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THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION

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William Cass, P.E.
Commissioner

David Rodrigue, P.E.
Assistant Commissioner
Andre Briere, Colonel, USAF (RET)
Deputy Commissioner

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Bureau of Construction
February 15, 2023

REQUESTED ACTION

Authorize the Department of Transportation to enter into a contract with K5 Corporation (Vendor 162024) of Rockland, MA, on the basis of a low bid of \$593,134.38 for Statewide pavement markings along the Turnpike System (Project: Turnpikes Statewide Striping #43302) from the date of Governor and Council approval through August 25, 2023, unless amended by the Department in accordance with the Standard Specifications. 100% Turnpike Funds.

Funding is available in State Fiscal Year 2023, and is anticipated to be available in Fiscal Year 2024 as follows, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

Funding is available as follows:	<u>FY 2023</u>	<u>FY 2024</u>
04-96-96-961017-7025		
Turnpike Renewal & Replacement		
400-500870 Highway Contract Payments	\$100,000	\$493,134.38

EXPLANATION

This project is part of the Turnpike's Renewal and Replacement Program. This project will place approximately 2.4 million feet of pavement markings during the spring/summer of 2023. The pavement markings will be placed along Turnpike system roadway segments, excluding areas within construction project limits, roadways with durable markings previously applied, or areas being paved this year and will include Turnpike's mainline, secondary roads and ramps.

Due to resource constraints, the Bureau of Traffic is not able to apply pavement markings for Turnpikes as has happened historically. This project will allow for continued application of pavement markings providing proper lane delineation for the safety of the traveling public.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available, and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

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This project funding is: 100% Turnpike Funded from the Renewal and Replacement Program.

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Sincerely,

A handwritten signature in cursive script that reads "William Cass".

William Cass
Commissioner

WC/pcj

Department Estimate: \$612,343.93
Contract Amount: \$593,134.38
Under Estimate: \$ 19,209.55
Attachments



ABC Bid Data

TURNPIKES STATEWIDE STRIPING
43302
NON-FEDERAL

PROJECT: TURNPIKES STATEWIDE STRIPING
STATE PROJECT NUMBER: 43302
FED. PROJECT NUMBER: NON-FEDERAL
DATE BIDS OPEN: February 09, 2023,
SCOPE OF WORK: Turnpike Statewide Striping
COMPLETION DATE: August 25, 2023
LOCATION: Hillsborough

Awarded To: K5 CORPORATION
9 ROCKVIEW WAY
ROCKLAND, MA 02370

Amount: \$593,134.38
Award Date:

Certified by: PETER E. STAMNAS
Director of Project Development

Summary of Bidders

Contractor	Bid Amount	Rank
K5 CORPORATION 9 ROCKVIEW WAY, ROCKLAND MA 02370	\$593,134.38	A
L & D SAFETY MARKINGS CORP 304 EAST MONTPELIER RD, BARRE VT 05641-8373	\$697,397.36	B
ROADSAFE TRAFFIC SYSTEMS INC 55 Bodwell Street, AVON MA 02322	\$798,448.28	C
MARKINGS INC 30 RIVERSIDE DRIVE, PEMBROKE MA 02359	\$805,556.10	D

ABC Bid Data

TURNPIKES STATEWIDE STRIPING

43302

NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		KS CORPORATION 8 ROCKVIEW WAY ROCKLAND, MA 02379		L & D SAFETY MARKINGS CORP 304 EAST MONTPELIER RD BARRRE, VT 05841-6373	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$35,000.00	\$35,000.00	\$15,000.00	\$15,000.00	\$85,000.00	\$85,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	4.00	\$1,000.00	\$4,000.00	\$500.00	\$2,000.00	\$500.00	\$2,000.00
619.83	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	6.00	\$3,000.00	\$18,000.00	\$2,000.00	\$12,000.00	\$3,000.00	\$18,000.00
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	150,085.00	\$0.15	\$22,512.75	\$0.12	\$18,010.20	\$0.15	\$22,512.75
632.01047	RETROREFLECTIVE PAINT PARKING LINE, 4"	LF	18,035.00	\$0.50	\$9,017.50	\$0.50	\$9,017.50	\$1.00	\$18,035.00
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	2,306,973.00	\$0.16	\$369,115.68	\$0.16	\$369,115.68	\$0.17	\$392,185.41
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	161,610.00	\$0.40	\$64,644.00	\$0.50	\$80,805.00	\$0.32	\$51,715.20
632.0118	RETROREFLECTIVE PAINT PAVE. MARKING, 18" LINE	LF	2,868.00	\$2.00	\$5,736.00	\$1.00	\$2,868.00	\$4.00	\$11,472.00
632.02	RETROREFLECTIVE PAINT PAVEMENT MARKING, SYMBOL OR WORD	SF	12,159.00	\$2.00	\$24,318.00	\$2.00	\$24,318.00	\$3.00	\$36,477.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00

Totals:	\$612,343.93	\$593,134.38	\$697,397.36
Alt. Totals:			
Totals:	\$612,343.93	\$593,134.38	\$697,397.36

ABC Bid Data

TURNPIKES STATEWIDE STRIPING

43302

NON-FEDERAL

Item No.	Description	Unit	Quantity	P&E		ROADSAFE TRAFFIC SYSTEMS INC 55 Bedford Street Avon, MA 02322		MARGINS INC 30 RIVERSIDE DRIVE PEMBROKE, MA 02359	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$35,000.00	\$35,000.00	\$75,000.00	\$75,000.00	\$20,000.00	\$20,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	4.00	\$1,000.00	\$4,000.00	\$500.00	\$2,000.00	\$1,500.00	\$6,000.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	6.00	\$3,000.00	\$18,000.00	\$3,000.00	\$18,000.00	\$5,000.00	\$30,000.00
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	150,085.00	\$0.15	\$22,512.75	\$0.17	\$25,514.45	\$0.15	\$22,512.75
632.01047	RETROREFLECTIVE PAINT PARKING LINE, 4"	LF	18,035.00	\$0.50	\$9,017.50	\$0.50	\$9,017.50	\$0.50	\$9,017.50
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	2,306,973.00	\$0.16	\$369,115.68	\$0.21	\$484,464.33	\$0.20	\$461,394.60
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	161,610.00	\$0.40	\$64,644.00	\$0.50	\$80,805.00	\$0.95	\$153,529.50
632.0118	RETROREFLECTIVE PAINT PAVE. MARKING, 18" LINE	LF	2,868.00	\$2.00	\$5,736.00	\$2.50	\$7,170.00	\$1.25	\$3,585.00
632.02	RETROREFLECTIVE PAINT PAVEMENT MARKING, SYMBOL OR WORD	SF	12,159.00	\$2.00	\$24,318.00	\$3.00	\$36,477.00	\$3.25	\$39,516.75
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00

Totals:	\$612,343.93	\$798,448.28	\$805,656.10
Alt. Totals:			
Totals:	\$612,343.93	\$798,448.28	\$805,656.10



PS&E Comparison

TURNPIKES STATEWIDE STRIPING

43302

NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
Items								
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00	\$0.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$15,000.00	\$15,000.00	\$35,000.00	\$35,000.00	(\$20,000.00)
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	4.00	\$500.00	\$2,000.00	\$1,000.00	\$4,000.00	(\$2,000.00)
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	6.00	\$2,000.00	\$12,000.00	\$3,000.00	\$18,000.00	(\$6,000.00)
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	150,085.00	\$0.12	\$18,010.20	\$0.15	\$22,512.75	(\$4,502.55)
632.01047	RETROREFLECTIVE PAINT PARKING LINE, 4"	LF	18,035.00	\$0.50	\$9,017.50	\$0.50	\$9,017.50	\$0.00
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	2,306,973.00	\$0.16	\$369,115.68	\$0.16	\$369,115.68	\$0.00
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	161,610.00	\$0.50	\$80,805.00	\$0.40	\$64,644.00	\$16,161.00
632.0118	RETROREFLECTIVE PAINT PAVE. MARKING, 18" LINE	LF	2,868.00	\$1.00	\$2,868.00	\$2.00	\$5,736.00	(\$2,868.00)
632.02	RETROREFLECTIVE PAINT PAVEMENT MARKING, SYMBOL OR WORD	SF	12,159.00	\$2.00	\$24,318.00	\$2.00	\$24,318.00	\$0.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00	\$0.00
Total:					\$593,134.38		\$612,343.93	(\$19,209.55)

January 17, 2023

SUPPLEMENTAL PROJECT INFORMATION SHEET

DESCRIPTION: This project will place approximately 2.4 million feet of pavement markings during the spring/summer of 2023. The pavement markings will be placed along Turnpike system roadway segments, excluding areas within construction project limits, roadways with durable markings previously applied, or areas being paved this year and will include Turnpike's mainline, secondary roads and ramps.

FEDERAL FUNDING: 0% (100% Turnpike Funded from the Renewal and Replacement Program)

CONTINGENCY: No contingency is requested given the nature of the project and minimal risk for cost overruns.

PROJECT INITIATED: Bureau of Turnpikes Renewal and Replacement (TRR) Program

PROJECT EXPLANATION: Due to resource constraints, the Bureau of Traffic is not able to apply pavement markings for Turnpikes as has happened historically. This project will allow for continued application of pavement markings providing proper lane delineation for the safety of the traveling public.

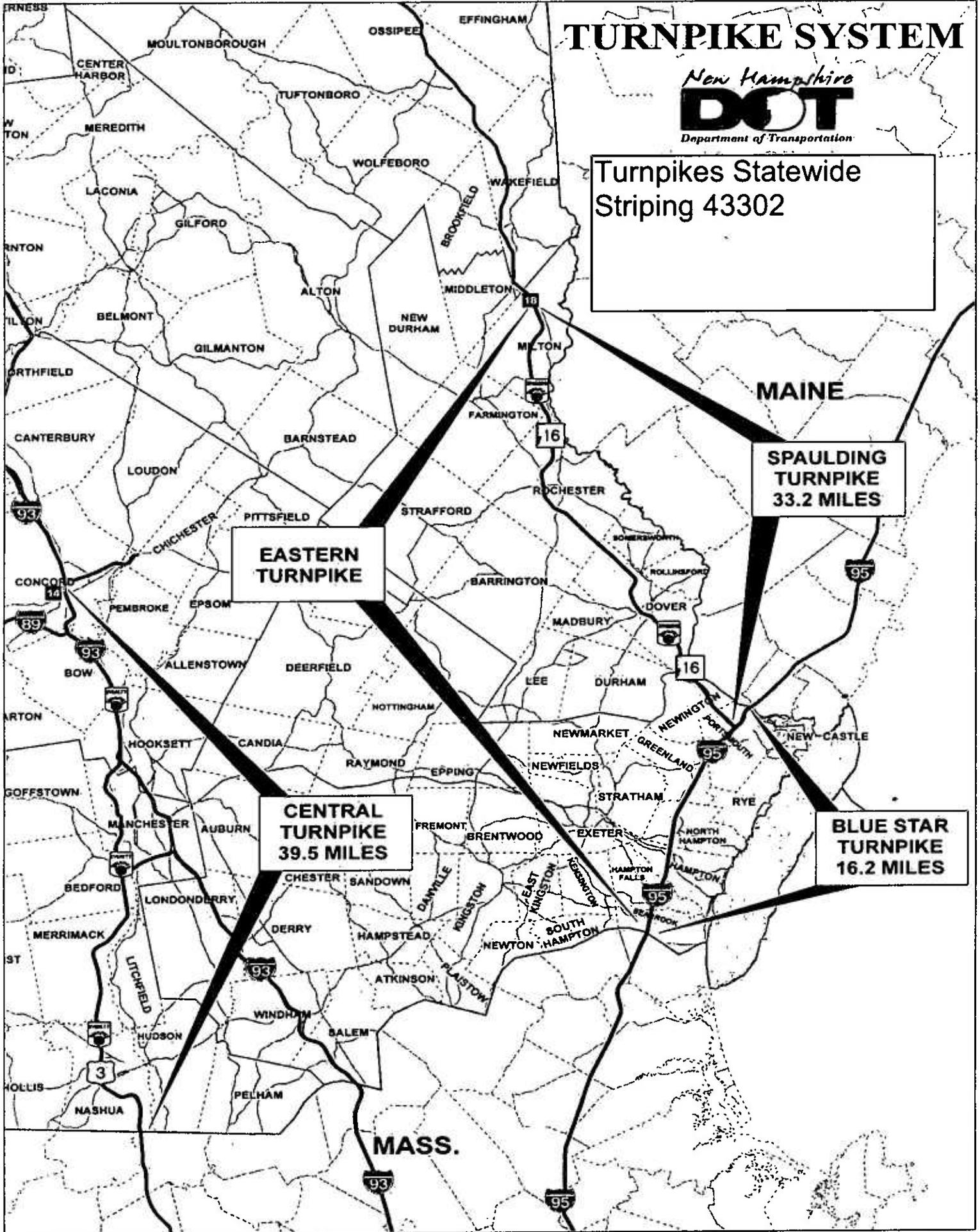
TRAFFIC IMPLICATIONS: Minimal traffic impacts are anticipated. Traffic control will be a mobile operation and follow the same work procedures (PM-SMS-WI-007 Appendix A-D) that the Traffic Bureau uses for striping operations. Lane and shoulder closure timeframes will be consistent with those developed by the Turnpike Bureau for maintenance operations or will follow more stringent requirements based upon location/lane configuration. Normal traffic patterns will be re-established prior to the beginning of peak hour traffic volumes.

COMPLETION DATE: August 25, 2023

TURNPIKE SYSTEM

New Hampshire
DOT
Department of Transportation

Turnpikes Statewide
Striping 43302



State of New Hampshire

Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that K5 CORPORATION is a Massachusetts Profit Corporation registered to transact business in New Hampshire on April 02, 1998. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 290326

Certificate Number: 0006197063



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 5th day of April A.D. 2023.

A handwritten signature in black ink, appearing to read "D. Scanlan", is written over a faint circular stamp.

David M. Scanlan
Secretary of State

Certificate of Authority # 1

(Corporation, Non-Profit Corporation)

Corporate Resolution

I, Ron Beaudoin, hereby certify that I am duly elected Clerk/Secretary/Officer of
(Name)
K5 Corporation. I hereby certify the following is a true copy of a vote taken at
(Name of Corporation)

a meeting of the Board of Directors/shareholders, duly called and held on April 22, 2022
at which a quorum of the Directors/shareholders were present and voting.

VOTED: That Kathy DeLong, President (may list more than one person) is
(Name and Title)

duly authorized to enter into contracts or agreements on behalf of

K5 Corporation with the State of New Hampshire and any of
(Name of Corporation)

its agencies or departments and further is authorized to execute any documents
which may in his/her judgment be desirable or necessary to effect the purpose of
this vote.

I hereby certify that said vote has not been amended or repealed and remains in full force
and effect as of the date of the contract to which this certificate is attached. This authority
remains valid for thirty (30) days from the date of this Corporate Resolution. I further certify
that it is understood that the State of New Hampshire will rely on this certificate as evidence that
the person(s) listed above currently occupy the position(s) indicated and that they have full
authority to bind the corporation. To the extent that there are any limits on the authority of any
listed individual to bind the corporation in contracts with the State of New Hampshire, all such
limitations are expressly stated herein.

DATED: 2/15/2023

ATTEST: RW/BJ CEO
(Name & Title)

