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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION FOR BEHAVIORAL HEALTH

Lori A. Weaver  
Commissioner

Katja S. Fox  
Director

129 PLEASANT STREET, CONCORD, NH 03301  
603-271-9544 1-800-852-3345 Ext. 9544  
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April 17, 2024

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division for Behavioral Health, to amend an existing contract with Initium Health (VC# 418833), Denver, CO, for the continued implementation of the statewide, consumer-focused, multi-media public awareness campaign promoting general behavioral health and positive help-seeking behavior; facilitation of access to a coordinated, high quality array of localized services and supports through centralized access points, by exercising a contract renewal option, by increasing the price limitation by \$239,635 from \$1,259,999 to \$1,499,634 and extending the completion date from June 30, 2024 to June 30, 2025, effective upon Governor and Council approval. 100% Federal Funds.

The original contract was approved by Governor and Council on September 7, 2022, item #32 and most recently amended with Governor and Council approval on April 12, 2023, item #12.

Funds are available in the following accounts for State Fiscal Years 2024 and 2025, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**05-95-92-920510-19810000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG & ALCOHOL SERVICES, SABG ADDITIONAL**

State Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Budget
2023	102-500731	Contracts for Prog Scv	92055502	\$210,000	\$0	\$210,000
2023	102-500731	Contracts for Prog Scv	92059502	\$137,247	\$0	\$137,247
2024	102-500731	Contracts for Prog Scv	92059502	\$12,753	\$0	\$12,753
			<b>Subtotal</b>	<b>\$360,000</b>	<b>\$0</b>	<b>\$360,000</b>

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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**05-95-92-922010-41200000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS  
DEPT, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF MENTAL HEALTH SERVICES,  
MENTAL HEALTH BLOCK GRANT**

State Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Budget
2023	102-500731	Contracts for Prog Scv	92254120	\$151,138	\$0	\$151,138
2024	102-500731	Contracts for Prog Scv	92254120	\$248,861	\$61,424	\$310,285
2025	102-500731	Contracts for Prog Scv	92254120	\$0	\$178,211	\$178,211
			<b>Subtotal</b>	<b>\$399,999</b>	<b>\$239,635</b>	<b>\$639,634</b>

**05-95-92-920510-70400000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS  
DEPT, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG AND ALCOHOL SERVICES,  
SOR GRANT**

State Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Budget
2023	102-500731	Contracts for Prog Scv	92057053	\$500,000	\$0	\$500,000
			<b>Subtotal</b>	<b>\$500,000</b>	<b>\$0</b>	<b>\$500,000</b>
			<b>Total</b>	<b>\$1,259,999</b>	<b>\$239,635</b>	<b>\$1,499,634</b>

**EXPLANATION**

The purpose of this request is for the Contractor to continue implementing the statewide, consumer-focused, multi-media public awareness campaign promoting general behavioral health and positive help-seeking behavior; facilitating access to a coordinated, high-quality array of localized services and supports through centralized access points; and to assist with the implementation of the New Hampshire Peer Workforce Advancement Plan. During the initial contract Period, the Contractor conducted research and focus groups to develop a statewide behavioral health campaign; designed and implemented the Strong as Granite public awareness campaign; disseminated the campaign through various media outlets, events, providers, and advocates. The Contractor is in the process of finalizing an evaluation of the initial campaign efforts.

The Contractor will assess the availability of peer support specialists (peers) in practice settings and promote integrating people with lived experience into various parts of the mental health system. Additionally, the Contractor will develop peer orientation and scope of practice trainings, materials to promote peer and peer supervisor scope of practice, develop short videos for use as a workforce recruitment tool, and develop and distribute surveys for both peers and employers to determine baseline workforce data.

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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As referenced in Exhibit A, Revisions to Standard Agreement Provisions, of the original agreement, the parties have the option to extend the agreement for up to two (2) additional years, contingent upon satisfactory delivery of services, available funding, agreement of the parties and Governor and Council approval. The Department is exercising its option to renew services for one (1) year of the one (1) year and three (3) months available.

Should the Governor and Council not authorize this request, New Hampshire residents will not be adequately informed about the centralized access point for help, which may lead to the continued use of hospital care that might otherwise be prevented. In addition, the Department may be limited in its ability to support the implementation of the New Hampshire Peer Workforce Advancement Plan with particular focus on expanding the availability of peer support specialists in practice settings and promoting the integration of people with lived experience into various parts of the mental health workforce system.

Area served: Statewide.

Source of Federal Funds: Assistance Listing Number (ALN) 93.958, Federal Award Identification Number (FAIN) 1B09SM085371; ALN 93.959, FAINs B08TI083955 and B08TI083509; and ALN 93.788, FAIN H79TI083326.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Weaver  
Commissioner

**State of New Hampshire  
Department of Health and Human Services  
Amendment #2**

This Amendment to the Public Awareness Campaign for Behavioral Health Promotion and Access to Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Initium Health ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on September 7, 2022 (Item #32), as amended on April 12, 2023 (Item #12), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37 General Provisions, Block 1.7, Completion Date, to read:  
June 30, 2025
2. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$1,499,634
3. Modify Exhibit B, Scope of Services, by adding Section 1.29, to read:
  - 1.29 Peer Orientation and Scope of Practice Training, as specified in Recommendations 1 and 2 in the New Hampshire Peer Workforce Advancement Plan (Peer Advancement Plan).
    - 1.29.1. The Contractor shall develop recommendations for peer orientation and scope of practice trainings based on local and national standards, survey results from relevant resources, and direction by the Department.
    - 1.29.2. The Contractor shall promote the mental health peer support worker and peer supervisor scope of practice and service model by advancing Recommendations 1 and 2 as specified in the Peer Advancement Plan.
    - 1.29.3. All materials must be developed with input from statewide subject matter experts in collaboration with the Department. The Contractor shall work with statewide subject matter experts to develop peer services orientation for clinical providers, which must include, but is not limited to:
      - 1.29.3.1. Digital materials.
      - 1.29.3.2. Printed materials.
      - 1.29.3.3. Graphics.
      - 1.29.3.4. Asynchronous trainings.
      - 1.29.3.5. Toolkits.
    - 1.29.4. The Contractor shall develop printed and digital materials that describe the various roles and primary functions of peer support workers such as certified peer support specialists, family peer support specialists, community recovery support workers, and peer support supervisors. This shall include the development of short, professional videos of peers talking about their role and what they like about work as a peer for use as a workforce recruitment tool, as approved by the Department.

- 1.29.5 The Contractor shall develop methods to promote the core competencies and skills necessary for the peer support specialist role. The methods must be approved by the Department, and may include, but are not limited to:
  - 1.29.5.1. Websites.
  - 1.29.5.2. Printed materials.
  - 1.29.5.3. Graphics.
  - 1.29.5.4. Asynchronous trainings.
  - 1.29.5.5. Toolkits.
- 1.29.6 The Contractor shall develop one (1)-page printed handout(s), which must also be available digitally, that defines and outlines the mental health peer support scope of practice and service model specific to NH. The handout(s) shall be targeted for use, at a minimum:
  - 1.29.6.1. For education to the general public about the role and value of peer services; and
  - 1.29.6.2. As a workforce recruitment tool for individuals interested in pursuing a career in peer services.
- 1.29.7 The Contractor shall develop a NH specific standard online introductory training, for all peer supervisors, on the fundamentals of peer support.
- 1.29.8. The Contractor shall ensure all materials align with SAMHSA Core Competencies for Peer Support Workers, and the National Practice Guidelines for Peer Specialists and Supervisors by the National Association of Peer Supporters.
- 1.29.9. The Contractor must provide final copies of all materials referenced in this Subsection 1.29. to the Department, and recommend a structure for an online peer services resource library.

4. Modify Exhibit B, Scope of Services, by adding Section 1.30, to read:

- 1.30. Peer Support Specialist Survey, as specified in the Peer Advancement Plan.
  - 1.30.1. The Contractor shall develop a list of topics and questions for a Peer Support Specialist survey based on best practices.
  - 1.30.2. The Contractor shall develop and submit a draft peer support survey to the Department for approval.
  - 1.30.3. The Contractor shall obtain feedback on the draft peer support survey from peer support subject matter experts and peers in the NH workforce, and incorporate feedback into the final survey.
  - 1.30.4. The Contractor shall survey a statistically significant sample of peer support specialists and/or former peer support specialists statewide, and collect de-identified data, including, but not limited to:
    - 1.30.4.1. Demographics.
    - 1.30.4.2. Tenure in position.
    - 1.30.4.3. Tenure in field.
    - 1.30.4.4. Wage and compensation standards.
    - 1.30.4.5. Education.

- 1.30.4.6. Location.
  - 1.30.4.7. Job satisfaction.
  - 1.30.4.8. Career goals.
  - 1.30.4.9. Perceived career advancement opportunities.
  - 1.30.5. The Contractor shall deliver the Survey through an accessible electronic platform.
  - 1.30.6. The Contractor shall finalize and administer peer support surveys, and submit survey data to the Department, including:
    - 1.30.5.1. Number of surveys distributed;
    - 1.30.5.2. Number of surveys completed and returned; and
    - 1.30.5.3. A consolidated report of survey responses.
  - 1.30.7. The Contractor shall distribute the peer support surveys to employers of Peer support specialists, and agencies with volunteer peer support roles. The Contractor shall ensure employers and agencies distribute the peer support surveys utilizing methods including, but not limited to:
    - 1.30.7.1. E-mail.
    - 1.30.7.2. Digital flyers.
    - 1.30.7.3. Paper flyers.
  - 1.30.8. The Contractor shall ensure the Survey delivery method and data collection process complies with contract Exhibit K, DHHS Information Security Requirements.
  - 1.30.9. The Contractor shall submit the survey results, as specified in Paragraph 1.30.6 above, to the Department with recommended strategies for workforce sustainability and career pathway advancement, which must include strategies to enhance wellness of peers working in the field.
5. Modify Exhibit B, Scope of Services, by adding Section 1.31, to read:
- 1.31. Peer Support Employer Survey, as specified in Recommendation 7 of the Peer Advancement Plan.
    - 1.31.1 The Contractor shall develop and administer a Peer Support Employer Survey, as described in Recommendation 7 of the Peer Advancement Plan, to address the career entry, transition and attrition challenge areas. The Contractor shall:
      - 1.31.1.1. Develop a draft peer employer support survey to be presented to the Department for approval;
      - 1.31.1.2. Obtain feedback on the draft peer support employer survey from subject matter experts and incorporate feedback into the final survey;
      - 1.31.1.3. Survey all Community Mental Health Centers (CMHCs), Peer Support Agencies (PSAs), hospitals, and related community organizations with peer support positions on data points including, but not limited to:
        - 1.31.1.3.1. Current peer positions.
        - 1.31.1.3.2. Planned peer positions.
        - 1.31.1.3.3. Job titles.

1.31.1.3.4. Wage range and compensation standards/scale.

1.31.1.3.5. Vacancies.

1.31.1.3.6. Education requirements.

1.31.1.3.7. Challenges with recruitment.

1.31.1.3.8. Challenges with retention; and

1.31.1.4. Submit survey results to the Department with recommended strategies for recruitment and retention, including strategies to enhance wellness of peers working in the field.

6. Modify Exhibit C, Payment Terms, Section 1, to read:

1. This Agreement is funded by:

1.1. 100% Federal funds:

1.1.1. 41% Block Grants for Community Mental Health Services, as awarded on 5/17/2021 by the Substance Abuse Mental Health Services Administration (SAMHSA), Block Grants for Community Mental Health Services, Assistance Listing Number (ALN) 93.958, Federal Award Identification Number (FAIN) 1B09SM085371.

1.1.2. 25% Substance Abuse Prevention & Treatment Block Grant, as awarded on 5/17/2021 by SAMHSA, Substance Abuse Prevention & Treatment Block Grant, ALN 93.959, FAINs B08TI083955 and B08TI083509.

1.1.3. 34% State Opioid Response, as awarded on 9/23/22 by SAMHSA, ALN 93.788, FAIN H79TI083326.

7. Modify Exhibit C, Payment Terms, Section 3, to read:

3. Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this Agreement and shall be in accordance with the approved line items, as specified in Exhibit C-1, Budget, Amendment #1 through Exhibit C-3, Budget, Amendment #2.

8. Modify Exhibit C-2 Budget, Amendment #1, by deleting and replacing it in its entirety with Exhibit C-2 Budget, Amendment #2, which is attached hereto and incorporated by reference herein.

9. Add Exhibit C-3 Budget, Amendment #2, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

4/22/2024

Date

DocuSigned by:  
*Katja S. Fox*  
ED9D05B04C63442...  
Name: Katja S. Fox  
Title: Director

Initium Health

4/22/2024

Date

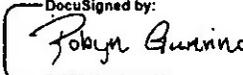
DocuSigned by:  
*James Corbett*  
499FEF1E6EE6444...  
Name: James Corbett  
Title: principal

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

4/29/2024

\_\_\_\_\_  
Date

DocuSigned by:  
  
748734844941480...  
\_\_\_\_\_  
Name: Robyn Guarino  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:

Exhibit C-2 Budget, Amendment #2

New Hampshire Department of Health and Human Services			
Contractor Name:		Initium Health	
Budget Request for:		Public Awareness Campaign for Behavioral Health Promotion and Access to Services	
Budget Period:		7/1/23-6/30/24 (SFY2024)	
Indirect Cost Rate (if applicable):		10%	
Line Item	Program Cost - Public Awareness Campaign	Program Cost - Peer Workforce Advancement	Total Program Cost
1. Salary & Wages	\$130,104	\$43,194	\$173,298
2. Fringe Benefits	\$13,010	\$5,400	\$18,410
3. Consultants	\$0	\$0	\$0
4. Equipment Indirect cost rate cannot be applied to equipment costs per 2 CFR 200.1 and Appendix IV to 2 CFR 200.	\$0	\$0	\$0
5.(a) Supplies - Educational	\$0	\$0	\$0
5.(b) Supplies - Lab	\$0	\$0	\$0
5.(c) Supplies - Pharmacy	\$0	\$0	\$0
5.(d) Supplies - Medical	\$0	\$0	\$0
5.(e) Supplies Office	\$0	\$0	\$0
6. Travel	\$0	\$2,830	\$2,830
7. Software	\$0	\$0	\$0
8. (a) Other - Marketing/ Communications	\$0	\$0	\$0
8. (b) Other - Education and Training	\$0	\$0	\$0
8. (c) Other - Other (specify below)	\$0	\$0	\$0
Peer Specialist Communication and Outreach	\$0	\$5,000	\$5,000
Survey, Analysis, and Data Visualization Tools	\$0	\$5,000	\$5,000
Music/Sound/Edit/Post Production	\$10,000	\$0	\$10,000
Image Asset Library	\$5,000	\$0	\$5,000
Media Buy	\$86,000	\$0	\$86,000
Special Projects	\$7,500	\$0	\$7,500
Event Marketing Website	\$10,000	\$0	\$10,000
Focus Group	\$0	\$0	\$0
9. Subrecipient Contracts	\$0	\$0	\$0
<b>Total Direct Costs</b>	<b>\$261,614</b>	<b>\$61,424</b>	<b>\$323,038</b>

Contractor:   
 Date: 4/22/2024

Exhibit C-2 Budget, Amendment #2

Total Indirect Costs	\$0	\$0	\$0
<b>TOTAL</b>	<b>\$261,614</b>	<b>\$61,424</b>	<b>\$323,038</b>

RFP-2023-DBH-02-PUBLI-01-A02

Contractor:   
Date: 4/22/2024



# State of New Hampshire

## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that INITIUM HEALTH is a Colorado Profit Corporation registered to do business in New Hampshire as INITIUM HEALTH INC. on August 05, 2022. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 905837

Certificate Number: 0006657704



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 3rd day of April A.D. 2024.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State

CERTIFICATE OF AUTHORITY

I, Elise Plakke, hereby certify that:  
(Name of the elected Officer of the Corporation/LLC; cannot be contract signatory)

1. I am a duly elected Clerk/Secretary/Officer of Initium Health  
(Corporation/LLC Name)

2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on February 4, 2021, at which a quorum of the Directors/shareholders were present and voting.  
(Date)

VOTED: That James Corbett, Principal (may list more than one person)  
(Name and Title of Contract Signatory)

is duly authorized on behalf of Initium Health to enter into contracts or agreements with the State  
(Name of Corporation/ LLC)

of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority was **valid thirty (30) days prior to and remains valid for thirty (30) days** from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: 04/01/2024



Signature of Elected Officer  
Name: Elise Plakke  
Title: Director



ARC

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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION FOR BEHAVIORAL HEALTH

Lori A. Weaver  
Interim Commissioner

Katja S. Fox  
Director

129 PLEASANT STREET, CONCORD, NH 03301  
603-271-9544 1-800-852-3345 Ext. 9544  
Fax: 603-271-4332 TDD Access: 1-800-735-2964 www.dbhs.nh.gov

March 15, 2023

His Excellency, Governor Christopher T. Sununu,  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division for Behavioral Health, to amend an existing contract with Initium Health (VC# 418833), Denver, CO, to expand and enhance marketing activities and continue development and implementation of a statewide, consumer-focused, multi-media public awareness campaign to promote general behavioral health and positive help-seeking behavior, and to facilitate access to a coordinated, high quality array of localized services and supports through centralized access points, by exercising a contract renewal option, by increasing the price limitation by \$500,000 from \$759,999 to \$1,259,999 and extending the completion date from September 30, 2023 to June 30, 2024, effective upon Governor and Council approval. 100% Federal Funds.

The original contract was approved by Governor and Council on September 7, 2022, item #32.

Funds are available in the following accounts for State Fiscal Year 2023, and are anticipated to be available in State Fiscal Year 2024, upon the availability and continued appropriation of funds in the future operating budget, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

05-95-92-920510-19810000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG & ALCOHOL SERVICES, SABG ADDITIONAL

State Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Budget
2023	102-500731	Contracts for Prog Scv	92055502	\$210,000	\$0	\$210,000
2023	102-500731	Contracts for Prog Scv	92059502	\$137,247	\$0	\$137,247
2024	102-500731	Contracts for Prog Scv	92059502	\$12,753	\$0	\$12,753
			<b>Subtotal</b>	<b>\$360,000</b>	<b>\$0</b>	<b>\$360,000</b>

His Excellency, Governor Christopher T. Sununu  
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**05-95-92-922010-41200000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF MENTAL HEALTH SERVICES, MENTAL HEALTH BLOCK GRANT**

State Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Budget
2023	102-500731	Contracts for Prog Scv	92254120	\$385,830	(\$234,692)	\$151,138
2024	102-500731	Contracts for Prog Scv	92254120	\$14,169	\$234,692	\$248,861
			<b>Subtotal</b>	<b>\$399,999</b>	<b>\$0</b>	<b>\$399,999</b>

**05-95-92-920510-70400000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG AND ALCOHOL SERVICES, SOR GRANT**

State Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Budget
2023	102-500731	Contracts for Prog Scv	92057053	\$0	\$500,000	\$500,000
			<b>Subtotal</b>	<b>\$0</b>	<b>\$500,000</b>	<b>\$500,000</b>
			<b>Total</b>	<b>\$769,999</b>	<b>\$600,000</b>	<b>\$1,259,999</b>

**EXPLANATION**

The purpose of this request is to expand and enhance marketing activities such as media buys and advertising through State Opioid Response (SOR) funding, which must be utilized by September 2023. Additionally, the Contractor will continue the development and implementation of the statewide, consumer-focused, multi-media public awareness campaign. The campaign promotes general behavioral health and positive help-seeking behavior, and facilitates access to a coordinated, high quality array of localized services and supports through centralized access points.

The Contractor's main focus of the primary prevention campaign will continue to be providing the general public with health education information including upstream messaging on positive mental health, substance misuse prevention, and suicide prevention. The Contractor will continue to work with the Department to ensure the campaign complements and links to other behavioral health public awareness campaigns and resources including NH 988, NH Rapid Response, 211 NH, and The Doorways, where applicable.

The Contractor will continue to develop and deliver a comprehensive multimodal public awareness campaign to raise awareness among New Hampshire residents and visitors about:

- Connectedness, hope and help-seeking behavior;
- Behavioral health promotion; and

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
Page 3 of 3

- Clarity regarding centralized access points for help, including NH 988, NH Rapid Response Access Point (833-710-6477), 211 NH, The Doorways, and 911

As referenced in Exhibit A, Revisions to Standard Agreement Provisions, of the original agreement, the parties have the option to extend the agreement for up to two (2) additional years, contingent upon satisfactory delivery of services, available funding, agreement of the parties and Governor and Council approval. The Department is exercising its option to renew services for nine (9) months of the two (2) years available.

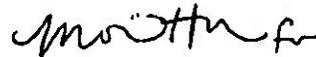
Should the Governor and Council not authorize this request, New Hampshire residents will not be adequately informed about the centralized access point for help, which may lead to the continued use of hospital care that might otherwise be prevented.

Area served: Statewide

Source of Federal Funds: Assistance Listing Number 93.958, FAIN 1B09SM085371; Assistance Listing Number 93.959, FAIN B08TI083955 and B08TI083509; and Assistance Listing Number 93.788, FAIN H79TI083326

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Weaver  
Interim Commissioner

**State of New Hampshire  
Department of Health and Human Services  
Amendment #1**

This Amendment to the Public Awareness Campaign for Behavioral Health Promotion and Access to Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Initium Health ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on September 7, 2022 (Item #32), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 17, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, and increase the price limitation to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37 General Provisions, Block 1.7, Completion Date, to read:  
June 30, 2024
2. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$1,259,999
3. Modify Exhibit C, Payment Terms, Section 1, to read:
  1. This Agreement is funded by:
    - 1.1. 100% Federal funds:
      - 1.1.1. 32% Block Grants for Community Mental Health Services, as awarded on 5/17/2021 by the Substance Abuse Mental Health Services Administration (SAMHSA), Block Grants for Community Mental Health Services, Assistance Listing Number (ALN) 93.958, Federal Award Identification Number (FAIN) 1B09SM085371.
      - 1.1.2. 29% Substance Abuse Prevention & Treatment Block Grant, as awarded on 5/17/2021 by SAMHSA, Substance Abuse Prevention & Treatment Block Grant, ALN 93.959, FAINs B08TI083955 and B08TI083509.
      - 1.1.3. 39% State Opioid Response, as awarded on 9/23/22 by SAMHSA, ALN 93.788, FAIN H79TI083326.
4. Modify Exhibit C, Payment Terms, Section 3, to read:
  3. Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this Agreement, and shall be in accordance with the approved line items, as specified in Exhibit C-1, Budget – Amendment #1 and Exhibit C-2, Budget – Amendment #1.
5. Modify Exhibit C-1, by replacing it in its entirety with Exhibit C-1 Budget, Amendment #1, which is attached hereto and incorporated by reference herein.

6. Modify Exhibit C-2, by replacing it in its entirety with Exhibit C-2 Budget, Amendment #1, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon Governor and Council approval.

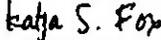
IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

3/15/2023

Date

DocuSigned by:



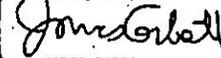
Name: Katja S. Fox

Title: director

3/15/2023

Date

Initium Health



Name: James Corbett

Title: principal

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

3/15/2023

Date

DocuSigned by:  
*Robyn Guarino*  
Name: Robyn Guarino  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date

Name:  
Title:

New Hampshire Department of Health and Human Services Complete one budget form for each budget period. Contractor Name: <i>Initium Health</i> Budget Request for: <i>Public Awareness Campaign for Behavioral Health Promotion and Access to Services</i> Budget Period <i>SFY 2023 (9/7/22 - 6/30/23)</i> Indirect Cost Rate (if applicable) <i>0.00%</i>	
Line Item	Program Cost - Funded by DHHS
1. Salary & Wages	\$239,441
2. Fringe Benefits	\$23,944
3. Consultants	\$0
4. Equipment <i>Indirect cost rate cannot be applied to equipment costs per 2 CFR 200.1 and Appendix IV to 2 CFR 200.</i>	\$0
5.(a) Supplies - Educational	\$10,000
5.(b) Supplies - Lab	\$0
5.(c) Supplies - Pharmacy	\$0
5.(d) Supplies - Medical	\$0
5.(e) Supplies Office	\$0
6. Travel	\$20,000
7. Software	\$0
8. (a) Other - Marketing/Communications	\$0
8. (b) Other - Education and Training	\$0
8. (c) Other - Other (specify below)	
<i>Creative Cast/Crew for Advertising TV</i>	\$115,000
<i>Music/Sound/Edit/Post Production</i>	\$30,000
<i>Image Asset Library</i>	\$50,000
<i>Media Buy</i>	\$450,000
<i>Special Projects</i>	\$15,000
<i>Event Marketing/Website</i>	\$30,000
<i>Focus Group</i>	\$15,000
9. Subrecipient Contracts	\$0
<b>Total Direct Costs</b>	<b>\$998,385</b>
<b>Total Indirect Costs</b>	<b>\$0</b>
<b>TOTAL</b>	<b>\$998,385</b>

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Contractor Initials

3/15/2023

Date

BT-1.0

Exhibit C-2 Budget, Amendment #1

RFP-2023-DBH-02-PUBLI-01-A01

New Hampshire Department of Health and Human Services Complete one budget form for each budget period. Contractor Name: <u>Inilium Health</u> Budget Request for: <u>Public Awareness Campaign for Behavioral Health Promotion and Access to Services</u> Budget Period <u>SFY 2024 (7/1/23 - 6/30/24)</u> Indirect Cost Rate (if applicable) <u>0.00%</u>	
Line Item	Program Cost - Funded by DHHS
1. Salary & Wages	\$130,104
2. Fringe Benefits	\$13,010
3. Consultants	\$0
4. Equipment <i>Indirect cost rate cannot be applied to equipment costs per 2 CFR 200.1 and Appendix IV to 2 CFR 200.</i>	\$0
5.(a) Supplies - Educational	\$0
5.(b) Supplies - Lab	\$0
5.(c) Supplies - Pharmacy	\$0
5.(d) Supplies - Medical	\$0
5.(e) Supplies Office	\$0
6. Travel	\$0
7. Software	\$0
8. (a) Other - Marketing/Communications	\$0
8. (b) Other - Education and Training	\$0
8. (c) Other - Other (specify below)	
<i>Creative Cast/Crew for Advertising TV</i>	\$0
<i>Music/Sound/Edi/Post Production</i>	\$10,000
<i>Image Asset Library</i>	\$5,000
<i>Media Buy</i>	\$86,000
<i>Special Projects</i>	\$7,500
<i>Event Marketing/Website</i>	\$10,000
<i>Focus Group</i>	\$0
9. Subrecipient Contracts	\$0
<b>Total Direct Costs</b>	<b>\$261,614</b>
<b>Total Indirect Costs</b>	<b>\$0</b>
<b>TOTAL</b>	<b>\$261,614</b>

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Contractor Initials

3/15/2023

Date

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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION FOR BEHAVIORAL HEALTH

Lori A. Shibley  
Commissioner

Katja S. Fox  
Director

129 PLEASANT STREET, CONCORD, NH 03301  
603-271-9544 1-800-852-3345 Ext. 9544  
Fax: 603-271-4332 TDD Access: 1-800-735-2964 www.dhhs.nh.gov

August 15, 2022

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division for Behavioral Health, to enter into a contract with Initium Health (VC# 418833), Wewatta, CO, in the amount of \$759,999 for the development and implementation of a statewide, consumer-focused, multi-media public awareness campaign to promote general behavioral health and positive help-seeking behavior, and to facilitate access to a coordinated, high quality array of localized services and supports, through centralized access points, which include NH 988, NH Rapid Response, 211 NH, The Doorways and 911, with the option to renew for up to two (2) additional years, effective upon Governor and Council approval through September 30, 2023. 100% Federal Funds.

Funds are available in the following accounts for State Fiscal Year 2023, and are anticipated to be available in State Fiscal Year 2024, upon the availability and continued appropriation of funds in the future operating budget, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

05-95-92-920510-19810000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT, MHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG & ALCOHOL SERVICES, SABG ADDITIONAL

State Fiscal Year	Class / Account	Class Title	Job Number	Total Amount
2023	102-500731	Contracts for Progr Svc	92055502	\$210,000
2023	102-500731	Contracts for Progr Svc	92059502	\$137,247
2024	102-500731	Contracts for Progr Svc	92059502	\$12,753
			<b>Subtotal</b>	<b>\$360,000</b>

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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**05-95-92-922010-41200000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS  
DEPT, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF MENTAL HEALTH SERVICES,  
MENTAL HEALTH BLOCK GRANT**

State Fiscal Year	Class / Account	Class Title	Job Number	Total Amount
2023	102-500731	Contracts for Progr Svc	92254120	\$385,830
2024	102-500731	Contracts for Progr Svc	92254120	\$14,169
			<i>Subtotal</i>	<b>\$399,999</b>
			<b>Total</b>	<b>\$759,999</b>

**EXPLANATION**

The purpose of this request is to develop and implement a statewide, consumer-focused, multi-media public awareness campaign to promote general behavioral health and positive help-seeking behavior, and to facilitate access to a coordinated, high quality array of localized services and supports, through centralized access points. This primary prevention campaign will focus on providing the general public with health education information including upstream messaging on positive mental health, substance misuse prevention, and suicide prevention. The Contractor will work with the Department to ensure the campaign complements and links to other behavioral health public awareness campaigns and resources including NH 988, NH Rapid Response, 211 NH, and The Doorways, where applicable.

Since publication of the 10-Year Mental Health Plan (referenced as 10-Year Plan hereafter), New Hampshire has dedicated efforts to establish a behavioral health system of care that meets the needs of all New Hampshire citizens, including development of new programs and initiatives such as the Rapid Response and the Doorway systems, and the implementation of NH 988. Furthermore, the 10-Year Plan's Community Education goal is designed to ensure that as programs and initiatives develop, residents are informed and know how to access those services. The Community Education goal also includes launching a multi-media statewide campaign to promote wellness, social connection, and how to access services; recognize the signs of mental distress and suicide, and understand intervention strategies. The public awareness campaign also aligns with the goals established as part of the 988 implementation efforts to promote the use of 988 and increase early engagement to prevent the need for hospital level of care.

The Contractor will develop and deliver a comprehensive multimodal public awareness campaign to raise awareness among New Hampshire residents and visitors about:

- Connectedness, hope and help-seeking behavior
- Behavioral health promotion
- Clarity regarding centralized access points for help, including NH 988, NH Rapid Response Access Point (833-710-6477), 211 NH, The Doorways, and 911

The Department selected the Contractor through a competitive bid process using a Request for Proposals (RFP) that was posted on the Department's website from April 4, 2022 through April 29, 2022. The Department received two (2) responses that were reviewed and scored by a team of qualified individuals. The Scoring Sheet is attached.

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
Page 3 of 3

As referenced in Exhibit A, Revisions to Standard Agreement Provisions, Subsection 1.1., of the attached agreement, the parties have the option to extend the agreement for up to two (2) additional years, contingent upon satisfactory delivery of services, available funding, agreement of the parties, and Governor and Council approval.

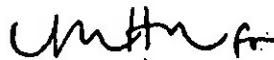
Should the Governor and Council not authorize this request, New Hampshire residents will not be adequately informed about the centralized access point for help, which may lead to the continued use of hospital care that might otherwise be prevented.

Area served: Statewide

Source of Federal Funds: Assistance Listing Number #93.958, FAIN #1B09SM085371; and Assistance Listing Number #93.959, FAIN # B08TI083955.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shibnette  
Commissioner

**New Hampshire Department of Health and Human Services  
Division of Finance and Procurement  
Bureau of Contracts and Procurement  
Scoring Sheet**

Project ID # RFP-2023-OBH-02-PUBLI

Project Title Public Awareness Campaign for Behavioral Health Promotion and Access to Services

	Maximum Points Available	Initial Health	WeUsThem
<b>Technical</b>			
Identified Populations (O1)	25	17	13
Awareness Campaign Plan (O2)	30	25	15
Experience (O3)	35	25	24
Ability (O4)	30	26	23
Advertising (O5)	10	7	4
Work Plan (O6)	25	22	15
Evaluation (O7)	20	18	12
<b>Subtotal - Technical</b>	<b>175</b>	<b>138</b>	<b>106</b>
<b>Cost</b>			
Budget (Appendix D)	70	40	8
Program Staff List (Appendix E)	30	19	10
<b>Subtotal - Cost</b>	<b>100</b>	<b>59</b>	<b>18</b>
<b>TOTAL POINTS</b>	<b>275</b>	<b>197</b>	<b>124</b>

Reviewer Name

1 Jennifer O'Higgins

2 Brittany Marshall

3 Jaime Powers

4 Kathy Remillard

5 Kyra Leonard

6 Rebecca Ross

Title

Senior Policy Analyst  
Administrator of Community  
Mental Health Services

Director, BDAS

Public Information Office

Finance Director

Director, CBH



**2. SERVICES TO BE PERFORMED:** The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT B which is incorporated herein by reference ("Services").

**3. EFFECTIVE DATE/COMPLETION OF SERVICES.**

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.17, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.13 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

**4. CONDITIONAL NATURE OF AGREEMENT.**

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds affected by any state or federal legislative or executive action that reduces, eliminates or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope for Services provided in EXHIBIT B, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to reduce or terminate the Services under this Agreement immediately upon giving the Contractor notice of such reduction or termination. The State shall not be required to transfer funds from any other account or source to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

**5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.**

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT C which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete

compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

**6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.**

6.1 In connection with the performance of the Services, the Contractor shall comply with all applicable statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal employment opportunity laws. In addition, if this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all federal executive orders, rules, regulations and statutes, and with any rules, regulations and guidelines as the State or the United States issue to implement these regulations. The Contractor shall also comply with all applicable intellectual property laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3 The Contractor agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

**7. PERSONNEL.**

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

#### 8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or

8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely cured, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 give the Contractor a written notice specifying the Event of Default and set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 give the Contractor a written notice specifying the Event of Default, treat the Agreement as breached, terminate the Agreement and pursue any of its remedies at law or in equity, or both.

8.3. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

#### 9. TERMINATION.

9.1 Notwithstanding paragraph 8, the State may, at its sole discretion, terminate the Agreement for any reason, in whole or in part, by thirty (30) days written notice to the Contractor that the State is exercising its option to terminate the Agreement.

9.2 In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall, at the State's discretion, deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT B. In addition, at the State's discretion, the Contractor shall, within 15 days of notice of early termination, develop and

submit to the State a Transition Plan for services under the Agreement.

#### 10. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

10.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

10.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

10.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

#### 12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

12.1 The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice, which shall be provided to the State at least fifteen (15) days prior to the assignment, and a written consent of the State. For purposes of this paragraph, a Change of Control shall constitute assignment. "Change of Control" means (a) merger, consolidation, or a transaction or series of related transactions in which a third party, together with its affiliates, becomes the direct or indirect owner of fifty percent (50%) or more of the voting shares or similar equity interests, or combined voting power of the Contractor, or (b) the sale of all or substantially all of the assets of the Contractor.

12.2 None of the Services shall be subcontracted by the Contractor without prior written notice and consent of the State. The State is entitled to copies of all subcontracts and assignment agreements and shall not be bound by any provisions contained in a subcontract or an assignment agreement to which it is not a party.

13. INDEMNIFICATION. Unless otherwise exempted by law, the Contractor shall indemnify and hold harmless the State, its officers and employees, from and against any and all claims, liabilities and costs for any personal injury or property damages, patent or copyright infringement, or other claims asserted against the State, its officers or employees, which arise out of (or which may be claimed to arise out of) the acts or omission of the

Contractor, or subcontractors, including but not limited to the negligence, reckless or intentional conduct. The State shall not be liable for any costs incurred by the Contractor arising under this paragraph 13. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

#### 14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and continuously maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 commercial general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000 per occurrence and \$2,000,000 aggregate or excess; and

14.1.2 special cause of loss coverage form covering all property subject to subparagraph 10.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than ten (10) days prior to the expiration date of each insurance policy. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference.

#### 15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. The Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. **NOTICE.** Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by ~~certified mail, postage prepaid~~, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

17. **AMENDMENT.** This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no such approval is required under the circumstances pursuant to State law, rule or policy.

18. **CHOICE OF LAW AND FORUM.** This Agreement shall be governed, interpreted and construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party. Any actions arising out of this Agreement shall be brought and maintained in New Hampshire Superior Court which shall have exclusive jurisdiction thereof.

19. **CONFLICTING TERMS.** In the event of a conflict between the terms of this P-37 form (as modified in EXHIBIT A) and/or attachments and amendment thereof, the terms of the P-37 (as modified in EXHIBIT A) shall control.

20. **THIRD PARTIES.** The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. **HEADINGS.** The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. **SPECIAL PROVISIONS.** Additional or modifying provisions set forth in the attached EXHIBIT A are incorporated herein by reference.

23. **SEVERABILITY.** In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. **ENTIRE AGREEMENT.** This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings with respect to the subject matter hereof.

**New Hampshire Department of Health and Human Services  
Public Awareness Campaign for Behavioral Health Promotion and Access to  
Services**

**EXHIBIT A**

---

**Revisions to Standard Agreement Provisions**

**1. Revisions to Form P-37, General Provisions**

**1.1. Paragraph 3, Effective Date/Completion of Services, is amended by adding subparagraph 3.3 as follows:**

**3.3. The parties may extend the Agreement for up two (2) additional years from the Completion Date, contingent upon satisfactory delivery of services, available funding, agreement of the parties, and approval of the Governor and Executive Council.**

**1.2. Paragraph 12, Assignment/Delegation/Subcontracts, is amended by adding subparagraph 12.3 as follows:**

**12.3. Subcontractors are subject to the same contractual conditions as the Contractor and the Contractor is responsible to ensure subcontractor compliance with those conditions. The Contractor shall have written agreements with all subcontractors, specifying the work to be performed, and if applicable, a Business Associate Agreement in accordance with the Health Insurance Portability and Accountability Act. Written agreements shall specify how corrective action shall be managed. The Contractor shall manage the subcontractor's performance on an ongoing basis and take corrective action as necessary. The Contractor shall annually provide the State with a list of all subcontractors provided for under this Agreement and notify the State of any inadequate subcontractor performance.**

**New Hampshire Department of Health and Human Services  
Public Awareness Campaign for Behavioral Health Promotion and Access to  
Services**

**EXHIBIT B**

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**Scope of Services**

**1. Statement of Work**

- 1.1. The Contractor shall develop and implement a statewide, consumer-focused, multi-media public awareness campaign to promote general behavioral health and positive help-seeking behavior, and to facilitate access to a coordinated, high-quality array of localized services and supports, through centralized access points, which include NH 988, NH Rapid Response, 211 NH, The Doorways, and 911.
- 1.2. For the purposes of this Agreement, all references to days shall mean business days, excluding state and federal holidays.
- 1.3. For the purposes of this Agreement, all references to business hours shall mean Monday through Friday from 8 am to 4 pm.
- 1.4. The Contractor shall collaborate with the Department to develop and deliver a comprehensive multimodal public awareness campaign to raise awareness among New Hampshire residents and visitors about:
  - 1.4.1. Connectedness, hope and help-seeking behavior;
  - 1.4.2. Behavioral health promotion; and
  - 1.4.3. Clarity regarding centralized access points for help, including NH 988, NH Rapid Response Access Point (833-710-6477), 211 NH, The Doorways, and 911.
- 1.5. As part of this campaign, the Contractor shall deliver messaging that integrates the voice and images of individuals with lived experiences and is accessible in a variety of formats and locations. The Contractor shall:
  - 1.5.1. Design a broad portfolio of marketing assets for Department approval;
  - 1.5.2. Conduct and/ or subcontract with a local market research company to conduct A/B testing of the messaging for resonance;
  - 1.5.3. Distribute select creative assets across appropriate platforms, which may include:
    - 1.5.3.1. Social: (e.g. Instagram, Facebook, Snapchat, TikTok, Twitter, including static and animated posts).
    - 1.5.3.2. Digital: Over-the-Top (OTT) Streaming Services (e.g. Hulu, Youtube, Pandora Radio, etc.).
    - 1.5.3.3. Broadcast: (e.g. Local Television, Local Radio, Billboards.)
    - 1.5.3.4. Organic: (e.g. Community Organizations, Flyers and Posters, Educational Sessions);

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- 1.5.4. Geofence target and attribute a weighted portion of digital and social media buys to targeted communities based on market research; and
  - 1.5.5. Use Neilson data as a benchmark to buy spots across broadcast media programming with a high rate of visibility amongst specific demographics.
  - 1.6. The Contractor shall direct messaging statewide to reach all age groups, with a focus on information targeted to specific populations that are at risk and/or underserved.
  - 1.7. The Contractor shall ensure the public awareness campaign content includes, but is not limited to:
    - 1.7.1. Messages promoting hope, resilience, recovery, and connectedness.
    - 1.7.2. General behavioral health promotion and help-seeking messaging.
    - 1.7.3. Primary prevention messaging across substance use, mental health and suicide prevention.
    - 1.7.4. Services available through various access numbers.
    - 1.7.5. How to access services in NH via phone, chat and text.
    - 1.7.6. What to expect when accessing services in NH via phone, chat and text.
    - 1.7.7. The benefits of accessing the appropriate services via phone, chat and text.
  - 1.8. The Contractor shall ensure messaging aligns with:
    - 1.8.1. The National Action Alliance for Suicide Prevention's Framework for Successful Messaging;
    - 1.8.2. The National 988 Messaging Toolkit;
    - 1.8.3. The National Suicide Hotline Improvement Act of 2018;
    - 1.8.4. Best practices and research in public health promotion and prevention;
    - 1.8.5. Culturally relevant messaging based on market research in New Hampshire; and
    - 1.8.6. The National Consortium on Stigma and Empowerment.
  - 1.9. The Contractor shall work with the Department to:
    - 1.9.1. Determine health issues and focus of the public awareness campaign;
    - 1.9.2. Determine the primary target audience(s) to reach;

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Public Awareness Campaign for Behavioral Health Promotion and Access to  
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**EXHIBIT B**

- 1.9.3. Identify barriers the target audience is facing; and
- 1.9.4. Identify the desired healthy behaviors that will help the audience.
- 1.10. The Contractor shall develop a public awareness campaign, for Department approval, that includes, but is not limited to the following steps:
  - 1.10.1. Providing available resources for self-help and those seeking help for friends and family;
  - 1.10.2. Partnering with current campaigns to support public engagement of national key mental health dates; and
  - 1.10.3. Drafting messages and creating the campaign statement with tailored, clear, and consistent messaging for the target audience.
    - 1.10.3.1. The Contractor may build vision boards with an array of powerful images and messaging.
- 1.11. The Contractor shall develop messaging, slogans, and marketing imagery to support the public awareness campaign. The Contractor shall ensure the campaign:
  - 1.11.1. Includes a variety of media platforms based on market research of New Hampshire and evidence of how people in the state receive their information, including specialty populations;
  - 1.11.2. Introduces emotions, images, and symbols that stimulate the desired outcome.
- 1.12. The Contractor shall collaborate with the Department to develop content for public awareness materials, which includes, but is not limited to:
  - 1.12.1. Messaging, slogans and marketing imagery.
  - 1.12.2. Pre-production, production and postproduction efforts that follow standard procedures and staffing.
- 1.13. The Contractor shall develop and implement the public awareness campaign including, but not limited to the following steps:
  - 1.13.1. Creating a brand book to serve as a guideline in the creation of all campaign materials, including, but not limited to:
    - 1.13.1.1. An identity for the campaign.
    - 1.13.1.2. Messaging.
    - 1.13.1.3. Font usage.
    - 1.13.1.4. Colors.
    - 1.13.1.5. Imagery.

**New Hampshire Department of Health and Human Services  
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**EXHIBIT B**

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- 1.13.2. Being responsible for all development, printing and promotional procurement.
  - 1.13.3. Agreeing that all creative assets will be licensed as property of the Department.
  - 1.13.4. Executing advertising buys, digital ads, social media, potential streaming ads, and print materials.
  - 1.13.5. Designing marketing products, approved by the Department, to be used as promotional giveaways.
  - 1.13.6. Engaging with partners that specialize in promotional materials, approved by the Department, to create educational supplies and materials in order to further the reach and impact of the campaign.
  - 1.14. In the development and implementation of the public awareness campaign, the Contractor may:
    - 1.14.1. Create a distinct photo strategy to guide the requirements for creating image assets for both print and video.
    - 1.14.2. Generate awareness by building an online presence and community for testimonial storytelling for individuals, family and friends.
    - 1.14.3. Subcontract with freelance talent that is proven for high creative execution in the each desired medium.
  - 1.15. The Contractor shall collaborate with providers and community leaders, as identified and approved by the Department, to extend the reach of messaging efforts.
  - 1.16. The Contractor shall engage with Department staff, individuals with lived experience, and various stakeholder committees such as the NH 988 Planning Coalition to refine and test materials.
  - 1.17. The Contractor shall manage, buy, and optimize media for the public awareness campaign.
  - 1.18. The Contractor shall purchase, set up, and traffic media across channels, which may include:
    - 1.18.1. Negotiating with media outlets in New Hampshire to ensure competitive advertising and promotional pricing, and to leverage free or matched airings, including, but not limited to:
      - 1.18.1.1. Gathering and analyzing digital, social and broadcast ad placements rates from appropriate media outlets.
      - 1.18.1.2. Ensuring that the budget for messaging is appropriately allocated to primary target audiences as specified by the Department.

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**New Hampshire Department of Health and Human Services  
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**EXHIBIT B**

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- 1.18.1.3. Cross-referencing rates against historical impressions to choose the appropriate programming for video spots.
  - 1.18.1.4. Building a broadcast placement schedule that efficiently uses budget to reach the most amount of people across targeted demographics.
  - 1.18.1.5. Requesting ratings from each local broadcast outlet used to monitor reach and impressions periodically throughout the campaign.
  - 1.18.2. Competitively procuring contracts with subcontractors, ensuring all subcontracts are submitted to the Department for review and approval.
  - 1.18.3. Confirming placements and availability.
  - 1.18.4. Placing insertion orders with media partners.
  - 1.18.5. Delivering media buy details and media authorization forms to the Department for review and approval.
  - 1.18.6. Finalizing comprehensive specification documents by media channel and tactic.
  - 1.18.7. Setting up all campaigns in a third-party ad server for display.
  - 1.18.8. Utilizing the Department's existing social and digital media accounts page for the public awareness campaign.
  - 1.18.9. Directly uploading social and digital media content in self-service platforms for paid social and agency trade desk where applicable, and ongoing management of media in self-service platforms through the life of the campaign.
  - 1.18.10. Answering questions related to traffic on all digital ads and providing instructions for uploading traditional assets to vendors.
  - 1.18.11. Obtaining and providing proof of performance.
  - 1.19. The Contractor shall ensure music is licensed for a minimum of one (1) year from the original airdate for placement on paid broadcast, paid digital media and unpaid digital media on the Department's website(s) and social page(s).
  - 1.20. The Contractor shall ensure all campaign materials are reviewed and approved by the Department prior to distribution and use.
  - 1.21. The Contractor shall provide all materials, documents, imagery, website, and printed communications on an accessible disk or drive.
  - 1.22. The Contractor shall develop and submit a work plan for the development, implementation, and completion of the public awareness campaign to the

**New Hampshire Department of Health and Human Services  
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Department for review and approval within ten (10) business days of the Agreement effective date. The Contractor shall ensure the work plan includes at a minimum:

- 1.22.1. Campaign block scheduling to allow for nimble adjustments based on performance metrics. The Contractor shall ensure:
  - 1.22.1.1. Each block shall consist of a strategic collection of messaging across various distribution platforms based on each platform's historical data of seasonal usage and visibility.
  - 1.22.1.2. Timelines are organized by:
    - 1.22.1.2.1. Pre-Campaign creative assets;
    - 1.22.1.2.2. Pre-Campaign media buy;
    - 1.22.1.2.3. Campaign launch; and
    - 1.22.1.2.4. Mid-Campaign adjustments.
- 1.22.2. Content and messaging creation, A/B testing, edits, approvals and finalization.
- 1.22.3. Finalized master content calendar with specific distribution platforms for each piece of content.
- 1.22.4. Media buying and messaging placements.
- 1.22.5. Tools and resources, which may include:
  - 1.22.5.1. Internal Initium Health graphic design team.
  - 1.22.5.2. Freelance subcontractors for broadcast and/or radio.
  - 1.22.5.3. Nielson and ComScore ratings.
  - 1.22.5.4. Digital and social platform analytical reports.
  - 1.22.5.5. Trello, a content scheduling management platform.
  - 1.22.5.6. Canva, a graphic design platform.
  - 1.22.5.7. Google Website analytics.
  - 1.22.5.8. Qualitative and quantitative insights from including, but not limited to:
    - 1.22.5.8.1. The NH Department of Public Health.
    - 1.22.5.8.2. NH's Suicide Prevention Lifeline Center.
    - 1.22.5.8.3. NH Department of Safety (911).
    - 1.22.5.8.4. Granite United Way (211).

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- 1.22.5.8.5. NH's Rapid Response Access Point.
- 1.22.5.8.6. NH Governor's Commission on Alcohol and Other Drugs.
- 1.22.5.8.7. Initium Health Behavioral Health Consultants.
- 1.23. The Contractor shall obtain approval from the Department prior to implementing work plan changes.
- 1.24. The Contractor shall evaluate the public awareness campaign by conducting:
  - 1.24.1. Periodic analysis and reporting of campaign metrics; and
  - 1.24.2. Ongoing refinement of the campaign for underperforming assets.
- 1.25. The Contractor shall develop and submit a campaign evaluation plan to the Department for review and approval within ten (10) business days of the Agreement effective date. The Contractor shall ensure that the campaign evaluation plan includes the following monthly measures at a minimum, but is not limited to:
  - 1.25.1. Increased website traffic and unique visitors to NH988.com.
  - 1.25.2. User engagement statistics with distributed digital and broadcast content including, but not limited to:
    - 1.25.2.1. Digital impressions measured using platform analytics.
    - 1.25.2.2. Broadcast impressions measured using Neilson and ComScore ratings.
    - 1.25.2.3. Outdoor advertising impressions measured via traffic counts and visitor counts to specific outdoor media landing page(s).
    - 1.25.2.4. Digital engagement and shares measured using platform analytics.
    - 1.25.2.5. Digital comments measured using platform management tools.
- 1.26. The Contractor shall obtain approval from the Department prior to implementing evaluation plan changes.
- 1.27. The Contractor shall actively and regularly collaborate with the Department to enhance contract management and improve results.
- 1.28. Reporting:
  - 1.28.1. The Contractor shall provide a work plan progress report to the Department on a quarterly and annual basis, and more frequently as requested by the Department, which includes, but is not limited to:

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- 1.28.1.1. Status of all items in Subsections 1.10. through 1.25.
- 1.28.1.2. Number and reach of paid and earned media efforts.
- 1.28.2. The Contractor shall submit a final status report to the Department prior to the contract completion date. The Contractor shall ensure the final status report:
  - 1.28.2.1. Is in a format satisfactory to the Department; and
  - 1.28.2.2. Contains a summary of all services provided, the number and reach of paid and earned media efforts, and any potential licensing terms as a result of a subcontract.
- 1.28.3. The Contractor may be required to provide other key data and metrics to the Department in a format specified by the Department.

**2. Exhibits Incorporated**

- 2.1. The Contractor shall use and disclose Protected Health Information in compliance with the Standards for Privacy of Individually Identifiable Health Information (Privacy Rule) (45 CFR Parts 160 and 164) under the Health Insurance Portability and Accountability Act (HIPAA) of 1996, and in accordance with the attached Exhibit I, Business Associate Agreement, which has been executed by the parties.
- 2.2. The Contractor shall manage all confidential data related to this Agreement in accordance with the terms of Exhibit K, DHHS Information Security Requirements.
- 2.3. The Contractor shall comply with all Exhibits D through K, which are attached hereto and incorporated by reference herein.

**3. Additional Terms**

**3.1. Impacts Resulting from Court Orders or Legislative Changes**

- 3.1.1. The Contractor agrees that, to the extent future state or federal legislation or court orders may have an impact on the Services described herein, the State has the right to modify Service priorities and expenditure requirements under this Agreement so as to achieve compliance therewith.

**3.2. Credits and Copyright Ownership**

- 3.2.1. All documents, notices, press releases, research reports and other materials prepared during or resulting from the performance of the services of the Agreement shall include the following statement, "The preparation of this (report, document etc.) was financed under an Contract with the State of New Hampshire, Department of Health and Human Services, with funds provided in part by the State of New

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Hampshire and/or such other funding sources as were available or required, e.g., the United States Department of Health and Human Services."

- 3.2.2. All materials produced or purchased under the Agreement shall have prior approval from the Department before printing, production, distribution or use.
- 3.2.3. The Department shall retain copyright ownership for any and all original materials produced, including, but not limited to:
  - 3.2.3.1. Brochures.
  - 3.2.3.2. Custom logos/graphics.
  - 3.2.3.3. Resource directories.
  - 3.2.3.4. Protocols or guidelines.
  - 3.2.3.5. Posters.
  - 3.2.3.6. Reports.
- 3.2.4. The Contractor shall not reproduce any materials produced under the Agreement without prior written approval from the Department.

**4. Records**

- 4.1. The Contractor shall keep records that include, but are not limited to:
  - 4.1.1. Books, records, documents and other electronic or physical data evidencing and reflecting all costs and other expenses incurred by the Contractor in the performance of the Contract, and all income received or collected by the Contractor.
  - 4.1.2. All records must be maintained in accordance with accounting procedures and practices, which sufficiently and properly reflect all such costs and expenses, and which are acceptable to the Department, and to include, without limitation, all ledgers, books, records, and original evidence of costs such as purchase requisitions and orders, vouchers, requisitions for materials, inventories, valuations of in-kind contributions, labor time cards, payrolls, and other records requested or required by the Department.
- 4.2. During the term of this Agreement and the period for retention hereunder, the Department, the United States Department of Health and Human Services, and any of their designated representatives shall have access to all reports and records maintained pursuant to the Agreement for purposes of audit, examination, excerpts and transcripts. Upon the purchase by the Department of the maximum number of units provided for in the Agreement and upon payment of the price limitation hereunder, the Agreement and all the obligations

**New Hampshire Department of Health and Human Services  
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**EXHIBIT B**

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of the parties hereunder (except such obligations as, by the terms of the Agreement are to be performed after the end of the term of this Agreement and/or survive the termination of the Agreement) shall terminate, provided however, that if, upon review of the Final Expenditure Report the Department shall disallow any expenses claimed by the Contractor as costs hereunder the Department shall retain the right, at its discretion, to deduct the amount of such expenses as are disallowed or to recover such sums from the Contractor.

**New Hampshire Department of Health and Human Services  
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**EXHIBIT C**

**Payment Terms**

1. This Agreement is funded by:
  - 1.1. 100% Federal funds:
    - 1.1.1. 53%, Block Grants for Community Mental Health Services, as awarded on 5/17/2021 by the Substance Abuse Mental Health Services Administration, Block Grants for Community Mental Health Services, CFDA 93.958, FAIN 1B09SM085371.
    - 1.1.2. 47%, Substance Abuse Prevention & Treatment Block Grant, as awarded on 5/17/2021, by the Substance Abuse Mental Health Services Administration, Substance Abuse Prevention & Treatment Block Grant, CFDA 93.959, FAIN B08TI083955 and B08TI083509.
2. For the purposes of this Agreement the Department has identified:
  - 2.1. The Contractor as a Contractor, in accordance with 2 CFR 200.331.
  - 2.2. The Agreement as NON-R&D, in accordance with 2 CFR §200.332.
3. Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this Agreement, and shall be in accordance with the approved line items, as specified in Exhibits C-1, Budget through C-2, Budget.
4. The Contractor shall submit an invoice with supporting documentation to the Department no later than the fifteenth (15th) working day of the month following the month in which the services were provided. The Contractor shall ensure each invoice:
  - 4.1. Includes the Contractor's Vendor Number issued upon registering with New Hampshire Department of Administrative Services.
  - 4.2. Is submitted in a form that is provided by or otherwise acceptable to the Department.
  - 4.3. Identifies and requests payment for allowable costs incurred in the previous month.
  - 4.4. Includes supporting documentation of allowable costs with each invoice that may include, but are not limited to, time sheets, payroll records, receipts for purchases, and proof of expenditures, as applicable.
  - 4.5. Is completed, dated and returned to the Department with the supporting documentation for allowable expenses to initiate payment.
  - 4.6. Is assigned an electronic signature, includes supporting documentation, and is emailed to [dhhs.dbhinvoicesmhs@dhhs.nh.gov](mailto:dhhs.dbhinvoicesmhs@dhhs.nh.gov) or mailed to:

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Public Awareness Campaign for Behavioral Health Promotion and Access  
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**EXHIBIT C**

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Financial Manager  
Department of Health and Human Services  
129 Pleasant Street  
Concord, NH 03301

5. The Department shall make payments to the Contractor within thirty (30) days of receipt of each invoice and supporting documentation for authorized expenses, subsequent to approval of the submitted invoice.
6. The final invoice and supporting documentation for authorized expenses shall be due to the Department no later than forty (40) days after the contract completion date specified in Form P-37, General Provisions Block 1.7 Completion Date.
7. Notwithstanding Paragraph 17 of the General Provisions Form P-37, changes limited to adjusting amounts within the price limitation and adjusting encumbrances between State Fiscal Years and budget class lines through the Budget Office may be made by written agreement of both parties, without obtaining approval of the Governor and Executive Council, if needed and justified.
8. Audits
  - 8.1. The Contractor must email an annual audit to [dhhs.act@dhhs.nh.gov](mailto:dhhs.act@dhhs.nh.gov) if any of the following conditions exist:
    - 8.1.1. Condition A - The Contractor expended \$750,000 or more in federal funds received as a subrecipient pursuant to 2 CFR Part 200, during the most recently completed fiscal year.
    - 8.1.2. Condition B - The Contractor is subject to audit pursuant to the requirements of NH RSA 7:28, III-b, pertaining to charitable organizations receiving support of \$1,000,000 or more.
    - 8.1.3. Condition C - The Contractor is a public company and required by Security and Exchange Commission (SEC) regulations to submit an annual financial audit.
  - 8.2. If Condition A exists, the Contractor shall submit an annual Single Audit performed by an independent Certified Public Accountant (CPA) to [dhhs.act@dhhs.nh.gov](mailto:dhhs.act@dhhs.nh.gov) within 120 days after the close of the Contractor's fiscal year, conducted in accordance with the requirements of 2 CFR Part 200, Subpart F of the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal awards:
    - 8.2.1. The Contractor shall submit a copy of any Single Audit findings and any associated corrective action plans. The Contractor shall submit quarterly progress reports on the status of implementation of the corrective action plan.

**New Hampshire Department of Health and Human Services  
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**EXHIBIT C**

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- 8.3. If Condition B or Condition C exists, the Contractor shall submit an annual financial audit performed by an independent CPA within 120 days after the close of the Contractor's fiscal year.
- 8.4. In addition to, and not in any way in limitation of obligations of the Contract, it is understood and agreed by the Contractor that the Contractor shall be held liable for any state or federal audit exceptions and shall return to the Department all payments made under the Contract to which exception has been taken, or which have been disallowed because of such an exception.

BT-1.0

Exhibit C-1

RFP-2023-DBH-02-PUBLI-01

New Hampshire Department of Health and Human Services	
Complete one budget form for each budget period.	
Contractor Name: <u>Initium Health</u>	
Budget Request for: <u>Public Awareness Campaign for Behavioral Health Promotion and Access to Services</u>	
Budget Period: <u>SFY 2023 (Contract Effective Date - 6/30/23)</u>	
Indirect Cost Rate (if applicable): <u>0.00%</u>	
Line Item	Program Cost - Funded by DHHS
1. Salary & Wages	\$134,615
2. Fringe Benefits	\$13,462
3. Consultants	\$0
4. Equipment <i>Indirect cost rate cannot be applied to equipment costs per 2 CFR 200.1 and Appendix IV to 2 CFR 200.</i>	\$0
5.(a) Supplies - Educational	\$10,000
5.(b) Supplies - Lab	\$0
5.(c) Supplies - Pharmacy	\$0
5.(d) Supplies - Medical	\$0
5.(e) Supplies Office	\$0
6. Travel	\$25,000
7. Software	\$0
8. (a) Other - Marketing/Communications	\$0
8. (b) Other - Education and Training	\$0
8. (c) Other - Other (specify below)	
<i>Creative Cost/Crow for Advertising TV</i>	\$100,000
<i>Music/Sound/Edit/Post Production</i>	\$30,000
<i>Image Asset Library</i>	\$50,000
<i>Media Buy</i>	\$300,000
<i>Special Projects</i>	\$15,000
<i>Event Marketing/Website</i>	\$40,000
<i>Focus Group</i>	\$15,000
9. Subrecipient Contracts	\$0
<b>Total Direct Costs</b>	<b>\$733,077</b>
<b>Total Indirect Costs</b>	<b>\$0</b>
<b>TOTAL</b>	<b>\$733,077</b>

Contractor Initials

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BT-1.0

Exhibit C-2

RFP-2023-08H-02-PUBL-01

New Hampshire Department of Health and Human Services	
Complete one budget form for each budget period.	
Contractor Name: <i>Initium Health</i>	
Budget Request for: <i>Public Awareness Campaign for Behavioral Health Promotion and Access to Services</i>	
Budget Period: <i>SFY 2024 (7/1/23 - 9/30/23)</i>	
Indirect Cost Rate (if applicable): <i>0.00%</i>	
Line Item	Program Cost - Funded by DHHS
1. Salary & Wages	\$24,230
2. Fringe Benefits	\$2,692
3. Consultants	\$0
4. Equipment <i>Indirect cost rate cannot be applied to equipment costs per 2 CFR 200.1 and Appendix IV to 2 CFR 200.</i>	\$0
5.(a) Supplies - Educational	\$0
5.(b) Supplies - Lab	\$0
5.(c) Supplies - Pharmacy	\$0
5.(d) Supplies - Medical	\$0
5.(e) Supplies Office	\$0
6. Travel	\$0
7. Software	\$0
8. (a) Other - Marketing/Communications	\$0
8. (b) Other - Education and Training	\$0
8. (c) Other - Other (specify below)	
<i>Other (please specify)</i>	\$0
9. Subrecipient Contracts	\$0
<b>Total Direct Costs</b>	<b>\$26,922</b>
<b>Total Indirect Costs</b>	<b>\$0</b>
<b>TOTAL</b>	<b>\$26,922</b>

Contractor Initials *HC*

Date 8/12/2022

New Hampshire Department of Health and Human Services  
Exhibit D



**CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS**

The Vendor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

**ALTERNATIVE I - FOR GRANTEES OTHER THAN INDIVIDUALS**

- US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS
- US DEPARTMENT OF EDUCATION - CONTRACTORS
- US DEPARTMENT OF AGRICULTURE - CONTRACTORS

This certification is required by the regulations implementing Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.). The January 31, 1989 regulations were amended and published as Part II of the May 25, 1990 Federal Register (pages 21681-21691), and require certification by grantees (and by inference, sub-grantees and sub-contractors), prior to award, that they will maintain a drug-free workplace. Section 3017.630(c) of the regulation provides that a grantee (and by inference, sub-grantees and sub-contractors) that is a State may elect to make one certification to the Department in each federal fiscal year in lieu of certificates for each grant during the federal fiscal year covered by the certification. The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment. Contractors using this form should send it to:

Commissioner  
NH Department of Health and Human Services  
129 Pleasant Street,  
Concord, NH 03301-6505

1. The grantee certifies that it will or will continue to provide a drug-free workplace by:
  - 1.1. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
  - 1.2. Establishing an ongoing drug-free awareness program to inform employees about
    - 1.2.1. The dangers of drug abuse in the workplace;
    - 1.2.2. The grantee's policy of maintaining a drug-free workplace;
    - 1.2.3. Any available drug counseling, rehabilitation, and employee assistance programs; and
    - 1.2.4. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
  - 1.3. Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);
  - 1.4. Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will
    - 1.4.1. Abide by the terms of the statement; and
    - 1.4.2. Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
  - 1.5. Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph 1.4.2 from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer on whose grant activity the convicted employee was working, unless the Federal agency

New Hampshire Department of Health and Human Services  
Exhibit D



has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;

- 1.6. Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph 1.4.2, with respect to any employee who is so convicted
  - 1.6.1. Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
  - 1.6.2. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
- 1.7. Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs 1.1, 1.2, 1.3, 1.4, 1.5, and 1.6.

2. The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant.

Place of Performance (street address, city, county, state, zip code) (list each location)

Check  if there are workplaces on file that are not identified here.

Vendor Name: Initium Health

8/12/2022

Date

Name: James Corbett

Title: Principal



New Hampshire Department of Health and Human Services  
Exhibit E

**CERTIFICATION REGARDING LOBBYING**

The Vendor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Section 319 of Public Law 101-121, Government wide Guidance for New Restrictions on Lobbying, and 31 U.S.C. 1352, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS  
US DEPARTMENT OF EDUCATION - CONTRACTORS  
US DEPARTMENT OF AGRICULTURE - CONTRACTORS

- Programs (indicate applicable program covered):
- \*Temporary Assistance to Needy Families under Title IV-A
  - \*Child Support Enforcement Program under Title IV-D
  - \*Social Services Block Grant Program under Title XX
  - \*Medicaid Program under Title XIX
  - \*Community Services Block Grant under Title VI
  - \*Child Care Development Block Grant under Title IV

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor).
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor), the undersigned shall complete and submit Standard Form LLL, (Disclosure Form to Report Lobbying, in accordance with its instructions, attached and identified as Standard Exhibit E-1.)
3. The undersigned shall require that the language of this certification be included in the award document for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Vendor Name: Initium Health

8/12/2022

Date

Name: James Corbett

Title: Principal





**New Hampshire Department of Health and Human Services  
Exhibit F**

Information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

- 10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal government, DHHS may terminate this transaction for cause or default.

**PRIMARY COVERED TRANSACTIONS**

- 11. The prospective primary participant certifies to the best of its knowledge and belief, that it and its principals:
  - 11.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
  - 11.2. have not within a three-year period preceding this proposal (contract) been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or a contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - 11.3. are not presently indicted for otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (11)(b) of this certification; and
  - 11.4. have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- 12. Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal (contract).

**LOWER TIER COVERED TRANSACTIONS**

- 13. By signing and submitting this lower tier proposal (contract), the prospective lower tier participant, as defined in 45 CFR Part 76, certifies to the best of its knowledge and belief that it and its principals:
  - 13.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
  - 13.2. where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal (contract).
- 14. The prospective lower tier participant further agrees by submitting this proposal (contract) that it will include this clause entitled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion - Lower Tier Covered Transactions," without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions:

Contractor Name: Initium Health

8/12/2022

Date

Name: James Corbett

Title: Principal

Contractor Initials

HC

Date 8/12/2022

New Hampshire Department of Health and Human Services  
Exhibit G



**CERTIFICATION OF COMPLIANCE WITH REQUIREMENTS PERTAINING TO  
FEDERAL NONDISCRIMINATION, EQUAL TREATMENT OF FAITH-BASED ORGANIZATIONS AND  
WHISTLEBLOWER PROTECTIONS**

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

Contractor will comply, and will require any subgrantees or subcontractors to comply, with any applicable federal nondiscrimination requirements, which may include:

- the Omnibus Crime Control and Safe Streets Act of 1968 (42 U.S.C. Section 3789d) which prohibits recipients of federal funding under this statute from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act requires certain recipients to produce an Equal Employment Opportunity Plan;
- the Juvenile Justice Delinquency Prevention Act of 2002 (42 U.S.C. Section 5672(b)) which adopts by reference, the civil rights obligations of the Safe Streets Act. Recipients of federal funding under this statute are prohibited from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act includes Equal Employment Opportunity Plan requirements;
- the Civil Rights Act of 1964 (42 U.S.C. Section 2000d, which prohibits recipients of federal financial assistance from discriminating on the basis of race, color, or national origin in any program or activity);
- the Rehabilitation Act of 1973 (29 U.S.C. Section 794), which prohibits recipients of Federal financial assistance from discriminating on the basis of disability, in regard to employment and the delivery of services or benefits, in any program or activity;
- the Americans with Disabilities Act of 1990 (42 U.S.C. Sections 12131-34), which prohibits discrimination and ensures equal opportunity for persons with disabilities in employment, State and local government services, public accommodations, commercial facilities, and transportation;
- the Education Amendments of 1972 (20 U.S.C. Sections 1681, 1683, 1685-86), which prohibits discrimination on the basis of sex in federally assisted education programs;
- the Age Discrimination Act of 1975 (42 U.S.C. Sections 6106-07), which prohibits discrimination on the basis of age in programs or activities receiving Federal financial assistance. It does not include employment discrimination;
- 28 C.F.R. pt. 31 (U.S. Department of Justice Regulations – OJJDP Grant Programs); 28 C.F.R. pt. 42 (U.S. Department of Justice Regulations – Nondiscrimination; Equal Employment Opportunity; Policies and Procedures); Executive Order No. 13279 (equal protection of the laws for faith-based and community organizations); Executive Order No. 13559, which provide fundamental principles and policy-making criteria for partnerships with faith-based and neighborhood organizations;
- 28 C.F.R. pt. 38 (U.S. Department of Justice Regulations – Equal Treatment for Faith-Based Organizations); and Whistleblower protections 41 U.S.C. §4712 and The National Defense Authorization Act (NDAA) for Fiscal Year 2013 (Pub. L. 112-239, enacted January 2, 2013) the Pilot Program for Enhancement of Contract Employee Whistleblower Protections, which protects employees against reprisal for certain whistle blowing activities in connection with federal grants and contracts.

The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment.

Exhibit G

Contractor Initials

NC

Certification of Compliance with requirements pertaining to Federal Nondiscrimination, Equal Treatment of Faith-Based Organizations and Whistleblower Protections

New Hampshire Department of Health and Human Services  
Exhibit G



In the event a Federal or State court or Federal or State administrative agency makes a finding of discrimination after a due process hearing on the grounds of race, color, religion, national origin, or sex against a recipient of funds, the recipient will forward a copy of the finding to the Office for Civil Rights, to the applicable contracting agency or division within the Department of Health and Human Services, and to the Department of Health and Human Services Office of the Ombudsman.

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

- 1. By signing and submitting this proposal (contract) the Contractor agrees to comply with the provisions indicated above.

Contractor Name: Initium Health

8/12/2022

Date

Name: James Corbett

Title: Principal

Exhibit G

Contractor Initials HC

Certification of Compliance with requirements pertaining to Federal Nondiscrimination, Equal Treatment of Faith-Based Organizations and Whistleblower protections

New Hampshire Department of Health and Human Services  
Exhibit H



**CERTIFICATION REGARDING ENVIRONMENTAL TOBACCO SMOKE**

Public Law 103-227, Part C - Environmental Tobacco Smoke, also known as the Pro-Children Act of 1994 (Act), requires that smoking not be permitted in any portion of any indoor facility owned or leased or contracted for by an entity and used routinely or regularly for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs either directly or through State or local governments, by Federal grant, contract, loan, or loan guarantee. The law does not apply to children's services provided in private residences, facilities funded solely by Medicare or Medicaid funds, and portions of facilities used for inpatient drug or alcohol treatment. Failure to comply with the provisions of the law may result in the imposition of a civil monetary penalty of up to \$1000 per day and/or the imposition of an administrative compliance order on the responsible entity.

The Contractor identified in Section 1.3 of the General Provisions agrees, by signature of the Contractor's representative as identified in Section 1.11 and 1.12 of the General Provisions, to execute the following certification:

1. By signing and submitting this contract, the Contractor agrees to make reasonable efforts to comply with all applicable provisions of Public Law 103-227, Part C, known as the Pro-Children Act of 1994.

Contractor Name: Initium Health

8/12/2022

Date

Name: James Corbett

Title: Principal



New Hampshire Department of Health and Human Services



Exhibit I

- l. "Required by Law" shall have the same meaning as the term "required by law" in 45 CFR Section 164.103.
- m. "Secretary" shall mean the Secretary of the Department of Health and Human Services or his/her designee.
- n. "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 CFR Part 164, Subpart C, and amendments thereto.
- o. "Unsecured Protected Health Information" means protected health information that is not secured by a technology standard that renders protected health information unusable, unreadable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.
- p. Other Definitions - All terms not otherwise defined herein shall have the meaning established under 45 C.F.R. Parts 160, 162 and 164, as amended from time to time, and the HITECH Act.

(2) Business Associate Use and Disclosure of Protected Health Information.

- a. Business Associate shall not use, disclose, maintain or transmit Protected Health Information (PHI) except as reasonably necessary to provide the services outlined under Exhibit A of the Agreement. Further, Business Associate, including but not limited to all its directors, officers, employees and agents, shall not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
- b. Business Associate may use or disclose PHI:
  - I. For the proper management and administration of the Business Associate;
  - II. As required by law, pursuant to the terms set forth in paragraph d. below; or
  - III. For data aggregation purposes for the health care operations of Covered Entity.
- c. To the extent Business Associate is permitted under the Agreement to disclose PHI to a third party, Business Associate must obtain, prior to making any such disclosure, (i) reasonable assurances from the third party that such PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party; and (ii) an agreement from such third party to notify Business Associate, in accordance with the HIPAA Privacy, Security, and Breach Notification Rules of any breaches of the confidentiality of the PHI, to the extent it has obtained knowledge of such breach.
- d. The Business Associate shall not, unless such disclosure is reasonably necessary to provide services under Exhibit A of the Agreement, disclose any PHI in response to a request for disclosure on the basis that it is required by law, without first notifying Covered Entity so that Covered Entity has an opportunity to object to the disclosure and to seek appropriate relief. If Covered Entity objects to such disclosure, the Business

New Hampshire Department of Health and Human Services



Exhibit I

Associate shall refrain from disclosing the PHI until Covered Entity has exhausted all remedies.

- e. If the Covered Entity notifies the Business Associate that Covered Entity has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Business Associate shall be bound by such additional restrictions and shall not disclose PHI in violation of such additional restrictions and shall abide by any additional security safeguards.

(3) Obligations and Activities of Business Associate.

- a. The Business Associate shall notify the Covered Entity's Privacy Officer immediately after the Business Associate becomes aware of any use or disclosure of protected health information not provided for by the Agreement including breaches of unsecured protected health information and/or any security incident that may have an impact on the protected health information of the Covered Entity.
- b. The Business Associate shall immediately perform a risk assessment when it becomes aware of any of the above situations. The risk assessment shall include, but not be limited to:
  - o The nature and extent of the protected health information involved, including the types of identifiers and the likelihood of re-identification;
  - o The unauthorized person used the protected health information or to whom the disclosure was made;
  - o Whether the protected health information was actually acquired or viewed
  - o The extent to which the risk to the protected health information has been mitigated.

The Business Associate shall complete the risk assessment within 48 hours of the breach and immediately report the findings of the risk assessment in writing to the Covered Entity.

- c. The Business Associate shall comply with all sections of the Privacy, Security, and Breach Notification Rule.
- d. Business Associate shall make available all of its internal policies and procedures, books and records relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of Covered Entity to the Secretary for purposes of determining Covered Entity's compliance with HIPAA and the Privacy and Security Rule.
- e. Business Associate shall require all of its business associates that receive, use or have access to PHI under the Agreement, to agree in writing to adhere to the same restrictions and conditions on the use and disclosure of PHI contained herein, including the duty to return or destroy the PHI as provided under Section 3 (l). The Covered Entity shall be considered a direct third party beneficiary of the Contractor's business associate agreements with Contractor's intended business associates, who will be receiving PHI

New Hampshire Department of Health and Human Services



Exhibit I

pursuant to this Agreement, with rights of enforcement and indemnification from such business associates who shall be governed by standard Paragraph #13 of the standard contract provisions (P-37) of this Agreement for the purpose of use and disclosure of protected health information.

- f. Within five (5) business days of receipt of a written request from Covered Entity, Business Associate shall make available during normal business hours at its offices all records, books, agreements, policies and procedures relating to the use and disclosure of PHI to the Covered Entity, for purposes of enabling Covered Entity to determine Business Associate's compliance with the terms of the Agreement.
- g. Within ten (10) business days of receiving a written request from Covered Entity, Business Associate shall provide access to PHI in a Designated Record Set to the Covered Entity, or as directed by Covered Entity, to an individual in order to meet the requirements under 45 CFR Section 164.524.
- h. Within ten (10) business days of receiving a written request from Covered Entity for an amendment of PHI or a record about an individual contained in a Designated Record Set, the Business Associate shall make such PHI available to Covered Entity for amendment and incorporate any such amendment to enable Covered Entity to fulfill its obligations under 45 CFR Section 164.526.
- i. Business Associate shall document such disclosures of PHI and information related to such disclosures as would be required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR Section 164.528.
- j. Within ten (10) business days of receiving a written request from Covered Entity for a request for an accounting of disclosures of PHI, Business Associate shall make available to Covered Entity such information as Covered Entity may require to fulfill its obligations to provide an accounting of disclosures with respect to PHI in accordance with 45 CFR Section 164.528.
- k. In the event any individual requests access to, amendment of, or accounting of PHI directly from the Business Associate, the Business Associate shall within two (2) business days forward such request to Covered Entity. Covered Entity shall have the responsibility of responding to forwarded requests. However, if forwarding the individual's request to Covered Entity would cause Covered Entity or the Business Associate to violate HIPAA and the Privacy and Security Rule, the Business Associate shall instead respond to the individual's request as required by such law and notify Covered Entity of such response as soon as practicable.
- l. Within ten (10) business days of termination of the Agreement, for any reason, the Business Associate shall return or destroy, as specified by Covered Entity, all PHI received from, or created or received by the Business Associate in connection with the Agreement, and shall not retain any copies or back-up tapes of such PHI. If return or destruction is not feasible, or the disposition of the PHI has been otherwise agreed to in the Agreement, Business Associate shall continue to extend the protections of the Agreement, to such PHI and limit further uses and disclosures of such PHI to those purposes that make the return or destruction infeasible, for so long as Business

3/2014

Contractor Initials                     

Date 8/12/2022

New Hampshire Department of Health and Human Services



Exhibit I

Associate maintains such PHI. If Covered Entity, in its sole discretion, requires that the Business Associate destroy any or all PHI, the Business Associate shall certify to Covered Entity that the PHI has been destroyed.

(4) Obligations of Covered Entity

- a. Covered Entity shall notify Business Associate of any changes or limitation(s) in its Notice of Privacy Practices provided to individuals in accordance with 45 CFR Section 164.520, to the extent that such change or limitation may affect Business Associate's use or disclosure of PHI.
- b. Covered Entity shall promptly notify Business Associate of any changes in, or revocation of permission provided to Covered Entity by individuals whose PHI may be used or disclosed by Business Associate under this Agreement, pursuant to 45 CFR Section 164.506 or 45 CFR Section 164.508.
- c. Covered entity shall promptly notify Business Associate of any restrictions on the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 CFR 164.522, to the extent that such restriction may affect Business Associate's use or disclosure of PHI.

(5) Termination for Cause

In addition to Paragraph 10 of the standard terms and conditions (P-37) of this Agreement the Covered Entity may immediately terminate the Agreement upon Covered Entity's knowledge of a breach by Business Associate of the Business Associate Agreement set forth herein as Exhibit I. The Covered Entity may either immediately terminate the Agreement or provide an opportunity for Business Associate to cure the alleged breach within a timeframe specified by Covered Entity. If Covered Entity determines that neither termination nor cure is feasible, Covered Entity shall report the violation to the Secretary.

(6) Miscellaneous

- a. Definitions and Regulatory References. All terms used, but not otherwise defined herein, shall have the same meaning as those terms in the Privacy and Security Rule, amended from time to time. A reference in the Agreement, as amended to include this Exhibit I, to a Section in the Privacy and Security Rule means the Section as in effect or as amended.
- b. Amendment. Covered Entity and Business Associate agree to take such action as is necessary to amend the Agreement, from time to time as is necessary for Covered Entity to comply with the changes in the requirements of HIPAA, the Privacy and Security Rule, and applicable federal and state law.
- c. Data Ownership. The Business Associate acknowledges that it has no ownership rights with respect to the PHI provided by or created on behalf of Covered Entity.
- d. Interpretation. The parties agree that any ambiguity in the Agreement shall be resolved to permit Covered Entity to comply with HIPAA, the Privacy and Security Rule. *JK*



New Hampshire Department of Health and Human Services

Exhibit I

- e. Segregation. If any term or condition of this Exhibit I or the application thereof to any person(s) or circumstance is held invalid, such invalidity shall not affect other terms or conditions which can be given effect without the invalid term or condition; to this end the terms and conditions of this Exhibit I are declared severable.
- f. Survival. Provisions in this Exhibit I regarding the use and disclosure of PHI, return or destruction of PHI, extensions of the protections of the Agreement in section (3) I, the defense and indemnification provisions of section (3) e and Paragraph 13 of the standard terms and conditions (P-37), shall survive the termination of the Agreement.

IN WITNESS WHEREOF, the parties hereto have duly executed this Exhibit I.

Department of Health and Human Services  
 The State  
*Katja S. Fox*  
 Signature of Authorized Representative  
 Katja S. Fox  
 Name of Authorized Representative  
 Director  
 Title of Authorized Representative  
 8/15/2022  
 Date

Initium Health  
 Name of the Contractor  
*James Corbett*  
 Signature of Authorized Representative  
 James Corbett  
 Name of Authorized Representative  
 Principal  
 Title of Authorized Representative  
 8/12/2022  
 Date

*JC*



New Hampshire Department of Health and Human Services  
Exhibit J

**CERTIFICATION REGARDING THE FEDERAL FUNDING ACCOUNTABILITY AND TRANSPARENCY ACT (FFATA) COMPLIANCE**

The Federal Funding Accountability and Transparency Act (FFATA) requires prime awardees of individual Federal grants equal to or greater than \$25,000 and awarded on or after October 1, 2010, to report on data related to executive compensation and associated first-tier sub-grants of \$25,000 or more. If the initial award is below \$25,000 but subsequent grant modifications result in a total award equal to or over \$25,000, the award is subject to the FFATA reporting requirements, as of the date of the award.

In accordance with 2 CFR Part 170 (Reporting Subaward and Executive Compensation Information), the Department of Health and Human Services (DHHS) must report the following information for any subaward or contract award subject to the FFATA reporting requirements:

1. Name of entity
2. Amount of award.
3. Funding agency
4. NAICS code for contracts / CFDA program number for grants
5. Program source
6. Award title descriptive of the purpose of the funding action
7. Location of the entity
8. Principle place of performance
9. Unique Identifier of the entity (UEI #)
10. Total compensation and names of the top five executives if:
  - 10.1. More than 80% of annual gross revenues are from the Federal government, and those revenues are greater than \$25M annually and
  - 10.2. Compensation information is not already available through reporting to the SEC.

Prime grant recipients must submit FFATA required data by the end of the month, plus 30 days, in which the award or award amendment is made.

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of The Federal Funding Accountability and Transparency Act, Public Law 109-282 and Public Law 110-252, and 2 CFR Part 170 (Reporting Subaward and Executive Compensation Information), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

The below named Contractor agrees to provide needed information as outlined above to the NH Department of Health and Human Services and to comply with all applicable provisions of the Federal Financial Accountability and Transparency Act.

Contractor Name: Initium Health

8/12/2022

Date

Name: James Corbett

Title: Principal



New Hampshire Department of Health and Human Services  
Exhibit J

FORM A

As the Contractor identified in Section 1.3 of the General Provisions, I certify that the responses to the below listed questions are true and accurate.

1. The UEI (SAM.gov) number for your entity is: SHX2MMUBJUB1

2. In your business or organization's preceding completed fiscal year, did your business or organization receive (1) 80 percent or more of your annual gross revenue in U.S. federal contracts, subcontracts, loans, grants, sub-grants, and/or cooperative agreements; and (2) \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?

NO  YES

If the answer to #2 above is NO, stop here

If the answer to #2 above is YES, please answer the following:

3. Does the public have access to information about the compensation of the executives in your business or organization through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?

NO  YES

If the answer to #3 above is YES, stop here

If the answer to #3 above is NO, please answer the following:

4. The names and compensation of the five most highly compensated officers in your business or organization are as follows:

Name: _____	Amount: _____

New Hampshire Department of Health and Human Services

Exhibit K

DHHS Information Security Requirements



A. Definitions

The following terms may be reflected and have the described meaning in this document:

1. "Breach" means the loss of control, compromise, unauthorized disclosure, unauthorized acquisition, unauthorized access, or any similar term referring to situations where persons other than authorized users and for an other than authorized purpose have access or potential access to personally identifiable information, whether physical or electronic. With regard to Protected Health Information, "Breach" shall have the same meaning as the term "Breach" in section 164.402 of Title 45, Code of Federal Regulations.
2. "Computer Security Incident" shall have the same meaning "Computer Security Incident" in section two (2) of NIST Publication 800-61, Computer Security Incident Handling Guide, National Institute of Standards and Technology, U.S. Department of Commerce.
3. "Confidential Information" or "Confidential Data" means all confidential information disclosed by one party to the other such as all medical, health, financial, public assistance benefits and personal information including without limitation, Substance Abuse Treatment Records, Case Records, Protected Health Information and Personally Identifiable Information.

Confidential Information also includes any and all information owned or managed by the State of NH - created, received from or on behalf of the Department of Health and Human Services (DHHS) or accessed in the course of performing contracted services - of which collection, disclosure, protection, and disposition is governed by state or federal law or regulation. This information includes, but is not limited to Protected Health Information (PHI), Personal Information (PI), Personal Financial Information (PFI), Federal Tax Information (FTI), Social Security Numbers (SSN), Payment Card Industry (PCI), and or other sensitive and confidential information.

4. "End User" means any person or entity (e.g., contractor, contractor's employee, business associate, subcontractor, other downstream user, etc.) that receives DHHS data or derivative data in accordance with the terms of this Contract.
5. "HIPAA" means the Health Insurance Portability and Accountability Act of 1996 and the regulations promulgated thereunder.
6. "Incident" means an act that potentially violates an explicit or implied security policy, which includes attempts (either failed or successful) to gain unauthorized access to a system or its data, unwanted disruption or denial of service, the unauthorized use of a system for the processing or storage of data; and changes to system hardware, firmware, or software characteristics without the owner's knowledge, instruction, or consent. Incidents include the loss of data through theft or device misplacement, loss or misplacement of hardcopy documents, and misrouting of physical or electronic

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mail, all of which may have the potential to put the data at risk of unauthorized access, use, disclosure, modification or destruction.

7. "Open Wireless Network" means any network or segment of a network that is not designated by the State of New Hampshire's Department of Information Technology or delegate as a protected network (designed, tested, and approved, by means of the State, to transmit) will be considered an open network and not adequately secure for the transmission of unencrypted PI, PFI, PHI or confidential DHHS data.
8. "Personal Information" (or "PI") means information which can be used to distinguish or trace an individual's identity, such as their name, social security number, personal information as defined in New Hampshire RSA 359-C:19, biometric records, etc., alone, or when combined with other personal or identifying information which is linked or linkable to a specific individual, such as date and place of birth, mother's maiden name, etc.
9. "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 C.F.R. Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
10. "Protected Health Information" (or "PHI") has the same meaning as provided in the definition of "Protected Health Information" in the HIPAA Privacy Rule at 45 C.F.R. § 160.103.
11. "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 C.F.R. Part 164, Subpart C, and amendments thereto.
12. "Unsecured Protected Health Information" means Protected Health Information that is not secured by a technology standard that renders Protected Health Information unusable, unreadable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.

**I. RESPONSIBILITIES OF DHHS AND THE CONTRACTOR**

**A. Business Use and Disclosure of Confidential Information.**

1. The Contractor must not use, disclose, maintain or transmit Confidential Information except as reasonably necessary as outlined under this Contract. Further, Contractor, including but not limited to all its directors, officers, employees and agents, must not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
2. The Contractor must not disclose any Confidential Information in response to a

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request for disclosure on the basis that it is required by law, in response to a subpoena, etc., without first notifying DHHS so that DHHS has an opportunity to consent or object to the disclosure.

3. If DHHS notifies the Contractor that DHHS has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Contractor must be bound by such additional restrictions and must not disclose PHI in violation of such additional restrictions and must abide by any additional security safeguards.
4. The Contractor agrees that DHHS Data or derivative thereof disclosed to an End User must only be used pursuant to the terms of this Contract.
5. The Contractor agrees DHHS Data obtained under this Contract may not be used for any other purposes that are not indicated in this Contract.
6. The Contractor agrees to grant access to the data to the authorized representatives of DHHS for the purpose of inspecting to confirm compliance with the terms of this Contract.

II. METHODS OF SECURE TRANSMISSION OF DATA

1. Application Encryption. If End User is transmitting DHHS data containing Confidential Data between applications, the Contractor attests the applications have been evaluated by an expert knowledgeable in cyber security and that said application's encryption capabilities ensure secure transmission via the internet.
2. Computer Disks and Portable Storage Devices. End User may not use computer disks or portable storage devices, such as a thumb drive, as a method of transmitting DHHS data.
3. Encrypted Email. End User may only employ email to transmit Confidential Data if email is encrypted and being sent to and being received by email addresses of persons authorized to receive such information.
4. Encrypted Web Site. If End User is employing the Web to transmit Confidential Data, the secure socket layers (SSL) must be used and the web site must be secure. SSL encrypts data transmitted via a Web site.
5. File Hosting Services, also known as File Sharing Sites. End User may not use file hosting services, such as Dropbox or Google Cloud Storage, to transmit Confidential Data.
6. Ground Mail Service. End User may only transmit Confidential Data via *certified* ground mail within the continental U.S. and when sent to a named individual.
7. Laptops and PDA. If End User is employing portable devices to transmit Confidential Data said devices must be encrypted and password-protected.
8. Open Wireless Networks. End User may not transmit Confidential Data via an open



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whole, must have aggressive intrusion-detection and firewall protection.

6. The Contractor agrees to and ensures its complete cooperation with the State's Chief Information Officer in the detection of any security vulnerability of the hosting infrastructure.

B. Disposition

1. If the Contractor will maintain any Confidential Information on its systems (or its sub-contractor systems), the Contractor will maintain a documented process for securely disposing of such data upon request or contract termination; and will obtain written certification for any State of New Hampshire data destroyed by the Contractor or any subcontractors as a part of ongoing, emergency, and or disaster recovery operations. When no longer in use, electronic media containing State of New Hampshire data shall be rendered unrecoverable via a secure wipe program in accordance with industry-accepted standards for secure deletion and media sanitization, or otherwise physically destroying the media (for example, degaussing) as described in NIST Special Publication 800-88, Rev 1, Guidelines for Media Sanitization, National Institute of Standards and Technology, U. S. Department of Commerce. The Contractor will document and certify in writing at time of the data destruction, and will provide written certification to the Department upon request. The written certification will include all details necessary to demonstrate data has been properly destroyed and validated. Where applicable, regulatory and professional standards for retention requirements will be jointly evaluated by the State and Contractor prior to destruction.
2. Unless otherwise specified, within thirty (30) days of the termination of this Contract, Contractor agrees to destroy all hard copies of Confidential Data using a secure method such as shredding.
3. Unless otherwise specified, within thirty (30) days of the termination of this Contract, Contractor agrees to completely destroy all electronic Confidential Data by means of data erasure, also known as secure data wiping.

IV. PROCEDURES FOR SECURITY

- A. Contractor agrees to safeguard the DHHS Data received under this Contract, and any derivative data or files, as follows:

1. The Contractor will maintain proper security controls to protect Department confidential information collected, processed, managed, and/or stored in the delivery of contracted services.
2. The Contractor will maintain policies and procedures to protect Department confidential information throughout the information lifecycle, where applicable, (from creation, transformation, use, storage and secure destruction) regardless of the media used to store the data (i.e., tape, disk, paper, etc.).

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3. The Contractor will maintain appropriate authentication and access controls to contractor systems that collect, transmit, or store Department confidential information where applicable.
4. The Contractor will ensure proper security monitoring capabilities are in place to detect potential security events that can impact State of NH systems and/or Department confidential information for contractor provided systems.
5. The Contractor will provide regular security awareness and education for its End Users in support of protecting Department confidential information.
6. If the Contractor will be sub-contracting any core functions of the engagement supporting the services for State of New Hampshire, the Contractor will maintain a program of an internal process, or processes that defines specific security expectations, and monitoring compliance to security requirements that at a minimum match those for the Contractor, including breach notification requirements.
7. The Contractor will work with the Department to sign and comply with all applicable State of New Hampshire and Department system access and authorization policies and procedures, systems access forms, and computer use agreements as part of obtaining and maintaining access to any Department system(s). Agreements will be completed and signed by the Contractor and any applicable sub-contractors prior to system access being authorized.
8. If the Department determines the Contractor is a Business Associate pursuant to 45 CFR 160.103, the Contractor will execute a HIPAA Business Associate Agreement (BAA) with the Department and is responsible for maintaining compliance with the agreement.
9. The Contractor will work with the Department at its request to complete a System Management Survey. The purpose of the survey is to enable the Department and Contractor to monitor for any changes in risks, threats, and vulnerabilities that may occur over the life of the Contractor engagement. The survey will be completed annually, or an alternate time frame at the Departments discretion with agreement by the Contractor, or the Department may request the survey be completed when the scope of the engagement between the Department and the Contractor changes.
10. The Contractor will not store, knowingly or unknowingly, any State of New Hampshire or Department data offshore or outside the boundaries of the United States unless prior express written consent is obtained from the Information Security Office leadership member within the Department.
11. Data Security Breach Liability. In the event of any security breach Contractor shall make efforts to investigate the causes of the breach, promptly take measures to prevent future breach and minimize any damage or loss resulting from the breach. The State shall recover from the Contractor all costs of response and recovery from



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- e. limit disclosure of the Confidential Information to the extent permitted by law.
- f. Confidential Information received under this Contract and individually identifiable data derived from DHHS Data, must be stored in an area that is physically and technologically secure from access by unauthorized persons during duty hours as well as non-duty hours (e.g., door locks, card keys, biometric identifiers, etc.).
- g. only authorized End Users may transmit the Confidential Data, including any derivative files containing personally identifiable information, and in all cases, such data must be encrypted at all times when in transit, at rest, or when stored on portable media as required in section IV above.
- h. in all other instances Confidential Data must be maintained, used and disclosed using appropriate safeguards, as determined by a risk-based assessment of the circumstances involved.
- i. understand that their user credentials (user name and password) must not be shared with anyone. End Users will keep their credential information secure. This applies to credentials used to access the site directly or indirectly through a third party application.

Contractor is responsible for oversight and compliance of their End Users. DHHS reserves the right to conduct onsite inspections to monitor compliance with this Contract, including the privacy and security requirements provided in herein, HIPAA, and other applicable laws and Federal regulations until such time the Confidential Data is disposed of in accordance with this Contract.

V. LOSS REPORTING

The Contractor must notify the State's Privacy Officer and Security Officer of any Security Incidents and Breaches immediately, at the email addresses provided in Section VI.

The Contractor must further handle and report Incidents and Breaches involving PHI in accordance with the agency's documented Incident Handling and Breach Notification procedures and in accordance with 42 C.F.R. §§ 431.300 - 306. In addition to, and notwithstanding, Contractor's compliance with all applicable obligations and procedures, Contractor's procedures must also address how the Contractor will:

1. Identify Incidents;
2. Determine if personally identifiable information is involved in Incidents;
3. Report suspected or confirmed Incidents as required in this Exhibit or P-37;
4. Identify and convene a core response group to determine the risk level of Incidents and determine risk-based responses to Incidents; and

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5. Determine whether Breach notification is required, and, if so, identify appropriate Breach notification methods, timing, source, and contents from among different options, and bear costs associated with the Breach notice as well as any mitigation measures.

Incidents and/or Breaches that implicate PI must be addressed and reported, as applicable, in accordance with NH RSA 359-C:20.

**VI. PERSONS TO CONTACT**

**A. DHHS Privacy Officer:**

DHHSPrivacyOfficer@dhhs.nh.gov

**B. DHHS Security Officer:**

DHHSInformationSecurityOffice@dhhs.nh.gov