



Charles M. Arlinghaus
Commissioner

State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

25 Capitol Street
Concord, New Hampshire 03301
(603) 271-3201 Office@das.nh.gov

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Catherine A. Keane
Deputy Commissioner

Sheri L. Rockburn
Assistant Commissioner

July 24, 2024

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Administrative Services to enter into a contract (Contract #8003499) with Kueper North America LLC (VC#229025), Charleston, South Carolina, in an amount up to and not to exceed \$448,744.56 for supply and delivery of snowplow & grader cutting edges through a participating agreement with the National Association of State Procurement Officials (NASPO) Value Point Contract 47645, with the option to extend for up to an additional two years, effective upon Governor and Executive Council approval through March 28, 2029.

Funding shall be provided through individual agency expenditures, none of which shall be permitted unless there are sufficient appropriated funds to cover the expenditure.

EXPLANATION

The Department of Administrative Services (DAS) reviewed and negotiated in collaboration with the Department of Justice (DOJ) for this requested State of New Hampshire participating agreement. This participating agreement is aligned with the master agreement set in place by NASPO and the lead state, Vermont, through the competitive bidding process, with the request for proposals (RFP) being released on May 3, 2023, and responses due by June 12, 2023. The DAS previously utilized a participating addendum through a NASPO master agreement (Contract #8002401) for snowplow cutting edges with Kueper North America LLC, which expired on December 31, 2023. At the time of expiration, the lead state and NASPO were still engaged in contract negotiations with the respondents to the RFP until late March when the master agreements were approved, and participating addendums became available.

The Department of Transportation (DOT), including the Bureau of Turnpikes, had been utilizing Kueper's specialty snowplow cutting edges for plowing and winter maintenance operations on the interstate highway system with great success during the previous contract term, and over the last year of the term other sections of the DOT had begun using these cutting edges in areas which require specialty plowing needs or practices. While there are many types and manufacturers of snowplow cutting edges on the market, the challenging and unforgiving road surfaces of the interstate highways and turnpike systems cause premature failure of commonly

available "Joma" type snowplow cutting edges that otherwise perform well on secondary roadways.

The DOT has and continues to procure the majority of their snowplow cutting edges through the competitive bidding process in collaboration with the Bureau of Purchase and Property to obtain the most advantageous pricing available, with annual expenditures through requests for bids (RFB) for snowplow cutting edges averaging \$756,450.20, and a total of \$3,782,251 being spent between 2018 and 2023. Approval of this contract will allow the interstate and turnpike DOT personnel to continue to utilize an effective and familiar tool to combat winter storms and preserve the safety of the motoring public during severe winter events, while still procuring 88% of all snowplow cutting edges via competitive bid. Furthermore, this contract will provide firm fixed pricing on snowplow and grader cutting edge through the entirety of the 5-year term, as well as a contractual source of replacement cutting edges for heavy machinery utilized by multiple agencies.

Contract financials	
Previous contract annual spend	\$ 81,589.92
Previous 5-year contract term spend	\$ 407,949.60
Increase for anticipated agency usage (10%)	\$ 40,794.96
Requested price limitation	\$ 448,744.56

Based on the foregoing, I am respectfully recommending approval of the contract through a NASPO participating agreement with Kueper North America LLC.

Respectfully submitted,



Charles M. Arlinghaus
Commissioner

Participating Addendum
for
SNOWPLOW AND GRADER CUTTING EDGES
between
STATE OF NEW HAMPSHIRE
and
KUEPER NORTH AMERICA LLC

Master Agreement #: **47645**
 Contractor: **Kueper North America LLC**
 Participating Entity: **STATE OF NEW HAMPSHIRE**

This Participating Addendum is entered into by Contractor and Participating Entity (collectively, the "Parties").

PARTICIPATING ENTITY

Name:	State of New Hampshire Department of Administrative Services
Address:	25 Capitol Street, Concord, NH 03301
Telephone:	603-271-3146
Fax:	603-271-2700
Email:	Jesse.G.Wilcox@das.nh.gov

1. PARTICIPATING ENTITY MODIFICATIONS AND ADDITIONS TO THE MASTER AGREEMENT

- This Participating Addendum incorporates all terms and conditions of the Master Agreement as applied to the Participating Entity and Contractor.
- This Participating Addendum incorporates all terms and conditions of the Master Agreement as applied to the Participating Entity and Contractor, **subject to the following limitations, modifications, and additions:**

PARTICIPATING ADDENDUM

This Participating Addendum (the "Participating Addendum") is entered into by and between the STATE OF NEW HAMPSHIRE, acting by and through its Department of Administrative Services ("Participating State"), and Kueper North America LLC with a principal place of business located at 171 Church Street, Suite 300, Charleston, South Carolina 29401 ("Contractor"). Participating State and Contractor are sometimes referred to herein singularly as a "Party" or collectively as the "Parties").

RECITALS

WHEREAS, the State of Vermont (the "Lead State"), acting on behalf of member states of the NASPO ValuePoint Purchasing Program, and Contractor entered into the Cooperative Agreement (Contract ID 47645) dated March 22, 2024 (the "Master Agreement"), wherein Contractor agreed to provide snowplow and grader cutting edges and other products ancillary thereto to Participating Entities upon the terms and conditions set forth in said Master Agreement;

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Between **The State of New Hampshire** and
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WHEREAS, Participating State is a member of the NASPO ValuePoint Purchasing Program; and

WHEREAS, Participating State desires to participate in Contractor's offering the goods and services under the Master Agreement subject to the terms and conditions of this Participating Addendum;

NOW, THEREFORE, in consideration of the foregoing recitals, the receipt and sufficiency of which are hereby conclusively acknowledged, the Parties hereby agree as follows:

1. Scope. This Participating Addendum governs Participating State's participation in the Master Agreement by and between Contractor and Lead State. This Participating Addendum shall cover all of the Products and Services offered by Contractor to Participating State under the Master Agreement. The Parties agree that the terms and conditions of the Master Agreement shall be subject to the terms and conditions of this Participating Addendum.

2. Incorporation of Master Agreement. The terms and conditions of the Master Agreement are attached hereto as Schedule 1 and incorporated herein by reference. All undefined capitalized terms used herein shall have the same meanings assigned to them in the Master Agreement. Certain other capitalized terms are defined elsewhere within the text of this Participating Addendum and, throughout this Participating Addendum, those terms shall have the meanings respectively ascribed to them. In the event of any conflict or inconsistency between the terms and conditions of this Participating Addendum and any terms and conditions set forth in the Master Agreement, the terms and conditions of this Participating Addendum shall prevail.

3. Participation; Authorized Purchasers. The Products and Services available for purchase under the Master Agreement by way of this Participating Addendum may be ordered and purchased by all departments, divisions, or other executive agencies eligible to use statewide contracts within the State of New Hampshire (each, an "Authorized Purchaser"). Contractor shall not accept, and Participating State shall not be obligated to pay for, Orders from any person or entity that is not authorized by Participating State to order or purchase any of the Products and Services offered by Contractor under this Participating Addendum and the Master Agreement. All determinations of eligibility to participate in the Master Agreement through this Participating Addendum are solely within the authority of Participating State's Procurement Officer identified in Section 14(b) below.

4. Effective Date of Participating Addendum. Notwithstanding any terms and conditions in the Master Agreement to the contrary, this Participating Addendum is subject to the approval of the Governor and Executive Council of the State of New Hampshire, and Participating State shall not be bound by the terms and conditions of this Participating Addendum or the Master Agreement until the date of such approval (the "Participating Addendum Effective Date").

5. Term. The term of this Participating Addendum shall begin on the Participating Addendum Effective Date and end on March 28, 2029, unless terminated earlier in accordance with the terms and conditions of the Master Agreement or this Participating Addendum. In the event that Lead State and Contractor agree to extend the term of the Master Agreement, then Participating State shall have the option to extend the term of this Participating Addendum for an additional term not to exceed the extended term of the Master Agreement.

6. Funds Available and Authorized; Non-Appropriation. Participating State's obligations under this Participating Addendum and the Master Agreement are subject to the availability of sufficient legislative appropriations allotments, or other expenditure authority and, if Participating State is expending federal funds, the availability of such federal funds. In the event of the reduction, elimination, or modification of the appropriation or availability of funding for this Participating Addendum, in whole or in part, Participating State shall have the right to withhold payment until such funds become available, if

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ever, and shall have the right to reduce or terminate this Participating Addendum immediately upon written notice to Contractor.

7. Orders. Any Order placed by Participating State for the Products and Services available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement, subject to the terms and conditions of this Participating Addendum, unless the parties to the order agree in writing that another contract or agreement applies to such order.

8. Non-Exclusivity. This Participating Addendum is not exclusive, and Participating State may acquire the Products and Services available under the Master Agreement and this Participating Addendum from other third parties.

9. Independent Contractor. Contractor shall act at all times as an independent contractor, and not as an agent or employee of the Participating State, in the performance of its obligations under this Participating Addendum and the Master Agreement. Contractor shall not have any authority to legally bind Participating State. Neither Party shall make any statements, representations, or commitments of any kind or to take any action binding on the other except as expressly provided for herein or authorized in writing by the Party to be bound.

10. Invoice Requirements.

a. To request payment for each Order made hereunder, Contractor shall submit an original invoice to the office of the Authorized Purchaser that submitted the Order. The contents of the invoice must include, at a minimum, the following:

- i. Contractor's name and address;
- ii. Contractor's Federal Employer Identification Number;
- iii. Contractor's payment address;
- iv. The Order number; and
- v. A description of the Products and Services that Contractor delivered with, as applicable, the date, serial number, quantity, unit price, and total price of the Products and Services for which payment is sought.

b. If an invoice submitted by Contractor does not meet the requirements of this Section 10, then the Authorized Purchaser will send a written notice to Contractor that describes the defect or impropriety of the invoice and any additional information that Contractor needs to correct the invoice.

c. Participating State may request Contractor for additional documentation to support payment of any invoice. Contractor shall respond to any such requests within ten (10) calendar days of receipt. Participating State's payment obligations are conditioned upon receipt of an invoice that complies with this Section 10 and includes any supporting documentation as may be requested by Participating State.

d. Participating State's payment will not be due until thirty (30) calendar days after the latter of (i) receipt of an invoice that complies with this Section 10, the completion of the Services, or the delivery of the Products.

11. Termination; Default and Remedies.

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a. Termination for Convenience. Participating State may terminate this Participating Addendum, including any unfulfilled Orders made hereunder, in whole or in part, at any time without cause by providing Contractor with thirty (30) calendar days' advance written notice.

b. Termination for Cause. If Contractor fails to perform under this Participating Addendum, including any Orders made hereunder, or fails to comply with any of the terms or conditions of this Participating Addendum, Participating State may, in its sole and absolute discretion, immediately terminate all or any part of this Participating Addendum, including any unfulfilled Orders made hereunder.

c. Other Remedies Preserved. Termination is not Participating State's exclusive remedy but will be in addition to any other rights and remedies available in law or in equity under this Participating Addendum and the Master Agreement. The exercise of any remedies hereunder will not constitute a termination of this Participating Addendum unless Participating State notifies Contractor in writing prior to the exercise of such remedy. Contractor shall also be liable for all costs and expenses, including attorney's fees and court costs, incurred by Participating State in enforcing the terms and conditions of this Participating Addendum.

d. No Liability Upon Termination. If this Participating Addendum is terminated for any reason, Participating State shall not be liable to Contractor for any damages arising from or related to the termination. In the event that Participating State terminates this Participating Addendum, Participating State shall not be liable to Contractor for any reason, except for the payment of the Products and Services ordered hereunder that are performed or delivered and accepted, as the case may be, in accordance with all terms and conditions of this Participating Addendum.

12. Access to Records. Contractor will maintain all fiscal records relating to this Participating Addendum in accordance with generally accepted accounting principles and will maintain all other records relating to this Participating Addendum in such a manner as to clearly document Contractor's performance hereunder. Participating State shall have access to such fiscal books and records of Contractor which relate to this Participating Addendum to perform examination and audits and to make copies of the same. Contractor will retain and keep accessible all such fiscal books and records writings for a minimum of six (6) years, or such longer period as may be required by applicable law following final payment and termination of this Participating Addendum, or until the conclusion of any audit, controversy, or litigation arising out of or related to this Participating Addendum, whichever date is later.

13. Public Information.

a. Application of Right-to-Know Law. Participating State's obligations of confidentiality, if any, under the Master Agreement and this Participating Addendum are subject to disclosure pursuant to the New Hampshire Right-to-Know Law codified at RSA 91-A. Notwithstanding the terms and conditions set forth in Section 13(b) below, Participating State shall have the sole and final authority as to whether the disclosure of any information relating to the transactions contemplated in this Participating Addendum or the Master Agreement is required under RSA 91-A.

b. Contractor's Designation of Trade Secrets and Confidential Information. If Contractor considers any portion of the materials disclosed to Participating State to be confidential or protected as a trade secret, Contractor must clearly designate that portion of the material as "CONFIDENTIAL," "TRADE SECRET," or any other language of similar import when submitted to Participating State. In the event that Participating State receives any request made pursuant to RSA 91-A that seeks the disclosure of materials designated by Contractor as being confidential or protected as a trade secret, and Participating State determines that the provisions of 91-A require

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the disclosure of the materials so designated, Participating State will notify Contractor of the following:

- i. The scope of the information sought through the request;
- ii. A description of the materials that Participating State will disclose in response to the request;
- iii. A description of the materials, if any, that are exempt from disclosure under the Right-to-Know Law pursuant to RSA 91-A:5 or any other applicable exception or exemption to the Right-to-Know Law; and
- iv. The date upon which Participating State will disclose the materials to the RSA 91-A requestor.

If Participating State concludes that the disclosure of materials designated by Contractor as being confidential or protected as a trade secret is required under RSA 91-A, Contractor shall be responsible for taking whatever appropriate legal action it deems necessary to prevent such disclosure to the RSA 91-A requestor. Notwithstanding the preceding sentence, any and all claims against Participating State pursuant to RSA 91-A are subject to the terms and conditions set forth in Sections 20 through 22 of this Participating Addendum to the fullest extent permitted by law.

14. Primary Contacts; Notice. The Parties' respective primary points of contact for this Participating Addendum are the individuals named below as follows:

a. Contractor.

Name:	Patricia Schuster
Address:	171 Church Street, Suite 300, Charleston, SC 29401
Telephone:	843-723-7361
Email:	pschuster@kueperblades.com

b. Participating State.

Name:	Jesse Wilcox
Address:	25 Capital Street, Concord, NH 03301
Telephone:	(603) 271-3146
Email:	Jesse.g.wilcox@das.nh.gov

Except as otherwise expressly provided by law, any and all notices or other communications required or permitted to be given pursuant to this Participating Addendum shall be in writing and shall be deemed to be delivered when sent by U.S. mail, postage prepaid, or by email to each Parties' respective primary contracts identified above. Each Party may change its respective primary contacts by providing written notice of such change to the other Party in the manner specified by this Section 14.

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15. Usage Reporting. Contractor shall submit quarterly usage reports for analysis by Participating State's Procurement Officer identified in Section 14(b) above for each quarter during the term of this Participating Addendum as follows:

Reporting Period	Due Date
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

Each quarterly usage report shall be submitted electronically in a ".xls" or "CSV" format and shall be organized by Authorized Purchaser. In addition, each quarterly usage report shall include, at a minimum, the following information:

- a. Participating State's number assigned to this Participating Addendum, if any, and the number assigned to the Master Agreement;
- b. The names of all Authorized Purchasers that placed an Order under this Participating Addendum during the reporting period;
- c. A description of the Products and Services purchased by each Authorized Purchaser as well as the total price for each Order;
- d. The total price of all Orders during the reporting period; and
- e. Any other information as Participating State may reasonably request.

16. Click Through Terms and Conditions. If either Party uses a web based ordering system, an electronic purchase order system, an electronic order acknowledgement, a form of an electronic acceptance, or any software based ordering system with respect to any Products or Services ordered hereunder (each an "Electronic Ordering System"), the Parties acknowledge and agree that an Electronic Ordering System is for ease of administration only, and Contractor is hereby given notice that the persons using Electronic Ordering Systems on behalf of Participating State do not have any actual or apparent authority to create legally binding obligations that vary from the terms and conditions of this Participating Addendum. Accordingly, where Participating State is required to "click through," otherwise accept, or be made subject to any terms and conditions in using an Electronic Ordering Systems, any such terms and conditions are deemed void upon presentation. Additionally, where Participating State is required to accept or be made subject to any terms and conditions in accessing or employing any Products or Services, those terms and conditions will also be void.

17. Insurance. Contractor shall, at its own expense, obtain and continuously maintain in full force throughout the term of this Participating Addendum, the following types of insurance coverage:

a. Commercial general liability insurance against all claims of bodily injury, death, or property damage in an amount of not less than One-Million and 00/100 Dollars (\$1,000,000.00) per occurrence and Two-Million and 00/100 Dollars (\$2,000,000.00) in the aggregate; and

b. Workers' compensation insurance as required by applicable workers' compensation laws for persons performing work under this Participating Addendum with limits not less than Five-Hundred Thousand and 00/100 Dollars (\$500,000.00) per accident.

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Contractor shall provide Participating State with certificates of insurance for all insurance required under this Section 17 before furnishing any Products or Services pursuant to the Master Agreement and this Participating Addendum.

18. Equal Employment Opportunity. Contractor shall comply with all federal, state, and local laws, regulations, executive orders, and ordinances applicable to Contractor, this Participating Addendum, and any Orders made under this Participating Addendum, as may be modified or adopted from time to time. Without limiting the generality of the foregoing, Contractor expressly agrees to comply with the following laws, regulations, and executive orders to the extent they are applicable to this Participating Addendum and the Orders made hereunder:

- a. Titles VI and VII of the Civil Rights Act of 1964, as amended;
- b. Sections 503 and 504 of the Rehabilitation Act of 1973, as amended;
- c. The Americans with Disabilities Act of 1990, as amended;
- d. Executive Order 11246, as amended;
- e. The Age Discrimination in Employment Act of 1967, as amended, and the Age Discrimination Act of 1975, as amended;
- f. The New Hampshire Law Against Discrimination, RSA 354-A, as amended;
- g. All regulations and administrative rules established pursuant to the foregoing laws; and
- h. All other applicable requirements of federal and state civil rights and rehabilitation statutes, rules, and regulations.

19. Participating State's Set-Off Rights. Notwithstanding any terms and conditions contained herein to the contrary, Participating State shall have and retain all of its common law, equitable, and statutory rights of set-off. These set-off rights shall include, but not be limited to, Participating State's option to withhold any monies due to Contractor under this Participating Addendum up to any amounts due and owing to Participating State with regard to this Participating Addendum, or any other contracts or agreements between Contractor and Participating State, plus any amounts due and owing to Participating State for any other reason, including, without limitation, tax delinquencies, fee delinquencies, or monetary penalties relative thereto.

20. Indemnification. Notwithstanding any terms and conditions set forth herein to the contrary; Contractor shall indemnify and hold Participating State harmless from and against, and to reimburse Participating State for, any and all liabilities, penalties, assessments, judgments, claims, demands, debts, obligations, fines, damages, losses, fees and expenses, including attorney's fees and litigations costs, suffered or incurred by Participating State arising from any acts or omissions of Contractor in the performance of its obligations under this Participating Addendum. The terms and conditions of this Section 20 shall survive the expiration or termination of this Participating Addendum.

21. Limitation of Liability. To the fullest extent permitted by law, the Parties agree that in no event will Participating State, together with its officials, agents, and employees, be liable for any indirect, incidental, special, or consequential damages, including, without limitation, lost profits, even if Participating State had been advised, knew, or should have known of the possibility of such damages.

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22. Sovereign Immunity Preserved. Notwithstanding any terms and conditions set forth herein to the contrary, this Participating Addendum shall not be construed as a waiver of Participating State's sovereign immunity, which is hereby reserved by Participating State. The terms and conditions of this Section 22 shall survive the expiration or termination of this Participating Addendum.

23. Successors and Assigns. The promises and covenants herein contained shall bind, and the benefits and advantages shall inure to, except as herein specifically limited, the respective successors and assigns of the Parties.

24. Governing Law. The Parties acknowledge and agree that this Participating Addendum and the rights, obligations, and liabilities of the Parties hereunder, including matters of construction, validity, and performance, shall be exclusively governed by the laws of the State of New Hampshire without regard to any choice of law or conflict of law, rules, or provisions (whether of the State of New Hampshire or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the State of New Hampshire.

25. Consent to Jurisdiction and Venue. The Parties hereby irrevocably and unconditionally (a) submit to exclusive personal jurisdiction in the Superior Courts of the State of New Hampshire over any suit, action, or proceeding arising out of or relating to this Participating Addendum, and (b) waive any and all personal rights under the laws of any other state to object to jurisdiction within the Superior Courts of the State of New Hampshire. The Parties agree that the only proper venue for any suit, action, or proceeding arising out of or related to this Participating Addendum shall be in the state courts of the State of New Hampshire.

26. Severability. If any term or condition of this Participating Addendum or the application thereof to any party or circumstance shall to any extent be invalid or unenforceable, the remainder of this Participating Addendum, or the application of such term or condition to the Parties or circumstances other than those as to which it is invalid or unenforceable, shall not be affected thereby, and each term and condition of this Participating Addendum shall be valid and enforceable to the maximum extent permitted by law.

27. Waiver. No delay on the part of Participating State in the exercise of any right or remedy hereunder shall operate as a waiver thereof, and no single or partial exercise by Participating State of any right or remedy shall preclude other or further exercise thereof or the exercise of any other right or remedy; nor shall any amendment, modification, or waiver of any of the provisions of this Participating Addendum be binding upon Participating State except as expressly set forth in a writing duly signed and delivered by an authorized agent of Participating State. No action of Participating State permitted hereunder shall in any way affect or impair the rights of Participating State or the obligations of Contractor under this Participating Addendum.

28. Merger. This Participating Addendum, together with the Master Agreement, is intended by the Parties as the final, complete, and exclusive understanding of the Parties hereto. All prior or contemporaneous promises, agreements, and understandings, whether oral or written, are deemed to be superseded by this Participating Addendum, and no Party is relying on any promise, agreement, or understanding not set forth in this Participating Addendum. This Participating Addendum may not be amended or modified except by a written instrument describing such amendment or modification, executed by the Parties hereto.

29. Construction. The recitals set forth at the outset of this Participating Addendum are a part of this Participating Addendum, as fully as if set forth in their entirety in the body hereof. The captions or headings in this Participating Addendum are for ease of reference only, and no caption or heading shall affect in any way the interpretation, meaning, or construction of this Participating Addendum. Wherever

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used, the singular shall include the plural, the plural the singular, and the use of any gender or the neuter shall be applicable to all genders and the neuter. References to a person or entity are, unless the context otherwise requires, also to its owners, members, managers, shareholders, officers, directors, affiliates, heirs, executors, legal representatives, agents, successors, and assigns as applicable. As used in this Participating Addendum, the terms "include," "includes," and "including" shall be deemed to be followed by "without limitation" whether or not they are in fact followed by such word or words of similar import. The words "all" and "each" shall be construed as all and each, and the words "or" and "and" shall be construed either disjunctively or conjunctively, as the context may require.

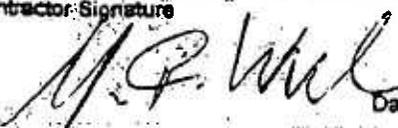
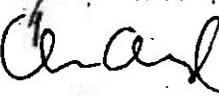
30. Counterparts; Facsimile and Electronic Signatures. This Participating Addendum may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Participating Addendum. A facsimile or portable document format (PDF) signature on this Participating Addendum shall be equivalent to, and have the same force and effect as, an original signature. In accordance with the New Hampshire Uniform Electronic Transactions Act, RSA 294-E, the Parties hereby agree that this Participating Addendum may be signed electronically, including any exhibits, schedules, addenda, or other attachments referenced herein.

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SIGNATURE PAGE FOLLOWS

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IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date their respective signatures parties below:

Contracting Officer for Participating State Jesse G. Wilcox, Purchasing Agent	Participating State Telephone Number (603) 271-3146
Contractor Signature  Date: 5/29/2024	Name and Title of Contractor Signatory Gardiner Willis, Managing Partner
Participating State Signature  Date: 6/27/24	Name and Title of Participating State Signatory Charles M. Arlinghaus, Commissioner
Approval by the N.H. Department of Administration, Division of Personnel (if applicable)	
By: _____	Director, On: _____
Approval by the Attorney General (Form, Substance and Execution) (if applicable)	
By: <i>Duncan A. Edgar</i>	On: July 12 2024
Approval by the Governor and Executive Council (if applicable)	
G&C Item number:	G&C Meeting Date:

[Please email fully executed PDF copy of this document to
PA@naspo.valuepoint.org to support documentation of participation and posting in appropriate data bases]

STANDARD CONTRACT

1. **Parties.** This is a contract between the State of Vermont, Office of Purchasing and Contracting (hereinafter called "State"), and Kueper North America, LLC, with a principal place of business in Charleston, SC, (hereinafter called "Contractor"). Contractor's form of business organization is a limited liability company. It is Contractor's responsibility to contact the Vermont Department of Taxes to determine if, by law, Contractor is required to have a Vermont Department of Taxes Business Account Number.

2. **Subject Matter.** The subject matter of this contract is commodities generally on the subject of Snowplow and Grader Cutting Edges. Detailed requirements to be provided by Contractor are described in Attachment B1. The State of Vermont Office of Purchasing and Contracting (OPC) (hereinafter called "Lead State") on behalf of the State of Vermont and NASPO ValuePoint lead a multistate, cooperative Request for Proposal resulting in a Master Agreement Award. After evaluation by a multistate sourcing team, the solicitation resulted in Master Agreements with qualified manufacturers of various types of Snowplow and Grader Cutting Edges.

4. **Contract Term.** The period of contractor's performance shall begin on March 29, 2024 and end on March 28, 2029 with an option to renew for two (2) twelve-month terms upon mutual agreement of both parties.

5. **Prior Approvals.** This Contract shall not be binding unless and until all requisite prior approvals have been obtained in accordance with current State law, bulletins, and interpretations.

6. **Amendment.** No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

7. **Termination/Cancellation/Rejection.** The State specifically reserves the right upon written notice to immediately terminate the contract or any portion thereof at no additional cost to the State, providing, in the opinion of its Commissioner of Buildings and General Services, the products supplied by Contractor are not satisfactory or are not consistent with the terms of this Contract. The State also specifically reserves the right upon written notice, and at no additional cost to the State, to immediately terminate the contract for convenience and/or to immediately reject or cancel any order for convenience at any time prior to shipping notification.

8. **Attachments.** This contract consists of 40 pages including the following attachments which are incorporated herein:

Attachment A - Statement of Work

Attachment B - Payment Provisions

Attachment C – "Standard State Provisions for Contracts and Grants" a preprinted form (revision date 12/7/2023)

Attachment D - STATE OF VERMONT- FEDERAL TERMS SUPPLEMENT (Non-Construction)

Attachment E – Equipment Types and Pricing

Exhibit A - NASPO Value Point Master Agreement Terms & Conditions

9. **Order of Precedence.** For any order placed under this Master Agreement, any ambiguity, conflict or inconsistency between the documents comprising this contract shall be resolved according to the following order of precedence:

(1) NASPO VALUPOINT MASTER AGREEMENT

(2) Attachment C – "Standard State Provisions for Contracts and Grants" a preprinted form (revision date 12/7/2023)

- (3) Attachment A
- (4) Attachment B
- (5) Attachment D - STATE OF VERMONT- FEDERAL TERMS SUPPLEMENT (Non-Construction)
- (6) Exhibit A - NASPO Value Point Master Agreement Terms & Conditions
- (7) Attachment E - Equipment Types and Pricing

a. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are not expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

11. **Primary Contacts.** The Parties will keep and maintain current at all times a primary point of contact for this contract. The primary contacts for this this Contract are as follows:

a. **For the Contractor:**

Name: Patricia Shuster
 Phone: 843-723-7361
 Email: pshuster@kueperblades.com

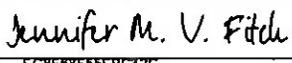
b. **For the State:**

Name: State of Vermont, Bill Vivian
 Address: 133 State Street, 5th Floor, Montpelier, VT 05633-8000
 Phone: 802-261-0797
 Email: Bill.Vivian@Vermont.gov

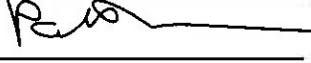
12. **The following provision pertains only to the State of Vermont Purchasing Entities:** This Participating Addendum may be used by (a) all departments, offices, institutions, and other agencies of the State of Vermont and counties (each a “State Purchaser”) according to the process for ordering and other restrictions applicable to State Purchasers set forth herein; and (b) political subdivisions of the state (including, but not limited to, cities, towns, and school districts) and any institution of higher education chartered in Vermont and accredited or holding a certificate of approval from the State Board of Education as authorized under 29 V.S.A. § 902 (each an “Additional Purchaser”). Issues concerning interpretation and eligibility for participation are solely within the authority of the State of Vermont Chief Procurement Officer. The State of Vermont and its officers and employees shall have no responsibility or liability for Additional Purchasers. Each Additional Purchaser is to make its own determination whether this Participating Addendum and the Master Agreement are consistent with its procurement policies and regulations.

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the State of Vermont:

Date: 3/22/2024
 Date: _____
 Signature: 
 Signature: _____
 Name: Jennifer M.V. Fitch
 Name: _____
 Title: Commissioner - Buildings and General Services
 Title: _____

By the Contractor:

Date: 3/22/2024
 Date: _____
 Signature: 
 Signature: _____
 Name: Patricia Schuster
 Name: _____
 Title: VP of Operations
 Title: _____

ATTACHMENT A – STATEMENT OF WORK

SCOPE OF WORK:

1. The Contractor shall provide various types of Snowplow and Grader Cutting Edges in accordance with Attachment B1 Equipment Types and Pricing to various State agencies and Political Subdivisions (POLYSUBs) within the State of Vermont and any NASPO ValuePoint participating entity.
2. **WARRANTY:** Each product purchased hereunder shall include a manufacturer's written warranty, which must be based on commercial use, and extend for a minimum term of one (1) year from the date a Product is available for use by the purchaser, or such longer period as set forth in the written warranty.
3. **DELIVERY:** Responsibility for product delivery remains with Contractor until the product is properly delivered and signed for. Contractor shall securely and properly pack all shipments in accordance with accepted commercial practices. Upon delivery, all packaging and containers shall become the property of the State, unless otherwise stated. Delivered goods that do not conform to the specifications or are not in good condition upon receipt shall be replaced promptly by the Contractor.
4. **QUALITY:** All products will be new and unused. All products provided by the Contractor must meet all federal, state, and local standards for quality and safety requirements. Products not meeting the requirements of this section will be deemed unacceptable and returned to the Contractor for credit at no charge to the State.
5. **DEFAULT:** In case of default of the Contractor, the State may procure the materials or supplies from other sources and hold the Contractor responsible for any excess cost occasioned thereby, provided, that if public necessity requires the use of materials or supplies not conforming to the specifications they may be accepted and payment therefore shall be made at a proper reduction in price.
6. **ORDERING REQUIREMENTS FOR VERMONT PURCHASING ENTITIES:**
Orders supported by Federal funds shall be subject to the Federal Terms included as Attachment D to this contract.

ATTACHMENT B – PAYMENT PROVISIONS

The Contractor will be paid for products actually delivered or performed, as specified in Attachment A.

1. Prior to commencement of work and release of any payments, Contractor shall submit to the State:
 - a. a certificate of insurance consistent with the requirements set forth in Attachment C, Section 8 (Insurance), and with any additional requirements for insurance as may be set forth elsewhere in this contract; and
2. Payment terms are **Net 30** days from the date the State receives an error-free invoice with all necessary and complete supporting documentation.

All invoices are to be rendered by the Contractor on the vendor's standard billhead and forwarded directly to the institution or agency ordering materials and shall specify the address to which payments will be sent.
3. **PRICING:** Contractor shall provide all products F.O.B. delivery to the ordering facility at no additional cost to the State. No request for extra delivery cost will be honored. All equipment shall be delivered assembled, serviced, and ready for immediate use, unless otherwise requested by the State. No charge for packing, shipping, or for any other purpose will be allowed over and above the price quoted.
4. Following complete delivery of the items, each as specified in Attachment A, and the State's written confirmation to the Contractor of the State's acceptance of those items and that training, Contractor will, within 30 business days, invoice the State in accordance with the rates specified in Attachment E.
5. Unless otherwise indicated in a manufacturer's return policy, unopened Products can be returned with no restocking fee up to 30 days from the date of receipt.
6. The State Purchasing Card may be used by State Purchasers for the payment of invoices. Use of the Purchasing Card requires all required documentation applicable to the purchase. The Purchasing Card is a payment mechanism, not a procurement approach and, therefore, does not relieve State Purchasers from adhering to all procurement laws, regulations, policies, procedures, and best practices.

Contract Number: 47645
Contractor: Kueper North America LLC

**ATTACHMENT C: STANDARD STATE PROVISIONS
FOR CONTRACTS AND GRANTS
REVISED DECEMBER 7, 2023**

“Attachment C: Standard State Provisions for Contracts and Grants” (revision version dated December 7, 2023) constitutes part of this Agreement and is hereby incorporated by reference as if fully set forth herein and shall apply to the purchase of all goods and/or services by the State under this Agreement. A copy of this document is available online at: <https://bgs.vermont.gov/purchasing-contracting/forms>.

Attachment D

STATE OF VERMONT- FEDERAL TERMS SUPPLEMENT (Non-Construction)

(Revision date: July 19, 2023)

PROCUREMENT OF RECOVERED MATERIALS

In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA-designated Items unless the products cannot be acquired-

1. Competitively within a time frame providing for compliance with the contract performance schedule;
2. Meeting contract performance requirements; or
3. At a reasonable price

Information about this requirement, along with the list of EPA-designated items, is available at the EPA's Comprehensive Procurement Guidelines web site, <https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program>.

The Contractor also agrees to comply with all other applicable requirements of section 6002 of the Solid Waste Disposal Act.

CLEAN AIR ACT

1. The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
2. The contractor agrees to report each violation to the State of Vermont and understands and agrees that the State of Vermont will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
3. The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

FEDERAL WATER POLLUTION CONTROL ACT

1. The contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
2. The contractor agrees to report each violation to the State of Vermont and understands and agrees that the State of Vermont will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
3. The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA. a. Standard. Non-Federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Nonprocurement Debarment and Suspension).

CONTRACTOR BREACH, ERRORS AND OMISSIONS

1. Any breach of the terms of this contract, or material errors and omissions in the work product of the contractor must be corrected by the contractor at no cost to the State, and a contractor may be liable for the State's costs and other damages resulting from errors or deficiencies in its performance.
2. Neither the States' review, approval or acceptance of nor payment for, the services required under this contract shall be construed to operate as a waiver of any rights under this contract or of any cause of action arising out of the performance of this contract.
3. The rights and remedies of the State provided for under this contract are in addition to any other rights and remedies provided by law or elsewhere in the contract.

TERMINATION FOR CONVENIENCE

1. General

- a. Any termination for convenience shall be effected by delivery to the Contractor an Order of Termination specifying the termination is for the convenience of the Agency, the extent to which performance of work under the Contract is terminated, and the effective date of the termination.
- b. In the event such termination occurs, without fault and for reasons beyond the control of the Contractor, all completed or partially completed items of work as of the date of termination will be paid for in accordance with the contract payment terms.
- c. No compensation will be allowed for items eliminated from the Contract.
- d. Termination of the Contract, or portion thereof, shall not relieve the Contractor of its contractual responsibilities for work completed and shall not relieve the Contractor's Surety of its obligation for and concerning any just claim arising out of the work performed.

2. Contractor Obligations

After receipt of the Notice of Termination and except as otherwise directed by the State, the Contractor shall immediately proceed to:

- a. To the extent specified in the Notice of Termination, stop work under the Contract on the date specified.
- b. Place no further orders or subcontracts for materials, services, and/or facilities except as may be necessary for completion of such portion(s) of the work under the Contract as is (are) not terminated.
- c. Terminate and cancel any orders or subcontracts for related to the services, except as may be necessary for completion of such portion(s) of the work under the Contract as is (are) not terminated.
- d. Transfer to the State all completed or partially completed plans, drawings, information, and other property which, if the Contract had been completed, would be required to be furnished to the State.
- e. Take other action as may be necessary or as directed by the State for the protection and preservation of the property related to the contract which is in the possession of the contractor and in which the State has or may acquire any interest.
- f. Make available to the State all cost and other records relevant to a determination of an equitable settlement.

3. Claim by Contractor

After receipt of the Notice of Termination from the state, the Contractor shall submit any claim for additional costs not covered herein or elsewhere in the Contract within 60 days of the effective termination date, and not thereafter. Should the Contractor fail to submit a claim within the 60-day period, the State may, at its sole discretion, based on information available to it, determine what, if any, compensation is due the Contractor and pay the Contractor the determined amount.

4. Negotiation

Negotiation to settle a timely claim shall be for the sole purpose of reaching a settlement equitable to both the Contractor and the State. To the extent settlement is properly based on Contractor costs, settlement shall be based on actual costs incurred by the Contractor, as reflected by the contract rates. Consequential damages, loss of overhead, loss of overhead contribution of any kind, and/or loss of anticipated profits on work not performed shall not be included in the Contractor's claim and will not be considered, allowed, or included as part of any settlement.

Contract Number: 47645
Contractor: Kueper North America LLC

ATTACHMENT E Equipment Types and Pricing

- **Equipment Types and Pricing shall be posted on the NASPO ValuePoint website.**



Exhibit A

NASPO VALUEPOINT MASTER AGREEMENT TERMS AND CONDITIONS

I. Definitions

- 1.1 **Acceptance** means acceptance of goods and services as set forth in Section IX of this Master Agreement.
- 1.2 **Contractor** means a party to this Master Agreement, whether a person or entity, that delivers goods or performs services under the terms set forth in this Master Agreement.
- 1.3 **Embedded Software** means one or more software applications which permanently reside on a computing device.
- 1.4 **Intellectual Property** means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.
- 1.5 **Lead State** means the State centrally administering any resulting Master Agreement(s) who is a party to this Master Agreement.
- 1.6 **Master Agreement** means the underlying agreement executed by and between the Lead State, acting in cooperation with NASPO ValuePoint, and the Contractor, as now or hereafter amended.
- 1.7 **NASPO ValuePoint** is a division of the National Association of State Procurement Officials ("NASPO"), a 501(c)(3) corporation. NASPO ValuePoint facilitates administration of the NASPO cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states, the District of Columbia, and territories of the United States. NASPO ValuePoint is identified in the Master Agreement as the recipient of reports and may perform contract administration functions relating to collecting and receiving reports, as well as other contract administration functions as assigned by the Lead State.
- 1.8 **Order or Purchase Order** means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.
- 1.9 **Participating Addendum** means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any additional Participating Entity-specific language or other requirements (e.g., ordering

procedures specific to the Participating Entity, entity-specific terms and conditions, etc.).

- 1.10 **Participating Entity** means a state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states properly authorized to enter into a Participating Addendum, that has executed a Participating Addendum.
- 1.11 **Participating State** means a state that has executed a Participating Addendum or has indicated an intent to execute a Participating Addendum.
- 1.12 **Product or Products and Services** means any equipment, software (including embedded software), documentation, service, or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Product includes goods and services.
- 1.13 **Purchasing Entity** means a state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states if authorized by a Participating Addendum, that issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

II. Term of Master Agreement

2.1 **Initial Term.** The initial term of this Master Agreement is for five (5) years. The term of this Master Agreement may be extended beyond the initial term for two (2) additional years at the Lead State's discretion and by mutual agreement and upon review of requirements of Participating Entities, current market conditions, and Contractor performance. The Lead State may, prior to execution, adjust the effective date or duration of the initial term or renewal period of any Master Agreement for the purpose of making the Master Agreement coterminous with others.

- 2.2 **Amendment Limitations.** The terms of this Master Agreement will not be waived, altered, modified, supplemented, or amended in any manner whatsoever without prior written agreement of the Lead State and Contractor.
- 2.3 **Amendment Term.** The term of the Master Agreement may be amended past the initial term and stated renewal periods for a reasonable period if in the judgment of the Lead State a follow-on competitive procurement will be unavoidably delayed (despite good faith efforts) beyond the planned date of execution of the follow-on master agreement. This subsection will not be deemed to limit the authority of a Lead State under its state law to otherwise negotiate contract extensions.

III. Order of Precedence

- 3.1 **Order.** Any Order placed under this Master Agreement will consist of the following documents:
 - 3.1.1 A Participating Entity's Participating Addendum ("PA");
 - 3.1.2 NASPO ValuePoint Master Agreement, including all attachments thereto;
 - 3.1.3 A Purchase Order or Scope of Work/Specifications issued against the Master Agreement;

- 4.5 Notice of Participating Addendum.** Contractor shall email a fully executed PDF copy of each Participating Addendum to pa@naspovaluepoint.org to support documentation of participation and posting in appropriate databases.
- 4.6 Eligibility for a Participating Addendum.** Eligible entities who are not states may under some circumstances sign their own Participating Addendum, subject to the consent of the Chief Procurement Official of the state where the entity is located. Coordinate requests for such participation through NASPO ValuePoint. Any permission to participate through execution of a Participating Addendum is not a determination that procurement authority exists; the entity must ensure that they have the requisite procurement authority to execute a Participating Addendum.
- 4.7 Prohibition on Resale.** Subject to any specific conditions included in the solicitation or Contractor's proposal as accepted by the Lead State, or as explicitly permitted in a Participating Addendum, Purchasing Entities may not resell Products purchased under this Master Agreement. Absent any such condition or explicit permission, this limitation does not prohibit: payments by employees of a Purchasing Entity for Products; sales of Products to the general public as surplus property; and fees associated with inventory transactions with other governmental or nonprofit entities and consistent with a Purchasing Entity's laws and regulations. Any sale or transfer permitted by this subsection must be consistent with license rights granted for use of intellectual property.
- 4.8 Individual Customers.** Except as may otherwise be agreed to by the Purchasing Entity and Contractor, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement and as the Participating Entity has in the Participating Addendum, including but not limited to any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.
- 4.9 Release of Information.** Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of information that pertains to the potential work or activities covered by the Master Agreement. This limitation does not preclude publication about the award of the Master Agreement or marketing activities consistent with any proposed and accepted marketing plan.
- 4.10 No Representations.** The Contractor shall not make any representations of NASPO ValuePoint, the Lead State, any Participating Entity, or any Purchasing Entity's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent.

V. NASPO ValuePoint Provisions

- 5.1 Applicability.** NASPO ValuePoint is not a party to the Master Agreement. The terms set forth in Section V are for the benefit of NASPO ValuePoint as a third-party beneficiary of this Master Agreement.
- 5.2 Administrative Fees**

- 5.2.1 NASPO ValuePoint Fee.** Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than sixty (60) days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee must be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The NASPO ValuePoint Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with a vendor's response to the Lead State's solicitation.
- 5.2.2 State Imposed Fees.** Some states may require an additional fee be paid by Contractor directly to the state on purchases made by Purchasing Entities within that state. For all such requests, the fee rate or amount, payment method, and schedule for such reports and payments will be incorporated into the applicable Participating Addendum. Unless agreed to in writing by the state, Contractor may not adjust the Master Agreement pricing to include the state fee for purchases made by Purchasing Entities within the jurisdiction of the state. No such agreement will affect the NASPO ValuePoint Administrative Fee percentage or the prices paid by Purchasing Entities outside the jurisdiction of the state requesting the additional fee.
- 5.3 NASPO ValuePoint Summary and Detailed Usage Reports**
- 5.3.1 Sales Data Reporting.** In accordance with this section, Contractor shall report to NASPO ValuePoint all Orders under this Master Agreement for which Contractor has invoiced the ordering entity or individual, including Orders invoiced to Participating Entity or Purchasing Entity employees for personal use if such use is permitted by this Master Agreement and the applicable Participating Addendum ("Sales Data"). Timely and complete reporting of Sales Data is a material requirement of this Master Agreement. Reporting requirements, including those related to the format, contents, frequency, or delivery of reports, may be updated by NASPO ValuePoint with reasonable notice to Contractor and without amendment to this Master Agreement. NASPO ValuePoint shall have exclusive ownership of any media on which reports are submitted and shall have a perpetual, irrevocable, non-exclusive, royalty free, and transferable right to display, modify, copy, and otherwise use reports, data, and information provided under this section.
- 5.3.2 Summary Sales Data.** "Summary Sales Data" is Sales Data reported as cumulative totals by state. Contractor shall, using the reporting tool or template provided by NASPO ValuePoint, report Summary Sales Data to NASPO ValuePoint for each calendar quarter no later than thirty (30) days following the end of the quarter. If Contractor has no reportable Sales Data for the quarter, Contractor shall submit a zero-sales report.
- 5.3.3 Detailed Sales Data.** "Detailed Sales Data" is Sales Data that includes for each Order all information required by the Solicitation or by NASPO ValuePoint, including customer information, Order information, and line-item details. Contractor shall, using the reporting tool or template provided

by NASPO ValuePoint, report Detailed Sales Data to NASPO ValuePoint for each calendar quarter no later than thirty (30) days following the end of the quarter. Detailed Sales Data shall be reported in the format provided in the Solicitation or provided by NASPO ValuePoint. The total sales volume of reported Detailed Sales Data shall be consistent with the total sales volume of reported Summary Sales Data.

5.3.4 Sales Data Crosswalks. Upon request by NASPO ValuePoint, Contractor shall provide to NASPO ValuePoint tables of customer and Product information and specific attributes thereof for the purpose of standardizing and analyzing reported Sales Data ("Crosswalks"). Customer Crosswalks must include a list of existing and potential Purchasing Entities and identify for each the appropriate customer type as defined by NASPO ValuePoint. Product Crosswalks must include Contractor's part number or SKU for each Product in Offeror's catalog and identify for each the appropriate Master Agreement category (and subcategory, if applicable), manufacturer part number, product description, eight-digit UNSPSC Class Level commodity code, and (if applicable) EPEAT value and Energy Star rating. Crosswalk requirements and fields may be updated by NASPO ValuePoint with reasonable notice to Contractor and without amendment to this Master Agreement. Contractor shall work in good faith with NASPO ValuePoint to keep Crosswalks updated as Contractor's customer lists and product catalog change.

5.3.5 Executive Summary. Contractor shall, upon request by NASPO ValuePoint, provide NASPO ValuePoint with an executive summary that includes but is not limited to a list of states with an active Participating Addendum, states with which Contractor is in negotiations, and any Participating Addendum roll-out or implementation activities and issues. NASPO ValuePoint and Contractor will determine the format and content of the executive summary.

5.4 NASPO ValuePoint Cooperative Program Marketing, Training, and Performance Review

5.4.1 Staff Education. Contractor shall work cooperatively with NASPO ValuePoint personnel. Contractor shall present plans to NASPO ValuePoint for the education of Contractor's contract administrator(s) and sales/marketing workforce regarding the Master Agreement contract, including the competitive nature of NASPO ValuePoint procurements, the master agreement and participating addendum process, and the manner in which eligible entities can participate in the Master Agreement.

5.4.2 Onboarding Plan. Upon request by NASPO ValuePoint, Contractor shall, as Participating Addendums are executed, provide plans to launch the program for the Participating Entity. Plans will include time frames to launch the agreement and confirmation that the Contractor's website has been updated to properly reflect the scope and terms of the Master Agreement as available to the Participating Entity and eligible Purchasing Entities.

- 5.4.3 Annual Contract Performance Review.** Contractor shall participate in an annual contract performance review with the Lead State and NASPO ValuePoint, which may at the discretion of the Lead State be held in person and which may include a discussion of marketing action plans, target strategies, marketing materials, Contractor reporting, and timeliness of payment of administration fees.
- 5.4.4 Use of NASPO ValuePoint Logo.** The NASPO ValuePoint logos may not be used by Contractor in sales and marketing until a separate logo use agreement is executed with NASPO ValuePoint.
- 5.4.5 Most Favored Customer.** Contractor shall, within thirty (30) days of their effective date, notify the Lead State and NASPO ValuePoint of any contractual most-favored-customer provisions in third-party contracts or agreements that may affect the promotion of this Master Agreement or whose terms provide for adjustments to future rates or pricing based on rates, pricing in, or Orders from this Master Agreement. Upon request of the Lead State or NASPO ValuePoint, Contractor shall provide a copy of any such provisions.
- 5.5 Cancellation.** In consultation with NASPO ValuePoint, the Lead State may, in its discretion, cancel the Master Agreement or not exercise an option to renew, when utilization of Contractor's Master Agreement does not warrant further administration of the Master Agreement. The Lead State may also exercise its right to not renew the Master Agreement if vendor fails to record or report revenue for three consecutive quarters, upon 60-calendar day written notice to the Contractor. Cancellation based on nonuse or under-utilization will not occur sooner than [two years] after execution of the Master Agreement. This subsection does not limit the discretionary right of either the Lead State or Contractor to cancel the Master Agreement or terminate for default subject to the terms herein. This subsection also does not limit any right of the Lead State to cancel the Master Agreement under applicable laws.
- 5.6 Canadian Participation.** Subject to the approval of Contractor, any Canadian provincial government or provincially funded entity in Alberta, British Columbia, Manitoba, New Brunswick, Newfoundland and Labrador, Nova Scotia, Ontario, Prince Edward Island, Quebec, or Saskatchewan, and territorial government or territorial government funded entity in the Northwest Territories, Nunavut, or Yukon, including municipalities, universities, community colleges, school boards, health authorities, housing authorities, agencies, boards, commissions, and crown corporations, may be eligible to use Contractor's Master Agreement.
- 5.7 Additional Agreement with NASPO.** Upon request by NASPO ValuePoint, awarded Contractor shall enter into a direct contractual relationship with NASPO ValuePoint related to Contractor's obligations to NASPO ValuePoint under the terms of the Master Agreement, the terms of which shall be the same or similar (and not less favorable) than the terms set forth in the Master Agreement.

VI. Pricing, Payment & Leasing

- 6.1 Pricing.** The prices contained in this Master Agreement or offered under this Master Agreement represent the not-to-exceed price to any Purchasing Entity.

- 6.1.1 All prices and rates must be guaranteed for the initial term of the Master Agreement.
- 6.1.2 Following the initial term of the Master Agreement, any request for a price or rate adjustment must be for an equal guarantee period and must be made at least forty-five (45) days prior to the effective date.
- 6.1.3 Requests for a price or rate adjustment must include sufficient documentation supporting the request. Any adjustment or amendment to the Master Agreement will not be effective unless approved in writing by the Lead State.
- 6.1.4 No retroactive adjustments to prices or rates will be allowed.
- 6.2 **Payment.** Unless otherwise agreed upon in a Participating Addendum or Order, Payment after Acceptance will be made within thirty (30) days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance, unless a different late payment amount is specified in a Participating Addendum or Order, or otherwise prescribed by applicable law. Payments will be remitted in the manner specified in the Participating Addendum or Order. Payments may be made via a purchasing card with no additional charge.
- 6.3 **Leasing or Alternative Financing Methods.** The procurement and other applicable laws of some Purchasing Entities may permit the use of leasing or alternative financing methods for the acquisition of Products under this Master Agreement. Where the terms and conditions are not otherwise prescribed in an applicable Participating Addendum, the terms and conditions for leasing or alternative financing methods are subject to negotiation between the Contractor and Purchasing Entity.

VII. Ordering

- 7.1 **Order Numbers.** Master Agreement order and purchase order numbers must be clearly shown on all acknowledgments, packing slips, invoices, and on all correspondence.
- 7.2 **Quotes.** Purchasing Entities may define entity-specific or project-specific requirements and informally compete the requirement among companies having a Master Agreement on an "as needed" basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to the Purchasing Entity's rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Entity may select the quote that it considers most advantageous, cost, and other factors considered.
- 7.3 **Applicable Rules.** Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities' rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.

- 7.4 Required Documentation.** Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document under the law of the Purchasing Entity.
- 7.5 Term of Purchase.** Orders may be placed consistent with the terms of this Master Agreement and applicable Participating Addendum during the term of the Master Agreement and Participating Addendum.
- 7.5.1** Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the then-current termination date of this Master Agreement.
- 7.5.2** Notwithstanding the previous, Orders must also comply with the terms of the applicable Participating Addendum, which may further restrict the period during which Orders may be placed or delivered.
- 7.5.3** Financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.
- 7.5.4** Notwithstanding the expiration, cancellation or termination of this Master Agreement, Contractor shall perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration, cancellation, or termination of this Master Agreement, or in any manner inconsistent with this Master Agreement's terms.
- 7.5.5** Orders for any separate indefinite quantity, task order, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement.
- 7.6 Order Form Requirements.** All Orders pursuant to this Master Agreement, at a minimum, must include:
- 7.6.1** The services or supplies being delivered;
- 7.6.2** A shipping address and other delivery requirements, if any;
- 7.6.3** A billing address;
- 7.6.4** Purchasing Entity contact information;
- 7.6.5** Pricing consistent with this Master Agreement and applicable Participating Addendum and as may be adjusted by agreement of the Purchasing Entity and Contractor;
- 7.6.6** A not-to-exceed total for the products or services being ordered; and
- 7.6.7** The Master Agreement number or the applicable Participating Addendum number, provided the Participating Addendum references the Master Agreement number.
- 7.7 Communication.** All communications concerning administration of Orders placed must be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- 7.8 Contract Provisions for Orders Utilizing Federal Funds.** Pursuant to Appendix II to 2 Code of Federal Regulations (CFR) Part 200, Contract

Provisions for Non-Federal Entity Contracts Under Federal Awards, Orders funded with federal funds may have additional contractual requirements or certifications that must be satisfied at the time the Order is placed or upon delivery. These federal requirements may be proposed by Participating Entities in Participating Addenda and Purchasing Entities for incorporation in Orders placed under this Master Agreement.

VIII. Shipping and Delivery

- 8.1 Shipping Terms.** All deliveries will be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor.
 - 8.1.1** Notwithstanding the above, responsibility and liability for loss or damage will remain the Contractor's until final inspection and acceptance when responsibility will pass to the Purchasing Entity except as to latent defects, fraud, and Contractor's warranty obligations.
- 8.2 Minimum Shipping.** The minimum shipment amount, if any, must be contained in the Master Agreement. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an Order to be shipped without transportation charges that is back ordered will be shipped without charge.
- 8.3 Inside Deliveries.** To the extent applicable, all deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to a location other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Costs to repair any damage to the building interior (e.g., scratched walls, damage to the freight elevator, etc.) caused by Contractor or Contractor's carrier will be the responsibility of the Contractor. Immediately upon becoming aware of such damage, Contractor shall notify the Purchasing Entity placing the Order.
- 8.4 Packaging.** All products must be delivered in the manufacturer's standard package. Costs must include all packing and/or crating charges. Cases must be of durable construction, in good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton must be marked with the commodity, brand, quantity, item code number and the Purchasing Entity's Purchase Order number.

IX. Inspection and Acceptance

- 9.1 Laws and Regulations.** Any and all Products offered and furnished must comply fully with all applicable Federal, State, and local laws and regulations.
- 9.2 Applicability.** Unless otherwise specified in the Master Agreement, Participating Addendum, or ordering document, the terms of this Section IX will apply. This section is not intended to limit rights and remedies under the applicable commercial code.
- 9.3 Inspection.** All Products are subject to inspection at reasonable times and places before Acceptance. Contractor shall provide right of access to the Lead State, or to any other authorized agent or official of the Lead State or other Participating or Purchasing Entity, at reasonable times, to monitor and evaluate

the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects.

- 10.3 Breach of Warranty.** Upon breach of the warranty set forth above, the Contractor will repair or replace (at no charge to the Purchasing Entity) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made.
- 10.4 Rights Reserved.** The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.
- 10.5 Warranty Period Start Date.** The warranty period will begin upon Acceptance, as set forth in Section IX.

XI. Product Title

- 11.1 Conveyance of Title.** Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests.
- 11.2 Embedded Software.** Transfer of title to the Product must include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license will be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.
- 11.3 License of Pre-Existing Intellectual Property.** Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, license to use, publish, translate, reproduce, transfer with any sale of tangible media or Product, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The Contractor shall be responsible for ensuring that this license is consistent with any third-party rights in the Pre-existing Intellectual Property.

XII. Indemnification

- 12.1 General Indemnification.** The Contractor shall defend, indemnify and hold harmless NASPO, NASPO ValuePoint, the Lead State, Participating Entities, and Purchasing Entities, along with their officers and employees, from and against third-party claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to tangible property arising from any act, error, or omission of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to performance under this Master Agreement.

12.2 Intellectual Property Indemnification. The Contractor shall defend, indemnify and hold harmless NASPO, NASPO ValuePoint, the Lead State, Participating Entities, Purchasing Entities, along with their officers and employees ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use infringes Intellectual Property rights of another person or entity ("Intellectual Property Claim").

12.2.1 The Contractor's obligations under this section will not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:

12.2.1.1 provided by the Contractor or the Contractor's subsidiaries or affiliates;

12.2.1.2 specified by the Contractor to work with the Product;

12.2.1.3 reasonably required to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or

12.2.1.4 reasonably expected to be used in combination with the Product.

12.2.2 The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of the Intellectual Property Claim. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible.

12.2.3 The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of the Intellectual Property Claim and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim.

12.2.4 Unless otherwise set forth herein, Section 12.2 is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

XIII. Insurance

13.1 Term. Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. A Participating Entity may negotiate alternative Insurance requirements in their Participating Addendum.

13.2 Class. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of A.M. Best's Insurance Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option, result in termination of its Participating Addendum.

13.3 Coverage. Coverage must be written on an occurrence basis. The minimum acceptable limits will be as indicated below:

13.3.1 Contractor shall maintain Commercial General Liability insurance covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence and \$2 million general aggregate;

13.3.2 Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.

13.4 Notice of Cancellation. Contractor shall pay premiums on all insurance policies. Contractor shall provide notice to a Participating Entity who is a state within five (5) business days after Contractor is first aware of expiration, cancellation or nonrenewal of such policy or is first aware that cancellation is threatened or expiration, nonrenewal or expiration otherwise may occur.

13.5 Notice of Endorsement. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) provides that written notice of cancellation will be delivered in accordance with the policy provisions, and (2) provides that the Contractor's liability insurance policy will be primary, with any liability insurance of any Participating State as secondary and noncontributory.

13.6 Participating Entities. Contractor shall provide to Participating States and Participating Entities the same insurance obligations and documentation as those specified in Section XIII, except the endorsement is provided to the applicable Participating State or Participating Entity.

13.7 Furnishing of Certificates. Contractor shall furnish to the Lead State copies of certificates of all required insurance in a form sufficient to show required coverage within thirty (30) calendar days of the execution of this Master Agreement and prior to performing any work. Copies of renewal certificates of all required insurance will be furnished within thirty (30) days after any renewal date to the applicable state Participating Entity. Failure to provide evidence of coverage may, at the sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.

13.8 Disclaimer. Insurance coverage and limits will not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

XIV. General Provisions

14.1 Records Administration and Audit

- 14.1.1** The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and Orders placed by Purchasing Entities under it to the extent and in such detail as will adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right will survive for a period of six (6) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Master Agreement, whichever is later, or such longer period as is required by the Purchasing Entity's state statutes, to assure compliance with the terms hereof or to evaluate performance hereunder.
- 14.1.2** Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or Orders or underpayment of fees found as a result of the examination of the Contractor's records.
- 14.1.3** The rights and obligations herein exist in addition to any quality assurance obligation in the Master Agreement that requires the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

14.2 Confidentiality, Non-Disclosure, and Injunctive Relief

- 14.2.1 Confidentiality.** Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity or Purchasing Entity's clients.
- 14.2.1.1** Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information").
- 14.2.1.2** Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information.

14.2.1.3 Confidential Information does not include information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity; or (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.

14.2.2 Non-Disclosure. Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement.

14.2.2.1 Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information.

14.2.2.2 Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person.

14.2.2.3 Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information.

14.2.2.4 Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality

assurance, audits, and evidence of the performance of this Master Agreement.

- 14.2.3 Injunctive Relief.** Contractor acknowledges that Contractor's breach of Section 14.2 would cause irreparable injury to the Purchasing Entity that cannot be inadequately compensated in monetary damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- 14.2.4 Purchasing Entity Law.** These provisions will be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.
- 14.2.5 NASPO ValuePoint.** The rights granted to Purchasing Entities and Contractor's obligations under this section will also extend to NASPO ValuePoint's Confidential Information, including but not limited to Participating Addenda, Orders or transaction data relating to Orders under this Master Agreement that identify the entity/customer, Order dates, line-item descriptions and volumes, and prices/rates. This provision does not apply to disclosure to the Lead State, a Participating State, or any governmental entity exercising an audit, inspection, or examination pursuant to this Master Agreement. To the extent permitted by law, Contractor shall notify the Lead State of the identity of any entity seeking access to the Confidential Information described in this subsection.
- 14.2.6 Public Information.** This Master Agreement and all related documents are subject to disclosure pursuant to the Lead State's public information laws.
- 14.3 Assignment/Subcontracts**

 - 14.3.1** Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.
 - 14.3.2** The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties, to NASPO ValuePoint and other third parties.
- 14.4 Changes in Contractor Representation.** The Contractor must, within ten (10) calendar days, notify the Lead State in writing of any changes in the Contractor's key administrative personnel managing the Master Agreement. The Lead State reserves the right to approve or reject changes in key personnel, as identified in the Contractor's proposal. The Contractor shall propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.

- 14.5 Independent Contractor.** Contractor is an independent contractor. Contractor has no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and shall not to hold itself out as agent except as expressly set forth herein or as expressly set forth in an applicable Participating Addendum or Order.
- 14.6 Cancellation.** Unless otherwise set forth herein, this Master Agreement may be canceled by either party upon sixty (60) days' written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon thirty (30) days' written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision will not affect the rights and obligations attending Orders outstanding at the time of cancellation, including any right of a Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, rights attending any warranty or default in performance in association with any Order, and requirements for records administration and audit. Cancellation of the Master Agreement due to Contractor default may be immediate.
- 14.7 Force Majeure.** Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, unusually severe weather, other acts of God, or acts of war which are beyond that party's reasonable control. The Lead State may terminate this Master Agreement upon determining such delay or default will reasonably prevent successful performance of the Master Agreement.
- 14.8 Defaults and Remedies**
- 14.8.1** The occurrence of any of the following events will be an event of default under this Master Agreement:
- 14.8.1.1** Nonperformance of contractual requirements;
 - 14.8.1.2** A material breach of any term or condition of this Master Agreement;
 - 14.8.1.3** Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading;
 - 14.8.1.4** Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
 - 14.8.1.5** Any default specified in another section of this Master Agreement.
- 14.8.2** Upon the occurrence of an event of default, the Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of fifteen (15) calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the

Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure will not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.

- 14.8.3** If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and the Lead State shall have the right to exercise any or all of the following remedies:
- 14.8.3.1** Any remedy provided by law;
 - 14.8.3.2** Termination of this Master Agreement and any related Contracts or portions thereof;
 - 14.8.3.3** Assessment of liquidated damages as provided in this Master Agreement;
 - 14.8.3.4** Suspension of Contractor from being able to respond to future bid solicitations;
 - 14.8.3.5** Suspension of Contractor's performance; and
 - 14.8.3.6** Withholding of payment until the default is remedied.

14.8.4 Unless otherwise specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and shall have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in an Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions will be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

- 14.9 Waiver of Breach.** Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies will not operate as a waiver under this Master Agreement, any Participating Addendum, or any Purchase Order. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order will not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, any Participating Addendum, or any Purchase Order.
- 14.10 Debarment.** The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily

excluded from participation in public procurement or contracting by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

14.11 No Waiver of Sovereign Immunity

14.11.1 In no event will this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of the Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.

14.11.2 This section applies to a claim brought against the Participating Entities who are states only to the extent Congress has appropriately abrogated the state's sovereign immunity and is not consent by the state to be sued in federal court. This section is also not a waiver by the state of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

14.12 Governing Law and Venue

14.12.1 The procurement, evaluation, and award of the Master Agreement will be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award will be governed by the law of the state serving as Lead State. The construction and effect of any Participating Addendum or Order against the Master Agreement will be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's state.

14.12.2 Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the state serving as Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement will be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum will be in the Purchasing Entity's state.

14.12.3 If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; a Participating State if a named party; the state where the Participating Entity or Purchasing Entity is located if either is a named party.

14.13 Assignment of Antitrust Rights. Contractor irrevocably assigns to a Participating Entity who is a state any claim for relief or cause of action which the

Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided in that state for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at the Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

14.14 Survivability. Unless otherwise explicitly set forth in a Participating Addendum or Order, the terms of this Master Agreement as they apply to the Contractor, Participating Entities, and Purchasing Entities, including but not limited to pricing and the reporting of sales and payment of administrative fees to NASPO ValuePoint, shall survive expiration of this Master Agreement and shall continue to apply to all Participating Addenda and Orders until the expiration thereof.

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CATEGORY 1 - TRUCK MOUNTED BLADES & PRODUCTS**KUEPER TRUCK MOUNTED BLADES & PRODUCTS**

	ITEM NUMBER	DESCRIPTION	MSRP/LIST PRICE USD	NASPO Discounted Price	NASPO DISCOUNT % OFF MSRP
GKS BLADES					
		KNA:GKS			
KUEPER	371556507	GKS - 2.61 (31.30") - punch 3.83", 7.87" ctr; for Schmidt-plow - MF3.4;	\$ 493.30	\$ 439.04	11%
KUEPER	371554507	GKS - 2.95 (35.24") - punch 1.87", 7.87" ctr; for Schmidt-plow - MF5.4;	\$ 557.60	\$ 496.26	11%
KUEPER	348558507	GKS - 3' - rubber/ceramic snow plow blade; punch 3", 3", 12" ctr	\$ 567.00	\$ 504.63	11%
KUEPER	348558500	GKS - 28 deg. - 3' - rubber/ceramic snowplow blade; punch 3", 3", 12" ctr	\$ 567.00	\$ 504.63	11%
KUEPER	3485585P7	GKS - 3' - rubber/poly snow plow blade for airports; punch 3", 3", 12" ctr.	\$ 567.00	\$ 504.63	11%
KUEPER	34855850C	GKS - 3' - rubber snowplow blade; punch 3", 3", 12" ctr.	\$ 567.00	\$ 504.63	11%
KUEPER	348558507	GKS - 3' - rubber/ceramic snow plow blade; punch 3", 3", 12" ctr - new design	\$ 567.00	\$ 504.63	11%
KUEPER	348559507	GKS - 4' - rubber/ceramic snow plow blade; punch 3", 3", 12" ctr	\$ 756.00	\$ 672.84	11%
KUEPER	348559500	GKS - 28 deg. - 4' - rubber/ceramic snowplow blade; punch 3", 3", 12" ctr	\$ 756.00	\$ 672.84	11%
KUEPER	3485595P7	GKS - 4' - rubber/poly snow plow blade for airports; punch 3", 3", 12" ctr.	\$ 756.00	\$ 672.84	11%
KUEPER	34855950C	GKS - 4' - rubber snow plow blade; punch 3", 3", 12" ctr.	\$ 756.00	\$ 672.84	11%
KUEPER	348559507	GKS - 4' - rubber/ceramic snow plow blade; punch 3", 3", 12" ctr - new design	\$ 756.00	\$ 672.84	11%
KUEPER	348552500	GKS - 5' - rubber/ceramic snow plow blade - no punch	\$ 945.00	\$ 841.05	11%
KUEPER	348566507	GKS - 5' - rubber/ceramic snow plow blade; punch 3", 3", 5", 7", 12" ctr.	\$ 945.00	\$ 841.05	11%
KUEPER	348566507	GKS - 5' - rubber/ceramic snow plow blade; punch 3", 3", 12" ctr - new design	\$ 945.00	\$ 841.05	11%
KUEPER	34A570507	GKS - 13 deg. - 5.5' - rubber/ceramic snowplow blade punch 3", 3", 9", 12"x3, 9", 3", 3"	\$ 1,039.50	\$ 925.16	11%
KUEPER	34B570507	GKS - 13 deg. - 5.5' - rubber/ceramic snowplow blade punch 3", 3", 9", 12"x3, 9", 3", 3" - new design	\$ 1,039.50	\$ 925.16	11%
		KNA:GKS BOSS Plows			
KUEPER	348001500	GKS - 28 deg. - BOSS 7.5' Sport Straight Plow	\$ 1,417.50	\$ 1,261.57	11%
KUEPER	34A004500	GKS - 28 deg. - BOSS 8' SPR plow	\$ 1,512.00	\$ 1,345.68	11%
KUEPER	34A005500	GKS - 28 deg. - BOSS 8.5' SPR plow	\$ 1,606.50	\$ 1,429.79	11%
KUEPER	34A000500	GKS - 28 deg. - BOSS 9' SPR plow -STB	\$ 1,701.00	\$ 1,513.89	11%
		KNA:GKS BOSS Vplows			
KUEPER	34A546500M	GKS - 28"- LH - BOSS 7.5' V-Plow, 3.53'	\$ 667.20	\$ 594.08	11%
KUEPER	34A646500M	GKS - 28"- RH - BOSS 7.5' V-Plow, 3.53'	\$ 667.20	\$ 594.08	11%
KUEPER	34A503500M	GKS - 28 deg. - LH - BOSS 8.2 VXT Vplow -3.875'	\$ 732.40	\$ 651.84	11%
KUEPER	34A603500M	GKS - 28 deg. - RH - BOSS 8.2 VXT Vplow - 3.875'	\$ 732.40	\$ 651.84	11%
KUEPER	34A504500M	GKS - 28 deg. - LH - BOSS 9.2 Vplow - 4.375'	\$ 826.90	\$ 735.94	11%
KUEPER	34A604500M	GKS - 28 deg. - RH - BOSS 9.2 Vplow - 4.375'	\$ 826.90	\$ 735.94	11%
KUEPER	34A522500M	GKS - 28 deg. - LH - BOSS 10' Vplow - 4.5'	\$ 850.50	\$ 756.95	11%
KUEPER	34A622500M	GKS - 28 deg. - RH - BOSS 10' Vplow - 4.5'	\$ 850.50	\$ 756.95	11%
KUEPER	232900161	Middle piece for BOSS Vplow - Poly - fits both Right and Left hand blades	\$ 74.00	\$ 65.86	11%
		KNA:GKS Western Plows			
KUEPER	34A025507	GKS - 25 deg. - Western 8' pro plus plow - one set	\$ 1,512.00	\$ 1,345.68	11%
KUEPER	34A0065B7	GKS - 25 deg. - Western 9' Pro Plus Plow - one set	\$ 1,701.00	\$ 1,513.89	11%
		KNA:GKS Western/SnowEx/Fisher Vplows			
KUEPER	34A5245B7M	GKS - 25 deg. - LH - Western/SnowEx/Fisher 8.5' HD Vplow - 4'	\$ 756.00	\$ 672.84	11%
KUEPER	34A6245B7M	GKS - 25 deg. - RH - Western/SnowEx/Fisher 8.5' HD Vplow - 4'	\$ 756.00	\$ 672.84	11%
KUEPER	34A6235B7M	GKS - 25 deg. - RH - Western/SnowEx/Fisher 9.5' HD Vplow (MVP3) - 4.5'	\$ 850.50	\$ 756.95	11%
KUEPER	34A5235B7M	GKS - 25 deg. - LH - Western/SnowEx/Fisher 9.5' HD Vplow (MVP3) - 4.5'	\$ 850.50	\$ 756.95	11%

KUEPER	232900186	Middle Piece - LH - Western/SnowEx/Fisher 8.5' & 9.5' HD Vplow - Poly	\$ 114.00	\$ 101.46	11%
KUEPER	232900187	Middle Piece -RH - Western/SnowEx/Fisher 8.5' & 9.5' HD Vplow - Poly	\$ 114.00	\$ 101.46	11%

KNA:GKS Meyer Plows

KUEPER	387014507	GKS - 7.5' - Meyer LP straight plow one set	\$ 1,417.50	\$ 1,261.57	11%
KUEPER	387015507	GKS - 8.5' - Meyer LP straight plow - one set	\$ 1,606.50	\$ 1,429.79	11%
KUEPER	34A0095875	GKS - 25 deg. - Meyer 9' CP straight plow - one set	\$ 1,701.00	\$ 1,513.89	11%

KNA:GKS Meyer VPlows

KUEPER	387619507	GKS - LH - for MEYER 8.5' Vplow - 4'	\$ 756.00	\$ 672.84	11%
KUEPER	387519507	GKS - RH - for MEYER 8.5' Vplow - 4'	\$ 756.00	\$ 672.84	11%
KUEPER	387520507	GKS - LH - for MEYER 9.5' Vplow - 4.5'	\$ 850.50	\$ 756.95	11%
KUEPER	387620507	GKS - RH - for MEYER 9.5' Vplow - 4.5'	\$ 850.50	\$ 756.95	11%
KUEPER	232900178	Middle Piece - LH - Meyer VPlow - Poly	\$ 180.00	\$ 160.20	11%
KUEPER	232900179	Middle Piece - RH - Meyer VPlow - Poly	\$ 180.00	\$ 160.20	11%

KNA:GKS Pusher Plows

KUEPER	34A58945P	GKS - 3' - rubber/ceramic blade for snow pusher plow	\$ 567.00	\$ 504.63	11%
KUEPER	34A58845P	GKS - 4' - rubber/ceramic blade for snow pusher plow	\$ 756.00	\$ 672.84	11%
KUEPER	8s08204	GKS - 3' - Adapter for pusher plow	\$ 567.00	\$ 504.63	11%
KUEPER	8s08404	GKS - 4' - Adapter for pusher plow	\$ 756.00	\$ 672.84	11%
KUEPER	8s08204-25-1.5	GKS - Adapter Plate - 3' - 25 degree - 1.5" gauge - adapter for pusher plow	\$ 216.00	\$ 192.24	11%
KUEPER	8s08204-35-1	GKS - Adapter Plate - 3' - 35 degree - 1" gauge - adapter for pusher plow	\$ 216.00	\$ 192.24	11%
KUEPER	8s08204-35-2	GKS - Adapter Plate - 3' - 35 degree - 2" gauge - adapter for pusher plow	\$ 216.00	\$ 192.24	11%
KUEPER	8s08404-35-1	GKS - Adapter Plate - 4' - 35 degree - 1" gauge - adapter for pusher plow	\$ 288.00	\$ 256.32	11%
KUEPER	8s08404-25-1.5	GKS - Adapter Plate - 4' - 25 degree - 1.5" gauge - adapter for pusher plow	\$ 288.00	\$ 256.32	11%
KUEPER	8s08404-35-2	GKS - Adapter Plate - 4' - 35 degree - 2" gauge - adapter for pusher plow	\$ 288.00	\$ 256.32	11%

CECO BLADES

KNA:CECO

KUEPER	3715565H2B7	CECO SF50 - 2.61' - punch 3.83", 7.87" ctr.	\$ 511.60	\$ 460.44	10%
KUEPER	3715545H2B7	CECO SF50 - 2.95' (35.24") - punch 1.87", 7.87" ctr; for Schmidt-plow - MFS.4 (curb guard punche...	\$ 578.20	\$ 520.38	10%
KUEPER	34A5675H2B7	CECO SF50 - 3' - ceramic/steel/rubber snow plow blade; punch 3", 3", 12" ctr.	\$ 588.00	\$ 529.20	10%
KUEPER	34A5665H2B7	CECO SF50 - 4' - ceramic/steel/rubber snow plow blade; punch 3", 3", 12" ctr.	\$ 784.00	\$ 705.60	10%
KUEPER	3AB0225H2	CECO SF50 - 24.23' for Assaloni TE90X-42.70 - one set	\$ 4,749.10	\$ 4,274.19	10%
KUEPER	34A0135H2	CECO SF50 - 10.39' - for Schmidt plow MS 32.1S - one set	\$ 2,036.40	\$ 1,832.76	10%
KUEPER	34A0195H2	CECO SF50 - 17.5' for Assaloni TE 90-42.52Spow - one set	\$ 3,430.00	\$ 3,087.00	10%
KUEPER	3AB0235H2B8	CECO SF50 - 17.68' for Assaloni TE 90-42.52Spow - one set	\$ 3,465.30	\$ 3,118.77	10%

KOMBI UNDERBODY BLADES

KNA:KOMBI UB

KUEPER	348558369	KOMBI UB - 3' - ceramic/ steel underbody blade; punch 3", 3", 12" ctr.	\$ 588.00	\$ 529.20	10%
KUEPER	348559369	KOMBI UB - 4' - ceramic/steel underbody blade; punch 3", 3", 12" ctr.	\$ 784.00	\$ 705.60	10%

TUCA SX WAVE BLADES

KNA:TUCA SX Wave

KUEPER	34A56736XB7	TUCA SX Wave - 3' - carbide/steel snow plow blade; punch 3", 3", 12" ctr;	\$ 822.00	\$ 780.90	5%
KUEPER	3485583XX	TUCA SX Wave - 3' - Carbide/steel snowplow blade - 20 degree	\$ 822.00	\$ 780.90	5%
KUEPER	34A55836XB7	TUCA SX Wave - 44" - carbide/steel snow plow blade; Punch 2", 1", 3", 4", 4" ctr.	\$ 1,005.60	\$ 955.32	5%
KUEPER	34A56636XB7	TUCA SX Wave - 4' - carbide/steel snow plow blade; punch 3, 3", 12" ctr.;	\$ 1,096.00	\$ 1,041.20	5%
KUEPER	3485593XX	TUCA SX Wave - 4' - Carbide/steel snowplow blade - 20 degree	\$ 1,096.00	\$ 1,041.20	5%
KUEPER	34A57036XB7	TUCA SX Wave - 5.5' - carbide/steel snowplow blade; punch 3", 3", 9", 12"x3, 9", 3", 3"	\$ 1,507.00	\$ 1,431.65	5%

TUCA UNDERBODY BLADES

KNA:TUCA UB

KUEPER	3485583TX	TUCA UB - 3' - carbide/steel underbody blade; punch 3", 3", 12" ctr.	\$ 822.00	\$ 780.90	5%
KUEPER	34A5823TX	TUCA UB - 3' - extended edge.	\$ 822.00	\$ 780.90	5%
KUEPER	34A5913TXS	TUCA UB - 40" - (3.33') - carbide/steel underbody blade	\$ 912.40	\$ 866.78	5%

KUEPER	34A5923TXS	TUCA UB - 42" - (3.5') - carbide/steel underbody blade	\$ 959.00	\$ 911.05	5%
KUEPER	34A5583TX	TUCA UB - 44" - (3.67) carbide/steel underbody blade; punch 2" - 4" ctr.	\$ 1,005.60	\$ 955.32	5%
KUEPER	34A5903TXS	TUCA UB - 46" - (3.83') - carbide/steel underbody blade	\$ 1,049.40	\$ 996.93	5%
KUEPER	3485593TX	TUCA UB - 4' - carbide/steel underbody blade; punch 3", 3", 12" ctr.	\$ 1,096.00	\$ 1,041.20	5%
KUEPER	34A5833TX	TUCA UB - 4' - extended edge.	\$ 1,096.00	\$ 1,041.20	5%

XT ARMORED BLADES

KNA:XT Armored					
KUEPER	XT28ARM	XT 28" Armored Carbide Edge - enhanced single edge with Tasco wear plate	\$ 294.74	\$ 267.95	10%
KUEPER	XT36ARM	XT 36" Armored carbide - enhanced single edge with Tasco wear plate	\$ 379.50	\$ 345.00	10%
KUEPER	XT36ARM-300	XT 36" Armored Carbide Edge - enhanced single edge with Tasco wear plate. 3/4" inserts	\$ 509.52	\$ 463.20	10%
KUEPER	XT36ARMMR	XT 36" Armored Carbide - Miter Right - enhanced single edge with Tasco wear plate	\$ 379.50	\$ 345.00	10%
KUEPER	XT36ARMML	XT 36" Armored Carbide - Miter Left - enhanced single edge with Tasco wear plate	\$ 379.50	\$ 345.00	10%
KUEPER	XT37.5ARMCTR	XT 37.5" armored center section- enhanced carbide blade punch 6", 8"x 4, 6"	\$ 395.95	\$ 359.95	10%
KUEPER	XT40ARM	XT 40" Armored carbide - enhanced single edge with Tasco wear plate - punch 4", 8"	\$ 421.24	\$ 382.95	10%
KUEPER	XT40ARMCTR	XT 40" armored carbide - punch 2", 8"x 4, 6"	\$ 421.24	\$ 382.95	10%
KUEPER	XT40ARMENDMR	XT 40" armored end carbide - Mitered Right - punch 4", 8"	\$ 421.24	\$ 382.95	10%
KUEPER	XT40ARMWEGGL	XT 40" Armored carbide - enhanced single edge with Tasco wear plate - welded end guard left punch 4", 8"	\$ 454.95	\$ 413.59	10%
KUEPER	XT40ARMWEGR	XT 40" Armored carbide - enhanced single edge with Tasco wear plate - welded end guard right punch 4", 8"	\$ 454.95	\$ 413.59	10%
KUEPER	XT44ARMCTR	XT 44" Armored center section- enhanced single edge with Tasco wear plate - punch 6", 8"	\$ 464.26	\$ 422.05	10%
KUEPER	XT44ARMEND	XT 44" Armored end section- enhanced single edge with Tasco wear plate - 2", 8"	\$ 464.26	\$ 422.05	10%
KUEPER	XT44ARMENDML	XT 44" armored end section - Mitered Left - enhanced carbide blade punch 2", 8"x 5, 2"	\$ 464.26	\$ 422.05	10%
KUEPER	XT44ARMENDMR	XT 44" armored end section - mitered right - enhanced carbide blade punch 2", 8"x 5, 2"	\$ 464.26	\$ 422.05	10%
KUEPER	XT48ARM	XT 48" Armored Carbide - enhanced single edge with Tasco wear plate	\$ 506.00	\$ 460.00	10%
KUEPER	XT48ARM-300	XT 48" Armored Carbide Edge - enhanced single edge with Tasco wear plate. 3/4" inserts	\$ 679.36	\$ 617.60	10%
KUEPER	XT48ARMMR	XT 48" Armored carbide - Miter Right - enhanced single edge with Tasco wear plate	\$ 506.00	\$ 460.00	10%
KUEPER	XT48ARMML	XT 48" Armored carbide - Miter Left - enhanced single edge with Tasco wear plate	\$ 506.00	\$ 460.00	10%
KNA:XT Armored Specialty Plows					
KUEPER	XTARM1100	XT Armored - 9.5' Fisher Vplow - enhanced single edge carbide - includes middle/nose piece - one set	\$ 1,428.00	\$ 1,285.20	10%
KUEPER	XTARM1200	XT Armored - 10' BOSS DXT plow - enhanced single edge carbide - includes middle/nose pieces	\$ 1,662.60	\$ 1,496.34	10%
KNA:XT Armored Beveled					
KUEPER	XT36ARMBV	XT 36" Armored Beveled - enhanced single edge carbide with Tasco wear plate	\$ 390.02	\$ 354.56	10%
KUEPER	XT48ARMBV	XT 48" Armored Beveled - enhanced single edge carbide with Tasco wear plate	\$ 520.01	\$ 472.74	10%
KUEPER	XT60ARMBV	XT 60" Armored Beveled - enhanced single edge carbide with Tasco wear plate	\$ 650.02	\$ 590.93	10%

XT SERRATED BLADES

KNA: XT Serrated					
KUEPER	XT36SER	XT 36" Serrated Carbide Edge - enhanced single edge with Sharq 300	\$ 390.02	\$ 354.56	10%
KUEPER	XT48SER	XT 48" Serrated Carbide Edge - enhanced single edge with Sharq 300	\$ 520.01	\$ 472.74	10%
KNA:XT Serrated Beveled					
KUEPER	XT36SERBV	XT 36" Serrated beveled carbide edge for grader & UB: 625 bolt size	\$ 390.02	\$ 354.56	10%
KUEPER	XT36SERBV.750	XT 36" Serrated beveled carbide edge for grader & UB: 750 bolt size	\$ 420.38	\$ 382.16	10%
KUEPER	XT48SERBV.625	XT 48" Serrated beveled carbide edge for grader & UB: 625 bolt size	\$ 520.01	\$ 472.74	10%
KUEPER	XT48SERBV.750	XT 48" Serrated beveled carbide edge for grader & UB: 750 bolt size	\$ 560.49	\$ 509.54	10%

BLADE SAVERS

KNA Blade Savers for XT					
KUEPER	BP126S.078	Blade saver straight for XT & 6" carbides	\$ 209.10	\$ 188.19	10%
KUEPER	BP126.078SERHD	Blade Saver Curb Guard - Straight End Right - Heavy Duty for XT & 6" carbides	\$ 248.20	\$ 223.38	10%
KUEPER	BP126.078SELHD	Blade Saver Curb Guard - Straight End Left - Heavy Duty for XT & 6" carbides	\$ 248.20	\$ 223.38	10%
KUEPER	BP126.078SELHDMML	Blade Saver Curb Guard - Straight End Left - Heavy Duty - Miter Left for XT & 6" carbides	\$ 248.20	\$ 223.38	10%
KUEPER	BP126.078SERHDMR	Blade Saver Curb Guard - Straight End Right - Heavy Duty - Miter Right for XT & 6" carbides	\$ 248.20	\$ 223.38	10%
KUEPER	BP126.078CR	Blade Saver Curb Guard - Curved Right for XT & 6" carbides	\$ 258.40	\$ 232.56	10%
KUEPER	BP126.078CL	Blade Saver Curb Guard - Curved Left for XT & 6" carbides	\$ 258.40	\$ 232.56	10%
KUEPER	BP126.078CLML	Blade Saver Curb Guard - Curved Left- Miter Left for XT & 6" carbides	\$ 258.40	\$ 232.56	10%
KUEPER	BP126.078CRMR	Blade Saver Curb Guard - Curved Right- Miter Right for XT & 6" carbides	\$ 258.40	\$ 232.56	10%

KUEPER	BP126S.138	Blade saver straight for XT & 6" carbides; 1 3/8" gauge for wing & reversible plows.	\$ 209.10	\$ 188.19	10%
KUEPER	BP126.138HDL	Blade Saver Curb Guard - Straight End Left 18" - Heavy Duty for XT & 6" carbides - 1-3/8" gauge	\$ 248.20	\$ 223.38	10%
KUEPER	BP126.138HDR	Blade Saver Curb Guard - Straight End Right 18" - Heavy Duty for XT & 6" carbides - 1-3/8" gauge	\$ 248.20	\$ 223.38	10%
KUEPER	BP126.138CL	Blade Saver Curb Guard - Curved Left 18" for XT & 6" carbides - 1 3/8" gauge	\$ 258.40	\$ 232.56	10%
KUEPER	BP126.138CR	Blade Saver Curb Guard - Curved Right 18" for XT & 6" carbides - 1 3/8" gauge	\$ 258.40	\$ 232.56	10%
KUEPER	BP336S.150	Blade saver straight for XT & 6" carbides - small 3",3" - 1.5" gauge	\$ 187.00	\$ 168.30	10%
KUEPER	BP126.150SERHDL	Blade Saver Curb Guard - Straight End Right 18" - Heavy Duty for XT & 6" carbides - 1.5" gauge	\$ 248.20	\$ 223.38	10%
KUEPER	BP126.150SELHD	Blade Saver Curb Guard - Straight End Left 18" - Heavy Duty for XT & 6" carbides - 1.5" gauge	\$ 248.20	\$ 223.38	10%
KUEPER	BP338S.150	Blade saver straight for 8" carbides - small 3", 3" - 1.5" gauge	\$ 187.00	\$ 168.30	10%
KUEPER	BP128.150SELHD	Blade Saver Curb Guard - Straight End Left 18" - Heavy Duty for 8" carbides - 1.5" gauge	\$ 265.20	\$ 238.68	10%
KUEPER	BP128.150SERHDL	Blade Saver Curb Guard - Straight End Right 18" - Heavy Duty for 8" carbides - 1.5" gauge	\$ 265.20	\$ 238.68	10%
KNA:Blade Savers for TUCA / CECO / GKS					
KUEPER	8Z8000008	Blade Saver XC Plate - Box includes 1 blade saver plate; mounting hardware; mounting instructions.	\$ 265.00	\$ 238.50	10%
KUEPER	8Z8000009	Blade Saver XC plates - Box includes 2 blade saver plates, mounting hardware, mounting instructi...	\$ 530.00	\$ 477.00	10%
KUEPER	8Z8000010	Blade Saver XC Plus Left - Box includes 1 Left side blade saver/end guard; mounting hardware; mo...	\$ 265.00	\$ 238.50	10%
KUEPER	8Z8000011	Blade Saver XC Plus Right - Box includes 1 right side blade saver/end guard; mounting hardware; ...	\$ 265.00	\$ 238.50	10%
KUEPER	8Z8ADAPTCCGR	Blade Saver Curb Guard - Carbide - for TUCA Adapt blade - Right	\$ 290.00	\$ 261.00	10%
KUEPER	8Z8ADAPTCCGL	Blade Saver Curb Guard - Carbide - for TUCA Adapt blade - Left	\$ 290.00	\$ 261.00	10%
KUEPER	232900174	Blade Saver GK Plus Right - Poly - fits standard blade	\$ 198.40	\$ 178.56	10%
KUEPER	232900175	Blade Saver GK Plus Left - Poly - fits standard blade	\$ 198.40	\$ 178.56	10%
KUEPER	232900183	Middle Piece Right for TUCA - MB plow - Polyurethane	\$ 300.00	\$ 270.00	10%
KUEPER	232900184	Middle Piece Left for TUCA - MB plow - Polyurethane	\$ 300.00	\$ 270.00	10%
KUEPER	232900177	Middle Piece Left for GKS - MB cupping plow - polyurethane puck	\$ 318.50	\$ 286.65	10%
KUEPER	232900176	Middle Piece Right for GKS - MB cupping plow - polyurethane puck	\$ 318.50	\$ 286.65	10%
KUEPER	371900002	Sliding shoe KOMBI "K" skid	\$ 220.00	\$ 198.00	10%
KUEPER	CECOCGR	Curb Guard CECO Steel - Right - special punch	\$ 185.00	\$ 166.50	10%
KUEPER	CECOGL	Curb Guard CECO Steel - Left - special punch	\$ 185.00	\$ 166.50	10%
KUEPER	GK5SCGL	Curb Guard Steel for GKS - left - cylinder end	\$ 185.00	\$ 166.50	10%
KUEPER	GK5SCGR	Curb Guard Steel for GKS - right - cylinder end	\$ 185.00	\$ 166.50	10%
KUEPER	GK5SWAR	Curb Guard Steel Wrap Around Right for GKS	\$ 195.00	\$ 175.50	10%
KUEPER	GK5SWAL	Curb Guard Steel Wrap Around Left for GKS	\$ 195.00	\$ 175.50	10%
KUEPER	Western8SCGL	Curb Guard Steel Left - for Western 8' straight plow	\$ 185.00	\$ 166.50	10%
KUEPER	Western8SCGR	Curb Guard Steel Right - for Western 8' straight plow	\$ 185.00	\$ 166.50	10%
KUEPER	FISHERCGSWAL	Curb Guard Steel Wrap Around Left - for Fisher plow	\$ 185.00	\$ 166.50	10%
KUEPER	FISHERCGSWAR	Curb Guard Steel Wrap Around Right - for Fisher plow	\$ 185.00	\$ 166.50	10%
KUEPER	MEYER8.5SCGCR	Curb Guard Steel Curved Right - for Meyer 8.5' straight plow	\$ 185.00	\$ 166.50	10%
KUEPER	MEYER8.5SCGCL	Curb Guard Steel Curved Left - for Meyer 8.5' straight plow	\$ 185.00	\$ 166.50	10%
KUEPER	GK5CCGL	Curb Guard Carbide/Steel for GKS Wrap around Left	\$ 260.00	\$ 234.00	10%
KUEPER	GK5CCGR	Curb Guard Carbide/Steel for GKS Wrap around right	\$ 260.00	\$ 234.00	10%
KUEPER	Western8CCGL	Curb Guard Carbide/Steel Left - for Western 8' straight plow-full height of blade	\$ 260.00	\$ 234.00	10%
KUEPER	Western8CCGR	Curb Guard Carbide/Steel Right - for Western 8' straight plow-full height of blade	\$ 260.00	\$ 234.00	10%
KUEPER	BOSSCGL	Curb Guard Carbide/Steel for BOSS Wrap around Left	\$ 200.00	\$ 180.00	10%
KUEPER	BOSSCGR	Curb Guard Carbide/Steel for BOSS Wrap around Right	\$ 200.00	\$ 180.00	10%
Accessories					
KUEPER	SNP-543VIKING	543 VIKING NOSE PIECE - for 6" blade	\$ 130.00	\$ 117.00	10%
KUEPER	SNP-543TENCO	543 TENCO NOSE PIECE - for 6" blade	\$ 130.00	\$ 117.00	10%
KUEPER	SNP-543EVEREST	543 EVEREST NOSE PIECE - for 6" blade	\$ 130.00	\$ 117.00	10%
KUEPER	SNP543EVEREXTR	543 EVEREST NOSE PIECE - RH- extended for high discharge plow - for 8" blade	\$ 156.00	\$ 140.40	10%
KUEPER	SNP543EVEREXTL	543 EVEREST NOSE PIECE - LH- extended for high discharge plow - for 8" blade	\$ 156.00	\$ 140.40	10%

RUBBER MATTING

KUEPER	214200752	Reinforced Rubber Matting 2'x4' total thickness .6" (15mm) 8 Sqft = 61.04 lbs	\$ 445.12	\$ 400.61	10%
KUEPER	214200971	Reinforced Rubber Matting 1'x4' total thickness .6" (15mm) 4 Sqft	\$ 222.56	\$ 200.30	10%
KUEPER	214200747	Reinforced Rubber Matting 3'x2' total thickness .6" (15mm) 6 Sqft	\$ 333.84	\$ 300.46	10%

KNA TRUCK MOUNTED BLADES & PRODUCTS

KNA	X3BLMI136PR	Single Edge	3/4 x6	Flat Top	3'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	2"Gauge	5/8"Bolt	\$ 275.00	\$ 247.50	10%
KNA	X3BLMI148PR	Single Edge	3/4 x6	Flat Top	4'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	2"Gauge	5/8"Bolt	\$ 366.67	\$ 330.00	10%
KNA	X3BLMI160PR	Single Edge	3/4x6	Flat Top	5'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	2"Gauge	5/8"Bolt	\$ 458.33	\$ 412.50	10%
KNA	X3BLMI124SPR	Single Edge	3/4x6	Flat Top	2'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 183.33	\$ 165.00	10%
KNA	X3BLMI136SPR	Single Edge	3/4x6	Flat Top	3'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 275.00	\$ 247.50	10%
KNA	X3BLMI148SPR	Single Edge	3/4x6	Flat Top	4'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 366.67	\$ 330.00	10%
KNA	X3BLMI160SPR	Single Edge	3/4x6	Flat Top	5'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 458.33	\$ 412.50	10%
KNA	X3BLMI424HSR	Single Edge	7/8x5	Flat Top	2'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 190.00	\$ 171.00	10%
KNA	X3BLMI436HSR	Single Edge	7/8x5	Flat Top	3'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 285.00	\$ 256.50	10%
KNA	X3BLMI448HSR	Single Edge	7/8x5	Flat Top	4'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 380.00	\$ 342.00	10%
KNA	X3BLMI460HSR	Single Edge	7/8x5	Flat Top	5'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 475.00	\$ 427.50	10%
KNA	X3BLMIB424SHPR	Single Edge	7/8x5	Bevel Top	2'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 193.33	\$ 174.00	10%
KNA	X3BLMIB436SHPR	Single Edge	7/8x5	Bevel Top	3'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 290.00	\$ 261.00	10%
KNA	X3BLMIB448SHPR	Single Edge	7/8x5	Bevel Top	4'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 386.67	\$ 348.00	10%
KNA	X3BLMIB460SHPR	Single Edge	7/8x5	Bevel Top	5'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 483.33	\$ 435.00	10%
KNA	X3BLMIB43634SHPR	Single Edge	7/8x5	Bevel Top	3'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 290.00	\$ 261.00	10%
KNA	X3BLMIB44834SHPR	Single Edge	7/8x5	Bevel Top	4'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 386.67	\$ 348.00	10%
KNA	X3BLMI124SBNPR	Single Edge	3/4 x6	Flat Top	2'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 283.33	\$ 255.00	10%
KNA	X3BLMI136SBNPR	Single Edge	3/4 x6	Flat Top	3'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 425.00	\$ 382.50	10%
KNA	X3BLMI148SBNPR	Single Edge	3/4 x6	Flat Top	4'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 566.67	\$ 510.00	10%
KNA	X3BLMI160SBNPR	Single Edge	3/4 x6	Flat Top	5'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 708.33	\$ 637.50	10%
KNA	X3BLB436S34PBNPR	Single Edge	7/8x5	Bevel Top	3'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 442.50	\$ 398.25	10%
KNA	X3BLB448S34PBNPR	Single Edge	7/8x5	Bevel Top	4'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 590.00	\$ 531.00	10%
KNA	X3BLB448SPBNPR	Single Edge	7/8x5	Bevel Top	3'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 442.50	\$ 398.25	10%
KNA	X3BLB436SPBNPR	Single Edge	7/8x5	Bevel Top	4'	Milling Grade	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 590.00	\$ 531.00	10%
KNA	X3BLMI136BNPR	Single Edge	3/4 x6	Flat Top	3'	Standard	3/4 x 1" bullnose Carbide	St Hwy Punch	2"Gauge	5/8"Bolt	\$ 325.00	\$ 292.50	10%
KNA	X3BLMI148BNPR	Single Edge	3/4 x6	Flat Top	4'	Standard	3/4 x 1" bullnose Carbide	St Hwy Punch	2"Gauge	5/8"Bolt	\$ 433.33	\$ 390.00	10%
KNA	X3BLMI160BNPR	Single Edge	3/4 x6	Flat Top	5'	Standard	3/4 x 1" bullnose Carbide	St Hwy Punch	2"Gauge	5/8"Bolt	\$ 541.67	\$ 487.50	10%
KNA	X3BLMI424SHBNPR	Single Edge	7/8x5	Flat Top	2'	Standard	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 226.67	\$ 204.00	10%
KNA	X3BLMI436SHBNPR	Single Edge	7/8x5	Flat Top	3'	Standard	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 340.00	\$ 306.00	10%
KNA	X3BLMI448SHBNPR	Single Edge	7/8x5	Flat Top	4'	Standard	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 453.33	\$ 408.00	10%
KNA	X3BLMI460SHBNPR	Single Edge	7/8x5	Flat Top	5'	Standard	3/4 x 1" bullnose Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 566.67	\$ 510.00	10%
KNA	X3BLMIB124SHPR	Single Edge	7/8x6	Flat Top	2'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 196.67	\$ 177.00	10%
KNA	X3BLMIB136SHPR	Single Edge	7/8x6	Flat Top	3'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 295.00	\$ 265.50	10%
KNA	X3BLMIB148SHPR	Single Edge	7/8x6	Flat Top	4'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 393.33	\$ 354.00	10%
KNA	X3BLMIB160SHPR	Single Edge	7/8x6	Flat Top	5'	Standard	5/8 25 deg Trap Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 491.67	\$ 442.50	10%
KNA	X3BLMIB448SCHS	Single Edge	7/8x5	Bevel Top	4'	Standard	.562" x .365: x1" Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 413.33	\$ 372.00	10%
KNA	X3BLMIB460SCHS	Single Edge	7/8x5	Bevel Top	5'	Standard	.562" x .365: x1" Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 516.67	\$ 465.00	10%
KNA Independent Carbide Cylinder Edge													
KNA	X3MI436ICEPR	ICCE	7/8x5	Flat Top	3'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 362.20	\$ 325.98	10%

KNA	X3MI448ICEPR	ICCE	7/8x5	Flat Top	4'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 482.93	\$ 434.64	10%
KNA	X3MI43634ICEPR	ICCE	7/8x5	Flat Top	3'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 362.20	\$ 325.98	10%
KNA	X3MI44834ICEPR	ICCE	7/8x5	Flat Top	4'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 482.93	\$ 434.64	10%
KNA	X3MIB436ICEPR	ICCE	7/8x5	Bevel Top	3'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 372.20	\$ 334.98	10%
KNA	X3MIB448ICEPR	ICCE	7/8x5	Bevel Top	4'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	5/8"Bolt	\$ 496.27	\$ 446.64	10%
KNA	X3MIB43634ICEPR	ICCE	7/8x5	Bevel Top	3'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 372.20	\$ 334.98	10%
KNA	X3MIB44834ICEPR	ICCE	7/8x5	Bevel Top	4'	ICE Grade	.5x.75 Dowel Carbide	St Hwy Punch	1.5"Gauge	3/4"Bolt	\$ 496.27	\$ 446.64	10%

Kueper by Kennametal Truck Mounted Plow Blades & Products

KUEPER BY KENNAMETAL I.C.E. Series

		I.C.E. Blades											
KMT	1553693	I.C.E. Snowplow	PB-536	7/8 X 5 X 36"	1 1/2"Gage	Square Top					\$ 458.10	\$ 412.29	10%
KMT	1553694	I.C.E. Snowplow	PB-548	7/8 X 5 X 48"	1 1/2"Gage	Square Top					\$ 610.82	\$ 549.74	10%
KMT	2035932	I.C.E. Snowplow	PB-636	7/8 X 5 X 36"	1 1/2"Gage	Beveled Top					\$ 481.25	\$ 433.13	10%
KMT	2035931	I.C.E. Snowplow	PB-648	7/8 X 5 X 48"	1 1/2"Gage	Beveled Top					\$ 641.67	\$ 577.50	10%
KMT	3384812	I.C.E. Snowplow	PB-660	7/8 X 5 X 60"	1 1/2"Gage	Beveled Top					\$ 749.03	\$ 674.13	10%
KMT	1923523	I.C.E. KenCoat Blade	7/8" x 5" x 36"	5/8"Bolt	1.5Gage						\$ 635.23	\$ 571.71	10%
KMT	1923524	I.C.E. KenCoat Blade	7/8" x 5" x 48"	5/8"Bolt	1.5Gage						\$ 769.75	\$ 692.78	10%
KMT	2388888	I.C.E. KenCoat Blade	7/8" x 5" x 36"	3/4"Bolt	1.5Gage						\$ 636.82	\$ 573.14	10%
KMT	2388889	I.C.E. KenCoat Blade	7/8" x 5" x 48"	3/4"Bolt	1.5Gage						\$ 747.18	\$ 672.47	10%
KMT	3792614	I.C.E. KenCoat Blade	IB875482470348	4'							\$ 641.67	\$ 577.50	10%
		I.C.E. Accessories											
KMT	2040087	I.C.E. End Blade Saver	5"Height	3-3"	1.5"Gage	10.5"Length	5/8"Bolt	2 bolt			\$ 345.72	\$ 311.15	10%
KMT	2040089	I.C.E. End Blade Saver	6"Height	3-3"	1.5"Gage	10.5"Length	5/8"Bolt	2 bolt			\$ 365.30	\$ 328.77	10%
KMT	2040091	I.C.E. End Blade Saver	6"Height	3-3"	2.0"Gage	10.5"Length	5/8"Bolt	2 bolt			\$ 366.22	\$ 329.60	10%
KMT	2402494	I.C.E. End Blade Saver	6"Height	3-3-12-2.25"	2.0"Gage	22.5"Length	5/8"Bolt	3 Bolt			\$ 554.65	\$ 499.19	10%
KMT	2402495	I.C.E. End Blade Saver	6"Height	3-3-12-2.25"	1.5"Gage	22.5"Length	5/8"Bolt	3 Bolt			\$ 554.65	\$ 499.19	10%
KMT	2457130	I.C.E. End Blade Saver	8"Height	3-3-12-2.25"	1.5"Gage	22.5"Length	5/8"Bolt	3 Bolt			\$ 813.17	\$ 731.85	10%
KMT	3556530	I.C.E. End Blade Saver	5"Height	3-3-12-2.25"	1.5"Gage	22.5"Length	5/8"Bolt	3 Bolt			\$ 621.00	\$ 558.90	10%
KMT	2035512	I.C.E. CTR Blade Saver	6"Height	3-3-12-3-3"	1.5"Gage	24"Length	5/8" Bolt				\$ 418.27	\$ 376.44	10%
KMT	2037952	I.C.E. CTR Blade Saver	6"Height	3-3-12-3-3"	2.0"Gage	24"Length	5/8" Bolt				\$ 418.28	\$ 376.46	10%
KMT	2037951	I.C.E. CTR Blade Saver	5"Height	3-3-12-3-3"	1.5"Gage	24"Length	5/8" Bolt				\$ 573.80	\$ 516.42	10%
KMT	2038044	I.C.E. CTR Blade Saver	6"Height	3-3-3"	1.5"Gage	9"Length	5/8" Bolt				\$ 197.87	\$ 178.08	10%
KMT	2038045	I.C.E. CTR Blade Saver	8"Height	3-3-3"	1.5"Gage	9"Length	5/8" Bolt				\$ 200.00	\$ 180.00	10%
KMT	2038046	I.C.E. CTR Blade Saver	6"Height	3-12-3"	1.5"Gage	18"Length	5/8" Bolt				\$ 313.70	\$ 282.33	10%
KMT	2042998	I.C.E. CTR Blade Saver	8"Height	3-3-12-3-3"	1.5"Gage	24"Length	5/8" Bolt				\$ 525.62	\$ 473.06	10%

KUEPER BY KENNAMETAL TUNGSTEN CARBIDE PICK-UP PLOW BLADES

		Straight Plows											
KMT	1826115	Snowplow	8'-0"	(90")	Meyer/Fisher	1/2"Bolt	Replaces	48"			\$ 566.67	\$ 510.00	10%
KMT	1826116	Snowplow	8'-6"	(102")	Meyer/Fisher	1/2"Bolt	Replaces	34" End Blade			\$ 401.40	\$ 361.26	10%
KMT	1826117	Snowplow	8'-6"	(102")	Meyer/Fisher	1/2"Bolt	Replaces	34" Center Blade			\$ 401.40	\$ 361.26	10%
KMT	1826124	Snowplow	8'-6"	(102")	Western	1/2"Bolt	Replaces	51"			\$ 602.08	\$ 541.88	10%
KMT	3017373	Snowplow	9'-0"	(108")	Western Pro Series	5/8"Bolt	Replaces	54"			\$ 637.50	\$ 573.75	10%
KMT	3336769	Snowplow	9'-0"	(108")	Fisher MC (3pc set)	3/4"Bolt	Replaces	31-3/8" End Blade			\$ 365.97	\$ 329.37	10%
KMT	3336770	Snowplow	9'-0"	(108")	Fisher MC (3pc set)	3/4"Bolt	Replaces	45" Center Blade			\$ 531.25	\$ 478.13	10%
KMT	2263064	Snowplow	8'-0"	(96")	The Boss	1/2"Bolt	Replaces	48"			\$ 530.45	\$ 477.41	10%
KMT	2263065	Snowplow	8'-6"	(102")	The Boss	1/2"Bolt	Replaces	51"			\$ 558.65	\$ 502.79	10%
KMT	2263066	Snowplow	9'-0"	(108")	The Boss	1/2"Bolt	Replaces	54"			\$ 589.87	\$ 530.88	10%
KMT	1011842	Snowplow	10'-0"	(120")	The Boss	5/8"Bolt	Replaces	36" End Blade			\$ 361.58	\$ 325.43	10%
KMT	1011844	Snowplow	10'-0"	(120")	The Boss	5/8"Bolt	Replaces	48" Center Blade			\$ 482.08	\$ 433.88	10%
		V Plows											
KMT	2263011	Snowplow	9'-2"	(110")	The Boss VRT3	5/8"Bolt	Replaces	54"			\$ 664.23	\$ 597.81	10%

KUEPER BY KENNAMETAL CARBIDE SNOWPLOW BLADES

Standard-Size 5/8" Carbide Inserts

KMT	1011805	Snowplow Blade PB-128C	3/4" x 6" x 28"	2"Gage	6-8-8-6"	\$ 294.82	\$ 265.34	10%
KMT	1011807	Snowplow Blade PB-136	3/4" x 6" x 36"	2"Gage	3-3-12-12-3-3" Square Top	\$ 361.60	\$ 325.44	10%
KMT	1011848	Snowplow Blade PB-136H	7/8" x 5" x 36"	1 1/2"Gage	3-3-12-12-3-3" Square Top	\$ 361.57	\$ 325.41	10%
KMT	1011842	Snowplow Blade PB-236	3/4" x 6" x 36"	1 1/2"Gage	3-3-12-12-3-3" Square Top	\$ 361.58	\$ 325.43	10%
KMT	1011859	Snowplow Blade PB-436	3/4" x 5" x 36"	1 1/2"Gage	3-3-12-12-3-3" Square Top	\$ 390.33	\$ 351.30	10%
KMT	1011883	Snowplow Blade PB-736H	7/8" x 5" x 36"	1 1/2"Gage	3-3-12-12-3-3" Top Beveled	\$ 392.63	\$ 353.37	10%
KMT	1011811	Snowplow Blade PB-144E	3/4" x 6" x 44"	2"Gage	2-8-8-8-8-2" Square Edge	\$ 451.80	\$ 406.62	10%
KMT	1011809	Snowplow Blade PB-144C	3/4" x 6" x 44"	2"Gage	6-8-8-8-8-6" Square Edge	\$ 451.80	\$ 406.62	10%
KMT	1011813	Snowplow Blade PB-148	3/4" x 6" x 48"	2"Gage	3-3-12-12-12-3-3" Square Edge	\$ 482.08	\$ 433.88	10%
KMT	1011854	Snowplow Blade PB-148H	7/8" x 5" x 48"	1 1/2"Gage	3-3-12-12-12-3-3" Square Edge	\$ 482.08	\$ 433.88	10%
KMT	1011844	Snowplow Blade PB-248	3/4" x 6" x 48"	1 1/2"Gage	3-3-12-12-12-3-3" Square Edge	\$ 482.08	\$ 433.88	10%
KMT	1011861	Snowplow Blade PB-448	3/4" x 5" x 48"	1 1/2"Gage	3-3-12-12-12-3-3" Square Edge	\$ 520.48	\$ 468.44	10%
KMT	1011885	Snowplow Blade PB 748H	7/8" x 5" x 48"	1 1/2"Gage	3-3-12-12-12-3-3" Top Beveled	\$ 523.50	\$ 471.15	10%
KMT	1011819	Snowplow Blade PB-160C	3/4" x 6" x 60"	2"Gage	6-8-8-8-8-8-6"	\$ 652.13	\$ 586.92	10%
KMT	1011887	Snowplow Blade PB-760H	7/8" x 5" x 60"	1 1/2"Gage	3-3-12-12-12-12-3-3" Top Beveled	\$ 703.73	\$ 633.36	10%
KMT	1011856	Snowplow Blade PB-160H	7/8" x 5" x 60"	1 1/2" Gage	3-3-12-12-12-12-3-3" Square Edge	\$ 648.57	\$ 583.71	10%
KMT	1011904	Snowplow Blade 36NPS	3/4" x 6" x 36"			\$ 325.58	\$ 293.03	10%
KMT	2984958	Snowplow Blade PB875362410136	FRINK WING 688-4 .88 x 5" x 36"	1.5 Gage		\$ 666.05	\$ 599.45	10%
KMT	1011906	Snowplow Blade 48NPS	3/4" x 6" x 48"			\$ 468.83	\$ 421.95	10%
KMT	5331101	Snowplow Blade PB875483710492	.88 x 5" x 48"			\$ 702.73	\$ 632.46	10%
KMT	1011817	Snowplow Blade PB-160	3/4" x 6" x 60"			\$ 652.12	\$ 586.91	10%
KMT	1830137	Snowplow Blade 60NPS				\$ 597.53	\$ 537.78	10%
KMT	3090517	Snowplow Blade PB878362410165	7/8"x8"x36"	1 1/2" Gage	3-3-6-6-6-6-3-3 5/8"Bolt	\$ 511.62	\$ 460.46	10%
KMT	3090516	Snowplow Blade PB878482410166	7/8"x8"x48"	1 1/2" Gage	3-3-6-6-6-6-6-3-3 5/8"Bolt	\$ 705.93	\$ 635.34	10%
KMT	4156188	Snowplow Blade PB875363480410	7/8"x5"x36"	1 1/2" Gage	3-3-12-12-3-3" 5/8"Bolt	\$ 334.82	\$ 301.34	10%
KMT	2628214	Snowplow Blade PB876482410097	7/8"x6"x48"	1 1/2" Gage	3-3-12-12-12-3-3" 5/8"Bolt Square Top 5/8" trap inserts	\$ 712.22	\$ 641.00	10%
KMT	4159856	Snowplow Blade PB875483480422	7/8"x5"x48"	1 1/2" Gage	3-3-12-12-12-3-3" 5/8"Bolt	\$ 446.37	\$ 401.73	10%
KMT	6921670	Snowplow Blade PB136-7	3/4" x 6" x 36"	2"Gauge	3-3-12-12-3-3" Standard-Size 5/8" Carbide Insert	\$ 570.47	\$ 513.42	10%
KMT	6921681	Snowplow Blade PB148-7	3/4" x 6" x 48"	2"Gauge	3-3-12-12-3-3" Standard-Size 5/8" Carbide Insert	\$ 760.60	\$ 684.54	10%
		Heavy-Duty 3/4" Carbide Inserts						
KMT	1011968	Snowplow Blade PB-336	3/4" x 6" x 36"	1 1/2"Gage	3-3-12-12-3-3"	\$ 411.23	\$ 370.11	10%
KMT	1011970	Snowplow Blade PB-348	3/4" x 6" x 48"	1 1/2"Gage	3-3-12-12-12-3-3"	\$ 548.35	\$ 493.52	10%
KMT	1011926	Snowplow Blade PB-348H	7/8" x 5" x 48"	1 1/2"Gage	3-3-12-12-12-3-3"	\$ 581.03	\$ 522.93	10%
KMT	1011930	Snowplow Blade GDR48A0140	Top Beveled 7/8" x 5" x 48"	1 1/2"Gage		\$ 855.80	\$ 770.22	10%
KMT	1011972	Snowplow Blade PB-360	3/4" x 6" x 60"	1 1/2"Gage	3-3-12-12-12-3-3"	\$ 685.43	\$ 616.89	10%
KMT	1011974	Snowplow Blade PB-372	3/4" x 6" x 72"	1 1/2"Gage	3-3-12-12-12-12-3-3"	\$ 822.53	\$ 740.28	10%
KMT	2490256	Snowplow Blade PB875362450074	.88 x 5" x 36"	1.5 Gage		\$ 495.82	\$ 446.24	10%
KMT	2490257	Snowplow Blade PB875482450075	.88 x 5" x 48"	1.5 Gage		\$ 661.13	\$ 595.02	10%
KMT	2490259	Snowplow Blade PB875602450076	.88 x 5" x 60"	1.5 Gage		\$ 1,109.28	\$ 998.36	10%
KMT	7035790	Snowplow Blade PB348-BN7	3/4" x 6" x 48"	1.5"Gauge	3-3-12-12-3-3" 3/4" Carbide Bullnose Insert Milling Grade	\$ 859.07	\$ 773.16	10%
		.57" Tall Bullnose Inserts						
KMT	3323727	Snowplow Blade PB875362470182	7/8" x 5" x 36"	1 1/2"Gage	3-3-12-12-3-3"	\$ 571.62	\$ 514.46	10%
KMT	3323726	Snowplow Blade PB75482470183	7/8" X 5" X 48"	1 1/2"Gage	3-3-12-12-12-3-3"	\$ 751.53	\$ 676.38	10%
		Premium						10%
KMT	6603946	Kennametal 3' - 1045 Premium Single Edge Carbide Blade				\$ 463.55	\$ 417.20	10%
KMT	6603947	Kennametal 4' - 1045 Premium Single Edge Carbide Blade				\$ 618.05	\$ 556.25	10%
		Made To Order Inserts						
KMT	1157211	Snowplow Blade .81 x 40 Deg	7/8" x 6" x 44"	2"Gage	2-(10) 4" spaces-2	\$ 834.38	\$ 750.95	10%
KMT	3007351	Snowplow Blade PB-8876561440148	7/8" x 6" x 56"	2"Gage	4-(6) 8" spaces-4	\$ 983.18	\$ 884.87	10%
		Accessories						
KMT	1012592	Snowplow Blade End Protector KCWB-0307-A	Standard			\$ 229.80	\$ 206.82	10%
KMT	3336844	Snowplow Blade End Protector KCWB-0574	3 Bolt			\$ 334.08	\$ 300.68	10%
KMT	1012464	Kueper by Kennametal - Mushroom Cap Curb Guard KCWB-0145				\$ 112.58	\$ 101.33	10%
KMT	1012483	Snowplow Frame Shoe Casting KCWB-0167				\$ 359.30	\$ 323.37	10%
KMT	1012454	Wear Protection KCWB-0114				\$ 55.18	\$ 49.67	10%
KMT	1012633	Wear Protection KCWB-0055-20				\$ 30.67	\$ 27.60	10%

CATEGORY 2 - GRADER BLADES & PRODUCTS

KNA Grader Mounted Blades & Products

PAIRED CARBIDE													
KNA	X3BLB436HSPCK	Paired Carbide	7/8x5	Bevel Top	3'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	5/8"Bolt	\$ 688.95	\$ 620.06	10%
KNA	X3BLB448HSPCK	Paired Carbide	7/8x5	Bevel Top	4'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	5/8"Bolt	\$ 918.60	\$ 826.74	10%
KNA	X3BLB460HSPCK	Paired Carbide	7/8x5	Bevel Top	5'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	5/8"Bolt	\$ 1,148.25	\$ 1,033.43	10%
KNA	X3BLB43634HSPCK	Paired Carbide	7/8x5	Bevel Top	3'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	3/4"Bolt	\$ 688.95	\$ 620.06	10%
KNA	X3BLB44834HSPCK	Paired Carbide	7/8x5	Bevel Top	4'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	3/4"Bolt	\$ 918.60	\$ 826.74	10%
KNA	X3BLB46034HSPCK	Paired Carbide	7/8x5	Bevel Top	5'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	3/4"Bolt	\$ 1,148.25	\$ 1,033.43	10%
KNA	X3BLB136HSPCK	Paired Carbide	7/8x6	Bevel Top	3'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	5/8"Bolt	\$ 772.20	\$ 694.98	10%
KNA	X3BLB148HSPCK	Paired Carbide	7/8x6	Bevel Top	4'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	5/8"Bolt	\$ 1,029.60	\$ 926.64	10%
KNA	X3BLB160HSPCK	Paired Carbide	7/8x6	Bevel Top	5'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	5/8"Bolt	\$ 1,287.00	\$ 1,158.30	10%
KNA	X3BLB13634HSPCK	Paired Carbide	7/8x6	Bevel Top	3'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	3/4"Bolt	\$ 772.20	\$ 694.98	10%
KNA	X3BLB14834HSPCK	Paired Carbide	7/8x6	Bevel Top	4'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	3/4"Bolt	\$ 1,029.60	\$ 926.64	10%
KNA	X3BLB16034HSPCK	Paired Carbide	7/8x6	Bevel Top	5'	DC Grades	5/8 trap inside, TM20 ext Carbide	Heavy Duty Punch	1-5/8"Gauge	3/4"Bolt	\$ 1,287.00	\$ 1,158.30	10%
KNA Road Milling Bits													
KNA	X3KNAR526	PS									\$ 6.77	\$ 6.09	10%
KNA	X3KNAR668HD	PH6									\$ 7.85	\$ 7.07	10%
KNA	X3KNAR727HD	PH87									\$ 7.77	\$ 6.99	10%
KNA	X3KNAR796HD	PH88									\$ 9.27	\$ 8.34	10%
KNA	X3KNARXTEND79W	PWX7									\$ 10.78	\$ 9.70	10%
KNA	X3KNARXTEND79	PX7									\$ 10.28	\$ 9.25	10%
KNA	X3KNA668	P6 - 19mm RP Tool Std. Body 68 Tip									\$ 7.47	\$ 6.73	10%
KNA	X3JMXR796HD	PH88									\$ 9.27	\$ 8.34	10%
KNA	3KNAR727W	P87									\$ 8.51	\$ 7.66	10%
KNA Scarifier Board & Bits													
Carbide Tips													
KNA	X3KNAG2201	G01									\$ 6.84	\$ 7.60	10%
KNA	X3KNAG2227	G27									\$ 9.83	\$ 10.92	10%
KNA	X3KNAG2228	G28									\$ 7.81	\$ 8.68	10%
KNA	X3KNAG2228W	GW28									\$ 8.31	\$ 9.23	10%
KNA	X3KNAG2228WHX	GWX28									\$ 8.68	\$ 9.64	10%
KNA	X3KNAG2270W	GW2270 aka GW70									\$ 15.72	\$ 17.46	10%
KNA	X3KNAG2513W	GW2513									\$ 15.97	\$ 17.74	10%
KNA	X3KNAG2523W	GW2523									\$ 19.56	\$ 21.73	10%
KNA	XKNAG3520W	GW3520									\$ 45.99	\$ 51.10	10%
Boards													
KNA	X3KNAGB1930B36A	GB223658									\$ 566.26	\$ 629.18	10%
KNA	X3KNAGB1930B36B	GB223634									\$ 566.26	\$ 629.18	10%
KNA	X3KNAGB1930B48A	GB224858									\$ 754.34	\$ 838.15	10%
KNA	X3KNAGB1930B48B	GB224834									\$ 754.34	\$ 838.15	10%
KNA	X3KNAGB1930BW36A	GB223658G									\$ 640.66	\$ 711.85	10%
KNA	X3KNAGB1930BW36B	GB223634G									\$ 640.66	\$ 711.85	10%
KNA	X3KNAGB1930BW48A	GB224858G									\$ 853.54	\$ 948.38	10%
KNA	X3KNAGB1930BW48B	GB224834G									\$ 853.54	\$ 948.38	10%
KNA	X3KNAGB2530BH36	GB2536									\$ 789.46	\$ 877.18	10%
KNA	X3KNAGB2530BH48	GB2548									\$ 1,051.94	\$ 1,168.82	10%
KNA	X3KNAGB4435B48Z	GB3548									\$ 3,389.34	\$ 3,765.93	10%
KNA	XS22060G34134	S-2000									\$ 1,049.74	\$ 1,166.38	10%

KUEPER BY KENAMETAL ARMORED STYLE

		Armored Blades						
KMT	1105976	Armored Blades	7/8" x 5" x 36"	5/8" Bolt 1.5" Gage	3-3-12	\$ 774.92	\$ 697.43	10%
KMT	1013304	Armored Blades	7/8" x 5" x 48"	5/8" Bolt 1.5" Gage	3-3-12	\$ 1,033.22	\$ 929.90	10%
KMT	1012159	Armored Blades	Replacement Wear Patch	7/8" x 3" x 4"		\$ 27.03	\$ 24.33	10%

KUEPER BY KENAMETAL DUAL CARBIDE STYLE

		Dual Carbide Blades						
KMT	1011871	Dual-Carbide Blade	7/8" x 5" x 24"	5/8" Bolt 1.62" Gage		\$ 747.42	\$ 672.68	10%
KMT	1011872	Dual-Carbide Blade	7/8" x 5" x 36"	5/8" Bolt 1.62" Gage		\$ 1,121.12	\$ 1,009.01	10%
KMT	1011875	Dual-Carbide Blade	7/8" x 5" x 48"	5/8" Bolt 1.62" Gage	DCIGDR48A	\$ 1,494.83	\$ 1,345.35	10%
KMT	1011879	Dual-Carbide Blade	7/8" x 5" x 36"	3/4" Bolt 1.62" Gage		\$ 1,121.12	\$ 1,009.01	10%
KMT	1011877	Dual-Carbide Blade	7/8" x 5" x 48"	3/4" Bolt 1.62" Gage		\$ 1,494.83	\$ 1,345.35	10%
KMT	1311238	Dual-Carbide Blade	7/8" x 5" x 60"	5/8" Bolt 1.62" Gage		\$ 1,868.53	\$ 1,681.68	10%
		Dual Carbide Accessories						
KMT	2492564	Dual-Carbide Blade Covers	3/4 x 4" x 36"	5/8" Bolt		\$ 174.50	\$ 157.05	10%
KMT	2478681	Dual-Carbide Blade Covers	3/4 x 4" x 48"	5/8" Bolt		\$ 232.68	\$ 209.42	10%
KMT	1011918	Dual-Carbide End Protector	Standard for 5/8" (16) Bolts			\$ 77.13	\$ 69.42	10%
KMT	1011919	Dual-Carbide End Protector	Standard for 3/4" (19) Bolts			\$ 89.75	\$ 80.78	10%
KMT	1012555	Dual-Carbide End Protector	Maximum-duty right for 5/8" (16) Bolts			\$ 418.63	\$ 376.77	10%
KMT	1012560	Dual-Carbide End Protector	Maximum-duty left for 5/8" (16) Bolts			\$ 418.63	\$ 376.77	10%

KUEPER BY KENAMETAL KENCOAT STYLE

		KenCoat BLADES						
KMT	1231173	KenCoat Blade	7/8 X 5 X 36"	5/8" Bolt 1.5" Gage	1.0" KenCoat Protection	\$ 587.22	\$ 528.50	10%
KMT	1180020	KenCoat Blade	7/8 X 5 X 48"	5/8" Bolt 1.5" Gage	1.0" KenCoat Protection	\$ 723.35	\$ 651.02	10%
KMT	1728718	KenCoat Blade	7/8 X 5 X 48"	3/4" Bolt 1.5" Gage	1.0" KenCoat Protection	\$ 759.50	\$ 683.55	10%
KMT	6091098	KenCoat Blade	7/8 X 5 X 36"	3/4" Bolt 1.5" Gage	1.0" KenCoat Protection (Special Order)	\$ 666.83	\$ 600.15	10%
KMT	2619559	KenCoat Blade	7/8 X 5 X 36"	3/4" Bolt 1.5" Gage	1.5" KenCoat Protection	\$ 597.93	\$ 538.14	10%
KMT	2619560	KenCoat Blade	7/8 X 5 X 48"	3/4" Bolt 1.5" Gage	1.5" KenCoat Protection	\$ 797.25	\$ 717.53	10%

KUEPER BY KENAMETAL SCARIFIER SYSTEM

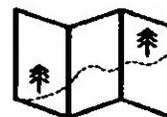
		Scarifier Blades						
KMT	1012359	Scarifier Blade	7/8" 5" 36"	5/8" Bolt Standard Duty		\$ 797.45	\$ 717.71	10%
KMT	1012360	Scarifier Blade	7/8" 5" 48"	5/8" Bolt Standard Duty		\$ 1,063.25	\$ 956.93	10%
KMT	1012361	Scarifier Blade	7/8" 5" 36"	3/4" Bolt Standard Duty		\$ 797.45	\$ 717.71	10%
KMT	1012362	Scarifier Blade	7/8" 5" 48"	3/4" Bolt Standard Duty		\$ 1,063.25	\$ 956.93	10%
KMT	1012351	Scarifier Blade	1 1/4" 5" 36"	5/8" Bolt Heavy Duty		\$ 917.63	\$ 825.87	10%
KMT	1012352	Scarifier Blade	1 1/4" 5" 48"	5/8" Bolt Heavy Duty		\$ 1,223.52	\$ 1,101.17	10%
KMT	1012354	Scarifier Blade	1 1/4" 5" 36"	3/4" Bolt Heavy Duty		\$ 917.63	\$ 825.87	10%
KMT	1012353	Scarifier Blade	1 1/4" 5" 48"	3/4" Bolt Heavy Duty		\$ 1,223.52	\$ 1,101.17	10%
KMT	1083322	Scarifier Blade	1 1/4" 6" 36"	5/8" Bolt Severe Duty		\$ 1,457.67	\$ 1,311.90	10%
KMT	1083323	Scarifier Blade	1 1/4" 6" 48"	5/8" Bolt Severe Duty		\$ 1,833.05	\$ 1,649.75	10%
KMT	1013086	Scarifier Blade	1 1/4" 6" 36"	3/4" Bolt Severe Duty		\$ 1,289.32	\$ 1,160.39	10%
KMT	1013087	Scarifier Blade	1 1/4" 6" 48"	3/4" Bolt Severe Duty		\$ 1,719.08	\$ 1,547.18	10%
		Scarifier Bits						
KMT	2041786	Scarifier Blade Bit	C87WFTKCSB			\$ 20.78	\$ 18.71	10%
KMT	3837213	Scarifier Blade Bit	C87HDRP			\$ 17.48	\$ 15.74	10%
KMT	1010880	Scarifier Blade Bit	C858KCSB			\$ 31.73	\$ 28.56	10%
KMT	1010937	Scarifier Blade Bit	C87KCSB SR			\$ 22.87	\$ 20.58	10%
KMT	1010935	Scarifier Blade Bit	C87DS SR			\$ 18.93	\$ 17.04	10%
KMT	1011208	Scarifier Blade Bit	C855HD			\$ 13.53	\$ 12.18	10%
KMT	1011206	Scarifier Blade Bit	C855HDX			\$ 12.80	\$ 11.52	10%
KMT	3386038	Scarifier Blade Bit	C855HDX-4			\$ 12.18	\$ 10.97	10%
KMT	1011001	Scarifier Blade Bit	C855LR			\$ 11.53	\$ 10.38	10%
KMT	1012240	Scarifier Blade Bit	AR15087			\$ 34.72	\$ 31.25	10%
KMT	1010817	Scarifier Blade Bit	C387BF			\$ 8.25	\$ 7.43	10%
KMT	6080818	Scarifier Blade Bit	RK4-01 Road Milling Tooth			\$ 8.68	\$ 7.82	10%
KMT	1010778	Scarifier Blade	Trenching Tooth			\$ 9.67	\$ 8.70	10%
KMT	6299498	Scarifier Blade Bit	Kueper by Kennametal - Scarifier Blade Bit	RK1-01P grade K706		\$ 6.08	\$ 5.48	10%

		Scarifier Accessories					
KMT	1012223	Scarifier Blade Retainer for "CM" Tooth	\$	0.13	\$	0.12	10%
KMT	1011935	Scarifier Blade Retainer LR87	\$	0.40	\$	0.36	10%
KMT	1012363	Scarifier Blade Retainer C87SR	\$	0.33	\$	0.30	10%
KMT	1012089	Scarifier Blade Retainer LR858	\$	0.98	\$	0.89	10%
KMT	1012117	Scarifier Blade Retainer LR85	\$	0.67	\$	0.60	10%
KMT	1990418	Scarifier Blade Retainer RPR07	\$	2.02	\$	1.82	10%
KMT	1104522	Scarifier Blade Reducer Bushing	\$	12.20	\$	10.98	10%
KMT	1012275	Scarifier Blade Block C87B (was 1012234)	\$	14.28	\$	12.86	10%
KMT	1547387	Scarifier Blade Block U43XHD Large Trenching Block for Step Shank Tools	\$	122.17	\$	109.95	10%
KMT	1012281	Scarifier Blade Block CMB4 Trenching Block for CM42	\$	9.13	\$	8.22	10%
KMT	1012285	Scarifier Blade Block CMB4 Heavy Duty Trenching Block for CM42	\$	16.88	\$	15.20	10%
KMT	1012278	Scarifier Blade Block C10	\$	13.12	\$	11.81	10%
KMT	1012298	Scarifier Blade Block C87RL - G	\$	21.23	\$	19.11	10%
KMT	1810486	Scarifier Blade Covers 3/4" 5" 36" 5/8"Bolt Standard	\$	249.08	\$	224.18	10%
KMT	1803906	Scarifier Blade Covers 3/4" 5" 48" 5/8"Bolt Standard	\$	332.12	\$	298.91	10%
KMT	1810484	Scarifier Blade Covers 3/4" 5" 36" 3/4"Bolt Standard	\$	249.08	\$	224.18	10%
KMT	1810485	Scarifier Blade Covers 3/4" 5" 48" 3/4"Bolt Standard	\$	332.12	\$	298.91	10%
KMT	1791493	Scarifier Blade Covers 3/4" 6" 36" 5/8"Bolt Severe	\$	459.32	\$	413.39	10%
KMT	1791494	Scarifier Blade Covers 3/4" 6" 48" 5/8"Bolt Severe	\$	612.42	\$	551.18	10%
KMT	1799128	Scarifier Blade Covers 3/4" 6" 36" 3/4"Bolt Severe	\$	459.32	\$	413.39	10%
KMT	1799131	Scarifier Blade Covers 3/4" 6" 48" 3/4"Bolt Severe	\$	612.42	\$	551.18	10%
KMT	1012885	Scarifier Blade End Protector 2 Bolt 5/8"Bolt KCWB-0348 Right Standard	\$	609.40	\$	548.46	10%
KMT	1012884	Scarifier Blade End Protector 2 Bolt 5/8"Bolt KCWB-0349 Left Standard	\$	609.40	\$	548.46	10%
KMT	1012911	Scarifier Blade End Protector 2 Bolt 3/4"Bolt KCWB-0350 Right Standard	\$	609.40	\$	548.46	10%
KMT	1012912	Scarifier Blade End Protector 2 Bolt 3/4"Bolt KCWB-0351 Left Standard	\$	609.40	\$	548.46	10%
KMT	1718695	Scarifier Blade End Protector 2 Bolt 3/4"Bolt KCWB-0415 Right Severe	\$	610.78	\$	549.71	10%
KMT	1718697	Scarifier Blade End Protector 2 Bolt 3/4"Bolt KCWB-0416 Left Severe	\$	610.80	\$	549.72	10%
KMT	1821674	Scarifier Blade End Protector 3 Bolt 3/4"Bolt KCWB-0442 Right Severe	\$	639.18	\$	575.27	10%
KMT	1821679	Scarifier Blade End Protector 3 Bolt 3/4"Bolt KCWB-0443 Left Severe	\$	639.18	\$	575.27	10%
KMT	1012247	Scarifier Blade Tool KHP2 Hammer Air-Hammer Punch	\$	57.83	\$	52.05	10%
KMT	1012245	Scarifier Blade Tool KAHP1 Air-Hammer Punch	\$	43.87	\$	39.48	10%
KMT	1012246	Scarifier Blade Tool KAHP 1D Air-Hammer Punch	\$	63.33	\$	57.00	10%
KMT	1782456	Scarifier Blade Tool KHP3 Punch Air-Hammer Punch	\$	82.28	\$	74.06	10%
KMT	1889501	Scarifier Blade Tool KPF Xtractor	\$	94.80	\$	85.32	10%
KUEPER BY KENAMETAL SINGLE EDGE CARBIDE TOP BEVELED							
KMT	1011883	Snowplow Grader Blade PB-736H Top Beveled 5/8" Inserts 7/8" x 5" x 36" 1.5"Gage 5/8" Bolt	\$	392.63	\$	353.37	10%
KMT	1011885	Snowplow Grader Blade PB-748H Top Beveled 5/8" Inserts 7/8" x 5" x 48" 1.5"Gage 5/8" Bolt	\$	523.50	\$	471.15	10%
KMT	1011887	Snowplow Grader Blade PB-760H Top Beveled 5/8" Inserts 7/8" x 5" x 60" 1.5"Gage 5/8" Bolt	\$	703.73	\$	633.36	10%
KMT	1011930	Snowplow Grader Blade GDR48A0140 Top Beveled 3/4" Inserts 7/8" x 5" x 48" 1.5"Gage 5/8" Bolt	\$	855.80	\$	770.22	10%
KMT	5690986	Snowplow Grader Blade PB875363710626 Top Beveled 5/8" Inserts 7/8" x 5" x 36" 1.5"Gage 3/4" Bolt	\$	392.63	\$	353.37	10%
KMT	1789731	Snowplow Grader Blade Top Beveled 5/8" Inserts 3/4" x 5" x 4" 1.62" Gage 5/8" Bolt	\$	901.87	\$	811.68	10%
KMT	1789733	Snowplow Grader Blade Top Beveled 5/8" Inserts 3/4" x 5" x 6" 1.62" Gage 5/8" Bolt	\$	1,363.23	\$	1,226.91	10%

Olofsors Grader Blade Systems

OLF	122-454410	Sharq P300 240x10x915mm (3')	\$	107.24	\$	96.51	10%
OLF	122-454420	Sharq P300 240x10x1220mm (4')	\$	133.69	\$	120.32	10%
OLF	122-454430	Sharq P300 240x10x1525mm (5')	\$	159.28	\$	143.35	10%
OLF	122-454502	Sharq Flat 200x10x915mm (3')	\$	74.61	\$	67.15	10%
OLF	122-454512	Sharq Flat 200x10x1220mm (4')	\$	97.89	\$	88.10	10%
OLF	122-454522	Sharq Flat 200x10x1525mm (5')	\$	121.90	\$	109.71	10%
OLF	122-454692	Sharq Flat 200x12x 915mm 1/2" (3')	\$	90.71	\$	81.64	10%
OLF	122-454702	Sharq Flat 200x12x1220mm 1/2" (4')	\$	118.88	\$	106.99	10%
OLF	122-454712	Sharq Flat 200x12x1525mm 1/2" (5')	\$	142.31	\$	128.08	10%
OLF	122-496434	Sharq P300 HD 200x16x 915mm (3')	\$	153.96	\$	138.56	10%
OLF	122-496444	Sharq P300 HD 200x16x1220mm (4')	\$	195.36	\$	175.82	10%
OLF	122-496454	Sharq P300 HD 200x16x1525mm (5')	\$	244.38	\$	219.94	10%
OLF	122-361971	Sharq RAM 200x16x 915mm 5/8" (3')	\$	105.57	\$	95.01	10%

OLF	122-361951	Sharq RAM 200x16x1220mm 5/8" (4')	\$ 143.48	\$ 129.13	10%
OLF	122-361961	Sharq RAM 200x16x1525mm 5/8" (5')	\$ 175.56	\$ 158.01	10%
OLF	122-362101	Sharq RAM 200x20x915mm 3/4" (3')	\$ 149.48	\$ 134.53	10%
OLF	122-361931	Sharq RAM 200x20x1220mm 3/4" (4')	\$ 182.68	\$ 164.41	10%
OLF	122-361941	Sharq RAM 200x20x1525mm 3/4" (5')	\$ 222.65	\$ 200.39	10%
OLF	920-461810	Carbide blades 130x20/12x610mm (2')	\$ 316.11	\$ 284.50	10%
OLF	920-461820	Carbide blades 130x20/12x915mm (3')	\$ 478.11	\$ 430.30	10%
OLF	920-461830	Carbide blades 130x20/12x1220mm (4')	\$ 637.47	\$ 573.72	10%
OLF	920-461850	Carbide Serrated 130x20/12x610mm (2' Serrated)	\$ 316.11	\$ 284.50	10%
OLF	920-461860	Carbide Serrated 130x20/12x915mm (3' Serrated)	\$ 458.42	\$ 412.58	10%
OLF	920-461870	Carbide Serrated 130x20/12x1220mm (4' Serrated)	\$ 614.24	\$ 552.82	10%
OLF	122-164092	HMS 3000 L=912mm 37° Ø22,23 mm (3')	\$ 598.14	\$ 538.33	10%
OLF	122-164095	HMS 3000 L=1217mm 37° Ø22,23 mm (4')	\$ 796.23	\$ 716.61	10%
OLF	122-158004	HMS 3000 L=608mm 37° Ø19,5 mm (2')	\$ 450.23	\$ 405.20	10%
OLF	122-158002	HMS 3000 L=912mm 37° Ø19,5 mm (3')	\$ 597.57	\$ 537.81	10%
OLF	122-158005	HMS 3000 L=1217mm 37° Ø19,5 mm (4')	\$ 795.66	\$ 716.09	10%
OLF	122-156070	HMS 3000 L=608mm 25° Ø19,5 mm (2')	\$ 391.00	\$ 351.90	10%
OLF	122-156071	HMS 3000 L=915mm 25° Ø19,5 mm (3')	\$ 565.80	\$ 509.22	10%
OLF	122-156072	HMS 3000 L=1217mm 25° Ø19,5 mm (4')	\$ 717.17	\$ 645.45	10%
OLF	122-156085	HMS 3000 L=1217mm 25° Ø25 mm (4')	\$ 790.63	\$ 711.56	10%
OLF	920-450396	Carbide Stud, sharp w/ collar and washer Ø19,5 mm	\$ 9.06	\$ 8.15	10%
OLF	920-450395	Carbide Stud, blunt with collar and washer Ø19,5 mm	\$ 9.78	\$ 8.80	10%
OLF	122-454410	Sharq Viking 240x11/5x915mm (3')	\$ 96.83	\$ 87.15	10%
OLF	122-483320	Sharq Viking 240x11/5x1220mm (4')	\$ 128.66	\$ 115.79	10%
OLF	122-483330	Sharq Viking 240x11/5x1525mm (5')	\$ 159.28	\$ 143.35	10%
OLF	122-456413	Viking Serrated 193x12x 915 gap 16mm (3ft Curved)	\$ 93.91	\$ 84.52	10%
OLF	122-456423	Viking Serrated 193x12x1220 gap 16mm (4ft Curved)	\$ 107.11	\$ 96.40	10%
OLF	122-456433	Viking Serrated 193x12x1525 gap 16mm (5ft Curved)	\$ 134.32	\$ 120.89	10%
OLF	122-456411	Viking Serrated 193x12x 915 gap 30mm (3ft Curved)	\$ 95.22	\$ 85.70	10%
OLF	122-456421	Viking Serrated 193x12x1220 gap 30mm (4ft Curved)	\$ 108.84	\$ 97.95	10%
OLF	122-456431	Viking Serrated 193x12x1525 gap 30mm (5ft Curved)	\$ 136.69	\$ 123.02	10%
OLF	122-484100	Curb Protector 210x16x580mm Ø60mm (2-3/8")	\$ 335.69	\$ 302.12	10%
OLF	122-369570	Mounting Boards 150x20x1512mm 5/8" (5')	\$ 255.77	\$ 230.20	10%
OLF	122-369560	Mounting Boards 150x20x1512mm 3/4" (5')	\$ 255.77	\$ 230.20	10%
OLF	122-369550	Mounting Boards 150x20x1817mm 5/8" (6')	\$ 310.63	\$ 279.57	10%
OLF	122-369540	Mounting Boards 150x20x1817mm 3/4" (6')	\$ 310.63	\$ 279.57	10%
OLF	122-369530	Mounting Boards 150x20x2122mm 5/8" (7')	\$ 363.41	\$ 327.07	10%
OLF	122-369520	Mounting Boards 150x20x2122mm 3/4" (7')	\$ 363.41	\$ 327.07	10%
OLF	122-369510	Mounting Boards 150x20x2427mm 5/8" (8')	\$ 416.20	\$ 374.58	10%
OLF	122-369500	Mounting Boards 150x20x2427mm 3/4" (8')	\$ 416.20	\$ 374.58	10%
OLF	151-457510	Wedge bolt 16x53mm	\$ 5.03	\$ 4.53	10%
OLF	151-457500	Wedge bolt 16x47mm	\$ 4.93	\$ 4.44	10%
OLF	151-457512	Wedge bolt 16x65mm	\$ 9.06	\$ 8.15	10%
OLF	151-455980	Wedge 20,5x125mm Long	\$ 2.88	\$ 2.59	10%
OLF	151-455950	Wedge 18,5x100mm	\$ 3.02	\$ 2.72	10%
OLF	151-455960	Wedge 20,5x100mm	\$ 3.16	\$ 2.85	10%
OLF	151-484320	Mounting tool w/ shatter protection	\$ 77.63	\$ 69.86	10%
OLF	959-590250	Washer nr 70 straight	\$ 3.02	\$ 2.72	10%
OLF	959-590560	Washer 80,65	\$ 4.37	\$ 3.93	10%
OLF	122-261108	Race 150 152x22x610mm (2')	\$ 409.73	\$ 368.76	10%
OLF	122-261100	Race 150 152x22x915mm (3')	\$ 591.24	\$ 532.12	10%
OLF	122-261107	Race 150 152x22x1220mm (4')	\$ 771.46	\$ 694.32	10%
OLF	122-261114	Race 150 Clamp bar 60x10x 610mm (2')	\$ 22.38	\$ 20.14	10%
OLF	122-261116	Race 150 Clamp bar 60x10x 915mm (3')	\$ 31.83	\$ 28.64	10%
OLF	122-261117	Race 150 Clamp bar 60x10x 1220mm (4')	\$ 39.72	\$ 35.75	10%
OLF	122-455000	Bruxite Wear Block, P300 200x10x 125	\$ 16.45	\$ 14.80	10%
OLF	122-455010	Bruxite Wear Block, P300 240x10x 150	\$ 19.06	\$ 17.16	10%



PORTFOLIO TITLE: SNOWPLOW & GRADER CUTTING EDGES

LEAD STATE: VERMONT

OVERVIEW:

The State of Vermont, in partnership with NASPO ValuePoint has awarded Snowplow & Grader Cutting Edges.

The Master Agreements in this portfolio allows state and local governments across the country to source snowplow cutting & grader edges from qualified and competitively priced suppliers.

INITIAL TERM: 5 years

RENEWALS: two (2) additional renewal periods of one (1) year each.

TOTAL TERM POSSIBLE: 7 years

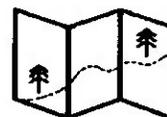
PRODUCT CATEGORIES:

1. Truck Mounted Blades – Truck-mounted snowplow blades, edges, and scrapers capable of being mounted on the front, wing, underbody, or similar on the vehicle.
2. Grader Mounted Blades – Grader-mounted blades, edges, and scrapers, that include steel, tungsten carbide, single carbide, armored, dual carbide, grade scarifier systems, specialty blades (i.e., flexible carbides, rubber / poly blades), and similar as described below, for various snowplow operations:
 - Steel Grader Blades - Steel grader blades (high carbon, flame hardened, etc.), Single Edge Carbide or “steel carbides”, “Flat Top”, etc. Dimensions range from - 6” x 3/4, 5” x 7/8”, 5/8” inserts, 3/4” inserts, and similar, according to industry standards.
 - Tungsten Carbide Tipped Blades - Tungsten carbide tipped blades and inserts.
 - Single Carbide Grader Blades - Single carbide grader blades, single edge “Beveled Top”, 5”X7/8, 5/8” trap insert for use on underbody / grader, and similar.
 - Armored Grader Blades - Armored grader blades (carbides with welded cover blade) and similar.
 - Dual Carbide Grader Blades - Dual carbide grader blades and inserts with an underbody / grader, and similar. Center of holes shall be in line within 1/32” of established centerline. The tolerance on the length of the steel portion of the blade to be +0.0/-0.06
 - Grader Scarifier Systems - Grader scarifier systems with blades used for tearing up pavement, as well as breaking up packed ice, asphalt, and similar.
 - Flexible Carbides.
3. Loader Bucket Edges – Loader-mounted snowplow bucket blades, edges and scrapers, with a variety of different spacing and sizing options available by the manufacturer.



Offerors awarded within any of the above categories also have the option to provide Value Add options (equipment, goods, or services) that align with their awarded categories. Value-added items may include but are not limited to: plow accessories (i.e., shoes, markers, spinners, etc.), guards (i.e., center and curb guards), and other essential wear parts.

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SOLICITATION INFORMATION:

- Type: Request for Proposals (RFP)
- Date Released: May 3, 2023
- Date Closed: June 12, 2023
- Number of Amendments Posted: 1
- Days Publicly Posted: 40

STATES ON SOURCING TEAM:

- Vermont – Lead State
- Idaho
- South Dakota
- Texas

EVALUATION INFORMATION:

The Sourcing Team met virtually August 29 – 30, 2023, and finalized evaluation upon receipt of clarifying information from proposals by the prescribed deadline(s). Final scoring was completed on October 6, 2023.

VENDOR RESPONSES:

- Number of Vendor Responses Received: 6
- Number of Non-Responsive Vendor Responses: 0
- Number of Vendor Responses Evaluated: 6

Responses were evaluated based on the following Evaluation Criteria:

• **Initial Responsiveness**

Administrative review was completed by the lead state of Vermont, reviewing proposals for completeness and initial responsiveness against the mandatory minimum requirements outlined in the RFP.

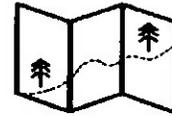
• **Technical Evaluation**

<u>Technical Evaluation Category</u>	<u>Maximum Points Possible</u>
Experience and Qualifications	200 points
Ability to meet SOW:	300 points
Warranties and Service	200 points
Promotion of the NASPO ValuePoint Master Agreement:	100 points
Business Profile	200 points
Management and Leadership	175 points
Value Add Services	50 points
Total Technical Points Available	1,225 points

• **Cost Evaluation**

<u>Cost Evaluation Category</u>	<u>Maximum Points Possible</u>
Market Basket Evaluation	200 points
Minimum Discount % Off Evaluation	250 points
Total Cost Points Available	500 points

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SCORING:

Responses were scored according to the RFP's Evaluation Criteria. A copy of the scoring that was used to determine the awards for this RFP is available at:

https://s3-us-west-2.amazonaws.com/naspovaluepoint/1698094847_Attachment%20D%20-%20RFP%20Evaluation%20Plan%20-%20Vermont%20Snowplow%20Cutting%20Edges.pdf

AWARD:

The RFP allowed for multiple vendor awards. The sourcing team recommended awards to six (6) suppliers based on a natural break in the scoring.

PRICING:

Master Agreement pricing reflects minimum catalog discount percentages per authorized Category. See the supplier's current pricing on their NASPO ValuePoint portfolio website page by following the link in the "SUPPLIERS AVAILABLE" section of this document.

Category	Chemung Supply Co	Ironhawk Industrial	Kueper North America	Nordik Blades	Valk Manufacturing	Winter Equipment
Truck Mounted Blades	✓	✓	✓	✓	✓	✓
Grader Mounted Blades	✓	✓	✓	✓	✓	✓
Loader Bucket Edges	✓	✓	✓	✓	✓	✓

Suppliers Available:

- [Chemung Supply Company dba Evolution Edges](#)
- [Ironhawk Industrial Distribution LLC](#)
- [Kueper North America](#)
- [Nordik Blades](#)
- [Valk Manufacturing](#)
- [Winter Equipment Company Inc.](#)

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State of New Hampshire

Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that KUEPER NORTH AMERICA LLC is a South Carolina Limited Liability Company registered to transact business in New Hampshire on October 29, 2012. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 681103

Certificate Number: 0006699795



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 5th day of June A.D. 2024.

A handwritten signature in black ink, appearing to read "D. Scanlan", is written over a faint circular stamp.

David M. Scanlan
Secretary of State

Certificate of Authority # 3

(Corporation, Non-Profit Corporation)

Certificate of Authority

This document hereby certifies that Gardiner Willis, Managing Partner is an Officer of Kueper North America LLC that is authorized to enter into contract and bind the Corporation for contractual obligations with the State of New Hampshire.

I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein. This authority shall remain valid for ninety (90) days from the date of this certificate.

DATED: 5/30/2024

ATTEST:



Patricia Schuster, V.P. of Operations



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
5/30/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

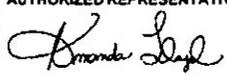
PRODUCER Marsh & McLennan Agency LLC 100 Brigade Street, 2nd Floor Charleston SC 29403	CONTACT NAME: _____	
	PHONE (A/C, No, Ext): 843-725-1930	FAX (A/C, No): _____
E-MAIL ADDRESS: certificates@MarshMMA.com		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A : Hanover Insurance Company		22292
INSURER B : Hartford Casualty Insurance Company		29424
INSURER C : Sentinel Insurance Company Ltd		11000
INSURER D :		
INSURER E :		
INSURER F :		

COVERAGES **CERTIFICATE NUMBER:** 7595972 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> 0 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER: _____	Y	Y	LB6H30129203	7/3/2023	7/3/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPOP AGG \$ 2,000,000 \$
C	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	22UECNA1312	12/22/2023	12/22/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 500,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$	Y	Y	UH6H30129103	7/3/2023	7/3/2024	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	22WECCT5863	6/26/2023	6/26/2024	<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER State of New Hampshire Administrative Services Bureau of Purchase and Property 25 Capitol Street Room 102 Concord NH 03301	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

6/25/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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PRODUCER Marsh & McLennan Agency LLC 100 Brigade Street, 2nd Floor Charleston SC 29403	CONTACT NAME: PHONE (A/C, No., Ext): 843-725-1930 FAX (A/C, No.): E-MAIL ADDRESS: certificates@MarshMMA.com	
	INSURER(S) AFFORDING COVERAGE	
INSURED Kueper North America 171 Church Street, Suite 300 Charleston SC 29401	INSURER A: Hanover Insurance Company NAIC # 22292	
	INSURER B: Hartford Casualty Insurance Company 29424	
	INSURER C: Sentinel Insurance Company Ltd 11000	
	INSURER D:	
	INSURER E:	

COVERAGES

CERTIFICATE NUMBER: 2067924984

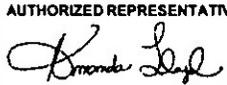
REVISION NUMBER:

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INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> 0 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:	Y	Y	LB6H30129204	7/3/2024	7/3/2025	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
C	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> OTHER:	Y	Y	22UECNA1312	12/22/2023	12/22/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 500,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$	Y	Y	UH6H301291	7/3/2024	7/3/2025	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000 \$
B	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	22WECCT5863	6/26/2024	6/26/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

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CERTIFICATE HOLDER**CANCELLATION**

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