the following circuits are in place through the CCI Contract. As mentioned previously, POTS and Centrex lines are becoming obsolete and a plan will be developed to eliminate/consolidate to drive costs down.



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Denis Goulet, *Commissioner*

CountOfWTN	LineType
14759	DID-SIP-NHVOIP-CCI
4980	DID-ELINE
1657	POTS-1FB
1404	CENTREX
779	DID-PRI
266	VOICE MAIL
144	POTS-1MB
23	DRY LOOP DSL
21	STN
12	ISDN-DATA-1FB
5	ISDN-VOICE-1FB
4	TRUNK
4	Data-Circuit
2	DSL-1FB
1	DSL-1MB
1	ISDN-DATA

Respectfully submitted,

Denis Goulet

Commissioner DOIT

DG/RA

DoIT# 2020-092B



**Assumption Agreement Contract # 8002687
with
Fidium Enterprise Services, LLC**

This Assumption Agreement ("Assumption") is made by and among Fidium Enterprise Services, LLC ("FES") and the State of New Hampshire.

RECITALS

WHEREAS, the State of New Hampshire (the "State") and the Consolidated Communications Enterprise Services, Inc. ("CCES"), entered into an agreement (the "Agreement") for telephone and data services on July 1, 2020, with the Agreement set to expire January 31, 2026; and

WHEREAS, following the effective date of the Agreement, CCES first underwent a company name change to Fidium Enterprise Services, LLC and thereafter a conversion from a Delaware corporation to a Delaware limited liability company leading to the current business entity name referenced above and herein defined as FES; and

WHEREAS, as of the effective date of this Assumption, FES desires to acknowledge for the benefit of the State that FES had assumed all of the obligations and benefits under the Agreement on and as of the date of FES' conversion to a limited liability company; and

NOW, THEREFORE, in consideration of the foregoing and for other good and valuable consideration, the sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

Assumption of Agreement

1. As of the effective date of FES's conversion to a Delaware limited liability company, all obligations, rights and privileges of the entity formerly known as CCES had been unconditionally assumed by FES.
2. As of the effective date of this Assumption, all references to CCES as used in the Agreement shall refer to FES.
3. The State hereby acknowledges and hereby consents to the assumption of the rights and obligations of CCES under the Agreement by FES.
4. Except as modified by this Assumption, the Agreement shall remain in full force and effect in accordance with its terms.

Fidium Enterprise Services, LLC

Signed: Fred Graffam
60595A13578D422

Fred Graffam

(Print Name)

Title: CFO

Date: 1/13/2026

STATE OF NEW HAMPSHIRE

The State is willing to consent to the assumption of all rights, obligations and liabilities of under this Assumption as of the Effective Date.

By: Charles M. Arlinghaus

Charles M. Arlinghaus

(Print Name)

Title: Commissioner
Department of Administrative Services



**SECOND AMENDMENT TO THE CONTRACT BETWEEN
CONSOLIDATED COMMUNICATIONS ENTERPRISE SERVICES, INC.
AND
THE STATE OF NEW HAMPSHIRE,
DEPARTMENT OF ADMINISTRATIVE SERVICES,
FOR TELEPHONE AND DATA COMMUNICATION SERVICES
CONTRACT # 8002687**

This Second Amendment (hereinafter referred to as the "Amendment") is by and between the State of New Hampshire, Department of Administrative Services (hereinafter referred to as "the State") and Fidium Enterprise Services, LLC formerly known as Consolidated Communications Enterprise Services, Inc. (hereinafter referred to as "the Contractor") for telephone and data communications services.

WHEREAS, pursuant to an agreement effective July 1, 2020, amended by the First Amendment on January 15, 2025, and set to expire January 31, 2026, (hereinafter referred to as "the Agreement"), the Contractor agreed to perform certain telephone and data communications services for the State in consideration of payment by the State of certain sums as specified therein; and

WHEREAS, pursuant to Section 17 of the Agreement, the Agreement may be amended by an instrument in writing executed by both parties;

NOW, THEREFORE, for and in consideration of the mutual promises set forth in this Amendment and the underlying Agreement, the parties do mutually agree as follows:

1. Delete in its entirety Form Number P-37, item 1.7 Completion Date and substitute the following:
January 31, 2027
2. Amend Exhibit B, "Contract Security / Performance Bond" through January 31, 2027, with the following:
Group 4 Services: \$1,000,000.00 is hereby removed. There is no usage under this group since it is covered under a separate contract.
3. All other provisions of the Agreement, approved by the Governor and Executive Council on June 24, 2020, Item #190 and amended on January 15, 2025, item #5A shall remain in full force and effect.

Contract Financials	
Current spend limitation	\$13,000,000.00
Forecasted spend from this amendment	\$1,311,030.54
New price limitation	No change

Contractor Initials: Initial
DS

Date: 1/21/2026

FIDIUM ENTERPRISE SERVICES, LLC

By: Dan Stoll
568991467DE3486

Dan Stoll

(Print Name)

Title: President

Date: 1/21/2026

STATE OF NEW HAMPSHIRE

By: [Signature]

Charles M. Arlinghaus

(Print Name)

Title: Commissioner
Department of Administrative Services

Date: _____

OFFICE OF THE ATTORNEY GENERAL

By: Christen Lavers

Christen Lavers

(Print Name)

Title: Sr. Assistant Attorney General

Date: 2/21/26

The foregoing contract was approved by the
Governor and Council of New Hampshire on

Signed: _____

(Print Name)

Title: _____

Contractor Initials: DS

Date: 1/21/2026

State of New Hampshire

Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that FIDIUM ENTERPRISE SERVICES, LLC is a Delaware Limited Liability Company registered to transact business in New Hampshire on February 07, 2017. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **605307**

Certificate Number: **0007352624**



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 29th day of December A.D. 2025.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan
Secretary of State

Delaware

The First State

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I, CHARUNI PATIBANDA-SANCHEZ, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE RESTATED CERTIFICATE OF "CONSOLIDATED COMMUNICATIONS ENTERPRISE SERVICES, LLC", CHANGING ITS NAME FROM "CONSOLIDATED COMMUNICATIONS ENTERPRISE SERVICES, LLC" TO "FIDIUM ENTERPRISE SERVICES, LLC", FILED IN THIS OFFICE ON THE TWENTY-SECOND DAY OF SEPTEMBER, A.D. 2025, AT 8:07 O`CLOCK A.M.



3550868 8100
SR# 20254035133

You may verify this certificate online at corp.delaware.gov/authver.shtml

C. P. Sanchez

Charuni Patibanda-Sanchez, Secretary of State

Authentication: 204813940
Date: 09-22-25

**AMENDED AND RESTATED
CERTIFICATE OF FORMATION
OF
CONSOLIDATED COMMUNICATIONS ENTERPRISE SERVICES, LLC**

This Amended and Restated Certificate of Formation of Consolidated Communications Enterprise Services, LLC, a Delaware limited liability company, has been duly executed and is being filed by the undersigned, as an authorized person, in accordance with the provisions of 6 Del. C. § 18-208, to amend and restate the original Certificate of Formation of the limited liability company, which was filed on January 30, 2025 with the Secretary of State of the State of Delaware (the "Certificate").

The Certificate is hereby amended and restated in its entirety to read as follows:

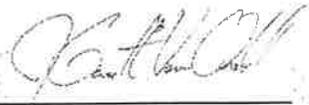
FIRST: The name of the limited liability company (the "Company") is:

Fidium Enterprise Services, LLC

SECOND: The address of the Company's registered office in the State of Delaware is c/o Cogency Global Inc., 850 New Burton Road, Suite 201, Dover, Delaware, 19904. The registered agent of the Company for service of process at such address is Cogency Global Inc.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned has executed this Amended and Restated Certificate of Formation this 22nd day of September, 2025.

By: 
Name: J. Garrett Van Osdell
Title: Authorized Person

**ACTION BY UNANIMOUS WRITTEN CONSENT
OF THE SOLE MEMBER OF
FIDIUM ENTERPRISE SERVICES, LLC**

The undersigned, being the sole member of Fidium Enterprise Services, LLC (the "Company"), a Delaware limited liability company, hereby adopts the following resolutions and declares them to be in full force and effect as if they were adopted at a special meeting of the Board of Directors duly called, noticed and held:

AUTHORIZATION OF SIGNATORIES

WHEREAS, the sole member has the discretion to manage, control and make decisions affecting the business and affairs of the Company and to take actions as it deems necessary or appropriate to accomplish the purposes of the Company; and

WHEREAS, it is desirable for the Company to authorize certain representatives of the Company to enter into and execute grant agreements and related contracts on behalf of the Company with the State of New Hampshire including, without limitation, the Department of Administrative Services of the State of New Hampshire;

NOW THEREFORE BE IT RESOLVED, that the following individuals be, and hereby are, authorized to make, enter into, sign and deliver contracts on behalf of the Company with the State of New Hampshire ("Authorized Representatives"):

Fred A. Graffam III
Daniel Stoll

RESOLVED FURTHER, that the Second Amendment to the contract between the Company, and the state of New Hampshire, Department of Administrative Services, for telephone and data communication services (Contract # 8002687), is approved in the form delivered by the Department to the Company; and

RESOLVED FURTHER, that the department or agency of the State of New Hampshire to which a copy of these resolutions has been delivered by the Company be, and hereby is, authorized and entitled to rely upon such resolutions for all purposes until it shall have received written notice of the revocation or amendment of these resolutions by the sole member.

FURTHER ACTIONS

RESOLVED FURTHER, that the Authorized Representatives and any officer of the Company, acting together or alone, be, and each of them hereby is, authorized and directed in the name and on behalf of the Company (a) to do and perform or cause to be done and performed all such acts and things as such officer or officers shall deem necessary, advisable or appropriate to

give effect to the intent and purposes of the foregoing resolutions, and (b) to execute and deliver all such agreements, amendments, certificates, directions, representations, transfers, assurances and other instruments and documents of every character and to do and perform or cause to be done and performed such other and further acts and things as such officer or officers shall deem necessary, advisable or appropriate to give effect to the intent and purposes of the foregoing resolutions;

RESOLVED FURTHER, that any actions previously taken by the Authorized Representatives and officers of the Company in connection with the transactions contemplated as described above are hereby approved, ratified and confirmed; and

RESOLVED FURTHER, that the undersigned hereby waive any and all irregularity of notice in the time and place of meeting and consent to the transaction of all business represented by this Action by Unanimous Written Consent.

IN WITNESS WHEREOF, this Action by Unanimous Written Consent shall be deemed effective as of the 30th day of December 2025.

SOLE MEMBER:

FIDIUM, LLC



By: J. Garrett Van Osdell
Its: Chief Legal Officer and Secretary

