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# State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

25 Capitol Street - Room 100  
Concord, New Hampshire 03301  
(603) 271-3201 | [Office@das.nh.gov](mailto:Office@das.nh.gov)

Charles M. Arlinghaus  
Commissioner

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Catherine A. Keane  
Deputy Commissioner

Sheri L. Rockburn  
Assistant Commissioner

June 2, 2024

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

## REQUESTED ACTION

1) Authorize the Department of Administrative Services, Division of Public Works Design and Construction to enter into a contract with Triumph Roofing Inc. (VC#441534), of Baldwinville, Massachusetts for a total price not to exceed \$1,063,075 for Roof Replacements at the Hancock and Industries Buildings, Project #81216. This contract is effective upon Governor and Council approval through November 29, 2024, unless extended in accordance with the contract terms. **100% Capital-General Funds.**

2) Further authorize the amount of \$30,000 be approved for payment to the Department of Administrative Services, Division of Public Works Design and Construction (VC#311152), for engineering and project management services provided. **100% Capital-General Funds.**

Funding is available as follows:

	<u>FY 2024</u>
010-046-93030000 L21:1III10-Roof Repl Hncok/Ind	
034-500162- Repair / Renovations Bldg	\$ 1,063,500
034-500162- DPW Fees	<u>\$ 30,000</u>
<b>Project Total</b>	<b>\$ 1,093,075</b>

### EXPLANATION

Pursuant to the Capital Budget, Chapter 107:1, III.10 Laws of 2021, funds are available for roof replacements at the Hancock and Industries Buildings in Concord, New Hampshire. This contract will remove three (3) existing roofing systems, at the NH State Prison for Men in Concord, and replace with new single-ply membrane roofing systems. The roofing systems on the Hancock and Industries Buildings are beyond their expected life and no longer under warranty. Despite repairs and maintenance, these roofing systems continue to develop leaks. The new roofing systems will be watertight and protect the building structures from further deterioration due to water damage. The new roofing systems will also provide additional insulation, making the buildings more energy efficient.

A public bid opening was held on February 7, 2024. Four (4) bid proposals were received and the contract was awarded to the lowest qualified bidder. The low bid is 11% under the Department estimate and considered within industry standards.

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Attorney General as to form and execution; and the Department of Administrative Services has certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Division of Public Works Design and Construction.

Respectfully submitted,



Charles M. Arlinghaus,  
Commissioner

Department Estimate:	\$ 1,200,000.00
Low Base Bid:	<u>\$ 1,063,075.00</u>
Over/ (Under) Estimate:	\$ (136,925.00)



Division of Public Works

# Bid Report

The undersigned, hereinafter referred to as principal or bidder, hereby proposes to furnish all materials and perform all labor necessary to complete the work described in the caption hereof, in accordance with the plans, current Standard Specifications, and special provisions, for the prices set for in the Total Bid. Failure to complete and submit this bid in its entirety or falsification of bid documents will result in the entire proposal being considered irregular and may be rejected by the Department of Administrative Services, Division of Public Works. Plans and specifications on this project cannot be transferred to any other firm or organization for the purpose of submitting a bid as a general contractor without the knowledge and authority of the department. Those who sign (manually and electronically) and the firm for which they are authorized to sign, do so under the penalty of perjury as specified by the laws of the United States and the State of New Hampshire.

State Contract Number: 81216B Concord

## Contractor Profile

Firm	TRIUMPH ROOFING INC
Contractor ID	441534
Address	46 ELM STREET BALDWINVILLE MA 01436
Phone	(774)345-0826
FAX	
E-Mail	triumphroofinginc@yahoo.com
Authorized Signature:	<i>1st Eric Garlisi</i>

## Bid Bond

## Verified

Auth Code/Check#	SNH0206873098
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## Receipt of Addenda

Sequence	Date	Verified
1	01/31/2024	Yes
2	02/05/2024	Yes



Department of Administrative Services, Division  
of Public Works

Total Bid for Award Consideration

Proposal

**\$1,063,075.00**

Contract Number: 81216B

Bid Opening Date: 07-Feb-2024

Contract Name: Concord

Project Funding: State

Proposal For: 441534 - TRIUMPH ROOFING INC

**Items**

Seq#	Item #	Description	Unit	Quantity	Unit Price	Extended Price
1	901	REPLACE ROOFING SYSTEM ON HANCOCK BUILDING	U	1.000	\$621,500.00	\$621,500.00
2	902	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING AU		1.000	\$97,000.00	\$97,000.00
3	903	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING BU		1.000	\$244,575.00	\$244,575.00
4	991	ALLOWANCE #1 FOR MODIFICATIONS AND/OR OWNER INITIATED CHANGES	\$	100,000.000	\$1.00	\$100,000.00

**Total for Category Items \$1,063,075.00**

**Total Bid for Award Consideration \$1,063,075.00**

# Proposal

Proposal Of

TRIUMPH ROOFING INC  
46 ELM STREET, BALDWINVILLE MA, 01436

to furnish and deliver all materials and to perform all work in accordance with the Contract of the State of New Hampshire, Department of Administrative Services, Division of Public Works for which proposals will be received until 2:00:00 PM, Prevailing Time on Wednesday, February 7, 2024. Said project being situated as follows:

Roof Replacement - Hancock and Industries Buildings

Department of Administrative Services, Division of Public Works  
John O. Morton Building  
P. O. Box 483  
Concord, NH 03302-0483

Commissioner:

In accordance with the advertisement of the Department of Administrative Services, Division of Public Works inviting proposals for the project hereinbefore named and in conformity with the Plans and Specifications on file in the office of the Department of Administrative Services, Division of Public Works, I/WE hereby certify that I AM/WE ARE the only person, or persons, interested in this proposal as principals; that this proposal is made without collusion with any person, firm or corporation; that an examination has been made of the Plans, of the Standard Specifications, of the Standard Plans Book, of the Proposal, and applicable addendums, including but not restricted to the Special Attentions, Supplemental Specifications, and Special Provisions attached thereto, and also that an examination has been made of the site of the work; and I, or we, propose to furnish all necessary machinery, equipment, tools, labor and other means of construction, and to furnish all materials specified in the manner and at the time prescribed; and understand that the quantities of work as shown herein are approximate only and are subject to increase or decrease, and further understand that all quantities of work whether increased or decreased are to be performed at the following prices:

I acknowledge, understand, and accept these terms and conditions.

Yes  No

Signature Isl Eric Garlisi

## SIGN-STATE

It is further proposed:

To execute the Contract and begin work within 10 days from the date specified in the "Notice to Proceed" and to prosecute said work so as to complete the Project and its appurtenances on or before November 29, 2024.

To furnish a Contract Bond in the amount of 100 per cent of the Contract award, as security for the construction and completion of the Project and its appurtenances in accordance with the Plans, Specifications and Contract. The Contractor's attention is called to section 103.05 of the Standard Specifications which reads, in part, as follows: "Unless specifically waived in the Proposal, upon execution of the Contract, the successful Bidder shall furnish the Department a surety bond or bonds equal to the sum of the Contract amount. The form of the bonds(s) shall be acceptable to the Department and the bonding Company issuing the bond(s) shall be licensed to transact business in the State of New Hampshire, and ..."

To guarantee all of the work performed under this Contract to be done in accordance with the Specifications and in good and workmanlike manner, and to renew or repair any work which may be rejected, due to defective materials or workmanship, prior to final completion and acceptance of the project.

Enclosed herewith find certified check or bid bond in the amount of 5% OF THE BID TOTAL made payable to the "Treasurer, State of New Hampshire," as a proposal guarantee which it is understood will be forfeited in the event the Contract is not executed, if awarded by the Department to the undersigned.

I acknowledge, understand, and accept these terms and conditions.

Yes  No

Signature Isl Eric Garlisi





Division of Public Works

# ABC Bid Data

CONCORD  
81216B  
NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		TRIUMPH ROOFING INC 48 ELM STREET BALDWINVILLE, MA 01436		WEATHERGUARD INDUSTRIES/SMJ METALS, LLC 34 SMITH STREET NORTHAMPTON, MA 01060	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

901	REPLACE ROOFING SYSTEM ON HANCOCK BUILDING	U	1.00	\$581,000.00	\$581,000.00	\$621,500.00	\$621,500.00	\$632,800.00	\$632,800.00
902	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING A	U	1.00	\$319,000.00	\$319,000.00	\$97,000.00	\$97,000.00	\$289,800.00	\$289,800.00
903	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING B	U	1.00	\$200,000.00	\$200,000.00	\$244,575.00	\$244,575.00	\$218,800.00	\$218,800.00
991	ALLOWANCE #1 FOR MODIFICATIONS AND/OR OWNER INITIATED CHANGES	\$	100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00
<b>Totals:</b>					<b>\$1,200,000.00</b>		<b>\$1,063,075.00</b>		<b>\$1,241,400.00</b>
<b>All Totals:</b>									
<b>Totals:</b>					<b>\$1,200,000.00</b>		<b>\$1,063,075.00</b>		<b>\$1,241,400.00</b>



Division of Public Works

# ABC Bid Data

CONCORD  
81216B  
NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		TRIPLE CONSTRUCTION LLC 5 EXECUTIVE DRIVE SUITE 3 HUDSON, NH 03051		THERREN, A. W. CO., INC. 189 HAYWARD STREET MANCHESTER, NH 03103	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

901	REPLACE ROOFING SYSTEM ON HANCOCK BUILDING	U	1.00	\$581,000.00	\$581,000.00	\$620,518.00	\$620,518.00	\$786,206.00	\$786,206.00
902	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING A	U	1.00	\$319,000.00	\$319,000.00	\$415,138.00	\$415,138.00	\$422,907.00	\$422,907.00
903	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING B	U	1.00	\$200,000.00	\$200,000.00	\$245,591.00	\$245,591.00	\$291,897.00	\$291,897.00
991	ALLOWANCE #1 FOR MODIFICATIONS AND/OR OWNER INITIATED CHANGES	\$	100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00
<b>Totals:</b>					\$1,200,000.00	\$1,381,247.00	\$1,601,010.00		
<b>Alt. Totals:</b>									
<b>Totals:</b>					\$1,200,000.00	\$1,381,247.00	\$1,601,010.00		



# PS&E Comparison

CONCORD  
81216B  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
<b>Items</b>								
901	REPLACE ROOFING SYSTEM ON HANCOCK BUILDING	U	1.00	\$621,500.00	\$621,500.00	\$581,000.00	\$581,000.00	\$40,500.00
902	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING A	U	1.00	\$97,000.00	\$97,000.00	\$319,000.00	\$319,000.00	(\$222,000.00)
903	REPLACE ROOFING SYSTEM ON INDUSTRIES BUILDING B	U	1.00	\$244,575.00	\$244,575.00	\$200,000.00	\$200,000.00	\$44,575.00
991	ALLOWANCE #1 FOR MODIFICATIONS AND/OR OWNER INITIATED CHANGES	\$	100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00	\$0.00
<b>Total:</b>					\$1,063,075.00		\$1,200,000.00	(\$136,925.00)







TRIUROO-02

PPATALANO

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
05/09/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> DeSanctis Insurance Agency, Inc. 100 Unicorn Park Drive Woburn, MA 01801	<b>CONTACT NAME:</b> Paul Patalano	
	<b>PHONE (A/C, No, Ext):</b> (781) 569-0146	<b>FAX (A/C, No):</b>
<b>E-MAIL ADDRESS:</b> ppatalano@desanctisins.com		
<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURER A:</b> Acadia Insurance Company		<b>31325</b>
<b>INSURER B:</b>		
<b>INSURER C:</b>		
<b>INSURER D:</b>		
<b>INSURER E:</b>		
<b>INSURER F:</b>		

**INSURED** Triumph Roofing, Inc., State of NH Dept of Administrative Services, any and all subs, and all others employed on the premises  
 c/o Triumph Roofing  
 46 Elm Street, Unit 3  
 Baldwinville, MA 01438

**COVERAGES**                      **CERTIFICATE NUMBER:**                      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (EA occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COM/PROP AGG \$ \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (EA accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED    RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/ MEMBER EXCLUDED? (Mandatory in NH)    Y/N <input type="checkbox"/> N/A If yes, describe under DESCRIPTION OF OPERATIONS below						PER STATUTE    OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	Bullders Risk			CIM559738310	4/29/2024	4/29/2025	Limit 1,063,075 Deductible 1,000
A	Bullders Risk			CIM559738310	4/29/2024	4/29/2025	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 RE: Concord, Project No. 81216B - Roof Replacement - Hancock and Industries Buildings  
 Evidence of Bullders Risk  
 Waiver of subrogation applies.  
 Special cause of loss form  
 Temp Storage limit: \$500,000  
 In Transit Limit: \$500,000

<b>CERTIFICATE HOLDER</b>  State of New Hampshire c/o Department of Administrative Services 7 Hazen Dr, Room 250 Concord, NH 03302	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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**SOLE OFFICER CERTIFICATE OF AUTHORITY**

I, Eric Garlisi, hereby certify that I am the Sole  
(Name and Title)  
Officer of Triumph Routing Inc, which is a corporation registered  
(Name of Corporation)

with the Secretary of State under RSA 349.

I further certify that it is understood that the State of New Hampshire may rely on this certificate as evidence that I currently occupy the position indicated and that I have full authority to bind the corporation. This authority remains in full force and effect for thirty (30) days from the date of this Certificate.

DATED:

5-6-2024

ATTESTED:

Eric Garlisi  
President  
(Name and Title)

**State of New Hampshire**  
**Department of State**

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that TRIUMPH ROOFING INC is a Massachusetts Profit Corporation registered to transact business in New Hampshire on November 29, 2022. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 917357

Certificate Number: 0006677347



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 26th day of April A.D. 2024.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State