



Over \$2 Billion and Counting for our Schools

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MLC

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EXECUTIVE DIRECTOR Charles R. McIntyre

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

August 21, 2023

**REQUESTED ACTION**

Pursuant to Adm 611.08(g), the New Hampshire Lottery Commission (Lottery) respectfully requests authorization to increase the size of its fleet by two vehicles. This will be effective upon Governor and Council approval.

**EXPLANATION**

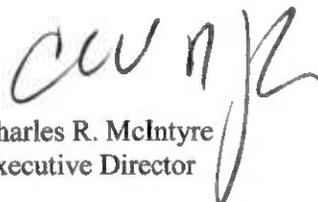
The New Hampshire Lottery Commission currently maintains a fleet of fifteen light trucks (transit vans) and four passenger vehicles (sedans). The light trucks are utilized by the Commission's lottery sales representatives who travel the state to provide service to approximately 1,400 retail locations. The larger vehicles accommodate tickets, terminal paper, and marketing materials that must be delivered to retailers. The sedans are primarily utilized by the Commission's gaming enforcement agents who are responsible to inspect games of chance, bingo, Lucky 7 and sports betting locations.

Over the past several years the number of products sold and regulated by the Lottery Commission and the revenues from those products have significantly increased. The Lottery Commission's profit generated on behalf of the education trust fund has increased from approximately \$100 million in FY20 to approximately \$187 million in the most recent fiscal year. To support this continued growth the legislature created two additional positions in the FY24 budget, an additional gaming enforcement agent and a lottery field supervisor. Both positions are field based and will require daily travel throughout the state. It is anticipated that the field supervisor will also need to carry ticket and marketing inventory similar to a lottery sales representative. Accordingly, we are seeking to expand the Commission's fleet by adding one additional light truck (to a total of 16) and one additional passenger vehicle (to a total of 5) to accommodate these positions.

The Department of Administrative Services Fleet Management has been consulted and has conditionally approved this request pending Governor and Council approval, as noted in the attached letter.

Funding for the two vehicles is available in Equipment/New Replacement (06-083-083-830013-20280000-030-500300). Source of funds is 100% Lottery.

Respectfully submitted,

  
Charles R. McIntyre  
Executive Director



Live Free or Die

New Hampshire Lottery Commission 14 Integra Drive Concord, New Hampshire 03301  
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# State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

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Concord, New Hampshire 03301  
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Charles M. Arlinghaus  
Commissioner

Catherine A. Keane  
Deputy Commissioner

Sheri L. Rockburn  
Assistant Commissioner

August 8, 2023

Attn: John Conforti  
Chief Compliance Officer  
NH Lottery Commission  
14 Integra Drive  
Concord, NH 03301

SUBJECT: Response to Fleet Increase Request 8/8/23

Mr. Conforti:

Please accept this as acknowledgement and receipt of your request to increase the NH Lottery Commission fleet size by two (2) motor vehicles (1 van and 1 sedan) prior to submission to the Governor and Executive Council for formal consideration.

This would bring the NH Lottery Commission fleet size to a total of 21 vehicles which is an adequate number for the amount of field service employees and facilities staff. Overall, the total NH Lottery Commission fleet size would now be at 21 vehicles.

It is the position of the DAS Division of Procurement and Support Services Fleet Management that the request is reasonably justified and compelling enough to merit consideration by the Governor and Executive Council in a near future meeting.

Thank you for your proactive request to involve us in your fleet review in support of statewide efforts to maintain fleet efficiency.

Respectfully submitted,

A handwritten signature in black ink that reads 'Andrew Bennett' followed by a small circular mark.

Andrew Bennett  
State Fleet Manager, DAS Division of Procurement and Support Services



DN: cn=Gary S Lunetta, o=Dept  
Administrative Services, ou=Div  
Procurement & Support Services,  
email=Gary.S.Lunetta@das.nh.gov,  
c=US  
Date: 2023.08.10 13:20:52 -04'00'

Gary S. Lunetta  
Director, DAS Division of Procurement & Support Services