



State of New Hampshire

100

March 25, 2026

DEPARTMENT OF SAFETY
JAMES H. HAYES BLDG. 33 HAZEN DR.
CONCORD, N.H. 03305
603-271-2791

EDDIE EDWARDS
ASSISTANT COMMISSIONER

ROBERT L. QUINN
COMMISSIONER

STEVEN R. LAVOIE
ASSISTANT COMMISSIONER

March 4, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

Authorize the Department of Safety, Division of Motor Vehicles, to **Retroactively** exercise a contract renewal option with Randall-Reilly, LLC (V /C # 177751-B001), Tuscaloosa, AL, for provisioning of vehicle valuation and identification services, by increasing the price limitation by \$224,400 from \$787,400 to \$1,011,800 and by extending the completion date from December 31, 2025 to December 31, 2027. The original contract was approved by and Council on December 19, 2018, Item #65B, and most recently amended with Governor and Council approval on January 31, 2024, Item # 130. Effective upon Governor and Council approval for the period of December 31, 2025 to December 31, 2027. **100% Other (Revolving Funds)**

Funds are available in the following account for Fiscal Years 2026 and 2027, with the authority to adjust encumbrances between fiscal years within the price limitation through the Budget Office, if needed and justified.

02-23-23-233015-81070000, Reflectorized Plates Inventory

	<u>FY2026</u>	<u>FY2027</u>
057-500534 Subscriptions Online	\$112,200	\$112,200

EXPLANATION

This request is being submitted **Retroactively** following the Department's internal review and evaluation of appropriate next steps after a recent solicitation did not receive any responses. After the solicitation closed without submissions, the Department conducted a comprehensive assessment of available options, including reevaluating the scope of work, determining whether revisions to the procurement approach were warranted, and assessing potential impacts to operations and timelines. These internal deliberations, which were necessary to ensure fiscal responsibility and compliance with procurement requirements, extended beyond the anticipated timeframe. Once a course of action was identified, there was an additional delay in securing the required documentation. Upon completion of the review and receipt of the necessary documentation, the Department promptly prepared and submitted this request for retroactive approval.

Approval of this renewal extension will allow the Department to continue providing critical vehicle valuation and identification services that support the Division of Motor Vehicles' motor vehicle registration program and the Municipal Agent Automation Project (MAAP). The Randall-Reilly Price Digest supplies the DMV and MAAP-connected municipalities with essential vehicle and valuation data used to complete motor vehicle registration transactions. Vehicle valuation information is required by all town and city clerks, and by the DMV, to calculate local motor vehicle tax values, which are based on a vehicle's age and book value. This data is also utilized to determine weights and other characteristics needed to register certain commercial, watercraft, and other specialized vehicles.

Her Excellency, Governor Kelly A. Ayotte

And the Honorable Council

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The vendor delivers this information in electronic files for integration into the MAAP computer system. Without these vehicle identification and valuation services, MAAP cannot operate, and registrations would not be processed.

This contract was initially bid on in 2018 and Informa Business Media Inc, Randall-Reilly, LLC, was the only bidder. The DOS released RFB DOS 2026-07 in September of 2025 with no respondents. The contract has provisions for the ability to extend the contract for two additional time periods of two years; this is the second extension.

The Department of Safety has determined that the vendor is in good standing with the Secretary of State's Office, has secured the required levels of insurance, and has provided evidence of authority to execute and be bound by the contract. The Department of Safety also requested and received approval from the Commissioner of the Department of Information Technology, 2020-041 E. Documents supporting these assertions are available at the agency, for review upon request.

Respectfully submitted,



Robert L. Quinn
Commissioner of Safety



STATE OF NEW HAMPSHIRE

DEPARTMENT OF INFORMATION TECHNOLOGY/ DEPARTMENT OF SAFETY

VEHICLE VALUATION SERVICES

DOS 2019-008

CONTRACT AMENDMENT B

INTRODUCTION

WHEREAS, pursuant to an Agreement presented and approved by The Governor and the Executive Council on December 19, 2018, as a result of RFB 2019-02, Item #65B, (herein after referred to as the "Agreement"), 1st amendment on January 31, 2024, Item #130, Randall-Reilly, LLC (Vendor #177751-B001) 1460 Northbank Parkway, Suite 200, Tuscaloosa, AL 35403 (hereinafter referred to as "Contractor") agreed to supply certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Department of Safety, Division of Motor Vehicles (hereinafter referred to as the "Department"), certain sums as specified therein;

WHEREAS, pursuant to the Agreement Part 1, Section 18: Amendment and the provisions of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Executive Council;

WHEREAS, the Department has agreed to amend the Agreement to extend the completion date, with one extension period, as set forth in Part 2 of the Agreement from December 31, 2025, to December 31, 2027;

WHEREAS, the Vendor has agreed to amend the Agreement to provide continued services through the new completion date of December 31, 2027;

WHEREAS, the Department has agreed to amend the Agreement to increase the price limitation by \$224,400.00 from \$787,400.00 to \$1,011,800.00;

WHEREAS, the Vendor has agreed to amend the Agreement to increase the price limitation to \$1,011,800.00;

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties agree as follows:

The Agreement is hereby amended as follows:

1. Amend Section 1.7 of the State of New Hampshire P-37 General Provisions by extending the completion date from December 31, 2025, to December 31, 2027.
2. Amend Section 1.8 of the State of New Hampshire P-37 General Provisions by increasing the Price Limitation by \$224,400.00 from \$787,400.00 to \$1,011,800.00.

TABLE 2: CONTRACT HISTORY				
CONTRACT AND AMENDMENT NUMBER	AMENDMENT TYPE	G&C APPROVAL DATE	END DATE	CONTRACT AMOUNT
DOS 2019-008	Original Contract	December 19, 2018, Item #65B	June 30, 2025	\$563,000.00
Amendment A	Price Limitation, End Date	January 31, 2024 Item #130	December 31, 2025	\$224,400.00
Amendment B	Price Limitation,	TBD	December 31, 2027	\$224,400.00

Date: 3/3/2026 Initials: 

	End Date			
CONTRACT TOTAL				\$1,011,800.00

Date: 3/3/2026 Initials: 

CONTRACTOR

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council.

IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above

written
Signed by:

Dan Smith
EC8C28B00D2B4D7...

Date: 3/3/2026

Randall-Reilly, LLC

STATE OF NEW HAMPSHIRE

Melanie Onda
Assistant Director for

Date: 3/3/2026

Amy L. Newbury, Director of Administration

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

Approved by the Attorney General

Haura Raymond

Date: 3/4/26

State of New Hampshire, Department of Justice

I hereby certify that the foregoing amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: _____ (date of meeting)

Office of the Secretary of State

Date: _____

State of New Hampshire, Department of Administration

Date: 3/3/2026 Initials: DS

MINUTES OF BOARD OF MANAGERS MEETING
OF TRUNK PARENT LLC (*dba Fusable*)

A meeting of the managers of TRUNK PARENT LLC (the "Company") was held on the 26th day of February 2026 at 2:00 PM PT.

The following managers were present:

- James Lindner (*Chairman*)
- Robert Fraser
- Bianca Sganga
- Kathryn McHugh (*CEO*)
- Wayne Mincey

Present by invitation were:

- Kim Fieldbinder (*CFO*)

James Lindner acted as Chairman of the meeting and a quorum was present. The meeting was called to order at 2:02 PM PT. Upon motion duly made and seconded, the following resolution was unanimously adopted:

RESOLVED, that Randall-Reilly, LLC is a wholly owned subsidiary of the Company; and

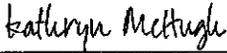
FURTHER RESOLVED, that Daniel C. Smith, VP Head of Sales, is hereby authorized to enter into a contract on behalf of Randall-Reilly, LLC with the Department of Safety, Division of Motor Vehicles, State of New Hampshire; and

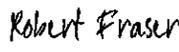
FURTHER RESOLVED, that he is authorized to execute any and all documents which, in his judgment, may be necessary or desirable to effectuate the foregoing.

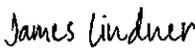
There being no further business, upon motion, duly made, seconded, and carried, the meeting was adjourned.

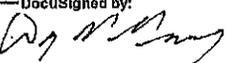
[remainder of page intentionally left blank; signatures follow]

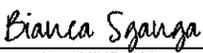
IN WITNESS WHEREOF, the undersigned certify that the foregoing is a true and correct record of the proceedings.

Signed by:

DA7A841B7B7A4B1...
Kathryn McHugh

Signed by:

158F7E11CD2E49C...
Robert Fraser

DocuSigned by:

05E9ABDE220E407...
James Lindner

DocuSigned by:

44B3BEA75A3F457...
Wayne Mincey

DocuSigned by:

B0A7D444B2BA4A8...
Bianca Sganga

State of New Hampshire

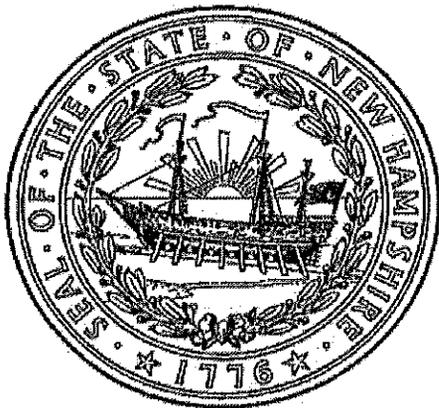
Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that RANDALL-REILLY, LLC is a Delaware Limited Liability Company registered to transact business in New Hampshire on May 26, 2023. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 933177

Certificate Number: 0007320396



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 28th day of October A.D. 2025.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan
Secretary of State

