



STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
OFFICE OF THE COMMISSIONER

ARC
8

Lori A. Weaver
Commissioner

Morissa Henn
Deputy Commissioner

129 PLEASANT STREET, CONCORD, NH 03301-3857
603-271-9200 1-800-852-3345 Ext. 9200
FAX: 603-271-4912 TDD Access: 1-800-735-2964 www.dhhs.nh.gov

December 4, 2024

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to RSA 94:6, the Department of Health and Human Services respectfully requests to place Lise Farrand at Step 5 for the position of Pharmaceutical Services Specialist, Division for Medicaid Services, Position #9U794, unclassified salary grade KK, earning \$140,114.00 effective December 27, 2024, upon Governor and Council approval. 75% Federal Funds 25% General Funds.

EXPLANATION

The Pharmaceutical Services Specialist supports the clinical and operational administration of pharmacy services for the New Hampshire Medicaid program and related programs throughout the Department of Health and Human Services. The Pharmaceutical Services Specialist leads projects and daily operations to ensure the appropriate delivery of pharmacy services for over 180,000 Medicaid enrollees statewide. The position is also key to enabling the Drug Utilization Review Board and the effective collection of federal drug rebates. As the Medicaid program prepares to introduce financial, clinical, contracting and information system changes to efficiently manage the cost and clinical complexity of pharmacy services, this position will ensure reliable program execution and service access using clinical and administrative expertise.

The Medicaid program has annual expenses over \$1 billion dollars for medical and pharmaceutical services. Pharmaceutical expenses are approximately 30% of the overall Medicaid expenditures. Compared to other provider/hospital based pharmaceutical settings the breadth and experience necessary to manage the Medicaid pharmaceutical program is significant and includes oversight and management of complex and expensive gene therapies, biologics and other new high-cost drugs and therapies. This requires significant technical expertise.

The Department has reviewed the proposed duties of the Pharmaceutical Services Specialist, which is a position requiring deep technical knowledge and extensive management experience, the ability to integrate major program functions, and ability to resolve complex, novel situations.

Placing Ms. Farrand at Step 5 is being requested so that this position is at a commiserate level of pay as Pharmacists at NH Hospital. Compared to other provider/hospital based pharmaceutical settings the breadth and experience necessary to manage the Medicaid pharmaceutical program is significant and includes oversight and management of complex and expensive gene therapies, biologics and other new high-cost

His Excellency, Governor Christopher T. Sununu
December 4, 2024
Page 2 of 2

drugs and therapies. This requires significant technical expertise. Ms. Farrand has over 30 years of experience in the NH Medicaid program as a Pharmacist supporting the Medicaid program with extensive knowledge of the Medicaid pharmacy formulary and overseeing the Medicaid pharmacy program to ensure Medicaid members have access to clinically appropriate pharmaceutical therapies as necessary.

I respectfully request that Ms. Farrand be placed in the position of Pharmaceutical Services Specialist, Division for Medicaid Services, unclassified salary grade KK, at step 5 with an effective start date of December 27, 2024.

Sincerely,

A handwritten signature in black ink that reads "Lori Weaver". The signature is written in a cursive, slightly slanted style.

Lori A. Weaver
Commissioner

LISE FARRAND, R.Ph.

WORK EXPERIENCE

STATE OF NEW HAMPSHIRE, Department of Health and Human Services Division of Medicaid Services, <i>Concord, NH</i> <u>Pharmaceutical Services Specialist</u> Responsibilities include: Oversee Medicaid Fee-for-Service Pharmacy Benefit Management (PBM) contract. Provide oversight of Medicaid Managed Care Pharmacy Programs. Medical coding consultation. Medicaid Drug Utilization Review Board coordinator. RFP evaluation review team for Medicaid PBM contracts (2000, 2003, 2009, 2015). RFP evaluation review team for State Employees PBM contracts (2010, 2013, 2018).	1993-Present
UNI-CARE HEALTH SERVICES, <i>Londonderry, NH</i> <u>Staff Pharmacist</u>	1989-1993
GARANDS PRESCRIPTION STORE, <i>Manchester, NH</i> <u>Bench Pharmacist</u>	1986-1989
METZ DRUG STORE, <i>(Store transferred to Garands), Manchester, NH</i> <u>Pharmacist in Charge</u>	1985-1986
DENMARK'S PHARMACY, <i>Orleans, MA</i> <u>Pharmacist in Charge</u>	1983-1985

EDUCATION AND LICENSURE

MASSACHUSETTS COLLEGE OF PHARMACY, <i>Boston, MA</i> <u>Bachelor of Science in Pharmacy</u>	1983
REGISTERED PHARMACIST IN NEW HAMPSHIRE	1983 to Present