



The State of New Hampshire Insurance Department

21 South Fruit Street, Suite 14
Concord, NH 03301

David J. Bettencourt
Commissioner

Keith E. Nyhan
Deputy Commissioner

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March 11, 2024

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

In accordance with RSA 94:6, the Insurance Department respectfully requests to place Jason Dexter at the seventh step for the position of Assistant Commissioner (9U071), unclassified salary grade GG, earning \$121,751.00 annually, effective upon Governor and Council approval. Funding is 100% agency income.

EXPLANATION

Mr. Dexter possesses a strong skillset, educational background, experience, and knowledge to be an excellent fit for the Assistant Commissioner at the Insurance Department. Mr. Dexter has over 20 years of experience working with in the insurance industry developing policy and leading high-performance teams including the last two years in the role of Director of Life and Health. In this new position, Mr. Dexter will have tremendous leadership, strategic and policy responsibilities. His vast insurance experience and background as an attorney are well suited for this role.

The Insurance Department is seeking approval from Governor and Council to compensate Mr. Dexter's unclassified position at the annual salary of \$121,751.00 with a starting date of March 27, 2024. The source of funds is 100% agency income.

Respectfully submitted,

David J. Bettencourt
Insurance Commissioner

PROFESSIONAL SUMMARY

Career insurance professional with strong leadership and project management skills. Demonstrated ability to develop subject matter expertise rapidly and apply skills to streamline and improve existing processes.

WORK EXPERIENCE

New Hampshire Insurance Department, Concord, NH

2019 to present

Director, Division of Life and Health (May 2022 to present)

- Direct staff of 12 in all activities related to market regulation, form and rate compliance, and healthcare analytics.
- Develop and implement strategic plans to streamline and enhance division activities.
- Represent the department at the legislature and addresses day-to-day policymaker inquiries.
- Project managed and moderated NHID annual hearing on health insurance rates.
- Direct project team responsible for drafting administrative rules related to life and health.
- Draft request for proposals and manages vendor contracts.

Administrator, Life and Health Forms Compliance Unit (January 2020 to April 2022)

- Supervised a team of five examiners responsible for reviewing policy forms for compliance with applicable laws.
- Implemented strategic plan that resulted in form review times decreasing from 32 to 22 days.
- Oversaw the annual process of certifying health insurance products for sale on the Marketplace.
- Served as primary drafter for team which developed and implemented administrative rules.

Life and Health Forms Compliance Examiner (July 2019 to December 2019)

NH Department of Administrative Services, Concord, NH

2009 to 2019

Deputy Director, Division of Risk and Benefits (2018 to 2019)

- Supervised professional staff responsible for implementing unit initiatives.
- Coordinated legislative activities, including monitoring pending legislation, drafting proposed statutory language, and representing agency at legislative hearings.
- Worked with the Department of Justice on legal matters pertaining to the unit.

Risk Manager (2014 to 2018)

- Managed statewide loss control, property and casualty insurance and workers' compensation programs.
- Supervised Bureau of Property, Casualty and Workers' Compensation staff.
- Conducted statewide workers' compensation training for agency human resource personnel.
- Prepared multiple contract solicitations resulting in reduced administrative fees.
- Drafted request for proposals and implemented new vendors for workers' compensation TPA services and insurance broker services.

Manager, Health Program Policy (2013 to 2014); Operations & Procedure Specialist (2009 to 2012)

- Managed compliance and regulatory responsibilities of self-funded health benefit plan.
- Identified and managed the implementation of regulatory requirements applicable to the health benefit program, including provisions of the Affordable Care Act.
- Developed manuals and guidance detailing health benefit plan legal requirements.
- Responded to inquiries related to the health benefit program in compliance with RSA 91-A.
- Managed department response to Legislative Budget Assistant audits.

PRIOR WORK EXPERIENCE

Sentry Insurance Company, Westford, MA <i>Claims Adjuster: Workers' Compensation</i>	2007 to 2008
Law Office of David A. Harper, Saratoga Springs, NY <i>Associate Attorney</i>	2005 to 2007
Flink Smith LLC, Latham, NY <i>Law Clerk</i>	2004 to 2005
State of New York Office of the Attorney General, Albany, NY <i>Legal Aide: Consumer Frauds Bureau; Summer Intern: Claims Litigation Bureau</i>	2003 to 2004
Allstate Insurance Company, Bothell, WA <i>Claims Manager: Auto (2000 to 2002); Claims Adjuster: Auto (1998 to 2000)</i>	1998 to 2002

EDUCATION AND BAR ADMISSION

- Albany Law School, Juris Doctorate (2005)
- New Hampshire Bar (2008)
 - Massachusetts Bar (2006)
- University of Wyoming, Bachelor of Science (1996)