New Hampshire
Fish and Game Department

11 Hazen Drive, Concord, NH 03301-6500
(603) 271-3421
FAX: (603) 271-5829

www.wildlife.nh.gov
Email: info@wildlife.nh.gov
TDD Access: Relay NH 1-800-735-2964

Stephanie L. Simek, Ph.D.
Executive Director

40

JAN 07 2026

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, NH 03301

October 22, 2025

REQUESTED ACTION

Authorize the New Hampshire Fish and Game Department to enter into a **sole source** contract with Matson's Laboratory, LLC, Manhattan, Montana (Vendor Code No. 264547) in the amount of $12,468.50 to perform cementum analysis of teeth collected from captured and/or harvested New Hampshire black bear, moose, fisher, and bobcats to provide age and reproductive histories (female bears only) from the date of Governor and Council approval through June 30, 2026. Funding is 75% federal funds, 25% other (Game Management Funds).

Funding for this contract is available and will be expended from the Game Management Account as follows:

03 75 75 751520-21580000 – Wildlife Program - Game Management

		FY26
20-07500-21580000-304-500841	Research and Management	$12,468.50

EXPLANATION

NHFG requests a **sole source** contract with Matson's Laboratory because they represent the only known commercial tooth-processing laboratory in the United States that performs cementum analysis on all abovementioned species and reproductive histories on female bears. Matson's Laboratory has provided all previous commercial aging services for the NHFG. Matson's Laboratory has an excellent reputation in the wildlife profession and is used by most state and provincial wildlife agencies and several European countries. In an effort to maintain the integrity of our long-term datasets, preserve confidence in our understanding of species-specific age class distributions, and promote a consistent management approach, we have a strong desire to continue to use Matson's Laboratory.

Age data from all known mortalities by various causes related to bear, moose, fisher, and bobcats are an essential component of New Hampshire's wildlife population modeling and health indicies and are therefore required for informed wildlife management decision-making, including annual season-setting. New Hampshire has relied on age data as a critical component in management programs for the past 26+ years (depending on the species). Tooth aging requires highly specialized laboratory equipment and skills. Aging entails tooth cleaning, decalcification, cross-sectioning and chemical staining. Experienced, highly skilled technicians then count magnified cementum annuli (growth rings) in order to assess animal age in years. New Hampshire anticipates submitting approximately

1,200 bear premolars, 100 fisher premolars, 60 bobcat canines, and 50 moose incisors per year for aging purposes. The total number of teeth collected and submitted varies annually in accordance with season frameworks, species-specific population changes, and environmental factors that impact harvest vulnerability.

Respectfully submitted,

Stephanie L. Simek, Ph.D.
Executive Director

Kathy Ann LaBonte, Chief
Chief of Business Division

Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name NH Fish and Game Department		1.2 State Agency Address 11 Hazen Drive, Concord NH 03301	
1.3 Contractor Name Matson's Laboratory		1.4 Contractor Address 135 Wooden Shoe Lane, Manhatten, MT 59741	
1.5 Contractor Phone Number (406) 258-6286	1.6 Account Unit and Class 751520-21580000-304-500841	1.7 Completion Date 6/30/2026	1.8 Price Limitation $12,468.50
1.9 Contracting Officer for State Agency Stephanie L. Simek, Ph.D. Executive Director		1.10 State Agency Telephone Number 603-271-3511	
1.11 Contractor Signature Date: 8.25.25		1.12 Name and Title of Contractor Signatory Carolyn Nistler, Owner	
1.13 State Agency Signature Date: 10/22/25		1.14 Name and Title of State Agency Signatory Stephanie L. Simek, Ph.D., Executive Director	
1.15 Approval by the N.H. Department of Administration, Division of Personnel *(if applicable)* By: Director, On:			
1.16 Approval by the Attorney General (Form, Substance and Execution) *(if applicable)* By: On: 12/5/2025			
1.17 Approval by the Governor and Executive Council *(if applicable)* G&C Item number: G&C Meeting Date:			

Contractor Initials CN
Date 8.25.25

2. SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT B which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.13 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed.

3.3 Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds. In no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds by any state or federal legislative or executive action that reduces, eliminates or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope for Services provided in EXHIBIT B, in whole or in part, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to reduce or terminate the Services under this Agreement immediately upon giving the Contractor notice of such reduction or termination. The State shall not be required to transfer funds from any other account or source to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT C which is incorporated herein by reference.

5.2 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8. The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 The State's liability under this Agreement shall be limited to monetary damages not to exceed the total fees paid. The Contractor agrees that it has an adequate remedy at law for any breach of this Agreement by the State and hereby waives any right to specific performance or other equitable remedies against the State.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all applicable statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal employment opportunity laws and the Governor's order on Respect and Civility in the Workplace, Executive order 2020-01. In addition, if this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all federal executive orders, rules, regulations and statutes, and with any rules, regulations and guidelines as the State or the United States issue to implement these regulations. The Contractor shall also comply with all applicable intellectual property laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of age, sex, sexual orientation, race, color, marital status, physical or mental disability, religious creed, national origin, gender identity, or gender expression, and will take affirmative action to prevent such discrimination, unless exempt by state or federal law. The Contractor shall ensure any subcontractors comply with these nondiscrimination requirements.

6.3 No payments or transfers of value by Contractor or its representatives in connection with this Agreement have or shall be made which have the purpose or effect of public or commercial bribery, or acceptance of or acquiescence in extortion, kickbacks, or other unlawful or improper means of obtaining business.

6.4. The Contractor agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with this Agreement and all rules, regulations and orders pertaining to the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 The Contracting Officer specified in block 1.9, or any successor, shall be the State's point of contact pertaining to this Agreement.

Contractor Initials SM
Date 8.25.25

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or

8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) calendar days from the date of the notice; and if the Event of Default is not timely cured, terminate this Agreement, effective two (2) calendar days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 give the Contractor a written notice specifying the Event of Default and set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 give the Contractor a written notice specifying the Event of Default, treat the Agreement as breached, terminate the Agreement and pursue any of its remedies at law or in equity, or both.

9. TERMINATION.

9.1 Notwithstanding paragraph 8, the State may, at its sole discretion, terminate the Agreement for any reason, in whole or in part, by thirty (30) calendar days written notice to the Contractor that the State is exercising its option to terminate the Agreement.

9.2 In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall, at the State's discretion, deliver to the Contracting Officer, not later than fifteen (15) calendar days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. In addition, at the State's discretion, the Contractor shall, within fifteen (15) calendar days of notice of early termination, develop and submit to the State a transition plan for Services under the Agreement.

10. PROPERTY OWNERSHIP/DISCLOSURE.

10.1 As used in this Agreement, the word "Property" shall mean all data, information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

10.2 All data and any Property which has been received from the State, or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

10.3 Disclosure of data, information and other records shall be governed by N.H. RSA chapter 91-A and/or other applicable law. Disclosure requires prior written approval of the State.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

12.1 Contractor shall provide the State written notice at least fifteen (15) calendar days before any proposed assignment, delegation, or other transfer of any interest in this Agreement. No such assignment, delegation, or other transfer shall be effective without the written consent of the State.

12.2 For purposes of paragraph 12, a Change of Control shall constitute assignment. "Change of Control" means (a) merger, consolidation, or a transaction or series of related transactions in which a third party, together with its affiliates, becomes the direct or indirect owner of fifty percent (50%) or more of the voting shares or similar equity interests, or combined voting power of the Contractor, or (b) the sale of all or substantially all of the assets of the Contractor.

12.3 None of the Services shall be subcontracted by the Contractor without prior written notice and consent of the State.

12.4 The State is entitled to copies of all subcontracts and assignment agreements and shall not be bound by any provisions contained in a subcontract or an assignment agreement to which it is not a party.

13. INDEMNIFICATION. The Contractor shall indemnify, defend, and hold harmless the State, its officers, and employees from and against all actions, claims, damages, demands, judgments, fines, liabilities, losses, and other expenses, including, without limitation, reasonable attorneys' fees, arising out of or relating to this Agreement directly or indirectly arising from death, personal injury, property damage, intellectual property infringement, or other claims asserted against the State, its officers, or employees caused by the acts or omissions of negligence, reckless or willful misconduct, or fraud by the Contractor, its employees, agents, or subcontractors. The State shall not be liable for any costs incurred by the Contractor arising under this paragraph 13. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the State's sovereign immunity, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

Contractor Initials SR

Date 8.25.25

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and continuously maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 commercial general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than $1,000,000 per occurrence and $2,000,000 aggregate or excess; and

14.1.2 special cause of loss coverage form covering all Property subject to subparagraph 10.2 herein, in an amount not less than 80% of the whole replacement value of the Property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or any successor, a certificate(s) of insurance for all insurance required under this Agreement. At the request of the Contracting Officer, or any successor, the Contractor shall provide certificate(s) of insurance for all renewal(s) of insurance required under this Agreement. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A *("Workers' Compensation").*

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. The Contractor shall furnish the Contracting Officer identified in block 1.9, or any successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. A State's failure to enforce its rights with respect to any single or continuing breach of this Agreement shall not act as a waiver of the right of the State to later enforce any such rights or to enforce any other or any subsequent breach.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no such approval is required under the circumstances pursuant to State law, rule or policy.

19. CHOICE OF LAW AND FORUM.

19.1 This Agreement shall be governed, interpreted and construed in accordance with the laws of the State of New Hampshire except where the Federal supremacy clause requires otherwise. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

19.2 Any actions arising out of this Agreement, including the breach or alleged breach thereof, may not be submitted to binding arbitration, but must, instead, be brought and maintained in the Merrimack County Superior Court of New Hampshire which shall have exclusive jurisdiction thereof.

20. CONFLICTING TERMS. In the event of a conflict between the terms of this P-37 form (as modified in EXHIBIT A) and any other portion of this Agreement including any attachments thereto, the terms of the P-37 (as modified in EXHIBIT A) shall control.

21. THIRD PARTIES. This Agreement is being entered into for the sole benefit of the parties hereto, and nothing herein, express or implied, is intended to or will confer any legal or equitable right, benefit, or remedy of any nature upon any other person.

22. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

23. SPECIAL PROVISIONS. Additional or modifying provisions set forth in the attached EXHIBIT A are incorporated herein by reference.

24. FURTHER ASSURANCES. The Contractor, along with its agents and affiliates, shall, at its own cost and expense, execute any additional documents and take such further actions as may be reasonably required to carry out the provisions of this Agreement and give effect to the transactions contemplated hereby.

25. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

26. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings with respect to the subject matter hereof.

Contractor Initials: GM
Date: 8.25.25

EXHIBIT A

SPECIAL PROVISIONS

FEDERAL FUNDING INFORMATION AND COMPLIANCES

This contract is funded by a grant from the Department of the Interior, U. S. Fish and Wildlife Service. All Federal laws, regulations, and award terms and conditions applicable to Department of the Interior award recipients and their sub-recipients and contractors are hereby adopted in full force and effect with respect to this Contract. The contractor and any sub-contractors must comply with federal regulation and the following provisions, as applicable:

A. CONTRACTING WITH SMALL AND MINORITY BUSINESSES, WOMEN'S BUSINESS ENTERPRISES, AND LABOR SURPLUS AREA FIRMS

In accordance with 2 CFR 200.321 the contractor must take all necessary affirmative steps listed in (1) through (5) of this section to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible if any subcontracts will be used. Affirmative steps must include:

(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

B. DOMESTIC PREFERENCES FOR PROCUREMENTS

In accordance with 2 CFR 200.322, the contractor should, to the greatest extent practicable, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). For purposes of this section:

(1) "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

(2) "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

12-8-25

C. PROCUREMENT OF RECOVERED MATERIALS

In accordance with 2 CFR 200.323, the contractor must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. The Consolidated Recovered Materials Advisory Notices (RMANs) for the Comprehensive Procurement Guidelines (CPG) can be found on the EPA website at https://www.epa.gov/

D. INCREASING SEAT BELT USE IN THE UNITED STATES

In accordance with Executive Order 13043, 62 FR 19217 (Apr. 18, 1997), the Contractor is encouraged to adopt and enforce on-the-job seat belt policies and programs for their employees when operating company-owned, rented or personally owned vehicles.

E. REDUCING TEXT MESSAGING WHILE DRIVING

In accordance with Executive Order 13513, 74 FR 51225 (Oct. 6, 2009), the Contractor is encouraged to adopt and enforce policies that ban text messaging while driving and to establish workplace policies to decrease accidents caused by distracted drivers.

EXHIBIT B

SCOPE OF SERVICES

Terms of this contract are from the date of Governor and Council approval through June 30, 2026. Services to be provided in this contract include the following:

Provide age data (via email) for approximately 60 bobcat canines, 100 fisher canines, 50 moose incisors and 1,200 black bear premolars per year. Additionally, provide reproductive histories via cementum analysis for approximately 90 female black bears 3+ years of age.

Total cost for this contract will be up to $12,468.50. Actual final costs will be based on the number of teeth submitted and the specific services required for each tooth which is a function of both tooth condition and volume discounts that may apply, depending on lot sizes.

12-8-25

EXHIBIT C

METHOD OF PAYMENTS

Matson's Laboratory, LLC (Vendor Code 264547) shall receive payment for services rendered in accordance with the following schedule:

Payment is to be made within thirty (30) days of receipt of the age report and invoice for each species data set, whichever comes last.

12-8-25

State of New Hampshire
Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that MATSON'S LABORATORY, LLC is a Montana Limited Liability Company registered to transact business in New Hampshire on September 11, 2003. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **448405**
Certificate Number: **0007265809**

IN TESTIMONY WHEREOF,
I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 27th day of August A.D. 2025.

David M. Scanlan
Secretary of State

MATSON'S LABORATORY

August 28, 2025

CERTIFICATE OF VOTE

Carolyn Nistler, the undersigned, hereby certifies that she is the only member of the company known as Matson's Laboratory, LLC. Carolyn Nistler is authorized to sign any and all contracts with the State of New Hampshire, including the Fish and Game Department. Because she is the only member, no other authorization, board vote, or stockholder action is necessary to grant authority to bind the company.

I hereby certify and acknowledge that the State of New Hampshire will rely on this certification as evidence that I have full authority to bind Matson's Laboratory, LLC., and no additional authority is needed.

Signed: _____ Date: 8 28 25

Carolyn Nistler

State of Montana; County of Gallatin

On this 28 day of August 2025, before me Cheryl L. Knobel, the undersigned officer, Carolyn Nistler personally appeared and was satisfactorily proven to be the person whose name is subscribed to the within instrument and acknowledged that she executed the same for the purposes therein contained. In witness whereof, I hereunto set my hand and official seal.

Seal: CHERYL L KNOBEL NOTARY PUBLIC for the State of Montana Residing at Manhattan, Montana My Commission Expires April 5, 2028 SEAL

Cheryl L Knobel

Signature of Notary Public

ANALYSIS FOR WILDLIFE STUDIES
CEMENTUM AGING
TETRACYCLINE BIOMARKER DETECTION
REPRODUCTIVE HISTORY RECONSTRUCTION

135 E Wooden Shoe Lane, Manhattan MT 59741
(406) 258-6286
carolyn@matsonslab.com
www.matsonslab.com

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 08/22/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER

Gallatin Insurance Agency
200 W. Madison Ave
Belgrade, MT 59714

CONTACT NAME: Tessa Fowler
PHONE (A/C, No, Ext): (406)388-7211 FAX (A/C, No): (406)388-1412
E-MAIL ADDRESS: tessa@gallatininsurance.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Sentinel Insurance Company, LTD	11000
INSURER B : Evanston Insurance Company	35378C
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED

Matson's Laboratory LLC
135 E Wooden Shoe Ln
Manhattan, MT 59741

COVERAGES CERTIFICATE NUMBER: 96255149-0 REVISION NUMBER: 12

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY			41SBANN8618	06/02/2025	06/02/2026	EACH OCCURRENCE	$ 1,000,000
	CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 1,000,000
							MED EXP (Any one person)	$ 10,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 2,000,000
	X POLICY PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$ 2,000,000
	OTHER:							$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	$
	ANY AUTO						BODILY INJURY (Per person)	$
	OWNED AUTOS ONLY / SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	HIRED AUTOS ONLY / NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB / OCCUR						EACH OCCURRENCE	$
	EXCESS LIAB / CLAIMS-MADE						AGGREGATE	$
	DED / RETENTION $							$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						PER STATUTE / OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N (Mandatory in NH)	N / A					E.L. EACH ACCIDENT	$
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$
							E.L. DISEASE - POLICY LIMIT	$
B	Professional Liab			MKLV5PEO003455	04/25/2025	04/25/2026	Misc E&O	1,000,000 each claim
							Misc E&O	2,000,000 Aggregate

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

New Hampshire Fish and Game Department
11 Hazen Dr
Concord, NH 03301

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Tessa Fowler (YTF)

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855 Front Street | P.O. Box 4759 | Helena, MT 59604-4759
Phone 800-332-6102 or 406-495-5000 | Fax 406-495-5020
Fraud 888-MT-CRIME or 888-682-7463 | TDD/TTY 406-495-5030
montanastatefund.com | safemt.com

NEW HAMPSHIRE FISH AND GAME DEPARTMENT
11 HAZEN DR
CONCORD NH 03301

Policy #: 03-418753-4
Team: Select
Date: 08/27/2025

INSURED: MATSONS LABORATORY LLC
135 WOODEN SHOE LANE
MANHATTAN MT 59741

CERTIFICATE OF WORKERS' COMPENSATION, OCCUPATIONAL DISEASE AND EMPLOYERS LIABILITY INSURANCE

This certificate is for your information only. It does not create a contract between you and Montana State Fund or change any of the policy terms. The policy includes coverage for all employees as required by Montana law.

Employers Liability is included at the following limits of liability:

$100,000 Bodily Injury By Accident, Each Accident

$100,000 Bodily Injury By Disease, Each Employee

$500,000 Bodily Injury By Disease, Policy Limit

The insured may elect coverage for certain employments. We cannot verify the coverage of such employments. You should verify coverage for these employments with the insured.

The policy period is 07/01/2025 to 07/01/2026. We will attempt to notify you if the policy is cancelled.

When the policy expires, you may request a new certificate through the insured.

cc: MATSONS LABORATORY LLC

MATSON'S LABORATORY
135 Wooden Shoe Lane
Manhattan, MT 59741
Phone/FAX (406) 258-6286
E-mail doscience@matsonslab.com http www.MatsonsLab.com

ESTIMATE
NOT A BILL-DO NOT PAY

Prepared For: Andrew Timmins
New Hampshire FGD
11 Hazen Drive
Concord, NH 03301
andrew.a.timmins@wildlife.nh.gov
603-271-2461

Date: 8/21/2025

Quantity	Species	Assumed Birthdate
1200	**Black Bear PM1**	1-Feb
60	**Bobcat C**	1-Apr
50	**Moose I1**	1-Jun
100	**Fisher PM4**	1-Apr
Total teeth:	**1410**	

Prepare tooth sections for analysis (BB)	$5.40	X	1200	=	$6,480.00	
Prepare tooth sections for analysis (BO, MO, FI)	$6.65	X	210	=	$1,396.50	
Conduct cementum age analysis	$2.20	X	1410	=	$3,102.00	
Additional lab processing or service:						
Age juveniles by inspection	$2.20	X	?	=		as applies
Clean to remove dirt; as needed	$0.85	X	1410	=	$1,198.50	or less as applies
Trim large teeth to fit size limits (BO & MO)	$0.85	X	110	=	$93.50	or less as applies
Black bear reproductive histories	$2.20	X	90	=	$198.00	as applies
Slides & Envelopes **STORE**					$0.00	
Slide boxes:					$0.00	
Estimated total					$US	$12,468.50 ***Estimated cost***
Estimated total (If paying with Credit Card)					$US	$12,967.24 ***Estimated cost***

Thank you for your order

INTERNET ◄► CREDIT CARDS ◄► PROCESSING ◄► SPECIAL SERVICES
SEE OTHER SIDE

THESE ITEMS MAY AFFECT YOUR ORDER. PLEASE REVIEW AND CONTACT US IF APPROPRIATE CHANGES NEED TO BE MADE.

DATE OF ORDER COMPLETION

We are now scheduling most laboratory work a year in advance. As soon as you know approximately how many teeth and when they will be sent for processing, please let us know so the work can be scheduled. Without advance scheduling, completion may take several months longer, and the completion date given on the front side of this form is only a rough approximation.

ASSUMED ANNUAL BIRTHDATE

Matson's uses a species-specific assumed annual birthday for age analysis. A reported cementum age accounts for the birthday in reference to the date of kill. An animal is assumed to have been 1 full year older on the day of its birthday, using the same custom as with the human birthday. If you would rather have us use an assumed birthdate that is different from that indicated at the top of the front side of this form, please notify us.

HISTOLOGICAL CONDITION OF TEETH

Bleaches and other chemicals, autoclaving, and prolonged boiling can cause histological damage. If the teeth of your sample have been exposed to any of these agents, *PLEASE NOTIFY US, DESCRIBING THE TREATMENT.*

PROCESS FAILURES

When the infrequent processing failure occurs, it will be identified in the results you receive from the laboratory. As a precaution, we recommend that *A SECOND TOOTH BE TAKEN AS A BACKUP, WHENEVER POSSIBLE.*

AGE SUMMARY

Our age summary is a bar graph and tabulation of the number of individuals in each class. The average age of the whole sample is given, along with the percentage of cementum ages for which there was the highest "A" reliability. Age data can be summarized by gender, species, management unit, etc. For more information, contact us anytime. Age data from reports of past months or years can be combined and/or compared. Inquire concerning cost.

AGE ANALYSIS PHOTO REFERENCE

The reference is a description of the key characteristics of the cementum model used to age the teeth in your sample. Your tooth sections are used for the photographs that illustrate the model. Representative age classes and sources of possible error are included.

COST SAVINGS FROM STORING MATERIALS INSTEAD OF RETURNING THEM

We can store completed slide preparations and/or tooth envelopes, rather than return them, and save transportation costs. Tooth sections are stored for **5 years**, and envelopes are discarded after 90 days. If you want either of these items stored, *PLEASE NOTIFY US.* Please contact Matson's for permanent archival.

ELECTRONIC DATA TRANSMITTAL

Laboratory processing is simplified when samples are accompanied by an electronic master inventory list. The list needs to be in the same serial order as the tooth packaging, and can be on a diskette or sent as an e-mail attachment. We send completed reports by e-mail, unless we do not have your e-mail address. We use Excel for all of our reports.

INTERNET NEWS FROM MATSON'S LABORATORY

http://www.MatsonsLab.com

Check our web site for information updating the current status of laboratory services and prices, and to supplement our periodic mailings.

CREDIT CARDS

Matson's accepts Master Card and Visa. Credit card charges will be subject to a 4% processing fee.