



State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

25 Capitol Street

Concord, New Hampshire 03301

(603) 271-3201 | Office@das.nh.gov

135
MAR 04 2026

JK

Charles M. Arlinghaus
Commissioner

Catherine A. Keane
Deputy Commissioner

Sheri L. Rockburn
Assistant Commissioner

December 17, 2025

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Administrative Services to enter into a contract (Contract #8003750) with EAN Services, LLC (VC# 218539), St. Louis, MO, for passenger vehicle and box truck rentals in an amount up to and not to exceed \$909,316.80 through a participating agreement with the National Association of State Procurement Officials (NASPO) Value Point Contract Master Agreement (MA) 10700-00050035, to terminate upon termination of the MA, effective upon the Governor and Executive Council approval through July 31, 2030.

Funding shall be provided through individual agency expenditures, none of which shall be permitted unless there are sufficient appropriated funds to cover the expenditure.

EXPLANATION

The Department of Administrative Services, through the Bureau of Purchase and Property, issued request for bid (RFB) 3063-26 on August 8, 2025, with responses due on August 19, 2025, in order to evaluate open market prices and compare with NASPO prices. The bid reached 67 vendors resulting in 2 compliant responses received. The results of the bid showed that pricing through NASPO is the same as open market, therefore it would be beneficial to use the NASPO agreements. The requested contracts with EAN Services, LLC and The Hertz Company will replace expired contracts 8002610 and 8002609.

The requested price limitation of \$909,316.80 will cover the full term of the contract and is calculated from actual expenditures in business intelligence reports providing an accurate spend estimation. The price limitation includes a contingency of \$476,308.80, for new items that were not in the expired contracts (i.e. box trucks) and potential use during emergencies. There are many state agencies that do not have the budget to purchase new vehicles and having these rental options will provide a lower cost, short term option to meet their needs.

Contract financials	
Estimated annual spend	\$72,168.00
Term spend (5-years)	\$433,008.00
Add allowance	\$476,308.80
Price Limitation	\$909,316.80

Based on the foregoing, I am respectfully recommending approval of the contract amendment with EAN Services, LLC.

Respectfully submitted,



Charles M. Arlinghaus
Commissioner



Division of Procurement Support Services
Bureau of Purchase Property

Gary S. Lunetta
Director
(603) 271-2201

RFB Bid Summary

Qty.	UOM	Product Description	EAN Services, LLC		Previous Contract	
			Estimated annual Spend		Annual Spend	Extended Cost
1	EA	Passenger Vehicle and Box Truck Rentals	\$72,168.00		Passenger Vehicle and Box Truck Rentals	\$72,168.00
Sub Total			\$72,168.00		Sub Total	\$72,168.00
Estimated annual spend			\$72,168.00		Previous contract annual	\$72,168.00
Estimated term spend			\$433,008.00		Previous contract term	\$433,008.00
Add allowance for increased agency usage			\$173,203.20			
Add allowance for new availability of box truck rentals			\$173,203.20			
Add allowance for emergency/urgent rentals			\$129,902.40		Cost increase	\$0.00
Recommended price limitation			\$909,316.80		Delta: new vs. expiring	0%
Recommendation Summary						
Statewide Contract or Amendment			NASPO MA #: PO-10700-00050035			
Term of Contract			5 Years			
Price Limitation			\$909,316.80			
Number of Compliant Solicitations Received			2			
Number of Sourced bidders			3			
Number of NIGP Vendors Sourced			64			
Number of non-responsive bidders			65			
P-37 Checklist Complete			Yes			
D&B Report Attached			Yes			
Confirmed Vendor is not debarred or suspended (Sam.gov)			Not Debarred or suspended			
Method of Payment (P-Card/ACH)			P-Card			
FOB Delivered			Yes			
Previous Contract Spend			\$433,008.00			
Total Cost /Increase (\$/%)			\$0.00			0%
Special Notes:	Allowances for increased agency usage were not incorporated into any previous vehicle rental contract. Requesting an allowance for increased agency usage/participation throughout the term. As well as requesting an allowance for the rental of box trucks. No box truck rentals were available off previous contract and this is an unknown for usage.					



Division of Procurement Support Services
Bureau of Purchase Property

Gary S. Lunetta
Director
(603) 271-2201

RFB Bid Summary

Qty.	UOM	Product Description	Hertz		Previous Contract	
			Estimated annual Spend	Annual Spend	Extended Cost	
1	EA	Passenger Vehicle and Box Truck Rentals	\$32,000.00	Passenger Vehicle and Box Truck Rentals	\$11,000.00	
Sub Total			\$32,000.00	Sub Total		\$11,000.00
Estimated annual spend			\$32,000.00	Previous contract annual		\$11,000.00
Estimated term spend			\$160,000.00	Previous contract term		\$33,000.00
Add allowance for increased agency usage			\$15,000.00			
Add allowance for new availability of box truck rentals			\$15,000.00			
Add allowance for emergency/urgent rentals			\$8,000.00	Cost increase		-\$127,000.00
Recommended price limitation			\$198,000.00	Delta: new vs. expiring		79%
Recommendation Summary						
Statewide Contract or Amendment			NASPO MA #: PO-10700-00043390			
Term of Contract			5 years			
Price Limitation			\$198,000.00			
Number of Compliant Solicitations Received			2			
Number of Sourced bidders			3			
Number of NIGP Vendors Sourced			64			
Number of non-responsive bidders			65			
P-37 Checklist Complete			Yes			
D&B Report Attached			Yes			
Confirmed Vendor is not debarred or suspended (Sam.gov)			Not debarred or suspended			
Method of Payment (P-Card/ACH)			P-Card			
FOB Delivered			Yes			
Expiring Contract Spend			\$33,000.00			
Total Cost /Increase (\$/%)			-\$127,000.00		79%	
Special Notes:	Allowances for increased agency usage were not incorporated into any previous vehicle rental contract. Requesting allowance for increased agency usage/participation throughout the term. As well as requesting a allowance for the rental of box trucks. No box truck rentals were available off previous contract and this is an unknown for usage.					



RFB Bid Summary

Vehicle Type	FAN Services, LLC				Hertz			
	Daily Rate	Weekly Rate	Monthly Rate	One-Way Airport Daily Rental	Daily Rate	Weekly Rate	Monthly Rate	One-Way Airport Daily Rental
	Daily Rate for rental from 1-6 days per 24 hour period	Weekly rate for 7 days -	Offered monthly rate	(Unlimited Mileage)	Daily Rate for rental from 1-6 days per 24 hour period	Weekly rate for 7 days -	Offered monthly rate	(Unlimited Mileage)
Sedans								
Economy - (Basic)	\$40.00	\$240.00	\$960.00	\$88.00	\$38.75	\$213.13	\$852.50	if less than 500 miles no charge. F over 500 miles \$125 dollar charge
Compact - (Small)	\$40.00	\$240.00	\$960.00	\$88.00	\$38.75	\$213.13	\$852.50	
Intermediate (Midsize)	\$40.00	\$240.00	\$960.00	\$88.00	\$40.75	\$224.13	\$896.50	
Standard -	\$42.00	\$252.00	\$1,008.00	\$88.00	\$40.75	\$224.13	\$896.50	
Full Size	\$44.00	\$264.00	\$1,056.00	\$88.00	\$43.75	\$240.63	\$962.50	
Passenger Vans								
Mini Van	\$75.25	\$451.50	\$1,806.00		\$74.00	\$407.00	\$1,628.00	if less than 500 miles no charge. F over 500 miles \$125 dollar charge
12 Passenger	\$134.51	\$807.06	\$3,228.24		\$123.00	\$676.50	\$2,706.00	
SUV's								
Mid/Standard SUV (5 Passenger)	\$71.75	\$430.50	\$1,722.00		\$70.75	\$389.13	\$1,556.50	if less than 500 miles no charge. F over 500 miles \$125 dollar charge
Full Size Premium SUV (7-8 Passenger)	\$95.00	\$570.00	\$2,280.00		\$98.00	\$539.00	\$2,156.00	
Pick-Up Trucks								
Small Pick Up Truck	\$99.50	\$597.00	\$2,388.00		\$73.00	\$401.50	\$1,606.00	if less than 500 miles no charge. F over 500 miles \$125 dollar charge
Large Pick Up truck	\$99.50	\$597.00	\$2,388.00		\$78.00	\$429.00	\$1,716.00	
Other								
Premium	\$92.00	\$552.00	\$2,208.00		\$83.00	\$456.50	\$1,826.00	if less than 500 miles no charge. F over 500 miles \$125 dollar charge
Jeep/Crossover	\$75.25	\$451.50	\$1,806.00		\$68.00	\$374.00	\$1,496.00	
Compact Hybrid	Not offered	Not offered	Not offered		\$50.00	\$275.00	\$1,100.00	
Intermediate Hybrid	\$57.00	\$342.00	\$1,368.00		\$50.00	\$275.00	\$1,100.00	
Full Size Hybrid	\$59.00	\$354.00	\$1,416.00		\$53.00	\$291.50	\$1,166.00	
Electric Vehicles (Compact E2)	\$85.00	\$510.00	\$2,040.00		\$44.00	\$242.00	\$968.00	
Electric Vehicles (Compact SUV E1)					\$44.00	\$242.00	\$968.00	
Electric Vehicles (Premium E7)					\$68.00	\$374.00	\$1,496.00	
Electric Vehicles (SUV L8, E9)					\$75.50	\$415.25	\$1,661.00	
15 Passenger Van	\$154.35	\$926.10	\$3,704.40		\$123.00	\$676.50	\$2,706.00	
Mini Cargo Van	\$73.72	\$442.32	\$1,769.28		\$105.00	\$577.50	\$2,310.00	
Standard Cargo Van	76.63	459.78	1839.12		105	577.5	2310	
Heavy Duty (HD) Cargo Van	\$78.57	\$471.42	\$1,885.68		\$105.00	\$577.50	\$2,310.00	
HD XL Cargo Van	\$80.51	\$483.06	\$1,932.24		\$105.00	\$577.50	\$2,310.00	
Box Truck	Daily Rate for rental from 1-6 days per 24 hour period	Weekly rate for 7 days -	Offered monthly rate	Additional Mileage Charge	Daily Rate for rental from 1-6 days per 24 hour period	Weekly rate for 7 days -	Offered monthly rate	
12 Feet	\$79.80	\$478.80	\$1,915.20	\$0.14	\$138.00	\$759.00	\$3,036.00	One way rentals are not allowed
16 Feet	\$93.10	\$553.60	\$2,234.40	\$0.14	\$144.00	\$792.00	\$3,168.00	

**Participating Addendum Number 10700-00050035
for
Passenger Vehicle Rental and Box Truck Rental
between
The State of New Hampshire
and
EAN Services, LLC**

This Participating Addendum is entered into by The State of New Hampshire (“Participating Entity”) and the following Contractor (each a “Party” and collectively the “Parties”) for the purpose of participating in NASPO ValuePoint Master Agreement Number PO-10700-00050035, executed by Contractor and the State of Oregon (“Lead State”) for Passenger Vehicle and Box Truck Rental (“Master Agreement”):

EAN Services, LLC (“Contractor”)
600 Corporate Park Drive
St. Louis, MO 63105

I. Participating State shall participate in:

- a. Passenger Vehicle Rental
- b. Box Truck Rental Only
- c. Both Vehicle and Box Trucks

II. PARTICIPATING ADDENDUM CONTACTS.

Contractor’s contact for this Participating Addendum is:

Ryan Benhoff
ryan.j.benhoff@em.com
(314) 928-3079

Participating Entity’s contact for this Participating Addendum is:

Lincoln Adams
Fleet Administrator
lincoln.j.adams@das.nh.gov
(603) 271-0850

III. TERM. This Participating Addendum is effective as of the date of the last signature below, and will terminate on July 31, 2030, or upon termination of the Master Agreement, as amended, unless the Participating Addendum is terminated sooner in accordance with the terms set forth herein. The State of New Hampshire shall have the right to terminate the purchase contract at any time by giving the Contractor a thirty (30) day written notice.

IV. PARTICIPATION AND USAGE. This Participating Addendum may be used by all state agencies, institutions of higher education, cities, counties, districts, and other political subdivisions of the state, and nonprofit organizations within the state if authorized herein and by law. Participating Entity has sole authority to determine which entities are eligible to use this Participating Addendum. If

Contractor becomes aware that an entity's use of this Participating Addendum is not authorized, Contractor will notify NASPO ValuePoint to initiate outreach to the appropriate parties.

V. **GOVERNING LAW.** The construction and effect of this Participating Addendum and any Request for Services placed hereunder will be governed by, and construed in accordance with, Participating Entity's laws.

VI. **SCOPE.** Except as otherwise stated herein, this Participating Addendum incorporates the scope, pricing, terms, and conditions of the Master Agreement and the rights and obligations set forth therein as applied to Contractor and Participating Entity and Purchasing Entities.

a. **Services.** All services available through the Master Agreement may be offered and sold by Contractor to Purchasing Entities.

Any amendment to the Master Agreement shall be deemed incorporated into this Participating Addendum unless the amendment is rejected by Participating Entity in writing to Contractor within thirty (30) calendar days of the amendment's effective date and is documented thereafter via written amendment hereto.

Any conflict between this Participating Addendum and the Master Agreement will be resolved in favor of the Participating Addendum. The terms of this Participating Addendum, including those modifying or adding to the terms of the Master Agreement, apply only to the Parties and shall have no effect on Contractor's participating addenda with other participating entities or Contractor's Master Agreement with the Lead State.

VII. **REQUEST FOR SERVICES.** Purchasing Entities may place under this Participating Addendum by referencing the Participating Addendum Number on a Request for Services. Each Request for Services placed under this Participating Addendum is subject to the pricing and terms set forth herein and in the Master Agreement, including applicable discounts, reporting requirements, and payment of administrative fees to NASPO ValuePoint and Participating Entity, if applicable.

VIII. **INVOICE.** Itemized invoices shall be submitted to the using agency after delivery of the products and include the following at a minimum:

- a. State of NH purchase order (PO) number if applicable
- b. State of NH contract number
- c. State of NH ordering agency information
 - i. Name of ordering state agency / department
 - ii. Address of ordering state agency / department
 - iii. Name and contact information of ordering state agency accounts payable office
- d. Date of purchase
- e. Date of delivery
- f. Contractor order number
- g. Product description, quantity ordered, quantity delivered, unit price, total price for payment
- h. Delivery date

IX. **TERMS OF PAYMENT.** Payment shall not be due until 30 days after the invoice has been received at the agency business office or all items have been delivered, inspected, and accepted by the agency, whichever is later. Payments shall be made via ACH or Procurement Card (P-card = Credit Card) unless otherwise specified by the State of New Hampshire. Use the following link to enroll with the State Treasury for ACH payments: <https://www.nh.gov/treasury/state-vendors/index.htm>. Eligible participants shall negotiate their own payment methods with the



Contractor Initials: Initial
MM

Contractor.

- X. ACCOUNT REPRESENTATIVE.** The Contractor shall assign a dedicated account representative and a backup in their absence who will be responsible for the daily administration of this Contract. The account representative shall be familiar with all Contract requirements to ensure compliance with the terms of the Contract. The account representative shall respond by phone or email to Client Agency inquiries within 24 hours of initial contact or the next business day if after normal business hours. The account representative's responsibilities shall include but not be limited to:
- a. Coordinate business review meeting(s) either virtually or on-site with the State held at a cadence requested by the State.
 - b. Provide recommended process and productivity improvements related to potential cost savings to the State for consideration quarterly.
 - c. Provide information and product offerings to bring the latest industry ideas to the State as applicable.
 - d. Provide training on the use of the Contractor's portal as needed with no charge to the State.
- XI. FEDERAL FUNDING REQUIREMENTS.** Request for Services funded with federal funds may have additional contractual requirements or certifications that must be satisfied at the time the Request for Services is placed or upon delivery. When applicable, a Purchasing Entity will identify in the Request for Services any alternative or additional requirements related to the use of federal funds. By accepting the Request for Services, Contractor agrees to comply with the requirements set forth therein.
- XII. USAGE REPORTING:** The Contractor shall submit a quarterly and annual usage report for analysis for each state agency or eligible participant. Reports are due no later than 60 days after the end of each calendar quarter to the Bureau of Purchase and Property, Lincoln Adams and sent electronic to Lincoln.J.Adams@DAS.NH.Gov. At a minimum, the Report shall include:
- a. Contract Number
 - b. Utilizing Agency and Eligible Participant
 - c. Services Purchased
 - d. Total Cost of all Services Purchased. Ability to sort by agency/eligible participant.
 - e. Preferred in Excel format
- XIII. AUDITS AND ACCOUNTING.** As set forth in the Master Agreement.
- XIV. NON-EXCLUSIVE CONTRACT.** This is a non-exclusive Contract. The State reserves the right, at its discretion, to retain other Contractors to provide any of the Services or Deliverables identified under this procurement or make an award by item, part or portion of an item, group of items, or total Proposal.
- XV. PRICING.** As set forth in the Master Agreement.
- XVI. DROP FEE.** Notwithstanding anything in the Master Agreement to the contrary, the drop fee for Home City or non-airport in-state one-way rentals (i.e. vehicles picked up and dropped off in the same state) in the State of New Hampshire shall be \$0.00.
- XVII. ADDITIONAL REQUIREMENTS.** The State, in its sole discretion, may setoff and withhold (1) any costs or expenses including but not limited to costs or expenses such as overtime, that the State incurs resulting from the Contractor's unexcused breach under this contract and under any other agreement or arrangement that the Contractor has with the State and (2) any other amounts of whatever nature that are due or may become due from the State to the Contractor, against amounts

otherwise due or that may become due to the Contractor under this Contract, or under any other agreement or arrangement that the Contractor has with the State. The State's right of setoff and to withhold shall not be deemed to be the State's exclusive remedy for the Contractor's or Contractor Parties' breach of this contract, all of which shall survive any setoffs and withholdings by the State.

XVIII. DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION LOWER TIER COVERED TRANSACTIONS. The Contractor certifies, by signature of this contract, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal Department or Agency.

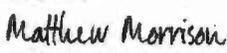
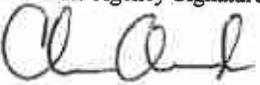
XIX. ATTACHMENTS. This Participating Addendum includes the following attachments:
a. Attachment A: Price Sheet

XX. SUBMISSION OF PARTICIPATING ADDENDUM TO NASPO VALUEPOINT. Upon execution, Contractor shall promptly email a copy of this Participating Addendum and any amendments hereto to NASPO ValuePoint at pa@naspovaluepoint.org. The Parties acknowledge and agree that the Participating Addendum, as amended, may be published on the NASPO ValuePoint website.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK
SIGNATURE PAGE FOLLOWS

IN WITNESS WHEREOF, the Parties have executed this Participating Addendum.

The undersigned for each Party represents and warrants that this Participating Addendum is a valid and legal agreement binding on the Party and enforceable in accordance with the Participating Addendum's terms and that the undersigned is duly authorized and has legal capacity to execute and deliver this Participating Addendum and bind the Party hereto.

1.1 State Agency Name Department of Administrative Services Bureau of Purchase and Property		1.2 State Agency Address 25 Capitol Street Concord, NH 03301	
1.3 Contractor Name EAN Services, LLC		1.4 Contractor Address 600 Corporate Park Drive St. Louis, MO 63105	
1.5 Contractor Phone Number (314) 512-5000	1.6 Account Unit and Class Various	1.7 Completion Date 7/31/2030	1.8 Price Limitation \$909,316.80
1.9 Contracting Officer for State Agency Lincoln Adams, Fleet Administrator		1.10 State Agency Telephone Number (603) 271-0580	
1.11 Contractor Signature Signed by:  Date: January 7, 2026		1.12 Name and Title of Contractor Signatory Matthew Morrison, Assistant Secretary	
1.13 State Agency Signature  Date: 1/13/26		1.14 Name and Title of State Agency Signatory Charles M. Arlinghaus, Commissioner	
1.15 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.16 Approval by the Attorney General (Form, Substance and Execution) (if applicable) By: <u>Christen Lavers</u> On: <u>1/17/26</u>			
1.17 Approval by the Governor and Executive Council (if applicable) G&C Item number: _____ G&C Meeting Date: _____			



Contractor Initials: 

State of New Hampshire

Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that EAN SERVICES, LLC is a Delaware Limited Liability Company registered to do business in New Hampshire as EAN SHARED SERVICES on December 04, 2015. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **735705**

Certificate Number: **0007308305**



IN TESTIMONY WHEREOF,
I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 7th day of October A.D. 2025.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan
Secretary of State

**ACTION BY UNANIMOUS WRITTEN CONSENT OF THE
BOARD OF MANAGERS OF EAN SERVICES, LLC**

The undersigned, being the all of the members of the Board of Managers (the “Board of Managers”) of EAN Services, LLC a Delaware limited liability company (the “Company”), acting without notice or a meeting, do hereby waive notice and the holding of such meeting, and hereby consent to, adopt and vote in favor of the following resolutions as an action of the Board of Managers pursuant to Section 18-404(d) of the Delaware Limited Liability Company Act (the “LLC Act”), which consent and action are intended to have the same force and effect as if the actions taken hereby had been taken at a meeting of the Board of Managers duly called and held in accordance with the LLC Act and the limited liability company agreement of the Company:

WHEREAS, on August 1, 2025, the Managers approved certain persons as officers of the Company and set forth certain duties of those officers; and,

WHEREAS the Board of Managers desires to amend the officers previously appointed and to set forth the duties of such officers.

NOW, THEREFORE, BE IT RESOLVED, that each person listed on Exhibit A hereto hereby is appointed to the office set forth opposite such a person’s name, to hold such office until either such person resigns from such office or until the Managers of the Company remove such person from such office or appoint such person’s successor; and be it

FURTHER RESOLVED, that from the date of this Consent each officer so appointed shall have the power and authority assigned to such office as set forth on Exhibit B; and be it

FURTHER RESOLVED, that the officers of the Company, and each of them acting alone, be and they hereby are authorized, empowered and directed for and on behalf and in the name of the Company to take or cause to be taken any and all actions and to execute and deliver any and all contracts, agreements, documents, instruments and/or certificates, to incur such costs and expenses and to take all other actions and do such other things as any such officer(s) may deem necessary, appropriate or desirable in order to carry out and effectuate the intent and purposes of the foregoing resolutions; and be it

FURTHER RESOLVED, that any and all actions heretofore taken by any officer(s) of the Company, including but not limited to the execution and delivery of such contracts, agreements, documents, instruments and/or certificates and the incurrence of such costs and expenses as any such officer(s) may have deemed necessary, appropriate or desirable in order to accomplish the purposes of the foregoing resolutions are hereby approved, authorized, ratified and confirmed in all respects; and be it

FURTHER RESOLVED, that this Consent may be executed in one or more counterparts, via electronic transmission or otherwise.

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The undersigned, constituting all of the Managers of EAN Services, LLC, hereby unanimously consent to and adopt the foregoing actions and resolutions as of the 1st of August 2025.

Michael W. Andrews, Jr.

Michael W. Andrew Jr.

Christine Taylor

Christine B. Taylor

Russell A. Willey

Russell A. Willey

Constituting all of the Managers of EAN Services, LLC

**EXHIBIT A
EAN SERVICES, LLC August 2025**

List of Officers	
Name	Title
Kreh, Kenneth C.	Senior Vice President
Brandon, Valerie M	Vice President
Callaham, James A.	Vice President
Collins, Heather	Vice President
Langella, David	Vice President
Marchi, Omar K.	Vice President
Mattone, John Sebastian	Vice President
Pesansky, Joseph D	Vice President
Roither, Shelley M	Vice President
Sbarbaro, Chris	Vice President
Shackell, Nicholas	Vice President
Smith, Larry A	Vice President
Van Horn, Roger E.	Vice President
Willey, Russell A.	Vice President
Dombroski, Ericka	Assistant Vice President
Eickmann, Jonathan C.	Assistant Vice President
Garcia, Brian	Assistant Vice President
Labrador, Tony	Assistant Vice President
Lyons, Justin	Assistant Vice President
Mueller, Kevin	Assistant Vice President
Prohaska, Daniel J	Assistant Vice President
Rodriguez, Paulo	Assistant Vice President
Sbarra, Donna	Assistant Vice President
Speicher, Jill	Assistant Vice President
Sutton, Dana	Assistant Vice President
Vitt, Andrew	Assistant Vice President
Willey, Russell A.	Treasurer
Andrew, Jr. Michael (Mike) W.	Secretary
Cowan, Jeffrey	Assistant Secretary
Morgan, Paula M.	Assistant Secretary
Morrison, Matthew J	Assistant Secretary
Smith, Larry A	Assistant Secretary
Willey, Russell A.	Assistant Secretary

EXHIBIT B

Authority of Officers

1. President. The President shall be the chief executive officer of the Company and shall in general supervise and control all of the business and affairs of the Company, subject to the Managers, to whom the President shall report. The President may sign any deeds, mortgages, bonds, contracts or other instruments, except in cases where the signing and execution thereof shall be required by law to be otherwise signed or executed. The President shall in general perform all duties incident to the office of President and such other duties as may be prescribed by the Board of Managers from time to time.

2. Vice Presidents. Each Vice President shall perform such duties as shall be assigned to him or her and shall exercise such powers as may be granted by the President or the Board of Managers from time to time. Specifically, subject to the limitations on powers set forth in Section 5 of the limited liability company agreement of the Company, the Vice President (or any person to whom the VP delegates any of the rights and powers in this Paragraph 2) acting alone will have the power, on behalf of the Company, to do all things necessary or convenient to carry out the day-to-day business and affairs of the Company, including, but not limited to, the following:

(a) to sell or otherwise transfer or acquire vehicles or the use of vehicles in the ordinary course of the Company's business;

(b) to sell or otherwise transfer or acquire property other than vehicles or the use of property other than vehicles;

(c) to enter into leases and contracts in the ordinary course of the Company's business consistent with past practice;

(d) to open bank accounts and designate the number and identity of the individuals authorized to write checks and make withdrawals of funds;

(e) to hire, or terminate the employment of, employees of the Company; and

(f) to execute, acknowledge and deliver any and all documents and instruments appropriate to the foregoing, and to apply Company assets thereto.

3. Secretary. The Secretary shall (a) keep the minutes of the proceedings of the member(s) and of the Managers in one or more books provided for that purpose; (b) see that all notices are duly given in accordance with the provisions of this Agreement or as required by law; (c) be custodian of the Company records; (d) keep a register of the post office address of each member which shall be furnished to the Secretary by such member; (e) enter into leases and contracts in the ordinary course of the Company's business consistent with past practice; and (f) in general perform all duties incident to the office of Secretary and such other duties as from time to time may be assigned to the Secretary by the President or by the Board of Managers.

4. Treasurer. The Treasurer shall: (a) have charge and custody of and be responsible for all funds of the Company; (b) receive and give receipts for moneys due and payable to the Company from any source whatsoever, and deposit all such moneys in the name of the Company in such banks, trust companies or other depositories as shall be selected by the Managers; and (c) in general perform all of the duties incident to the office of Treasurer and such other duties as from time to time may be assigned to the Treasurer by the President or by the Board of Managers.

5. Assistant Secretaries. The Assistant Secretaries shall, in the absence or disability of the Secretary, perform the duties and exercise the powers of the Secretary and shall perform such other duties as may be assigned to the Assistant Secretaries by the Secretary, other officers or the Board of Managers from time to time.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
11/03/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MARSH USA, LLC. 800 Market Street, Suite 1800 St. Louis, MO 63101	CONTACT NAME: Marsh U.S. Operations	FAX (A/C, No): 212-948-0811	
	PHONE (A/C, No, Ext): 866-966-4664	E-MAIL ADDRESS: StLouis.CertRequest@Marsh.Com	
INSURED EAN Services, LLC 600 Corporate Park Drive St. Louis, MO 63105	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A : The Travelers Indemnity Company of Connecticut		25682
	INSURER B : Travelers Property Casualty Company of America		25674
	INSURER C :		
	INSURER D :		
	INSURER E :		

COVERAGES **CERTIFICATE NUMBER:** CHI-011028671-01 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Fire Damage (Any One Fire) GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			HC2E-GLSA-474M7351-TCT-25	09/01/2025	09/01/2026	EACH OCCURRENCE	\$ 5,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$ 5,000,000
							GENERAL AGGREGATE	\$ 15,000,000
							PRODUCTS - COMP/OP AGG	\$ 5,000,000
								\$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident)	\$
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE	\$
							AGGREGATE	\$
								\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			UB-8P765351-25-NC-R (WI,MA)	09/01/2025	09/01/2026	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
B				HWXJUB-474M7074-TIL-25 (OH)	09/01/2025	09/01/2026	E.L. EACH ACCIDENT	\$ 1,000,000
B				UB-8P137346-25-NC-T (AOS)	09/01/2025	09/01/2026	E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
				SEE ATTACHED			E.L. DISEASE - POLICY LIMIT	\$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
RE: GPBR: N7BR Street Address: 600 corporate park Dr st.Louis MO 63105
This insurance is primary and non-contributory over any existing insurance and limited to liability arising out of the operations of the named insured subject to policy terms and conditions.
See acord 101

CERTIFICATE HOLDER	CANCELLATION
State of New Hampshire Attn: Department of Administrative Services 25 Capitol Street Concord, NH 03301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Marsh USA LLC</i>



ADDITIONAL REMARKS SCHEDULE

AGENCY MARSH USA, LLC.		NAMED INSURED EAN Services, LLC 600 Corporate Park Drive St. Louis, MO 63105	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance

Workers' Compensation Continued:

Carrier: The Standard Fire Ins. Co.
 Policy #: UB-3S878596-25-NC-F (Excess MN)
 Effective Date: 09/01/2025
 Expiration Date: 09/01/2026

Workers Compensation coverage for employees in Puerto Rico and in the States of North Dakota, Washington and Wyoming is provided through the Monopolistic State programs. Workers Compensation coverage for employees in Ohio is self-insured. Workers Compensation policy# UB-8P137346-25-NCT provides Employers Liability for all States with the exception of Wisconsin. Policy# UB-8P765351-25-NCR provides Employers Liability for Wisconsin.

With regards to The Travelers Indemnity Company of Connecticut General Liability Policy # HC2E-GLSA-474M7351-TCT-25: In the event Travelers Indemnity Company of Connecticut (the insurer) cancels the General Liability policy prior to the expiration date shown in the Declarations for any reason other than nonpayment of premium, the insurer will provide 30 days advance written notice (10 days in the event the insurer cancels for nonpayment of premium) to the certificate holder. With regards to the Travelers Property Casualty Co of America AOS WC policy number UB-8P137346-25-NC-T and WI WC policy number UB-8P765351-25-NC-R: Except for non-payment of premium by Enterprise Holdings, Inc. Travelers Property Casualty Co of America (the insurer) agrees that no cancellation or limitation of this policy shall become effective until 30 day's written notice has been mailed to Enterprise Holdings, Inc. and to the person or organization at the address provided to the insurer.

NAMED INSURED: THE CRAWFORD GROUP, INC.
POLICY NUMBER: HC2E-GLSA-474M7351-TCT-25

EFFECTIVE DATE: 09-01-25
ISSUE DATE: 08-20-25

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

DESIGNATED PERSON OR ORGANIZATION – NOTICE OF CANCELLATION PROVIDED BY US

This endorsement modifies insurance provided under the following:
ALL COVERAGE PARTS INCLUDED IN THIS POLICY

SCHEDULE

CANCELLATION: Number of Days Notice: 60

PERSON OR ORGANIZATION:

Any person or organization to whom you have agreed in a written contract that notice of cancellation or nonrenewal of this policy will be given, but only if:

1. You see to it that we receive a written request to provide such notice, including the name and address of such person or organization, after the first Named Insured receives notice from us of the cancellation of this policy; and
2. We receive such written request at least 14 days before the beginning of the applicable number of days shown in this endorsement.

ADDRESS:

The Address for that person or organization included in such written request from you to us.

PROVISIONS

If we cancel this policy for any legally permitted reason other than nonpayment of premium, and a number of days is shown for Cancellation in the Schedule above, we will mail notice of cancellation to the person or organization shown in such Schedule. We will mail such notice to the address shown in the Schedule above at least the number of days shown for Cancellation in such Schedule before the effective date of cancellation.

NAMED INSURED: ENTERPRISE HOLDINGS, INC.

EFFECTIVE DATE: 09-01-25



WORKERS COMPENSATION
AND
EMPLOYERS LIABILITY POLICY
ENDORSEMENT WC 99 06 R3 (00)

POLICY NUMBER: UB-8P137346-25-NC-T

NOTICE OF CANCELLATION TO DESIGNATED PERSONS OR ORGANIZATIONS

The following is added to **PART SIX – CONDITIONS:**

Notice Of Cancellation To Designated Persons Or Organizations

If we cancel this policy for any reason other than non-payment of premium by you, we will provide notice of such cancellation to each person or organization designated in the Schedule below. We will mail or deliver such notice to each person or organization at its listed address at least the number of days shown for that person or organization before the cancellation is to take effect.

You are responsible for providing us with the information necessary to accurately complete the Schedule below. If we cannot mail or deliver a notice of cancellation to a designated person or organization because the name or address of such designated person or organization provided to us is not accurate or complete, we have no responsibility to mail, deliver or otherwise notify such designated person or organization of the cancellation.

SCHEDULE

Number of
Days Notice
30

Name and Address of Designated Persons or Organizations:

ANY PERSON OR ORGANIZATION WITH WHOM YOU HAVE AGREED
IN A WRITTEN CONTRACT THAT NOTICE OF CANCELLATION OF THIS
POLICY WILL BE GIVEN, BUT ONLY IF:

1. YOU SEE TO IT THAT WE RECEIVE A WRITTEN REQUEST TO PROVIDE SUCH NOTICE, INCLUDING THE NAME AND ADDRESS OF SUCH PERSON OR ORGANIZATION, AFTER THE FIRST NAMED INSURED RECEIVES NOTICE FROM US OF THE CANCELLATION OF THIS POLICY; AND
2. WE RECEIVE SUCH WRITTEN REQUEST AT LEAST 14 DAYS BEFORE THE BEGINNING OF THE APPLICABLE NUMBER OF DAYS SHOWN IN THIS ENDORSEMENT.

IN THE EVENT WE CANCEL THE POLICY PRIOR TO THE EXPIRATION DATE SHOWN IN THE DECLARATIONS FOR ANY REASON OTHER THAN NONPAYMENT OF PREMIUM, WE WILL PROVIDE 30 DAYS ADVANCE WRITTEN NOTICE (10 DAYS IN THE EVENT WE CANCEL FOR NONPAYMENT OF PREMIUM) TO THE CERTIFICATE HOLDER SHOWN IN THE ABOVE SCHEDULE.

ADDRESS: THE ADDRESS FOR THAT PERSON OR ORGANIZATION INCLUDED IN SUCH WRITTEN REQUEST FROM YOU TO US.

NAMED INSURED: ENTERPRISE HOLDINGS, INC.

EFFECTIVE DATE: 09-01-25



**WORKERS COMPENSATION
AND
EMPLOYERS LIABILITY POLICY
ENDORSEMENT WC 48 06 06 (B)**

POLICY NUMBER: UB-8P765351-25-NC-R

WISCONSIN CANCELLATION AND NONRENEWAL ENDORSEMENT

This endorsement applies only to the insurance provided by the policy because Wisconsin is shown in Item 3.A. of the Information Page.

The Cancellation Section (D) of the Part Six - Conditions is deleted and replaced by the following:

A. Cancellation

1. You may cancel this policy. You must mail or deliver advance written notice to us stating when the cancellation is to take effect. If you purchase replacement insurance, the cancellation becomes effective on the date the new coverage becomes effective. If no replacement coverage is purchased, the cancellation will be effective thirty (30) days after receipt of written notice by the Wisconsin Compensation Rating Bureau.
2. We may cancel this policy for any reason if the policy has been in effect for less than sixty (60) days. If the policy is issued for a term longer than one year or for an indefinite term, we may cancel the policy for any reason on an annual anniversary of the policy effective date. We may cancel the policy at any other time for the following reasons:
 - a. you fail to pay all premiums when due, however, we must deliver or mail, first class, not less than thirty (30) days advance written notice stating when the cancellation is to take effect;
 - b. a material misrepresentation;
 - c. a substantial breach of the obligations, conditions or warranties under the policy; or
 - d. a substantial change in the risk we assumed under the policy unless it was reasonable for us to foresee the change or expect the risk when we issued the policy.
3. If we cancel for any permissible reason other than non-payment of premium, we must deliver or mail, first class, not less than* thirty (30) days notice stating when the cancellation is to take effect. Mailing that notice to you at your mailing address shown in Item 1 of the Information Page will be sufficient to prove notice.
4. The policy period will end on the day and hour stated in a notice of cancellation.

B. Nonrenewal

1. You have the right to have the insurance renewed unless we deliver or mail to you not less than* sixty (60) days advance written notice stating our intention not to renew this policy.
2. We do not have to renew the insurance if you do not pay the renewal premium billing by the due date or if you accept replacement insurance, are insured elsewhere, requested or agree to nonrenewal, or if the policy is expressly designated as being nonrenewable.
3. If we renew the insurance, we may use the policy forms, rates and rating plans we are then using for similar risks. We may limit the policy to a term equivalent to the term of the expiring policy or one year whichever is less.
4. If we offer to renew the policy on less favorable terms, we will mail or deliver written notice of the new terms by first class mail to you, the policy holder, at least sixty (60) days prior to the renewal date. The definition of "terms" does not include manual rates, experience modification factors, or classification of risks.

DATE OF ISSUE: 08-20-25 ST ASSIGN:



**WORKERS COMPENSATION
AND
EMPLOYERS LIABILITY POLICY
ENDORSEMENT WC 48 06 06 (B)**

POLICY NUMBER: UB-8P765351-25-NC-R

If we provide such notice within sixty (60) days prior to the renewal date, the new terms will not take effect until sixty (60) days after written notice is mailed or delivered, in which case, you, the policy holder, may elect to cancel the renewal policy at any time during the sixty (60) day period. The notice will include a statement of your right to cancel. If you elect to cancel the renewal policy during the sixty (60) day period, the return premium or additional premium charges shall be calculated proportionally on the basis of the old premiums.

We need not mail or deliver this notice if the only change adverse to you is a premium increase that; (a) is less than 25%; or, (b) results from a change based on your action that alters the nature and extent of the risk insured against, including, but not limited to, a change in the classifications for the business.

* Any written agreement attached to and made a part of the policy, between the insurance carrier and policyholder which extends the cancellation or nonrenewal notification timeframe, will supercede the aforementioned notification requirements found in items A.3., and B.1., respectively.

DATE OF ISSUE: 08-20-25

ST ASSIGN: