



Lori A. Weaver  
Commissioner

Ellen M. Lapointe  
Chief Executive Officer

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
NEW HAMPSHIRE HOSPITAL

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January 29, 2026

Her Excellency, Governor Kelly A. Ayotte  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, New Hampshire Hospital, to enter into a **Sole Source** amendment to an existing contract with Occupational Health Centers of the Southwest, P.A. (VC #177829-R001), Addison, TX, to continue providing employee occupational health services for New Hampshire Hospital to ensure compliance with employee federal health policies and health screenings by exercising a renewal option, by increasing the price limitation by \$390,000 from \$260,000 to \$650,000 and by extending the completion date from June 30, 2026 to June 30, 2029, effective July 1, 2026, upon Governor and Council approval. 31% General Funds. 69% Other Funds (Agency Income).

The original contract was approved by Governor and Council on June 25, 2025, item #191.

Funds are available in the following account for State Fiscal Year 2027, and are anticipated to be available in State Fiscal Years 2028 and 2029, upon the availability and continued appropriation of funds in the future operating budget, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**05-95-94-940010-87500000 Health and Social Services, Health and Human Services Department, Health and Human Services: New Hampshire Hospital, New Hampshire Hospital, Acute Psychiatric Services**

State Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Budget
2025	101-500729	Contracts for Program Services	94029200	\$130,000	\$	\$130,000
2026	101-500729	Contracts for Program Services	94029200	\$130,000	\$	\$130,000
2027	101-500729	Contracts for Program Services	94029200	\$0	\$130,000	\$130,000
2028	101-500729	Contracts for Program Services	94029200	\$0	\$130,000	\$130,000

2029	101-500729	Contracts for Program Services	94029200	\$0	\$130,000	\$130,000
			<b>Total</b>	<b>\$260,000</b>	<b>\$390,000</b>	<b>\$650,000</b>

### EXPLANATION

The purpose of this request is to exercise an available renewal option for the Contractor to continue providing employee occupational health services for New Hampshire Hospital including staff appointments, screening new employees, transferred employees, employees returning to work after injury or major illness, and determining if employees are fit for duty. This request is **Sole Source** because MOP 150 requires all amendments to agreements originally approved as sole source to be identified as sole source. The Department and the Contractor worked closely to ensure services fully meet the needs of New Hampshire Hospital's hiring practices and leverage the Contractor's qualifications, capability, and capacity to manage new hire and staff appointment referrals at accessible locations statewide. The Contractor utilizes an online communication platform that allows the Department to safely and securely both register employees directly for their required physicals and receive results in near real time. This streamlined process provides employees with the flexibility to walk in or schedule appointments at their convenience and has resulted in significantly fewer delays in employees' start dates.

Maintaining timely and comprehensive health screenings is essential to ensure compliance with federal employee health standards and to prevent delays that would otherwise impact the onboarding process and increase the reliance on costly agency staffing. These services are critical to maintaining adequate staffing levels and ensuring uninterrupted delivery of psychiatric care. The Contractor will continue delivering physical exams, OSHA Respirator questionnaire, Respirator Fit Tests, vaccinations, and other like procedures while complying with employee health policies in accordance with OSHA, blood borne pathogen standards and the U.S. Public Health guidelines.

The Department will continue monitoring services through quarterly meetings with the Contractor and tracking the turnaround time of services requested by the Department to ensure timely processing.

As referenced in Exhibit A of the original agreement, the parties have the option to extend the agreement for up to three (3) additional years, contingent upon satisfactory delivery of services, available funding, agreement of the parties, and Governor and Council approval. The Department is exercising its option to renew services for the three (3) years available.

Should the Governor and Council not authorize this request, New Hampshire Hospital will be limited in its ability to on-board new employees quickly, and address concerns that may arise over the course of an individual's employment. In addition, the Department may be at risk of becoming out of compliance with federal regulations.

The Department has determined that the Contractor is in good standing with the Secretary of State's Office, has secured the required levels of insurance, and has provided evidence of authority to execute and be bound by the contract.

Area served: New Hampshire Hospital.

Respectfully submitted,



Lori A. Weaver  
Commissioner

**State of New Hampshire  
Department of Health and Human Services  
Amendment #1**

This Amendment to the Staff Occupational Health contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Occupational Health Centers of the Southwest, P.A. ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 25, 2025 (Item #191), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37 General Provisions, Block 1.7., Completion Date, to read:  
June 30, 2029
2. Form P-37, General Provisions, Block 1.8., Price Limitation, to read:  
\$650,000
3. Modify Exhibit A, Revisions to Standard Provisions, by adding Subsection 1.4., to read:
  - 1.4 Paragraph 6, Compliance by Contractor with Laws and Regulations/Equal Employment Opportunity, Subparagraph 6.1., is amended as follows:
    - 6.1 In connection with the performance of the Services, the Contractor shall comply with all applicable statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, RSA 151:21 Patients' Bill of Rights, civil rights and equal employment opportunity laws, and the Governor's order on Respect and Civility in the Workplace, Executive Order 2020-01. In addition, if this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all federal executive orders, rules, regulations and statutes, and with any rules, regulations and guidelines as the State or the United States issue to implement these regulations. The Contractor shall also comply with all applicable intellectual property laws.
4. Modify Exhibit C, Payment Terms; Section 1, to read:
  1. This Agreement is funded by:
    - 1.1. 31% General funds.
    - 1.2. 69% Other funds (Agency Income).
5. Modify Exhibit C, Payment Terms; Section 3, to read:
  3. Payment shall be on a fee-for-service basis for actual services provided in the fulfillment of this Agreement, and shall be in accordance with Exhibit C-1, Fee Schedule – Amendment #1.
6. Modify Exhibit C-1, Fee Schedule, by replacing it in its entirety with Exhibit C-1, Fee Schedule – Amendment #1, which is attached hereto and incorporated by reference herein.

Initial  
RGA

All terms and conditions of the Contract not modified by this Amendment remain in full force and effect. This Amendment shall be effective July 1, 2026, upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

1/23/2026

Date

DocuSigned by:

*Ellen Marie Lapointe*

46906801F0E8428

Name: Ellen Marie Lapointe

Title: Chief Executive Officer

Occupational Health Centers of the Southwest, P.A.

1/19/2026

Date

Signed by:

*Robert G. Hassett, DO, MPH*

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Name: Robert C. Hassett DO, MPH

Title: President, Treasurer & Corp. Secretary

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

1/28/2026

\_\_\_\_\_  
Date

DocuSigned by:  
*Robyn Guarino*

748734844941480

\_\_\_\_\_  
Name: Robyn Guarino

Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:

Title:

**New Hampshire Department of Health and Human Services  
Staff Occupational Health  
EXHIBIT C-1, Fee Schedule – Amendment #1**

Fee Schedule

Requested Service	Cost Per Service
Standard Concerta-Level 1 Physical Exam	\$91
OSHA Respirator Questionnaire	\$55
Respirator Fit Test	\$64
MMR Vaccine	\$142
MMR Titer 5259 Test	\$184
Tdap Vaccine	\$107
Varicella Vaccine	\$191
Varicella-Zoster IgG Antibody 4439SB Test	\$115
QuantIFERON Gold Plus 36970 Test	\$169
Hep B Recombivax (3 shots) #1 Treatment	\$123
Hepatitis B Surface Antibody Quant 8475 Treatment	\$110
HPE Concentra-Level 2 Exam	\$92
Rapid eCup+/9 Panel – 3279 Test	\$95
Vision Color Ishihard 14 Plate Test	\$40
Influenza Vaccine	\$47

# State of New Hampshire

## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that OCCUPATIONAL HEALTH CENTERS OF THE SOUTHWEST, P.A. is a Texas Professional Profit Corporation registered to transact business in New Hampshire on August 12, 2005. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **542307**

Certificate Number: **0007750993**



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 26th day of January A.D. 2026.

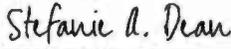
A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State

CERTIFICATE OF AUTHORITY

Concentra Health Services, Inc., the managing entity over Occupational Health Centers of the Southwest, P.A. does hereby certify that:

1. I am a Vice President and Assistant Secretary of Concentra Health Services, Inc., the managing entity over Occupational Health Centers of the Southwest, P.A.
2. That Robert Hassett, D.O, is hereby authorized on behalf of this company to enter into said contracts with the State, and to execute any and all documents, agreements, and other instruments, and any amendments, revisions, or modifications thereto, as he/she may deem necessary, desirable or appropriate, and Robert Hassett, D.O, is the 100% owner of Occupational Health Centers of the Southwest, P.A.
3. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person listed above currently occupies the position indicated and that they have full authority to bind the company. This authorization was valid thirty (30) days prior to and remains valid for thirty (30) days from the date of this certificate.

Signed by:  
  
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Name: Stefanie Dean  
Title: VP and Assistant Secretary  
Company Name: Concentra Health Services, Inc

Date: 1/19/2026





ADDITIONAL REMARKS SCHEDULE

AGENCY Graham Company,		NAMED INSURED Occupational Health Centers of The Southwest PA dba Concentra Medical Centers 5080 Spectrum Drive, Suite 1200 West Addison TX 75001	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

KANSAS PHYSICIAN PROFESSIONAL LIABILITY COVERAGE - Continental Casualty Company - Policy #HAZ 4032244600-12; Effective 1/1/2026-1/1/2027 - \$500,000 Each Medical Incident/\$1,500,000 Aggregate Per Insured or Surgeon

LOUISIANA PHYSICIAN PROFESSIONAL LIABILITY COVERAGE - Columbia Casualty Company - Policy #HAZ 4032244614-12; Effective 1/1/2026-1/1/2027 - \$100,000 Each Medical Incident/\$300,000 Aggregate Per Insured or Surgeon

NEBRASKA PHYSICIAN PROFESSIONAL LIABILITY COVERAGE - Continental Casualty Company - Policy #HAZ 4032244628-12; Effective 1/1/2026-1/1/2027 - \$800,000 Each Medical Incident/\$3,000,000 Aggregate Per Insured or Surgeon

PENNSYLVANIA PHYSICIAN PROFESSIONAL LIABILITY COVERAGE - Columbia Casualty Company - Policy #HAZ 4032244631-12; 1/1/2026-1/1/2027 - \$500,000 Each Medical Incident/\$1,500,000 Aggregate Per Insured or Surgeon

WISCONSIN PHYSICIAN PROFESSIONAL LIABILITY COVERAGE - Continental Casualty Company - Policy #HAZ 4032244659-12; 1/1/2026-1/1/2027 - \$1,000,000 Each Medical Incident/\$3,000,000 Aggregate Per Insured or Surgeon

PROPERTY COVERAGE: Risk of Physical Loss or Damage to Covered Property subject to policy terms and conditions.

WORKERS COMPENSATION - Occupational Health Centers of California, A Medical Corporation - Liberty Mutual Insurance Corp. - Policy #WA5-63D-510199-315; Effective: 4/1/2025-4/1/2026

WORKERS COMPENSATION - Occupational Health Centers of Southwest, P.A. - Liberty Insurance Corp. - Policy #WA7-63D-510199-405; Effective: 4/1/2025-4/1/2026

WORKERS COMPENSATION - Occupational Health Centers of Southwest, P.A. - Liberty Mutual Insurance Corp. - Policy #WC5-631-510199-255 (WI); Effective: 4/1/2025-4/1/2026

ADDITIONAL WORKERS COMPENSATION POLICIES:

OHC of Arkansas - Liberty Insurance Corp. - Policy #WC7-631-510199-285; Effective: 4/1/2025-4/1/2026

OHC of Southwest (AZ/UT) - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-245; Effective: 4/1/2025-4/1/2026

OHC of Delaware - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-335; Effective: 4/1/2025-4/1/2026

OHC of Georgia/Hawaii - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-385; Effective: 4/1/2025-4/1/2026

OHC of Illinois - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-415; Effective: 4/1/2025-4/1/2026

OHC of Louisiana - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-295; Effective: 4/1/2025-4/1/2026

OHC of Michigan - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-275; Effective: 4/1/2025-4/1/2026

OHC of Nebraska - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-375; Effective: 4/1/2025-4/1/2026

OHC of New Jersey - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-265; Effective: 4/1/2025-4/1/2026

OHC of North Carolina - Liberty Insurance Corp. - Policy #WC7-631-510199-345; Effective: 4/1/2025-4/1/2026

OHC of Southwest (KS) - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-425; Effective: 4/1/2025-4/1/2026

Therapy Centers of Southwest I, PA (OR) - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-395; Effective: 4/1/2025-4/1/2026

Therapy Centers of South Carolina, PA - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-305; Effective: 4/1/2025-4/1/2026

OHC of Minnesota - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-455; Effective: 4/1/2025-4/1/2026

OHC of Alaska - Liberty Mutual Fire Insurance Company - Policy #WC2-631-510199-445; Effective: 4/1/2025-4/1/2026

CYBER LIABILITY - Arch Specialty Insurance Company - Policy #NPL2001106-01; Effective: 11/25/2025-01/01/2027 - Limit: \$10,000,000

EXCESS CYBER LIABILITY - Homeland Insurance Company of New York - Policy #720002431-0001; Effective: 11/25/2025-01/01/2027 - Limit: \$10,000,000 Excess of \$10,000,000

CRIME COVERAGE - National Union Fire Insurance Company of Pittsburgh, PA - Policy #04-173-83-24, Effective 01/01/2026 - 01/01/2027 - Limit \$10,000,000

Coverage is provided for all medical professionals currently or previously employed or contracted by the above Named Insured, but only for professional services performed for or on behalf of the above Named Insured.

RE: OHC of SWPA/CMC HAS AN AGREEMENT TO PROVIDE MEDICAL SERVICES (TO INCLUDE PRE-EMPLOYEMENT PHYSICAL EXAMS; AND ANNUAL PHYSICALS) TO THE EMPLOYEES OF THE NAMED CLIENT.

STATE OF NEW HAMPSHIRE, Department of Health and Human Services are included as additional insureds on the above General Liability, Auto Liability and Umbrella Liability Policies if required by written contract.