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State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

25 Capitol Street

Concord, New Hampshire 03301

(603) 271-3201 | Office@das.nh.gov

Charles M. Arlinghaus
Commissioner

Catherine A. Keane
Deputy Commissioner

Sheri L. Rockburn
Assistant Commissioner

May 13, 2025

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council

State House
Concord, New Hampshire 03301

REQUESTED ACTION

1) Authorize the Division of Public Works Design and Construction to enter into a contract Fulcrum Associates LLC. (VC#281079), 5 Tech Circle, Amherst, NH 03031, for a total price not to exceed \$8,382,971, for Project Number 81337R-D Veterans Home Building Addition. This contract is effective upon Governor and Council approval through the completion of construction administration services, estimated to be May 29, 2026, unless extended in accordance with the contract terms. **65% Federal Funds, 35% Capital Funds**

2) Further authorize that a contingency in the amount of \$408,993.40 be approved for unanticipated site expenses. **65% Federal Funds, 35% Capital Funds**

3) Further authorize the amount of \$241,000 be approved for payment to the Department of Administrative Services, Division of Public Works Design and Construction (VC#311152), for project management and engineering services. **65% Federal Funds, 35% Capital Funds**

Funding is available in the NH Veterans Home's account as follows:

	<u>FY 2025</u>
030-043-75490000 15-220:1-XVII – A LEDU Build	
043-500162 – Contract	\$ 8,382,971.00
043-500162 – Contingency	\$ 408,993.40
043-500162 – DPW Fees	<u>\$ 241,000.00</u>
Project Total	\$ 9,032,964.40

EXPLANATION

The project includes procurement of all materials and labor to construct the 13,000SF single story addition to the New Hampshire Veteran's Home located in Tilton, NH. The building addition will provide 20 patient rooms, exam room, activity area, tub/shower room, nurse's station, and quiet room.

The Veterans Home is licensed for 250 long term care beds and with this project, they do not intend to increase their capacity. This project will provide for the construction of an addition to the existing Tarr

North and Welch units. The project scope is being changed from the 3rd floor LEDU addition to a 1st floor addition. This project will include a reallocation of beds enabling the NH Veterans Home to move the twenty double occupancy rooms into single occupancy to promote better infection control practices as well as improve quality of life. With their current configuration four residents use the same bathroom. The proposed rooms are designed using current VA design standards to allow for more appropriate accommodations.

In addition, 9 of the 20 rooms are designed to accommodate Persons-of-Size/Bariatric patients. Those rooms have further increased clearances and lifts which will greatly benefit the resident and staff experience. It is anticipated that the population of residents meeting these criteria will increase and there are not currently any rooms on campus that were fully designed with this demographic in mind.

A public bid opening was held on February 25, 2025. Five (5) bid proposals were received and the contract was awarded to the lowest qualified bidder. The low bid is 22% under the Department estimate. The Design Team met with the Contractor to evaluate their bid and figure out why their price is so low. It was determined that the Contractor omitted certain portions of work and included pricing for alternative products that were not specified. After sorting through the discrepancies, the Contractor agreed to honor their low price and provide the scope of work outlined in the design documents at no added cost to the State.

The agreement has been approved by the Attorney General as to form and execution; and the Department of Administrative Services has certified that the necessary funds are available. Copies of the fully executed agreement are on file at the Secretary of State's Office and the Department of Administrative Services – Division of Public Works Design and Construction.

Respectfully submitted,



Charles M. Arlinghaus,
Commissioner

Department Estimate:	\$ 10,628,937
Low Base Bid (without Alternates):	\$ <u>8,382,971</u>
Under Estimate:	\$ 2,245,966



Division of Public Works

ABC Bid Data

TILTON
81337RD
81337RD

PROJECT: TILTON
STATE PROJECT NUMBER: 81337RD
FED. PROJECT NUMBER: 81337RD
DATE BIDS OPEN: February 26, 2025,
SCOPE OF WORK: VETERANS HOME BUILDING ADDITION
COMPLETION DATE: May 29, 2026
LOCATION: Belknap

Awarded To:

Amount: \$0.00

Award Date:

Certified by:

Director of Project Development

Summary of Bidders

Contractor	Bid Amount	Rank
FULCRUM ASSOCIATES LLC 5 TECH CIRCLE, AMHERST NH 03031	\$8,382,971.00	A
ABERTHAW CONSTRUCTION CO INC 672 SUFFOLK STREET, SUITE 200, LOWELL MA 01854-3608	\$9,457,466.00	B
TURNSTONE CORPORATION 479 NASHUA STREET, MILFORD NH 03055-3705	\$9,536,410.00	C
HUTTER CONSTRUCTION CORPORATION 810 TURNPIKE ROAD, NEW IPSWICH NH 03071	\$10,041,625.00	D

BID AWARD

Award To: Fulcrum Associates, Inc.
 Contract Award: \$ 8,382,971.00
 Negotiated: Yes/No?: NO
 Alternates: Yes/No?: NO
 Using Agency: NH Vets Home
 Authorized By: [Signature]
 Date: 04292025

Item 901: \$ 802,530.00	Item 906: \$ 62,240.00
Item 902: \$ 569,350.00	Item 907: \$ 519,000.00
Item 903: \$ 11,800.00	Item 908: \$
Item 904: \$ 6,214,948.00	Item 909: \$
Item 905: \$ 203,103.00	Item 910: \$

BASE BID TOTAL: \$ 8,382,971.00

Alternate #1: \$	Alternate #6: \$
Alternate #2: \$	Alternate #7: \$
Alternate #3: \$	Alternate #8: \$
Alternate #4: \$	Alternate #9: \$
Alternate #5: \$	Alternate #10: \$

GRAND TOTAL: \$ 8,382,971.00



Division of Public Works

ABC Bid Data

TILTON
81337RD
81337RD

Item No.	Description	Unit	Quantity	PS&E		FULCRUM ASSOCIATES LLC 5 TECH CIRCLE AMHERST, NH 03031		ABERTHAW CONSTRUCTION CO INC 672 SUFFOLK STREET LOWELL, MA 01854-3608	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

901	GENERAL CONDITIONS, BOND, INSURANCE, PERMIT, OVERHEAD	U	1.00	\$1,695,214.00	\$1,695,214.00	\$802,530.00	\$802,530.00	\$1,079,775.00	\$1,079,775.00
902	SITE WORK	U	1.00	\$923,043.41	\$923,043.41	\$569,350.00	\$569,350.00	\$520,300.00	\$520,300.00
903	DEMOLITION AND REMOVAL	U	1.00	\$14,189.54	\$14,189.54	\$11,800.00	\$11,800.00	\$16,800.00	\$16,800.00
904	CONSTRUCT BUILDING ADDITION	U	1.00	\$6,843,558.05	\$6,843,558.05	\$6,214,948.00	\$6,214,948.00	\$7,068,651.00	\$7,068,651.00
905	EQUIPMENT	U	1.00	\$571,692.00	\$571,692.00	\$203,103.00	\$203,103.00	\$190,700.00	\$190,700.00
906	ALLOWANCE FOR LIBERTY UTILITIES NATURAL GAS PAYMENT	\$	62,240.00	\$1.00	\$62,240.00	\$1.00	\$62,240.00	\$1.00	\$62,240.00
907	ALLOWANCE FOR UNFORESEEN CONDITIONS AND/OR OWNER-INITIATED CHANGES	\$	519,000.00	\$1.00	\$519,000.00	\$1.00	\$519,000.00	\$1.00	\$519,000.00

Totals:				\$10,628,937.00	\$10,628,937.00	\$8,382,971.00	\$8,382,971.00	\$9,457,466.00	\$9,457,466.00
Alt. Totals:									
Totals:				\$10,628,937.00	\$10,628,937.00	\$8,382,971.00	\$8,382,971.00	\$9,457,466.00	\$9,457,466.00



Division of Public Works

ABC Bid Data

TILTON

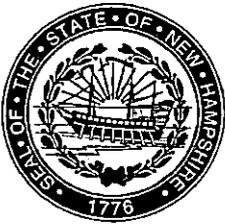
81337RD

81337RD

Item No.	Description	Unit	Quantity	PS&E		TURNSTONE CORPORATION 478 NASHUA STREET MILFORD, NH 03055-3705		HUTTER CONSTRUCTION CORPORATION 810 TURNPIKE ROAD NEW IPSWICH, NH 03071	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

901	GENERAL CONDITIONS, BOND, INSURANCE, PERMIT, OVERHEAD	U	1.00	\$1,695,214.00	\$1,695,214.00	\$467,000.00	\$467,000.00	\$663,406.00	\$663,406.00
902	SITE WORK	U	1.00	\$923,043.41	\$923,043.41	\$710,600.00	\$710,600.00	\$633,150.00	\$633,150.00
903	DEMOLITION AND REMOVAL	U	1.00	\$14,189.54	\$14,189.54	\$15,250.00	\$15,250.00	\$13,650.00	\$13,650.00
904	CONSTRUCT BUILDING ADDITION	U	1.00	\$6,843,558.05	\$6,843,558.05	\$7,515,070.00	\$7,515,070.00	\$7,889,516.00	\$7,889,516.00
905	EQUIPMENT	U	1.00	\$571,692.00	\$571,692.00	\$247,250.00	\$247,250.00	\$260,663.00	\$260,663.00
906	ALLOWANCE FOR LIBERTY UTILITIES NATURAL GAS PAYMENT	\$	62,240.00	\$1.00	\$62,240.00	\$1.00	\$62,240.00	\$1.00	\$62,240.00
907	ALLOWANCE FOR UNFORESEEN CONDITIONS AND/OR OWNER-INITIATED CHANGES	\$	519,000.00	\$1.00	\$519,000.00	\$1.00	\$519,000.00	\$1.00	\$519,000.00
Totals:					\$10,628,937.00		\$9,536,410.00		\$10,041,625.00
Alt. Totals:									
Totals:					\$10,628,937.00		\$9,536,410.00		\$10,041,625.00



Division of Public Works

ABC Bid Data

TILTON
81337RD
81337RD

Item No.	Description	Unit	Quantity	PS&E		LOUREIRO BUILDING CONSTRUCTION LLC 100 NORTHWEST DRIVE PLAINVILLE, CT 06062		Unit Price	Total
				Unit Price	Total	Unit Price	Total		

Items

901	GENERAL CONDITIONS, BOND, INSURANCE, PERMIT, OVERHEAD	U	1.00	\$1,695,214.00	\$1,695,214.00	\$937,802.00	\$937,802.00		
902	SITE WORK	U	1.00	\$923,043.41	\$923,043.41	\$631,831.00	\$631,831.00		
903	DEMOLITION AND REMOVAL	U	1.00	\$14,189.54	\$14,189.54	\$40,224.00	\$40,224.00		
904	CONSTRUCT BUILDING ADDITION	U	1.00	\$6,843,558.05	\$6,843,558.05	\$7,911,405.00	\$7,911,405.00		
905	EQUIPMENT	U	1.00	\$571,692.00	\$571,692.00	\$347,691.00	\$347,691.00		
906	ALLOWANCE FOR LIBERTY UTILITIES NATURAL GAS PAYMENT	\$	62,240.00	\$1.00	\$62,240.00	\$1.00	\$62,240.00		
907	ALLOWANCE FOR UNFORESEEN CONDITIONS AND/OR OWNER-INITIATED CHANGES	\$	519,000.00	\$1.00	\$519,000.00	\$1.00	\$519,000.00		
Totals:					\$10,628,937.00		\$10,450,193.00		
Alt. Totals:									
Totals:					\$10,628,937.00		\$10,450,193.00		



Division of Public Works

PS&E Comparison

TILTON
81337RD
81337RD

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
Items								
901	GENERAL CONDITIONS, BOND, INSURANCE, PERMIT, OVERHEAD	U	1.00	\$802,530.00	\$802,530.00	\$1,695,214.00	\$1,695,214.00	(\$892,684.00)
902	SITE WORK	U	1.00	\$569,350.00	\$569,350.00	\$923,043.41	\$923,043.41	(\$353,693.41)
903	DEMOLITION AND REMOVAL	U	1.00	\$11,800.00	\$11,800.00	\$14,189.54	\$14,189.54	(\$2,389.54)
904	CONSTRUCT BUILDING ADDITION	U	1.00	\$6,214,948.00	\$6,214,948.00	\$6,843,558.05	\$6,843,558.05	(\$628,610.05)
905	EQUIPMENT	U	1.00	\$203,103.00	\$203,103.00	\$571,692.00	\$571,692.00	(\$368,589.00)
906	ALLOWANCE FOR LIBERTY UTILITIES NATURAL GAS PAYMENT	\$	62,240.00	\$1.00	\$62,240.00	\$1.00	\$62,240.00	\$0.00
907	ALLOWANCE FOR UNFORESEEN CONDITIONS AND/OR OWNER-INITIATED CHANGES	\$	519,000.00	\$1.00	\$519,000.00	\$1.00	\$519,000.00	\$0.00
Total:					\$8,382,971.00		\$10,628,937.00	(\$2,245,966.00)



Division of Public Works

Bid Report

The undersigned, hereinafter referred to as principal or bidder, hereby proposes to furnish all materials and perform all labor necessary to complete the work described in the caption hereof, in accordance with the plans, current Standard Specifications, and special provisions, for the prices set for in the Total Bid. Failure to complete and submit this bid in its entirety or falsification of bid documents will result in the entire proposal being considered irregular and may be rejected by the Department of Administrative Services, Division of Public Works. Plans and specifications on this project cannot be transferred to any other firm or organization for the purpose of submitting a bid as a general contractor without the knowledge and authority of the department. Those who sign (manually and electronically) and the firm for which they are authorized to sign, do so under the penalty of perjury as specified by the laws of the United States and the State of New Hampshire.

Federal Contract Number: 81337RD TILTON.

Contractor Profile

Firm	FULCRUM ASSOCIATES LLC
Contractor ID	281079
Address	5 TECH CIRCLE AMHERST NH 03031
Phone	(603)673-3200
FAX	
E-Mail	kcarroll@fulcrum-nh.com
Authorized Signature:	<i>Isl Adam Stillson</i>

Bid Bond

Verified

Auth Code/Check#	SNH0121625032
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Receipt of Addenda

Sequence	Date	
1	02/06/2025	Yes
2	02/06/2025	Yes
3	02/07/2025	Yes
4	02/21/2025	Yes

**Department of Administrative Services, Division
of Public Works**

Total Bid for Award Consideration

Proposal

\$8,382,971.00

Contract Number: 81337RD

Bid Opening Date: 26-Feb-2025

Contract Name: TILTON

Project Funding: Federal

Proposal For: 281079 - FULCRUM ASSOCIATES LLC

Items

Seq#	Item #	Description	Unit	Quantity	Unit Price	Extended Price
1	901	GENERAL CONDITIONS, BOND, INSURANCE, PERMIT, OVERHEAD	U	1.000	\$802,530.00	\$802,530.00
2	902	SITE WORK	U	1.000	\$569,350.00	\$569,350.00
3	903	DEMOLITION AND REMOVAL	U	1.000	\$11,800.00	\$11,800.00
4	904	CONSTRUCT BUILDING ADDITION	U	1.000	\$6,214,948.00	\$6,214,948.00
5	905	EQUIPMENT	U	1.000	\$203,103.00	\$203,103.00
6	906	ALLOWANCE FOR LIBERTY UTILITIES NATURAL GAS PAYMENT	\$	62,240.000	\$1.00	\$62,240.00
7	907	ALLOWANCE FOR UNFORESEEN CONDITIONS AND/OR OWNER-INITIATED CHANGES	\$	519,000.000	\$1.00	\$519,000.00

Total for Category Items \$8,382,971.00

Total Bid for Award Consideration \$8,382,971.00

Proposal

Proposal Of

FULCRUM ASSOCIATES LLC
5 TECH CIRCLE, AMHERST NH, 03031

to furnish and deliver all materials and to perform all work in accordance with the Contract of the State of New Hampshire, Department of Administrative Services, Division of Public Works for which proposals will be received until 2:00:00 PM, Prevailing Time on Wednesday, February 26, 2025. Said project being situated as follows:

VETERANS HOME BUILDING ADDITION

Department of Administrative Services, Division of Public Works
John O. Morton Building
P. O. Box 483
Concord, NH 03302-0483

Commissioner:

In accordance with the advertisement of the Department of Administrative Services, Division of Public Works inviting proposals for the project hereinbefore named and in conformity with the Plans and Specifications on file in the office of the Department of Administrative Services, Division of Public Works, I/WE hereby certify that I AM/WE ARE the only person, or persons, interested in this proposal as principals; that this proposal is made without collusion with any person, firm or corporation; that an examination has been made of the Plans, of the Standard Specifications, of the Standard Plans-Book, of the Proposal, and applicable addendums, including but not restricted to the Special Attentions, Supplemental Specifications, and Special Provisions attached thereto, and also that an examination has been made of the site of the work; and I, or we, propose to furnish all necessary machinery, equipment, tools, labor and other means of construction, and to furnish all materials specified in the manner and at the time prescribed; and understand that the quantities of work as shown herein are approximate only and are subject to increase or decrease, and further understand that all quantities of work whether increased or decreased are to be performed at the following prices:

I acknowledge, understand, and accept these terms and conditions.

Yes No

Signature Is/ Adam Stillson

SIGN-FED

It is further proposed:

To execute the Contract and begin work within 10 days from the date specified in the "Notice to Proceed" and to prosecute said work so as to complete the Project and its appurtenances on or before May 29, 2026.

To furnish a Contract Bond in the amount of 100 per cent of the Contract award, as security for the construction and completion of the Project and its appurtenances in accordance with the Plans, Specifications and Contract. The Contractor's attention is called to section 103.05 of the Standard Specifications which reads, in part, as follows: "Unless specifically waived in the Proposal, upon execution of the Contract, the successful Bidder shall furnish the Department a surety bond or bonds equal to the sum of the Contract amount. The form of the bonds(s) shall be acceptable to the Department and the bonding Company issuing the bond(s) shall be licensed to transact business in the State of New Hampshire, and ..."

To certify that the Bidder, in accordance with the requirements of 103.06 and 108.01, intends to sublet, assign, sell, transfer or otherwise dispose of one or more portions of the work and (1) has contacted the appropriate listed disadvantaged businesses and afforded such disadvantaged businesses equal consideration with non-disadvantaged business for all work the Bidder currently proposes to sublet, assign, sell, transfer or otherwise dispose of, (2) may contact additional appropriate disadvantage businesses and will afford such businesses equal consideration with non-disadvantaged businesses for all work the Bidder in the future proposes to sublet, assign, sell, transfer or otherwise dispose of, and (3) will complete enclosed "DISADVANTAGED BUSINESS ENTERPRISE COMMITMENT FORM" and Letters of Intent for each disadvantaged business. The name of the person in the Bidder's organization who has been designated as the liaison officer to administer the disadvantaged business enterprise program is:

FULCRUM ASSOCIATES LLC

To guarantee all of the work performed under this Contract to be done in accordance with the Specifications and in good and workmanlike manner, and to renew or repair any work which may be rejected, due to defective materials or workmanship, prior to final completion and acceptance of the project.

Enclosed herewith find certified check or bid bond in the amount of 5% OF THE BID TOTAL made payable to the "Treasurer, State of New Hampshire," as a proposal guarantee which it is understood will be forfeited in the event the Contract is not executed, if awarded by the Department to the undersigned.

I acknowledge, understand, and accept these terms and conditions.

Yes No

Signature Isl Adam Stillson

Debarment, Suspension, and Others

Certification Regarding Debarment, Suspension, and Other Responsibility Matters - Primary Covered Transactions.

(1). The prospective primary participant certifies to the best of its knowledge and belief, that it and all its principals: (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency; (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (1) (b) of this certification and (d) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default. (2). Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

I acknowledge, understand, and accept these terms and conditions.

Yes No

Signature Isl Adam Stillson

Contract Affidavit

I/We declare under penalty of perjury under the laws of the United States and the State of New Hampshire that, in accordance with the provisions of Title 23 USC, Section 112(c), have not either directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with this Proposal.

I acknowledge, understand, and accept these terms and conditions.

Yes No

Signature Isl Adam Stillson



FULCASS-01

KATHY1

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
5/8/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The Davis Agency, LLC 24 Warren Street Concord, NH 03301	CONTACT NAME: Kathleen Pettit PHONE (A/C, No, Ext): (603) 715-8684 FAX (A/C, No): E-MAIL ADDRESS: kathy@thedavisagency.com
	INSURER(S) AFFORDING COVERAGE
INSURED Fulcrum Associates, LLC 5 Tech Circle Amherst, NH 03031	INSURER A: Sentry Insurance NAIC # 24988
	INSURER B:
	INSURER C:
	INSURER D:
	INSURER E:
	INSURER F:

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER:	X		A0226381005	11/1/2024	11/1/2025	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			A0226381001	11/1/2024	11/1/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0	X		A0226381007	11/1/2024	11/1/2025	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 Prod/Comp. Ops. \$ 10,000,000
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	A0226381006	11/1/2024	11/1/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Workers Compensation: 3A States - NH, MA, ME, VT, CT.

RE: Veterans Home Building Addition - 139 Winter Street, Tilton, NH - (81337R) (Contract D). It is agreed and understood that the State of New Hampshire, it's agencies and it's agents and employees are included as additional insureds on General Liability and Umbrella for ongoing and completed operations when required by written contract.

CERTIFICATE HOLDER State of New Hampshire c/o Department of Administrative Services 7 Hazen Drive, Room 250 Concord, NH 03302	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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EVIDENCE OF PROPERTY INSURANCE

DATE (MM/DD/YYYY)
5/12/2025

THIS EVIDENCE OF PROPERTY INSURANCE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE ADDITIONAL INTEREST NAMED BELOW. THIS EVIDENCE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS EVIDENCE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE ADDITIONAL INTEREST.

AGENCY Cross Insurance-Manchester 1100 Elm Street Manchester NH 03101		PHONE (AC No. Ext.) (603) 669-3218 COMPANY Selective Insurance Co. of America 40 Wantage Avenue Branchville NJ 07890-1000	
FAX (AC No.) (603) 643-4331 E-MAIL ADDRESS: manch.certs@crossagency.co		AGENCY CUSTOMER ID #: 00708929	
CODE: _____ SUB CODE: _____		LOAN NUMBER _____ POLICY NUMBER 8 2673100	
INSURED Fulcrum Associates, LLC *See remarks for full named insd 5 Tech Circle Amherst NH 03301		EFFECTIVE DATE 5/8/2025	EXPIRATION DATE 2/11/2026
		CONTINUED UNTIL TERMINATED IF CHECKED <input type="checkbox"/>	
THIS REPLACES PRIOR EVIDENCE DATED:			

PROPERTY INFORMATION

LOCATION/DESCRIPTION
 Loc# 00001/Bldg# 00001
 139 Winter Street
 Tilton, NH 03276

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS EVIDENCE OF PROPERTY INSURANCE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

COVERAGE INFORMATION

COVERAGE / PERILS / FORMS	AMOUNT OF INSURANCE	DEDUCTIBLE
Job Specific Builders Risk New- special form	8,382,971	5,000
Temporary Location	250,000	5,000
Job Specific Soft costs	250,000	5,000
Transit limit	250,000	5,000

REMARKS (including Special Conditions)

Full named insured: Fulcrum Associates, LLC; State of NH Dept of Administrative Services, any and all subs; and any other party with a financial interest in the project

CANCELLATION
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

ADDITIONAL INTEREST

NAME AND ADDRESS phyllis.c.jouvelakas@dot.nh.gov State of New Hampshire c/o Dept of Administrative Services 7 Hazen Drive PO Box 483 Concord, NH 03302	MORTGAGEE LOSS PAYEE	ADDITIONAL INSURED <input checked="" type="checkbox"/> Waiver of Subrogation
	LOAN # _____ AUTHORIZED REPRESENTATIVE J St. Croix, AAI, CRIS/J <i>John P. ...</i> AAI, CRIS	



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
05/07/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

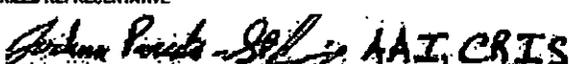
PRODUCER Cross Insurance-Manchester 1100 Elm Street Manchester NH 03101		CONTACT NAME: Linda Dacey, CIC PHONE (A/C, No, Ext): (603) 669-3218 FAX (A/C, No): (603) 645-4331 E-MAIL ADDRESS: manch.certs@crossagency.com	
		INSURER(S) AFFORDING COVERAGE	
		INSURER A: Market American Ins Co	NAIC #: 28932
		INSURER B:	
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	

COVERAGES **CERTIFICATE NUMBER:** 25-28 OCP **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY			OCPMAR0002255	05/05/2025	02/11/2026	EACH OCCURRENCE	\$ 2,000,000	
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	
	GEN'L AGGREGATE LIMIT APPLIES PER:							MED EXP (Any one person)	\$
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC						PERSONAL & ADV INJURY	\$	
	OTHER:						GENERAL AGGREGATE	\$ 4,000,000	
	UMBRELLA LIAB						PRODUCTS - COM/PROP AGG	\$	
	EXCESS LIAB							\$	
	DED						RETENTION \$	\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						PER STATUTE	OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.L. EACH ACCIDENT	\$	
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	\$	
							E.L. DISEASE - POLICY LIMIT	\$	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Project: Tilton, Project No. 81337RD

CERTIFICATE HOLDER		CANCELLATION	
The State of New Hampshire c/o Department of Administrative Services 7 Hazen Drive, Room 250 Concord NH 03302		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.	
		AUTHORIZED REPRESENTATIVE 	

SOLE OFFICER CERTIFICATION OF AUTHORITY

I, Daryl Luter, hereby certify that I am the Sole Officer of
Fulcrum Associates, LLC a limited liability company under RSA 304-C.
(Name of LLC)

I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person listed above currently occupies the position indicated and that they have full authority to bind the LLC and that this authorization shall remain valid for thirty (30) days from the date of this Corporate Resolution.

DATED: May 8, 2025

ATTEST: Daryl Luter, President
(Name and Title)



State of New Hampshire

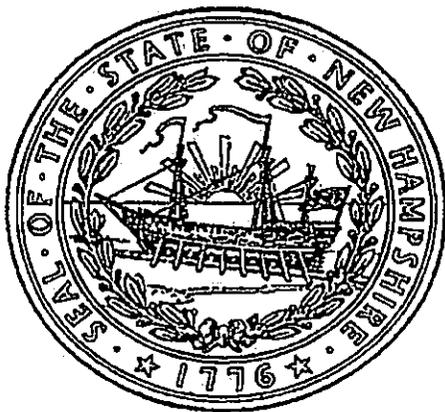
Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that FULCRUM ASSOCIATES, LLC is a New Hampshire Limited Liability Company registered to transact business in New Hampshire on November 09, 1989. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 147168

Certificate Number: 0007176602



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 7th day of May A.D. 2025.

A handwritten signature in black ink, appearing to read "D. Scanlan", is written over a faint circular stamp.

David M. Scanlan
Secretary of State