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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION OF MEDICAID SERVICES

Lori A. Weaver  
Interim Commissioner  
  
Henry D. Lipman  
Director

129 PLEASANT STREET, CONCORD, NH 03301  
1-844-ASK-DHHS (1-844-275-3447)  
Fax: 603-271-8431 TDD Access: 1-800-735-2964 www.dhhs.nh.gov

June 19, 2023

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

*Retroactive*

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Medicaid Services, to pay the MEDICAID|MEDICARE|CHIP Services Dental Association (VC#225831-B001), Sandwich, MA in the amount of \$4,000 for annual membership dues effective upon Governor and Council approval for the period from July 1, 2023 through June 30, 2024. Funding source: 75% Federal Funds, 25% General Funds.

**05-95-47-470010-7937 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT, HHS: OFC MEDICAID SERVICES, DIVISION OF MEDICAID SERVICES, MEDICAID ADMINISTRATION**

State Fiscal Year	Class / Account	Job Number	Class Title	Total Amount
2024	026-500251	Organizational Dues	47000140	\$4,000

**EXPLANATION**

Approval of this request will enable the State to receive education, training and technical assistance for personnel responsible for Medicaid/Medicare/CHIP Dental Program policy and administration.

Listed below are answers to standard questions required for Governor and Executive Council organization dues and membership approval submissions.

1. How long has this organization been in existence and how long has this agency been a member of this organization?

The Association was founded in May of 2004, in Los Angeles, California, at a meeting for Medicaid representatives. The Department has been a member for 16 years.

2. Is there any other organization that provides the same or similar benefits which your agency belongs to?

No.

3. How many other states belong to this organization and is your agency the sole New

Hampshire state agency that is a member?

All fifty (50) states and the District of Columbia belong to Medicaid/Medicare/CHIP Services Dental Association. The Department is the only New Hampshire agency that is a member.

4. How is the dues structure established? (Standard fee for all states, based on population, based on other criteria, etc)

The Medicaid/Medicare/CHIP Services Dental Association dues are a standard fee based on State population.

5. What benefit does the state receive from participating in this membership?

- Legislative Updates including e-mail action alerts on critical Medicaid dental program issues, monthly policy calls, and resources on Medicaid and/or Dental-related legislation.
- Medicaid/Medicare/CHIP Services Dental Association Member Listserv access for exclusive Member communication.
- Leadership Opportunities - serve on committees and participate in conference calls with peers from your region to share best practices and tackle difficult issues.
- Representation of the Department's interests before Congress and federal agencies. The Medicaid/Medicare/CHIP Services Dental Association also advocates for a wide spectrum of issues impacting Medicaid and CHIP dental programs and beneficiaries.
- Access to Staff Experts including specialists in Medicaid, CHIP, Managed Care and Accountable Care contracting, policy design, fraud, waste and abuse, waivers, data, quality measurement and improvement and value-based purchasing.
- Technical Assistance for state or local health programs through Medicaid/Medicare/CHIP Services Dental Association's technical assistance initiatives and skills-building programs.
- Tools & Handbooks that assist with building, administering, and evaluating successful programs.
- Members have the opportunity to share innovative promising and value-based practices with the Medicaid/Medicare/CHIP Services Dental Association community. In turn, you can learn about effective programs from across the country.

6. Are training or educational/ research materials included in the membership? If so, is the cost included? Explain in detail.

Yes. A benefit of membership is receiving numerous educational and research materials, including live webinars with question and answer capabilities with leading oral health experts, on emerging trends and topics of interest.

7. Is the membership required in order to receive any federal grants or required in order to receive or participate in licensing or certification exams? Explain.

No.

8. Is there any travel included with this membership fee? Explain in detail any travel to include the number of employees involved, the number of trips, destination if known and

purposes of membership supported trips.

No.

9. Which state agency employees are directly involved with this organization? (Indicate if they are members, voting members, committee members, and/or officers of the organization.)

Sarah Finne, DMD, MPH, Dental Director, Division of Medicaid Services, Medicaid/Medicare/CHIP Services Dental Association Executive Board Member - Immediate Past-President

10. Explain in detail any negative impact to the State if the Agency did not belong to this organization.

Should the Governor and Executive Council not authorize this request, the Department may incur costs that exceed the cost of membership. Not continuing Medicaid/Medicare/CHIP Services Dental Association membership may result in agency gaps in education, training and technical assistance for personnel responsibility for Medicaid/CHIP Dental Program policy and administration.

Respectfully submitted,



 Lori A. Weaver  
Interim Commissioner



# INVOICE

DATE: June 1, 2023

## FY 2024 Membership Dues

July 1, 2023 - June 30, 2024

INVOICE No: 2024-NH\_1

Name State Agency	New Hampshire DHHS Division of Medicaid Services (Medicaid Dental Program)
Address	129 Pleasant Street
City, State, Zip	Concord, NH 03301
Primary Dental Program Director	Sarah Finne - Medicaid Dental Director
Email	<a href="mailto:sarah.a.finne@dhhs.nh.gov">sarah.a.finne@dhhs.nh.gov</a> <a href="mailto:laural.dillon@dhhs.nh.gov">laural.dillon@dhhs.nh.gov</a>
Services	MSDA Membership Dues Includes up to 8 Affiliate Members

Member Type	Member Tier 1	Total Dues	State	Federal Administrative Match
State Medicaid/CHIP Dental Program	<400,000 EPSDT Enrollment	\$4,000	\$2,000	\$2,000

Amount Due: \$4,000

Remit Payment to: MEDICAID | MEDICARE | CHIP Services Dental Association (MSDA)  
P.O. Box 1024  
Sandwich, Massachusetts 02563-1024

Note: To pay by credit card or online, contact Mary Foley directly at 508-322-0557

**From:** Finne, Sarah  
**To:** DHHS: DMS Invoices  
**Subject:** MSDA Invoice  
**Date:** Friday, June 16, 2023 11:21:39 AM  
**Attachments:** NH 2024 DUES INVOICE-COV LETTER.docx

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By checking this box, I certify I have reviewed and approved the attached invoice.

**Date:** 6/16/2023 **Electronic Signature:** Sarah A. Finne, DMD

*Sarah Finne*

Sarah A. Finne, DMD, MPH  
Medicaid Dental Director  
NH Department of Health and Human Services  
Division of Medicaid Services  
129 Pleasant Street  
Concord, NH 03301  
603-271-9217(W)

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Enclosed is the MSDA Dues INVOICE. Please note that membership tiers for MSDA State Agency Membership Dues are based on the most recent annual EPSDT Enrollment as reported on the CMS Form 416 Report.

Tier	EPSDT Population	Dues
1	< 400,000	\$4,000
2	400,000 to 799,000	\$5,000
3	800,000 – 1,500,000	\$6,200
4	>1,500,000	\$7,800

Membership will include up to eight (8) Affiliate Members employed by the State Agency that oversees the Medicaid and/or CHIP Programs. Affiliates may be representatives from the Medicaid/CHIP dental program(s), program integrity, data, managed care, and other agency employed personnel. [Medicaid and CHIP contract vendors are not considered agency employees.]

**Note:** This dues model was adapted from the one currently used by the National Association of Medicaid Directors (NAMD) that incorporates in the total amount due, federal administrative match support.

Attached to this letter is your State Invoice along with a Fact Sheet that details MSDA's organizational priorities; State Member Benefits; and Justification for Tiered Dues Structure. **Membership Dues are payable on or before September 30<sup>th</sup>.**

Questions regarding the attached Invoice may be directed to: Mary Foley at [mfoley@medicaiddental.org](mailto:mfoley@medicaiddental.org) or by calling 508-322-0557.

The MSDA Board of Directors and staff look forward to working with you in this next fiscal year to advance the quality and value of your programs and improve the oral health of all of your program beneficiaries.

Sincerely,  
*Mary E. Foley*  
Mary E. Foley  
Executive Director

## Annual Dues

### Organization Priorities

- Represent the non-partisan views of state Medicaid Dental Programs in the federal policy process;
- Serve as a central point for communication and linkages between the states, vendors, the federal government, providers, and other key stakeholders;
- Collect, validate, and publish *reliable* State Dental Program data and information annually;
- Provide information and technical assistance via networking and training to program personnel on pertinent and emerging Medicaid Dental Program issues;
- Support Dental Program administrators and staff in effectively administering value- and quality- based Medicaid programs;
- Leverage and promote expertise across states to improve state Medicaid program, policies, and operations.

### Membership Benefits

- Legislative Updates - e-mail action alerts on critical Medicaid dental program issues, monthly policy calls, and resources on Medicaid and/or Dental-related legislation.
- FREE Participation in MSDA State Medicaid Learning Collaboratives
- MSDA Member Listserv access for exclusive Member communication.
- Leadership Opportunities - serve on committees and participate in conference calls with peers from your region to share best practices and tackle difficult issues.
- Representation and Advocacy - MSDA represents your interests before Congress and federal agencies. We advocate for a wide spectrum of issues impacting Medicaid and CHIP dental programs and beneficiaries.
- Access to Staff Experts - specialists in Medicaid, CHIP, Managed Care and Accountable Care contracting, policy design, fraud, waste and abuse, waivers, data, quality measurement and improvement and value-based purchasing.
- Technical Assistance - build the capacity of your state or local health programs through MSDA's technical assistance initiatives and skills-building programs.
- Tools & Handbooks - Receive quality tools to help you build, administer, and evaluate successful programs.
- Best Practices - members have the opportunity to share innovative promising and value-based practices with the MSDA community. In turn, you can learn about effective programs from across the country.

### Dues Justification

- Fills Agency gaps in education, training, and technical assistance for personnel responsible for Medicaid/CHIP Dental Program policy and administration
- Supports State Agency and Medicaid/CHIP Dental Programs at Federal level
- Advocates at national levels for policy, recommendations, guidelines that support Medicaid/CHIP Agency and Dental Program administration and services
- Supports State Agency's federal obligations, as well as program and beneficiary responsibilities

### State Precedent

- Mirrors other organizational dues paid by States for personnel education, advocacy, and support services

Organization Full Name	Organization	FY2016 Annual Dues
National Association of Medicaid Directors	NAMD	\$492,106
Association of Maternal and Child Health Programs	AMCHP	\$472,025
National Governor's Association	NGA	\$776,500
Association of State and Territorial Health Officers	ASTHO	1,469,697

# Registration Form



## FY2024 MSDA Membership Dues

**State Member:** Sarah A. Finne, DMD, MPH \_\_\_\_\_

**Program Name:** NH Medicaid Dental Program \_\_\_\_\_

**Primary Contact:** Sarah A. Finne, DMD, MPH \_\_\_\_\_

**Email:** Sarah.A.Finne@dhhs.nh.gov \_\_\_\_\_

### State Member Registration: Include up to 8 Affiliate Members

	Affiliate Name(s)	Title	Email
1	Laural Dillon	Oral Health Program Manager	Laural.L.Dillon@dhhs.nh.gov
2			
3			
4			
5			
6			
7			
8			