



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Drive | Concord, NH | 03301
Fax: (603) 271-1516 | TDD: (800) 753-2964
doit.nh.gov
Denis Goulet, Commissioner



JS

22

MAR 04 2026

February 6, 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

Pursuant to Adm 606.08, authorize the Department of Information Technology (DoIT) to enter into a **Retroactive** hardware and maintenance support renewal with CBTS Technology Solutions LLC. (VC 299671), Cincinnati, OH in the amount of \$104,620.57 support and maintenance for our Dell EMC Enterprise Storage arrays, effective Governor and Council approval for the period of October 20, 2025 through September 30, 2026. **100% Other Funds.**

Funds are budgeted in Fiscal Year 2026 in the following account:

CAT#-DEPT#-AGENCY#-ACTIVIT#-ACCOUNTING UNIT #- DEPT NAME- AGENCY NAME -ACCOUNTING UNIT NAME CLASS- OBJECT - DESC	SFY 26
01-03-03-030010-77030000-Department of Information Technology— 500165-037-500099-Computer Hardware Maintenance	\$104,620.57

EXPLANATION

This request is **Retroactive** due to a funding delay during the annual maintenance consolidation process. Although our standard practice is to renew all infrastructure maintenance contracts on a recurring cycle, the Dell-EMC storage arrays were delayed due to budget cuts and the need to identify equipment that would forego maintenance as part of a risk to cost based analysis. The term of this support is October 20, 2025 through September 30, 2026.

The Dell-EMC enterprise storage arrays are vital components of our production storage architecture. They support mission-critical applications, virtual server environments, file systems, and database workloads required for daily operations and regulatory compliance. Without maintenance:

- We risk extended recovery times in the event of hardware failure.
- Replacement parts, on-site engineers, and technical support are not guaranteed, increasing the likelihood of prolonged service outages.
- We lose access to firmware, security patches, and code upgrades, which can affect stability, performance, and compatibility with virtualization platforms and operating systems.
- The absence of vendor support undermines our disaster recovery posture and weakens our overall data protection strategy.

Her Excellency, Governor Kelly A. Ayotte
And the Honorable Council
February 6, 2026
Page Two

Timely restoration of support coverage is essential to maintaining system availability, ensuring compliance with state and federal operational requirements, and safeguarding service continuity in the event of a storage system failure. We respectfully request retroactive approval of this maintenance renewal to restore Dell-EMC OEM support and eliminate the risks associated with unsupported enterprise storage infrastructure.

This request was competitively bid by NH Department of Administrative Services, Bid 75-26 on January 7, 2026, with two vendor responses.

Respectfully Submitted,



Denis C. Goulet,
Commissioner/CIO
Department of Information Technology

DG/lmr

RID #97955



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doi

To: Department of Administrative Services
25 Capitol Street
Concord, NH 03301

From: Department of Information Technology
27 Hazen Drive
Concord, NH, 03301

Justification: Retroactive Purchase

EXPLANATION

Justification for Retroactive Renewal of LTO Tape Library Maintenance

Executive Summary

This request seeks approval for the retroactive renewal of support and maintenance for our Dell-EMC enterprise storage arrays, which serve as critical infrastructure within the State IT Department's production environment. These arrays support core data services, including virtualized workloads, agency application data, databases, and shared storage functions for multiple state agencies. Maintenance coverage ensures continued access to OEM support, microcode and firmware updates, proactive system monitoring, parts replacement, and rapid incident response.

Explanation for Retroactive Nature of Request

This renewal became retroactive due to a funding delay during the annual maintenance consolidation process. Although our standard practice is to renew all infrastructure maintenance contracts on a recurring cycle, the Dell-EMC storage arrays were delayed due to budget cuts and the need to identify equipment that would forego maintenance as part of a risk to cost based analysis.

Operational Impact and Criticality

The Dell-EMC enterprise storage arrays are vital components of our production storage architecture. They support mission-critical applications, virtual server environments, file systems, and database workloads required for daily operations and regulatory compliance. Without maintenance:

Timothy E. DePalo



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
03-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

- We risk extended recovery times in the event of hardware failure.
- Replacement parts, on-site engineers, and technical support are not guaranteed, increasing the likelihood of prolonged service outages.
- We lose access to firmware, security patches, and code upgrades, which can affect stability, performance, and compatibility with virtualization platforms and operating systems.
- The absence of vendor support undermines our disaster recovery posture and weakens our overall data protection strategy.

Conclusion

Timely restoration of support coverage is essential to maintaining system availability, ensuring compliance with state and federal operational requirements, and safeguarding service continuity in the event of a storage system failure. We respectfully request retroactive approval of this maintenance renewal to restore Dell-EMC OEM support and eliminate the risks associated with unsupported enterprise storage infrastructure.

Director of Infrastructure & Operations
Timothy E. DePalo
DoIT

INFORMATION BELOW for BFA-DoIT USE ONLY	
Request ID # (RID)	97955
AGENCY APPROVAL #:	



Division of Procurement Support Services
Bureau of Purchase Property

Gary S. Lunetta
Director
(603) 271-2201

Bid Award Summary RFB 75-26

Bid Description	Dell PowerVault Storage and Unity Maintenance and Support Services
Bid #	RFB 75-26
Agent Name	Corrine Tatro

Agency	Department of Information Technology
RQ #	RQ 254481
Bid Closing	01/12/2026 10 AM (EST)

indicates award

Qty	Part Number	Product Description	Serial Number	Start Date	End Date	Service Description	Service Part Number	Sawdey		CBTS	
								Unit Price	Extended Price	Unit Price	Extended Price
1	D32D32AF25AF	UNITY 400 AFA DPE 25X2.5 FLD INS	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ -	\$ -	\$ -	\$ -
10	D3F-2S12FXL-1600	UNITY AFA 1.6TB SSD 25X2.5	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 397.10	\$ 3,970.96	\$ 372.64	\$ 3,726.40
1	D3SFP16FAF	UNITY 4X16GB SFP FC CONNECTION	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	D3122FAF	UNITY 2U 25X2.5 12G EXPDAE -FLD INS	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 205.28	\$ 205.28	\$ 192.64	\$ 192.64
25	D3F-2SFXL2-7680U	UNITY AFA 7.68TB SSD 25X2.5 UPG	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 1,848.35	\$ 46,208.64	\$ 1,734.48	\$ 43,362.00
15	D3F-2SFXL2-7680U	UNITY AFA 7.68TB SSD 25X2.5 UPG	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 1,848.35	\$ 27,725.18	\$ 1,734.48	\$ 26,017.20
1	D32TD335AF	UNITY AFA DIP 400F TO 550F	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 3,950.34	\$ 3,950.34	\$ 3,706.98	\$ 3,706.98
1	D3SFP16FUAF	UNITY 4X16GB SFP FC CONNECTION	APM00172549764	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 95.49	\$ 95.49	\$ 89.60	\$ 89.60
1	D32D32AF25AF	UNITY 400 AFA DPE 25X2.5 FLD INS	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ -	\$ -	\$ -	\$ -
10	D3F-2S12FXL-1600	UNITY AFA 1.6TB SSD 25X2.5	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 79.42	\$ 794.19	\$ 74.53	\$ 745.30
1	D3SFP16FAF	UNITY 4X16GB SFP FC CONNECTION	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ -	\$ -	\$ -	\$ -
1	D3122FAF	UNITY 2U 25X2.5 12G EXPDAE -FLD INS	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 41.06	\$ 41.06	\$ 38.53	\$ 38.53
25	D3F-2SFXL2-7680U	UNITY AFA 7.68TB SSD 25X2.5 UPG	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 369.67	\$ 9,241.73	\$ 346.90	\$ 8,672.50



Division of Procurement Support Services
Bureau of Purchase Property

Gary S. Lunetta
Director
(603) 271-2201

Bid Award Summary RFB 75-26

15	D3F-2SFXL2-7680U	UNITY AFA 7.68TB SSD 25X2.5 UPG	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 369.67	\$ 5,545.04	\$ 346.90	\$ 5,203.50
1	D32TD335AF	UNITY AFA DIP 400F TO 550F	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 790.07	\$ 790.07	\$ 741.40	\$ 741.40
1	D3SFP16FUAF	UNITY 4X16GB SFP FC CONNECTION	APM00172549764_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 19.10	\$ 19.10	\$ 17.92	\$ 17.92
1	458-002-287	STORAGE M AND R FOR UNITY=IC	APM00181818106	10/1/2025	7/31/2026	ProSupport Software Support	ProSupport Sw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	458-001-734	APPSYNC BSC FOR UNITY 300F/350F/380F=IC	APM00181818106	10/1/2025	7/31/2026	ProSupport Software Support	ProSupport Sw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	458-001-840	UNITY 300F/350F BASE SOFTWARE+ D RE=IC	APM00181818106	10/1/2025	7/31/2026	ProSupport Software Support	ProSupport Sw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	D31BD24AF25AF	UNITY 350F 2U DPE 25X2.5 DRIVE FLD RK	APM00181818106	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 829.95	\$ 829.95	\$ 778.82	\$ 778.82
1	D31DEMCK25KITAF	UNITY 25 DRIVE DPE AF FLD INSTALL KIT	APM00181818106	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ -	\$ -	\$ -	\$ -
6	D3F-2SFXL2-1920	UNITY AFA 1.92TB SSD 25X2.5	APM00181818106	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ 464.82	\$ 2,788.92	\$ 436.19	\$ 2,617.14
1	D3SFP16FAF	UNITY 4X16GB SFP FC CONNECTION	APM00181818106	10/1/2025	7/31/2026	ProSupport 4HR Hardware Support	ProSupport 4HR Hw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	456-107-803	RP4VM ESSENTIAL SW FOR UNITY=IB	APM00181818106	10/1/2025	7/31/2026	ProSupport Software Support	ProSupport Sw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	456-110-944	RP BASIC LOC FOR UNITY =IC	APM00181818106	10/1/2025	7/31/2026	ProSupport Software Support	ProSupport Sw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	456-110-945	RP BASIC REM FOR UNITY =IC	APM00181818106	10/1/2025	7/31/2026	ProSupport Software Support	ProSupport Sw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	458-001-374	RP BASIC FOR UNITY 300/300F/350F =IC	APM00181818106	10/1/2025	7/31/2026	ProSupport Software Support	ProSupport Sw Support(RN)	\$ -	\$ -	\$ -	\$ -
1	D31BD24AF25AF	UNITY 350F 2U DPE 25X2.5 DRIVE FLD RK	APM00181818106_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 165.99	\$ 165.99	\$ 155.76	\$ 155.76
1	D31DEMCK25KITAF	UNITY 25 DRIVE DPE AF FLD INSTALL KIT	APM00181818106_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ -	\$ -	\$ -	\$ -
6	D3F-2SFXL2-1920	UNITY AFA 1.92TB SSD 25X2.5	APM00181818106_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ 92.96	\$ 557.78	\$ 87.24	\$ 523.44
1	D3SFP16FAF	UNITY 4X16GB SFP FC CONNECTION	APM00181818106_EXT	8/1/2026	9/30/2026	Post Standard Support EXT W/4HR HW	PSS EXT W/4HR HW(RN)	\$ -	\$ -	\$ -	\$ -
1	ME412	Dell Powervault	4QNTDX2	10/20/2025	6/8/2026	Day Onsite Service After Problem Diagnosis	821-4816	\$ 365.79	\$ 365.79	\$ 566.18	\$ 566.18
1	ME412	Dell Powervault	4QNTDX2	10/20/2025	6/8/2026	Technical Support and Assistance	821-4826	\$ 64.36	\$ 64.36	\$ 99.62	\$ 99.62



Division of Procurement Support Services
Bureau of Purchase Property

Gary S. Lunetta
Director
(603) 271-2201

Bid Award Summary RFB 75-26

1	ME412	Dell Powervault	4QNTDX2	10/20/2025	6/8/2026	Reinstatement Fee, Technician, Quantity 1,	926-0476	\$ -	\$ -	\$ 125.69	\$ 125.69
1	ME412	Dell Powervault	GQ8XNF3	10/20/2025	9/30/2026	ProSupport 4-Hour 7x24 Onsite Service	892-1336	\$ 4,980.06	\$ 4,980.06	\$ 4,920.14	\$ 4,920.14
1	ME412	Dell Powervault	GQ8XNF3	10/20/2025	9/30/2026	Technical Support and Assistance	892-1338	\$ 878.36	\$ 878.36	\$ 867.80	\$ 867.80
1	ME412	Dell Powervault	GQ8XNF3	10/20/2025	9/30/2026	Reinstatement Fee, Technician, Quantity 1,	926-0476	\$ 214.92	\$ 214.92	\$ 125.69	\$ 125.69
1	ME412	Dell Powervault	55XTDX2	10/20/2025	6/10/2026	Day Onsite Service After Problem Diagnosis	821-8775	\$ 244.57	\$ 244.57	\$ 377.13	\$ 377.13
1	ME412	Dell Powervault	55XTDX2	10/20/2025	6/10/2026	Technical Support and Assistance	821-8785	\$ 103.98	\$ 103.98	\$ 160.34	\$ 160.34
1	ME412	Dell Powervault	55XTDX2	10/20/2025	6/10/2026	Reinstatement Fee, Technician, Quantity 1,	926-0476	\$ -	\$ -	\$ 125.69	\$ 125.69
1	ME412	Dell Powervault	55XSDX2	10/20/2025	6/10/2026	Day Onsite Service After Problem Diagnosis	821-8775	\$ 244.57	\$ 244.57	\$ 377.13	\$ 377.13
1	ME412	Dell Powervault	55XSDX2	10/20/2025	6/10/2026	Technical Support and Assistance	821-8785	\$ 103.98	\$ 103.98	\$ 160.34	\$ 160.34
1	ME412	Dell Powervault	55XSDX2	10/20/2025	6/10/2026	Reinstatement Fee, Technician, Quantity 1,	926-0476	\$ -	\$ -	\$ 125.69	\$ 125.69
Total Extended Price								\$	110,130.30	\$	104,620.57

Recommendation Summary	
Number of Solicitations Received	2
Number of No bid responses	
Number of Sourced bidders	2
Number of NIGP Vendors Sourced	602
D&B Report Attached	
Method of Payment (P-card/ACH)	ACH
FOB Delivered	DOIT

Special Notes:

Late bids are not reviewed or accepted. Quotes in lieu of completed offer sheets will not be accepted.



State of New Hampshire

EMC - Services Support Quotation

Customer Contact

Name: Nathon Gaston
Email: Nathon.t.gaston@doit.nh.gov
Address: 45 S Fruit St Ofc # Main
 Concord, NH 03301

Account Representative

Name: Marilyn Koch
Email: Marilyn.Koch@cbts.com
Phone: 781-858-6246

Quote Fields

Quote Number: QTV 4.08.01.172385
Quote Date: 1/13/2026
Quote Expiration: 1/30/2026
Billing Cycle: Prepaid
Term of Support: 10/1/2025 through 9/30/2026

Service Representative

Name: Deanna Vitale
Email: Deanna.Vitale@cbts.com

Notes

Quote Summary

Contract ID	Renewal Price
29246288-184448v1	\$96,589.13
3000196105362.1	<u>\$8,031.44</u>
Total	\$104,620.57

Terms and Conditions

See Tab 2 for details

CBTS Technology Solutions LLC
25 Merchant St.
Cincinnati, OH 45246

This quote constitutes an offer to sell products and services contained herein. Freight and taxes are not included in the quote total unless otherwise indicated and are subject to change upon final invoice. CBTS may send multiple invoices as a result of this quote if the quote incorporated both products and services. Due to uncertainty posed by impending tariffs by the United States, CBTS' suppliers have conditioned their acceptance of purchase orders on the condition that they may pass through tariff-related surcharges. As a result, CBTS' pricing may be impacted by an increase in price related to tariffs before or after a quote is presented or a PO issued by the Client. CBTS reserves the right to amend the price if the supplier exercises their rights to increase prices as a result of changes in tariffs before shipment. Absent any negotiated agreement between the parties, this quote shall be governed by the Master Services, Products, and License Agreement available at <https://www.cbts.com/master-services-products-and-license-agreement/>. CLIENT'S ACCEPTANCE OF THE QUOTE IS EXCLUSIVELY LIMITED TO ACCEPTANCE OF CBTS' TERMS. CBTS HEREBY OBJECTS TO AND REJECTS ANY PROPOSAL BY CLIENT FOR ADDITIONAL OR DIFFERENT TERMS.

Name: _____
Title: _____

Authorized Signature _____ Date: _____



**NEW HAMPSHIRE DEPARTMENT OF ADMINISTRATIVE SERVICES
DIVISION OF PROCUREMENT AND SUPPORT SERVICES**

**REQUEST FOR BID FOR DELL POWERVault AND UNITY MAINTENANCE AND SUPPORT
SERVICES
75-26**

DUE DATE: 1/12/2026 10:00 AM (EASTERN TIME)

Bidder Initials:

Date:

mele
1/9/26

Table of Contents

1. PURPOSE: 3

2. INSTRUCTIONS TO VENDOR: 3

3. BID SUBMITTAL: 3

4. BID INQUIRIES: 3

5. BID DUE DATE: 3

6. ADDENDA: 3

7. TIMELINE: 3

8. GOVERNING TERMS AND CONDITIONS: 4

9. NON-EXCLUSIVE CONTRACT: 4

10. PUBLIC DISCLOSURE OF BID OR PROPOSAL SUBMISSIONS: 4

11. VENDOR CERTIFICATIONS: 5

12. VENDOR RESPONSIBILITY: 5

13. WARRANTY REQUIREMENTS: 5

14. BID PRICES: 5

15. AUDITS AND ACCOUNTING: 6

16. TERMS OF PAYMENT: 6

17. INVOICING: 6

18. AWARD: 6

19. BID RESULTS: 6

20. TERMINATION: 6

21. F.O.B.: 7

22. RETURNED GOODS: 7

23. SPECIFICATION COMPLIANCE: 7

24. SPECIFICATIONS: 7

25. OFFER: 7

26. DELIVERY TIME: 7

27. ATTACHMENTS: 7

28. VENDOR CONTACT INFORMATION: 8

29. Note: To be considered, BID TRANSMITTAL LETTER shall be signed in the space provided. 8

30. The Bid Opening is open to the public online at the following: 8

STATE OF NEW HAMPSHIRE TRANSMITTAL LETTER 9

GENERAL TERMS AND CONDITIONS 10

CONTRACT TERMS AND CONDITIONS 11

Bidder Initials:
Date: 1/19

1. PURPOSE:

1.1. The purpose of this bid invitation is to establish a contract in the form of a purchase order, for supplying the State of New Hampshire with the item(s) indicated in the "Offer" section of this bid invitation, in accordance with the requirements of this bid invitation and any resulting order. This shall be a one-time order with delivery required to the location indicated in the F.O.B. section of this bid invitation.

2. INSTRUCTIONS TO VENDOR:

2.1. Read the entire bid invitation prior to filling it out. Complete the pricing information in the "Offer" section (detailed information on how to fill out the pricing information can be found in the "Offer" section); complete the "Vendor Contact Information" section; and finally, fill out, and sign the transmittal letter.

3. BID SUBMITTAL:

3.1. All bids shall be submitted on this form, or an exact copy shall be typed or clearly printed in ink and shall be received on or before the date and time specified in paragraph 7 of this bid under "Bid closing". Interested parties may submit a bid to the State of New Hampshire Bureau of Purchase and Property by email to NH.Purchasing@DAS.NH.Gov. All bids shall be clearly marked with bid number, date due and purchasing agent's name.

3.2. IF YOU ARE EXPERIENCING DIFFICULTIES EMAILING YOUR BID OR YOU WISH TO VERIFY THAT YOUR BID RESPONSE HAS BEEN RECEIVED, PLEASE CALL (603) 271-2201.

4. BID INQUIRIES:

4.1. Any questions, clarifications, and/or requested changes shall be submitted by an individual authorized to commit their organization to the Terms and Conditions of this bid and shall be received in writing at the Bureau of Purchase and Property no later than 4:00 PM on the date listed in paragraph 7. Questions shall not be submitted to anyone other than the Purchasing Agent or his/her representative. Bidders that submit questions verbally or in writing to any other State entity or State personnel shall be found in violation of this part and may be found non-compliant.

4.2. Questions shall be submitted by email to Corrine Tatro at Corrine.E.Tatro@DAS.NH.Gov.

4.3. Submissions shall clearly identify the bid Number, the Vendor's name and address and the name of the person submitting the question.

5. BID DUE DATE:

5.1. All bid submissions shall be received at the Bureau of Purchase and Property no later than the date and time shown on the transmittal letter of this bid. Submissions received after the date and time specified shall be marked as "Late" and shall not be considered in the evaluation process.

5.2. All bid submissions shall be treated as firm offers to remain valid for acceptance for a period of one hundred eighty (180) days from the bid due date. The transmittal of a vendor's response or bid submission to any State agency or office other than the Department of Administrative Services (DAS), Bureau of Purchase and Property may be grounds for disqualification.

6. ADDENDA:

6.1. In the event it becomes necessary to add to or revise any part of this bid prior to the scheduled submittal date, the NH Bureau of Purchase and Property shall post on our web site any Addenda. Before your submission and periodically prior to the RFB closing, **check the site for any addenda** or other materials that may have been issued affecting the bid. The web site address is <https://das.nh.gov/Purchasing/vendorresources.aspx>.

7. TIMELINE:

7.1. The timeline below is provided as a general guideline and is subject to change. Unless stated otherwise, consider the dates below a "no later than" date.

Bid Solicitation distributed on or by:	1/2/2026
Last day for questions, clarifications, and/or requested changes to bid:	1/8/2026
States response to questions, clarifications, and/or requested changes to bid:	1/9/2026
Bid Closing (Eastern Time):	1/12/2026 10:00 AM

Bidder Initials: *[Signature]*
Date: 1/9

8. GOVERNING TERMS AND CONDITIONS:

- 8.1. A responding bid that has been completed and signed by your representative shall constitute your company's acceptance of all State of New Hampshire terms and conditions and shall legally obligate your company to these terms and conditions.
- 8.2. A signed response further signifies that from the time the bid is published (bid solicitation date and time) until a contract is awarded, no bidder shall offer or give, directly or indirectly, any gift, expense reimbursement, or honorarium, as defined by RSA 15-B, to any elected official, public official, public employee, constitutional official, or family member of any such official or employee who shall select, evaluate, or award the RFB.
- 8.3. Furthermore, a signed response signifies that any terms and/or conditions that may be or have been submitted by the Vendor are specifically null and void and are not a part of this bid invitation or any awarded purchase order, even if said terms and/or conditions contain language to the contrary.
- 8.4. CHAPTER ADM 600 PROCUREMENT AND PROPERTY RULES APPLY TO AND ARE MADE A PART HEREOF.

9. NON-EXCLUSIVE CONTRACT:

- 9.1. Any resulting Contract from this RFB will be a non-exclusive Contract. The State reserves the right, at its discretion, to retain other Contractors to provide any of the Services or Deliverables identified under this procurement or make an award by item, part or portion of an item, group of items, or total Proposal.

10. PUBLIC DISCLOSURE OF BID OR PROPOSAL SUBMISSIONS:

- 10.1. Generally, the full contents of any proposal (including all materials submitted in connection with it, such as attachments, exhibits, addenda, and vendor presentations) become public information upon completion of final contract or purchase order negotiations with the selected vendor. Certain information concerning proposals, including but not limited to scoring, is generally available to the public even before this time, in accordance with the provisions of NH RSA 21-G:37.
- 10.2. Confidential, commercial, or financial information may be exempt from public disclosure under RSA 91-A:5, IV. Any and all information contained in or connected to a bid or proposal that a Bidder considers confidential shall be clearly designated in the following manner:
- 10.3. **If the Bidder considers any portion of a submission confidential, they shall provide a separate copy of the full and complete document, fully redacting those portions by blacking them out and shall note on the applicable page or pages of the document that the redacted portion or portions are stamped or otherwise marked with the notation "confidential."** Use of any other term or method, such as stating that a document or portion thereof is "proprietary", "not for public use", or "for client's use only", is *not* acceptable. In addition to providing an additional fully redacted copy of the bid submission to the person listed as the point of contact on Page one (1) of this document, the identified information considered to be confidential must be accompanied by a separate letter stating the rationale for each item designated as confidential. In other words, the letter must specifically state why and under what legal authority each redaction has been made. Submissions which do not conform to these instructions by failing to include a redacted copy (if required), by failing to include a letter specifying the rationale for each redaction, by failing to designate redactions in the manner required by these instructions, or by including redactions which are contrary to these instructions or operative law may be rejected by the State as not conforming to the requirements of the bid or proposal. Marking or designating an entire proposal, attachment, or section as confidential shall neither be accepted nor honored by the State. Marking an entire bid, proposal, attachment or full sections thereof confidential without taking into consideration the public's right to know shall neither be accepted nor honored by the State.
- 10.4. Notwithstanding any provision of this request for submission to the contrary, proposed pricing shall be subject to public disclosure REGARDLESS of whether or not marked as confidential.
- 10.5. If a request is made to the State by any person or entity to view or receive copies of any portion of a proposal, the State will assess what information it believes is subject to release; notify the Bidder that the request has been made; indicate what, if any, portions of the proposal or related material shall be released; and notify the Bidder of the date it plans to release the materials. To halt the release of information by the State, a Bidder must initiate and provide to the State, prior to the date specified in the notice, a court action in the Superior Court of the State of New Hampshire, at its sole expense, seeking to enjoin the release of the requested information.

- 10.6. By submitting a proposal, Bidders acknowledge and agree that:
- 10.6.1. The State may disclose any and all portions of the proposal or related materials which are not marked as confidential and/or which have not been specifically explained in the letter to the person identified as the point of contact for this RFB;
 - 10.6.2. The State is not obligated to comply with a Bidder's designations regarding confidentiality and must conduct an independent analysis to assess the confidentiality of the information submitted in your proposal; and
 - 10.6.3. The State may, unless otherwise prohibited by court order, release the information on the date specified in the notice described above without any liability to a Bidder.

11. VENDOR CERTIFICATIONS:

- 11.1. All Vendors shall be duly registered as a vendor authorized to conduct business in the State of New Hampshire.
- 11.2. STATE OF NEW HAMPSHIRE VENDOR APPLICATION: Prior to bid award, Vendors shall have a completed Vendor Application Package on file with the NH Bureau of Purchase and Property. See the following website for information on obtaining and filing the required forms (no fee):
<https://das.nh.gov/purchasing/vendorresources.aspx>.

12. VENDOR RESPONSIBILITY:

- 12.1. The successful Vendor shall be solely responsible for meeting all terms and conditions specified in the bid, and any resulting contract. It is a prospective Vendor's responsibility to access our website to determine any bid invitation under which they wish to participate. It is also the Vendor(s)'s responsibility to access our website for any posted addendum.
- 12.2. All State of New Hampshire bid invitations and addenda to these bid invitations are advertised on our website at: <https://das.nh.gov/purchasing/vendorresources.aspx>.
- 12.3. The website is updated several times per day; it is the responsibility of the prospective Vendor(s) to access the website frequently to ensure no bidding opportunity or addenda is overlooked.
- 12.4. It is the prospective Vendor's responsibility to forward a signed copy (if the form has a signature block) of any addenda to the Bureau of Purchase and Property with the bid response.
- 12.5. In preparation of your bid response, you shall:
 - 12.5.1. Complete the pricing information in the "Offer" section; and
 - 12.5.2. You may include quote separately, but the **OFFER SECTION MUST** be completed for compliant acceptance.
 - 12.5.3. Complete all other required information on your offer (if applicable); and
 - 12.5.4. Complete the "Vendor Contact Information" section; and
 - 12.5.5. Complete the company information on the "Transmittal Letter" page, and sign under penalty of unsworn falsification in the space provided on that page.

13. WARRANTY REQUIREMENTS:

- 13.1. Successful Vendor shall be required to warranty all of the equipment/item awarded to Vendor for a period of not less than one (1) year or the manufacturer's standard period of time, whichever is greater, from the date the items are received, inspected and accepted by the State of New Hampshire. The warranty shall cover 100% of all parts, shipping, labor, travel, lodging and expenses.

14. BID PRICES:

- 14.1. Bid prices shall remain firm for the entire contract period and shall be in US dollars and shall include delivery and all other costs required by this bid invitation. Special charges, surcharges (including credit card transaction fees), or fuel charges of any kind (by whatever name) may not be added on at any time. Any and all charges **shall be built into your bid price** at the time of the bid. Unless otherwise specified, prices shall be F.O.B. DESTINATION, (included in the price bid), which means delivered to a state agency's receiving dock or other designated point as specified in this contract or subsequent purchase orders without additional charge. Shipments shall be made in order to arrive at the destination at a satisfactory time for unloading during receiving hours.

- 14.2. Per Administrative Rule 606.01(e) "if there is a discrepancy between the unit price and the extension price in a response to an RFP, RFB or RFQ, the unit price shall be binding upon the vendor".
- 14.3. Price decreases shall become effective immediately as they become effective to the general trade or the Vendor's best/preferred customer.

15. AUDITS AND ACCOUNTING:

- 15.1. The successful Vendor shall allow representatives of the State of New Hampshire to have complete access to all records for the purpose of determining compliance with the terms and conditions of this bid invitation and in determining the award and for monitoring any resulting contract.

16. TERMS OF PAYMENT:

- 16.1. Payment shall not be due until 30 days after the invoice has been received at the agency business office or all items have been delivered, inspected, and accepted by the agency, whichever is later.
- 16.2. Payments shall be made via ACH or Procurement Card (P-card = Credit Card) unless otherwise specified by the State of New Hampshire. Use the following link to enroll with the State Treasury for ACH payments: <https://www.nh.gov/treasury/state-vendors/index.htm>. Eligible participants shall negotiate their own payment methods with the successful Vendor.

17. INVOICING:

- 17.1. Itemized invoices shall be submitted to accountspayable@doit.nh.gov after delivery of the products and include the following at a minimum:
 - 17.1.1. State of NH purchase order (PO) number
 - 17.1.2. State of NH contract number if applicable
 - 17.1.3. State of NH ordering agency information
 - 17.1.3.1. Name and contact information of ordering individual
 - 17.1.3.2. Name of ordering state agency / department
 - 17.1.3.3. Address of ordering state agency / department
 - 17.1.3.4. Name and contact information of ordering state agency accounts payable office
 - 17.1.4. Date of purchase
 - 17.1.5. Vendor order number
 - 17.1.6. Vendor account representative name and contact information
 - 17.1.7. Product description, quantity ordered, quantity delivered, unit price, total price for payment
- 17.2. Payment shall not be due until 30 days after the invoice has been received at the agency business office or all items have been delivered, inspected, and accepted by the agency, whichever is later.

18. AWARD:

- 18.1. The award shall be made to one or more Vendor(s) meeting the criteria established in this RFB and providing the lowest cost in total. The State reserves the right to reject any or all bids or any part thereof and add/delete items/locations to the contract. All award(s) shall be, in the form of a State of New Hampshire Contract(s) in the form of a purchase order.
- 18.2. Successful Vendor shall not be allowed to require any other type of purchase order, nor shall the successful Vendor be allowed to require the filling out or signing of any other document by State of New Hampshire personnel.

19. BID RESULTS:

- 19.1. Bid results may be viewed when available, once the award has been made, on our web site only at: <https://apps.das.nh.gov/bidscontracts/bids.aspx>.
- 19.2. For Vendors wishing to attend the bid closing: Names of the Vendors submitting responses and pricing shall be made public to the above website. In lieu of in person public bid openings the State shall conduct openings via electronic means until further notice.

20. TERMINATION:

20.1. The State of New Hampshire shall have the right to terminate the purchase contract at any time by giving the successful Vendor a thirty (30) day written notice.

21. F.O.B.:

21.1. The F.O.B. shall be destination to the following delivery point (included in the price bid), which means delivered to a state agency's receiving dock or other designated point as specified in this bid or subsequent purchase orders without additional charge:

Hazen Dr, Concord, NH 03301

21.2. Requisition No.: 254481

22. RETURNED GOODS:

22.1. The successful Vendor shall resolve all order and invoice discrepancies within five business days from notification. Products returned due to quality issues, duplicate shipments, over-shipments, etc. shall be picked up by the successful Vendor within ten business days of notification with no restocking or freight charges and shall be replaced with specified products or the agency shall be refunded/credited for the full purchase price. Unauthorized substitutions for any products are not allowed.

22.2. The signature of state personnel on shipping documents shall signify the receipt but not the acceptance of the shipment signed for.

23. SPECIFICATION COMPLIANCE:

23.1. Vendor's offer shall meet or exceed the required specifications as written. The State of New Hampshire shall be the sole determining factor of what meets or exceeds the required specifications.

23.2. Unless otherwise specified by the Bureau of Purchase and Property in this bid invitation document, all equipment/items offered by the Vendor shall be new (and of the current model year, if applicable); shall not be used, rebuilt, refurbished; shall not have been used as demonstration equipment, and shall not have been placed anywhere for evaluation purposes.

23.3. The manufacturers and/or product numbers indicated are the only ones that are acceptable under this bid invitation.

24. SPECIFICATIONS:

24.1. In responding to the bid invitation, the prospective Vendor shall address all requirements for information as outlined herein.

24.2. Vendors shall provide material safety data sheets with the delivery of any and all products covered by RSA 277-A, the "Worker's Right to Know Act."

25. OFFER:

25.1. The bidder offers to sell to the state of New Hampshire the commodities or services indicated at the price or prices quoted and in compliance with the requirements and specifications of the bid. **Quotes in lieu of a completed offer sheet will not be accepted.**

25.2. Offer table shall be completed in full as Attachment 1 and sent with response to RFB.

26. DELIVERY TIME:

26.1. Successful Vendor agrees to complete delivery of items within 30 days after receipt of Purchase Order or sooner to location noted on paragraph 21 FOB. Prices offered shall include all products and delivery costs.

27. ATTACHMENTS:

27.1. The following attachments are an integral part of this bid invitation:

27.1.1. Attachment 1: Offer Table

28. VENDOR CONTACT INFORMATION:

28.1. Please provide contact information below for a person knowledgeable of and who can answer questions regarding this bid response.

Contact Person	<u>Marilyn Koch</u>	Local Telephone Number	<u>781 858 6246</u>	Toll Free Telephone Number	
E-mail Address	<u>Marilyn.Koch@cbts.com</u>	Company Website			
Vendor Company Name	<u>CBTS</u>	Vendor Address	<u>MA</u>		
Vendor Number (provided by State of NH)		DUNS and/or SAM.GOV Number			

29. NOTE: TO BE CONSIDERED, BID TRANSMITTAL LETTER SHALL BE SIGNED IN THE SPACE PROVIDED.

30. THE BID OPENING IS OPEN TO THE PUBLIC ONLINE AT THE FOLLOWING:

Microsoft Teams [Need help?](#)

Join the meeting now

Meeting ID: 227 016 502 098 67

Passcode: CC6nK3hh

Dial in by phone

+1 603-931-4944, 102783091# United States, Concord

[Find a local number](#)

Phone conference ID: 102 783 091#

Join on a video conferencing device

Tenant key: nhgov@m.webex.com

Video ID: 116 437 290 6

[More info](#)

For organizers: [Meeting options](#) | [Reset dial-in PIN](#)

Bidder Initial: [Signature]
Date: 1/9



STATE OF NEW HAMPSHIRE TRANSMITTAL LETTER

State of New Hampshire
Division of Procurement and Support Services
Bureau of Purchase and Property
25 Capitol Street, Room 102, State House Annex
Concord, NH 03301-6398

Date: 1/2/2026
Bid No.: 75-26
Date of Bid Closing: 1/12/2026
Time of Bid Closing: 10:00 AM (ET)

PLEASE EMAIL ANY QUESTIONS REGARDING THIS BID TO CORRINE TATRO AT CORRINE.E.TATRO@DAS.NH.GOV.
EMAIL YOUR BID TO: NH.PURCHASING@DAS.NH.GOV.

BID INVITATION FOR DELL POWERVAULT AND UNITY MAINTENANCE AND SUPPORT SERVICES

[Insert name of signor] Marilyn Koehn on behalf of CBIS [insert name of entity
submitting bid (collectively referred to as "Vendor") hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State
of New Hampshire in response to BID 75-26 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

- 1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Closing date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-I:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled.
b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
d. Is currently debarred from performing work on any project of the federal government or the government of any state;
e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
j. Has been placed on the debarred parties list described in RSA 21-I:11-c within the past year.

This document shall be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature [Signature] Authorized Signor's Title Sales Executive

Bidder Initials [Signature]
Date: 1/9

GENERAL TERMS AND CONDITIONS

NATURE OF, AND ELIGIBILITY TO RESPOND. This bid invitation is submitted in accordance with Chapter 21-1, and rules promulgated thereunder, and constitutes a firm and binding offer. A bid may not be withdrawn unless permission is obtained from the Bureau of Purchase and Property.

Bids may be issued only by the Bureau of Purchase and Property and are not transferable.

SAMPLES AND DEMONSTRATIONS. When samples are required they must be submitted free of costs and will not be returned. Items left for demonstration or evaluation purposes shall be delivered and installed free of charge and shall be removed at no cost to the State. Demonstration units shall not be offered to the State as new equipment.

BIDS. Bids must be received at the Bureau of Purchase and Property before the date and time specified for the closing. Bids must be submitted on this bid form or exact copies and must be typed or clearly printed in ink. Corrections must be initialed. Bids are to be made less Federal Excise Tax and no charge for handling unless required by law.

SPECIFICATIONS. Vendors must submit on items as specified. Proposed changes must be submitted in writing and received at the Bureau of Purchase and Property at least five (5) business days prior to the bid closing. Vendors shall be notified in writing if any changes to the specifications are made.

AWARD. The award will be made to the responsible Vendor submitting a conforming bid meeting specifications at the lowest cost unless other criteria are noted in the bid. Unless otherwise noted, the award may be made by individual items.

If there is a discrepancy between the unit price and the extension, the unit price will prevail.

When identical low bids are received the award will be made in accordance with the Administrative Rules.

Discounts will not be considered in making award but may be offered on the Invoice for earlier payment and will be applicable on the date of completion of delivery or receipt of Invoice, whichever is later. On orders specifying split deliveries, discounts will apply on the basis of each delivery or receipt of Invoice, whichever is later.

PATENT INFRINGEMENT. Any responding vendor who has reason to believe that any other responding vendor will violate a patent should such responding vendor be awarded the contract shall set forth in writing, prior to the date and time of closing, the grounds for his belief and a detailed description of the patent.

ASSIGNMENT PROVISION. The responding vendor hereby agrees to assign all causes of action that it may acquire under the antitrust laws of New Hampshire and the United States as the result of conspiracies, combinations, or contracts in restraint of trade which materially affect the price of goods or services obtained by the state under this contract if so requested by the State of New Hampshire.

FEDERAL FUNDS. This Division of Plant and Property Management, under RSA 21-1:14, VIII shall assure the continuation or granting of federal funds or other assistance not otherwise provided for by law by following the Federal Procurement Standards.

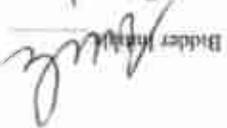
STATE'S OPTIONS: The Bureau of Purchase and Property reserves the right to reject or accept all or any part of any bid, to determine what constitutes a conforming bid, to award the bid solely as it deems to be in the best interest of the State, and to waive irregularities that it considers immaterial to the bid.

PUBLIC INFORMATION: The responding vendor hereby acknowledges that all information relating to this bid and any resulting order (including but not limited to fees, contracts, agreements and prices) are subject to these laws of the State of New Hampshire regarding public information.

PERSONAL LIABILITY: The responding vendor agrees that in the preparation of this bid or the execution of any resulting contract or order, representatives of the State of New Hampshire shall incur no liability of any kind.

PROOF OF COMPLIANCE. The responding vendor may be required to supply proof of compliance with proposal specifications. When requested, the responding vendor must immediately supply the Bureau of Purchase and Property with certified test results or certificates of compliance. Where none are available, the State may require independent laboratory testing. All costs for such testing certified test results or certificate of compliance shall be the responsibility of the responding vendor.

FORM OF CONTRACT. The terms and conditions set forth in any additional Terms and Conditions by the Bureau of Purchase and Property are part of the bid and will apply to any contract awarded the responding vendor unless specific exceptions are taken and accepted and will prevail over any contrary provisions in Terms and Conditions submitted by the responding vendor.

Bidder: 
Date: 1/19

CONTRACT TERMS AND CONDITIONS

1. The State of New Hampshire, acting through the Division of Procurement and Support Services, engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State documents, if any, and the Vendor's bid or quotation, both of which are incorporated herein by reference.
2. **COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS.** In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws.
3. **TERM.** The contract, and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.
4. **CONTRACT PRICE.** The contract price, a payment schedule and a maximum limitation of price shall be as specified by the bid invitation and the Vendor's bid. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the Vendor and complete payment for the Services. The State shall have no other liability to the Vendor.
5. **DELIVERY.** If the vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may re-purchase similar items from any other source without competitive bidding, and the original vendor may be liable to the state for any excess costs. If a vendor is unable to complete delivery by the date specified, he must contact the using agency. However, the agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. Deliveries are not considered accepted until compliance with these rules has been established. State personnel signatures on shipping documents shall signify only the receipt of shipments. All deliveries shall be FOB Destination.
6. **INVOICING.** All invoices must list Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the invitation to bid or purchase order, payment will not be due until thirty (30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received at the agency business office, whichever is later.
7. **PERSONNEL.**
 - 7.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.
 - 7.2. The person signing this agreement on behalf of the State, or his or her delegee ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.
8. **EVENT OF DEFAULT; REMEDIES.**
 - 8.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default"):
 - 8.1.1. failure to deliver the goods or services satisfactorily or on schedule; or
 - 8.1.2. failure to submit any report required hereunder; or
 - 8.1.3. failure to perform any of the other covenants and conditions of this agreement.
 - 8.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
 - 8.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and
 - 8.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and
 - 8.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default; and
 - 8.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.
9. **WAIVER OF BREACH.** No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Vendor.
10. **VENDOR'S RELATION TO THE STATE.** In the performance of this agreement the Vendor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen's compensation or emoluments provided by the State to its employees.
11. **ASSIGNMENT AND SUBCONTRACTS.** The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior

written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

12. INDEMNIFICATION. The contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

12.1 PATENT PROTECTION. The seller agrees to indemnify and defend the State of New Hampshire from all claims and losses resulting from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

13. TOXIC SUBSTANCES. In compliance with RSA 277-A Toxic Substances in the Workplace known as the Workers Right to Know Act, the vendor shall provide Safety Data Sheets (277-A:4 Safety Data Sheets) for all products covered by said law.

14. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

15. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

16. CONSTRUCTION OF AGREEMENT AND TERMS. This agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

17. ADDITIONAL PROVISIONS. The additional provisions (if any) have been set forth as Exhibit "A" hereto.

18. ENTIRE AGREEMENT. This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

Bidder Initials: 
Date: 

STATE OF NEW HAMPSHIRE
DIVISION OF PROCUREMENT AND SUPPORT SERVICES
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

DATE OF CHANGE: 1/6/2026

ADDENDUM #1 TO BID INVITATION # 75-26

DATE OF BID CLOSING: 1/12/2026

TIME OF BID CLOSING: 10:00 AM (EST)

FOR: DELL POWERSHAFT STORAGE AND UNITY MAINTENANCE AND SUPPORT SERVICES

Question 1: Would you consider 3rd party support equal to Dell Direct support options?

Answer 1: We are requesting OEM maintenance and support only. All of this information is detailed in the bid and attachment posted online at: [Statewide Bids and Proposals | Procurement and Support Services | NH Department of Administrative Services](#).

Question 2: Is third party hardware support acceptable?

Answer 2: We are requesting OEM maintenance and support only. All of this information is detailed in the bid and attachment posted online at: [Statewide Bids and Proposals | Procurement and Support Services | NH Department of Administrative Services](#).

Question 3: Could you please confirm the complete details regarding your requirements?

Answer 3: All of this information is detailed in the bid and attachment posted online at: [Statewide Bids and Proposals | Procurement and Support Services | NH Department of Administrative Services](#).

PURCHASING AGENT: Corrine Tatro
E:Mail: NH.Purchasing@das.nh.gov

NOTE: ALL CHANGES TO BID SOLICITATION NOTED IN ADDENDUMS WILL SUPERSEDE PREVIOUSLY SUBMITTED DOCUMENTS AND MUST BE SUBMITTED WITH THE BID. ALL OTHER SPECIFICATIONS REMAIN UNCHANGED AND VALID.

BIDDER CBTS ADDRESS MA

BY Mary E. Koch
(this document must be signed)

(please type or print name) Mary E. Koch TEL. NO. 781 858 6296

Please visit: <https://das.nh.gov/purchasing/vendorresources.aspx> (click on "Bid and Proposals") for complete bid and addendums.