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State of New Hampshire

DEPARTMENT OF SAFETY
JAMES H. HAYES BLDG. 33 HAZEN DR.
CONCORD, N.H. 03305
(603) 271-2791

ROBERT L. QUINN
COMMISSIONER

EDDIE EDWARDS
ASSISTANT COMMISSIONER

STEVEN R. LAVOIE
ASSISTANT COMMISSIONER

April 21, 2025

Her Excellency, Governor Kelly A. Ayotte
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to MOP 150, VII(C), authorize the Department of Safety, Division of Emergency Services and Communications to purchase microwave radios and related communications equipment for statewide public safety communications from Green Mountain Communications (VC#157828) of Pembroke, NH in the amount of $1,673,512.00. Effective upon Governor and Executive Council approval through August 01, 2025. 100% Federal Funds.

Funding is available in account NH PUB SAF INT COM NET NHICNET as follows:

	SFY2025
02-23-23-236510-39300000-030-500311 Equipment – General (New)	$1,673,512.00

EXPLANATION

The Department of Safety, through the Division of Emergency Services and Communications (DESC) issued RFB DOS 2025-04 for Microwave Radios and Related Communications Equipment with responses due January 10, 2025, there was one response received from Green Mountain Communications, Inc. As the commodity component was greater than the service component, the DESC entered a requisition for processing with the Department of Administrative Services (DAS). Upon receipt of the requisition, the DAS, through the Bureau of Purchase and Property, issued request for bid (RFB) 128-25 for Microwave Radios and Related Communications Equipment (Supply and Integration) on March 13, 2025, with responses due on April 2, 2025. The RFB reached 602 vendors through the National Institute of Governmental Purchasing (NIGP) registry with an additional 4 directly sourced. There was one compliant response received from Green Mountain Communications, Inc and two no bid responses. This RFB required that the awarded vendor must have at least one staff member that is Aviat Radio Configuration Test and Troubleshooting Certified. Green Mountain Communication met that qualification, and their response included an equipment discount totaling $521,410.00.

Total Offer Sheet by Type	
Type	Extended Amount
Commodity	$1,886,000.00
Service	$268,922.00
Shipping	$40,000.00
Discount	-$521,410.00
Total Extended	$1,673,512.00

On February 5, 2025, Item #104, the Governor and Executive Council authorized the DESC to accept and expend federal funds from the U.S. Department of Justice to modernize the New Hampshire Interoperable Communications Network (NHICnet). This multi-phased project aims to update the aging system. Through the competitive bidding process, DESC seeks to purchase new microwave radios to replace older radios and align the entire system with the most current microwave links and management suite. This upgrade will enhance NHICnet's redundancy, resiliency, and management capabilities, strengthening public safety communications statewide. Unifying all microwave radios under a single management platform will simplify system monitoring and maintenance tasks. Additionally, these radios have been specified to run at broadband bandwidth speeds while ensuring 99.999% uptime through most weather events.

For state troopers and police officers, and other public safety partners, relying on these links for critical radio backhauls, these improvements mean more reliable radio coverage, fewer communication disruptions, and faster coordination during emergencies. Whether responding to an accident on the highway or managing a large-scale incident, law enforcement will have a more secure and dependable network to stay connected with dispatch and fellow officers. As a result, public safety partners will be better equipped to communicate effectively with dispatch centers and other officials when it matters most.

The DESC is uniquely positioned with the technical expertise and human resources to replace this equipment with minimal vendor assistance, further leveraging the requested funds. This approach allows the upgrade to be performed systematically, minimizing system downtime for end users. As detailed in the attached packet, the competitive bid covers only supplies, software, and system integration. During this first project phase, our DESC radio technicians will handle all equipment installations at 49 remote communication sites across the state—without vendor involvement—resulting in significant cost savings.

The consequences of not completing this project will result in loss of system up time, reduced redundancies which will impact overall police officer safety and the public confidence we currently maintain in New Hampshire's collective response to emergency calls for service. We believe this thoughtful phased approach is fiscally prudent and will ensure the highest system reliability and confidence in communications capability for all first responders who rely on this network. Additionally, any delays may cause significant timeline impacts due to the inhospitable installations at high altitude locations in New Hampshire mountain regions during the late fall, winter season, and early spring due to the mountain tops being inaccessible for new equipment due to snow, ice, and high winds.

Respectfully submitted,

Robert L. Quinn
Commissioner of Safety

State of New Hampshire Purchase Order

PURCHASE ORDER NUMBER
1105656

This number must appear on all invoices, packages, cartons, bills of lading, and packing slips.

Date: 04/03/2025
Status: DRAFT
Ship Via:
FOB: Destination
Freight Terms: Vendor Paid
Terms: Net 30
Due Days: 30

Bill To: DOS EQUIP CONTROL WAREHOUSE
SAFETY BUSINESS OFFICE
33 HAZEN DR
CONCORD NH 03305

GREEN MOUNTAIN COMMUNICATIONS;
702 RIVERWOOD DRIVE
PEMBROKE NH 03275

Ship To:

DOS EQUIP CONTROL WAREHOUSE
41 HAZEN DR
CONCORD NH 03305

Phone: (603) 717-7117
Fax: 91 (603) 717-7113

AGENCY CONTACT: ROBERT LUSSIER: 603-271-6911

Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	15.00	EA	SURGE ARRESTOR ETHERNET GIGE PO LP-POE-ALPUM-GBE-01 Deliver on or before June 30, 2025 System QTY 15	243.00000	3,645.00
2	1.00	EA	24 MONITOR OPTION 614-100136-001 Deliver on or before June 30, 2025 System QTY 1	489.00000	489.00
3	1.00	EA	ADDITIONAL PROVISION NODE LICENS 614-250061-001 Deliver on or before June 30, 2025 System QTY 1	30,644.00000	30,644.00
4	9.00	EA	AOD RADIO 10/11 GHZ WAVEGUIDE TR 179-530500-011 Deliver on or before June 30, 2025 System QTY 9	101.00000	909.00
5	17.00	EA	AOD RADIO 6 GHZ WAVEGUIDE TRANSI 179-530500-006 Deliver on or before June 30, 2025 System QTY 17	101.00000	1,717.00
6	8.00	EA	AOD RADIO 6 GHZ WAVEGUIDE TRANSI 179-530500-006 Deliver on or before June 30, 2025 System QTY 8	101.00000	808.00
7	14.00	EA	CABLE ASSEMBLY CAT5E 100FT(30.5M CBL-CAT5-IND-100-G1 Deliver on or before June 30, 2025 System QTY 14	311.00000	4,354.00
8	8.00	EA	CABLE ODU WITH CONN GROUND KIT 037-579311-075 Deliver on or before June 30, 2025 System QTY 8	424.00000	3,392.00
9	27.00	EA	CABLE PROT / BRIDGEING GE3 DIRE 037-579461-500 Deliver on or before June 30, 2025 System QTY 27	60.00000	1,620.00
10	94.00	EA	CIRCUIT BREAKER 15 AMP SNAPAK PWR-000052-TRM Deliver on or before June 30, 2025 System QTY 94	30.00000	2,820.00

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 02300

Total Amount: $1,673,512.00

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Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
11	73.00	EA	CIRCUIT BREAKER 3 AMP SNAPAK PWR-000048-TRM Deliver on or before June 30, 2025 System QTY 73	29.00000	2,117.00
12	8.00	EA	CONNECTOR KIT N TYPE M&F 400 TYP 179-530057-001 Deliver on or before June 30, 2025 System QTY 8	25.00000	200.00
13	24.00	EA	CONNECTOR TYPE N MALE HEX/KNUR NSM-TIMEZ-400-NMH-X Deliver on or before June 30, 2025 System QTY 24	17.00000	408.00
14	8.00	EA	CONNECTOR TYPE N MALE HEX/KNUR NSM-TIMEZ-400-NMH-X Deliver on or before June 30, 2025 System QTY 8	17.00000	136.00
15	1.00	EA	COUPLER ASSY ODU 600V2 6 GHZ U 086-523300-066 Deliver on or before June 30, 2025 System QTY 1	643.00000	643.00
16	17.00	EA	CPR 137 GASKET HALF THICK SI 026-020160-723 Deliver on or before June 30, 2025 System QTY 17	16.00000	272.00
17	8.00	EA	CPR 137 GASKET HALF THICK SI 026-020160-723 Deliver on or before June 30, 2025 System QTY 8	16.00000	128.00
18	9.00	EA	CPR90G GASKET HALF THICK SI 026-020160-720 Deliver on or before June 30, 2025 System QTY 9	12.00000	108.00
19	25.00	EA	CTR 8300 ADAPTIVE MODULATION UP CZG-63018 Deliver on or before June 30, 2025 System QTY 25	314.00000	7,850.00
20	9.00	EA	CTR 8300 ADAPTIVE MODULATION UP CZG-63018 Deliver on or before June 30, 2025 System QTY 9	314.00000	2,826.00

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In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
21	25.00	EA	CTR 8300 CARRIER ETHERNET SOFTWA CZG-63P10 Deliver on or before June 30, 2025 System QTY 25	351.00000	8,775.00
22	9.00	EA	CTR 8300 CARRIER ETHERNET SOFTWA CZG-63P10 Deliver on or before June 30, 2025 System QTY 9	351.00000	3,159.00
23	25.00	EA	CTR 8300 FLEXIBLE POWER MODE PE CZG-63010 Deliver on or before June 30, 2025 System QTY 25	610.00000	15,250.00
24	9.00	EA	CTR 8300 FLEXIBLE POWER MODE PE CZG-63010 Deliver on or before June 30, 2025 System QTY 9	610.00000	5,490.00
25	25.00	EA	CTR 8300 RAC CAPACITY - 0100 MBP CZF-63910 Deliver on or before June 30, 2025 System QTY 25	522.00000	13,050.00
26	9.00	EA	CTR 8300 RAC CAPACITY - 0100 MBP CZF-63910 Deliver on or before June 30, 2025 System QTY 9	522.00000	4,698.00
27	25.00	EA	CTR 8300V2 SERIES ONLY R3 BASE S CZL-63300V2 Deliver on or before June 30, 2025 System QTY 25	293.00000	7,325.00
28	9.00	EA	CTR 8300V2 SERIES ONLY R3 BASE S CZL-63300V2 Deliver on or before June 30, 2025 System QTY 9	293.00000	2,637.00
29	25.00	EA	CTR 8311 WITH RAC 1X 2 GE 2 SF CTI-311-002 Deliver on or before June 30, 2025 System QTY 25	770.00000	19,250.00
30	9.00	EA	CTR 8311 WITH RAC 1X 2 GE 2 SF CTI-311-002 Deliver on or before June 30, 2025 System QTY 9	770.00000	6,930.00

Buyer: Corrine Tatro
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Total Amount: **$1,673,512.00**

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Vendor #: 157828
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In accordance with RFB 128-25

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31	1.00	EA	CTR 8540/ 8300 INSTALLATION OP TRN-CTR8583-IOML2-D Deliver on or before June 30, 2025 System QTY 1	28,572.00000	28,572.00
32	56.00	EA	DAC GE3 GIGABIT ETHERNET SWITCH EXD-181-002 Deliver on or before June 30, 2025 System QTY 56	796.00000	44,576.00
33	1.00	EA	ECLIPSE INSTALLATION OPERATION TRN-ECL-IOM-D Deliver on or before June 30, 2025 System QTY 1	28,572.00000	28,572.00
34	28.00	EA	ECLIPSE INTELLIGENT NODE UNIT 2 EXX-000-206 Deliver on or before June 30, 2025 System QTY 28	1,301.00000	36,428.00
35	17.00	EA	EXTENDED WARRANTY - WORLDWIDE SWW-EWXXA1002435 Deliver on or before June 30, 2025 System QTY 17	464.00000	7,888.00
36	17.00	EA	EXTENDED WARRANTY - WORLDWIDE SWW-EWXXA1003641 Deliver on or before June 30, 2025 System QTY 17	837.00000	14,229.00
37	1.00	EA	FAS INSTALLATION - SETUP & CONF FAS-INSTALL Deliver on or before June 30, 2025 System QTY 1	16,135.00000	16,135.00
38	1.00	EA	FAS INSTALLATION SETUP & CONF FAS-INSTALL Deliver on or before June 30, 2025 System QTY 1	16,135.00000	16,135.00
39	36.00	EA	FAS SOFTWARE & SUPPORT PER LINK FAS-CAPEX Deliver on or before June 30, 2025 System QTY 36	3,375.00000	121,500.00
40	1.00	EA	FIELD INSTALLATION SVCS-IN-IC-FI Deliver on or before June 30, 2025 System QTY 1	51,102.00000	51,102.00

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In accordance with RFB 128-25

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41	1.00	EA	FLEXIBLE WAVEGUIDE 5.925 - 7.12 086-069070-900 Deliver on or before June 30, 2025 System QTY 1	285.00000	285.00
42	1.00	EA	FREQUENCIE COORDINATION & LIC SVCS-PN-EN-XE-LA Deliver on or before June 30, 2025 System QTY 1	56,274.00000	56,274.00
43	14.00	EA	GDS DEVICE LICENCE FOR RDL-3100 614-500200-002 Deliver on or before June 30, 2025 System QTY 14	168.00000	2,352.00
44	46.00	EA	HAS SOFTWARE AND SUPPORT PER LI HAS-CAPEX Deliver on or before June 30, 2025 System QTY 46	1,200.00000	55,200.00
45	35.00	EA	IRU600 LEVEL 3 ADVANCED CUSTOM VAS-IRU000-AC3 Deliver on or before June 30, 2025 System QTY 35	181.00000	6,335.00
46	35.00	EA	IRU600 LEVEL 3 STANDARD INTEGRA VAS-IRU000-003 Deliver on or before June 30, 2025 System QTY 35	418.00000	14,630.00
47	6.00	EA	IRU600V4 RFSEC ASSY 1+0 REPEATER EV205-AEL-AEL-410100 Deliver on or before June 30, 2025 ADDITIONAL SINGLE DISCOUNT FOR EQUIPMENT $100,000 Removed System QTY 6 at $20,676.00 ea	4,009.33000	24,055.98
48	6.00	EA	IRU600V4 RFSEC ASSY 2+0 1 ANT MA EV204-AEL-AEL-410100 Deliver on or before June 30, 2025 ADDITIONAL SINGLE DISCOUNT FOR EQUIPMENT $100,000.00 Removed System QTY 6 AT $20,853.00 EA	4,186.34300	25,118.06
49	2.00	EA	IRU600V4 RFSEC ASSY 2+0 1 ANT MA EV204-AEB-AEB-410100 Deliver on or before June 30, 2025 ADDITIONAL SINGLE DISCOUNT FOR EQUIPMENT	20,853.00000	41,706.00

Buyer: Corrine Tatro
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Process Level: 02300

Total Amount: $1,673,512.00

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SAFETY BUSINESS OFFICE
33 HAZEN DR
CONCORD NH 03305

GREEN MOUNTAIN COMMUNICATIONS;
702 RIVERWOOD DRIVE
PEMBROKE NH 03275

Ship To:

DOS EQUIP CONTROL WAREHOUSE
41 HAZEN DR
CONCORD NH 03305

Phone: (603) 717-7117
Fax: 91 (603) 717-7113

AGENCY CONTACT: ROBERT LUSSIER: 603-271-6911

Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
			$40,000 Removed System QTY 2		
50	4.00	EA	IRU600V4 RFSEC ASSY 2+0 1 ANT TX EV204-AEL-AEL-420200 Deliver on or before June 30, 2025 ADDITIONAL SINGLE DISCOUNT FOR EQUIPMENT $100,000.00 Removed System QTY 4 at $27,109.00	2,109.00000	8,436.00
51	17.00	EA	IRU600V4 RFSEC ASSY MHSB RX UNEQ EV206-AEL-AE0-410000 Deliver on or before June 30, 2025 ADDITIONAL SINGLE DISCOUNT FOR EQUIPMENT $221,410.00 Removed System QTY 17 AT $19,438.00	6,413.88000	109,035.96
52	27.00	EA	KIT BRACKET 2RU 179-530064-001 Deliver on or before June 30, 2025 System QTY 27	26.00000	702.00
53	18.00	EA	LAYER 1 LINK AGGREGATION NODAL O EZF-01-EC Deliver on or before June 30, 2025 System QTY 18	397.00000	7,146.00
54	29.00	EA	NODE PROTECTION CARD HIGH OUTPU EXS-002 Deliver on or before June 30, 2025 System QTY 29	259.00000	7,511.00
55	5.00	EA	NODE SW LICENSE 200 MBPS TOTAL EZE-08004-EC Deliver on or before June 30, 2025 System QTY 5	1,768.00000	8,840.00
56	17.00	EA	NODE SW LICENSE 400 MBPS TOTAL EZE-08006-EC Deliver on or before June 30, 2025 System QTY 17	3,536.00000	60,112.00
57	6.00	EA	NODE SW LICENSE 800 MBPS TOTAL EZE-08007-EC Deliver on or before June 30, 2025 System QTY 6	4,243.00000	25,458.00

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58	6.00	EA	ODU 600V2 11 GHZ T-R 490/500/5 ECH-11-0530-011 Deliver on or before June 30, 2025 System QTY 6	3,253.00000	19,518.00
59	6.00	EA	ODU 600V2 11 GHZ T-R 490/500/5 ECH-11-0530-012 Deliver on or before June 30, 2025 System QTY 6	3,253.00000	19,518.00
60	34.00	EA	ODU LEVEL 3 ADVANCED CUSTOM CON VAS-ODU000-AC3 Deliver on or before June 30, 2025 System QTY 34	181.00000	6,154.00
61	34.00	EA	ODU LEVEL 3 STANDARD INTEGRATIO VAS-ODU000-003 Deliver on or before June 30, 2025 System QTY 34	278.00000	9,452.00
62	5.00	EA	ODU600V2 L6 GHZ T-R 240/252.04 ECH-L6-0252-011 Deliver on or before June 30, 2025 System QTY 5	3,253.00000	16,265.00
63	5.00	EA	ODU600V2 L6 GHZ T-R 240/252.04 ECH-L6-0252-012 Deliver on or before June 30, 2025 System QTY 5	3,253.00000	16,265.00
64	6.00	EA	ODU600V2 L6 GHZ T-R 240/252.04 ECH-L6-0252-021 Deliver on or before June 30, 2025 System QTY 6	3,253.00000	19,518.00
65	4.00	EA	ODU600V2 L6 GHZ T-R 240/252.04 ECH-L6-0252-022 Deliver on or before June 30, 2025 System QTY 4	3,253.00000	13,012.00
66	8.00	EA	PLANNING MODEL ODU 600V2 LOWER M-ECH-06-LOW Deliver on or before June 30, 2025 System QTY 8	3,253.00000	26,024.00
67	15.00	EA	POWER SUPPLY POE AC 100-240VAC 3 PS-ACDC-POE-30W-02 Deliver on or before June 30, 2025 System QTY 15	65.00000	975.00

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Phone: 603-271-4308
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68	1.00	EA	PROGRAM MANAGEMENT SVCS-IN-PM-PM Deliver on or before June 30, 2025 System QTY 1	2,312.00000	2,312.00
69	1.00	EA	PROGRAM MANAGEMENT SVCS-IN-PM-PM Deliver on or before June 30, 2025 System QTY 1	6,936.00000	6,936.00
70	1.00	EA	PROJECT/SITE ENGINEERING SVCS-IN-SS-PE Deliver on or before June 30, 2025 System QTY 1	1,948.00000	1,948.00
71	1.00	EA	PROVISION GDS PACKAGE RDL-3100 614-500200-001 Deliver on or before June 30, 2025 System QTY 1	13,000.00000	13,000.00
72	1.00	EA	PROVISION PLUS EM FAULT & PERFOR 276-101001-001 Deliver on or before June 30, 2025 System QTY 1	14,143.00000	14,143.00
73	14.00	EA	PROVISION PLUS SUPPORT 24 X 7 SWW-P24T1X011237 Deliver on or before June 30, 2025 System QTY 14	60.00000	840.00
74	1.00	EA	PROVISION PLUS SUPPORT 24 X 7 SWW-P24T1XXX1299 Deliver on or before June 30, 2025 System QTY 1	3,323.00000	3,323.00
75	1.00	EA	PROVISION PLUS WINDOWS SERVER 614-100161-002 Deliver on or before June 30, 2025 System QTY 1	9,873.00000	9,873.00
76	1.00	EA	PROVISION SUPPORT 60 MONTHS 21 SWW-PV24G2XX6099 Deliver on or before June 30, 2025 System QTY 1	30,798.00000	30,798.00
77	14.00	EA	PV+ EM FAULT & PERFORMANCE MODUL 276-101022-003 Deliver on or before June 30, 2025 System QTY 14	247.00000	3,458.00

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 02300

Total Amount: $1,673,512.00

******** CONTINUED ********

State of New Hampshire Purchase Order

PURCHASE ORDER NUMBER
1105656
This number must appear on all invoices, packages, cartons, bills of lading, and packing slips.

Date: 04/03/2025
Status: DRAFT
Ship Via:
FOB: Destination
Freight Terms: Vendor Paid
Terms: Net 30
Due Days: 30

Bill To: DOS EQUIP CONTROL WAREHOUSE
SAFETY BUSINESS OFFICE
33 HAZEN DR
CONCORD NH 03305

GREEN MOUNTAIN COMMUNICATIONS;
702 RIVERWOOD DRIVE
PEMBROKE NH 03275

Ship To:
DOS EQUIP CONTROL WAREHOUSE
41 HAZEN DR
CONCORD NH 03305

Phone: (603) 717-7117
Fax: 91 (603) 717-7113

AGENCY CONTACT: ROBERT LUSSIER: 603-271-6911

Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
78	62.00	EA	RAC 70V2 QPSK-4096QAM NO XPIC EXR-700-002 Deliver on or before June 30, 2025 System QTY 62	705.00000	43,710.00
79	14.00	EA	RAC 7XV2 QPSK-4096QAM XPIC AC EXR-770-002 Deliver on or before June 30, 2025 System QTY 14	1,184.00000	16,576.00
80	10.00	EA	RACK ASSY CRATED 7 CHATSWORTH 179-530307-0113 Deliver on or before June 30, 2025 System QTY 10	2,111.00000	21,110.00
81	1.00	EA	RACK ASSY CRATED 7 CHATSWORTH 179-530307-0123 Deliver on or before June 30, 2025 System QTY 1	2,802.00000	2,802.00
82	23.00	EA	RACK ASSY NO RACK NO CRATE 1 179-530307-9910 Deliver on or before June 30, 2025 System QTY 23	796.00000	18,308.00
83	27.00	EA	RADIUS CLIENT NODAL CENTRALIZED EZF-06-EC Deliver on or before June 30, 2025 System QTY 27	608.00000	16,416.00
84	15.00	EA	RDL3100 ELTE-XR 4.9-5.8GHZ HIGH 3KXG-ELTE-GPS-4958HIA-01 Deliver on or before June 30, 2025 QTY 15 2.1 Options Key RDL3100 XG Ellipse or Elte PTP or Remote Unlimited Mbps OPK-3KXG-REM-UNLMBPS-01 QTY 15 2.11 Options Key Region Code for RDL3100 XG: US 4.9 5.15-5.85 GHz OPK-REGION-3100-06 QTY 15 2.12 Options Key Encryption for RDL3000 XP and RDL3100 XG: High security up to 256-bit AES OPK-ENCRYPT-256 System QTY 15	2,664.00000	39,960.00
85	27.00	EA	REMOTE MOUNT BRACKET ASSEMBLY S 179-530514-001 Deliver on or before June 30, 2025 System QTY 27	220.00000	5,940.00

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 02300

Total Amount: **$1,673,512.00**

******** CONTINUED ********

State of New Hampshire Purchase Order

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CONCORD NH 03305

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702 RIVERWOOD DRIVE
PEMBROKE NH 03275

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41 HAZEN DR
CONCORD NH 03305

Phone: (603) 717-7117
Fax: 91 (603) 717-7113

AGENCY CONTACT: ROBERT LUSSIER: 603-271-6911

Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
86	8.00	EA	REMOTE MOUNT BRACKET ASSEMBLY S 179-530514-001 Deliver on or before June 30, 2025 System QTY 8	220.00000	1,760.00
87	1.00	EA	RFU EHP IRU600V4 IF TR 11 GHZ ERE-ABB-401 Deliver on or before June 30, 2025 System QTY 1	8,132.00000	8,132.00
88	2.00	EA	RFU EHP IRU600V4 IF TR 11 GHZ LSFIELD(NSM-PE9086) Deliver on or before June 30, 2025 System QTY 2	60.00000	120.00
89	2.00	EA	RFU EHP IRU600V4 IF TR L6 GHZ ERE-AL6-401 Deliver on or before June 30, 2025 System QTY 2	8,132.00000	16,264.00
90	27.00	EA	SECURE MANGEMENT INU INC SNMPV EZF-03-EC Deliver on or before June 30, 2025 System QTY 27	2,434.00000	65,718.00
91	54.00	EA	SFP ELEC GIGE RJ45 100M 0 TO 70C 083-845434-001 Deliver on or before June 30, 2025 System QTY 54	146.00000	7,884.00
92	1.00	EA	SHIPPING FREIGHT Deliver on or before June 30, 2025 System QTY 1	40,000.00000	40,000.00
93	25.00	EA	SOFTWARE SUPPORT PLUS - WORLD W SWW-SPLUA1000949 Deliver on or before June 30, 2025 System QTY 25	35.00000	875.00
94	9.00	EA	SOFTWARE SUPPORT PLUS - WORLD W SWW-SPLUA1000949 Deliver on or before June 30, 2025 System QTY 9	35.00000	315.00
95	1.00	EA	USB OPTICAL MOUSE + LOCAL SPEC K 614-190015-001 Deliver on or before June 30, 2025 System QTY 1	53.00000	53.00

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 02300

Total Amount: $1,673,512.00

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State of New Hampshire Purchase Order

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AGENCY CONTACT: ROBERT LUSSIER: 603-271-6911

Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
96	73.00	EA	WARRANTY PLUS IW - NA&C 24 MON SNA-BWXXA1002438 Deliver on or before June 30, 2025 System QTY 73	208.00000	15,184.00
97	6.00	EA	WARRANTY PLUS IW- NA&C 24 MONT SNA-BWXXA1002443 Deliver on or before June 30, 2025 System QTY 6	208.00000	1,248.00
98	34.00	EA	WARRANTY PLUS IW- WORLD WIDE SWW-BWXXA1002443 Deliver on or before June 30, 2025 System QTY 34	244.00000	8,296.00
99	6.00	EA	WARRANTY PLUS NW - NA&C 36 MONT SNA-BNWXA1003643 Deliver on or before June 30, 2025 System QTY 6	804.00000	4,824.00
100	73.00	EA	WARRANTY PLUS NW - NA&C 36 MONTH SNA-BNWXA1003638 Deliver on or before June 30, 2025 System QTY 73	781.00000	57,013.00
101	34.00	EA	WARRANTY PLUS NW- WW 36 MONTHS SWW-BNWXA1003643 Deliver on or before June 30, 2025 System QTY 34	1,097.00000	37,298.00
102	3.00	EA	WG EXT KIT IRU600 6GHZ ACCP SH1- 179-530184-AA101 Deliver on or before June 30, 2025 System QTY 3	78.00000	234.00
103	1.00	EA	WG EXT KIT IRU600 6GHZ ACCP SH3- 179-530184-CC301 Deliver on or before June 30, 2025 System QTY 1	230.00000	230.00
104	1.00	EA	WG EXT KIT IRU600 V3 11GHZ SH1-P 179-530135-AA121 Deliver on or before June 30, 2025 System QTY 1	175.00000	175.00
105	1.00	EA	WG EXT KIT IRU600 V3 11GHZ SH2-P 179-530135-BB221 Deliver on or before June 30, 2025 System QTY 1	513.00000	513.00

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 02300

Total Amount: **$1,673,512.00**

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State of New Hampshire Purchase Order

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PEMBROKE NH 03275

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41 HAZEN DR
CONCORD NH 03305

Phone: (603) 717-7117
Fax: 91 (603) 717-7113

AGENCY CONTACT: ROBERT LUSSIER: 603-271-6911

Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
106	13.00	EA	WG EXT KIT IRU600 V3 6GHZ SH1-PO 179-530135-AA101 Deliver on or before June 30, 2025 System QTY 13	176.00000	2,288.00
107	4.00	EA	WG EXT KIT IRU600 V3 6GHZ SH1-PO 179-530135-AA102 Deliver on or before June 30, 2025 System QTY 4	176.00000	704.00
108	11.00	EA	WG EXT KIT IRU600 V3 6GHZ SH2-PO 179-530135-BB201 Deliver on or before June 30, 2025 System QTY 11	560.00000	6,160.00
109	3.00	EA	WG EXT KIT IRU600 V3 6GHZ SH3-PO 179-530135-CC301 Deliver on or before June 30, 2025 System QTY 3	718.00000	2,154.00
110	2.00	EA	WG EXT KIT IRU600 V3 6GHZ SH3-PO 179-530135-CC302 Deliver on or before June 30, 2025 System QTY 2	542.00000	1,084.00
111	2.00	EA	WG EXT KIT IRU600 V3 6GHZ SH4-PO 179-530135-DD401 Deliver on or before June 30, 2025 System QTY 2	711.00000	1,422.00
112	1.00	EA	WTM4000 INSTALLATION OPERATION TRN-WTM4K-IOM-D Deliver on or before June 30, 2025 System QTY 1	23,115.00000	23,115.00
113	15.00	EA	OPTIONS KEY RDL3100 XG Elte PTP or Remote Unlmtd M Deliver on or before June 30, 2025 Vendor Item Number: OPK-3KXG-REM-UNLMBPS-01 Vendor Item Desc:	.00001	0.00
114	15.00	EA	OPTIONS KEY RC FOR RDL3100 US 4.9 5.15-5.85 GHz Deliver on or before June 30, 2025 Vendor Item Number: OPK-REGION-3100-06 Vendor Item Desc:	.00001	0.00
115	15.00	EA	OPTIONS KEY RDL3000 XP and RDL3100 XG Deliver on or before June 30, 2025 Vendor Item Number: OPK-ENCRYPT-256 Vendor Item Desc:	.00001	0.00

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 02300

Total Amount: **$1,673,512.00**

******** CONTINUED ********

State of New Hampshire Purchase Order

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CONCORD NH 03305

GREEN MOUNTAIN COMMUNICATIONS;
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PEMBROKE NH 03275

Ship To:

DOS EQUIP CONTROL WAREHOUSE
41 HAZEN DR
CONCORD NH 03305

Phone: (603) 717-7117
Fax: 91 (603) 717-7113

AGENCY CONTACT: ROBERT LUSSIER: 603-271-6911

Vendor #: 157828
Contact: Catherine Drouin

In accordance with RFB 128-25

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
116	1.00	EA	ODU 600 NODAL HIGH POWER ODU 600 Nodal High power Deliver on or before June 30, 2025 Vendor Item Number: EZF-52-EC Vendor Item Desc:	1,061.00000	1,061.00
117	1.00	EA	LICENSE APPLICATIONS Kearsarge to Mt Belknap Deliver on or before June 30, 2025 Vendor Item Number: SVCS-PN-EN-XE-LA Vendor Item Desc:	1,250.00000	1,250.00
			Purchase Order Summary Goods Total: Order Total:		 $1,673,512.00 $1,673,512.00

Total Amount: $1,673,512.00

Buyer: Corrine Tatro
Phone: 603-271-4308
Process Level: 02300

1. The State of New Hampshire engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State Proposal and the Vendor's proposal, bid or quotation, any of which are incorporated herein by reference.

2. COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS. In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws. In addition, the Vendor shall comply with all applicable copyright laws.

3. TERM. The contract and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.

4. CONTRACT PRICE. The contract price, a payment schedule and a maximum limitation of price shall be as specified by the proposal or bid invitation and the Vendor's response. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the contractor and complete payment for the Services. The State shall have no other liability to the Vendor.

5. DELIVERY. If the Vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may repurchase similar items from any other source without competitive process, and the original Vendor may be liable to the state for any excess costs.

If a Vendor is unable to complete delivery by the date specified, he must contact the using branch and or agency. However, the branch and or agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. Deliveries are not considered accepted until compliance with these rules has been established. State personnel signatures on shipping documents shall signify only the receipt of shipment.

6. INVOICING. All invoices must be in triplicate showing Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the proposal or purchase order, payment will not be due until thirty(30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received , whichever is later.

7. PERSONNEL.

7.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.

7.2. The person signing this agreement on behalf of the State, or his or her delegee ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.

8. EVENT OF DEFAULT; REMEDIES.

8.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default").

8.1.1. failure to deliver the goods or services satisfactorily or on schedule; or

8.1.2. failure to submit any report required hereunder; or

8.1.3. failure to perform any of the other covenants and conditions of this agreement.

8.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty(30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and

8.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and

8.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default: and

8.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

9. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof regarding any further or other default on the part of the Vendor.

10. VENDOR'S RELATION TO THE STATE. In the performance of this agreement the Vendor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen's compensation or emoluments provided by the State to its employees.

11. ASSIGNMENT AND SUBCONTRACTS. The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

12. INDEMNIFICATION. The Vendor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the state, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

12.1. PATENT PROTECTION. The Vendor agrees to indemnify and defend the State of New Hampshire from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

13. TOXIC SUBSTANCES. In compliance with RSA 277-A known as the Workers Right to Know Act, the Vendor shall provide Material Safety Data Sheets with the delivery of any and all products covered by said law.

14. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

15. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

16. CONSTRUCTION OF AGREEMENT AND TERMS. This agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

17. ADDITIONAL PROVISIONS. The additional provisions (if any) have been set forth as Exhibit "A" hereto.

18. ENTIRE AGREEMENT. This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

greenmountain
communications

April 1, 2025

VIA e-mail: NH.Purchasing@DAS.NH.Gov

New Hampshire Department of Administrative Services
ATTN: Corrine E. Tatro, Procurement Card Administrator
25 Capitol Street
Concord NH 03301
RE: Bid # 128-25 – Microwave Radios and Related Communications Equipment (Supply and Integration)

Dear Mrs. Tatro,

Green Mountain Communications, Inc. (Green Mountain) is pleased to present this proposal for Bid #128-25 – Microwave Radios and Related Communications Equipment (Supply and Integration).

Green Mountain acknowledges and accepts the following addendums:

Addendum 1, dated 3/17/25
Addendum 2, dated 3/21/25
Addendum 3, dated 3/27/25

If you have any questions or require additional information, please contact me at 603-234-6404 or by e-mail at steve.connor@greenmtncomm.com.

Thank you for the opportunity.

Sincerely,

Green Mountain Communications, Inc.

NEW HAMPSHIRE DEPARTMENT OF ADMINISTRATIVE SERVICES
DIVISION OF PROCUREMENT AND SUPPORT SERVICES

REQUEST FOR BID FOR MICROWAVE RADIOS AND RELATED COMMUNICATIONS EQUIPMENT (SUPPLY AND INTEGRATION)
128-25

DUE DATE: 4/2/2025 10:00 AM (EASTERN TIME)

Contractor Initials

Date 4/1/25

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Contractor Initials MM

Date 4/1/25

1. **PURPOSE:**
   1.1. The purpose of this bid invitation is to establish a contract, in the form of a purchase order, with the State of New Hampshire for the supply and integration of the item(s) indicated in the "Offer" section of this bid invitation, in accordance with the requirements of this bid invitation and any resulting contract.
   1.2. The DESC seeks to replace its existing microwave radio hardware and associated equipment to ensure the continued operation of the New Hampshire Interoperable Communications Network (NHICnet). This equipment supports state, regional, and local public safety agencies 24 hours per day 365 day per year.
2. **INSTRUCTIONS TO VENDOR:**
   2.1. Read the entire bid invitation prior to filling it out. Complete the pricing information in the "Offer" section (detailed information on how to fill out the pricing information can be found in the "Offer" section); complete the "Vendor Contact Information" section; and finally, fill out, and sign the bid transmittal letter.
3. **BID SUBMITTAL:**
   3.1. All bids shall be submitted on this form or an exact copy, shall be typed or clearly printed in ink and shall be received on or before the date and time specified on paragraph 7 of this bid under "Bid closing". Interested parties may submit a bid to the State of New Hampshire Bureau of Purchase and Property by **email to NH.Purchasing@DAS.NH.Gov**. All bids shall be clearly marked with bid number, date due and purchasing agent's name.
   3.2. IF YOU ARE EXPERIENCING DIFFICULTIES EMAILING YOUR BID OR YOU WISH TO VERIFY THAT YOUR BID RESPONSE HAS BEEN RECEIVED, PLEASE CALL (603) 271-2201.
4. **BID INQUIRIES:**
   4.1. Any questions, clarifications, and/or requested changes shall be submitted by an individual authorized to commit their organization to the Terms and Conditions of this bid and shall be received in writing at the Bureau of Purchase and Property no later than 4:00 PM on the date listed in the timeline below. Questions shall not be submitted to anyone other than the Purchasing Agent or his/her representative. Bidders that submit questions verbally or in writing to any other State entity or State personnel shall be found in violation of this part and may be found non-compliant.
   4.2. Questions shall be submitted by email to CORRINE TATRO at CORRINE.E.TATRO@DAS.NH.GOV.
   4.3. Submissions shall clearly identify the bid Number, the Vendor's name and address and the name of the person submitting the question.
5. **BID DUE DATE:**
   5.1. All bid submissions shall be received at the Bureau of Purchase and Property no later than the date and time shown on the transmittal letter of this bid. Submissions received after the date and time specified shall be marked as "Late" and shall not be considered in the evaluation process.
   5.2. All bid submissions shall be treated as firm offers to remain valid for acceptance for a period of one hundred eighty (180) days from the bid due date. The transmittal of a vendor's response or bid submission to any State agency or office other than the Department of Administrative Services (DAS), Bureau of Purchase and Property may be grounds for disqualification.
6. **ADDENDA:**
   6.1. In the event it becomes necessary to add to or revise any part of this bid prior to the scheduled submittal date, the NH Bureau of Purchase and Property shall post on our web site any Addenda. Before your submission and periodically prior to the RFB closing, Vendors are required to **check the site for any addenda** or other materials that may have been issued affecting the bid. The web site address is https://apps.das.nh.gov/bidscontracts/bids.aspx.
7. **TIMELINE:**
   7.1. The timeline below is provided as a general guideline and is subject to change.

Bid Solicitation distributed on or by:	3/13/2025
Last day for questions, clarifications, and/or requested changes to bid:	3/21/2025
States response to questions, clarifications, and/or requested changes to bid:	3/26/2025
Bid Closing (Eastern Time):	4/2/2025 10:00 AM

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8. **TERMS OF SUBMISSION:**

8.1. All material received in response to this bid shall become the property of the State and shall not be returned to the Vendor. Regardless of the Vendors selected, the State reserves the right to use any information presented in a bid response. The content of each Vendor's bid shall become public information once a contract(s) has been awarded.

8.2. A responding bid that has been completed and signed by your representative shall constitute your company's acceptance of all State of New Hampshire terms and conditions and shall legally obligate your company to these terms and conditions.

8.3. A signed response further signifies that from the time the bid is published (bid solicitation date and time) until a contract is awarded, no bidder shall offer or give, directly or indirectly, any gift, expense reimbursement, or honorarium, as defined by RSA 15-B, to any elected official, public official, public employee, constitutional official, or family member of any such official or employee who shall select, evaluate, or award the RFB.

8.4. Furthermore, a signed response signifies that any terms and/or conditions that may be or have been submitted by the Vendor are specifically null and void and are not a part of this bid invitation or any awarded purchase order, even if said terms and/or conditions contain language to the contrary.

8.5. Complete bids shall be filled out on the original documents and format that are a part of this bid invitation. Vendors may submit additional paperwork with pricing, but all pricing shall be on the documents provided with this bid invitation and in the State's format.

8.6. CHAPTER ADM 600 PROCUREMENT AND PROPERTY RULES APPLY TO AND ARE MADE A PART HEREOF.

9. **GOVERNING TERMS AND CONDITIONS:**

9.1. A responding bid that has been completed and signed by Vendor's representative shall constitute Vendor's acceptance of all State of New Hampshire terms and conditions and shall legally obligate Vendor to these terms and conditions.

9.2. A signed response further signifies that from the time the bid is published (bid solicitation date and time) until a contract is awarded, no bidder shall offer or give, directly or indirectly, any gift, expense reimbursement, or honorarium, as defined by RSA 15-B, to any elected official, public official, public employee, constitutional official, or family member of any such official or employee who shall select, evaluate, or award the RFB.

9.3. Furthermore, a signed response signifies that any terms and/or conditions that may be or have been submitted by the Vendor are specifically null and void and are not a part of this bid invitation or any awarded purchase order, even if said terms and/or conditions contain language to the contrary.

10. **NON-EXCLUSIVE CONTRACT:**

10.1. Any resulting Contract from this RFB will be a non-exclusive Contract. The State reserves the right, at its discretion, to retain other Contractors to provide any of the Services or Deliverables identified under this procurement or make an award by item, part or portion of an item, group of items, or total Proposal.

11. **PUBLIC DISCLOSURE OF BID OR PROPOSAL SUBMISSIONS:**

11.1. Generally, the full contents of any bid or proposal (including all materials submitted in connection with it, such as attachments, exhibits, addenda, and vendor presentations) become public information upon completion of final contract or purchase order negotiations with the selected vendor. Certain information concerning bids or proposals, including but not limited to pricing or scoring, is generally available to the public even before this time, in accordance with the provisions of NH RSA 21-G: 37.

11.2. To the extent consistent with applicable state and federal laws and regulations, as determined by the State, including, but not limited to, NH RSA Chapter 91-A (the "Right-to-Know" Law), the State shall, after final negotiations with the selected vendor are complete, attempt to maintain the confidentiality of portions of a bid or proposal that are clearly and properly marked by a bidder as confidential. Any and all information contained in or connected to a bid or proposal that a bidder considers confidential shall be clearly designated in the following manner:

If the bidder considers any portion of a submission confidential, they shall provide a separate copy of the full and complete document, fully redacting those portions by blacking them out and shall note on the applicable page or pages of the document that the redacted portion or portions are stamped or

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otherwise marked with the notation "confidential." Use of any other term or method, such as stating that a document or portion thereof is "proprietary", "not for public use", or "for client's use only", is *not* acceptable. In addition to providing an additional fully redacted copy of the bid submission to the person listed as the point of contact on Page one (1) of this document, the identified information considered to be confidential must be accompanied by a separate letter stating the rationale for each item designated as confidential. In other words, the letter must specifically state why and under what legal authority each redaction has been made. Submissions which do not conform to these instructions by failing to include a redacted copy (if required), by failing to include a letter specifying the rationale for each redaction, by failing to designate redactions in the manner required by these instructions, or by including redactions which are contrary to these instructions or operative law may be rejected by the State as not conforming to the requirements of the bid or proposal. The State will generally assume that a bid or proposal submitted without an additional redacted copy contains no information which the bidder deems confidential. Bids and proposals which contain no redactions, as well as redacted versions of submissions that have been accepted by the State, may be released to the public, including by means of posting on State web sites.

11.3. The State shall have no obligation to maintain the confidentiality of any portion of a bid, proposal, or related material, which is not marked in accordance with the foregoing provisions. It is specifically understood and agreed that the bidder waives any claim of confidentiality as to any portion of a response to this RFB or RFP that is not marked as indicated above, and that unmarked (or improperly marked) submissions may be disseminated to any person, without limitation. Marking an entire bid, proposal, attachment, or full sections thereof confidential without taking into consideration the public's right to know shall neither be accepted nor honored by the State.

11.4. Notwithstanding any provision of this request for submission to the contrary, proposed pricing shall be subject to public disclosure REGARDLESS of whether or not marked as confidential.

11.5. If a request is made to the State by any person or entity to view or receive copies of any portion of a proposal and if disclosure is not prohibited under NH RSA 21-G:37 or any other applicable law or regulation, bidders acknowledge and agree that the State may disclose any and all portions of the proposal or related materials which is not marked as confidential. In the case of bids, proposals or related materials that contain portions marked confidential, the State shall assess what information it believes is subject to release; notify the bidder that the request has been made; indicate what, if any, portions of the proposal or related material shall not be released; and notify the bidder of the date it plans to release the materials. The State is not obligated to comply with a bidder's designation regarding confidentiality. The State shall have no obligation to advise a bidder that an individual or entity is attempting to electronically access, or has been referred to, materials which have been made publicly available on the State's web sites.

11.6. By submitting a bid or proposal, the bidder agrees that unless it obtains and provides to the State, prior to the date specified in the notice described in the paragraph above, a court order valid and enforceable in the State of New Hampshire, at its sole expense, enjoining the release of the requested information, the State may release the information on the date specified in the notice without any liability to the bidder.

11.7. Notwithstanding NH RSA 91-A:4, no information shall be available to the public, or to the members of the general court or its staff concerning specific responses to this bid invitation from the time this bid is published until the closing date for responses.

12. TERMINATION:

12.1. The State of New Hampshire shall have the right to terminate this contract at any time by giving the successful Vendor a thirty (30) day written notice.

13. VENDOR CERTIFICATIONS:

13.1. All Vendors shall be duly registered with the NH Bureau of Purchase and Property as State of New Hampshire vendors. All Vendors that are corporations, limited liability companies, or other limited liability business entities (this excludes sole proprietors and general partnerships) shall be duly registered with the New Hampshire Secretary of State to conduct business in the State of New Hampshire.

13.2. STATE OF NEW HAMPSHIRE VENDOR APPLICATION: To be eligible for a contract award, a Vendor must have a completed Vendor Application Package on file with the NH Bureau of Purchase and Property. See the following website for information on obtaining and filing the required forms (no fee: https://DAS.NH.Gov/Purchasing).

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13.3. NEW HAMPSHIRE SECRETARY OF STATE REGISTRATION: To be eligible for a contract award, a Vendor that is a corporation, limited liability company, or other limited liability business entity (this excludes sole proprietors and general partnerships) must be registered to conduct business in the State of New Hampshire **AND** in good standing with the NH Secretary of State. Please visit the following website to find out more about the requirements for registration with the NH Secretary of State: https://sos.nh.gov/corporation-division/.

13.4. CONFIDENTIALITY & CRIMINAL RECORD: If Applicable, any employee or approved subcontractor of the Vendor who will be accessing or working with records of the State of New Hampshire shall be required to sign a Confidentiality and Non-Disclosure Agreement and a Release of Criminal Record Authorization Form. These forms shall be returned to the designated State agency prior to commencing any work.

13.5. CERTIFICATE OF INSURANCE: Prior to being awarded a contract the Vendor shall be required to submit proof of comprehensive general liability insurance coverage prior to performing any services for the State. The coverage shall insure against all claims of bodily injury, death, or property damage in amounts of not less than $1,000,000 per occurrence and $2,000,000 aggregate. Coverage shall also include State of New Hampshire workers' compensation insurance to the extent required by RSA Chapter 281-A.

14. VENDOR RESPONSIBILITY:

14.1. The successful Vendor shall be solely responsible for meeting all terms and conditions specified in the bid, and any resulting contract. All State of New Hampshire bid invitations and addenda to these bid invitations are advertised on our website at: https://apps.das.nh.gov/bidscontracts/bids.aspx. It is a prospective Vendor's responsibility to access our website to determine any bid invitation under which the Vendor desires to participate. It is also the Vendor's responsibility to access our website for any posted addenda. The website is updated several times per day; it is the responsibility of the prospective Vendor to access the website frequently to ensure that no bidding opportunity or addendum is overlooked. It is the prospective Vendor's responsibility to forward a signed copy of any addendum requiring the Vendor's signature to the Bureau of Purchase and Property with the bid response.

14.2. In preparation of a bid response, the prospective Vendor shall:

14.2.1. Provide pricing information as indicated in the "Offer" section; and

14.2.2. Provide all other information required for the bid response (if applicable); and

14.2.3. Complete the "Vendor Contact Information" section; and

14.2.4. Complete the company information on the "Transmittal Letter" page, and sign under penalty of unsworn falsification in the space provided on that page.

15. BID RESULTS:

15.1. Bid results may be viewed when available, once the award has been made, on our web site only at: https://apps.das.nh.gov/bidscontracts/bids.aspx.

15.2. For Vendors wishing to attend the bid closing, please be advised that: Only the names of the Vendors submitting responses and total cost shall be made public. In lieu of in person public bid openings the State shall conduct openings via electronic means until further notice.

16. CONTRACT AWARD:

16.1. The award shall be made to the Vendor meeting the criteria established in this RFB and providing the lowest cost in total. The State reserves the right to reject any or all bids or any part thereof and add/delete items/locations to the contract. All award(s) shall be, in the form of a State of New Hampshire purchase orders.

17. NOTIFICATION AND AWARD OF CONTRACT(S):

17.1. Bid results shall not be given by telephone. For Vendors wishing to attend the bid closing, the names of the vendors submitting responses and pricing shall be made public. Other specific response information shall not be given out. Bid results shall be made public after final approval of the contract(s).

17.2. Bid results may also be viewed on our website at https://apps.das.nh.gov/bidscontracts/bids.aspx.

18. LIABILITY:

18.1. The State shall not be held liable for any costs incurred by Vendors in the preparation of bids or for work performed prior to contract issuance.

19. INSTALLATION REQUIREMENTS:

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19.1. Successful Vendor shall be required to supply, deliver, uncrate, set into place, make all of the final connections, start-up and test all of the equipment (turn-key) awarded in accordance with Bid Specifications.

20. RETURNED GOODS:

20.1. The successful Vendor shall resolve all order and invoice discrepancies within five business days from notification. Products returned due to quality issues, duplicate shipments, over-shipments, etc. shall be picked up by the successful Vendor within ten business days of notification with no restocking or freight charges and shall be replaced with specified products or the agency shall be refunded/credited for the full purchase price. Unauthorized substitutions for any products are not allowed.

21. PAYMENT:

21.1. Payments shall be made via ACH. Use the following link to enroll with the State Treasury for ACH payments: https://www.nh.gov/treasury/state-vendors/index.htm.

22. INVOICING:

22.1. Invoices shall be submitted to _____Orders@dos.nh.gov_____ after completion of work.

22.2. Itemized invoices shall be submitted to the using agency after delivery of the products and include the following at a minimum:

22.2.1. State of NH purchase order (PO) number

22.2.2. State of NH ordering agency information

22.2.3. Date of purchase

22.2.4. Date of delivery

22.2.5. Vendor order number

22.2.6. Vendor account representative name and contact information

22.2.7. Product description, quantity ordered, quantity delivered, unit price, total price for payment

22.2.8. Items backordered and their delivery date

23. TERMS OF PAYMENT:

23.1. Payment shall not be due until 30 days after the invoice has been received at the agency business office or all items have been delivered, inspected, and accepted by the agency, whichever is later.

23.2. Payment shall be made after receipt of the invoice and acceptance of the corresponding goods and/or services to the State's satisfaction according to the following milestones:

24. F.O.B.:

24.1. The F.O.B. shall be destination to the following delivery/installation point:
DOS Warehouse, 41 Hazen Drive, Concord, NH 03305

Requisition No.:**247584**

The signature of state personnel on shipping documents shall signify the receipt but not the acceptance of the shipment signed for.

25. WARRANTY REQUIREMENTS:

25.1. Successful Vendor shall be required to warranty all the equipment awarded to Vendor for a period of not less than one (1) year or the manufacturer's standard period of time, whichever is greater, from the date the items are received, inspected and accepted by the State of New Hampshire. The warranty shall cover 100% of all parts, shipping, labor, travel, lodging and expenses.

26. OBLIGATIONS AND LIABILITY OF THE VENDOR:

26.1. The successful Vendor shall perform all work and furnish all materials, tools, equipment, and safety devices necessary to perform the requested services in the manner and within the time hereinafter specified. The Vendor shall provide said services to the satisfaction of the State and in accordance with the specifications and at the price set forth herein. All work to be performed and all equipment to be furnished pursuant to the Scope of Services included herein shall be performed and furnished in strict accordance with the specifications included herein, the terms of any contract awarded as a result of this solicitation, any

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associated contract drawings, and the directions of State representatives as may be given from time to time while the work is in progress.

26.2. The successful Vendor shall take full responsibility for the work to be performed pursuant to the Scope of Services included herein; for the protection of said work; and for preventing injuries to persons and damage to property and utilities on or about said work. The Vendor shall in no way be relieved of such responsibility by any authority of the State to give permission or issue orders relating to any part of the work, by any such permission given or orders issued, or by any failure of the State to give such permission or issue such orders. The successful Vendor shall bear all losses accruing to the Vendor as a result of the amount, quality, or character of the work required, or because the nature or characteristics of the work location is different from what the Vendor estimated or expected, or due to delays or other complications caused by the weather, elements, or other natural causes.

26.3. The successful Vendor agrees that any damage to any buildings, materials, equipment, or other property resulting from the Vendor's performance of the requested services shall be repaired at the Vendor's own expense so that such buildings, materials, equipment, or other property are satisfactorily restored to their prior condition.

27. SPECIFICATIONS:

27.1. Complete specifications required are detailed in the **SCOPE OF SERVICES** section of this bid invitation. In responding to the bid invitation, the prospective Vendor shall address all requirements for information as outlined herein.

27.2. Vendors shall provide material safety data sheets with the delivery of any and all products covered by RSA 277-A, the "Worker's Right to Know Act."

28. SCOPE OF SERVICES:

28.1. Vendor shall supply all labor, tools, transportation, materials, equipment and permits as necessary and required to perform services as described herein.

28.2. Except as otherwise provided in this Scope of Services, all services performed under any contract resulting from this solicitation shall be performed between the hours of 8:00 A.M. and 4:00 P.M. unless other arrangements are made in advance with the State. Any deviation in work hours shall be pre-approved by the Contracting Officer. The State requires ten-day advance knowledge of said work schedules to provide security and access to respective work areas. No premium charges shall be paid for any off-hour work.

28.3. The State shall require correction of any defective work and the repair of any damage to any part of a building, or its appurtenances caused by the Vendor or its employees, subcontractors, equipment or supplies. The Vendor shall correct, repair, or replace all defective work, as needed, to complete said work in satisfactory condition, and the Vendor shall repair all damage so caused in order to restore the building and its appurtenances to their previous condition. Upon failure of the Vendor to proceed promptly with the necessary corrections or repairs, the State may withhold any amount necessary to correct all defective work or repair all damage from payments to the Vendor.

28.4. The work staff shall consist of qualified persons completely familiar with the products and equipment that they will use. The Contracting Officer may require the Vendor to dismiss from the work such employees as the Contracting Officer deems incompetent, careless, insubordinate, or otherwise objectionable, or whose continued employment on the work is deemed to be contrary to the public interest or inconsistent with the best interest of security and the State.

28.5. Neither the Vendor nor its employees or subcontractors shall represent themselves as employees or agents of the State.

28.6. While on State property the Vendor, its employees, and its subcontractors shall be subject to the authority and control of the State, but under no circumstances shall such persons be deemed to be employees of the State.

28.7. All personnel shall observe all regulations or special restrictions in effect at any State agency location at which services are to be provided.

28.8. The Vendor's personnel shall be allowed only in areas where services are to be provided. The use of State telephones by the Vendor, its employees, or its subcontractors is prohibited.

28.9. If **subcontractors** are to be utilized, then please provide information regarding the proposed subcontractors, including: the name of the subcontractor, the subcontractor's business address, a primary contact person, and

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three references from clients that are currently receiving services from the subcontractor. The State must communicate its approval of the subcontractor to the Vendor before the subcontractor may begin any work.

28.10. In responding to the RFB, the bidder shall address all requirements for information as outlined herein. The successful contractor must be capable of providing the State of New Hampshire Department of Safety with all of the equipment specified as well as installation, testing and implementation of at least the first microwave link before July 1st, 2025.

29. SPECIFICATION COMPLIANCE:

29.1. Vendor's offer shall meet or exceed the required specifications as written. The State of New Hampshire shall be the sole determining factor of what meets or exceeds the required specifications.

29.2. Unless otherwise specified by the Bureau of Purchase and Property in this bid invitation document, all equipment and items offered by the Vendor shall be new (and of the current model year, if applicable); shall not be used, rebuilt, refurbished; shall not have been used as demonstration equipment, and shall not have been placed anywhere for evaluation purposes.

29.3. The manufacturers and/or product numbers indicated are the only ones that are acceptable under this bid invitation.

29.4. The DESC requests the equipment list in Attachment 1 to include all required licensing and hardware maintenance for firmware updates, device monitoring, management, and maintenance for a 5-year period. It shall further include all required FCC licensing coordination, modification, and application submissions for approval. The successful bidder will provide four weeks of field support to include on site equipment and installation training for DESC staff. Upon completion of the hardware installation by DESC staff and any field service configurations or on-site engineering changes, the successful bidder will provide on-site training for up to ten (10) employees which covers the operation and maintenance of the system components and remote management interfaces.

30. BID PRICES:

30.1. Bid prices shall be in US dollars and include delivery and all other costs required by this bid invitation. Special charges, surcharges (including credit card transaction fees), or fuel charges of any kind (by whatever name) may not be added on at any time. Any and all charges shall be built into the bid price at the time of the bid.

30.2. Per Administrative Rule Part Admin 606.01(e) "if there is a discrepancy between the unit price and the extension price in a response to an RFP, RFB or RFQ, the unit price shall be binding upon the bidder".

31. ENVIRONMENTALLY FRIENDLY PRODUCTS:

31.1. In accordance with State of New Hampshire RSA 9-C, the Bureau of Purchase and Property has an obligation to put into practice the interdependent principles of waste reduction, recycling, and recycled products purchasing. Contractors should supply environmentally preferable materials that meet performance requirements wherever practical in the fulfillment of this regulation. Environmentally preferable products and services have characteristics that include, but are not limited to, the following:

31.1.1. Energy or water efficient

31.1.2. Reusable

31.1.3. Recyclable

31.1.4. Contains postconsumer recycled materials

31.1.5. Produces fewer polluting byproducts or safety hazards during manufacture, use, or disposal

31.1.6. Certified by an independent, third-party eco-label (e.g., Green Seal, EcoLogo, etc.)

31.2. Suppliers citing environmentally preferred product claims shall follow the Federal Trade Commission's Green Marketing Guidelines and provide proper certification or detailed information on environmental benefits, durability, and recyclable properties as an **attachment with their bid submission**.

31.3. Whenever possible, Contractors shall eliminate PVC or polystyrene due to environmental and human health concerns. Contractors must notify the State if a product contains mercury and/or PFAS.

31.4. To promote fuel efficiency and reduce greenhouse gases and air pollution, Contractors are encouraged to use a SmartWay Transport/Carrier Partner for the shipment or transport of products. A list of SmartWay Transport partners can be found here: https://www.epa.gov/smartway/smartway-partner-list.

32. OFFER:

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32.1. The bidder offers to sell to the state of New Hampshire the commodities or services indicated at the price or prices quoted and in compliance with the requirements and specifications of the bid. **Items to include supply, delivery, and installation. Quotes in lieu of a completed offer sheet will not be accepted.**

32.2. Offer sheet must be completed in full.

33. DELIVERY:

33.1. The successful Vendor shall deliver and install any item/service awarded under the contract within forty-five (45) business days from the award of a contract to the location noted in paragraph 24 (FOB).

33.2. The use of a private delivery carrier **does not** relieve the successful Vendor from the responsibility of meeting the delivery requirement.

34. VENDOR CONTACT INFORMATION:

34.1. Please provide contact information below for a person knowledgeable of and who can answer questions regarding this bid response.

Steve Connor Contact Person	603-717-7117 Local Telephone Number	 Toll Free Telephone Number
steve.connor@greenmtncomm.com E-mail Address	www.greenmtncomm.com Company Website	
Green Mountain Communications, Inc. Vendor Company Name	702 Riverwood Drive, Pembroke NH 03275 Vendor Address	
157828 Vendor Number (provided by State of NH)	DUNS #: 839330685 DUNS and/or SAM.GOV Number	

35. ATTACHMENTS:

35.1. The following attachments are an integral part of this bid invitation:

35.1.1. Attachment 1: : OFFER SHEET RFB 128-25 MICROWAVE RADIOS AND RELATED COMMUNICATIONS EQUIPMENT (SUPPLY AND INTEGRATION)

36. The Bid Opening is open to the public online at the following:

Microsoft Teams Need help?

Join the meeting now

Meeting ID: 245 679 013 486

Passcode: eg6zQ7af

Dial in by phone

+1 603-931-4944,,265995844# United States, Concord

Find a local number

Phone conference ID: 265 995 844#

Join on a video conferencing device

Tenant key: nhgov@m.webex.com

Video ID: 112 699 622 4

More info

For organizers: Meeting options | Reset dial-in PIN

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STATE OF NEW HAMPSHIRE TRANSMITTAL LETTER

Division of Procurement and Support Services
Bureau of Purchase and Property
25 Capitol Street, Room 102, State House Annex
Concord, NH 03301-6398

Date: 3/13/2025
Bid No.: 128-25
Date of Bid Closing: 4/2/2025
Time of Bid Closing: 10:00 AM (ET)

PLEASE DIRECT ANY QUESTIONS REGARDING THIS BID TO CORRINE TATRO AT CORRINE.E.TATRO@DAS.NH.GOV.
EMAIL YOUR BID TO: NH.PURCHASING@DAS.NH.GOV

BID INVITATION FOR MICROWAVE RADIOS AND RELATED COMMUNICATIONS EQUIPMENT (SUPPLY AND INTEGRATION)

[Insert name of signor] Michael Mikula, on behalf of Green Mountain Communications, Inc.[insert name of entity submitting bid (collectively referred to as "Vendor") hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to BID 128-25 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Closing date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-I:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
   a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
   b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
   c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
   d. Is currently debarred from performing work on any project of the federal government or the government of any state;
   e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
   f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
   g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
   h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
   i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
   j. Has been placed on the debarred parties list described in RSA 21-I:11-c within the past year.

This document shall be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature _____ **Authorized Signor's Title** General Manager

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GENERAL CONDITIONS AND INSTRUCTIONS:

NATURE OF, AND ELIGIBILITY TO RESPOND. This bid invitation is submitted in accordance with Chapter 21-1, and rules promulgated thereunder, and constitutes a firm and binding offer. A bid may not be withdrawn unless permission is obtained from the Bureau of Purchase and Property.

Bids may be issued only by the Bureau of Purchase and Property and are not transferable.

SAMPLES AND DEMONSTRATIONS. When samples are required they must be submitted free of costs and will not be returned. Items left for demonstration or evaluation purposes shall be delivered and installed free of charge and shall be removed at no cost to the State. Demonstration units shall not be offered to the State as new equipment.

BIDS. Bids must be received at the Bureau of Purchase and Property before the date and time specified for the closing. Bids must be submitted on this bid form or exact copies and must be typed or clearly printed in ink. Corrections must be initialed. Bids are to be made less Federal Excise Tax and no charge for handling unless required by law.

SPECIFICATIONS. Vendors must submit on items as specified. Proposed changes must be submitted in writing and received at the Bureau of Purchase and Property at least five (5) business days prior to the bid closing. Vendors shall be notified in writing if any changes to the specifications are made.

AWARD. The award will be made to the responsible Vendor submitting a conforming bid meeting specifications at the lowest cost unless other criteria are noted in the bid. Unless otherwise noted, the award may be made by individual items.

If there is a discrepancy between the unit price and the extension, the unit price will prevail.

When identical low bids are received the award will be made in accordance with the Administrative Rules.

Discounts will not be considered in making award but may be offered on the Invoice for earlier payment and will be applicable on the date of completion of delivery or receipt of Invoice, whichever is later. On orders specifying split deliveries, discounts will apply on the basis of each delivery or receipt of Invoice, whichever is later.

PATENT INFRINGEMENT. Any responding vendor who has reason to believe that any other responding vendor will violate a patent should such responding vendor be awarded the contract shall set forth in writing, prior to the date and time of closing, the grounds for his belief and a detailed description of the patent.

ASSIGNMENT PROVISION. The responding vendor hereby agrees to assign all causes of action that it may acquire under the antitrust laws of New Hampshire and the United States as the result of conspiracies, combinations, or contracts in restraint of trade which materially affect the price of goods or services obtained by the state under this contract if so requested by the State of New Hampshire.

FEDERAL FUNDS. This Division of Plant and Property Management, under RSA 21-I:14, VIII shall assure the continuation or granting of federal funds or other assistance not otherwise provided for by law by following the Federal Procurement Standards.

STATE'S OPTIONS: The Bureau of Purchase and Property reserves the right to reject or accept all or any part of any bid, to determine what constitutes a conforming bid, to award the bid solely as it deems to be in the best interest of the State, and to waive irregularities that it considers not material to the bid.

PUBLIC INFORMATION: The responding vendor hereby acknowledges that all information relating to this bid and any resulting order (Including but not limited to fees, contracts, agreements and prices) are subject to these laws of the State of New Hampshire regarding public information.

PERSONAL LIABILITY: The responding vendor agrees that in the preparation of this bid or the execution of any resulting contract or order, representatives of the State of New Hampshire shall incur no liability of any kind.

PROOF OF COMPLIANCE. The responding vendor may be required to supply proof of compliance with proposal specifications. When requested, the responding vendor must immediately supply the Bureau of Purchase and Property with certified test results or certificates of compliance. Where none are available, the State may require independent laboratory testing. All costs for such testing certified test results or certificate of compliance shall be the responsibility of the responding vendor.

FORM OF CONTRACT. The terms and conditions set forth in any additional Terms and Conditions by the Bureau of Purchase and Property are part of the bid and will apply to any contract awarded the responding vendor unless specific exceptions are taken and accepted and will prevail over any contrary provisions in Terms and Conditions submitted by the responding vendor.

Contractor Initials MA

Date 4/1/25

CONTRACT TERMS AND CONDITIONS:

1. The State of New Hampshire, acting through the Division of Procurement and Support Services, engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State documents, if any, and the Vendor's bid or quotation, both of which are incorporated herein by reference.

2. **COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS.** In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws.

3. **TERM.** The contract and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.

4. **CONDITIONAL AGREEMENT.** Notwithstanding any provision of the Agreement to the contrary, all obligations of the State hereunder, including without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds, in the event of a reduction or termination of appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds, in the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate the Agreement immediately upon giving the Vendor notice of such termination. The State shall not be required to transfer funds from any other account in the event of funds in that Account are reduced or unavailable.

5. **CONTRACT PRICE.** The contract price, a payment schedule and a maximum limitation of price shall be as specified by the bid invitation and the Vendor's bid. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the Vendor and complete payment for the Services. The State shall have no other liability to the Vendor.

6. **DELIVERY.** If the vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may re-purchase similar items from any other source without competitive bidding, and the original vendor may be liable to the state for any excess costs. If a vendor is unable to complete delivery by the date specified, he must contact the using agency. However, the agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. State personnel signatures on shipping documents shall signify only the receipt of shipments.

7. **INVOICING.** All invoices must list Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the invitation to bid or purchase order, payment will not be due until thirty (30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received, whichever is later.

8. **PERSONNEL.**

8.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.

8.2. The person signing this agreement on behalf of the State, or his or her delegee ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.

8.3. The vendor shall at its own expense provide all personnel necessary to perform the services required under this agreement. The Vendor warrants that all personnel engaged in the services shall be qualified to perform the services and shall be properly licensed and otherwise authorized to do so under all applicable laws.

8.4. Unless otherwise authorized in writing, during the term of the Agreement, and for a period of six (6) months after completion of the agreement, the Vendor shall not hire and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the services to hire, any person, who is a State employee or official, who is materially involved in the procurement administration or performance of this.

9. **EVENT OF DEFAULT; REMEDIES.**

9.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default"):

9.1.1. failure to deliver the goods or services satisfactorily or on schedule; or

9.1.2. failure to submit any report required hereunder; or

9.1.3. failure to perform any of the other covenants and conditions of this agreement.

9.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

9.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and

9.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and

9.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default; and

9.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

10. **WAIVER OF BREACH.** No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Vendor.

Contractor Initials MM

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11. VENDOR'S RELATION TO THE STATE. In the performance of this agreement the Vendor is in all respects an independent contractor and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen's compensation or emoluments provided by the State to its employees.

12. ASSIGNMENT AND SUBCONTRACTS. The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

13. INDEMNIFICATION. The contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

13.1 PATENT PROTECTION. The seller agrees to indemnify and defend the State of New Hampshire from all claims and losses resulting from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

14. INSURANCE.

14.1. The Vendor shall, at its sole expense, obtain and maintain in force and shall require any subcontractor or assigned to obtain and maintain in force, the following insurance.

14.1.1. comprehensive general liability insurance against all claims of bodily injury death or property damage, in amounts of not less than $1,000,000 per occurrence and $2,000,000 aggregate; and

14.1.2. special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in amount not less than 80% of the whole replacement value of the property.

14.2. The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by N.H. Department of Insurance and issued by insurers licensed in the State of New Hampshire.

14.3. The Vendor shall furnish to the State a certificate(s) of insurance for all insurance required under the Agreement. Vendor shall also furnish to the State certificate(s) of insurance for all renewal(s) of insurance required under the Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The Certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the State no less than thirty (30) days proper written notice of cancellation or modification of the policy.

15. WORKERS COMPENSATION.

15.1. By signing this agreement, the Vendor agrees, certified and warrants that the Vendor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").

15.2. To the extent of the Vendor is subject to the requirements of N.H. RSA chapter 281A, Vendor shall maintain and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to the Agreement. Vendor shall furnish the Contracting Officer or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any other applicable renewal (1) thereof, which shall be attached and are incorporated herein by reference. The State shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers" Compensation premiums or for any other claim or benefit for Vendor, or any subcontractor or employee of Vendor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of Services under the Agreement.

16. TOXIC SUBSTANCES. In compliance with RSA 277-A Toxic Substances in the Workplace known as the Workers Right to Know Act, the vendor shall provide Safety Data Sheets (277-A:4 Safety Data Sheets) for all products covered by said law.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

18. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

19. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

20. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify, or aid in the interpretation, construction or meaning of the provisions of this Agreement.

21. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of the Agreement will remain in full force and effect.

22. CONSTRUCTION OF AGREEMENT AND TERMS. This agreement shall be construed in accordance with the laws of the State of New Hampshire and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

23. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/EQUAL EMPLOYMENT OPPORTUNITY.

23.1. In connection with the performance of the services required under this Agreement, the Vendor shall comply with all statues, laws, regulation, and order of federal, state, county or municipal authorities which impose any obligation or duty upon the Vendor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from and convey information to the Vendor. In addition, the Vendor shall comply with all applicable copyright laws.

23.2. During the term of this Agreement, the Vendor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

Contractor Initials MMM

Date 4/1/25

23.3. If this Agreement is funded in any part by monies of the United States, the Vendor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Vendor further agrees to permit the State or United States access to any of the Vendor's books, records, and accounts for the purposes of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of the Agreement.

24. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

24.1. As used in the Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, the Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analysis, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers and documents, all whether finished or unfinished.

24.2. All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of the Agreement for any reason.

24.3. Confidentiality of data shall be governed by N.H. RSA Chapter 91-A or other existing law. Disclosure of data required prior written approval of the State.

25. ADDITIONAL PROVISIONS. The additional provisions (if any) have been set forth as Exhibit "A" hereto.

26. ENTIRE AGREEMENT. This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

Contractor Initials AMM

Date 4/1/25

Division of Procurement Support Services
Bureau of Purchase Property

RFB Bid Summary

Gary S. Lunetta
Director
(603) 271-2201

Bid Description	MICROWAVE RADIOS AND RELATED COMMUNICATIONS EQUIPMENT (SUPPLY AND INTEGRATION)	Agency	Dept of Safety
RFB#	RFB 128-25	Requisition#	247584
Agent Name	Corrine Tatro	Bid Closing	April 2, 2025 10:00 am

* Indicates award

					Green Mountain Communications*	
ITEM	EQUIPMENT LIST DESCRIPTION	Type	PRODUCT CODE/PART NUMBER	QTY	UNIT PRICE	EXTENDED PRICE
1.00	IRU600					
1.01	IRU600v4 RFSEC ASSY 1+0 REPEATER, IF TR EHP L6 GHz, Filter-non ACCP	Commodity	EV205-AEL-AEL-410100	6	$ 20,676.00	$ 124,056.00
1.02	IRU600V4 RFSEC ASSY 2+0 1 ANT TXTXRXRX MAIN, IF TR EHP L6 GHZ, FILTER-ACCP	Commodity	EV204-AEL-AEL-420200	4	$ 27,109.00	$ 108,436.00
1.03	IRU600v4 RFSEC ASSY 2+0 1 ANT MAIN, IF TR EHP L6 GHz, Filter-non ACCP	Commodity	EV204-AEL-AEL-410100	6	$ 20,853.00	$ 125,118.00
1.04	IRU600v4 RFSEC ASSY 2+0 1 ANT MAIN, IF TR EHP 11 GHz, Filter-non ACCP	Commodity	EV204-AEB-AEB-410100	2	$ 20,853.00	$ 41,706.00
1.05	IRU600v4 RFSEC ASSY MHSB RX UNEQUAL SPLIT, IF TR EHP L6 GHz, Filter-non ACCP	Commodity	EV206-AEL-AE0-410000	17	$ 19,438.00	$ 330,446.00
1.06	RFU, EHP, IRU600v4 IF TR, L6 GHz, 5925-6425 MHz	Commodity	ERE-AL6-401	2	$ 8,132.00	$ 16,264.00
1.07	RFU, EHP, IRU600v4 IF TR, 11 GHz, 10700-11700 MHz	Commodity	ERE-ABB-401	1	$ 8,132.00	$ 8,132.00
1.08	N Male to N Female Right Angle Adapter	Commodity	LSFIELD(NSM-PE9086)	2	$ 60.00	$ 120.00
2.00	ODU600V2					
2.01	ODU600V2, L6 GHz, T-R 240/252.04/266MHz, 5927-6055 TX low ANSI	Commodity	ECH-L6-0252-011	5	$ 3,253.00	$ 16,265.00
2.02	ODU600V2, L6 GHz, T-R 240/252.04/266MHz, 6175-6305 TX high ANSI	Commodity	ECH-L6-0252-012	5	$ 3,253.00	$ 16,265.00
2.03	ODU600V2, L6 GHz, T-R 240/252.04/266MHz, 6039-6175 TX low ANSI	Commodity	ECH-L6-0252-021	6	$ 3,253.00	$ 19,518.00
2.04	ODU600V2, L6 GHz, T-R 240/252.04/266MHz, 6295-6420 TX high ANSI	Commodity	ECH-L6-0252-022	4	$ 3,253.00	$ 13,012.00
2.05	Coupler Assy ODU 600v2 , 6 GHz Unequal 6 dB, V and H Pole	Commodity	086-523300-066	1	$ 643.00	$ 643.00

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2.06	ODU 600v2, 11 GHz, T-R 490/500/520/530MHz, 10695-10995 TX low ANSI	Commodity	ECH-11-0530-011	6	$ 3,253.00	$ 19,518.00
2.07	ODU 600v2, 11 GHz, T-R 490/500/520/530MHz, 11200-11505 TX high ANSI	Commodity	ECH-11-0530-012	6	$ 3,253.00	$ 19,518.00
2.08	RDL3100 Elte-XR 4.9-5.8GHz High Gain Remote Terminal 24dBi 14in-Ant GPS 1xGigE-RJ45 Gland MNT	Commodity	3KXG-ELTE-GPS-4958HIA-01	15	$ 2,664.00	$ 39,960.00
2.09	Options Key RDL3100 XG Ellipse or Elte PTP or Remote Unlimited Mbps	Commodity	OPK-3KXG-REM-UNLMBPS-01	15	$	$
2.10	Options Key Region Code for RDL3100 XG: US 4.9 5.15-5.85 GHz	Commodity	OPK-REGION-3100-06	15	$	$
2.11	Options Key Encryption for RDL3000 XP and RDL3100 XG: High security up to 256-bit AES	Commodity	OPK-ENCRYPT-256	15	$	$
2.12	Power Supply POE AC 100-240VAC 30W 802.3at Shelf-Wall GigE 2xRJ45	Commodity	PS-ACDC-POE-30W-02	15	$ 65.00	$ 975.00
2.13	Surge Arrestor Ethernet GigE PoE-Compatible Outdoor Pole Wall Mount Industrial 2xRJ45 Jacks HAZ Z2	Commodity	LP-POE-ALPUM-GBE-01	15	$ 243.00	$ 3,645.00
2.14	Cable Assembly CAT5e 100ft(30.5m) Shielded Outdoor Industrial Terminated 2xRJ45 - Alpha	Commodity	CBL-CAT5-IND-100-G1	14	$ 311.00	$ 4,354.00
3.00	**WG Extension/expansion kits**					
3.01	WG EXT KIT IRU600 V3 11GHZ SH1-PO1, 1+0/MHSB 1ANT, RPTR(MAIN)	Commodity	179-530135-AA121	1	$ 175.00	$ 175.00
3.02	WG EXT KIT IRU600 V3 11GHZ SH2-PO2, 1+0/MHSB 1ANT, RPTR(MAIN)	Commodity	179-530135-BB221	1	$ 513.00	$ 513.00
3.03	WG EXT KIT IRU600 V3 6GHZ SH1-PO1, 1+0/MHSB 1ANT, RPTR(MAIN)	Commodity	179-530135-AA101	13	$ 176.00	$ 2,288.00
3.04	WG EXT KIT IRU600 V3 6GHZ SH1-PO1, 2+0/FD, RPTR (RPTR)	Commodity	179-530135-AA102	4	$ 176.00	$ 704.00
3.05	WG EXT KIT IRU600 6GHZ ACCP SH1-PO1, 1+0/MHSB & 2+0/FD 1 ANTENNA	Commodity	179-530184-AA101	3	$ 78.00	$ 234.00
3.06	WG EXT KIT IRU600 V3 6GHZ SH2-PO2, 1+0/MHSB 1ANT, RPTR(MAIN)	Commodity	179-530135-BB201	11	$ 560.00	$ 6,160.00
3.07	WG EXT KIT IRU600 V3 6GHZ SH3-PO3, 1+0/MHSB 1ANT, RPTR(MAIN)	Commodity	179-530135-CC301	3	$ 718.00	$ 2,154.00
3.08	WG EXT KIT IRU600 V3 6GHZ SH3-PO3, 2+0/FD, RPTR (RPTR)	Commodity	179-530135-CC302	2	$ 542.00	$ 1,084.00
3.09	WG EXT KIT IRU600 6GHZ ACCP SH3-PO3, 1+0/MHSB & 2+0/FD 1 ANTENNA	Commodity	179-530184-CC301	1	$ 230.00	$ 230.00
3.10	WG EXT KIT IRU600 V3 6GHZ SH4-PO4, 1+0/MHSB 1ANT, RPTR(MAIN)	Commodity	179-530135-DD401	2	$ 711.00	$ 1,422.00

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4.00	**ODU 600 & WTM4000 Accessories**					
4.01	Remote Mount Bracket Assembly, Side mount, ODU600v2	Commodity	179-530514-001	27	$ 220.00	$ 5,940.00
4.02	AOD RADIO 6 GHz Waveguide Transition Kit, WR 137 waveguide, UDR 70 flange	Commodity	179-530500-006	17	$ 101.00	$ 1,717.00
4.03	CPR 137 GASKET HALF THICK SI	Commodity	026-020160-723	17	$ 16.00	$ 272.00
4.04	AOD RADIO 10/11 GHz Waveguide Transition Kit, WR 90 waveguide, UDR 100 flange	Commodity	179-530500-011	9	$ 101.00	$ 909.00
4.05	CPR90G GASKET HALF THICK SI	Commodity	026-020160-720	9	$ 12.00	$ 108.00
4.06	FLEXIBLE WAVEGUIDE, 5.925 - 7.125 GHZ, 900MM, PDR70 FLANGES	Commodity	086-069070-900	1	$ 285.00	$ 285.00
5.00	**INUe**					
5.01	ECLIPSE, INTELLIGENT NODE UNIT 2RU, INC IDCE, FAN, NCCV3, HIGH OUTPUT	Commodity	EXX-000-206	28	$ 1,301.00	$ 36,428.00
5.02	RAC 70v2, QPSK-4096QAM, NO XPIC, ACM	Commodity	EXR-700-002	62	$ 705.00	$ 43,710.00
5.03	RAC 7Xv2, QPSK-4096QAM, XPIC, ACM	Commodity	EXR-770-002	14	$ 1,184.00	$ 16,576.00
5.04	DAC GE3 GIGABIT ETHERNET SWITCH CARD	Commodity	EXD-181-002	56	$ 796.00	$ 44,576.00
5.05	NODE PROTECTION CARD, HIGH OUTPUT	Commodity	EXS-002	29	$ 259.00	$ 7,511.00
5.06	NODE SW LICENSE, 200 Mbps TOTAL RADIO PAYLOAD CAPACITY	Commodity	EZE-08004-EC	5	$ 1,768.00	$ 8,840.00
5.07	NODE SW LICENSE, 400 Mbps TOTAL RADIO PAYLOAD CAPACITY	Commodity	EZE-08006-EC	17	$ 3,536.00	$ 60,112.00
5.08	NODE SW LICENSE, 800 Mbps TOTAL RADIO PAYLOAD CAPACITY	Commodity	EZE-08007-EC	6	$ 4,243.00	$ 25,458.00
5.09	LAYER 1 LINK AGGREGATION NODAL ON DAC GE / DAC GE3	Commodity	EZF-01-EC	18	$ 397.00	$ 7,146.00
5.10	SECURE MANGEMENT, INU, inc SNMPV3 NODAL	Commodity	EZF-03-EC	27	$ 2,434.00	$ 65,718.00
5.11	RADIUS CLIENT, NODAL CENTRALIZED USER ACCT MGMT	Commodity	EZF-06-EC	27	$ 608.00	$ 16,416.00
5.12	ODU 600 Nodal High power option 2 x ODU	Commodity	EZF-52-EC	1	$ 1,061.00	$ 1,061.00

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Director
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6.00	CTR					
6.01	CTR 8311 with RAC 1x, 2 GE, 2 SFP, 16E1/DS1	Commodity	CTI-311-002	25	$ 770.00	$ 19,250.00
6.02	CTR 8300v2 SERIES ONLY R3 BASE SOFTWARE LICENSE	Commodity	CZL-63300V2	25	$ 293.00	$ 7,325.00
6.03	CTR 8300 RAC CAPACITY - 0100 MBPS	Commodity	CZF-63910	25	$ 522.00	$ 13,050.00
6.04	CTR 8300 CARRIER ETHERNET SOFTWARE LICENSE - UPGRADE FROM BASE	Commodity	CZG-63P10	25	$ 351.00	$ 8,775.00
6.05	CTR 8300 ADAPTIVE MODULATION UP TO 256 QAM SUPPORT (ONE LICENSE PER ODU) - UPGRADE	Commodity	CZG-63018	25	$ 314.00	$ 7,850.00
6.06	CTR 8300 FLEXIBLE POWER MODE, PER ODU600 - UPGRADE	Commodity	CZG-63010	25	$ 610.00	$ 15,250.00
6.07	CONNECTOR, TYPE N MALE, HEX/KNURLED NUT CRIMP FOR LMR400, NON SOLDER PIN, NO BRAID TRIM	Commodity	NSM-TIMEZ-400-NMH-X	24	$ 17.00	$ 408.00
6.08	SOFTWARE SUPPORT PLUS - WORLD WIDE, 09 MONTHS, CTR 8300-BASE SW	Commodity	SWW-SPLUA1000949	25	$ 35.00	$ 875.00
7.00	New PSIC Links Do Not release Need Frequencies					
7.01	PLANNING MODEL ODU 600v2, Lower 06 GHz	Commodity	M-ECH-06-LOW	8	$ 3,253.00	$ 26,024.00
7.02	CTR 8311 with RAC 1x, 2 GE, 2 SFP, 16E1/DS1	Commodity	CTI-311-002	9	$ 770.00	$ 6,930.00
7.03	CTR 8300v2 SERIES ONLY R3 BASE SOFTWARE LICENSE	Commodity	CZL-63300V2	9	$ 293.00	$ 2,637.00
7.04	CTR 8300 RAC CAPACITY - 0100 MBPS	Commodity	CZF-63910	9	$ 522.00	$ 4,698.00
7.05	CTR 8300 CARRIER ETHERNET SOFTWARE LICENSE - UPGRADE FROM BASE	Commodity	CZG-63P10	9	$ 351.00	$ 3,159.00
7.06	CTR 8300 ADAPTIVE MODULATION UP TO 256 QAM SUPPORT (ONE LICENSE PER ODU) - UPGRADE	Commodity	CZG-63018	9	$ 314.00	$ 2,826.00
7.07	CTR 8300 FLEXIBLE POWER MODE, PER ODU600 - UPGRADE	Commodity	CZG-63010	9	$ 610.00	$ 5,490.00
7.08	CONNECTOR, TYPE N MALE, HEX/KNURLED NUT CRIMP FOR LMR400, NON SOLDER PIN, NO BRAID TRIM	Commodity	NSM-TIMEZ-400-NMH-X	8	$ 17.00	$ 136.00
7.09	SOFTWARE SUPPORT PLUS - WORLD WIDE, 09 MONTHS, CTR 8300-BASE SW	Commodity	SWW-SPLUA1000949	9	$ 35.00	$ 315.00
7.10	Remote Mount Bracket Assembly, Side mount, ODU600v2	Commodity	179-530514-001	8	$ 220.00	$ 1,760.00
7.11	AOD RADIO 6 GHz Waveguide Transition Kit, WR 137 waveguide, UDR 70 flange	Commodity	179-530500-006	8	$ 101.00	$ 808.00

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Director
(603) 271-2201

7.12	CPR 137 GASKET HALF THICK SI	Commodity	026-020160-723	8	$ 16.00	$ 128.00
8.00	**Coax Cables**					
8.01	CABLE,ODU WITH CONN.GROUND KIT, 75M 0.4INCH 50OHM COAX	Commodity	037-579311-075	8	$ 424.00	$ 3,392.00
8.02	CONNECTOR KIT N TYPE M&F 400 TYPE CABLE	Commodity	179-530057-001	8	$ 25.00	$ 200.00
9.00	**INUE Accessories**					
9.01	KIT BRACKET 2RU	Commodity	179-530064-001	27	$ 26.00	$ 702.00
9.02	CABLE PROT / BRIDGEING GE3, DIRECT FIT, 500mm	Commodity	037-579461-500	27	$ 60.00	$ 1,620.00
9.03	SFP Elec GIGE RJ45 100m 0 to 70C	Commodity	083-845434-001	54	$ 146.00	$ 7,884.00
10.00	**Racks and Breaker Panels**					
10.01	RACK ASSY, NO RACK, NO CRATE, 1 BREAKER PNL W/10 BLANK COVERS AND NO BREAKERS	Commodity	179-530307-9910	23	$ 796.00	$ 18,308.00
10.02	RACK ASSY CRATED, 7' CHATSWORTH ALUMINUM, 1 BREAKER PNL W/10 BLANK COVERS AND NO BREAKERS	Commodity	179-530307-0113	10	$ 2,111.00	$ 21,110.00
10.03	RACK ASSY CRATED, 7' CHATSWORTH ALUMINUM, 2 BREAKER PNL W/10 BLANK COVERS AND NO BREAKERS	Commodity	179-530307-0123	1	$ 2,802.00	$ 2,802.00
10.04	CIRCUIT BREAKER 15 AMP SNAPAK	Commodity	PWR-000052-TRM	94	$ 30.00	$ 2,820.00
10.05	CIRCUIT BREAKER 3 AMP SNAPAK	Commodity	PWR-000048-TRM	73	$ 29.00	$ 2,117.00
11.00	**Provision**					
11.01	ADDITIONAL PROVISION NODE LICENSES, 100	Commodity	614-250061-001	1	$ 30,644.00	$ 30,644.00
11.02	PROVISION GDS PACKAGE,RDL-3100	Commodity	614-500200-001	1	$ 13,000.00	$ 13,000.00
11.03	GDS DEVICE LICENCE for RDL-3100	Commodity	614-500200-002	14	$ 168.00	$ 2,352.00

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11.04	ProVision Plus EM Fault & Performance Module Technology License	Commodity	276-101001-001	1	$ 14,143.00	$ 14,143.00
11.05	PV+ EM Fault & Performance Module Access Sector Controller Device (Virtual Fiber) Perpetual	Commodity	276-101022-003	14	$ 247.00	$ 3,458.00
11.06	PROVISION PLUS SUPPORT 24 X 7, 12 MONTHS - PROVISION PLUS EM FAULT & PERFORMANCE MODULE	Commodity	SWW-P24T1XXX1299	1	$ 3,323.00	$ 3,323.00
11.07	PROVISION PLUS SUPPORT 24 X 7, 12 MONTHS - ProVision Plus EM Fault & Performance Module Access	Commodity	SWW-P24T1X011237	14	$ 60.00	$ 840.00
12.00	**Factory Services**					
12.01	IRU600 Level 3, Standard Integration Service	Service	VAS-IRU000-003	35	$ 418.00	$ 14,630.00
12.02	IRU600 Level 3, Advanced Custom Configuration	Service	VAS-IRU000-AC3	35	$ 181.00	$ 6,335.00
12.03	ODU Level 3, Standard Integration Service	Service	VAS-ODU000-003	34	$ 278.00	$ 9,452.00
12.04	ODU Level 3, Advanced Custom Configuration	Service	VAS-ODU000-AC3	34	$ 181.00	$ 6,154.00
13.00	**Field Services Support for 4 weeks durning install**					
13.01	PROGRAM MANAGEMENT	Service	SVCS-IN-PM-PM	1	$ 2,312.00	$ 2,312.00
13.02	PROJECT/SITE ENGINEERING	Service	SVCS-IN-SS-PE	1	$ 1,948.00	$ 1,948.00
13.03	FIELD INSTALLATION 4 weeks 2 Mobilezations	Service	SVCS-IN-IC-FI	1	$ 51,102.00	$ 51,102.00
14.00	**Frequency Coordination**					
14.01	PROGRAM MANAGEMENT	Service	SVCS-IN-PM-PM	1	$ 6,936.00	$ 6,936.00
14.02	FREQUENCY COORDINATION & LICENSE APPLICATIONS	Service	SVCS-PN-EN-XE-LA	1	$ 56,274.00	$ 56,274.00
14.03	LICENSE APPLICATIONS Kearsarge to Mt Belknap	Service	SVCS-PN-EN-XE-LA	1	$ 1,250.00	$ 1,250.00
15.00	**Training**					

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15.01	Eclipse: Installation, Operation and Maintenance- ILT- 3 Days- Concord, NH or nearby location- with Equipment-	Service	TRN-ECL-IOM-D	1	$ 28,572.00	$ 28,572.00
15.02	CTR 8540/ 8300: Installation, Operation and Maintenance, Layer 2- ILT- 3 Days- Concord, NH or	Service	TRN-CTR8583-IOML2-D	1	$ 28,572.00	$ 28,572.00
15.03	WTM4000: Installation, Operation and Maintenance- ILT- 2 Days- Concord, NH or nearby location- with Equipment	Service	TRN-WTM4K-IOM-D	1	$ 23,115.00	$ 23,115.00
16.00	**HAS and FAS**					
16.01	HAS Software and Support, per link (5 Years)	Commodity	HAS-CAPEX	46	$ 1,200.00	$ 55,200.00
16.02	FAS Software & Support, per link (5 Years; Links: 6GHz(New):35)	Commodity	FAS-CAPEX	36	$ 3,375.00	$ 121,500.00
16.03	FAS Installation – Setup & Configuration, per system	Service	FAS-INSTALL	1	$ 16,135.00	$ 16,135.00
16.04	FAS Installation – Setup & Configuration, per system	Service	FAS-INSTALL	1	$ 16,135.00	$ 16,135.00
16.05	ProVision Plus Windows Server, Premier Level, Rack Mounted	Commodity	614-100161-002	1	$ 9,873.00	$ 9,873.00
16.06	24" MONITOR OPTION	Commodity	614-100136-001	1	$ 489.00	$ 489.00
16.07	USB Optical Mouse + local spec keyboard	Commodity	614-190015-001	1	$ 53.00	$ 53.00
17.00	**Exteneded Warranty 5 Years**					
17.01	WARRANTY PLUS IW - NA&C, 24 MONTHS, IRU-600	Commodity	SNA-BWXXA1002438	73	$ 208.00	$ 15,184.00
17.02	WARRANTY PLUS IW- NA&C, 24 MONTHS, ODU-600	Commodity	SNA-BWXXA1002443	6	$ 208.00	$ 1,248.00
17.03	WARRANTY PLUS IW- WORLD WIDE ,24 MONTHS, ODU-600, CTR 85XX/83XX COMBO w/Base or CE IMAGE	Commodity	SWW-BWXXA1002443	34	$ 244.00	$ 8,296.00
17.04	EXTENDED WARRANTY - WORLDWIDE, 24 MONTHS, RDL-3000 Connect/Edge/Elte - Per radio	Commodity	SWW-EWXXA1002435	17	$ 464.00	$ 7,888.00
17.05	WARRANTY PLUS NW - NA&C, 36 MONTHS, IRU-600	Commodity	SNA-BNWXA1003638	73	$ 781.00	$ 57,013.00
17.06	WARRANTY PLUS NW - NA&C, 36 MONTHS, ODU-600	Commodity	SNA-BNWXA1003643	6	$ 804.00	$ 4,824.00
17.07	WARRANTY PLUS NW- WW, 36 MONTHS, ODU-600, CTR 85XX/83XX COMBO w/Base or CE IMAGE	Commodity	SWW-BNWXA1003643	34	$ 1,097.00	$ 37,298.00
17.08	EXTENDED WARRANTY - WORLDWIDE, 36 MONTHS,RDL 3100 Elte XR Backhaul Terminal - Per radio	Commodity	SWW-EWXXA1003641	17	$ 837.00	$ 14,229.00

Division of Procurement Support Services
Bureau of Purchase Property

RFB Bid Summary

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(603) 271-2201

17.09	PROVISION SUPPORT, 60 MONTHS 21-100 NODES, 24 X 7	Commodity	SWW-PV24G2XX6099	1	$ 30,798.00	$ 30,798.00
	SHIPPING	Shipping	FREIGHT	1	$ 40,000.00	$ 40,000.00
	ADDITIONAL SINGLE DISCOUNT FOR EQUIPMENT	Discount	EQ DISCOUNT	1	$ (521,410.00)	$ (521,410.00)
Total Extended Amount					$	1,673,512.00

Total Offer Sheet by Type	
Type	Extended Amount
Commodity	$1,886,000.00
Service	$268,922.00
Shipping	$40,000.00
Discount	-$521,410.00
Total Extended	$1,673,512.00

Recommendation Summary	
Number of Solicitations Received	1
Number of No bid responses	2
Number of Sourced bidders	4
Number of NIGP Vendors Sourced	602
D&B Report Attached	
Method of Payment (P-card/ACH)	ACH
FOB Delivered	DOS, DESC

Special Notes:

The Department of Safety, through the Division of Emergency Services and Communications (DESC) issued RFB DOS 2025-04 for Microwave Radios and Related Communications Equipment with responses due January 10, 2025, there was one response received from Green Mountain Communications, Inc. As the commodity component was greater than the service component, the DESC entered an RQ for processing with the Department of Administrative Services (DAS). Upon receipt of the RQ, the DAS, through the Bureau of Purchase and Property, issued request for bid (RFB) 128-25 for Microwave Radios and Related Communications Equipment (Supply and Integration) on March 13, 2025, with responses due on April 2, 2025. The RFB reached 602 vendors through the NIGP registry with an additional 4 directly sourced. There was one compliant response received from Green Mountain Communications, Inc.

STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Drive | Concord, NH | 03301
Fax: (603) 271-1516 | TDD: (800) 753-2964
doit.nh.gov

Denis Goulet, *Commissioner*

April 15, 2025

Robert L. Quinn, Commissioner
Department of Safety
State of New Hampshire
33 Hazen Drive
Concord, NH 03305

Dear Commissioner Quinn:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract with Green Mountain Communications, as described below and referenced as DoIT No. 2025-050.

The purpose of this request is to purchase microwave radios and related communications equipment for statewide public safety communications.

The Total Price Limitation shall be $1,673,512, effective upon Governor and Council approval through August 1, 2025.

A copy of this letter must accompany the Department of Safety's submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/jd
DoIT #2025-050

cc: Ron Reed, IT Manager