



State of New Hampshire

DEPARTMENT OF SAFETY
JAMES H. HAYES BLDG. 33 HAZEN DR.
CONCORD, N.H. 03305
(603) 271-2791

EDDIE EDWARDS
ASSISTANT COMMISSIONER

STEVEN R. LAVOIE
ASSISTANT COMMISSIONER

ROBERT L. QUINN
COMMISSIONER

89

August 1, 2025

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

Authorize the Department of Safety, Division of Motor Vehicles to enter into a **retroactive sole source** contract amendment with Thales DIS USA, Inc. (VC# 229901-B001) Austin, TX, by increasing the price limitation by \$85,952.00 from a total of \$7,527,333.00 to a total of \$7,613,285.00 to pay the remaining invoices for the production of drivers licenses and other State issued credentials on the contract that expired January 31, 2025, effective upon Governor and Executive Council approval. The original contract with Marquis Consulting Services, Inc., formerly Marquis ID Systems ("MIDS"), which then became Gemalto and is now known as Thales DIS USA, Inc., was approved by the Governor and Executive Council on June 10, 2015, Item 111, amended on May 2, 2018, Item # 100, May 19, 2021, Item # 93, October 18, 2023, Item #119, and most recently amended by Governor and Executive Council on December 18, 2024, item #125 . **100% Agency Income.**

Funds are available in the following account for SFY2025:

CAT#-DEPT#-AGENCY#-ACTIVITY#-ACCTG UNIT#- DEPT NAME-AGENCY NAME-ACCTG UNIT NAME CLASS CODE-ACCOUNT CODE - CLASS TITLE	SFY 2025	TOTAL
02-23-23-233015-23110000 – Dept. of Safety – DMV – Driver Licensing 103-502664 Contracts for Operational Services	\$85,952.00	\$85,952.00
Total		\$85,952.00

EXPLANATION

This contract amendment is **sole source** because Thales DIS, USA, Inc. owns the only systems authorized by the DMV for the production of driver licenses and other State issued credentials during the months of December 2024 and January 2025. The Division would like to amend its agreement to pay the remaining invoices for the production of State issued credentials which occurred under the contract that expired January 31, 2025. An increase in credentials being purchased due to REAL ID compliance deadlines resulted in higher costs than what was anticipated in previous amendments, and additional funding is needed to pay the remaining invoices. This amendment is **retroactive** as all outstanding invoices were not received until after the contract expiration date.

The Division will not be seeking additional amendments to this contract. As of the end of January 2025, a new credentialing system from a different vendor has been fully implemented, and Thales DIS, USA, Inc. has removed all equipment from DMV sites.

In the event that Agency funds are no longer available, General Funds will not be requested to support this program.

The Department of Safety has determined that the vendor is in good standing with the Secretary of State's Office, has secured the required levels of insurance, and has provided evidence of authority to execute and be bound by the contract. The Department of Safety also requested and received approval from the Commissioner of Department of Information Technology, DoIT No. 2015-072E. Documents supporting these assertions are available at the agency, for review upon request.

Respectfully submitted,



Robert L. Quinn
Commissioner of Safety



STATE OF NEW HAMPSHIRE

DEPARTMENT OF SAFETY, DIVISION OF MOTOR VEHICLES

VISION CARD CREATION SYSTEM

DOS 2015-072

CONTRACT AMENDMENT 5

**STATE OF NEW HAMPSHIRE
VISION CARD CREATION SYSTEM
DOS 2015-072
CONTRACT AMENDMENT 5**

INTRODUCTION

This Agreement (hereinafter called the "Amendment") is by and between Thales DIS USA, Inc., 9442 N Capital of Texas Hwy #100, Austin, TX 78759 (VC# 229901-B001) (hereinafter referred to as "Thales" or "Contractor"), and the State of New Hampshire acting by and through the Department of Safety, Division of Motor Vehicles (DOS).

WHEREAS, pursuant to an Agreement (herein after referred to as the "Agreement"), approved by the Governor and Executive Council, on June 10, 2015, Item # 111, Amendment 1 approved by the Governor and Executive Council on May 2, 2018, Item # 100, Amendment 2 approved by the Governor and Executive Council on May 19, 2021, Item # 93, Amendment 3 approved by Governor and Executive Council on October 18, 2023, Item #119, and Amendment 4 approved by Governor and Executive Council on December 18, 2024, item #125 with Marquis Consulting Services, Inc., formerly Marquis ID Systems ("MIDS"), which then became Gemalto and is now known as Thales DIS USA, Inc., agreed to supply certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the DOS, certain sums as specified therein;

WHEREAS, pursuant to the Agreement Section 18: Amendment and the provisions of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Executive Council.

WHEREAS, the Vendor and the Department have agreed to amend the Agreement in certain respects.

WHEREAS the parties desire to amend the agreement to increase the price limitation,

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties agree as follows:

The Agreement is hereby amended as follows:

1. Amend the following sections of the Contract Agreement by increasing the Price Limitation by \$85,952.00 from \$7,527,333.00 to \$7,613,285.00
 - a. Part 1, General Provisions, block 1.8; and
 - b. Exhibit B, Sections 1.1, and 2.

State of NH Contract
Date: TM
Contractor's Initials
Page

**STATE OF NEW HAMPSHIRE
VISION CARD CREATION SYSTEM
DOS 2015-072
CONTRACT AMENDMENT 5**

This amount not to exceed \$85,952.00 is attributed to an overage of the number of cards produced in the months of December and January for the contract that expired January 31, 2025.

TABLE 2: CONTRACT HISTORY				
CONTRACT AND AMENDMENT NUMBER	AMENDMENT TYPE	G&C APPROVAL DATE	END DATE	CONTRACT AMOUNT
DOIT 2015-072	Original Contract	June 10, 2015, item #111	January 15, 2021	\$3,825,000.00
Amendment 1	Program Changes	May 2, 2018, item #100	December 31, 2021	\$405,000.00
Amendment 2	Increase Price Limitation and End Date	May 19, 2021, Item #93	December 31, 2023	\$2,322,000.00
Amendment 3	Increase Price Limitation and End Date	October 18, 2023, Item #93	December 31, 2024	\$884,333.00
Amendment 4	Increase Price Limitation and End Date	December 18, 2024, Item #125	January 31, 2025	\$91,000.00
Amendment 5	Increase Price Limitation	TBD	January 31, 2025	\$85,952.00
CONTRACT TOTAL				\$7,613,285.00

State of NH Contract
Date: *TW*
Contractor's Initials
Page

**STATE OF NEW HAMPSHIRE
VISION CARD CREATION SYSTEM
DOS 2015-072
CONTRACT AMENDMENT 5**

CONTRACTOR

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council.

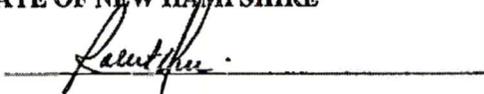
IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written.



Date: June 6, 2025

Executive Vice President: Thales DIS USA, INC.

STATE OF NEW HAMPSHIRE

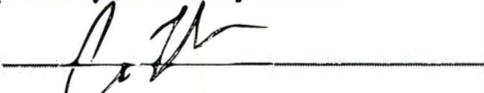


Date: 8/7/2025

Robert Quinn, Commissioner
State of New Hampshire
Department of Safety

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

Approved by the Attorney General



Date: 08/08/2025

State of New Hampshire, Department of Justice

I hereby certify that the foregoing amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: _____ (date of meeting)

Office of the Secretary of State

Date: _____

State of New Hampshire, Department of Administration

State of NH Contract
Date: TW
Contractor's Initials
Page



State of New Hampshire

DEPARTMENT OF SAFETY
JAMES H. HAYES BLDG. 33 HAZEN DR.
CONCORD, N.H. 03305
(603) 271-2791

EDDIE EDWARDS
ASSISTANT COMMISSIONER

STEVEN R. LAVOIE
ASSISTANT COMMISSIONER

ROBERT L. QUINN
COMMISSIONER

November 27, 2024

His Excellency, Governor Christopher T. Sununu
and the Honorable Executive Council
State House
Concord, NH 03301

G&C 125
12-18-2024

Approved

REQUESTED ACTION

Authorize the Department of Safety, Division of Motor Vehicles to amend a **sole source** contract with Thales DIS USA, Inc., 9442 N Capital of Texas Hwy #100, Austin, TX 78759 (VC# 229901-8001) by increasing the price limitation by \$91,000.00 from a total of \$7,436,333.00 to a total of \$7,527,333.00 to provide for the production of drivers licenses and other State issued credentials with an increased cost per card price, and extend the completion date from December 31, 2024 to January 31, 2025. Effective upon Governor and Executive Council approval through January 31, 2025. The original contract, VISION Card Creation System, Contract 2015-072 with Marquis ID Systems was approved by the Governor and Executive Council on June 10, 2015, Item #111, amended by Amendment #1 on May 2, 2018, Item # 100, Amendment #2 on May 19, 2021, Item # 93, and Amendment #3 on October 18, 2023, Item #119, with Marquis Consulting Services, Inc., formerly Marquis ID Systems ("MIDS"), which then became Gemalto and is now known as Thales DIS USA, Inc. **100% Agency Income.**

Funds are available in the following account for SFY2025:

CAT#-DEPT#-AGENCY#-ACTIVITY#-ACCTG UNIT#- DEPT NAME-AGENCY NAME-ACCTG UNIT NAME CLASS CODE-ACCOUNT CODE CLASS TITLE	SFY 2025*	TOTAL
02-23-23-233015-23110000 – Dept. of Safety – DMV – Driver Licensing 103-502664 Contracts for Operational Services	\$91,000	\$91,000.00
Total		\$91,000.00

EXPLANATION

This request is to amend the **sole source** contract with Thales DIS, USA, Inc. to facilitate additional time required to ensure a successful migration to the new credential production system. This credential production system is crucial to the Divisions' mission, ensuring accurate identification, enhancing public safety, and supporting law enforcement efforts such as reducing the risk of fraud as well as providing reliable and timely access to essential services. This extension with Thales DIS, USA, Inc. will prevent service gaps and safeguard the interests of our stakeholders by ensuring a seamless transition to the new system.

In the event that Agency funds are no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Robert L. Quinn
Commissioner of Safety



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

Denis Goulet
Commissioner

September 3, 2024

Robert L. Quinn, Commissioner
Department of Safety
State of New Hampshire
33 Hazen Drive
Concord, NH 03305

Dear Commissioner Quinn:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with Thales DIS USA, Inc., as described below and referenced as DoIT No. 2015-072D.

The purpose of this request is to provide for the production of drivers licenses and other State issued credentials.

The Total Price Limitation shall increase by \$91,000 for a New Total Price Limitation of \$7,527,333, effective upon Governor and Council approval through January 31, 2025.

A copy of this letter must accompany the Department of Safety's submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/jd
DoIT #2015-072D

cc: Ron Reed, IT Manager
Spencer Batchelder, IT Manager
Mark Stewart, IT Manager



State of New Hampshire

DEPARTMENT OF SAFETY
JAMES H. HAYES BLDG. 33 HAZEN DR.
CONCORD, N.H. 03305
(603) 271-2791

EDDIE EDWARDS
ASSISTANT COMMISSIONER

STEVEN R. LAVOIE
ASSISTANT COMMISSIONER

ROBERT L. QUINN
COMMISSIONER

September 19, 2023

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

G&C # 119
10-18-2023

Approved 10-18-2023

REQUESTED ACTION

Authorize the Department of Safety, Division of Motor Vehicles (DMV) to enter into a sole source contract amendment with Thales DIS USA, Inc., (VC#229901-P001) by increasing the price limitation by \$884,333.00 from \$6,552,000.00 to \$7,436,333.00 for the production of driver licenses and to extend the end date from December 31, 2023, to December 31, 2024. The original VISION Card Creation System, Contract 2015-072 with Marquis ID Systems was approved by the Governor and Executive Council on June 10, 2015, Item # 111; Amendment 1 approved by the Governor and Executive Council on May 2, 2018, Item # 100; and Amendment 2 approved by the Governor and Executive Council on May 19, 2021, Item # 93, Marquis Consulting Services, Inc., formerly Marquis ID Systems ("MIDS"), which then became Gemalto and is now known as Thales DIS USA, Inc. Effective upon Governor and Executive Council approval through December 31, 2024. 100% Agency Income.

Funds are available in the SFY2024 and SFY2025 budget with the ability to adjust encumbrances between State Fiscal Years through the Budget Office, if needed and justified.

02-23-23-233015-23110000 - Dept. of Safety - DMV - Driver Licensing	<u>SFY 2024</u>	<u>SFY 2025</u>
103-502664 Contracts for Operational Services	\$442,167.00	\$442,166.00
	Total	\$884,333.00

EXPLANATION

This sole source amendment is necessary for the continued processing of driver licenses as the DMV implements a newly procured solution for driver license production.

The amendment will allow for the continued provision of the necessary workstations, printers, computer hardware, software, and service for the production and issuance of driver licenses and identification cards. Under this contract, the vendor will ensure that all components of the software are continually tested to protect the State's hardware and software and its related data assets.

Card production is estimated to be approximately 350,000 for calendar year 2024. The current cost per card is \$2.25. The cost per card beginning January 1, 2024, is \$2.36. This amendment will extend the contract for an additional one year which will provide adequate time to complete the transition to a new vendor for the card creation system.

Respectfully submitted,

Robert L. Quinn
Commissioner of Safety



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

Denis Goulet
Commissioner

September 18, 2023

Robert L. Quinn, Commissioner
Department of Safety
State of New Hampshire
33 Hazen Drive
Concord, NH 03305

Dear Commissioner Quinn:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with Thales DIS USA, Inc., as described below and referenced as DoIT No. 2015-072C.

The purpose of this request is for the continued provision of the necessary workstations, printers, computer hardware, software, and service for the production and issuance of driver licenses and identification cards.

The Total Price Limitation will increase by \$884,333 for a New Total Price Limitation of \$ 7,436,333 effective upon Governor and Council approval through December 31, 2024.

A copy of this letter must accompany the Department of Safety's submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/jd
DoIT #2015-072C

cc: Ron Reed, IT Manager
Spencer Batchelder, IT Manager



ROBERT L. QUINN
COMMISSIONER OF
SAFETY

State of New Hampshire

DEPARTMENT OF SAFETY
JAMES H. HAYES BLDG, 53 HAZEN DR.
CONCORD, N.H. 03305
(603) 271-2791

GC item 93
5/19/2021

April 20, 2021

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Requested Action

The Department of Safety, Division of Motor Vehicles, requests authorization to enter into a contract amendment with Thales DIS USA, Inc. (VC#229901-P001): PO Box 7247, Philadelphia, PA 19170-8107 for the production of driver license cards by increasing the price limitation by \$2,322,000.00, from \$4,230,000.00 to a not-to-exceed amount of \$6,552,000.00 and by extending the end date from December 31, 2021, to new end date of December 31, 2023, adding an additional two years, as provided for in the contract. The original contract was approved on June 10, 2015 as item #111 and Amendment 1 was approved on May 5, 2018 as item #100. Effective upon Governor and Council approval through December 31, 2023. Funding source: 100% Agency Income (Cost of Collections).

Funds are available in the SFY 2021 operating budget and contingent upon availability and continued appropriations in SFY2022, SFY2023, and SFY 2024 with the ability to adjust encumbrances between State Fiscal Years through the Budget Office, if needed and justified.

02-23-23-233015-23110000 Dept. of Safety - Division of Motor Vehicles - Driver Licensing
103-502664 Contracts for Operational Services

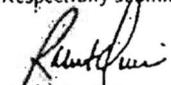
<u>SFY 2021</u>	<u>SFY 2022</u>	<u>SFY 2023</u>	<u>SFY 2024</u>	<u>Total</u>
\$297,000.00	\$810,000.00	\$810,000.00	\$405,000.00	\$2,322,000.00

Explanation

The amendment will allow for the continued provision of the necessary workstations, printers, computer hardware, software, and service for the production and issuance of driver licenses and identification cards. Under this contract, the vendor will ensure that all components of the software are continually tested to protect the State's hardware and software and its related data assets. Card production is estimated to be approximately 132,000 additional cards for SFY 2021; 360,000 cards for SFYs 2022 and 2023; and approximately 180,000 cards for half of SFY 2024. The cost per card is \$2.25. The implementation of the Enhanced Driver License (EDL) anticipated for SFY 2022 will cause an increase in card production as well.

This amendment will extend the contract for an additional two years as provided for in the contract. During this period of time, the DMV intends to issue a Request for Proposal for a new VISION Card Creation System. Thales DIS USA, Inc. was formerly known as Marquis Consulting Services, Inc. and also as Gemalto.

Respectfully submitted,


Robert L. Quinn
Commissioner of Safety



Denis Goulet
Commissioner

STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doi

January 5, 2021

Robert L. Quinn
Commissioner of Safety
Department of Safety
33 Hazen Drive
Concord, NH 03305

Dear Commissioner Quinn:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with Thales DIS USA, Inc. (f.k.a. Marquis Consulting Services, Inc.), of Austin, TX as described below and referenced as DoIT No. 2015-072B.

The purpose of this request is for the vendor, to continue to provide a full set of services to maintain and support the Driver's Licensing Management system and current card production systems for the Department of Safety, Division of Motor Vehicles.

The funding amount for this amendment is \$2,322,000.00, increasing the current contract from \$4,230,000.00 to \$6,552,000.00, and by extending the completion date to December 31, 2023 from the original completion date of December 31, 2021. This amendment shall become effective upon Governor and Executive Council approval through December 31, 2023.

A copy of this letter should accompany the Department of Safety's submission to the Governor and Executive Council for approval.

Sincerely,

A handwritten signature in black ink that reads "Denis Goulet".

Denis Goulet

DG/kaf
DoIT #2015-072B
RID: N/A
cc: Ron Reed, IT Manager, DoIT

MV-DL-11-2017-01



State of New Hampshire

DEPARTMENT OF SAFETY
OFFICE OF THE COMMISSIONER
33 HAZEN DR. CONCORD, NH 03305
603/271-2791

JOHN J. BARTHELMES
COMMISSIONER

RQ# 182447

March 12, 2018

GC# 100
05-02-2018

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Requested Action

Authorize the Department of Safety, Division of Motor Vehicles to enter into a retroactive contract amendment with Marquis Consulting Services, Inc., formerly Marquis ID Systems, Inc. (VC#167867-B001) Austin, Texas, by increasing the price limitation by \$405,000.00, from \$3,825,000.00 to a not-to-exceed total of \$4,230,000.00, and by extending the end date from January 15, 2021 to December 31, 2021. All other terms and conditions of the original contract, approved by the Governor and Executive Council on June 10, 2015, as item # 111, remain in full force and effect. Effective upon Governor and Executive Council approval for the period of February 1, 2017 through December 31, 2021. Funding source: 100% Agency Income (Cost of Collections).

Funds are anticipated to be available as follows in SFY 2022 contingent upon availability and continued appropriations with the ability to adjust between state fiscal years through the Budget Office, if needed and justified.

02-23-23-233015-23110000	Dept. of Safety – Division of Motor Vehicles – Driver Licensing	<u>SFY 2022</u>
103-502664	Contracts for Operational Services	\$405,000.00

Explanation

This amendment is retroactive due to delays in the implementation of VISION that required additional work by the vendor. The amendment aligns the end date of the existing contract with Marquis Consulting Services with the revised VISION implementation date of October 11, 2017 and provides payment for additional services provided. Marquis agreed to maintain current card production systems from February 2017 through October 2017 to ensure that license production was not impacted by the VISION system implementation delay. This amendment includes one-time payments for these services as well as implementation of Real ID compliant license production. The amendment also funds the production of Enhanced Driver Licenses (EDLs) at an additional cost of \$1.35 per card. EDLs allow holders to travel in and out of the United States to Mexico, Canada and the Caribbean by land or by sea without a Passport. By extending this contract through December 31, 2021, the Division of Motor Vehicles extends the previously negotiated per card rates for an additional 12 months.

Respectfully submitted,

John J. Barthelmes
Commissioner of Safety



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

Denis Goulet
Commissioner

March 14, 2018

John J. Barthelmes, Commissioner
Department of Safety
State of New Hampshire
23 Hazen Drive
Concord, NH 03301

Dear Commissioner Barthelmes:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with Marquis Consulting Services, Inc., of Austin, TX as described below and referenced as DoIT No. 2015-072A.

The purpose of this request is for the vendor, Marquis Consulting Services, Inc., to continue to provide a full set of services to maintain current card production systems for the Department of Safety, Division of Motor Vehicles. This amendment includes one-time payments for services provided due to the VISION system implementation delay and the implementation of Real ID compliant license production. The amendment also funds the production of Enhanced Driver Licenses (EDLs) at an additional cost of \$1.35 per card. EDLs allow holders to travel in and out of the United States by land or by sea without a Passport.

The funding amount for this amendment is \$405,000, increasing the current contract from \$3,825,000 to \$4,230,000. This amendment extends the contract end date by twelve months to align with other Vision related projects. The contract shall become effective upon Governor and Council approval through December 31, 2021.

A copy of this letter should accompany the Department of Safety's submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/ik
DoIT #2015-072A

cc: Scott Hopkins, IT Manager, DoIT

MV-DL-04-2015 01



State of New Hampshire

DEPARTMENT OF SAFETY
OFFICE OF THE COMMISSIONER

33 HAZEN DR. CONCORD, NH 03305
603/271-2791

JOHN J. BARTHELMES
COMMISSIONER

GC# 111

06-10-2015

May 26, 2015

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

Requested Action

Pursuant to RSA 263:1 "License Required", authorize the Department of Safety, Division of Motor Vehicles, to enter into a contract with Marquis ID Systems (VC#167867-B001) in Fort Wayne, Indiana, in an amount not to exceed \$3,825,000.00, for the continued provision of necessary workstations, printers, computer hardware, software, and service to produce and issue driver licenses and identification cards. Effective upon Governor and Council approval through January 15, 2021, with an option to renew for one two-year extension. Funding Source: 100% Agency Income.

Funds are anticipated to be available in the SFY2016/SFY2017 operating budget and contingent upon the availability and continued appropriations in SFY2018 through SFY2021 with authority to adjust between fiscal years through the Budget Office if needed and justified.

02-23-23-233015-23110000 Dept. of Safety – Division of Motor Vehicles – Driver Licensing
103-502664 Contracts for Operational Services

<u>SFY2016</u>	<u>SFY2017</u>	<u>SFY2018</u>	<u>SFY2019</u>	<u>SFY2020</u>	<u>SFY2021</u>	<u>TOTAL</u>
\$292,500.00	\$810,000.00	\$810,000.00	\$810,000.00	\$810,000.00	\$292,500.00	\$3,825,000.00

Explanation

The contract will allow for the continued provision of the necessary workstations, printers, computer hardware, software, and service for the production and issuance of driver licenses and identification cards. Under this contract, the vendor will ensure that all components of the software are continually tested to protect the State's hardware and software and its related data assets. Card production is estimated to be 130,000 cards for approximately half of SFYs 2016 and 2021 and approximately 360,000 in each full SFY through SFY 2020. The reduction of cards manufactured in SFYs 2016 and 2021 is also due to change over from a four-year license to a five-year license. The cost per card will decrease from the current cost of \$2.657 to \$2.25 per card.

The State of New Hampshire, acting through the Department of Safety (DOS), Division of Motor Vehicles (DMV), released a Request for Proposal (RFP #2015-072) to the State of NH website. The RFP was posted to the State's website, http://admin.state.nh.us/purchasing/bids_posted/dte.asp on January 13, 2015, with proposals due no later than March 10, 2015. A vendor conference was held on February 4, 2015 with seven (7) potential bidders attending.

As a result of the RFP issuance and the vendor conference, three (3) potential vendors submitted proposals by the submission deadline date. After review of the proposals and vendor presentations, the contract was awarded to Marquis ID Systems (MIDS), who had the highest overall score and the lowest cost to the state.

RFP 2015-072 was scored utilizing an average of individual scores from a six-person evaluation committee. MIDS proposal offered the lowest cost to the State of New Hampshire. The scoring committee consisted of Richard C. Bailey, Director, DMV; William Joseph, Deputy Director, DMV; Robert Lussier, Administrator III, DMV; Thomas Chagnon, Information Technology

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
May 26, 2015
Page 2 of 2

Manager, DMV; Jeff Oberdank, Supervisor of the Driver Licensing Bureau, DMV; and Susan Hubschmann, Assistant
Supervisor of the Bureau of Operations, DMV.

Respectfully submitted,


John J. Barthelmes
Commissioner of Safety



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doiit

Denis Goulet
Commissioner

May 21, 2015

John J. Barthelmes
Commissioner
Department of Safety
33 Hazen Drive
Concord, NH 03305

Dear Commissioner Barthelmes:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your request to enter into a contract with Marquis ID Systems (Marquis), as described below and referenced as DoIT No. 2015-072.

The purpose of this contract is to procure a full set of services that will capture images, produce American Association of Motor Vehicle Administrators (AAMVA) compliant credentials (permanent and temporary cards), integrate with Vision our Driver's Licensing management system and provide support for workstations and a central production environment to produce Driver's Licenses and other similar State issued cards. The cost of this project is not to exceed \$3,825,000. The contract term is from Governor and Executive Council approval through January 15, 2021.

A copy of this letter should accompany the Department of Safety submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/dcp
DOS 2015-072

cc: David Perry, Contracts Manager, DoIT