



STATE OF NEW HAMPSHIRE
 DEPARTMENT OF CORRECTIONS
 DIVISION OF ADMINISTRATION
 P.O. BOX 1806
 CONCORD, NH 03302-1806
 603-271-5610 FAX: 888-908-6609
 TDD ACCESS: 1-800-735-2964
 www.nh.gov/nhdoc

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HELEN E. HANKS
 COMMISSIONER

PAUL D. RAYMOND, JR.
 ASSISTANT COMMISSIONER

July 10, 2023

His Excellency, Governor Christopher T. Sununu
 and the Honorable Executive Council
 State House
 Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the NH Department of Corrections (NHDOC) to enter into a **Sole Source** purchase with Axon Enterprise, Inc (VC #176101), 17800 N 85th Street, Scottsdale AZ 85255 in the amount of \$1,967,574.89, for the purchase of Axon Taser 10 (T10) Energy Weapons, effective upon Governor and Council approval. 100% General Funds.

Funds are available in FY 2025 and are anticipated to be available in FY 2026, FY 2027, FY 2028, FY 2029, FY 2030, FY 2031, FY 2032, FY 2033 and FY 2034, upon the continued appropriation of funds in the future operating budget(s) with the authority to adjust encumbrances between fiscal years within the price limitation through the Budget Office, if needed and justified.

Axon Enterprise, Inc.							
Account	Description	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
02-46-46-460010-71010000-030-	Equipment New Replacement	\$ 85,560.00	\$ 85,560.00	\$ 85,560.00	\$ 85,560.00	\$ 85,560.00	\$ 85,560.00
02-46-46-460010-71010000-066-	Employee Training	\$ 12,823.58	\$ 9,011.81	\$ 10,496.37	\$ 10,496.37	\$ 10,496.37	\$ 10,496.37
02-46-46-460010-71010000-102-	Contracts for Program Services	\$ 46,616.42	\$ 107,936.52	\$ 106,451.95	\$ 106,451.95	\$ 106,451.95	\$ 106,451.95
Total Contract Amount		\$ 145,000.00	\$ 202,508.33	\$ 202,508.32	\$ 202,508.32	\$ 202,508.32	\$ 202,508.32

Account	Description	FY 2031	FY 2032	FY 2033	FY 2034	TOTAL
02-46-46-460010-71010000-030-	Equipment New Replacement	\$ 85,560.00	\$ 85,560.00	\$ 85,560.00	\$ 85,560.00	\$ 855,600.00
02-46-46-460010-71010000-066-	Employee Training	\$ 10,496.37	\$ 10,496.37	\$ 10,496.37	\$ 10,496.37	\$ 105,806.35
02-46-46-460010-71010000-102-	Contracts for Program Services	\$ 106,451.95	\$ 106,451.95	\$ 106,451.95	\$ 106,451.95	\$ 1,006,168.54
Total Contract Amount		\$ 202,508.32	\$ 202,508.32	\$ 202,508.32	\$ 202,508.32	\$ 1,967,574.89

EXPLANATION

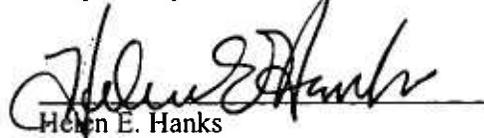
The NHDOC is requesting a **Sole Source** purchase with Axon Enterprise, Inc as they are the only manufacturer, distributor and developer of the Taser conducted energy weapon. Axon Taser 10 Energy Weapons is the only compliant equipment designed for law enforcement in both correctional and community settings. Additionally, this equipment connects with our already deployed Axon body camera

and automatically uploads video and data. Switching technology and equipment would require significant cost and extensive department wide training, and not plausible given it is the only conducted energy weapon. The NHDOC is requesting the purchase of 186 Taser 10 Energy Weapons to enhance our existing Axon body camera equipment.

Taser Energy Weapons are well adapted and an acceptable tool for use inside correctional facilities and further supports the Department's goal for the safety of officers, non-sworn staff and residents. The Department elected to move forward with the T10 because of its added safety features. The T7 has a range distance of approximately 25 feet, while the T10 increases the distance to 45 feet and offers 10 opportunities to engage an individual while the T7 only has four. Distance and opportunity to engage is a significant improvement that increases safety and security for all staff and residents. Additionally, with this purchase, the Department will increase the number of allotted Tasers at each facility. This purchase provides that every housing unit will have at least two Tasers and will be deployed to further enhance the safety tools our transport teams have when in community settings like hospitals and medical appointments. There are real safety threats for those working in corrections and this tool provides for safer outcomes for our staff and in complex situations. The Department currently has Taser trainers who are prepared roll-out the deployment of this newer technology in support of the Department's mission to increase public safety in New Hampshire.

Following MOP 150 VII(C) requires the approval of Governor and Council for the procurement of commodities at or above \$250,000. A waiver of request was approved by Department of Administrative Services (DAS) for competitive bid and upon receipt of the approved G&C submission by the agency, DAS will release and issue the purchase order accordingly.

Respectfully Submitted,



Helen E. Hanks
Commissioner

DEPARTMENT OF ADMINISTRATIVE SERVICES
DIVISION OF PROCUREMENT AND SUPPORT SERVICES
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
CONCORD, NEW HAMPSHIRE 03301-6398

176101

TO: CHARLES ARLINGHAUS, COMMISSIONER
 DEPT. OF ADMINISTRATIVE SERVICES

DATE: 06/20/2024

Requestor: Lisa Stone	Agency: DOC
Commodity: Axon TASER 10 Energy Weapons	Vendor: Axon Enterprise, Inc. (JC 176101)
REQUISITION # N/A	Contract: N/A
Est. Amount: \$1,967,574.89	

IN ACCORDANCE WITH RSA 21-I:11, I(2)(B), IT IS HEREBY REQUESTED TO WAIVE THE COMPETITIVE BID REQUIREMENTS OF RSA 21-I:11, I(A)(3) AND ADMINISTRATIVE RULE 600 FOR THE FOLLOWING REASONS:

The New Hampshire Department of Corrections is requesting a Waiver of Competitive Bid to purchase the Axon TASER 10 Energy Weapons. Axon Enterprises, Inc. is the original developer of the TASER conducted energy weapon product line and remains the sole manufacturer and distributor of all TASER conducted energy weapons and related products. As such, if the State went out to bid, only one response would be compliant. Additionally, switching technologies would require extensive department-wide training for instructors and sworn officers as current conducted energy weapon certified users are certified on existing Axon TASER products. The Axon TASER 10 wirelessly connects with the DOC's Axon body worn cameras which have already been deployed. Switching brands would require extensive and costly changes for the Department. Going out to bid and/or switching brands would be an inefficient use of departmental time and resources and would create a financial burden to the DOC. This waiver recommendation is contingent upon Governor and Executive Council approval.

SUBMITTED FOR ACCEPTANCE BY:


 Abigail Joy
 2024.06.20
 15:48:13
 -0400


 Digitally signed by Andrew Bennett
 Date: 2024.06.20
 16:12:48 -0400


 Mathew Stanton

PA / ADMIN / DEPUTY DIRECTOR
 BUREAU OF PURCHASE AND PROPERTY

APPROVED FOR ACCEPTANCE BY:


 Digitally signed by Gary S. Lunetta, o=Dept of Admin
 Svs, ou=Div of Procurement Support Svs,
 email=Gary.S.Lunetta@das.nh.gov, c=US
 Date: 2024.06.21 14:57:09 -0400

GARY S. LUNETTA, DIRECTOR
 DIVISION OF PROCUREMENT & SUPPORT SERVICES

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.



CHARLES M. ARLINGHAUS, COMMISSIONER
 DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE 6/24/24



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-519128-45261.914JC

Issued: 06/12/2024

Quote Expiration: 09/30/2024

Estimated Contract Start Date: 09/01/2024

Account Number: 478100

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
New Hampshire Department of Corrections 105 Pleasant St Concord, NH 03301-3852 USA	New Hampshire Department of Corrections - NH 105 Pleasant St Concord NH 03301-3852 USA Email:	Dustin Green Phone: (717) 752-6354 Email: dgreen@axon.com Fax:	Scott Young Phone: 603-271-8406 Email: robert.s.young@doc.nh.gov Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$1,967,574.89
ESTIMATED TOTAL W/ TAX	\$1,967,574.89

Discount Summary

Average Savings Per Year	\$41,863.05
TOTAL SAVINGS	\$418,630.51

Payment Summary

Date	Subtotal	Tax	Total
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Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$145,000.00	\$0.00	\$145,000.00
Nov 2025	\$202,508.32	\$0.00	\$202,508.32
Nov 2026	\$202,508.32	\$0.00	\$202,508.32
Nov 2027	\$202,508.32	\$0.00	\$202,508.32
Nov 2028	\$202,508.32	\$0.00	\$202,508.32
Nov 2029	\$202,508.32	\$0.00	\$202,508.32
Nov 2030	\$202,508.32	\$0.00	\$202,508.32
Nov 2031	\$202,508.32	\$0.00	\$202,508.32
Nov 2032	\$202,508.32	\$0.00	\$202,508.32
Nov 2033	\$202,508.32	\$0.00	\$202,508.32
Total	\$1,967,574.89	\$0.00	\$1,967,574.89

Quote List Price:
Quote Subtotal:

\$2,386,205.40
\$1,967,574.89

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
T7 Dock								
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		23	\$43.90	\$43.90	\$1,009.70	\$0.00	\$1,009.70
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	49m	23	\$371.91	\$371.91	\$8,553.93	\$0.00	\$8,553.93
74200	TASER 6-BAY DOCK AND CORE		23	\$1,624.35	\$1,624.35	\$37,360.05	\$0.00	\$37,360.05
TASER 10 Certification Bundle 10 Yr								
80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		2	\$171.05	\$168.03	\$336.06	\$0.00	\$336.06
20018	TASER BATTERY PACK, TACTICAL		6	\$98.10	\$96.37	\$578.22	\$0.00	\$578.22
100393	TASER 10 LIVE DUTY MAGAZINE BLACK		6	\$150.00	\$147.35	\$884.10	\$0.00	\$884.10
100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)		8	\$150.00	\$147.35	\$1,178.80	\$0.00	\$1,178.80
100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE		8	\$150.00	\$147.35	\$1,178.80	\$0.00	\$1,178.80
100396	TASER 10 INERT MAGAZINE RED		8	\$150.00	\$147.35	\$1,178.80	\$0.00	\$1,178.80
20248	TASER 7 EVIDENCE.COM LICENSE	120m	2	\$727.20	\$714.36	\$1,428.72	\$0.00	\$1,428.72
100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)		2	\$750.00	\$736.76	\$1,473.52	\$0.00	\$1,473.52
20018	TASER BATTERY PACK, TACTICAL		32	\$98.10	\$96.37	\$3,083.84	\$0.00	\$3,083.84
74200	TASER 6-BAY DOCK AND CORE		2	\$1,624.35	\$1,595.68	\$3,191.36	\$0.00	\$3,191.36
100399	TASER 10 LIVE CARTRIDGE		370	\$21.00	\$20.63	\$7,633.10	\$0.00	\$7,633.10
100399	TASER 10 LIVE CARTRIDGE		370	\$21.00	\$20.63	\$7,633.10	\$0.00	\$7,633.10
100399	TASER 10 LIVE CARTRIDGE		370	\$21.00	\$20.63	\$7,633.10	\$0.00	\$7,633.10
100399	TASER 10 LIVE CARTRIDGE		380	\$21.00	\$20.63	\$7,839.40	\$0.00	\$7,839.40
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		2	\$85.55	\$84.04	\$168.08	\$0.00	\$168.08
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	\$43.90	\$43.13	\$86.26	\$0.00	\$86.26
100401	TASER 10 INERT CARTRIDGE		75	\$1.00	\$0.98	\$73.50	\$0.00	\$73.50
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		2	\$11.32	\$11.12	\$22.24	\$0.00	\$22.24
100390	TASER 10 HANDLE, YLW, CLASS 3R		6	\$2,150.00	\$2,112.05	\$12,672.30	\$0.00	\$12,672.30
100704	EXT WARRANTY, TASER 10 HANDLE	49m	186	\$328.30	\$322.51	\$59,986.86	\$0.00	\$59,986.86
80374	EXT WARRANTY, TASER 7 BATTERY PACK	49m	186	\$24.99	\$24.55	\$4,566.30	\$0.00	\$4,566.30
100704	EXT WARRANTY, TASER 10 HANDLE	49m	6	\$328.30	\$322.51	\$1,935.06	\$0.00	\$1,935.06
100611	TASER 10 SAFARILAND HOLSTER, RH		186	\$80.00	\$78.59	\$14,617.74	\$0.00	\$14,617.74
20018	TASER BATTERY PACK, TACTICAL		186	\$98.10	\$96.37	\$17,924.82	\$0.00	\$17,924.82
100400	TASER 10 HALT CARTRIDGE		1110	\$21.00	\$20.63	\$22,899.30	\$0.00	\$22,899.30
100400	TASER 10 HALT CARTRIDGE		1110	\$21.00	\$20.63	\$22,899.30	\$0.00	\$22,899.30
100400	TASER 10 HALT CARTRIDGE		1120	\$21.00	\$20.63	\$23,105.60	\$0.00	\$23,105.60
100400	TASER 10 HALT CARTRIDGE		1120	\$21.00	\$20.63	\$23,105.60	\$0.00	\$23,105.60
100400	TASER 10 HALT CARTRIDGE		1120	\$21.00	\$20.63	\$23,105.60	\$0.00	\$23,105.60

Item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
100393	TASER 10 LIVE DUTY MAGAZINE BLACK		186	\$150.00	\$147.35	\$27,407.10	\$0.00	\$27,407.10
20248	TASER 7 EVIDENCE.COM LICENSE	120m	186	\$727.20	\$239.48	\$44,543.28	\$0.00	\$44,543.28
100399	TASER 10 LIVE CARTRIDGE		3720	\$21.00	\$20.63	\$76,743.60	\$0.00	\$76,743.60
100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	120m	186	\$814.80	\$800.42	\$148,878.12	\$0.00	\$148,878.12
100390	TASER 10 HANDLE, YLW, CLASS 3R		186	\$2,150.00	\$2,112.05	\$392,841.30	\$0.00	\$392,841.30
20242	TASER CERTIFICATION PROGRAM YEAR 6-10 HARDWARE		186	\$4,504.00	\$2,543.13	\$473,022.18	\$0.00	\$473,022.18
80374	EXT WARRANTY, TASER 7 BATTERY PACK	49m	6	\$24.99	\$24.55	\$147.30	\$0.00	\$147.30
80374	EXT WARRANTY, TASER 7 BATTERY PACK	49m	32	\$24.99	\$24.55	\$785.60	\$0.00	\$785.60
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	49m	2	\$371.91	\$365.35	\$730.70	\$0.00	\$730.70
Basic License Bundle								
73840	EVIDENCE.COM BASIC ACCESS LICENSE	120m	181	\$2,180.40	\$2,160.00	\$390,960.00	\$0.00	\$390,960.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	120m	181	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pro License Bundle								
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	120m	15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	120m	5	\$5,670.00	\$5,618.40	\$28,092.00	\$0.00	\$28,092.00
Individual Items								
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES		1	\$1.00	(\$1,134.49)	(\$1,134.49)	\$0.00	(\$1,134.49)
85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE		1	\$6,800.00	\$6,800.00	\$6,800.00	\$0.00	\$6,800.00
101027	TRANSFER CREDIT - GOODS CEW		1	\$1.00	\$58,415.04	\$58,415.04	\$0.00	\$58,415.04
Total						\$1,967,574.89	\$0.00	\$1,967,574.89

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
T7 Dock	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	23	10/01/2024
T7 Dock	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	23	10/01/2024
T7 Dock	74200	TASER 6-BAY DOCK AND CORE	23	10/01/2024
TASER 10 Certification Bundle 10 Yr	100390	TASER 10 HANDLE, YLW, CLASS 3R	186	10/01/2024
TASER 10 Certification Bundle 10 Yr	100390	TASER 10 HANDLE, YLW, CLASS 3R	6	10/01/2024
TASER 10 Certification Bundle 10 Yr	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	186	10/01/2024
TASER 10 Certification Bundle 10 Yr	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	6	10/01/2024
TASER 10 Certification Bundle 10 Yr	100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)	8	10/01/2024
TASER 10 Certification Bundle 10 Yr	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	8	10/01/2024
TASER 10 Certification Bundle 10 Yr	100396	TASER 10 INERT MAGAZINE RED	8	10/01/2024
TASER 10 Certification Bundle 10 Yr	100399	TASER 10 LIVE CARTRIDGE	3720	10/01/2024
TASER 10 Certification Bundle 10 Yr	100400	TASER 10 HALT CARTRIDGE	1120	10/01/2024
TASER 10 Certification Bundle 10 Yr	100401	TASER 10 INERT CARTRIDGE	75	10/01/2024
TASER 10 Certification Bundle 10 Yr	100611	TASER 10 SAFARILAND HOLSTER, RH	186	10/01/2024
TASER 10 Certification Bundle 10 Yr	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	2	10/01/2024
TASER 10 Certification Bundle 10 Yr	20018	TASER BATTERY PACK, TACTICAL	186	10/01/2024
TASER 10 Certification Bundle 10 Yr	20018	TASER BATTERY PACK, TACTICAL	32	10/01/2024
TASER 10 Certification Bundle 10 Yr	20018	TASER BATTERY PACK, TACTICAL	6	10/01/2024
TASER 10 Certification Bundle 10 Yr	20242	TASER CERTIFICATION PROGRAM YEAR 6-10 HARDWARE	186	10/01/2024
TASER 10 Certification Bundle 10 Yr	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	10/01/2024
TASER 10 Certification Bundle 10 Yr	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	10/01/2024
TASER 10 Certification Bundle 10 Yr	74200	TASER 6-BAY DOCK AND CORE	2	10/01/2024
TASER 10 Certification Bundle 10 Yr	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	10/01/2024
TASER 10 Certification Bundle 10 Yr	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	10/01/2024
TASER 10 Certification Bundle 10 Yr	100399	TASER 10 LIVE CARTRIDGE	380	10/01/2025
TASER 10 Certification Bundle 10 Yr	100400	TASER 10 HALT CARTRIDGE	1120	10/01/2025
TASER 10 Certification Bundle 10 Yr	100399	TASER 10 LIVE CARTRIDGE	370	10/01/2026
TASER 10 Certification Bundle 10 Yr	100400	TASER 10 HALT CARTRIDGE	1110	10/01/2026
TASER 10 Certification Bundle 10 Yr	100399	TASER 10 LIVE CARTRIDGE	370	10/01/2027
TASER 10 Certification Bundle 10 Yr	100400	TASER 10 HALT CARTRIDGE	1120	10/01/2027
TASER 10 Certification Bundle 10 Yr	100399	TASER 10 LIVE CARTRIDGE	370	10/01/2028
TASER 10 Certification Bundle 10 Yr	100400	TASER 10 HALT CARTRIDGE	1110	10/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	181	09/01/2024	08/31/2034
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	181	09/01/2024	08/31/2024
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	15	09/01/2024	08/31/2024
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	09/01/2024	08/31/2024
TASER 10 Certification Bundle 10 Yr	20248	TASER 7 EVIDENCE.COM LICENSE	186	09/01/2024	08/31/2024
TASER 10 Certification Bundle 10 Yr	20248	TASER 7 EVIDENCE.COM LICENSE	2	09/01/2024	08/31/2024

Services

Bundle	Item	Description	QTY
TASER 10 Certification Bundle 10 Yr A la Carte	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	186
	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
T7 Dock	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	23	02/01/2025	02/28/2029
TASER 10 Certification Bundle 10 Yr	100704	EXT WARRANTY, TASER 10 HANDLE	186	02/01/2025	02/28/2029
TASER 10 Certification Bundle 10 Yr	100704	EXT WARRANTY, TASER 10 HANDLE	6	02/01/2025	02/28/2029
TASER 10 Certification Bundle 10 Yr	80374	EXT WARRANTY, TASER 7 BATTERY PACK	186	02/01/2025	02/28/2029
TASER 10 Certification Bundle 10 Yr	80374	EXT WARRANTY, TASER 7 BATTERY PACK	32	02/01/2025	02/28/2029
TASER 10 Certification Bundle 10 Yr	80374	EXT WARRANTY, TASER 7 BATTERY PACK	6	02/01/2025	02/28/2029
TASER 10 Certification Bundle 10 Yr	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	02/01/2025	02/28/2029



STATE OF NEW HAMPSHIRE
DEPARTMENT OF CORRECTIONS
Office of the Commissioner
P.O. BOX 1806
CONCORD, NH 03302-1806
603-271-5603 FAX: 888-908-6609
TDD ACCESS: 1-800-735-2964
<https://www.corrections.nh.gov>

HELEN E. HANKS
COMMISSIONER

PAUL D. RAYMOND, JR.
ASSISTANT COMMISSIONER

June 4, 2024

NH Department of Administrative Services
Attn: Director of State Purchasing
25 Capitol Street
Concord, NH 03301

Re: Sole Source Justification – Axon TASER 10 Energy Weapon

This letter is to serve as justification for the sole source procurement of the Axon TASER 10 Energy Weapons.

The Axon TASER 10 is the most capable and sophisticated conducted energy weapon on the market today. TASER 10 has a maximum range of 45 feet and 10 probes, which significantly increases accuracy, effectiveness, and safety.

Axon Enterprises, Inc. is the original developer of the TASER conducted energy weapon product line and remains the sole manufacturer and distributor of all TASER conducted energy weapons and related products.

Through extensive research, no products similar in form, function and/or proven reliability of the Axon TASER 10 energy weapon were located, and non-specifically designed for law enforcement in both correctional and community settings.

Current conducted energy weapon certified users are certified on existing Axon TASER products. Switching technology would require extensive department-wide training not only for our instructors but also for all sworn officers.

Additionally, the Axon TASER 10 wirelessly connects with our already-deployed Axon body worn cameras and automatically uploads video and data into evidence.com, another Axon product. Switching brands would cause existing technology to become disparate and disconnected and require extensive and costly changes for the Department. Retaining the Axon technology allows ease of use for our officers, and increased safety with built-in compatible capabilities such as automatically activating any body worn cameras within 30 feet when any TASER is pulled from its holster.

In an effort to increase capabilities and improve safety of our staff and residents, the department is requesting to purchase the Axon TASER 10 energy weapons from Axon Enterprises, Inc.,



17800 N 85TH STREET
SCOTTSDALE, ARIZONA 85255

AXON.COM

3/15/2024

To: United States state, local and municipal law enforcement agencies

Re: Sole Source Letter for Axon Enterprise, Inc.'s TASER Energy Weapons

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only manufactured and available for purchase from Axon Enterprise. Axon is also the sole distributor and retailer of all TASER brand products in the States of AL, AR, CA, CT, DE, FL, GA, HI, IA, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, NC, ND, NE, NH, NJ, NY, OK, OR, PA, RI, SC, SD, TN, VA, VI, VT, WI, WV, and the District of Columbia and Guam.

TASER Energy Weapon Descriptions

*** TASER 10 Energy Weapon**

- Multi-shot energy weapon
- Detachable magazine holding 10 TASER 10 Cartridges
- 45-foot (13.7-meter) range
- High-efficiency flashlight
- Green LASER sight
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER Weapons Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER Weapons Dock
- Ambidextrous selector switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 10 Cartridges only

TASER 7 Energy Weapon

- Multiple-shot energy weapon
- High-efficiency flashlight
- Close Quarter and Standoff cartridges
- Green LASER and dual red LASERs that adjust for cartridge angle
- Arc switch enables drive-stun with or without a TASER 7 Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER Weapons Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER Weapons Dock
- Ambidextrous safety switch



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- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 7 Cartridges only

TASER 7 CQ Energy Weapon

- Multiple-shot energy weapon for agencies that deploy energy weapons mostly at close quarters (CQ)
- High-efficiency flashlight
- Close Quarter cartridges
- Arc switch enables drive-stun with or without a TASER 7 Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER Weapons Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER Weapons Dock
- Ambidextrous safety switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with 12-degree TASER 7 Cartridges only

X2 Energy Weapon

- Multiple-shot energy weapon
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Axon Evidence (Evidence.com) services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately 5 seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.



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- Compatible with TASER Smart Cartridges only

X26P Energy Weapon

- High efficiency flashlight
- Red LASER (used for target acquisition)
- Central Information Display (CID): Displays data such as calculated remaining energy, burst time, and notifications
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Axon Evidence (Evidence.com) services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER standard series cartridges

Axon Signal Performance Power Magazine (SPPM)

- Battery pack for the X2 and X26P energy weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.

TASER Brand Energy Weapon Model Numbers

1. Energy Weapons:

- TASER 10 Models: 100390, 100391
- TASER 7 Models: 20008, 20009, 20010, and 20011
- TASER 7 CQ Models 20213, 20214
- TASER X2 Models: 22002 and 22003
- TASER X26P Models: 11002 and 11003

2. Optional Extended Warranties for energy weapons:

- TASER 7 – 4-year extended warranty, item number 20040
- X2 – 4-year extended warranty, item number 22014
- X26P – 2-year extended warranty, item number 11008
- X26P – 4-year extended warranty, item number 11004

3. TASER 10 Magazines

- TASER 10 live duty magazine (black), item number 100393
- TASER 10 Hook and Loop Training (HALT) magazine (blue), item number 100394
- TASER 10 live training magazine (purple), item number 100395
- TASER 10 inert training magazine (red), item number 100396

4. TASER 10 Cartridges (compatible with the TASER 10, required for this energy weapon to



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- function in the probe deployment mode)
 - TASER 10 live cartridge, item number 100399
 - TASER 10 HALT cartridge, item number 10400
 - TASER 10 inert cartridge, item number 100401
- 5. **TASER 7 Cartridges (compatible with the TASER 7; required for this energy weapon to function in the probe deployment mode)**
 - Standoff cartridge, 3.5 degrees, Model 22175
 - Close Quarter cartridge, 12 degrees, Model 22176
 - Hook and Loop Training (HALT) cartridge, 3.5 degrees, Model 22177
 - Hook and Loop Training (HALT) cartridge, 12 degrees, Model 22178
 - Inert cartridge, 3.5 degrees, Model 22179
 - Inert cartridge, 12 degrees, Model 22181
- 6. **TASER standard cartridges (compatible with the X26P; required for this energy weapon to function in the probe deployment mode):**
 - 15-foot Model: 22188
 - 21-foot Model: 22189
 - 21-foot non-conductive Model: 44205
 - 25-foot Model: 22190
- 7. **TASER Smart cartridges (compatible with the X2; required for this energy weapon to function in the probe deployment mode):**
 - 15-foot Model: 22184
 - 25-foot Model: 22185
 - 25-foot inert simulation Model: 22155
 - 25-foot non-conductive Model: 22157
- 8. **Power Modules (Battery Packs) for TASER 7 and TASER 10 energy weapons:**
 - Tactical battery pack Model 20018
 - Compact battery pack Model 22019
 - Non-Rechargeable battery pack Model 22020
 - Disconnect battery pack Model 20027
- 9. **TASER CAM HD recorder Model: 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature) Model: 26820. The TASER CAM HD is compatible with both the X26P and X2 energy weapons.**
 - TASER CAM HD replacement battery Model: 26764
 - TASER CAM HD Download Kit Model: 26762
 - TASER CAM HD optional 4-year extended warranty, item number 26763
- 10. **Power Modules (Battery Packs) for X26P and X2 energy weapons:**
 - Performance Power Magazine (PPM) Model: 22010
 - Tactical Performance Power Magazine (TPPM) Model: 22012
 - Automatic Shut-Down Performance Power Magazine (APPM) Model: 22011
 - eXtended Performance Power Magazine (XPPM) Model: 11010
 - eXtended Automatic Shut-Down Performance Power Magazine (XAPPM) Model: 11015
 - Axon Signal Performance Power Magazine (SPPM) Model: 70116



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11. **TASER Weapons Dock, used with TASER 7 and TASER 10 battery packs:**
 - TASER Weapons Dock Core and Multi-bay Module: 74200
 - TASER Weapons Dock Core and Single-bay Module: 74201
 - TASER Weapons Dock Single Bay Dataport: 74208
12. **TASER Dataport Download Kits:**
 - Dataport Download Kit for the X2 and X26P Model: 22013
13. **TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023**
14. **Energy Weapon Holsters:**
 - Right-hand TASER 10 holster by Safariland Model: 100611
 - Left-hand TASER 10 holster by Safariland Model: 100613
 - Right-hand TASER 10 holster by Blade-Tech Model: 100614
 - Left-hand TASER 10 holster by Blade-Tech Model: 100615
 - Right-hand TASER 10 holster by BLACKHAWK Model: 100616
 - Left-hand TASER 10 holster by BLACKHAWK Model: 100617
 - Ambidextrous TASER 10 holster by So-Tech Model: 100621
 - Right-hand TASER 7 holster by Safariland Model: 20063
 - Left-hand TASER 7 holster by Safariland Model: 20068
 - Right-hand TASER 7 holster with cartridge carrier by Safariland Model: 20160
 - Left-hand TASER 7 holster by with cartridge carrier by Safariland Model: 20161
 - Right-Hand TASER 7 holster by BLACKHAWK Model: 20062
 - Left-Hand TASER 7 holster by BLACKHAWK Model: 20067
 - Right-hand X2 holster by BLACKHAWK Model: 22501
 - Left-hand X2 holster by BLACKHAWK Model: 22504
 - Right-hand X26P holster by BLACKHAWK Model: 11501
 - Left-hand X26P holster by BLACKHAWK Model: 11504
15. **Enhanced HALT Suit Model: 100623**
16. **TASER Simulation Suit II Model: 44550**
17. **HALT Suit Model: 20050**
18. **TASER 7 conductive target Model: 80087**
19. **TASER 7 Target Frame Model: 80090**

TASER 7 Warranties

1. **Tactical Battery Pack Model 20041**
2. **TASER 7 Dock and Core Warranty Model: 20042**
3. **TASER 7 Single Bay Dock and Core Warranty Model: 20047**



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TASER Product Packages

1. **Officer Safety Plan:** Includes an X2 or X26P energy weapon, Axon camera and Dock upgrade, and Evidence.com license and storage. See your Sales Representative for further details and Model numbers.
2. **Officer Safety Plan 7:** Includes a TASER 7 energy weapon, Axon Body 3 camera, Axon Dock, Axon Camera and Dock upgrade, Axon Evidence (Evidence.com) licenses and storage, Axon Respond, and Axon Records Core.
3. **Officer Safety Plan 7 Plus:** Includes a TASER 7 energy weapon, Axon Body 3 camera, Axon Evidence (Evidence.com) licenses and storage, Axon Records Core, Axon Respond +, Axon Auto-Tagging Services, Axon Performance, Axon Citizen for Communities, Axon Redaction Assistant, and Axon Signal Sidearm.
4. **Officer Safety Plan 7 Plus Premium:** Includes a TASER 7 energy weapon, Axon Body 3 camera, Axon Evidence (Evidence.com) licenses and storage, Axon Records Core, Axon Respond +, Axon Auto-Tagging Services, Axon Performance, Axon Citizen for Communities, Axon Redaction Assistant, Axon Signal Sidearm, Axon Auto-Transcribe, Axon VR Training, and unlimited first-party and unlimited third-party storage.
5. **TASER 7 Basic:** Pays for TASER 7 program in installments over 5 years including access to Axon Evidence services for energy weapon program management.
6. **TASER 7 Certification:** Pays for TASER 7 program in installments over 5 years including access to Evidence.com for energy weapon program management, annual training cartridges, unlimited duty cartridges and online training content.
7. **TASER Certification Add-On:** Allows the agency to pay an annual fee to receive an annual allotment of training cartridges, unlimited duty cartridges and online training content.
8. **TASER 7 Certification with Virtual Reality (VR):** Pays for the TASER 7 program in installments over 5 years including access to Evidence.com for energy weapon program management, annual training cartridges, unlimited duty cartridges, online training content, and VR training.
9. **TASER 60:** Pays for X2 and X26P energy weapons and Spare Products in installments over 5 years.
10. **Unlimited Cartridge Plan:** Allows the agency to pay an annual fee to receive annual training cartridges, unlimited duty cartridges and unlimited batteries for the X2 and X26P.
11. **TASER 60 Unlimited:** Pays for X2 and X26P energy weapons and Spare Products in installments over 5 years and receive unlimited cartridges and batteries.
12. **TASER 7 Close Quarters Dock Plan:** Pays for TASER 7 Close Quarters Plan over a 5-year period in installments including access to Evidence.com for energy weapon program management, rechargeable batteries, annual cartridge shipments, unlimited duty cartridges, and access to online training.
13. **Officer Safety Plan 10:** Includes a TASER 10 energy weapon, the TASER 10



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- certification bundle, Axon body camera with Technology Assurance Plan (TAP),¹ Axon Evidence (Evidence.com), unlimited body camera and Axon Capture storage, Command Staff Pro license (1 per 100), Axon Signal Sidearm, Axon Standards, and Axon Respond.
14. **Officer Safety Plan 10 Plus:** Includes a TASER 10 energy weapon, the TASER 10 certification bundle, Axon body camera with Technology Assurance Plan (TAP),¹ Axon Evidence (Evidence.com), unlimited body camera and Axon Capture storage, Command Staff Pro license (1 per 100), Axon Signal Sidearm, Axon Standards, Axon Respond, Axon Respond+, Axon Performance, Axon Community Request, Axon Investigate, Redaction Assistant, auto-tagging with implementation, channel services (3), third-party video storage (100 GB), third-party video playback, and Axon Records.
 15. **Officer Safety Plan 10 Premium:** Includes a TASER 10 energy weapon, the TASER 10 certification bundle, Axon body camera with Technology Assurance Plan (TAP),¹ Axon Evidence (Evidence.com), unlimited body camera and Axon Capture storage, Command Staff Pro license (1 per 100), Axon Signal Sidearm, Axon Standards, Axon Respond, Axon Respond+, Axon Performance, Axon Community Request, Axon Investigate, Redaction Assistant, auto-tagging with implementation, channel services (unlimited), third-party video storage (100 GB), third-party video playback, Axon Records, Axon VR training, Axon Auto-Transcribe, and My90 by Axon.
 16. **TASER 10 Basic:** Pays for the TASER 10 program in installments over 5 years including access to Axon Evidence services for energy weapon program management.
 17. **TASER 10 Certification:** Pays for TASER 10 program in installments over 5 years including access to Evidence.com for energy weapon program management, annual training cartridges, unlimited duty cartridges and online training content.
 18. **TASER 10 Certification with Virtual Reality (VR):** Pays for the TASER 10 program in installments over 5 years including access to Evidence.com for energy weapon program management, annual training cartridges, unlimited duty cartridges, online training content, and VR training.
 19. **Axon Core:** Pays for the TASER 7 CQ, TASER Dock, weapon Axon Evidence license, training and duty cartridges, Axon Body 3 camera, Professional Axon Evidence license, unlimited storage, camera hardware upgrade every 2.5 years, Axon Respond, Axon Signal Sidearm, and auto tagging.
 20. **Axon Core+:** Pays for the TASER 7 energy weapon, TASER Dock, weapon Axon Evidence license, training and duty cartridges, Axon Body 3 camera, Professional Axon Evidence license, unlimited storage, camera hardware upgrade every 2.5 years, Axon Respond, Axon Signal Sidearm, and auto tagging.
 21. **Corrections Officer Safety Plan:** Includes a TASER 7 energy weapon, Axon Body 3 Camera, Axon Dock, Axon Camera and Dock Upgrade, Axon Evidence Licenses and unlimited Axon storage.
 22. **Corrections Post OSP:** Includes one TASER 7 energy weapon for every two licenses, one Axon Body 3 Camera for every two licenses, Axon Dock, Axon Camera and Dock Upgrade, Axon Evidence Licenses and unlimited Axon storage for each license.

¹ Axon Body 3 or Axon Body 4 & Axon Dock (for cameras) hardware purchased separately. Includes two Axon camera upgrades and one camera dock upgrade, which apply to 5-year contracts only.



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Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

Josh Isner
Chief Operating Officer
Axon Enterprise, Inc.

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