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STATE OF NEW HAMPSHIRE
DEPARTMENT of NATURAL and CULTURAL RESOURCES
STATE COUNCIL on the ARTS

19 Pillsbury Street CONCORD, NEW HAMPSHIRE 03301
Phone: 271-2789 Fax: 271-3584

62

February 8, 2023

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Natural and Cultural Resources, Division of the Arts, to enter into a **Sole Source** contract with Bromelkamp Company, LLC (VC #171279), Bloomington, MN, in the amount of \$100,450 for the development and implementation of an Online Information and Grants Management system with the option to renew for one additional three-year period, effective upon Governor and Council approval through June 30, 2026. 100% Federal Funds.

Funds are available in the following account for Fiscal Year 2023 and are expected to be available in Fiscal Years 2024, 2025, and 2026 upon the continued appropriation of funds in the future operating budget with the authority to adjust encumbrances between fiscal years within the price limitation through the Budget Office, if needed and justified.

03-035-035-353510-41110000, Federal Arts Partnership Grant

	<u>FY 2023</u>	<u>FY 2024</u>	<u>FY 2025</u>	<u>FY 2026</u>	<u>Total</u>
102-500731 – Contracts for Program Services	\$17,775	\$26,225	\$27,537	\$28,913	\$100,450

EXPLANATION

This contract is **Sole Source** because New Hampshire State Council on the Arts (NHSCA) has used Bromelkamp’s proprietary software to manage its data, communications, projects, and grants information since 1999 (G&C 5/29/99 #40) to comply with the reporting requirements of our national partner. While the 24-year-old software continues to serve the agency, it is not compatible with Office 365 and will need to be converted and upgraded to a hosted solution. The Contractor has been selected as a Sole Source vendor to transition the data management to an online platform, akoyaGo. This will provide a timely and smooth transition of our data and infrastructure for grants management and reporting which is critical at this time as we currently have four open grant cycles that include reporting for CARES Act and ARPA funding.

The mission of the agency is to enhance the quality of life in New Hampshire by stimulating economic growth through the arts, investing in the creativity of students, making the arts accessible to underserved populations, and preserving heritage arts. We accomplish this mission through the investment of funds from the National Endowment for the Arts and the State of New Hampshire through grants and services to artists, schools, municipalities, and cultural institutions across the state.

The Attorney General’s Office has reviewed and approved the contract as to form, substance and execution.

Respectfully submitted,

 (ISM)
Sarah L. Stewart
Commissioner



STATE OF NEW HAMPSHIRE

Department of Natural and Cultural Resources

Bromelkamp Company, LLC

akoyaGo Software

DNCR NHSCA # 2022-121

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
TABLE OF CONTENTS

Contents

FORM NUMBER P-37 (version 12/11/2019).....	4
EXHIBIT B – STATEMENT OF WORK (SOW) BUSINESS AND TECHNICAL REQUIREMENTS AND DELIVERABLES	14
1. STATEMENT OF WORK.....	14
2. BUSINESS / TECHNICAL REQUIREMENTS	14
3. ACTIVITY, DELIVERABLE, AND MILESTONE	14
4. DELIVERABLE REVIEW AND ACCEPTANCE.....	15
5. CHANGE ORDER	16
6. IMPLEMENTATION SERVICES	16
7. PROJECT MANAGEMENT	16
8. WORK PLAN.....	19
9. ACCEPTANCE & TESTING SERVICES.....	20
10. MAINTENANCE, OPERATIONS AND SUPPORT	20
11. DATA PROTECTION.....	22
12. SOFTWARE AGREEMENT	24
13. ADMINISTRATIVE SERVICES.....	24
14. TRAINING	24
15. TERMS AND DEFINITIONS	24
16. CONTRACTOR’S CERTIFICATES	24
EXHIBIT C – PRICE AND PAYMENT SCHEDULE.....	25
1. CONTRACT PRICE.....	25
2. INVOICING	25
3. INVOICE ADDRESS	25
4. PAYMENT ADDRESS	25
5. OVERPAYMENTS TO THE CONTRACTOR.....	25
6. CREDITS.....	26
7. PROJECT HOLDBACK.....	26
8. PAYMENT SCHEDULE	26
9. Software Development, Maintenance and Support Pricing:	27

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
TABLE OF CONTENTS

EXHIBIT D – SOFTWARE LICENSE AGREEMENT	28
EXHIBIT E – ADMINISTRATIVE SERVICES	31
1. DISPUTE RESOLUTION	31
2. ACCESS AND COOPERATION.....	31
3. RECORD RETENTION	31
4. ACCOUNTING	32
5. AUDIT	32
6. MISCELLANEOUS WORK REQUIREMENTS	32
EXHIBIT F – TERMS AND DEFINITIONS.....	34
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES.....	39
1. ATTACHMENTS.....	39
2. CONTRACTOR QUOTE.....	39
3. CONTRACTOR CERTIFICATES.....	39
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES.....	40
1. ATTACHMENTS.....	40
2. CONTRACTOR QUOTE.....	59



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

Denis Goulet
Commissioner

October 28, 2022

Sarah L. Stewart, Commissioner
Department of Natural and Cultural Resources
172 Pembroke Road
Concord, NH 03301

Dear Commissioner Stewart:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract with Bromelkamp Company, LLC of Bloomington, MN., as described below and referenced as DoIT No. 2022-121.

The purpose of this request is to enter into a contract with Bromelkamp Company to provide AkoyaGo Software which will manage the grants and programs for the New Hampshire State Council on the Arts (NHSCA).

The price limitation will be \$100,450.00, effective upon Governor and Executive Council approval through Fiscal Year 2026, with the option to renew for an additional three years.

A copy of this letter must accompany the Department of Natural and Cultural Resources' submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/RA
DoIT #2022-121
cc: Nicole Warren, DoIT - IT Lead

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
STATE OF NEW HAMPSHIRE GENERAL PROVISIONS - P37

FORM NUMBER P-37 (version 12/11/2019)

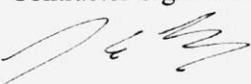
Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name New Hampshire State Council on the Arts		1.2 State Agency Address 19 Pillsbury St. Concord, NH 03301	
1.3 Contractor Name Bromelkamp Company, LLC		1.4 Contractor Address 2626 East 82 nd Street Suite 375 Bloomington, MN 55425	
1.5 Contractor Phone Number (612) 870-9087	1.6 Account Number 41110000-102 35F89 GEN	1.7 Completion Date 06/30/2026	1.8 Price Limitation, \$100,450.00
1.9 Contracting Officer for State Agency Virginia Lupi		1.10 State Agency Telephone Number 603.271.8418	
1.11 Contractor Signature  Date: 1/24/2023		1.12 Name and Title of Contractor Signatory John Long, CEO	
1.13 State Agency Signature  Date: 2/14/2023		1.14 Name and Title of State Agency Signatory Sarah Stewart, Commissioner	
1.15 Approval by the N.H. Department of Administration, Division of Personnel <i>(if applicable)</i> By: _____ Director, On: _____			
1.16 Approval by the Attorney General (Form, Substance and Execution) <i>(if applicable)</i> By:  On: 03/07/2023			
1.17 Approval by the Governor and Executive Council <i>(if applicable)</i> G&C Item number: _____ G&C Meeting Date: _____			

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
STATE OF NEW HAMPSHIRE GENERAL PROVISIONS - P37

2. SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT B which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.17, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.13 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds affected by any state or federal legislative or executive action that reduces, eliminates or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope for Services provided in EXHIBIT B, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of such

available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to reduce or terminate the Services under this Agreement immediately upon giving the Contractor notice of such reduction or termination. The State shall not be required to transfer funds from any other account or source to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT C which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all applicable statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal employment opportunity laws. In addition, if this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all federal executive orders, rules, regulations and statutes, and with any rules, regulations and guidelines as the State or the United States issue to

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
STATE OF NEW HAMPSHIRE GENERAL PROVISIONS - P37

implement these regulations. The Contractor shall also comply with all applicable intellectual property laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3. The Contractor agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or

8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely cured, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 give the Contractor a written notice specifying the Event of Default and set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 give the Contractor a written notice specifying the Event of Default, treat the Agreement as breached, terminate the Agreement and pursue any of its remedies at law or in equity, or both.

8.3. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

9. TERMINATION.

9.1 Notwithstanding paragraph 8, the State may, at its sole discretion, terminate the Agreement for any reason, in whole or in part, by thirty (30) days written notice to the Contractor that the State is exercising its option to terminate the Agreement.

9.2 In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall, at the State's discretion, deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT B. In

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
STATE OF NEW HAMPSHIRE GENERAL PROVISIONS - P37

addition, at the State's discretion, the Contractor shall, within 15 days of notice of early termination, develop and submit to the State a Transition Plan for services under the Agreement.

10. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

10.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

10.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

10.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

11. CONTRACTOR'S RELATION TO THE STATE.

In the performance of this Agreement the Contractor is in all respects an independent contractor and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS

12.1 The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice, which shall be provided to the State at least fifteen (15) days prior to the assignment, and a written consent of the State. For purposes of this paragraph, a Change of Control shall constitute assignment. "Change of Control" means (a) merger, consolidation, or a transaction or series of related transactions in which a third party, together with its affiliates, becomes the direct or indirect owner of fifty percent (50%) or more of the voting shares or similar equity interests, or combined voting power of the

Contractor, or (b) the sale of all or substantially all of the assets of the Contractor.

12.2 None of the Services shall be subcontracted by the Contractor without prior written notice and consent of the State. The State is entitled to copies of all subcontracts and assignment agreements and shall not be bound by any provisions contained in a subcontract or an assignment agreement to which it is not a party.

13. INDEMNIFICATION.

Unless otherwise exempted by law, the Contractor shall indemnify and hold harmless the State, its officers and employees, from and against any and all claims, liabilities and costs for any personal injury or property damages, patent or copyright infringement, or other claims asserted against the State, its officers or employees, which arise out of (or which may be claimed to arise out of) the acts or omission of the Contractor, or subcontractors, including but not limited to the negligence, reckless or intentional conduct. The State shall not be liable for any costs incurred by the Contractor arising under this paragraph 13. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and continuously maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 commercial general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000 per occurrence and \$2,000,000 aggregate or excess; and

14.1.2 special cause of loss coverage form covering all property subject to subparagraph 10.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
STATE OF NEW HAMPSHIRE GENERAL PROVISIONS - P37

the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than ten (10) days prior to the expiration date of each insurance policy. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. The Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

17. AMENDMENT.

This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no such approval is required under the circumstances pursuant to State law, rule or policy.

18. CHOICE OF LAW AND FORUM.

This Agreement shall be governed, interpreted and construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party. Any actions arising out of this Agreement shall be brought and maintained in New Hampshire Superior Court which shall have exclusive jurisdiction thereof.

19. CONFLICTING TERMS.

In the event of a conflict between the terms of this P-37 form (as modified in EXHIBIT A) and/or attachments and amendment thereof, the terms of the P-37 (as modified in EXHIBIT A) shall control.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS

The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS.

Additional or modifying provisions set forth in the attached EXHIBIT A are incorporated herein by reference.

23. SEVERABILITY.

In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT.

This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings with respect to the subject matter hereof.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT A – SPECIAL PROVISIONS

EXHIBIT A - SPECIAL PROVISIONS

The terms outlined in the P-37 General Provisions are modified as set forth below:

A.1 Provision 3, Effective Date/Completion of Services, is updated with the following addition:

- 3.3** The Contract and all obligations of the parties hereunder shall become effective after full execution by the parties, and the receipt of required governmental approvals, including, but not limited to, Governor and Executive Council of the State of New Hampshire approval (“effective Date”)

The Term may be extended up to Three (3) years(s), (“Extended Term”) at the sole option of the State, subject to the parties prior written Agreement on applicable fees for each extended Term, up to but not beyond June 30, 2029 under the same terms and conditions, subject to approval of the Governor and Executive Council.

A.2 Provision 5, Contract Price/Price Limitation/ Payment, is updated with the following addition:

- 5.5** The State’s liability under this Agreement shall be limited to monetary damages not to exceed the contract price pursuant to Paragraph 5.2. The Contractor agrees that it has an adequate remedy at law for any breach of this Agreement by the State and hereby waives any right to specific performance or other equitable remedies against the State. Subject to applicable laws and regulations, in no event shall the State be liable for any consequential, special, indirect, incidental, punitive, or exemplary damages. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State.

A.3 Provision 8, Event of Default/Remedies, is updated with the following addition:

- 8.2.5** Give the Contractor a written notice specifying the event of Default, terminate the agreement as breached, and procure Services that are the subject of the Contract from another source and Contractor shall be liable for reimbursing the State for the replacement Services, and all administrative costs directly related to the replacement of the Contract and procuring the Services from another source, such as costs of competitive bidding, mailing, advertising, applicable fees, charges or penalties, and staff time costs; all of which shall be subject to the limitations of liability set forth in the Contract.

A.4 Provision 9, Termination, is deleted and replaced with the following:

9. TERMINATION

- 9.1** Notwithstanding paragraph 8, the State may, at its sole discretion, and with written notice, terminate the Agreement for any reason, in whole or in part. In the event of such termination, the Contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. The

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT A – SPECIAL PROVISIONS

State shall be liable for cost of all Services and Deliverables for which Acceptance has been given by the State, provided through the date of termination but will not be liable for any costs for incomplete Services or winding down the Contract activities. The Contractor shall not be paid for any work performed or costs incurred which reasonably could have been avoided.

9.2 Termination Procedure

9.2.1 Upon termination of the Contract, the State, in addition to any other rights provided in the Contract, may require Contractor to deliver to the State any property, including without limitation, Software and Written Deliverables, for such part of the Contract as has been terminated.

9.2.2 After receipt of a notice of termination, and except as otherwise directed by the State, Contractor shall:

- a. Stop work under the Contract on the date, and to the extent specified, in the notice;
- b. Promptly, but in no event longer than ten (10) days after termination, terminate its orders and subcontracts related to the work which has been terminated, and settle all outstanding liabilities and all claims arising out of such termination of orders and subcontracts, with the approval or ratification of the State to the extent required, which approval or ratification shall be final for the purpose of this Section;
- c. Take such action as the State directs, or as necessary to preserve and protect the property related to the Contract which is in the possession of Contractor and in which the State has an interest;
- d. Take no action to intentionally erase any State data until directed by the State;
- e. Transfer title to the State and deliver in the manner, at the times, and to the extent directed by the State, any property which is required to be furnished to the State and which has been accepted or requested by the State;
- f. Implement an orderly return of State data in a CSV or another mutually agreeable format at a time agreed to by the parties;
- g. Securely dispose/destroy of all requested data in all of its forms, such as disk, CD / DVD, backup tape and paper, when requested by the State. Data shall be permanently deleted and shall not be recoverable, according to National Institute of Standards and Technology (NIST)-Special Publication (SP) 800-88 approved methods. Certificates of destruction shall be provided to the State; and
- h. Provide written Certification to the State that Contractor has surrendered to the State all said property and after 180 days has erased all State data.

9.2.3 If the Contract has expired, or terminated prior to the Completion Date, for any reason, the Contractor shall provide, for a period up to ninety (90) days after the expiration or termination, all transition services requested by the

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT A – SPECIAL PROVISIONS

State, at no additional cost, to allow for the expired or terminated portion of the Services to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Services to the State or its designees (“Transition Services”).

9.2.4 This covenant in paragraph 9 shall survive the termination of this Contract.

A.5 Provision 10, Data/Access/Confidentiality/Preservation, is updated with the following addition:

10.4 In performing its obligations under this Agreement, Contractor may gain access to Confidential Information of the State. Confidential Information includes any and all information owned or managed by the State of NH - created, received from or on behalf of any Agency of the State or accessed in the course of performing contracted Services - of which collection, disclosure, protection, and disposition is governed by state or federal law or regulation. This information includes but is not limited to Protected Health Information (PHI), Personally Identifiable Information (PII), Personal Financial Information (PFI), Federal Tax Information (FTI), Social Security Numbers (SSN), Payment Card Industry (PCI), and or other sensitive and Confidential Information. The Contractor shall not use the Confidential Information developed or obtained during the performance of, or acquired, or developed by reason of the Agreement, except as directly connected to and necessary for the performance of the Agreement. Contractor shall maintain the confidentiality of and protect from unauthorized use, disclosure, publication, and reproduction (collectively “release”), all Confidential Information.

10.4.1 In the event of the unauthorized release of Confidential Information, Contractor shall immediately notify the State’s Information Security Officer, and the State may immediately be entitled to pursue any remedy at law and in equity, including, but not limited to, injunctive relief.

10.5 Subject to applicable federal or State laws and regulations, Confidential Information shall not include information which:

- a. shall have otherwise become publicly available other than as a result of disclosure by the receiving Party in breach hereof.
- b. was disclosed to the receiving Party on a non-confidential basis from a source other than the disclosing Party, which the receiving Party believes is not prohibited from disclosing such information as a result of an obligation in favor of the disclosing Party.
- c. is developed by the receiving Party independently of, or was known by the receiving Party prior to, any disclosure of such information made by the disclosing Party; or
- d. is disclosed with the written consent of the disclosing Party.

10.6 A receiving Party also may disclose the disclosing Party’s Confidential Information to the extent required by an order of a court of competent jurisdiction. Any disclosure of the Confidential Information shall require the prior written approval of the State. Contractor shall immediately notify the State if any request, subpoena, or other legal

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT A – SPECIAL PROVISIONS

process is served upon Contractor regarding the Confidential Information, and Contractor shall cooperate with the State in any effort the State undertakes to contest the request, subpoena, or other legal process, at no additional cost to the State.

10.7 Contractor Confidential Information. Contractor shall clearly identify in writing all information it claims to be confidential or proprietary upon providing such information to the State. For the purposes of complying with its legal obligations, the State is under no obligation to accept the Contractor's designation of material as confidential. Contractor acknowledges that the State is subject to State and federal laws governing disclosure of information including, but not limited to, RSA Chapter 91-A. In the event the State receives a request for the information identified by Contractor as confidential, the State shall notify Contractor and specify the date the State will be releasing the requested information. At the request of the State, Contractor shall cooperate and assist the State with the collection and review of Contractor's information, at no additional expense to the State. Any effort to prohibit or enjoin the release of the information shall be Contractor's sole responsibility and at Contractor's sole expense. If Contractor fails to obtain a court order enjoining the disclosure, the State shall release the information on the date specified in the State's notice to Contractor, without any liability to the State.

10.8 This covenant in paragraph 10 shall survive the termination of this Contract.

A.6 **Provision 12, Assignment/Delegation/Subcontracts, is updated with the following addition:**

12.3 In the event that Contractor should change ownership for any reason whatsoever that results in a change of control of the Contractor, the State shall have the option of:

- a.** continuing under the Agreement with Contractor, its successors or assigns for the full remaining Term of the Agreement or for such period of time as determined necessary by the State;
- b.** immediately terminate the Agreement without liability to or further compensation owed to Contractor, its successors or assigns.

A.7 **The following Provisions are added and made part of the P37:**

25. FORCE MAJEURE

25.1 Neither Contractor nor the State shall be responsible for delays or failures in performance resulting from events beyond the control of such Party and without fault or negligence of such Party. Such events shall include, but not be limited to, acts of God, strikes, lock outs, riots, and acts of War, epidemics, acts of Government, fire, power failures, nuclear accidents, earthquakes, and unusually severe weather.

25.2 Except in the event of the foregoing, Force Majeure events shall not include the Contractor's inability to hire or provide personnel needed for the Contractor's performance under the Contract.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT A – SPECIAL PROVISIONS

26. EXHIBITS/ATTACHMENTS

- i. The Exhibits and Attachments referred to in and attached to the Contract are incorporated by reference as if fully included in the text of the Contract.

27. NON-EXCLUSIVE CONTRACT

- ii. The State reserves the right, at its discretion, to retain other vendors to provide any of the Services or Deliverables identified under this Agreement. Contractor shall make best efforts to coordinate work with all other State vendors performing Services which relate to the work or Deliverables set forth in the Agreement. The State intends to use, whenever possible, existing Software and hardware contracts to acquire supporting Software and hardware.

28. GOVERNMENT APPROVALS

- iii. Contractor shall obtain all necessary and applicable regulatory or other governmental approvals necessary to perform its obligations under the Contract.

29. ORDER OF PRECEDENCE

- iv. In the event of conflict or ambiguity among any of the text within this agreement, the following Order of Precedence shall govern:
- v. Form P-37 Exhibit A, Special Provisions, DNCR NHSCA #2022-121;
- vi. Form P-37, General Provisions of the State of New Hampshire, DNCR NHSCA #2022-121;
- vii. Form P-37 Exhibits B – F of the State of New Hampshire, DNCR NHSCA #2022-121; and
- viii. Form P-37 Exhibit G, Contractor Quote.

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STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

EXHIBIT B – STATEMENT OF WORK (SOW) BUSINESS AND TECHNICAL REQUIREMENTS AND DELIVERABLES

The Statement of Work, Business and Technical Requirements, and Deliverables are set forth below:

1. STATEMENT OF WORK

A. INTRODUCTION

This Contract is by and between the State of New Hampshire, acting through the New Hampshire State Council on the Arts (“State”) and Bromelkamp Company, LLC (“Contractor”), having its principal place of business at 2626 East 82nd Street Suite 375 Bloomington, MN 55425.

The New Hampshire State Council on the Arts is an agency in the Department of Natural and Cultural Resources. The mission of the agency is to enhance the quality of life in New Hampshire by stimulating economic growth through the arts, investing in the creativity of students, making the arts accessible to underserved populations, and preserving heritage arts. We accomplish this mission through the investment of funds from the National Endowment for the Arts and the State of New Hampshire through grants and services to artists, schools, municipalities, and cultural institutions across the state.

B. SCOPE OF WORK

To comply with the reporting requirements of our national partner, the State has used Bromelkamp’s proprietary software to manage its data, communications, projects and grants information since 1999 (G&C 5/29/99 #40). The current software is not compatible with Office 365 and will need to be converted from the current system and upgraded to a hosted solution. The Contractor has been selected as a Sole Source vendor to transition the data management to an online platform, akoyaGo.

This Solution will provide a timely and smooth transition of our data and infrastructure for grants management and reporting which is critical at this time as we currently have four open grant cycles that include reporting for CARES Act and ARPA funding. In addition, the Solution will integrate an online application portal that the State currently pays for separately.

2. BUSINESS / TECHNICAL REQUIREMENTS

Business and Technical Requirements are identified in Exhibit G: Table 1

3. ACTIVITY, DELIVERABLE, AND MILESTONE

Activity, Deliverable and Milestone are identified in Exhibit G: Attachment 2

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

4. DELIVERABLE REVIEW AND ACCEPTANCE

4.1 Non-Software and Written Deliverables Review and Acceptance

The Contractor shall provide a written Certification that a non-software, written deliverable (such as the Test Plan) is final, complete, and ready for Review. After receiving such Certification from the Contractor, the State will Review the Deliverable to determine whether it meets the requirements outlined in this Exhibit. The State will notify the Contractor in writing of its Acceptance or rejection of the Deliverable, or its partial or conditional Acceptance of the Deliverable, within five (5) business days of the State's receipt of the Contractor's written Certification; provided that if the State determines that the State needs more than five (5) days, then the State shall be entitled to an extension of up to an additional ten (10) business days. If the State rejects the Deliverable or any portion of the Deliverable, or if any Acceptance by the State is conditioned upon completion of any related matter, then the State shall notify the Contractor of the nature and class of the Deficiency, or the terms of the conditional Acceptance, and the Contractor shall correct the Deficiency or resolve the condition to Acceptance within the period identified in the Work Plan. If no period for the Contractor's correction of the Deliverable or resolution of condition is identified, the Contractor shall correct the Deficiency in the Deliverable or resolve the condition within five (5) business days or such longer period as the State (in its sole discretion) may agree. Upon receipt of the corrected Deliverable, the State shall have five (5) business days to review the Deliverable and notify the Contractor of its Acceptance, Acceptance in part, conditional Acceptance, or rejection thereof, with the option to extend the Review Period up to five (5) additional business days, or mutually agreed upon timeframe. If the Contractor fails to correct the Deficiency within the allotted period, the State may, at its option, continue reviewing the Deliverable and require the Contractor to continue until the Deficiency is corrected, or immediately terminate the Contract, declare the Contractor in default, and or pursue its remedies at law and in equity.

4.2 Software Deliverables Review and Acceptance

System/Software Testing and Acceptance shall be performed as set forth in the Test Plan and more particularly described in Acceptance and Testing Services described herein.

4.3 Number of Deliverables

Unless the State otherwise specifically agrees in writing, in no event shall the Contractor certify for testing and deliver to the State more than three (3) Deliverables for review or testing at one time. As the State accepts a Deliverable, an additional Deliverable may be presented for review but at no time can the Deliverables exceed three (3) at a time without the authorization of the State.

4.4 Conditional and Unconditional Acceptance

By accepting a Deliverable, the State reserves the right to reject any and all Deliverables in the event the State detects any Deficiency in the System, in whole or in part, through completion of all Acceptance Testing, including but not limited to, Software/System Acceptance Testing, and any extensions thereof.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

5. CHANGE ORDER

The State may make changes, revisions, or request enhancements to the Scope of Work at any time by written Change Order. The State originated changes, revisions or enhancements shall be approved by the Department of Information Technology. Within five (5) business days of Contractor's receipt of a Change Order, Contractor shall advise the State, in detail, of any impact on cost (e.g., increase or decrease), the Schedule, and the Work Plan.

Contractor may propose a change within the scope of the Contract by written Change Order, identifying any impact on cost, the Schedule, and the Work Plan. The State shall acknowledge receipt of Contractor's requested Change Order within five (5) business days. The State Agency, as well as the Department of Information Technology, must review and approve all Change Orders in writing. The State shall be deemed to have rejected the Change Order if the Parties are unable to reach an agreement in writing within 30 days of receipt of the Change Order.

Change orders resulting in an increase of Price Limitation, an extension of time for Contract completion or a significant change to the scope of the Contract may require approval by the Governor and Council.

A Change Order which is accepted and executed by both Parties, and if applicable approved by Governor and Council, shall amend the terms of this Agreement.

6. IMPLEMENTATION SERVICES

The Contractor shall employ an industry-standard Implementation strategy with a timeline set forth in accordance with the Work Plan.

The Contractor shall manage Project execution and provide the tools needed to create and manage the Project's Work Plan and tasks, manage and schedule Project staff, track and manage issues, manage changing requirements, maintain communication within the Project Team, and Report status.

The Contractor and the State shall adopt a Change Management approach to identify and plan key strategies, communication initiatives, and training plans.

7. PROJECT MANAGEMENT

The Contractor shall provide project tracking tools and templates to record and manage Issues, Risks, Change Requests, Requirements, and other documents used in the management and tracking of the project. The State believes that effective communication and Reporting are essential to Project success. The Contractor shall employ effective communication and Reporting strategies to ensure Project success. The Contractor Key Project Staff shall participate in meetings as requested by the State, in accordance with the requirements and terms of this Contract.

The Project requires the coordinated efforts of a Project Team consisting of both Contractor and State personnel. Contractor shall provide all necessary resources to perform its obligations under the

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

Contract. Contractor is responsible for providing all appropriate resources and personnel to manage this Project to a successful completion.

The Contractor shall conduct criminal background checks and not utilize any staff, including subcontractors, to fulfill the obligations of the contract who have been convicted of any crime of dishonesty, including but not limited to criminal fraud, or otherwise convicted of any felony or misdemeanor offense for which incarceration for up to 1 year is an authorized penalty. The Contractor shall promote and maintain an awareness of the importance of securing the State's information among the Contractor's employees and agents.

The Contractor shall be responsible for knowledge transfer between all Contractor project teams for all deliverables defined in this Project Agreement.

7.1 The Contractor Key Project Staff

7.1.1. The Contractor's Contract Manager

Contractor shall assign a Contract Manager who will be responsible for all Contract authorization and administration, including but not limited to processing Contract documentation, obtaining executive approvals, tracking costs and payments, and representing the parties in all Contract administrative activities. Contractor's Contract Manager is:

Jenn Canney
802.779.5114
Jenn@akoyaGo.com

7.1.2. The Contractor's Project Manager

Contractor shall assign a Project Manager who is qualified to perform or supervise the Contractor's obligations under this Agreement. Contractor's Project Manager is:

Gail Sullivan, Implementation Manager
612-767-6721
Gail@akoyaGo.com

Project Manager must be qualified to perform the obligations required of the position under the Contract, shall have full authority to make binding decisions under the Contract, and shall function as Contractor's representative for all administrative and management matters. Project Manager must be available to promptly respond during normal Business Hours within Three (3) hours of inquiries from the State and be at the site as needed. Project Manager must work diligently and use his/ her best efforts on the Project.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

7.1.3. Change of Project Manager

Contractor may not replace the Project Manager or change its assignment of Project Manager without providing the State written notice and obtaining the prior approval of the State of the replacement Project Manager. State approvals for replacement of Project Manager shall not be unreasonably withheld. The replacement Project Manager is subject to the same requirements and Review as set forth above. Contractor shall assign a replacement Project Manager within ten (10) business days of the departure of the prior Project Manager, and Contractor shall continue during the ten (10) business day period to provide competent project management Services through a qualified interim Project Manager.

7.1.4. The Contractors Additional Key Project Staff

The State considers the following individuals to be Key Project Staff for this Project:

Gail Sullivan
Implementation Manager

The State reserves the right to require removal or reassignment of Key Project Staff who are found unacceptable to the State. Contractor shall not change Key Project Staff commitments without providing the State written notice and obtaining the prior written approval of the State. State approvals for replacement of Key Project Staff will not be unreasonably withheld. The replacement Key Project Staff shall have comparable or greater skills than Key Project Staff being replaced.

7.1.5. Termination for Lack of Project Management and Key Project Staff

Notwithstanding any other provision of the Contract to the contrary, the State shall have the option to terminate the Contract, declare Contractor in default and to pursue its remedies at law and in equity, if Contractor fails to assign a Project Manager and/or Key Project Staff meeting the requirements and terms of the Contract or if the State is dissatisfied with Contractor's replacement of the Project Manager and/or Key Project Staff.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

7.2 The State Key Project Staff

7.2.1. The State Contract Manager

The State shall assign a Contract Manager who shall function as the State's representative with regard to Contract administration. The State Contract Manager is:

Virginia Lupi
603.271.8418
virginia.a.lupi@dnrc.nh.gov

7.2.2. The State Project Manager

The State shall assign a Project Manager. The State's Project Manager is:

Cassandra Mason
603.271.7926
cassandra.a.mason@dnrc.nh.gov

The State Project Manager's duties shall include the following:

- a. Leading the Project;
- b. Engaging and managing all Contractors working on the Project;
- c. Managing significant issues and risks;
- d. Reviewing and accepting Contract Deliverables;
- e. Invoice sign-offs;
- f. Review and approval of Change Orders;
- g. Managing stakeholders' concerns.

8. WORK PLAN

The Contractor's Project Manager and the State Project manager shall finalize the Work Plan within Thirty (30) days of the Effective Date and further refine the tasks required to implement the Project. Continued development and management of the Work Plan is a joint effort on the part of the Contractor and State Project Managers.

The preliminary Work Plan created by the Contractor and the State is identified in Exhibit G: Attachment 3.

In conjunction with the Contractor's Project Management methodology, which shall be used to manage the Project's life cycle, the Contractor's team and the State shall finalize the Work Plan at the onset of the Project. This plan shall identify the tasks, Deliverables, major milestones, task dependencies, and a payment Schedule required to implement the Project. It shall also address intra-task dependencies, resource allocations (both State and The Contractor's team members), refine the Project's scope, and establish the Project's Schedule.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

9. ACCEPTANCE & TESTING SERVICES

The Testing Plan is identified in Exhibit G: Attachment 4

10. MAINTENANCE, OPERATIONS AND SUPPORT

10.1 System Maintenance

The Contractor shall maintain and support the System in all material respects as described in the Contract, through the Contract Completion Date. The Contractor shall make available to the State the latest program updates, general maintenance releases, selected functionality releases, patches, and Documentation that are generally offered to its customers, at no additional cost.

10.2 System Support

The Contractor must perform on-site or remote technical support in accordance with the Contract, including without limitation the requirements, terms, and conditions contained herein.

As part of the Software maintenance agreement, ongoing Software maintenance and support levels, including all new Software releases, shall be responded to according to the following:

Class A Deficiencies – The Contractor shall have available to the State on-call telephone assistance, with issue tracking available to the State, eight (8) hours per day (8:00 am to 4:00 pm EST) and five (5) days a week with an email / telephone response within four (4) hours of request; or the Contractor shall provide support on-site or with remote diagnostic Services, within twenty-four (24) business hours of a request;

Class B & C Deficiencies – The State shall notify the Contractor of such Deficiencies during regular Business Hours and the Contractor shall respond back within twenty four (24) hours of notification of planned corrective action.

10.3 Support Obligations

The Contractor shall repair or replace Software and provide maintenance of the Software in accordance with the Specifications and terms and requirements of the Contract.

The Contractor shall maintain a record of the activities related to Warranty repair or maintenance activities performed for the State;

- a. For all maintenance Services calls, the Contractor shall ensure the following information will be collected and maintained:
 - i. nature of the Deficiency;
 - ii. current status of the Deficiency;
 - iii. action plans, dates, and times;

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

- iv. expected and actual completion time;
- v. Deficiency resolution information;
- vi. resolved by;
- vii. identifying number i.e. work order number; and
- viii. issue identified by; and

b. The Contractor must work with the State to identify and troubleshoot potentially large-scale System failures or Deficiencies by collecting the following information:

- i. mean time between Reported Deficiencies with the Software;
- ii. diagnosis of the root cause of the problem; and
- iii. identification of repeat calls or repeat Software problems.

If the Contractor fails to correct a Deficiency within the allotted period of time stated above, the Contractor shall be deemed to have committed an Event of Default, and the State shall have the right, at its option, to pursue the remedies as defined in the P-37 General Provisions, Provision 8, as well as to return the Contractor's product and receive a refund for all amounts paid to the Contractor, including but not limited to, applicable License fees, within ninety (90) days of notification to the Contractor of the State's refund request.

10.4 Contract Warranties and Representations

10.4.1. System

The Contractor warrants that any Systems provided under this Agreement will operate and conform to the Specifications, terms, and requirements of this Agreement.

10.4.2. Software

The Contractor warrants that any Software provided as part of this Agreement, including but not limited to the individual modules or functions furnished under the Contract, is properly functioning within the System, compliant with the requirements of the Contract, and will operate in accordance with the Specifications and terms of the Contract.

For any breach of the above Software warranty, in addition to all its other remedies at law and in equity, at the State's option the Contractor shall:

- a. provide the correction of program errors that cause breach of the warranty, or if Contractor cannot substantially correct such breach in a commercially reasonable manner, the State may end its program license if any and recover the fees paid to Contractor for the program license and any unused, prepaid technical support fees the State has paid for the program license; or

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

- b. the re-performance of the deficient Services, or
- c. if Contractor cannot substantially correct a breach in a commercially reasonable manner, the State may end the relevant Services and recover the fees paid to Contractor for the deficient Services.

10.4.3. Compatibility

Contractor warrants that all System components, including but not limited to the components provided, any replacement or upgraded System Software components provided by Contractor to correct Deficiencies or as an Enhancement, shall operate with the rest of the System without loss of any functionality.

10.4.4. Services

Contractor warrants that all Services to be provided under this Agreement will be provided expediently, in a professional manner, in accordance with industry standards and that Services will comply with performance standards, Specifications, and terms of the Contract.

11. DATA PROTECTION

Protection of personal privacy and data shall be an integral part of the business activities of the Contractor to ensure there is no inappropriate or unauthorized use of State information at any time. To this end, the Contractor shall safeguard the confidentiality, integrity and availability of State information and comply with the following conditions:

- a. The Contractor shall implement and maintain appropriate administrative, technical, and organizational security measures to safeguard against unauthorized access, disclosure or theft of Personal Data and non-public information. Such security measures shall be in accordance with recognized industry practice and not less stringent than the measures the Contractor applies to its own Personal Data and non-public data of similar kind.
- b. All data obtained by the Contractor in the performance of this contract and all Personal Data shall be encrypted at rest and in transit with controlled access. Unless otherwise stipulated, the Contractor is responsible for encryption of the Personal Data.
- c. Unless otherwise stipulated, the Contractor shall encrypt all non-public data at rest and in transit. The State shall identify data it deems as non-public data to the Contractor. The level of protection and encryption for all non-public data shall be identified and made a part of this contract.
- d. At no time shall any data or processes – that either belong to or are intended for the use of the State or its officers, agents, or employees – be copied, disclosed or retained by the Contractor or any party related to the Contractor for subsequent use in any transaction that does not include the State.
- e. The Contractor shall not use any information collected in connection with the service issued from this Contract for any purpose other than fulfilling the service.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

11.1 Data Location

The Contractor shall provide its Services to the State and its end users solely from data centers within the Continental United States. All storage, processing and transmission of State data shall be restricted to information technology systems within the Continental United States. The Contractor shall not allow its personnel or sub-contractors to store State data on portable devices, including personal computers, except as specified and allowed by the contract, and then only on devices that are used and kept at its data centers within the Continental United States. The Contractor shall permit its personnel and Contractors to access State data remotely only to provide technical support and as specified or required by the contract.

11.2 Security Incident or Data Breach

The Contractor shall inform the State of any security incident or Data Breach in accordance with NH RSA Chapter 359-C:20: Notice of Security Breach.

- a. Incident Response: The Contractor may need to communicate with outside parties regarding a security incident, which may include contacting law enforcement, fielding media inquiries and seeking external expertise as mutually agreed upon, defined by law or contained in the Contract. Discussing security incidents with the State should be handled on an urgent as-needed basis, as part of the Contractor communication and mitigation processes as mutually agreed upon, defined by law or contained in the contract.
- b. Security Incident Reporting Requirements: the Contractor shall report a security incident to the State identified contact immediately if it reasonably believes there has been a security incident.
- c. Breach Reporting Requirements: If the Contractor has actual knowledge of a confirmed data breach that affects the security of any State content that is subject to applicable data breach notification law, the Contractor shall (1) promptly notify the appropriate State identified contact within 24 hours or sooner, unless shorter time is required by applicable law, and (2) take commercially reasonable measures to address the data breach in a timely manner.

11.3 Breach Responsibilities

- 11.3.1.** This section only applies when a Data Breach occurs with respect to State data within the possession or control of the Contractor and/or the third party designee hosting the data as agreed upon by the Contractor and the State.
- 11.3.2.** The Contractor, unless stipulated otherwise, shall immediately notify the appropriate State identified contact by telephone in accordance with the agreed upon security plan or security procedures if it reasonably believes there has been a security incident.
- 11.3.3.** The Contractor, unless stipulated otherwise, shall promptly notify the appropriate State identified contact within 24 hours or sooner by telephone, unless shorter time is required by applicable law, if it confirms that there is, or reasonably believes that there has been a Data Breach the Contractor shall:

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT B – STATEMENT OF WORK
BUSINESS / TECHNICAL REQUIREMENTS AND DELIVERABLES

- a. cooperate with the State as reasonably requested by the State to investigate and resolve the Data Breach;
 - b. promptly implement necessary remedial measures, if necessary; and
 - c. document responsive actions taken related to the Data Breach, including any post-incident review of events and actions taken to make changes in business practices in providing the services, if necessary.
- 11.3.4.** Unless otherwise stipulated, if a Data Breach is a direct result of the Contractor’s breach of its contract obligation or the third party hosting company to encrypt Personal Data or otherwise prevent its release, the Contractor and/or the third party hosting company shall bear the costs associated with:
 - a. the investigation and resolution of the Data Breach;
 - b. notifications to individuals, regulators or others required by State law;
 - c. a credit monitoring service required by State (or federal) law;
 - d. a website or a toll-free number and call center for affected individuals required by State law — all not to exceed the average per record per person cost calculated for Data Breaches in the United States (currently \$201 per record/person) in the most recent Cost of Data Breach Study: Global Analysis published by the Ponemon Institute at the time of the Data Breach; and
 - e. complete all corrective actions as reasonably determined by the Contractor based on root cause; all [(a) through (e)] subject to this Contract’s limitation of liability.

12. SOFTWARE AGREEMENT

The Contractor shall provide the State with access to the Software Licenses and Documentation set forth in the Contract, and particularly described Exhibit D: Software Agreement

13. ADMINISTRATIVE SERVICES

The Contract shall provide the State with the Administrative Services set forth in the Contract, and particularly described in Exhibit E: Administrative Services

14. TRAINING

The Contractor shall provide the following Training Services as identified in Exhibit G: Attachment

15. TERMS AND DEFINITIONS

Terms and Definitions applicable to this Contract are identified in Exhibit F: Terms and Definitions.

16. CONTRACTOR’S CERTIFICATES

Required Contractor Certificates are attached in Exhibit G.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT C – PRICE AND PAYMENT SCHEDULE

EXHIBIT C – PRICE AND PAYMENT SCHEDULE.

The terms outlined in the Payment Schedule is set forth below:

1. CONTRACT PRICE

Notwithstanding any provision in the Contract to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments made by the State exceed the amount indicated in P-37 General Provisions - Block 1.8: Price Limitation. The payment by the State of the total Contract price shall be the only, and the complete reimbursement to the Contractor for all fees and expenses, of whatever nature, incurred by the Contractor in the performance hereof.

2. INVOICING

The Contractor shall submit correct invoices to the State for all amounts to be paid by the State. All invoices submitted shall be subject to the State's prior written approval, which shall not be unreasonably withheld. The Contractor shall only submit invoices for Services or Deliverables as permitted by the Contract. Invoices must be in a format as determined by the State and contain detailed information, including without limitation: itemization of each Deliverable and identification of the Deliverable for which payment is sought, and the Acceptance date triggering such payment; date of delivery and/or installation; monthly maintenance charges; any other Project costs or retention amounts if applicable.

Upon Acceptance of a Deliverable, and a properly documented and undisputed invoice, the State will pay the correct and undisputed invoice within thirty (30) days of invoice receipt. Invoices will not be backdated and shall be promptly dispatched.

3. INVOICE ADDRESS

Invoices may be sent to:

NH State Council on the Arts
Cassandra Mason
19 Pillsbury St
Concord, NH 03301

4. PAYMENT ADDRESS

Payments shall be made via ACH. Use the following link to enroll with the State Treasury for ACH payments: <https://www.nh.gov/treasury/state-vendors/index.htm>

5. OVERPAYMENTS TO THE CONTRACTOR

The Contractor shall promptly, but no later than fifteen (15) business days, return to the State the full amount of any overpayment or erroneous payment upon discovery or notice from the State.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT C – PRICE AND PAYMENT SCHEDULE

6. CREDITS

The State may apply credits due to the State arising out of this Contract, against the Contractor’s invoices with appropriate information attached.

7. PROJECT HOLDBACK

The State shall withhold ten percent (10%) of the price for each Deliverable, except Software License fees, as set forth in the Payment Table, until successful conclusion of the Warranty Period.

8. PAYMENT SCHEDULE

8.1 Contract Type

This is a Not to Exceed Contract. The total Contract value is indicated in P-37 General Provisions - Block 1.8: Price Limitation for the period between the Effective Date through date indicated in P-37 General Provisions - Block 1.7: Completion Date. The Contractor shall be responsible for performing its obligations in accordance with the Contract. This Contract will allow the Contractor to invoice the State for the following activities, Deliverables, or milestones appearing in the price and payment tables below:

ACTIVITY / DELIVERABLES / MILESTONES PRICING WORKSHEET				
ACTIVITY, DELIVERABLE, OR MILESTONE		DELIVERABLE TYPE	PROJECTED DELIVERY DATE	MILESTONE PAYMENT
PLANNING AND PROJECT MANAGEMENT				
1	Conduct Project Kickoff Meeting	Non-Software	One month after approved by Governor and Executive Council	\$17,775.00
2	Work Plan	Written	1 week after kickoff	Included
3	Project Status Reports	Written	bi-monthly	Included
4	Security Plan	Written	2 weeks after kickoff	Included
5	Communications and Change Management Plan	Written	bi-monthly	Included
6	Software Configuration Plan	Written	3 weeks after kickoff	Included
7	Systems Interface Plan and Design/Capability	Written	6 weeks after kickoff	Included
8	Testing Plan	Written	9 weeks after kickoff	Included
9	Data Conversion Plan and Design	Written	2 weeks after kickoff	Included
10	Deployment Plan	Written	3 weeks after kickoff	Included
11	Comprehensive Training Plan and Curriculum	Written	3 weeks before live date	Included
12	End User Support Plan	Written	At kickoff	Included
TESTING				
13	Conduct Migration Testing	Non-Software	3 weeks after kickoff	Included
14	Conduct User Acceptance Testing	Non-Software	2 weeks before live date	Included

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT C – PRICE AND PAYMENT SCHEDULE

15	Perform Production Tests	Non-Software	8 weeks after kickoff	Included
16	Conduct System Performance (Load/Stress) Testing	Non-Software	3 weeks after kickoff	Included
17	Certification of 3 rd Party Pen Testing and Application Vulnerability Scanning	Non-Software	2 weeks before live date	Included
SYSTEM DEPLOYMENT				
18	Converted Data Loaded into Production Environment	Software	2 weeks after kickoff	Included
19	Provide Tools for Backup and Recovery of all Applications and Data	Software	available upon request	Included
20	Conduct Training	Non-Software	2 weeks before live date	Included
21	Cutover to New Software	Non-Software	12 weeks estimate	Included
22	Provide Documentation	Written	During implementation	Included
23	Execute Security Plan	Non-Software	Ongoing	Included
24	Conduct Project Exit Meeting	Non-Software	12 - 16 weeks from signed agreement	Included
TOTAL				\$17,775

9. Software Development, Maintenance and Support Pricing:

Description	FY 23	FY 24	FY 25	FY26	Total
Initial Platform Development ACTIVITY / DELIVERABLES / MILESTONES PRICING WORKSHEET	\$17,775	-	-	-	\$17,775
	Includes provision of agencies site in Microsoft Dynamics, data conversion, sandbox NHSCA staff, standard implementation project management, initial design consultation and configuration and training.)				
Hosting	-	\$26,225	\$27,537	\$28,913	\$82,675
	Includes hosted access for unlimited internal users of akoyaGo, hosted access for GOfund and GOverify, technical support.				
Total	\$17,775	\$26,225	\$27,537	\$28,913	\$100,450

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT D – SOFTWARE LICENSE AGREEMENT

EXHIBIT D – SOFTWARE LICENSE AGREEMENT

The terms outlined in the Software License Agreement are set forth below:

1. License Grant. During the Subscription Term, the State will receive a nonexclusive, non-assignable, royalty free, worldwide right to access and use the Software solely for the State’s internal business operations subject to the terms of the Contract and up to the number of licenses documented in the Contract.

The Parties acknowledge that this Contract is a services agreement and Contractor will not be delivering copies of the Software to Customer as part of the Contract.

2. Software Title. Title, right, and interest (including all ownership and intellectual property rights) in the Software provided under this agreement, and its associated documentation, shall remain with the Contractor.
3. Software and Documentation Copies. Contractor shall provide the State with an electronic version in both Microsoft Word and PDF formats of the Software’s associated Documentation. The State shall have the right to copy the Software and its associated Documentation within its possession for its internal business needs. To the extent that the State does not have possession of the Software, Contractor shall provide a copy of the Software and associated Documentation upon request. The State agrees to include copyright and proprietary notices provided to the State by the Contractor on such copies.
4. Restrictions. Except as otherwise permitted under the Contract, the State agrees not to:
 - a. Remove or modify any program markings or any notice of Contractor’s proprietary rights;
 - b. Make the programs or materials available in any manner to any third party for use in the third party’s business operations, except as permitted herein; or
 - c. Cause or permit reverse engineering, disassembly or recompilation of the programs.
5. Viruses. Contractor shall provide Software that is free of viruses, destructive programming, and mechanisms designed to disrupt the performance of the Software in accordance with the Specifications. As a part of its internal development process, Contractor will use reasonable efforts to test the Software for viruses.
6. Audit. Upon forty-five (45) days written notice, Contractor may audit the State’s use of the programs at Contractor’s sole expense. The State agrees to cooperate with Contractor’s audit and provide reasonable assistance and access to information. The State agrees that Contractor shall not be responsible for any of the State’s reasonable costs incurred in cooperating with the audit. Notwithstanding the foregoing, Contractor’s audit rights are subject to applicable State and federal laws and regulations.
7. Software Non-Infringement. Contractor warrants that it has good title to, or the right to allow the State to use all Services, equipment, and Software, including any and all component parts thereof such as third-party software or programs that may be embedded in the Software (“Contracted Resources”)

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT D – SOFTWARE LICENSE AGREEMENT

provided under this Contract, and that such Services, equipment, and Software do not violate or infringe any patent, trademark, copyright, trade name or other intellectual property rights or misappropriate a trade secret of any third party.

The warranty of non-infringement shall be an on-going and perpetual obligation that shall survive termination of the Contract. In the event that someone makes a claim against the State that any Contracted Resources infringe their intellectual property rights, Contractor shall defend and indemnify the State against the claim provided that the State:

- a. Promptly notifies Contractor in writing, not later than 30 days after the State receives actual written notice of such claim;
- b. Gives Contractor control of the defense and any settlement negotiations; and
- c. Gives Contractor the information, authority, and assistance reasonably needed to defend against or settle the claim.

Notwithstanding the foregoing, the State's counsel may participate in any claim to the extent the State seeks to assert any immunities or defenses applicable to the State.

If Contractor believes or it is determined that any of the Contracted Resources may have violated someone else's intellectual property rights, Contractor may choose to either modify the Contracted Resources to be non-infringing or obtain a license to allow for continued use, or if these alternatives are not commercially reasonable, Contractor may end the license, and require return of the applicable Contracted Resources and refund all fees the State has paid Contractor under the Contract.

Unless specified otherwise in this agreement:

- a. Contractor will not indemnify the State if the State alters the Contracted Resources without Contractor's consent or uses it outside the scope of use identified in Contractor's user Documentation or if the State uses a version of the Contracted Resources which has been superseded, if the infringement claim could have been avoided by using an unaltered current version of the Contracted Resources which was provided to the State at no additional cost. Contractor will not indemnify the State to the extent that an infringement claim is based upon any information design, Specification, instruction, Software, data, or material not furnished by Contractor. Contractor will not indemnify the State to the extent that an infringement claim is based upon the combination of any Contracted Resources with any products or services not provided by Contractor without Contractor's consent.
8. Control of All Component Elements. Contractor acknowledges and agrees that it is responsible for maintaining all licenses or permissions to use any third-party software, equipment, or services that are component parts of any deliverable provided under this agreement for the entire term of the contract. Nothing within this provision shall be construed to require Contractor to maintain licenses and permissions for Software acquired by the State directly or through third-parties which may be integrated with the Contractor's deliverables.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT D – SOFTWARE LICENSE AGREEMENT

9. Custom Software. Should any custom source code be developed, Contractor shall provide the State with a copy of the source code, which shall be subject to the License rights. The State shall receive a worldwide, perpetual, irrevocable, non-exclusive paid –up right and license to use, copy, modify and prepare derivative works of any custom developed software.

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STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT E – ADMINISTRATIVE SERVICES

EXHIBIT E – ADMINISTRATIVE SERVICES

1. DISPUTE RESOLUTION

Prior to the filing of any formal proceedings with respect to a dispute (other than an action seeking injunctive relief with respect to intellectual property rights or Confidential Information), the Party believing itself aggrieved (the “Invoking Party”) shall call for progressive management involvement in the dispute negotiation by written notice to the other Party. Such notice shall be without prejudice to the Invoking Party’s right to any other remedy permitted under the Contract.

The Parties shall use reasonable efforts to arrange personal meetings and/or telephone conferences as needed, at mutually convenient times and places, between negotiators for the Parties at the following successive management levels, each of which shall have a period of allotted time as specified below in which to attempt to resolve the dispute:

Table E-1.			
DISPUTE RESOLUTION RESPONSIBILITY AND SCHEDULE TABLE			
LEVEL	CONTRACTOR POINT OF CONTACT	STATE POINT OF CONTACT	CUMULATIVE ALLOTTED TIME
Primary	Jenn Canney Director of Administration	Cassandra Mason Grants Officer	5 Business Days
First	Gail Sullivan Implementation Manager	Virginia Lupi Director	10 Business Days
Second	John Long, CEO	Sarah Stewart Commissioner	10 Business Days

The allotted time for the first level negotiations shall begin on the date the Invoking Party’s notice is received by the other Party. Subsequent allotted time is days from the date that the original Invoking Party’s notice is received by the other Party.

2. ACCESS AND COOPERATION

Subject to the terms of this Agreement and applicable laws, regulations, and policies, the State will provide the Contractor with access to all program files, libraries, personal computer-based Systems, Software packages, Network Systems, security Systems, and hardware as required to complete the contracted Services.

3. RECORD RETENTION

Contractor and its Subcontractors shall maintain all Project records including but not limited to books, records, documents, and other evidence of accounting procedures and practices, which properly and sufficiently reflect all direct and indirect costs invoiced in the performance of their respective obligations under the Contract. Contractor and its Subcontractors shall retain all such records for three (3) years following termination of the Contract, including any extensions. Records relating to any

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT E – ADMINISTRATIVE SERVICES

litigation matters regarding the Contract shall be kept for one (1) year following the termination of all litigation, including the termination of all appeals or the expiration of the appeal period.

Upon prior notice and subject to reasonable time frames, all such records shall be subject to inspection, examination, audit and copying by personnel so authorized by the State and federal officials so authorized by law, rule, regulation or Contract, as applicable. Access to these items shall be provided within Merrimack County of the State of New Hampshire, unless otherwise agreed by the State. Delivery of and access to such records shall be at no cost to the State during the three (3) year period following termination of the Contract and one (1) year Term following litigation relating to the Contract, including all appeals or the expiration of the appeal period. Contractor shall include the record retention and Review requirements of this section in any of its subcontracts.

4. ACCOUNTING

Contractor shall maintain an accounting System in accordance with Generally Accepted Accounting Principles (GAAP). The costs applicable to the Contract shall be ascertainable from the accounting System.

5. AUDIT

The Contractor shall allow the State to audit conformance to the contract terms. The State may perform this audit or contract with a third party at its discretion and at the State's expense.

6. MISCELLANEOUS WORK REQUIREMENTS

6.1 Access to State Systems

In consideration for receiving access to and use of the computer facilities, network, licensed or developed software, software maintained or operated by any of the State entities, systems, equipment, Documentation, information, reports, or data of any kind (hereinafter "Information"), Contractor understands and agrees to the following rules:

6.1.1. Computer Use

- a. Every Authorized User has the responsibility to assure the protection of information from unauthorized access, misuse, theft, damage, destruction, modification, or disclosure.
- b. That information shall be used solely for conducting official State business, and all other use or access is strictly forbidden including, but not limited to, personal, or other private and non-State use and that at no time shall Contractor access or attempt to access any information without having the express authority to do so.
- c. That at no time shall Contractor access or attempt to access any information in a manner inconsistent with the approved policies, procedures, and /or agreements relating to system entry/access.
- d. That all software licensed, developed, or being evaluated by the State cannot be copied, shared, distributed, sub-licensed, modified, reverse engineered, rented, or sold, and that at all times Contractor must use utmost care to protect and keep such software strictly confidential in accordance with the license or

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT E – ADMINISTRATIVE SERVICES

any other agreement executed by the State. Only equipment or software owned, licensed, or being evaluated by the State, can be used by Contractor. Personal software (including but not limited to palmtop sync software) shall not be installed on any equipment.

- e. That if Contractor is found to be in violation of any of the above-stated rules, the Contractor may face default and termination under the Agreement and the individual may face removal from the State Contract, and/or criminal or civil prosecution, if the act constitutes a violation of law.
- f. That computer use shall follow the State standard policy (Statewide Computer Use Policy is available upon request)

6.1.2. Email Use

Email and other electronic communication messaging systems are State of New Hampshire property and are to be used for business purposes only. Email is defined as “internal email systems” or “State-funded email systems.” Contractor understands and agrees that use of email shall follow State standard policy (Statewide Computer Use Policy is available upon request).

6.1.3. Internet/Intranet Use

The Internet/Intranet is to be used for access to and distribution of information in direct support of the business of the State of New Hampshire according to State standard policy (Statewide Computer Use Policy is available upon request).

6.2 State Website Copyright

All right, title and interest in the State WWW site, including copyright to all Data and information, shall remain with the State. The State shall also retain all right, title and interest in any user interfaces and computer instructions embedded within the WWW pages. All WWW pages and any other Data or information shall, where applicable, display the State's copyright.

6.3 Workplace Hours/NA

Unless otherwise agreed to by the State, the Contractor's personnel shall work forty (40) hour weeks between the hours of 8 am and 5 pm (Eastern Time), excluding State of New Hampshire holidays. Changes to this Schedule may be made upon agreement with the State Project Manager.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT F – TERMS AND DEFINITIONS

EXHIBIT F – TERMS AND DEFINITIONS

The following general contracting terms and definitions apply except as specifically noted elsewhere in this Contract.

TERM	DEFINITION
Acceptance	Notice from the State that a Deliverable has satisfied Acceptance Test or Review.
Agreement	A Contract duly executed and legally binding.
Confidential Information	<p>Information required to be kept Confidential and restricted from unauthorized disclosure under the Contract. “Confidential Information” or “Confidential Data” means all private/restricted confidential information disclosed by one party to the other such as all medical, health, financial, public assistance benefits and personal information including without limitation, Protected Health Information and Personally Identifiable Information.</p> <p>Confidential Information also includes any and all information owned or managed by the State of NH - created, received from or on behalf of any state agency or accessed in the course of performing contracted services - of which collection, disclosure, protection, and disposition is governed by state or federal law or regulation. This information includes, but is not limited to Personal Health Information (PHI), Personally Identifiable Information (PII), Personal Financial Information (PFI), Federal Tax Information (FTI), Social Security Numbers (SSN), Payment Card Industry (PCI), and or other sensitive and confidential information.</p>
Contract	An agreement between the State of New Hampshire and a Vendor which creates binding obligations for each party to perform as specified in the contract documents. Contract documents include the State P-37 General Provisions, and all Exhibits and attachments, which represent the understanding and acceptance of the reciprocal legal rights and duties of the parties with respect to the Scope of Work.
Data	State records, files, forms, electronic information and other documents or information, in either electronic or paper form, that will be used /converted by the Vendor during the contract term.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT F – TERMS AND DEFINITIONS

Data Breach	Data Breach means the loss of control, compromise, unauthorized disclosure, unauthorized acquisition, unauthorized access, or any similar term referring to situations where persons other than authorized users and for an other than authorized purpose have access or potential access to personally identifiable information, whether physical or electronic. With regard to Protected Health Information, “Data Breach” shall have the same meaning as the term “Breach” in section 164.402 of Title 45, Code of Federal Regulations.
Deficiency (-ies)/Defects	A failure, shortcoming or error in a Deliverable resulting in a Deliverable, the Software, or the System, not conforming to its Specifications.
Deliverable	A Deliverable is any Written, Software, or Non-Software Deliverable (letter, report, manual, book, code, or other), provided by the Contractor to the State or under the terms of a Contract requirement.
DNCR	The Department of Natural and Cultural Resources
Documentation	All information that describes the installation, operation, and use of the Software, either in printed or electronic format.
Enhancements	Updates, additions, modifications to, and new releases for the Software or System, and all changes to the Documentation as a result of improvement in quality, value, or extent.
Hosted Services	Applications, IT infrastructure components or functions that organizations access from external service providers, typically through an internet connection.
Hosted System	The combination of hardware, software and networking components used by the Application Service Provider to deliver the Hosted Services.
Identification and Authentication	Supports obtaining information about those parties attempting to log on to a system or application for security purposes and the validation of those users.
Implementation	The process for making the System fully Operational for processing the Data.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT F – TERMS AND DEFINITIONS

NHSCA	New Hampshire State Council on the Arts, a division within the Department of Natural and Cultural Resources.
Non-Public Information	Information, other than Personal Information, that is not subject to distribution to the public as public information. It is deemed to be sensitive and confidential by the State because it contains information that is exempt by statute, ordinance or administrative rule from access by the general public as public information.
Operational	Operational means that the System is ready for use and fully functional, all Data has been loaded; the System is available for use by the State in its daily operations, and the State has issued Acceptance.
Personal Information	“Personal Information” (or “PI”) or “Personally Identifiable Information” (PII) means information which can be used to distinguish or trace an individual’s identity, such as their name, social security number, personal information as defined in New Hampshire RSA 359-C:19, biometric records, etc., alone, or when combined with other personal or identifying information which is linked or linkable to a specific individual, such as date and place of birth, mother’s maiden name, etc.
Project	The planned undertaking regarding the entire subject matter of an RFP and Contract and the activities of the parties related hereto.
Proposal	A written plan put forth by a Vendor for consideration in response to a solicitation by the State.
Security Incident	“Security Incident” shall have the same meaning “Computer Security Incident” in section two (2) of NIST Publication 800-61, Computer Security Incident Handling Guide, National Institute of Standards and Technology, U.S. Department of Commerce.
Services	The work or labor to be performed by the Vendor on the Project as described in a contract.
Software	All Custom, SAAS and COTS computer programs and applications provided by the Contractor under the Contract.
Software Deliverables	All Custom, SAAS and COTS Software and Enhancements.
Software License	Licenses provided to the State under this Contract.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT F – TERMS AND DEFINITIONS

Software-as-a-Service (SaaS)	The capability provided to the State to use the Contractor’s applications running on a cloud infrastructure. The applications are accessible from various client devices through a thin-client interface such as a Web browser (e.g., Web-based email) or a program interface. The State does not manage or control the underlying cloud infrastructure including network, servers, Operating Systems, storage or even individual application capabilities, with the possible exception of limited user-specific application configuration settings.
Specifications	Written details that set forth the requirements which include, without limitation, the RFP, the Proposal, the Contract, any performance standards, Documentation, applicable State and federal policies, laws and regulations, State technical standards, subsequent State-approved Deliverables, and other specifications and requirements described in the Contract Documents. The Specifications are, by this reference, made a part of the Contract as though completely set forth herein.
State Data	All Data created or in any way originating with the State, and all Data that is the output of computer processing of or other electronic manipulation of any Data that was created by or in any way originated with the State, whether such Data or output is stored on the State’s hardware, the Contractor’s hardware or exists in any system owned, maintained or otherwise controlled by the State or by the Contractor.
State Fiscal Year (SFY)	The New Hampshire State Fiscal Year (SFY) runs from July 1 of the preceding calendar year through June 30 of the applicable calendar year.
Subcontractor	A person, partnership, or company not in the employment of, or owned by, the Contractor which is performing Services under this Contract under a separate Contract with or on behalf of the Contractor.
System	All Software, specified hardware, interfaces and extensions, integrated and functioning together in accordance with the Specifications.
Term	Period of the Contract from the Effective Date through the Completion Date identified in the P-37 General Provisions or termination.
Verification	Supports the confirmation of authority to enter a computer system application or network.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT F – TERMS AND DEFINITIONS

Warranty	The conditions under, and period during, which the Contractor will repair, replace, or other compensate for, the defective item without cost to the buyer or user. It also delineates the rights and obligations of both parties in case of a claim or dispute.
Warranty Period	A period of coverage during which the Contractor is responsible for providing a guarantee for products and Services delivered as defined in the Contract.
Work Plan	Documentation that details the activities for the Project created in accordance with the Contract. The plan and delineation of tasks, activities and events to be performed and Deliverables to be produced under the Project as specified in Appendix B: <i>Business/Technical Requirements and Deliverables</i> . The Work Plan shall include a detailed description of the Schedule, tasks/activities, Deliverables, critical events, task dependencies, and the resources that would lead and/or participate on each task.

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STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

1. ATTACHMENTS

1. Exhibit G Business and Technical Requirements – Attachment 1
2. Exhibit G Activity, Deliverables and Milestones Table – Attachment 2
3. Exhibit G Work Plan – Attachment 3
4. Exhibit G Testing Plan – Attachment 4
5. Exhibit G Training Plan - Attachment 5

2. CONTRACTOR QUOTE

6. Exhibit G Contractor Quote – Attachment 6

3. CONTRACTOR CERTIFICATES

- a. Contractor’s Certificate of Good Standing
- b. Contractor’s Certificate of Vote/Authority
- c. Contractor’s Certificate of Insurance

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STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

1. ATTACHMENTS

Attachment 1 - Business and Technical Requirements

BUSINESS REQUIREMENTS					
State Requirements			Vendor		
Req #	Requirement Description	Criticality	Vendor Response	Delivery Method	Comments
GENERAL SPECIFICATIONS					
B1.1	The Solution must be a Vendor hosted website.	M	Yes		
B1.2	Vendor must provide ongoing hosting and technical support services.	M	Yes		
B1.3	The Solution must set up grant funding opportunities from start to after closeout.	M	Yes		
B1.4	The Solution must communicate with grantees through the term of the grant and after via grant management system.	M	Yes		
B1.5	The Solution must be compatible with the reporting requirements of the National Endowment for the Arts.	M	Yes		
B1.6	The Solution must have the ability to work with 3rd party applications.	M	Yes		
B1.7	The Solution must be compatible with Google Chrome, Firefox, Safari, and Edge.	M	Yes		
B1.8	Provide mobile applications for all platforms.	M	Yes		
B1.9	Responsive to all devices including desktops, laptops, smart phones, tablets, etc.	M	Yes		
B1.10	The Solution must be highly configurable and allow for updates.	M	Yes		
B1.11	The Solution will be security access based on user roles will be provided staff will access the software via a unique user name and password.	M	Yes		
B1.12	The Vendor will provide trained technical staff to help applicants.	M	No	Custom	We will train state staff to provide technical support to applicants.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

B1.13	All current data and components from Pearl must be migrated into the Vendor Solution.	M	Yes		
APPLICATION REQUIREMENTS					
A1.1	Vendor solution must be mobile friendly compatible with all mobile operating systems (iOS, Android, and Windows, etc.)	M	Yes		
A1.2	Vendors solution must be responsive to any size screen when viewed on mobile, laptops, desktops or tablets.	M	Yes		
A1.3	Ability to access data using open standards access protocol (please specify supported versions in the comments field).	M	Yes		Via Microsoft Dataverse APIs
A1.4	Data is available in commonly used format over which no entity has exclusive control, with the exception of National or International standards. Data is not subject to any copyright, patent, trademark or other trade secret regulation.	M	Yes		
A1.5	Web-based compatible and in conformance with the following W3C standards: HTML5, CSS 2.1, XML 1.1 and WCAG 2.1 AA	M	Yes		
APPLICATION SECURITY					
A2.1	Verify the identity or authenticate all of the system client applications before allowing use of the system to prevent access to inappropriate or confidential data or services.	M	Yes		
A2.2	Verify the identity and authenticate all of the system's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential data or services.	M	Yes		
A2.3	Enforce unique user names.	M	Yes		
A2.4	Enforce complex passwords for Administrator Accounts in accordance with DoIT's statewide User Account and Password Policy.	M	Yes		
A2.5	Enforce the use of complex passwords for general users using capital letters, numbers and special characters in accordance with DoIT's statewide User Account and Password Policy.	M	Yes		
A2.6	Encrypt passwords in transmission and at rest within the database.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

A2.7	The application has the ability to Expire passwords after a definite period of time.	M	Yes		
A2.8	Establish ability to expire passwords after a definite period of time in accordance with DoIT's statewide User Account and Password Policy.	M	Yes		
A2.9	Provide the ability to limit the number of people that can grant or change authorizations.	M	Yes		
A2.10	Establish ability to enforce session timeouts during periods of inactivity.	M	Yes		
A2.11	The application shall not store authentication credentials or sensitive data in its code.	M	Yes		
A2.12	Log all attempted accesses that fail identification, authentication and authorization requirements.	M	Yes		
A2.13	The application shall log all activities to a central server to prevent parties to application transactions from denying that they have taken place.	M	Yes		
A2.14	All logs must be kept for (90-days).	M	Yes		
A2.15	The application must allow a human user to explicitly terminate a session. No remnants of the prior session should then remain.	M	Yes		
A2.16	Do not use Solution and System Services for anything other than they are designed for.	M	Yes		
A2.17	The application Data shall be protected from unauthorized use when at rest.	M	Yes		
A2.18	The application shall keep any sensitive Data or communications private from unauthorized individuals and programs.	M	Yes		
A2.19	Subsequent application enhancements or upgrades shall not remove or degrade security requirements.	M	Yes		
A2.20	Utilize change management documentation and procedures.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

APPLICATION SECURITY TESTING					
T1.1	All components of the Software shall be reviewed and tested to ensure they protect the State's web site and its related Data assets.	M	Yes		
T1.2	For web applications, ensure the application has been tested and hardened to prevent critical application security flaws. (At a minimum, the application shall be tested against all flaws outlined in the Open Web Application Security Project (OWASP) Top Ten (http://www.owasp.org/index.php/OWASP_Top_Ten_Project)).	M	Yes		
T1.3	Provide the State with validation of 3rd party security reviews performed on the application and system environment. The review may include a combination of vulnerability scanning, penetration testing, static analysis of the source code, and expert code review (please specify proposed methodology in the comments field).	M	Yes	Standard	https://docs.microsoft.com/en-us/dynamics365/ fraud-protection/compliance-and-security
T1.4	Prior to the System being moved into production, the Vendor shall provide results of all security testing to the Department of Information Technology for review and acceptance.	M	Yes		
T1.5	Vendor shall provide documented procedure for migrating application modifications from the User Acceptance Test Environment to the Production Environment.	M	Yes		
STANDARD TESTING					
T2.1	The Vendor must test the software and the system using an industry standard and State approved testing methodology.	M	Yes		
T2.2	The Vendor must perform application stress testing and tuning.	M	Yes		
T2.3	The Vendor must provide documented procedure for how to sync Production with a specific testing environment.	M	Yes		
T2.4	The Vendor must define and test disaster recovery procedures.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

HOSTING-CLOUD REQUIREMENTS					
OPERATIONS					
H1.1	Vendor shall provide an ANSI/TIA-942 Tier 3 Data Center or equivalent. A tier 3 data center requires 1) Multiple independent distribution paths serving the IT equipment, 2) All IT equipment must be dual-powered and fully compatible with the topology of a site's architecture and 3) Concurrently maintainable site infrastructure with expected availability of 99.9%.	M	Yes		
H1.2	Vendor shall maintain a secure hosting environment providing all necessary hardware, software, and Internet bandwidth to manage the application and support users with permission-based logins.	M	Yes		
H1.3	The Data Center must be physically secured – restricted access to the site to personnel with controls such as biometric, badge, and others security solutions. Policies for granting access must be in place and followed. Access shall only be granted to those with a need to perform tasks in the Data Center.	M	Yes		
H1.4	Vendor shall install and update all server patches, updates, and other utilities within 60 days of release from the manufacturer.	M	Yes		
H1.5	Vendor shall monitor System, security, and application logs.	M	Yes		
H1.6	Vendor shall manage the sharing of data resources.	M	Yes		
H1.7	Vendor shall manage daily backups, off-site data storage, and restore operations.	M	Yes		
H1.10	The Vendor shall report any breach in security in conformance with State of NH RSA 359-C:20. Any person engaged in trade or commerce that is subject to RSA 358-A:3, I shall also notify the regulator which has primary regulatory authority over such trade or commerce. All other persons shall notify the New Hampshire attorney general's office.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

DISASTER RECOVERY					
H2.1	Vendor shall have documented disaster recovery plans that address the recovery of lost State data as well as their own. Systems shall be architected to meet the defined recovery needs.	M	Yes		
H2.2	The disaster recovery plan shall identify appropriate methods for procuring additional hardware in the event of a component failure. In most instances, systems shall offer a level of redundancy so the loss of a drive or power supply will not be sufficient to terminate services however, these failed components will have to be replaced.	M	Yes		
H2.3	Vendor shall adhere to a defined and documented back-up schedule and procedure.	M	Yes		
H2.4	Back-up copies of data are made for the purpose of facilitating a restore of the data in the event of data loss or System failure.	M	Yes		
H2.5	Scheduled backups of all servers must be completed regularly. The minimum acceptable frequency is differential backup daily, and complete backup weekly.	M	Yes		
H2.6	Tapes or other back-up media tapes must be securely transferred from the site to another secure location to avoid complete data loss with the loss of a facility.	M	Yes		
H2.7	Data recovery – In the event that recovery back to the last backup is not sufficient to recover State Data, the Vendor shall employ the use of database logs in addition to backup media in the restoration of the database(s) to afford a much closer to real-time recovery. To do this, logs must be moved off the volume containing the database with a frequency to match the business needs.	M	Yes		
HOSTING SECURITY					
H3.1	The Vendor shall employ security measures ensure that the State’s application and data is protected.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

H3.2	If State data is hosted on multiple servers, data exchanges between and among servers must be encrypted.	M	Yes		
H3.3	All servers and devices must have currently supported and hardened operating systems, the latest anti-viral, anti-hacker, anti-spam, anti-spyware, and anti-malware utilities. The environment, as a whole, shall have aggressive intrusion-detection and firewall protection.	M	Yes		
H3.4	All components of the infrastructure shall be reviewed and tested to ensure they protect the State’s hardware, software, and its related data assets. Tests shall focus on the technical, administrative and physical security controls that have been designed into the System architecture in order to provide confidentiality, integrity and availability.	M	Yes		
H3.5	The Vendor shall ensure its complete cooperation with the State’s Chief Information Officer in the detection of any security vulnerability of the hosting infrastructure.	M	Yes		
H3.6	The Vendor shall authorize the State to perform scheduled and random security audits, including vulnerability assessments, of the Vendor’ hosting infrastructure and/or the application upon request.	M	Yes		
H3.7	All servers and devices must have event logging enabled. Logs must be protected with access limited to only authorized administrators. Logs shall include System, Application, Web and Database logs.	M	Yes		
H3.8	Operating Systems (OS) and Databases (DB) shall be built and hardened in accordance with guidelines set forth by CIS, NIST or NSA.	M	Yes		
H3.9	The Vendor shall notify the State’s Project Manager of any security breaches within two (2) hours of the time that the Vendor learns of their occurrence.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

H3.10	The Vendor shall be solely liable for costs associated with any breach of State data housed at their location(s) including but not limited to notification and any damages assessed by the courts.	M	Yes		
SERVICE LEVEL AGREEMENT					
H4.1	The Vendor's System support and maintenance shall commence upon the Effective Date and extend through the end of the Contract term, and any extensions thereof.	M	Yes		
H4.2	The vendor shall maintain the hardware and Software in accordance with the specifications, terms, and requirements of the Contract, including providing, upgrades and fixes as required.	M	Yes		
H4.3	The vendor shall repair or replace the hardware or software, or any portion thereof, so that the System operates in accordance with the Specifications, terms, and requirements of the Contract.	M	Yes		
H4.4	All hardware and software components of the Vendor hosting infrastructure shall be fully supported by their respective manufacturers at all times. All critical patches for operating systems, databases, web services, etc., shall be applied within sixty (60) days of release by their respective manufacturers.	M	Yes		
H4.5	The State shall have unlimited access, via phone or Email, to the Vendor technical support staff between the hours of 8:00am to 4:00pm- Monday through Friday EST.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

H4.6	The Vendor shall conform to the specific deficiency class as described: Class A Deficiency - Software - Critical, does not allow System to operate, no work around, demands immediate action; Written Documentation - missing significant portions of information or unintelligible to State; Non Software - Services were inadequate and require re-performance of the Service. Class B Deficiency - Software - important, does not stop operation and/or there is a work around and user can perform tasks; Written Documentation - portions of information are missing but not enough to make the document unintelligible; Non Software - Services were deficient, require reworking, but do not require re-performance of the Service. Class C Deficiency - Software - minimal, cosmetic in nature, minimal effect on System, low priority and/or user can use System; Written Documentation - minimal changes required and of minor editing nature; Non Software - Services require only minor reworking and do not require re-performance of the Service	M	Yes		
H4.7	As part of the maintenance agreement, ongoing support issues shall be responded to according to the following: Class A Deficiencies - The Vendor shall have available to the State on-call telephone assistance, with issue tracking available to the State, eight (8) hours per day and five (5) days a week with an email / telephone response within two (2) hours of request; or the Vendor shall provide support on-site or with remote diagnostic Services, within four (4) business hours of a request; Class B & C Deficiencies –The State shall notify the Vendor of such Deficiencies during regular business hours and the Vendor shall respond back within four (4) hours of notification of planned corrective action; The Vendor shall repair or replace Software, and provide maintenance of the Software in accordance	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

	with the Specifications, Terms and Requirements of the Contract.				
H4.8	The hosting server for the State shall be available twenty-four (24) hours a day, 7 days a week except for during scheduled maintenance.	M	Yes		
H4.9	A regularly scheduled maintenance window shall be identified (such as weekly, monthly, or quarterly) at which time all relevant server patches and application upgrades shall be applied.	M	Yes		
H4.10	If The Vendor is unable to meet the uptime requirement, The Vendor shall credit State's account in an amount based upon the following formula: (Total Contract Item Price/365) x Number of Days Contract Item Not Provided. The State must request this credit in writing.	M	No	Custom	https://akoyaGo.com/wp-content/uploads/2021/07/BCO_SLA-v7-26-2021.pdf State agrees to Service Level Agreement with the following changes: Service Level Agreement Modifications may be made upon mutual agreement by the State and the Vendor; Any period of unavailability not more than 15 minutes between 8am to 4pm EST within a 7-day period and Sufficient evidence shall be 5 or more emails from applicants regarding unavailability of the system or 3 screenshots from

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

					staff of unavailability of system for the defined period of time.
H4.11	The Vendor shall use a change management policy for notification and tracking of change requests as well as critical outages.	M	Yes		
H4.12	A critical outage will be designated when a business function cannot be met by a nonperforming application and there is no work around to the problem.	M	Yes		
H4.13	The Vendor shall maintain a record of the activities related to repair or maintenance activities performed for the State and shall report quarterly on the following: Server up-time; All change requests implemented, including operating system patches; All critical outages reported including actual issue and resolution; Number of deficiencies reported by class with initial response time as well as time to close.	M	Yes		
H4.14	The Vendor will give two-business days prior notification to the State Project Manager of all changes/updates and provide the State with training due to the upgrades and changes.	M	Yes		
SUPPORT & MAINTENANCE REQUIREMENTS					
S1.1	The Vendor's System support and maintenance shall commence upon the Effective Date and extend through the end of the Contract term, and any extensions thereof.	M	Yes		
S1.2	Maintain the hardware and Software in accordance with the Specifications, terms, and requirements of the Contract, including providing, upgrades and fixes as required.	M	Yes		
S1.3	Repair Software, or any portion thereof, so that the System operates in accordance with the Specifications, terms, and requirements of the Contract.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

S1.4	The State shall have unlimited access, via phone or Email, to the Vendor technical support staff between the hours of 8:00am to 4:00pm- Monday through Friday EST.	M	Yes		
S1.5	The Vendor response time for support shall conform to the specific deficiency class as described below or as agreed to by the parties: Class A Deficiency - Software - Critical, does not allow System to operate, no work around, demands immediate action; Written Documentation - missing significant portions of information or unintelligible to State; Non Software - Services were inadequate and require re-performance of the Service. Class B Deficiency - Software - important, does not stop operation and/or there is a work around and user can perform tasks; Written Documentation - portions of information are missing but not enough to make the document unintelligible; Non Software - Services were deficient, require reworking, but do not require re-performance of the Service. Class C Deficiency - Software - minimal, cosmetic in nature, minimal effect on System, low priority and/or user can use System; Written Documentation - minimal changes required and of minor editing nature; Non Software - Services require only minor reworking and do not require re-performance of the Service.	M	Yes		
S1.6	The Vendor shall make available to the State the latest program updates, general maintenance releases, selected functionality releases, patches, and Documentation that are generally offered to its customers, at no additional cost.	M	Yes		
S1.7	For all maintenance Services calls, The Vendor shall ensure the following information will be collected and maintained: 1) nature of the Deficiency; 2) current status of the Deficiency; 3) action plans, dates, and times; 4) expected and actual completion time; 5) Deficiency resolution information, 6) Resolved by, 7)	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

	Identifying number i.e. work order number, 8) Issue identified by;				
S1.8	The Vendor must work with the State to identify and troubleshoot potentially large-scale System failures or Deficiencies by collecting the following information: 1) mean time between reported Deficiencies with the Software; 2) diagnosis of the root cause of the problem; and 3) identification of repeat calls or repeat Software problems.	M	Yes		
S1.9	As part of the Software maintenance agreement, ongoing software maintenance and support issues, shall be responded to according to the following or as agreed to by the parties: a. Class A Deficiencies - The Vendor shall have available to the State on-call telephone assistance, with issue tracking available to the State, eight (8) hours per day and five (5) days a week with an email / telephone response within two (2) hours of request; or the Vendor shall provide support on-site or with remote diagnostic Services, within four (4) business hours of a request; b. Class B & C Deficiencies – The State shall notify the Vendor of such Deficiencies during regular business hours and the Vendor shall respond back within four (4) hours of notification of planned corrective action; The Vendor shall repair or replace Software, and provide maintenance of the Software in accordance with the Specifications, Terms and Requirements of the Contract; or as agreed between the parties.	M	Yes		
S1.10	The Vendor shall use a change management policy for notification and tracking of change requests as well as critical outages.	M	Yes		
S1.11	A critical outage will be designated when a business function cannot be met by a nonperforming application and there is no work around to the problem.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

S1.12	The Vendor shall maintain a record of the activities related to repair or maintenance activities performed for the State and shall report quarterly on the following: All change requests implemented; All critical outages reported including actual issue and resolution; Number of deficiencies reported by class with initial response time as well as time to close.	M	Yes		
S1.13	A regularly scheduled maintenance window shall be identified (such as weekly, monthly, or quarterly) at which time all relevant server patches and application upgrades shall be applied.	M	Yes		
S1.14	The Vendor shall give two-business days prior notification to the State Project Manager of all changes/updates and provide the State with training due to the upgrades and changes.	M	Yes		
S1.15	The State shall provide the Vendor with a personal secure FTP site to be used by the State for uploading and downloading files if applicable.	O	Yes		
PROJECT MANAGEMENT					
P1.1	Vendor shall participate in an initial kick-off meeting to initiate the Project.	M	Yes	Kick off Call	To be schedule upon initial set-up payment
P1.2	Vendor shall provide Project Staff as specified in the contract.	M	Yes		
P1.3	Vendor shall submit a finalized Work Plan within thirty (30) days after Contract award and approval by Governor and Council. The Work Plan shall include, without limitation, a detailed description of the Schedule, Tasks, Deliverables, Milestones/critical events, task dependencies, and payment Schedule. The plan shall be updated no less than every two weeks.	M	Yes		The Vendor will provide trained technical staff to help applicants
P1.4	Vendor shall provide detailed bi-weekly or monthly status reports on the progress of the Project, which will include expenses incurred year to date.	M	Yes		

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

P1.5	All user, technical, and System Documentation as well as Project Schedules, plans, status reports, and correspondence must be maintained as project documentation. (Define how- WORD format- on-Line, in a common library or on paper).	M	Yes		
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STATE OF NEW HAMPSHIRE
 Department of Natural and Cultural Resources
 DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

Exhibit G Attachment 2: Activity Deliverables and Milestones

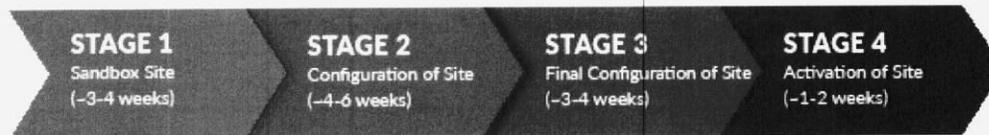
ACTIVITY / DELIVERABLES / MILESTONES PRICING WORKSHEET				
ACTIVITY, DELIVERABLE, OR MILESTONE		DELIVERABLE TYPE	PROJECTED DELIVERY DATE	MILESTONE PAYMENT
PLANNING AND PROJECT MANAGEMENT				
1	Conduct Project Kickoff Meeting	Non-Software	One month after approved by Governor and Executive Council	\$17,775.00
2	Work Plan	Written	1 week after kickoff	Included
3	Project Status Reports	Written	bi-monthly	Included
4	Security Plan	Written	2 weeks after kickoff	Included
5	Communications and Change Management Plan	Written	bi-monthly	Included
6	Software Configuration Plan	Written	3 weeks after kickoff	Included
7	Systems Interface Plan and Design/Capability	Written	6 weeks after kickoff	Included
8	Testing Plan	Written	9 weeks after kickoff	Included
9	Data Conversion Plan and Design	Written	2 weeks after kickoff	Included
10	Deployment Plan	Written	3 weeks after kickoff	Included
11	Comprehensive Training Plan and Curriculum	Written	3 weeks before live date	Included
12	End User Support Plan	Written	At kickoff	Included
TESTING				
13	Conduct Migration Testing	Non-Software	3 weeks after kickoff	Included
14	Conduct User Acceptance Testing	Non-Software	2 weeks before live date	Included
15	Perform Production Tests	Non-Software	8 weeks after kickoff	Included
16	Conduct System Performance (Load/Stress) Testing	Non-Software	3 weeks after kickoff	Included
17	Certification of 3 rd Party Pen Testing and Application Vulnerability Scanning	Non-Software	2 weeks before live date	Included
SYSTEM DEPLOYMENT				
18	Converted Data Loaded into Production Environment	Software	2 weeks after kickoff	Included
19	Provide Tools for Backup and Recovery of all Applications and Data	Software	available upon request	Included
20	Conduct Training	Non-Software	2 weeks before live date	Included
21	Cutover to New Software	Non-Software	12 weeks estimate	Included
22	Provide Documentation	Written	During implementation	Included
23	Execute Security Plan	Non-Software	Ongoing	Included
24	Conduct Project Exit Meeting	Non-Software	12 - 16 weeks from signed agreement	Included
TOTAL				\$17,775.00

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

Exhibit G Attachment 3: Work Plan



Implementation Timeline



Implementation Phases

PROJECT KICK OFF

- Welcome
- Meet Project Management Team
- Implementation Preparation Checklist

PLANNING

- Confirm Project Timeline
- Design Session
- Receive Initial Data
- Introduce Client Success Team
- GOlearn

PREPARATION

- User Setup
- Build Sandbox
- Sandbox Training
- Design and Configuration
- Scope of Work
- Process Review and Signoff

IMPLEMENTATION

- Refine Design and Configuration
- Final Data Preparation and Import

APPROVAL

- Final Data Setup Approval
- Final User Setup Approval
- Go Live Signoff

GO LIVE

- Celebrate
- Transition to Account Management Team

With more than 40 years serving grantmakers, our mission remains the same...to support foundations and power philanthropy, making it better along the way.

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STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

Exhibit G Attachment 4: Testing Plan



Implementation Stages & Expectations

Sandbox Stage:

- Client will complete the Client Set Up Information and Client Questionnaire. These documents help us to set up akoyaGO, as well as get a better understanding of client processes.
- Client will provide a copy of data along with data validation worksheet, provided by akoyaGO
- Client will register for GOlearn and take the akoyaGO Basics course
- akoyaGO team will migrate the data into akoyaGO
- akoyaGO will provide basic training to key staff at the foundation. This is not the whole staff, but those who are the key project contacts.

Configuration:

- akoyaGO will have weekly meetings with the key project contacts. These meetings will be set for the same day and time each week.
- The goal of the weekly meetings is for the akoyaGO team to go through best practices to facilitate discussion. These discussions allow the client to discover what might be missing and what is needed for their internal processes.
- Weekly agendas will be provided by akoyaGO prior to each meeting to ensure the necessary team members are present at the meeting.
- Meetings will be broken out by function, i.e., grants staff, development staff, financial staff.
- Tasks for akoyaGO between weekly meetings:
 - Work with team to make any system changes or configurations
 - Do any research and/or get answers for next meeting
- Tasks for Client each week:
 - Get into the system and run through some daily tasks to see what functionality might not be as expected.
 - Have discussions regarding internal process to determine custom configuration that might be needed.
- Action items will be outlined for both teams at the end of each meeting.

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STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

Training Plan Exhibit G Attachment 5

Training can be in-person, or via web using Teams. In person is the preferred method of training. Attached are the learning objectives for the Essentials training.

Training is 2 ½ - 3 days if in person with 2-3 10 min breaks about 4-5 hours per day. So, time will be spend assisting staff in setting up views and dashboard that they might need as well as assisting them in other daily tasks that need to get accomplished, such as recording a report received or making a payment.

Topics to be cover are as follows:

- How to enter a new applicant and process the record
- How to process the application.
- Go through the life cycle of a grant from submission received from GOapply to preparation for review. How to run an approval or denial letter, setting up payments and paying the grant.
- How to record requirements that may be due on grants as well as how to follow up on those requirements.

Objective: Review akoyaGO navigation, terminology, entities, searching and the grants management workplace.

We will create records in the following entities:

- Constituent
- Contact
- Request
- Payments and Requirements

We will walk through the process of entering a request from start to finish, which includes approving and denying a request.

We will identify where client custom fields live.

We will review how to search the system and use views to validate your data.

1. Search for a Constituent (organization)
2. Create a Constituent (organization)
3. Search for a Contact
4. Create a Contact
5. Attach a Contact to a Parent Constituent
6. Assign a Primary Contact to a Constituent
7. Create Activities for a Contact
8. Add a Contact to a Committee
9. Add a Contact to a Marketing List
10. Look up a Marketing List

STATE OF NEW HAMPSHIRE
 Department of Natural and Cultural Resources
 DNCR NHSCA #2022-121 - akoyaGo Software
 EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

2. CONTRACTOR QUOTE

Exhibit G Attachment 6: Contractor Quote



STATE OF NEW HAMPSHIRE
 Department of Natural and Cultural Resources
 DNCR NHSCA #2022-121 - akoyaGo Software

Exhibit G Attachment 6: Contractor Quote

Software Set-up, Conversion, and Training	One-Time Fee
Includes: <ul style="list-style-type: none"> • Provisioning within Microsoft Dynamics <i>(Cloud Solutions Provider agreement completion and licensing)</i> • Data Conversion • Site and user setup • Core team member training • Design consultation and system configuration (up to 10 hours*) • Two (2) days of user training <i>(travel and accommodations are billed separately for in-person training)</i> <p>* Any remaining system configuration hours may be used toward future billable New Work for a period of three (3) months post "Go Live" date.</p>	\$17,775
Software Subscription and Support	Annual Subscription Fee
Includes: <ul style="list-style-type: none"> • Licensed access for unlimited internal users of akoyaGO CRM • Licensed access for GOapply, GOfund, and GOverify • Technical support <p>Anticipated "Go Live" date is TBD.</p> <p><i>The hourly rate for New Work and/or work performed outside of the parameters of technical support is invoiced at \$160/hour.</i></p>	\$26,225

User shall pay any applicable taxes (municipal, state, and federal) including sales or use tax which may now or hereafter be imposed on accessing the Software or use of the Services by User.

Provider reserves the right to renegotiate the fees set forth herein. These include but are not limited to, one-time, hourly, and subscription fees. Ninety (90) days' notice will be provided in connection with any such increase and increase is not to exceed five percent (5%) annually on a calendar year basis through User's FY 25.

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

3. **CONTRACTOR CERTIFICATES**
a. **Certificate of Good Standing**

State of New Hampshire
Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that BROMELKAMP COMPANY, LLC is a Minnesota Limited Liability Company registered to transact business in New Hampshire on March 17, 2022. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **896208**

Certificate Number: **0006091381**



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 23rd day of January A.D. 2023.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan
Secretary of State

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

Exhibit G Contractors Certificates:
b. Certificate of Vote/Authority

Certificate of Authority #6

(Limited Partnership, or LLC- Corporate General Partner or Manager)

Corporate Resolution

I, Jennifer Canney hereby certify that I am duly elected Clerk/Secretary/Officer
(Name)
of Bromelkamp Company, LLC. I hereby certify the following is a true of a vote taken at a
(Name of Corporation)
meeting of the Board of Directors/shareholders duly called and held on May 18, 2022, at
which a quorum of the directors/shareholders were present and voting.

Voted: That John Long, Chief Executive Officer is duly
(Name and Title)

authorized to enter into contracts on behalf of Bromelkamp Company, LLC a limited
(Name of Corporation)
partnership with the Dept. of Natural and Cultural Resources, State of New Hampshire
(Name of State Agency)
and further is authorized to execute any documents which may in his/her judgement to be
desirable or necessary to affect the purpose of this vote.

I hereby certify that said vote has not been amended or repealed and remains in full force
and affect as of January 23, 2023. I further certify that it is understood the State of New
Hampshire will rely on this certificate as evidence the person listed above currently occupies the
position indicated and that they have full authority to bind the corporation and the corporation as
the general partner has full authority to bind the limited partnership to the specific contract
indicated. This authority shall remain valid for thirty (30) days from the date of this Corporate
Resolution.

DATED: January 23, 2023

ATTEST: Jennifer Canney Secretary
(Name & Title)

STATE OF NEW HAMPSHIRE
Department of Natural and Cultural Resources
DNCR NHSCA #2022-121 - akoyaGo Software
EXHIBIT G – ATTACHMENTS AND CONTRACTOR CERTIFICATES

Exhibit G Contractors Certificates:
b. Certificate of Insurance



CERTIFICATE OF LIABILITY INSURANCE

BROMCOM-01

HOLME1

DATE (MM/DD/YYYY)
1/20/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Bullis Insurance Agency, LLC A Member of Arachas Group, LLC 1001 Twelve Oaks Center Dr #1003 Wayzata, MN 55391	CONTACT PHONE (A/C, No, Ext): (952) 449-0089 FAX (A/C, No): E-MAIL: info@bullisagency.com ADDRESS:																					
INSURED Bromelkamp Company, LLC 2626 East 82nd Street Suite 375 Bloomington, MN 55425	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th colspan="2">INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td>INSURER A: Cincinnati Insurance Co</td> <td></td> <td>28665</td> </tr> <tr> <td>INSURER B:</td> <td></td> <td></td> </tr> <tr> <td>INSURER C:</td> <td></td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A: Cincinnati Insurance Co		28665	INSURER B:			INSURER C:			INSURER D:			INSURER E:			INSURER F:		
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THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
INSURER LTR	TYPE OF INSURANCE	ADDL. BURNS (BSD) (WVD)	POLICY NUMBER	POLICY EFF. (MM/DD/YYYY)	POLICY EXP. (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:		ENP 0641502	1/10/2023	1/10/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (EA occurrence) \$ 500,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV. INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		ENP 0641502	1/10/2023	1/10/2024	COMBINED SINGLE LIMIT (EA accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED \$ RETENTION \$		ENP 0641502	1/10/2023	1/10/2024	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	EWC 0641498	1/10/2023	1/10/2024	<input checked="" type="checkbox"/> PER STATUTE OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER Department of Natural and Cultural Resources 172 Pembroke Rd Concord, NH 03301	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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