

CSG



Kelly A. Ayotte  
Governor

## New Hampshire Liquor Commission

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Concord, NH 03301  
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FEB 11 2026

Joseph W. Mollica  
Chairman

Nicole Brassard Jordan  
Deputy Commissioner

January 21, 2026

Her Excellency Governor Kelly A. Ayotte  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

### REQUESTED ACTION

Pursuant to RSA 94:3, the New Hampshire Liquor Commission with the authorization of the Office of the Governor and Executive Council, respectfully requests approval of an annual salary step increase for Mark Roy, Director for the Division of Marketing, Merchandising, and Warehousing (Position 9U571), in the amount of \$5,835.00 from Grade GG, Step 6 (\$118,352.00) to Grade GG, Step 7, with a new annual salary of \$124,187.00, effective upon Governor and Executive Council approval. **Funding 100% Liquor Funds.**

### EXPLANATION

RSA 94:3, "Yearly Service Increases" states, in part, that "upon recommendation of the appointing authority, the holder of any position mentioned in RSA 94:1-a shall be entitled to an annual increase in salary amounting to 1/6 of the difference between the minimum and maximum salary for said position but in no case shall the total salary exceed the maximum as herein established."

Director Mark Roy is eligible to advance to the next step on the salary scale. As the Director, he is responsible for providing directions to the Marketing, Merchandising, and Warehousing operations of the NH Liquor Commission to optimize revenue and create maximum value for the citizens of the State of NH. He has provided exceptional leadership to personnel while supporting the NH Liquor Commissions' mission, vision, and values based upon excellence, competence, collaboration, innovation, respect, commitment, and accountability.

Respectfully Submitted,

Joseph W. Mollica  
Chairman

cc: DAS Business Supervisor