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STATE OF NEW HAMPSHIRE

DEPARTMENT OF HEALTH AND HUMAN SERVICES

NEW HAMPSHIRE HOSPITAL

Lori A. Weaver
Interim Commissioner

Ellen M. Lapointe
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March 20, 2023

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to RSA: 94:6 the Department of Health and Human Services respectfully requests to place Daniel Rinden at Step 4 for the position of Deputy Chief Financial Officer – Inpatient Mental Health System of NH, position #9U379, unclassified salary grade GG, earning $95,056.00 effective April 21, 2023, upon Governor and Council approval. 85% General Funds, 15% Other (interagency).

EXPLANATION

Position #9U379, Deputy Chief Financial Officer, Inpatient Mental Health System of New Hampshire for the Department of Health and Human Services (DHHS), is responsible to oversee financial planning, annual budgeting, budget management, and systems analytics for New Hampshire Hospital (NHH), Glencliff Home (GH), Philbrook Adult Transitional Housing (PATH) Center and the future NH Forensic Hospital (NHFH).

The Deputy CFO position provides strategic direction and administrative and operational leadership in collaboration with the CFO of NHH, GH, PATH Center and the future NHFH in core financial services and functions to ensure the organization's mission, vision, and strategic goals are achieved. This position prepares, oversees, analyzes, and evaluates business plans to support the health system's strategic planning initiatives. The Deputy CFO acts on the behalf of the Chief Financial Officer, Chief Executive Officer or Chief Operating Officer of NHH as needed in times of absence to ensure continuity of operations.

Mr. Rinden earned a Master of Business Administration from the University of New Hampshire. Further, Mr. Rinden brings 25 years of in-depth financial, leadership, analytical and team-based skills in both the finance and healthcare industries, in addition to his extensive experience in the New Hampshire Air National Guard. His 10 years of direct experience in state government will be integral to his success in the Deputy CFO role.

In his current role, Mr. Rinden has played a pivotal role managing a team of financial professionals to accomplish the goals of New Hampshire Hospital, including the improvement of financial reporting as well as the Medicare Cost Report, among other things. He has shown a keen ability to communicate and collaborate across divisions to achieve interdepartmental goals and work toward high-level initiatives.

Although it is not the goal for government to compete with private industry, DHHS' goal is to recruit and hire quality, experienced employees to enable the Department to provide services to the citizens of New Hampshire effectively and efficiently. The hiring landscape supports appointment at Step 4. I respectfully request that Mr. Rinden be placed in the Deputy Chief Financial Officer – Inpatient Mental Health System of NH position.

Respectfully submitted,

Lori A Weaver

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Interim Commissioner

DANIEL TARRANT RINDEN

SUMMARY

Experienced Accounting Professional with 25 years of experience in manufacturing and financial accounting at the division and facility level. Demonstrated success at streamlining costs and creating efficiencies. Communicates effectively across all levels of management.

- Budget Preparation
- Product Costing
- Variance Analysis
- Period and Year-End Closing
- Inventory Management
- Capital Asset Management

PROFESSIONAL EXPERIENCE

State of New Hampshire – Department of Health & Human Services

Asst. Director of Financial Services – New Hampshire Hospital — Jan 2022 - Present

Recruited, hired, trained, and managed a staff of six. Calculated, analyzed, and drew current DSH payments. Managed the Medicare Cost Report to maximize the cost per day. In a timely manner developed department reports providing actual to budget real time information. Preformed year-end closing entries and analysis in accordance with GAAP.

Fiscal Integrity Manager – New Hampshire Hospital — Dec 2016 – Jan 2022

Federal financial reporting. Contract negotiation and implementation. Financial analysis of Medicaid reimbursement. Revenue analysis and reporting. Federal and state audit compliance. Documented and filed in a timely manner the Medicare Cost Report for the past six years.

Rate Setting Unit Manager - Office of Medicaid Services — Jan 2013 – Dec 2016

Manage a staff of three. Developed Medicaid reimbursement rates for Hospitals. Analysis, calculation, and payment of Disproportionate Share Hospital (DSH) payments in the range of $200 million. Managed Medicaid DSH Audits. State and federal policy development. Testify before the Senate Finance Committee.

Consulting:

Timberland Inc. Stratham NH — Feb-Aug 2011

Functional Analyst for Supply Chain Finance

Period-end close. Valued and reconciled Global Inventory at standard. Reconciled Supply Chain balance sheet accounts.

- Developed procedures detailing all action steps necessary to perform the period-end close and reconciliation of the balance sheet accounts.
- Analyzed global freight saving the company $144K in charges.
- Developed a new process to correctly allocate and automate charges for samples.

C&S Wholesale Grocers Inc. Keene NH — Jan-Feb 2011

Project Analyst

Analyzed and reconciled vendor rebates and customer discounts to the balance sheet. Providing backup and understanding to a $500K favorable variance.

Monadnock Paper Mills Inc. Bennington NH 2004 – 2010
Cost Accountant / Financial Analyst
Developed and monitored the annual budget and performed period and year-end close analyzing variances to budget. Developed capital asset ROI, tracking and reporting. Worked closely with Sales and Manufacturing to develop product costing, and analysis. Trained system users building collaborative bonds across company lines.

- Streamlined physical inventory process saving days and $50K annually.
- Managed and implemented cost model realignment, reducing material variances by $40K to $60K a year.
- Reduced reusable material variance by $150K annually.
- Improved product line yield accuracy through a cross-functional team saving the company thousands by accurately costing products.

OSRAM Sylvania Products Inc. Juarez, Chihuahua, Mexico 1999 – 2004
Senior Accountant
Developed the annual budget and managed the forecast. Performed the month and year-end closing process. Prepared Capital Asset documentation, capitalization, and tracking. Managed product costing and variance analysis.

- Designed and implemented a process splitting operating results for reporting purposes for two divisions.
- Spearheaded the Sarbanes Oxley Initiative completing the initial documentation.
- Updated records and verified all capital assets to 100% corporate guideline compliance.

OTHER RELEVENT EXPERIENCE

OSRAM Sylvania Products Inc. Associate Development Program
Internal Auditor – Danvers MA.
Actively participated in the complete audit of business areas in North America. Developed a plant in-house audit program allowing the Internal Audit team time to focus their efforts on specific issues.

Financial Analyst – Hillsboro NH.
Performed monthly financial consolidation at the division level. Developed pricing quotes for customers considering the business margin, volumes, price, and competitors. Complied with parent company reporting requirements.

Cost Accountant – Towanda PA.
Performed all cost accounting functions for the Refractory Metallurgical Parts business area. Developed the methodology to establish standards based on energy and material in addition to labor. Performed capital asset inventory. Developed product standards.

EDUCATION

Master of Business Administration, University of New Hampshire, Durham, NH
Bachelor of Science, Hotel Administration, University of New Hampshire, Durham, NH

TECHNICAL SKILLS

Proficient working with Microsoft Applications