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THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



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William Cass, P.E.
Commissioner

David Rodrigue, P.E.
Assistant Commissioner
Andre Briere, Colonel, USAF (RET)
Deputy Commissioner

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Bureau of Construction
March 18, 2024

REQUESTED ACTION

Authorize the Department of Transportation to enter into a contract with Vermont Recreational Surfacing & Fencing, Inc. (Vendor 175754) of Barnet, VT, on the basis of a low bid of \$441,125 for guardrail repair of damaged beam guardrail on Tier 1 roadways within Districts 1 and 3 (Project: Statewide Guardrail Repair North #44530), from the date of Governor and Council approval through December 5, 2025, unless extended by the Department in accordance with the Standard Specifications. 100% Other Funds (Betterment).

Funding is available in State Fiscal Years 2024 and 2025 and is anticipated to be available in Fiscal Year 2026 as follows, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

Funding is available as follows:	<u>FY 2024</u>	<u>FY 2025</u>	<u>FY 2026</u>
04-096-096-963015-30390000			
Highway Betterment Aid			
400-500870 Highway Contract Payments	\$116,296.58	\$ 216,552.24	\$108,276.18

EXPLANATION

This project is part of the State's Ten-Year Transportation Improvement Plan, under the Highway Maintenance/Betterment Program. This contract provides for the repair of damaged beam guardrail on Tier 1 roadways within Districts 1 & 3. Work will be initiated via a work order issued by the Bureau Administrator/District Engineer, their duly authorized representative, or Maintenance Superintendent or Supervisor. All materials required to facilitate repairs will be furnished by the Contractor.

Due to safety concerns, when existing railing within District 1 or 3 is damaged, this contract will be invoked by the Bureau's Administrator, their duly authorized representative, or Maintenance Superintendent or Supervisor to repair the damaged guardrail that cannot be fixed by District personnel.

This project funding is: 0% Federal funds (100% District 1/3 Betterment HQ Funded (3039, Class 400)).

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Although the bid costs exceeded the Department's estimate by 7.08%, the low bid of three bids received is felt to be reasonable for the work involved. The item that resulted in the higher bid was Item 606.1254 Beam Guardrail Terminal Unit, \$15,480 over estimate. Readvertising this project would result, in our opinion, in higher prices and prevent the completion of the work in a timely manner. The Department considers it to be in the best interest of the State to accept this bid to accomplish these needed repairs.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval, will be on file at the Department of Transportation.

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Sincerely,



William J. Cass, P.E.
Commissioner

WC/pcj

Department Estimate:	\$411,945
Contract Amount:	<u>\$441,125</u>
Over Estimate:	\$ 29,180
Attachments	



ABC Bid Data

STATEWIDE GUARDRAIL REPAIR NORTH
44530
NON-FEDERAL

PROJECT: STATEWIDE GUARDRAIL REPAIR NORTH
STATE PROJECT NUMBER: 44530
FED. PROJECT NUMBER: NON-FEDERAL
DATE BIDS OPEN: March 07, 2024, 2:00
SCOPE OF WORK: Guardrail Repair North - I-93 Exit 20 to VT border
COMPLETION DATE: December 05, 2025
LOCATION: Grafton

Awarded To: VERMONT RECREATIONAL
SURFACING & FENCING INC
PO BOX 147
BARNET, VT 05821

Amount: \$441,125.00

Certified by: WILLIAM J. OLDENBURG
Director of Project Development

Award Date:

Summary of Bidders

Contractor	Bid Amount	Rank
VERMONT RECREATIONAL SURFACING & FENCING INC PO BOX 147, BARNET VT 05821	\$441,125.00	A
CWS SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 261 FRANKLIN ROAD, ANDOVER NH 03216-3810	\$464,285.00	B
DELUCCA FENCE COMPANY, INC. 5 OLD FERRY ROAD, METHUEN MA 01844	\$464,858.75	C

Item No.	Description	Unit	Quantity	P&A		VERMONT RECREATIONAL SURFACING & FENCING INC PO BOX 147 BARRET, VT 05821		CWS SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 281 FRANKLIN ROAD ANDOVER, NH 03216-3818	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

606.0001	STEEL BEAM FOR BEAM GUARDRAIL, INCLUDING HARDWARE	LF	500.00	\$20.00	\$10,000.00	\$22.00	\$11,000.00	\$35.00	\$17,500.00
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	40.00	\$4,500.00	\$180,000.00	\$4,887.00	\$195,480.00	\$4,900.00	\$196,000.00
606.1255	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2) (STEEL POST)	U	10.00	\$4,500.00	\$45,000.00	\$4,887.00	\$48,870.00	\$4,900.00	\$49,000.00
606.1471	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (MASH MID-SPLICE)	U	8.00	\$1,400.00	\$11,200.00	\$1,700.00	\$13,600.00	\$2,500.00	\$20,000.00
606.18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	2,500.00	\$40.00	\$100,000.00	\$41.50	\$103,750.00	\$41.00	\$102,500.00
606.28001	31" DOUBLE FACED W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	50.00	\$55.00	\$2,750.00	\$55.00	\$2,750.00	\$48.00	\$2,400.00
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	35.00	\$7.00	\$245.00	\$5.00	\$175.00	\$11.00	\$385.00
621.31	SINGLE DELINEATOR WITH POST	EA	150.00	\$55.00	\$8,250.00	\$70.00	\$10,500.00	\$60.00	\$9,000.00
621.32	DOUBLE DELINEATOR WITH POST	EA	50.00	\$70.00	\$3,500.00	\$80.00	\$4,000.00	\$70.00	\$3,500.00
692.17	MOBILIZATION - EMERGENCY (GUARDRAIL REPAIR)	U	2.00	\$1,500.00	\$3,000.00	\$2,000.00	\$4,000.00	\$6,000.00	\$12,000.00
692.18	MOBILIZATION - NIGHT (GUARDRAIL REPAIR)	U	1.00	\$2,000.00	\$2,000.00	\$1,000.00	\$1,000.00	\$6,000.00	\$6,000.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	44,000.00	\$1.00	\$44,000.00	\$1.00	\$44,000.00	\$1.00	\$44,000.00
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00

Totals:	\$411,945.00	\$441,125.00	\$484,285.00
Alt. Totals:			
Totals:	\$411,945.00	\$441,125.00	\$484,285.00

Item No.	Description	Unit	Quantity	PS&E		DELUCCA FENCE COMPANY, INC. 5 OLD FERRY ROAD METHUEN, MA 01844		Unit Price	Total
				Unit Price	Total	Unit Price	Total		

Items

606.0001	STEEL BEAM FOR BEAM GUARDRAIL, INCLUDING HARDWARE	LF	500.00	\$20.00	\$10,000.00	\$38.50	\$19,250.00		
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	40.00	\$4,500.00	\$180,000.00	\$5,250.00	\$210,000.00		
606.1255	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2) (STEEL POST)	U	10.00	\$4,500.00	\$45,000.00	\$5,100.00	\$51,000.00		
606.1471	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (MASH MID-SPLICE)	U	8.00	\$1,400.00	\$11,200.00	\$1,625.00	\$13,000.00		
606.18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	2,500.00	\$40.00	\$100,000.00	\$39.25	\$98,125.00		
606.28001	31" DOUBLE FACED W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	50.00	\$55.00	\$2,750.00	\$70.00	\$3,500.00		
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	35.00	\$7.00	\$245.00	\$5.25	\$183.75		
621.31	SINGLE DELINEATOR WITH POST	EA	150.00	\$55.00	\$8,250.00	\$60.00	\$9,000.00		
621.32	DOUBLE DELINEATOR WITH POST	EA	50.00	\$70.00	\$3,500.00	\$65.00	\$3,250.00		
692.17	MOBILIZATION - EMERGENCY (GUARDRAIL REPAIR)	U	2.00	\$1,500.00	\$3,000.00	\$3,850.00	\$7,700.00		
692.18	MOBILIZATION - NIGHT (GUARDRAIL REPAIR)	U	1.00	\$2,000.00	\$2,000.00	\$3,850.00	\$3,850.00		
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	44,000.00	\$1.00	\$44,000.00	\$1.00	\$44,000.00		
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00		

Totals:	\$411,945.00	\$484,858.75
Alt. Totals:		
Totals:	\$411,945.00	\$484,858.75



PS&E Comparison

STATEWIDE GUARDRAIL REPAIR NORTH

44530

NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
Items								
606.0001	STEEL BEAM FOR BEAM GUARDRAIL, INCLUDING HARDWARE	LF	500.00	\$22.00	\$11,000.00	\$20.00	\$10,000.00	\$1,000.00
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	40.00	\$4,887.00	\$195,480.00	\$4,500.00	\$180,000.00	\$15,480.00
606.1255	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2) (STEEL POST)	U	10.00	\$4,887.00	\$48,870.00	\$4,500.00	\$45,000.00	\$3,870.00
606.1471	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (MASH MID-SPLICE)	U	8.00	\$1,700.00	\$13,600.00	\$1,400.00	\$11,200.00	\$2,400.00
606.18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	2,500.00	\$41.50	\$103,750.00	\$40.00	\$100,000.00	\$3,750.00
606.28001	31" DOUBLE FACED W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	50.00	\$55.00	\$2,750.00	\$55.00	\$2,750.00	\$0.00
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	35.00	\$5.00	\$175.00	\$7.00	\$245.00	(\$70.00)
621.31	SINGLE DELINEATOR WITH POST	EA	150.00	\$70.00	\$10,500.00	\$55.00	\$8,250.00	\$2,250.00
621.32	DOUBLE DELINEATOR WITH POST	EA	50.00	\$80.00	\$4,000.00	\$70.00	\$3,500.00	\$500.00
692.17	MOBILIZATION - EMERGENCY (GUARDRAIL REPAIR)	U	2.00	\$2,000.00	\$4,000.00	\$1,500.00	\$3,000.00	\$1,000.00
692.18	MOBILIZATION - NIGHT (GUARDRAIL REPAIR)	U	1.00	\$1,000.00	\$1,000.00	\$2,000.00	\$2,000.00	(\$1,000.00)
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	44,000.00	\$1.00	\$44,000.00	\$1.00	\$44,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00	\$0.00

Total:

\$441,125.00

\$411,945.00

\$29,180.00

**STATEWIDE GUARDRAIL REPAIR NORTH
44530**

February 13, 2024

SUPPLEMENTAL PROJECT INFORMATION SHEET

DESCRIPTION: This contract provides for the repair of damaged beam guardrail on Tier 1 roadways within Districts 1 & 3. Work will be initiated via a work order issued by the Bureau Administrator/District Engineer, their duly authorized representative, or Maintenance Superintendent or Supervisor. All materials required to facilitate repairs will be furnished by the Contractor.

FEDERAL FUNDING: 0% (100% District 1/3 Betterment HQ Funded (3039, Class 400))

CONTINGENCY: 0%

PROJECT INITIATED: Bureau of Highway Maintenance

PROJECT EXPLANATION: Due to safety concerns, when existing railing within District 1 or 3 is damaged, this contract will be invoked by the Bureau's Administrator, their duly authorized representative, or Maintenance Superintendent or Supervisor to repair the damaged guardrail that cannot be fixed by District personnel.

TRAFFIC IMPLICATIONS: NHDOT forces will provide lane closures as necessary. Lane closures are short term and periodic in accordance with the MUTCD.

COMPLETION DATE: December 5, 2025

State of New Hampshire

Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that VERMONT RECREATIONAL SURFACING AND FENCING, INC. is a Vermont Profit Corporation registered to transact business in New Hampshire on January 15, 2009. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 607339

Certificate Number: 0006660338



IN TESTIMONY WHEREOF,
I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 5th day of April A.D. 2024.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan
Secretary of State

Corporate Resolution

I, Michelle Reagan, hereby certify that I am duly elected Clerk/Secretary/Officer
(Name)
of Vermont Recreational Surfacing & Fencing, Inc.. I hereby certify the following is a true copy of a vote taken at
(Name of Corporation)
a meeting of the Board of Directors/shareholders, duly called and held on 03/01, 2024
at which a quorum of the Directors/shareholders were present and voting.

VOTED: That Stephen Shattuck, President (may list more than one person) is
(Name and Title)

duly authorized to enter into contracts or agreements on behalf of

Vermont Recreational Surfacing & Fencing, Inc. with the State of New Hampshire and any of
(Name of Corporation)

its agencies or departments and further is authorized to execute any documents
which may in his/her judgment be desirable or necessary to effect the purpose of
this vote.

I hereby certify that said vote has not been amended or repealed and remains in full
force and effect as of the date of the contract to which this certificate is attached. This authority
remains valid for thirty (30) days from the date of this Corporate Resolution. I further certify
that it is understood that the State of New Hampshire will rely on this certificate as evidence that
the person(s) listed above currently occupy the position(s) indicated and that they have full
authority to bind the corporation. To the extent that there are any limits on the authority of any
listed individual to bind the corporation in contracts with the State of New Hampshire, all such
limitations are expressly stated herein.

DATED: 03/18/2024

ATTEST: Michelle Reagan
(Name & Title)



STEVSHA-02

SAVANAHFELLOWS

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/27/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER NFP Property & Casualty Services, Inc. PO Box 2127 620 Hinesburg Road South Burlington, VT 05407	CONTACT NAME: Janet Stewart	
	PHONE (A/C, No, Ext): (802) 651-3353	FAX (A/C, No): (802) 658-9419
E-MAIL ADDRESS: janet.stewart@nfp.com		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A: Continental Western Insurance Company		10804
INSURER B: Union Insurance Company		25844
INSURER C: Acadia Insurance Company		31325
INSURER D:		
INSURER E:		
INSURER F:		

INSURED

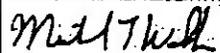
Vermont Recreational Surfacing & Fencing, Inc
 PO Box 147
 Barret, VT 05821-9738

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO JECT <input type="checkbox"/> LOC OTHER:	X		CPA5238715-18	4/1/2024	4/1/2025	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			CAA5238716-18	4/1/2024	4/1/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED \$ RETENTION \$			CUA5238717-18	4/1/2024	4/1/2025	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input checked="" type="checkbox"/> Y/N <input checked="" type="checkbox"/> N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	WCA5238718-18	4/1/2024	4/1/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Project: Statewide Guardrail Repair North 44530
 State of New Hampshire Department of Transportation is additional insured on a primary and non-contributory basis for ongoing operations on all liability policies, except employer's liability, when required by written contract. Waiver of subrogation applies.

CERTIFICATE HOLDER NH Department of Transportation 7 Hazen Drive Concord, NH 03301	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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