



THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



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William Cass, P.E.
Commissioner

David Rodrigue, P.E.
Assistant Commissioner
Andre Briere, Colonel, USAF (RET)
Deputy Commissioner

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Bureau of Mechanical Services
June 3, 2024

REQUESTED ACTION

Pursuant to MOP 150 VII (C), authorize the Department of Transportation (DOT) to purchase one (1) digger derrick body, utilized for traffic infrastructure installation and maintenance, from Raymond Bucket Guys, (Vendor Code 158526) in the amount of \$319,060, effective upon Governor and Council approval through June 30, 2024. 92.86% Highway Funds, 7.14% other funds.

Funding is available as follows: FY 2024
04-96-96-960515-3005
Mechanical Services Bureau
030-500320 Motor Vehicles (Replace) \$319,060

EXPLANATION

The Department of Transportation is responsible for the operation and maintenance of the state highway system. This includes summer and winter roadway maintenance. Digger derrick trucks are heavy duty trucks that are utilized in the installation and maintenance of traffic management infrastructure. It is used to drill holes and lift poles into place, holding them securely so that employees can safely install or repair them. This configuration will allow the Department to reduce the number of trucks needed on a roadside worksite, increasing efficiency and safety for employees and local citizens.

Following Chapter Adm 600 Procurement and Property rules, a bid was posted (230-24) on the Department of Administrative Services bid website. Bids were received from 1 vendor: Raymond Bucket Guys. On May 1, 2024, Raymond Bucket Guys was deemed the low, compliant bidder and was awarded the bid for the required digger derrick body.

Your approval for this purchase is respectfully requested.

Sincerely,

William J. Cass, P.E.
Commissioner

Attachments



Division of Procurement Support Services
Bureau of Purchase Property

Gary S. Lunetta
Director
(603) 271-2201

Bid Summary

Bid Description	Supply and Install of 48 ft. Digger Derrick Truck Body	Agency	Department of Transportation
Bid #	230-24	RQ #	238192
Agent Name	Andrea Olsson	Bid Closing	May 1, 2024

Indicates Award:

Qty	UOM	Product Description	Raymond Bucket Guys Inc.					
			Unit Cost	Extended Cost				
1	EA	Supply and Install of 48 ft. Digger Derrick Truck Body	\$319,060.00	\$319,060.00				
				\$0.00				
				\$0.00				
Total				\$319,060.00				

Recommendation Summary	
Number of Solicitations Received	1
Number of Sourced bidders	13
Number of NIGP Vendors Sourced	121
Number of non-responsive bidders	133
D&B Report Attached	No
Method of Payment (P-card/ACH)	ACH
FOB Delivered	Yes
Special Notes:	



State of New Hampshire Purchase Order

PURCHASE ORDER NUMBER
4014767
 This number must appear on all invoices, packages, cartons, bills of lading, and packing slips.

Date: 05/22/2024
 Status: DRAFT
 Ship Via:
 FOB: Destination
 Freight Terms: Vendor Paid
 Terms: Net 30
 Due Days: 30

Bill To: DOT MECHANICAL SERVICES OFFICE
 ATTN: ACCOUNTS PAYABLE
 PO BOX 483
 CONCORD NH 03302

RBG INC
 317 RTE 27
 RAYMOND NH 03077

Ship To:
 MECHANICAL SERVICES OFFICE
 33 SMOKEY BEAR BLVD
 CONCORD NH 03301

Phone: 603 895 3803
 Fax: 9

AGENCY CONTACT: Tara Merrifield (603-271-1667)

Vendor #: 158526
 Contact:

In accordance with Bid 230-24

LINE	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	1.00	EA	Deliver on or before September 2, 2024 unless specified by line DIGGER DERRICK BODY DIGGER DERRICK BODY PER SPEC Vendor Item Number: PER BID SPECIFICATION Vendor Item Desc: Purchase Order Summary Goods Total: \$319,060.00 Order Total: \$319,060.00 FUNDING SOURCE: 30050000 / 030 / 500320	319,060.00000	319,060.00

Buyer: Andrea Olsson
 Phone: 603-271-2550
 Process Level: 09600

Total Amount: \$319,060.00

1. The State of New Hampshire engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State Proposal and the Vendor's proposal, bid or quotation, any of which are incorporated herein by reference.

2. **COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS.** In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws. In addition, the Vendor shall comply with all applicable copyright laws.

3. **TERM.** The contract and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.

4. **CONTRACT PRICE.** The contract price, a payment schedule and a maximum limitation of price shall be as specified by the proposal or bid invitation and the Vendor's response. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the contractor and complete payment for the Services. The State shall have no other liability to the Vendor.

5. **DELIVERY.** If the Vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may repurchase similar items from any other source without competitive process, and the original Vendor may be liable to the state for any excess costs.

If a Vendor is unable to complete delivery by the date specified, he must contact the using branch and or agency. However, the branch and or agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. Deliveries are not considered accepted until compliance with these rules has been established. State personnel signatures on shipping documents shall signify only the receipt of shipment.

6. **INVOICING.** All invoices must be in triplicate showing Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the proposal or purchase order, payment will not be due until thirty(30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received, whichever is later.

7. **PERSONNEL.**

7.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.

7.2. The person signing this agreement on behalf of the State, or his or her delegate ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.

8. **EVENT OF DEFAULT; REMEDIES.**

8.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default").

8.1.1. failure to deliver the goods or services satisfactorily or on schedule; or

8.1.2. failure to submit any report required hereunder; or

8.1.3. failure to perform any of the other covenants and conditions of this agreement.

8.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty(30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and

8.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and

8.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default; and

8.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

9. **WAIVER OF BREACH.** No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof regarding any further or other default on the part of the Vendor.

10. **VENDOR'S RELATION TO THE STATE.** In the performance of this agreement the Vendor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen's compensation or emoluments provided by the State to its employees.

11. **ASSIGNMENT AND SUBCONTRACTS.** The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

12. **INDEMNIFICATION.** The Vendor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the state, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

12.1. **PATENT PROTECTION.** The Vendor agrees to indemnify and defend the State of New Hampshire from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

13. **TOXIC SUBSTANCES.** In compliance with RSA 277-A known as the Workers Right to Know Act, the Vendor shall provide Material Safety Data Sheets with the delivery of any and all products covered by said law.

14. **NOTICE.** Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

15. **AMENDMENT.** This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

16. **CONSTRUCTION OF AGREEMENT AND TERMS.** This agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

17. **ADDITIONAL PROVISIONS.** The additional provisions (if any) have been set forth as Exhibit "A" hereto.

18. **ENTIRE AGREEMENT.** This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.