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# State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

25 Capitol Street - Room 100

Concord, New Hampshire 03301

(603) 271-3201 | [Office@das.nh.gov](mailto:Office@das.nh.gov)

123

Charles M. Arlinghaus  
Commissioner

Catherine A. Keane  
Deputy Commissioner

Sheri L. Rockburn  
Assistant Commissioner

May 6, 2024

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

## REQUESTED ACTION

1) Authorize the Department of Administrative Services, Division of Public Works Design and Construction to enter into a contract with Integrated Facilities Construction Corp. (VC#319532) of Medford, MA, for a total price not to exceed \$2,850,000 for Glenn Cove Improvements (Project Number 81180C). This contract is effective upon Governor and Council approval through February 28,2025 unless extended in accordance with the contract terms. **78% Federal, 11% Local and 11% Fish and Game Funds**

2) Further authorize the amount of \$130,500 be approved for payment to the Department of Administrative Services, Division of Public Works Design and Construction (VC#311152), for project management services. **78% Federal, 11% Local and 11% Fish and Game Funds**

Funding is available as follows:

020-075-71590000 GBNERRPAC2020

FY 2024

046-500463 Consultants - Contract

\$ 2,850,000

046-500463 Consultants - DPW Fees

\$ 130,500

Project Total

\$ 2,980,500

## EXPLANATION

The Glenn Cove Improvement Project, in Greenland NH, includes the demolition of five (5) structures, including one (1) garage, two (2) single family cottage dwellings, one (1) apartment building, and one (1) barn; renovation of an historic farmhouse; and construction of an open-air picnic pavilion with enclosed accessory spaces. The demolition of the structures includes removing the buildings in their entirety, including foundations, and the cutting and capping, or removal back to the source, of utilities. The renovation of the farmhouse includes removal and replacement of exterior siding and insulation, windows, roofing, and wood deck. The farmhouse will also receive interior renovations including altering interior walls, upgrading mechanical and electrical systems, upgrading interior finishes, and providing a sprinkler system.

In order to make the property better suited for recreational public use, the derelict structures need to be removed, common spaces need to be developed and sanitary facilities provided. As the property is developed into more of a State Park, the new Pavilion will be used as a picnic area providing shade, shelter, and sanitary facilities, as well as storage for park staff supplies. The farmhouse needs renovations in order to provide Department of Fish & Game researchers an updated dorm-like building, compliant with current building codes, for overnight stays.

A public bid opening was held on December 20, 2023. Five (5) bid proposals were received and the contract was awarded to the lowest qualified bidder. The low bid was 32% over the Department estimate so the contract was negotiated to bring the contract within budget.

The negotiated scope of work deleted asphalt paving of the driveway and walkways, a parking space at the pavilion and four (4) parking spaces at the farmhouse. The fine grading for asphalt pavement and all line striping and signage was removed. The Department agreed to remove the permeable paving surface and sub-base, brick pavers and sub-base, and install loam and seed to areas where permeable paving and brick pavers were originally indicated. The negotiated scope of work for the farmhouse and pavilion removed the painted cedar clapboards and substituted with pre-painted siding. In addition, the requirement for salvaging any existing reusable siding was removed for both buildings. The radiators in the farmhouse were changed from commercial to standard residential fin-tubed radiators. The new three-bay garage for maintenance and groundskeeping equipment storage was completely removed from the scope of work. The Allowance for Unforeseen Conditions was reduced by \$35,352. All of these changes resulted in a net decrease of \$387,450. The amount of the credits provided by the low bidder to remove the above-noted scope of work was reviewed and compared to costs of recently bid projects and cost estimating publications, and found to be reasonable.

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Attorney General as to form and execution; and the Department of Administrative Services has certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Division of Public Works Design and Construction.

Attached please find a copy of the tabulation of bids for this project.

Respectfully submitted,



Charles M. Arlinghaus,  
Commissioner

Department Estimate:	\$ 2,450,300
Low Original Base Bid:	\$ <u>3,237,450</u>
Over Estimate:	\$ 787,150



Division of Public Works

# ABC Bid Data

GREENLAND  
81180C  
NON-FEDERAL

PROJECT: GREENLAND  
STATE PROJECT NUMBER: 81180C  
FED. PROJECT NUMBER: NON-FEDERAL  
DATE BIDS OPEN: December 20, 2023,  
SCOPE OF WORK: REBID - GLENN COVE IMPROVEMENTS  
COMPLETION DATE: February 28, 2025 /  
LOCATION: Rockingham

Awarded To:

Amount: \$0.00

Award Date:

Certified by:

Director of Project Development

## Summary of Bidders

Contractor	Bid Amount	Rank
INTEGRATED FACILITIES CONSTRUCTION CORP 92 HIGH STREET, MEDFORD MA 02155	\$3,237,450.00	A
TRIPLE CONSTRUCTION LLC 5 EXECUTIVE DRIVE SUITE 3, HUDSON NH 03051	\$3,475,163.00	B
D. L. KING & ASSOCIATES INC. 45 BATES ROAD, MERRIMACK NH 03054	\$3,492,750.00	C
CARENO CONSTRUCTION CO., LLC 270 WEST ROAD STE 4, PORTSMOUTH NH 03801-7611	\$3,710,235.00	D

### BID AWARD

Award To: IFCC  
Contract Award: \$ 2,850,000.00  
Negotiated: Yes/No?: YES  
Alternates: Yes/No?: NO  
Using Agency: NH F&G  
Authorized By: *Theodore Kupper, PC*  
Date: 02292024

Item 901: \$ 913,054.00	Item 906: \$ 187,398.00
Item 902: \$ 247,925.00	Item 907: \$
Item 903: \$ 1,148,262.00	Item 908: \$
Item 904: \$ 353,361.00	Item 909: \$
Item 905: \$ 0.00	Item 910: \$

BASE BID TOTAL: \$ 2,850,000.00

Alternate #1: \$ 0.00	Alternate #6: \$
Alternate #2: \$	Alternate #7: \$
Alternate #3: \$	Alternate #8: \$
Alternate #4: \$	Alternate #9: \$
Alternate #5: \$	Alternate #10: \$

GRAND TOTAL: \$ 2,850,000.00



Division of Public Works

# ABC Bid Data

GREENLAND  
81180C  
NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		INTEGRATED FACILITIES CONSTRUCTION CORP 92 HIGH STREET MEDFORD, MA 02155		TRIPLE CONSTRUCTION LLC 5 EXECUTIVE DRIVE SUITE 3 HUDSON, NH 03051	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

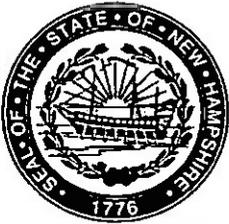
901	SITE DEVELOPMENT	U	1.00	\$579,600.00	\$579,600.00	\$978,507.00	\$978,507.00	\$1,357,352.00	\$1,357,352.00
902	REMOVE EXISTING STRUCTURES AND PAVEMENTS	U	1.00	\$173,130.00	\$173,130.00	\$247,925.00	\$247,925.00	\$101,350.00	\$101,350.00
903	RENOVATE FARMHOUSE	U	1.00	\$633,880.00	\$633,880.00	\$1,179,872.00	\$1,179,872.00	\$741,822.00	\$741,822.00
904	PAVILION	U	1.00	\$486,460.00	\$486,460.00	\$356,491.00	\$356,491.00	\$572,813.00	\$572,813.00
905	GARAGE	U	1.00	\$354,480.00	\$354,480.00	\$251,905.00	\$251,905.00	\$479,076.00	\$479,076.00
906	ALLOWANCE FOR UNFORESEEN CONDITIONS OR OWNER-INITIATED CHANGES	\$	222,750.00	\$1.00	\$222,750.00	\$1.00	\$222,750.00	\$1.00	\$222,750.00
<b>Totals:</b>					<b>\$2,450,300.00</b>		<b>\$3,237,450.00</b>		<b>\$3,475,183.00</b>

**ALTERNATES 81180C**

**ALTERNATE #1**

991	ADD ALTERNATE RELOCATE COTTAGE	U	1.00	\$300,800.00	\$300,800.00	\$415,000.00	\$415,000.00	\$528,176.00	\$528,176.00
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<b>All Totals:</b>									
<b>Totals:</b>					<b>\$2,450,300.00</b>		<b>\$3,237,450.00</b>		<b>\$3,475,183.00</b>



Division of Public Works

# ABC Bid Data

GREENLAND  
81180C  
NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		D. L. KING & ASSOCIATES INC. 45 BATES ROAD MERRIMACK, NH 03054		CARENO CONSTRUCTION CO., LLC 270 WEST ROAD STE 4 PORTSMOUTH, NH 03801-7811	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

901	SITE DEVELOPMENT	U	1.00	\$579,600.00	\$579,600.00	\$2,000,000.00	\$2,000,000.00	\$1,160,540.00	\$1,160,540.00
902	REMOVE EXISTING STRUCTURES AND PAVEMENTS	U	1.00	\$173,130.00	\$173,130.00	\$220,000.00	\$220,000.00	\$90,000.00	\$90,000.00
903	RENOVATE FARMHOUSE	U	1.00	\$633,880.00	\$633,880.00	\$400,000.00	\$400,000.00	\$1,164,055.00	\$1,164,055.00
904	PAVILION	U	1.00	\$486,460.00	\$486,460.00	\$400,000.00	\$400,000.00	\$525,000.00	\$525,000.00
905	GARAGE	U	1.00	\$354,480.00	\$354,480.00	\$250,000.00	\$250,000.00	\$547,890.00	\$547,890.00
906	ALLOWANCE FOR UNFORESEEN CONDITIONS OR OWNER-INITIATED CHANGES	\$	222,750.00	\$1.00	\$222,750.00	\$1.00	\$222,750.00	\$1.00	\$222,750.00

<b>Totals:</b>				\$2,450,300.00	\$2,450,300.00	\$3,492,750.00	\$3,492,750.00	\$3,710,235.00	\$3,710,235.00
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**ALTERNATES 81180C**

**ALTERNATE #1**

991	ADD ALTERNATE RELOCATE COTTAGE	U	1.00	\$300,800.00	\$300,800.00	\$275,000.00	\$275,000.00	\$426,500.00	\$426,500.00
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<b>Alt. Totals:</b>									
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<b>Totals:</b>				\$2,450,300.00	\$2,450,300.00	\$3,492,750.00	\$3,492,750.00	\$3,710,235.00	\$3,710,235.00
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Division of Public Works

## PS&E Comparison

GREENLAND  
81180C  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
<b>Items</b>								
901	SITE DEVELOPMENT	U	1.00	\$978,507.00	\$978,507.00	\$579,600.00	\$579,600.00	\$398,907.00
902	REMOVE EXISTING STRUCTURES AND PAVEMENTS	U	1.00	\$247,925.00	\$247,925.00	\$173,130.00	\$173,130.00	\$74,795.00
903	RENOVATE FARMHOUSE	U	1.00	\$1,179,872.00	\$1,179,872.00	\$633,880.00	\$633,880.00	\$545,992.00
904	PAVILION	U	1.00	\$356,491.00	\$356,491.00	\$486,460.00	\$486,460.00	(\$129,969.00)
905	GARAGE	U	1.00	\$251,905.00	\$251,905.00	\$354,480.00	\$354,480.00	(\$102,575.00)
906	ALLOWANCE FOR UNFORESEEN CONDITIONS OR OWNER-INITIATED CHANGES	\$	222,750.00	\$1.00	\$222,750.00	\$1.00	\$222,750.00	\$0.00

### ALTERNATES 81180C

#### ALTERNATE #1

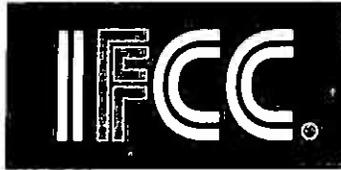
991	ADD ALTERNATE RELOCATE COTTAGE	U	1.00	\$415,000.00	\$415,000.00	\$300,800.00	\$300,800.00	\$114,200.00
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**Total:**

\$3,237,450.00

\$2,450,300.00

\$787,150.00



February 9, 2024

*Via Electronic Mail*

Mr. Theodore Kupper, PE, Director  
State of New Hampshire, DPW  
7 Hazen Drive  
Concord, NH 03301

Jonathan Fudala, Project Manager  
State of New Hampshire, DPW  
7 Hazen Drive  
Concord, NH 03301

Re: Re-Bid Glenn Cove Improvements  
Division of Public Works Project No.: 81180; Contract C  
Letter of Negotiation

Gentlemen:

This shall memorialize the agreement reached by and between Integrated Facilities Construction Corp. ("IFCC") and the State of New Hampshire Department of Administrative Services, Division of Public Works Design & Construction (the "State") to the following value engineering scope revisions and corresponding adjustments (the "VE") to its bid of December 21, 2023, resulting in revised line-item bid figures and negotiated contract total (the "Negotiated Total").

Original Bid		Negotiated Total	
Item 901:	\$ 978,507.00	Item 901:	\$ 913,054.00
Item 902:	\$ 247,925.00	Item 902:	\$ 247,925.00
Item 903:	\$1,179,872.00	Item 903:	\$1,148,262.00
Item 904:	\$ 356,491.00	Item 904:	\$ 353,361.00
Item 905:	\$ 251,905.00	Item 905:	\$ 0.00
Item 906:	\$ 222,750.00	Item 906:	\$ 187,398.00
Original Total:	<u>\$3,237,450.00</u>	Negotiated Total:	<u>\$2,850,000.00</u>

The Negotiated Bid reflects the VE adjustments below resulting in a negotiated lump sum of \$2,850,000.00.

VE (A) Original Bid Item 901: Site Development reduced by (\$65,453.00) resulting in a Negotiated Bid Item of \$913,054.00. VE reflects deleting asphalt paving, asphalt walkways, handicap parking space at the Pavilion and four (4) parking spaces at the Farmhouse, deletion of fine grading for asphalt pavement, all line striping and site signage, permeable paving surface and sub-base, brick pavers and sub-base, and installation of loam and seed to areas where permeable paving and brick pavers were originally indicated.

VE (B) Original Bid Item 903: Renovate Farmhouse reduced by (\$31,610.00) resulting in a Negotiated Bid Item of \$1,148,262.00. VE reflects installing pre-painted Hardi plank siding in lieu of painted cedar clapboard, removal of all siding at the Farmhouse per Addendum 2. Does not include salvaging of any siding. VE also reflects deleting RUNTAL radiators and providing fin tubed radiation.

- VE (C) Original Bid Item 904: Pavilion reduced by (\$3,130.00) resulting in a Negotiated Bid Item of \$353,361.00. VE reflects installing pre-painted Hardi plank siding in lieu of painted cedar clapboard, removal of all siding at the Pavilion per Addendum 2. Does not include salvaging of any siding.
- VE (D) Original Bid Item 905: Garage reduced by (\$251,905.00). Completely removed from the project.
- VE (E) Original Bid Item 906: Allowance for Unforeseen Conditions of Owner-Initiated Changes reduced by (\$35,352.00). This allowance was reduced, mathematically to bring the Negotiated Total to within the State's budget.

The VE above reflects a reduction of (\$387,450.00).

We trust this meets with your approval and that an award will be made based on the Negotiated Total reflected herein. We ask that you prepare and forward Contracts, preferably by February 12, 2024 so the undersigned can request bonds and obtain the specialty insurance policies prior to a pre-planned vacation scheduled for February 15, 2024.

We look forward to working with you and to another successful project with the State.

Very truly yours,  
Integrated Facilities Construction Corp.



\_\_\_\_\_  
Rick Maghazzi, President  
92 High Street, STE 23  
Medford, MA 02155  
T: (781) 306-1144  
F: (781) 306-0808  
[rick@ifc-corp.com](mailto:rick@ifc-corp.com)

cc: Project Management  
File  
20999 v.1

# New Hampshire Department Of Transportation Bid Report

The undersigned, hereinafter referred to as principal or bidder, hereby proposes to furnish all materials and perform all labor necessary to complete the work described in the caption hereof, in accordance with the plans, current Standard Specifications, and special provisions, for the prices set for in the Total Bid. Failure to complete and submit this bid in its entirety or falsification of bid documents will result in the entire proposal being considered irregular and may be rejected by the New Hampshire Department of Transportation. Plans and specifications on this project cannot be transferred to any other firm or organization for the purpose of submitting a bid as a general contractor without the knowledge and authority of the department. Those who sign (manually and electronically) and the firm for which they are authorized to sign, do so under the penalty of perjury as specified by the laws of the United States and the State of New Hampshire.

State Contract Number: **81180C GREENLAND**

## Contractor Profile

Firm	<b>INTEGRATED FACILITIES CONSTRUCTION CORP</b>
Contractor ID	<b>319532</b>
Address	<b>92 HIGH STREET MEDFORD, Massachusetts 02155</b>
Phone	<b>(781)306-1144</b>
FAX	
E-Mail	<b>rick@ifc-corp.com</b>
Signature	<u>Is/Rick Magliozzi</u>

## Bid Bond

Verified

Auth Code/Check#	<b>SNH11149875</b>
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## Receipt of Addenda

Sequence	Date	
1	12/01/2023	Yes
2	12/11/2023	Yes

**New Hampshire Department of Transportation**

Proposal for Highway Construction

Total Bid for Award Consideration

**\$3,237,450.00**

**Contract Number:** 81180C

**Bid Opening Date:** December 20, 2023

**Contract Name:** GREENLAND

**Project Funding:** State

**Proposal For:** 319532 - INTEGRATED FACILITIES CONSTRUCTION CORP

**Items**

Seq#	Item #	Description	Unit	Quantity	Unit Price	Extended Price
1	901	SITE DEVELOPMENT	UNIT	1.000	\$978,507.00	\$978,507.00
2	902	REMOVE EXISTING STRUCTURES AND PAVEMENTS	UNIT	1.000	\$247,925.00	\$247,925.00
3	903	RENOVATE FARMHOUSE	UNIT	1.000	\$1,179,872.00	\$1,179,872.00
4	904	PAVILION	UNIT	1.000	\$356,491.00	\$356,491.00
5	905	GARAGE	UNIT	1.000	\$251,905.00	\$251,905.00
6	906	ALLOWANCE FOR UNFORESEEN CONDITIONS OR OWNER-INITIATED CHANGES	DOLLAR	222,750.000	\$1.00	\$222,750.00

**Total for Category Items \$3,237,450.00**

**ALTERNATES 81180C**

**ALTERNATE #1**

Seq#	Item #	Description	Unit	Quantity	Unit Price	Extended Price
7	991	ADD ALTERNATE RELOCATE COTTAGE	UNIT	1.000	\$415,000.00	\$415,000.00

**Total for Category ALTERNATE #1 \$415,000.00**

**Total Bid for Award Consideration \$3,652,450.00**

## Proposal

Proposal of

INTEGRATED FACILITIES CONSTRUCTION CORP  
92 HIGH STREET, MEDFORD MA, 02155

to furnish and deliver all materials and to perform all work in accordance with the Contract of the State of New Hampshire, Department of Transportation for REBID - GLENN COVE IMPROVEMENTS for which proposals will be received until 2:00:00 PM, Prevailing Time on Wednesday, December 20, 2023. Said project being situated as follows:

### REBID - GLENN COVE IMPROVEMENTS

N.H. Department of Transportation  
John O. Morton Building  
Room 130, Contract Section  
P. O. Box 483  
Concord, NH 03302-0483

Commissioner:

In accordance with the advertisement of the Department of Transportation inviting proposals for the project hereinbefore named and in conformity with the Plans and Specifications on file in the office of the Department of Transportation, I/WE hereby certify that I AM/WE ARE the only person, or persons, interested in this proposal as principals; that this proposal is made without collusion with any person, firm or corporation; that an examination has been made of the Plans, of the Standard Specifications, of the Standard Plans Book, of the Proposal, and applicable addendums, including but not restricted to the Special Attentions, Supplemental Specifications, and Special Provisions attached thereto, and also that an examination has been made of the site of the work; and I, or we, propose to furnish all necessary machinery, equipment, tools, labor and other means of construction, and to furnish all materials specified in the manner and at the time prescribed; and understand that the quantities of work as shown herein are approximate only and are subject to increase or decrease, and further understand that all quantities of work whether increased or decreased are to be performed at the following prices:

I acknowledge, understand, and accept these terms and conditions.

Yes  No

Signature  /s/ Rick Magliozzi

**SIGN-FED**

It is further proposed:

To execute the Contract and begin work within 10 days from the date specified in the "Notice to Proceed" and to prosecute said work so as to complete the Project and its appurtenances on or before February 28, 2025.

To furnish a Contract Bond in the amount of 100 per cent of the Contract award, as security for the construction and completion of the Project and its appurtenances in accordance with the Plans, Specifications and Contract. The Contractor's attention is called to section 103.05 of the Standard Specifications which reads, in part, as follows: "Unless specifically waived in the Proposal, upon execution of the Contract, the successful Bidder shall furnish the Department a surety bond or bonds equal to the sum of the Contract amount. The form of the bonds(s) shall be acceptable to the Department and the bonding Company issuing the bond(s) shall be licensed to transact business in the State of New Hampshire, and ..."

To certify that the Bidder, in accordance with the requirements of 103.06 and 108.01, intends to sublet, assign, sell, transfer or otherwise dispose of one or more portions of the work and (1) has contacted the appropriate listed disadvantaged businesses and afforded such disadvantaged businesses equal consideration with non-disadvantaged business for all work the Bidder currently proposes to sublet, assign, sell, transfer or otherwise dispose of, (2) may contact additional appropriate disadvantage businesses and will afford such businesses equal consideration with non-disadvantaged businesses for all work the Bidder in the future proposes to sublet, assign, sell, transfer or otherwise dispose of, and (3) will complete enclosed "DISADVANTAGED BUSINESS ENTERPRISE COMMITMENT FORM" and Letters of Intent for each disadvantaged business. The name of the person in the Bidder's organization who has been designated as the liaison officer to administer the disadvantaged business enterprise program is:

INTEGRATED FACILITIES CONSTRUCTION CORP

To guarantee all of the work performed under this Contract to be done in accordance with the Specifications and in good and workmanlike manner, and to renew or repair any work which may be rejected, due to defective materials or workmanship, prior to final completion and acceptance of the project.

Enclosed herewith find certified check or bid bond in the amount of 5% OF THE BID TOTAL made payable to the "Treasurer, State of New Hampshire," as a proposal guarantee which it is understood will be forfeited in the event the Contract is not executed, if awarded by the Department to the undersigned.

I acknowledge, understand, and accept these terms and conditions.

Yes     No

Signature /s/ \_\_\_\_\_



## Bid Priority

In any situation where an electronic bid and paper bid are submitted for the same contract, the electronic bid will be accepted for consideration and the paper bid will be considered an Irregular Bid and will be rejected.

I acknowledge, understand, and accept these terms and conditions.

Yes  No

Signature Isl Rick Magliozzi

# State of New Hampshire

## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that INTEGRATED FACILITIES CONSTRUCTION CORP. is a Massachusetts Profit Corporation registered to transact business in New Hampshire on June 10, 2019. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned; and the attached is a true copy of the list of documents on file in this office.

Business ID: 821450

Certificate Number: 0006594632



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 4th day of March A.D. 2024.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State

**SOLE OFFICER CERTIFICATE OF AUTHORITY**

I, Rick Magliozzi, President, hereby certify that I am the Sole Officer of  
(Name and Title)  
Integrated Facilities Construction Corp., which is a corporation registered with the  
(Name of Corporation)

Secretary of State under RSA 349.

I further certify that it is understood that the State of New Hampshire may rely on this certificate as evidence that I am currently occupy the position indicated and that I have full authority to bind the corporation. This authority remains in full force and effect for thirty (30) days from the date of this Certificate.

DATED: March 6, 2024

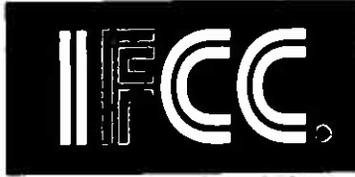
ATTESTED: \_\_\_\_\_

  
Rick Magliozzi, President



## DESCRIPTIONS (Continued from Page 1)

endorsement with Primary & Noncontributory wording & Waiver of Transfer of rights of recovery against others, when required by written contract. Workers Compensation includes the states of MA & NH.



March 6, 2024

*Via FEDEX Air Bill No.: 8146 7428 2105*

Ms. Phyllis C. Jouvelakas, Contract Administrator  
State of New Hampshire-Department of Transportation  
John O. Morton Building  
7 Hazen Drive  
Concord, NH 03302-0483

Re: REBID – Glenn Cove Improvements in Greenland, NH  
NH DOT Project No.: 81180C  
Statement Concerning Auto Coverages-Instructions to Bidders

Dear Ms. Jouvelakas:

Please be advised that Integrated Facilities Construction Corp. (“IFCC”) does not “own” or “borrow” any vehicles. Therefore, the Commercial Automobile Liability (“Auto Coverage”) as identified in the Instructions to Bidders (“ITB”) is inapplicable because it would be impossible for IFCC to obtain coverage for either “owned” or “borrowed” autos as they simply do not exist. IFCC does, however, have Auto Coverage for hired and non-owned autos. As a point of reference, you recall that this statement was accepted by the State of New Hampshire in connection with the last three (3) projects we have and are currently performing (the Patrol Shed project in Manchester, NH, the APS Beds Renovate E&F Patient Units project in Concord, NH, and the Perimeter Security & Fence Detection System project in Concord, NH).

IFCC submits that based on the above, the Auto Coverage meets the requirements of the ITB which the Office of the Attorney General has previously accepted.

Very truly yours,  
Integrated Facilities Construction Corp.

A handwritten signature in black ink, appearing to read 'Rick Magliozzi', is written over a horizontal line. The signature is stylized and cursive.

Rick Magliozzi, its President

cc: File  
21005 v.1

**Integrated Facilities Construction Corp.**

92 High Street, Suite DH1A • Medford, MA 02155 • T: (781) 306-1144 • F: (781) 306-0808

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 03/06/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER: USI Insurance Services LLC, 12 Gill Street Suite 5500, Woburn, MA 01801, 855 874-0123. CONTACT NAME: Lynne Richmond, PHONE: 855 874-0123, FAX: 781-376-5035, E-MAIL: lynne.richmond@usi.com. INSURER(S) AFFORDING COVERAGE: INSURER A: Acadia Insurance Company, NAIC #: 31325. INSURED: Integrated Facilities Construction Corp & The State of New Hampshire, 92 High ST, Ste DH1A, Medford, MA 02155.

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSR, SUBR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Includes sections for Commercial General Liability, Automobile Liability, Umbrella Liab, Workers Compensation, and Builders Risk.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) RE Project 81180, Contract C, REBID - Glen Cove Improvements, work at 53 Emery Land, Greenland, NH. Additional Named Insured: State of New Hampshire Dept. of Administrative Services, Integrated Facilities Construction Corp and any and all contractors, subcontractors and other employed on the premises as named insureds. Waiver of subrogation applies.

CERTIFICATE HOLDER: State of New Hampshire, c/o Dept of Administrative Services, 7 Hazen Drive, Room 250, Concord, NH 03302. CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE: Todd R.

ACORD™

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/05/2024

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COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

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Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL SUBR INSR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Rows include Commercial General Liability, Automobile Liability, Umbrella Liability, Workers Compensation, and OCP.

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