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STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
OFFICE OF THE COMMISSIONER

Lori A. Weaver
Commissioner

Morissa Henn
Deputy Commissioner

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July 29, 2024

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Office of the Commissioner, to make a **retroactive** payment for annual membership dues to the New England States Consortium Systems Organization, Inc. (NESCO), Shrewsbury, MA, Vendor # 162545, in the amount of \$28,500 for the period July 1, 2024, through June 30, 2025, effective upon Governor and Council approval. 100% General Funds.

Funds are available in the following account:

05-95-95-950010-50000000 HEALTH AND SOCIAL SERVICES, DEPT. OF HEALTH AND HUMAN SERVICES, HHS: COMMISSIONER'S OFFICE, OFFICE OF THE COMMISSIONER, COMMISSIONER'S OFFICE

| SFY | Class/Object | Class Title | Job Number | Amount |
|------|--------------|---------------------|------------|-------------|
| 2025 | 026-500251 | Organizational Dues | 95062017 | \$28,500.00 |

EXPLANATION

This request is **retroactive** due to the invoice being received after the start of the State fiscal year due to the timing of the NESCO Board vote on the current year budget and invoicing thereafter beyond the start of the membership period.

Founded in 1998 by the Secretaries and Commissioners of the New England State Health and Human Services (HHS) agencies and the University of Massachusetts Medical School, the New England States Consortium Systems Organization (NESCSO) is a 501(c)(3) charitable organization dedicated to strengthening and supporting the capacity of state government Health and Human Service agencies to effectively respond to the needs of the people they serve. The mission of the organization is to foster communication and collaboration among members through information sharing and joint projects. Its goal is to support the health and human services policy and system needs of the New England states by providing a framework for knowledge exchange in order to maximize policy, program and cost effectiveness. This is accomplished through the use of state-to-state collaboration, investing in state HHS employees, providing them with education and training, connecting them with peers in other states, and promoting the effective use of technology. NESCSO is also the convener of the Medicaid Enterprise Systems (MES) Community and Systems Technical Advisory Group (S-TAG) facilitation with CMS.

Through year-round working groups and the yearly MES Conference, NESCSO supports states in understanding of Medicaid related information system offerings.

Listed below are answers to standard questions required by Governor and Council organization dues and membership approval submissions:

- 1) How long has this organization been in existence and how long has this agency been a member of this organization?

The state of NH Department of Health and Human has been a member of NESCSO since its inception in 1998.

- 2) Is there any other organization which provides the same or similar benefits which your agency belongs to?

NESCSO is unique. It was created to help reduce the level of duplication of effort and to leverage purchasing power among the six New England states' Medicaid programs. Comparative groups from other states do not currently exist.

- 3) How many other state's belonging to this organization and is your agency the sole New Hampshire state agency that is a member?

NESCSO consists of all six New England States. NESCSO's purpose is to identify and address issues associated with the ongoing support and administration of Medicaid and other related programs within the New England region. The State of New Hampshire Medicaid program is administered by the NH Department of Health and Human Services; therefore, the Department is the only New Hampshire State Agency that is a member.

- 4) How is the dues structure established? (Standard fee for all states, based on population, based on other criteria, etc.)

A standard fee for all states is agreed upon by each of the six New England states. Each of the states has committed \$28,500 for the period of July 1, 2024, to June 30, 2025, to support NESCSO. There was no increase in the dues from the prior year.

- 5) What benefit does the state receive from participating in this membership?

Membership in NESCSO allows states to leverage Medicaid dollars by avoiding duplication of efforts by each of the states. Since new federal Medicaid requirements as well as ongoing program operational issues are often the same for every state, leveraging can offer savings of both staff time and state expenditures. NESCSO's purpose is to identify and address issues associated with the ongoing support and administration of the Medicaid and related programs within the New England region. Most of NESCSO's activities focus on shared projects, but NESCSO makes available resources that individual states may use to develop individual projects. Projects of the state-specific kind are funded through direct payment by the state.

NESCSO fulfills three distinct needs of states: 1) a clearinghouse/library function that amasses information specifically relevant to the Health and Human Service agencies of the New England States, such as copies of recent Advance Planning Documents and Requests for Proposals approved by the federal Centers for Medicare and Medicaid

Services; 2) a staff collaboration function that allows for sharing of Medicaid strategies for different program areas and joint development of the technical support functions of new mandates, all of which would otherwise have to be done separately in each of the six states; and 3) capacity for joint projects among the states utilizing NESCSO's facilities and server for joint database creation and project management at NESCSO's web site.

NESCSO accomplishments to date include:

1. The development of the New England States Collaborative Insurance Exchange Systems; a resource guide for members to be able to contact their colleagues in the other states to discuss questions or issues that may arise regarding Health Insurance Exchange.
2. The development of a comprehensive website which supports a clearinghouse/library; development of a web-based project tracking tool available to all New England health and human services employees.
3. Participation in the New England Partnership (a required state-to-state technical assistance project for all federal Centers for Medicare and Medicaid Services grantees for Medicaid Infrastructure grants under the Ticket to Work and Work Incentives Improvement Act of 1999).
4. Shared Health Insurance Portability and Accountability Act (HIPAA) translator development.
5. Several regional studies including demographics affecting Medicaid populations in New England, disease management measurement and a survey on the needs of the Supplemental Security Income (SSI) population.
6. Ad hoc New England Commissioner collaborative forums.
7. Workgroups focused on the improvement of children's health, Medicaid eligibility issues, durable medical equipment, pharmacy, primary care payments, health care markets and several other federal and state workshops including federal interoperability regulations.
8. NESCSO coordinates and offers the national annual Medicaid Enterprise Systems Conference, formerly known as the Medicaid Management Information System Conference.
9. Medicaid operational training for DHHS staff. Through a NESCSO contracted vendor.
10. Shared service contract opportunities for in common services related to Medicaid.

One of the most significant projects led by NESCSO was the coordination of assessment and implementation efforts of the six (6) New England states for the federally mandated Health Insurance Portability and Accountability Act of 1996. This Act, which standardized data transmissions of healthcare information nationally, was very technical

and complex. The six New England states built a team that worked together on the project across the six states.

- 6) Are training or educational/ research materials included in the membership? If so, is the cost included? Explain in detail.

Training and educational/research materials are included in the cost of membership. Examples include.

1. Timely news and current awareness services via the New England News section of the NESCSO website and periodic updates via e-newsletters
2. Access to the NESCSO web-based library and archive service on topics relevant to Medicaid and Health and Human Services
3. The NESCSO website, www.nescso.org, offers features such as daily Medicaid and health news updates, links to national and regional sites and individualized favorites. NESCSO's comprehensive library brings together relevant literature and reports from key public and private resources as well as summarized research projects completed for NESCSO members.
4. Members also have the ability to request specific information on any healthcare topic directly from the NESCSO website. Additionally, the website is linked to ONTRAK, a personal planner and project tracking system. ONTRAK is a free and secure online web-based project management program that allows communication between project specific members via various tools such as a threaded discussion and document sharing.

- 7) Is the membership required to receive any federal grants or required in order to receive or participate in licensing or certification exams? Explain.

Membership in NESCSO is not required, however, NESCSO is a valuable resource to the Department when addressing issues associated with the administration of the Medicaid program.

- 8) Is there any travel included with this membership fee? Explain in detail any travel to include the number of employees involved, the number of trips, destination if known and purposes of membership supported trips.

Yes, on an ad hoc needed basis for the organization's Board, projects or work groups as well as NESCSO's national annual Medicaid Enterprise Systems Conference, formerly known as the Medicaid Management Information System Conference. NESCSO also provides conference scholarship and travel support for major health and human service conferences

- 9) Which state agency employees are directly involved with this organization? (Indicate if they are members, voting members, committee members, and/or officers of the organization.

Department of Health and Human Services Commissioner designee is currently the Medicaid Director- Voting Board Member

- a. Any State of NH Department of Health and Human Services employee may access the tools of NESCSO through the NESCSO secure web portal.

10) Explain in detail any negative impact to the State if the Agency did not belong to this organization.

NESCSO was designed to leverage the Medicaid dollars of the six New England states by avoiding duplication of efforts required by each of the programs and historically performed in isolation. Since new federal Medicaid requirements and ongoing program operational issues are often the same for every state, leveraging the resources of the six states can offer savings of both staff time and state expenditures. If New Hampshire did not belong to NESCSO we would still be faced with the same challenges that come with administering the Medicaid program, however, we would need to address them as an individual state rather than in the collaborative manner that NESCSO allows us.

Area Served: Statewide.

Source of Funds: 100% General Funds. The New Hampshire support will generate an identical amount of federal Medicaid funds for NESCSO.

Respectfully Submitted,



for:

Lori A. Weaver
Commissioner



New England States Consortium Systems
Organization, Inc.
333 South Street
Shrewsbury, MA 01545
<https://www.mesconference.org/>

BILL TO
State of New Hampshire
State of, NH

INVOICE 2024-MemberNH

DATE 07/01/2024 TERMS Net 30

DUE DATE 07/31/2024

| DESCRIPTION | QTY | RATE | AMOUNT |
|---|-----|-----------|-----------|
| July 1, 2024 - June 30, 2025 Membership Dues | 1 | 28,500.00 | 28,500.00 |

Payment can be made by EFT or ACH. By eliminating paper checks, payments will be expedited and there will be confirmation that payment has been processed. Bank information to facilitate the EFT:

- * Bank Name: Country Bank, 75 Main Street, Ware, MA 01082
- * Bank Contact: Customer Care Center - 413-277-5301
- * Name on Account: New England States Consortium Systems Organization
- * ABA/ACH #: 211870980
- * Account #: 600000078045
- * Federal Tax ID #: 04-3485943

TOTAL DUE \$28,500.00

If you have any questions concerning this invoice, please contact either David Huffman @ david.huffman@nescso.org or Michele Allan @ michele.allan@nescso.org