

*Victoria F. Sheehan*  
Commissioner

**THE STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF TRANSPORTATION**

27



*William Cass, P.E.*  
Assistant Commissioner

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

Bureau of Construction  
October 17, 2022

**REQUESTED ACTION**

1. Authorize the Department of Transportation to enter into a contract with Northeast Traffic Control Services (Vendor 162193) of Plymouth, MA on the basis of a low bid of \$477,790.53 for sign upgrade and replacement on I-393 in Concord to the Pembroke-Chichester town line, (Project: Concord-Chichester 43828), from the date of Governor and Council approval through October 20, 2023, unless amended by the Department in accordance with the Standard Specifications. 100% Federal Funds.

Funding is available in State Fiscal Year 2023, and is anticipated to be available in Fiscal Year 2024 as follows, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

| Funding is available as follows:   | <u>FY 2023</u> | <u>FY 2024</u> |
|--|----------------|----------------|
| 04-96-96-963515-3054<br>Consolidated Federal Aid<br>400-500870 Highway Contract Payments | \$354,930.15   | \$122,860.38   |

2. Further authorize that a contingency in the amount of \$47,779.05 be approved for payment of latent conditions, which may appear during the construction of the project. The contingency requested is 10% of the contract amount.

| Funding is available as follows:   | <u>FY 2024</u> |
|--|----------------|
| 04-96-96-963515-3054<br>Consolidated Federal Aid<br>400-500870 Highway Contract Payments | \$47,779.05    |

**EXPLANATION**

This project is part of the State's Ten-Year Transportation Improvement Plan, under the Update Signing State System (USSS) Program. This project consists of sign replacement on I-393 from mile reference marker 0.3 at Exit 1 in Concord to mile reference marker 4.7 at the Pembroke-Chichester town line and on the ramps for Exits 1, 2, and 3. The signs are being replaced due to poor retro reflectivity and to bring them up to meet MUTCD compliance. Most of the signs being replaced will be installed on existing posts and foundations, but there are installations with new posts and foundations.

This project addresses the needed replacement of signs to enhance safety, conform to the current MUTCD design standards, improve retro reflectivity and provide better guidance for the motoring public.

The proposed contingency amount is 10% of the contract amount. This is to account for the risks associated with unanticipated traffic control needs, the potential for necessary but unanticipated repair work to sign posts designated for reuse and other existing infrastructure near the work areas and encountering latent conditions during excavation.

Although the bid costs exceeded the Department's estimate by 27.81%, the low bid of 3 bids received is felt to be reasonable for the work involved. There were three items of significance that accounted for 95% of the overage (Traffic Sign Type C (2) & Mobilization). Re-advertising this project would result, in our opinion, in higher prices and prevent the completion of the work in a timely manner. The Department considers it to be in the best interest of the State to accept this bid to accomplish these needed repairs.

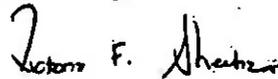
The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available, and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

This project funding is: 80% Federal (Update Signing State System (USSS) Program), with anticipated utilization of Turnpike Toll Credits for the State's 20% match, effectively using 100% Federal Funds.

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Your approval of this resolution is respectfully requested.

Sincerely,



Victoria F. Sheehan  
Commissioner

VFS/pcj

Department Estimate: \$373,831.45  
Contract Amount: \$477,790.53  
Over Estimate: \$103,959.08  
Attachments



# ABC Bid Data

CONCORD-CHICHESTER

43828

X-A005(204)

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|                              |   |                    |  |                      |  |
|------------------------------|---|--------------------|--|----------------------|--|
| <b>PROJECT:</b>              | CONCORD-CHICHESTER  | <b>Awarded To:</b> | NORTHEAST TRAFFIC CONTROL SERVICES INC<br>PO BOX 946<br>PLYMOUTH, MA 02360 | <b>Certified by:</b> | <u>PETER.E.STAMNAS</u><br><small>Director of Project Development</small> |
| <b>STATE PROJECT NUMBER:</b> | 43828   | <b>Amount:</b>     | \$477,790.53   | <b>Award Date:</b>   |  |
| <b>FED. PROJECT NUMBER:</b>  | X-A005(204)   |                    |  |                      |  |
| <b>DATE BIDS OPEN:</b>       | September 22, 2022,   |                    |  |                      |  |
| <b>SCOPE OF WORK:</b>        | Replacement and upgrade of signs and supports due to condition and for improved compliance. |                    |  |                      |  |
| <b>COMPLETION DATE:</b>      | October 20, 2023  |                    |  |                      |  |
| <b>LOCATION:</b>             | Merrimack, District 5   |                    |  |                      |  |

## Summary of Bidders

| Contractor  | Bid Amount   | Rank |
|---|--------------|------|
| NORTHEAST TRAFFIC CONTROL SERVICES INC<br>PO BOX 946, PLYMOUTH MA 02360 | \$477,790.53 | A    |
| K5 CORPORATION<br>9 ROCKVIEW WAY, ROCKLAND MA 02370                     | \$529,345.45 | B    |
| ROADSAFE TRAFFIC SYSTEMS INC<br>55 Bodwell Street, AVON MA 02322        | \$662,111.38 | C    |

| Item No. | Description | Unit | Quantity | PS&E       |       | NORTHEAST TRAFFIC CONTROL SERVICES INC<br>PO BOX 948<br>PLYMOUTH, MA 02380 |       | KS CORPORATION<br>8 ROCKVIEW WAY<br>ROCKLAND, MA 02378 |       |
|----------|-------------|------|----------|------------|-------|--|-------|--|-------|
|          |             |      |          | Unit Price | Total | Unit Price   | Total | Unit Price   | Total |

Items

|                |  |    |           |             |                     |             |                     |             |                     |
|----------------|--|----|-----------|-------------|---------------------|-------------|---------------------|-------------|---------------------|
| 201.701        | SELECTIVE CLEARING AND THINNING                          | A  | 1.00      | \$5,000.00  | \$5,000.00          | \$3,000.00  | \$3,000.00          | \$3,000.00  | \$3,000.00          |
| 206.19         | COMMON STRUCTURE EXCAVATION EXPLORATORY                  | CY | 10.00     | \$90.00     | \$900.00            | \$100.00    | \$1,000.00          | \$175.00    | \$1,750.00          |
| 615.0101       | TRAFFIC SIGN TYPE A                                      | SF | 306.75    | \$65.00     | \$19,938.75         | \$92.00     | \$28,221.00         | \$225.00    | \$69,018.75         |
| 615.01201      | TRAFFIC SIGN TYPE A, BREAKAWAY MOUNTS                    | SF | 388.60    | \$90.00     | \$34,965.00         | \$100.00    | \$38,850.00         | \$135.00    | \$52,447.50         |
| 615.013        | REMOVING TRAFFIC SIGN TYPE A                             | U  | 5.00      | \$1,500.00  | \$7,500.00          | \$1,500.00  | \$7,500.00          | \$1,450.00  | \$7,250.00          |
| 615.0201       | TRAFFIC SIGN TYPE B                                      | SF | 16.25     | \$85.00     | \$1,381.25          | \$25.00     | \$406.25            | \$150.00    | \$2,437.50          |
| 615.02201      | TRAFFIC SIGN TYPE B, BREAKAWAY MOUNTS                    | SF | 291.25    | \$150.00    | \$43,687.50         | \$185.00    | \$53,881.25         | \$225.00    | \$65,531.25         |
| 615.023        | REMOVING TRAFFIC SIGN TYPE B                             | U  | 12.00     | \$250.00    | \$3,000.00          | \$250.00    | \$3,000.00          | \$100.00    | \$1,200.00          |
| 615.0301       | TRAFFIC SIGN TYPE C                                      | SF | 187.25    | \$50.00     | \$9,362.50          | \$155.00    | \$29,023.75         | \$175.00    | \$32,768.75         |
| 615.03201      | TRAFFIC SIGN TYPE C, BREAKAWAY MOUNTS                    | SF | 556.75    | \$150.00    | \$83,512.50         | \$265.00    | \$147,538.75        | \$250.00    | \$139,187.50        |
| 615.033        | REMOVING TRAFFIC SIGN, TYPE C                            | U  | 93.00     | \$25.00     | \$2,325.00          | \$15.00     | \$1,395.00          | \$75.00     | \$6,975.00          |
| 615.043        | REMOVING TRAFFIC SIGN TYPE AA                            | U  | 43.00     | \$500.00    | \$21,500.00         | \$250.00    | \$10,750.00         | \$400.00    | \$17,200.00         |
| 615.04501      | TRAFFIC SIGN TYPE AA (GROUND MOUNTED)                    | SF | 2,029.25  | \$35.00     | \$71,023.75         | \$27.50     | \$55,804.38         | \$28.00     | \$56,819.00         |
| 615.0501       | TRAFFIC SIGN TYPE BB                                     | SF | 25.00     | \$35.00     | \$875.00            | \$24.00     | \$600.00            | \$40.00     | \$1,000.00          |
| 615.0601       | TRAFFIC SIGN TYPE CC                                     | SF | 288.01    | \$20.00     | \$5,760.20          | \$15.00     | \$4,320.15          | \$20.00     | \$5,760.20          |
| 615.10301      | REMOVING FULL TRAFFIC SIGN STRUCTURE                     | U  | 1.00      | \$10,000.00 | \$10,000.00         | \$10,000.00 | \$10,000.00         | \$10,000.00 | \$10,000.00         |
| 615.30301      | REMOVING BRIDGE MOUNTED TRAFFIC SIGN STRUCTURE           | U  | 4.00      | \$4,000.00  | \$16,000.00         | \$5,000.00  | \$20,000.00         | \$3,000.00  | \$12,000.00         |
| 618.61         | UNIFORMED OFFICERS WITH VEHICLE                          | \$ | 15,000.00 | \$1.00      | \$15,000.00         | \$1.00      | \$15,000.00         | \$1.00      | \$15,000.00         |
| 619.1          | MAINTENANCE OF TRAFFIC                                   | U  | 1.00      | \$7,000.00  | \$7,000.00          | \$15,000.00 | \$15,000.00         | \$10,000.00 | \$10,000.00         |
| 646.41         | TURF ESTABLISHMENT WITH MULCH, TACKIFIERS AND HUMUS      | SY | 75.00     | \$8.00      | \$600.00            | \$40.00     | \$3,000.00          | \$40.00     | \$3,000.00          |
| 692.           | MOBILIZATION   | U  | 1.00      | \$7,500.00  | \$7,500.00          | \$22,500.00 | \$22,500.00         | \$10,000.00 | \$10,000.00         |
| 1008.11        | ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK | \$ | 5,000.00  | \$1.00      | \$5,000.00          | \$1.00      | \$5,000.00          | \$1.00      | \$5,000.00          |
| 1010.15        | FUEL ADJUSTMENT  | \$ | 2,000.00  | \$1.00      | \$2,000.00          | \$1.00      | \$2,000.00          | \$1.00      | \$2,000.00          |
| <b>Totals:</b> |  |    |           |             | <b>\$373,831.45</b> |             | <b>\$477,790.53</b> |             | <b>\$529,345.45</b> |

# ABC Bid Data

CONCORD-CHICHESTER

43828

X-A005(204)

| Item No.     | Description | Unit | Quantity | PS&E       |              | NORTHEAST TRAFFIC CONTROL SERVICES INC<br>PO BOX 948<br>PLYMOUTH, MA 02360 |              | KS CORPORATION<br>9 ROCKVIEW WAY<br>ROCKLAND, MA 02370 |              |
|--------------|-------------|------|----------|------------|--------------|--|--------------|--|--------------|
|              |             |      |          | Unit Price | Total        | Unit Price   | Total        | Unit Price   | Total        |
| Alt. Totals: |             |      |          |            |              |  |              |  |              |
| Totals:      |             |      |          |            | \$373,831.45 |  | \$477,790.53 |  | \$529,345.45 |



# ABC Bid Data

CONCORD-CHICHESTER

43828

X-A005(204)

| Item No. | Description | Unit | Quantity | PS&E       |       | ROADSAFE TRAFFIC SYSTEMS INC<br>55 Bodwell Street<br>Avon, MA 02322 |       | Unit Price | Total |
|----------|-------------|------|----------|------------|-------|---|-------|------------|-------|
|          |             |      |          | Unit Price | Total | Unit Price  | Total |            |       |

**Items**

|           |  |    |           |             |             |             |              |  |  |
|-----------|--|----|-----------|-------------|-------------|-------------|--------------|--|--|
| 201.701   | SELECTIVE CLEARING AND THINNING                          | A  | 1.00      | \$5,000.00  | \$5,000.00  | \$2,474.28  | \$2,474.28   |  |  |
| 206.19    | COMMON STRUCTURE EXCAVATION EXPLORATORY                  | CY | 10.00     | \$90.00     | \$900.00    | \$81.69     | \$816.90     |  |  |
| 615.0101  | TRAFFIC SIGN TYPE A                                      | SF | 306.75    | \$65.00     | \$19,938.75 | \$111.53    | \$34,211.83  |  |  |
| 615.01201 | TRAFFIC SIGN TYPE A, BREAKAWAY MOUNTS                    | SF | 388.50    | \$90.00     | \$34,965.00 | \$107.82    | \$41,888.07  |  |  |
| 615.013   | REMOVING TRAFFIC SIGN TYPE A                             | U  | 5.00      | \$1,500.00  | \$7,500.00  | \$933.02    | \$4,665.10   |  |  |
| 615.0201  | TRAFFIC SIGN TYPE B                                      | SF | 16.25     | \$85.00     | \$1,381.25  | \$136.77    | \$2,222.51   |  |  |
| 615.02201 | TRAFFIC SIGN TYPE B, BREAKAWAY MOUNTS                    | SF | 291.25    | \$150.00    | \$43,687.50 | \$196.30    | \$57,172.38  |  |  |
| 615.023   | REMOVING TRAFFIC SIGN TYPE B                             | U  | 12.00     | \$250.00    | \$3,000.00  | \$777.51    | \$9,330.12   |  |  |
| 615.0301  | TRAFFIC SIGN TYPE C                                      | SF | 187.25    | \$50.00     | \$9,362.50  | \$228.57    | \$42,799.73  |  |  |
| 615.03201 | TRAFFIC SIGN TYPE C, BREAKAWAY MOUNTS                    | SF | 556.75    | \$150.00    | \$83,512.50 | \$322.34    | \$179,462.80 |  |  |
| 615.033   | REMOVING TRAFFIC SIGN, TYPE C                            | U  | 93.00     | \$25.00     | \$2,325.00  | \$388.76    | \$36,154.68  |  |  |
| 615.043   | REMOVING TRAFFIC SIGN TYPE AA                            | U  | 43.00     | \$500.00    | \$21,500.00 | \$325.47    | \$13,995.21  |  |  |
| 615.04501 | TRAFFIC SIGN TYPE AA (GROUND MOUNTED)                    | SF | 2,029.25  | \$35.00     | \$71,023.75 | \$30.30     | \$61,486.28  |  |  |
| 615.0501  | TRAFFIC SIGN TYPE BB                                     | SF | 25.00     | \$35.00     | \$875.00    | \$13.00     | \$325.00     |  |  |
| 615.0601  | TRAFFIC SIGN TYPE CC                                     | SF | 288.01    | \$20.00     | \$5,760.20  | \$7.80      | \$2,246.48   |  |  |
| 615.10301 | REMOVING FULL TRAFFIC SIGN STRUCTURE                     | U  | 1.00      | \$10,000.00 | \$10,000.00 | \$19,875.86 | \$19,875.86  |  |  |
| 615.30301 | REMOVING BRIDGE MOUNTED TRAFFIC SIGN STRUCTURE           | U  | 4.00      | \$4,000.00  | \$16,000.00 | \$3,475.15  | \$13,900.60  |  |  |
| 618.61    | UNIFORMED OFFICERS WITH VEHICLE                          | \$ | 15,000.00 | \$1.00      | \$15,000.00 | \$1.00      | \$15,000.00  |  |  |
| 619.1     | MAINTENANCE OF TRAFFIC                                   | U  | 1.00      | \$7,000.00  | \$7,000.00  | \$82,091.80 | \$82,091.80  |  |  |
| 648.41    | TURF ESTABLISHMENT WITH MULCH, TACKIFIERS AND HUMUS      | SY | 75.00     | \$8.00      | \$600.00    | \$88.69     | \$6,651.75   |  |  |
| 692.      | MOBILIZATION   | U  | 1.00      | \$7,500.00  | \$7,500.00  | \$28,340.00 | \$28,340.00  |  |  |
| 1008.11   | ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK | \$ | 5,000.00  | \$1.00      | \$5,000.00  | \$1.00      | \$5,000.00   |  |  |
| 1010.15   | FUEL ADJUSTMENT  | \$ | 2,000.00  | \$1.00      | \$2,000.00  | \$1.00      | \$2,000.00   |  |  |

|                |                     |                     |
|----------------|---------------------|---------------------|
| <b>Totals:</b> | <b>\$373,831.45</b> | <b>\$662,111.38</b> |
|----------------|---------------------|---------------------|



# ABC Bid Data

CONCORD-CHICHESTER

43828

X-A005(204)

| Item No.     | Description | Unit | Quantity | PS&E       |              | ROADSAFE TRAFFIC SYSTEMS INC<br>35 Bodwell Street<br>Avon, MA 02322 |              |            |       |
|--------------|-------------|------|----------|------------|--------------|---|--------------|------------|-------|
|              |             |      |          | Unit Price | Total        | Unit Price  | Total        | Unit Price | Total |
| Alt. Totals: |             |      |          |            |              |   |              |            |       |
| Totals:      |             |      |          |            | \$373,831.45 |   | \$662,111.38 |            |       |



# PS&E Comparison

CONCORD-CHICHESTER

43828

X-A005(204)

| Item No.     | Description                             | Unit | Quantity | A-Bidder   |              | PS&E       |             | A-PS&E Difference |
|--------------|---|------|----------|------------|--------------|------------|-------------|-------------------|
|              |   |      |          | Unit Price | Total        | Unit Price | Total       |                   |
| <b>Items</b> |   |      |          |            |              |            |             |                   |
| 201.701      | SELECTIVE CLEARING AND THINNING         | A    | 1.00     | \$3,000.00 | \$3,000.00   | \$5,000.00 | \$5,000.00  | (\$2,000.00)      |
| 206.19       | COMMON STRUCTURE EXCAVATION EXPLORATORY | CY   | 10.00    | \$100.00   | \$1,000.00   | \$90.00    | \$900.00    | \$100.00          |
| 615.0101     | TRAFFIC SIGN TYPE A                     | SF   | 306.75   | \$92.00    | \$28,221.00  | \$65.00    | \$19,938.75 | \$8,282.25        |
| 615.01201    | TRAFFIC SIGN TYPE A, BREAKAWAY MOUNTS   | SF   | 388.50   | \$100.00   | \$38,850.00  | \$90.00    | \$34,965.00 | \$3,885.00        |
| 615.013      | REMOVING TRAFFIC SIGN TYPE A            | U    | 5.00     | \$1,500.00 | \$7,500.00   | \$1,500.00 | \$7,500.00  | \$0.00            |
| 615.0201     | TRAFFIC SIGN TYPE B                     | SF   | 16.25    | \$25.00    | \$406.25     | \$85.00    | \$1,381.25  | (\$975.00)        |
| 615.02201    | TRAFFIC SIGN TYPE B, BREAKAWAY MOUNTS   | SF   | 291.25   | \$185.00   | \$53,881.25  | \$150.00   | \$43,687.50 | \$10,193.75       |
| 615.023      | REMOVING TRAFFIC SIGN TYPE B            | U    | 12.00    | \$250.00   | \$3,000.00   | \$250.00   | \$3,000.00  | \$0.00            |
| 615.0301     | TRAFFIC SIGN TYPE C                     | SF   | 187.25   | \$155.00   | \$29,023.75  | \$50.00    | \$9,362.50  | \$19,661.25       |
| 615.03201    | TRAFFIC SIGN TYPE C, BREAKAWAY MOUNTS   | SF   | 556.75   | \$265.00   | \$147,538.75 | \$150.00   | \$83,512.50 | \$64,026.25       |
| 615.033      | REMOVING TRAFFIC SIGN, TYPE C           | U    | 93.00    | \$15.00    | \$1,395.00   | \$25.00    | \$2,325.00  | (\$930.00)        |
| 615.043      | REMOVING TRAFFIC SIGN TYPE AA           | U    | 43.00    | \$250.00   | \$10,750.00  | \$500.00   | \$21,500.00 | (\$10,750.00)     |
| 615.04501    | TRAFFIC SIGN TYPE AA (GROUND MOUNTED)   | SF   | 2,029.25 | \$27.50    | \$55,804.38  | \$35.00    | \$71,023.75 | (\$15,219.37)     |
| 615.0501     | TRAFFIC SIGN TYPE BB                    | SF   | 25.00    | \$24.00    | \$600.00     | \$35.00    | \$875.00    | (\$275.00)        |
| 615.0601     | TRAFFIC SIGN TYPE CC                    | SF   | 288.01   | \$15.00    | \$4,320.15   | \$20.00    | \$5,760.20  | (\$1,440.05)      |



## PS&E Comparison

CONCORD-CHICHESTER  
43828  
X-A005(204)

| Item No.      | Description  | Unit | Quantity  | A-Bidder    |                     | PS&E        |                     | A-PS&E Difference   |
|---------------|--|------|-----------|-------------|---------------------|-------------|---------------------|---------------------|
|               |  |      |           | Unit Price  | Total               | Unit Price  | Total               |                     |
| 615.10301     | REMOVING FULL TRAFFIC SIGN STRUCTURE                     | U    | 1.00      | \$10,000.00 | \$10,000.00         | \$10,000.00 | \$10,000.00         | \$0.00              |
| 615.30301     | REMOVING BRIDGE MOUNTED TRAFFIC SIGN STRUCTURE           | U    | 4.00      | \$5,000.00  | \$20,000.00         | \$4,000.00  | \$16,000.00         | \$4,000.00          |
| 618.61        | UNIFORMED OFFICERS WITH VEHICLE                          | \$   | 15,000.00 | \$1.00      | \$15,000.00         | \$1.00      | \$15,000.00         | \$0.00              |
| 619.1         | MAINTENANCE OF TRAFFIC                                   | U    | 1.00      | \$15,000.00 | \$15,000.00         | \$7,000.00  | \$7,000.00          | \$8,000.00          |
| 646.41        | TURF ESTABLISHMENT WITH MULCH, TACKIFIERS AND HUMUS      | SY   | 75.00     | \$40.00     | \$3,000.00          | \$8.00      | \$600.00            | \$2,400.00          |
| 692.          | MOBILIZATION   | U    | 1.00      | \$22,500.00 | \$22,500.00         | \$7,500.00  | \$7,500.00          | \$15,000.00         |
| 1008.11       | ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK | \$   | 5,000.00  | \$1.00      | \$5,000.00          | \$1.00      | \$5,000.00          | \$0.00              |
| 1010.15       | FUEL ADJUSTMENT  | \$   | 2,000.00  | \$1.00      | \$2,000.00          | \$1.00      | \$2,000.00          | \$0.00              |
| <b>Total:</b> |  |      |           |             | <b>\$477,790.53</b> |             | <b>\$373,831.45</b> | <b>\$103,959.08</b> |

August 18, 2022

**SUPPLEMENTAL PROJECT INFORMATION SHEET**

**DESCRIPTION:** This project consists of sign replacement on I-393 from mile reference marker 0.3 at Exit 1 in Concord to mile reference marker 4.7 at the Pembroke-Chichester town line and on the ramps for Exits 1, 2, and 3. The signs are being replaced due to poor retroreflectivity and to bring them up to meet MUTCD compliance. Most of the signs being replaced will be installed on existing posts and foundations, but there are installations with new posts and foundations.

**FEDERAL FUNDING:** 80% (Update Signing State System (USSS) Program) with anticipated utilization of Turnpike Toll Credits for the State's 20% match.

**PROJECT INITIATED:** Under the Bureau of Traffic USSS Sign Program.

**CONTINGENCY:** The proposed contingency amount is 10% of the contract amount. This is to account for the risks associated with unanticipated traffic control needs, the potential for necessary but unanticipated repair work to sign posts designated for reuse and other existing infrastructure near the work areas, and encountering latent conditions during excavation.

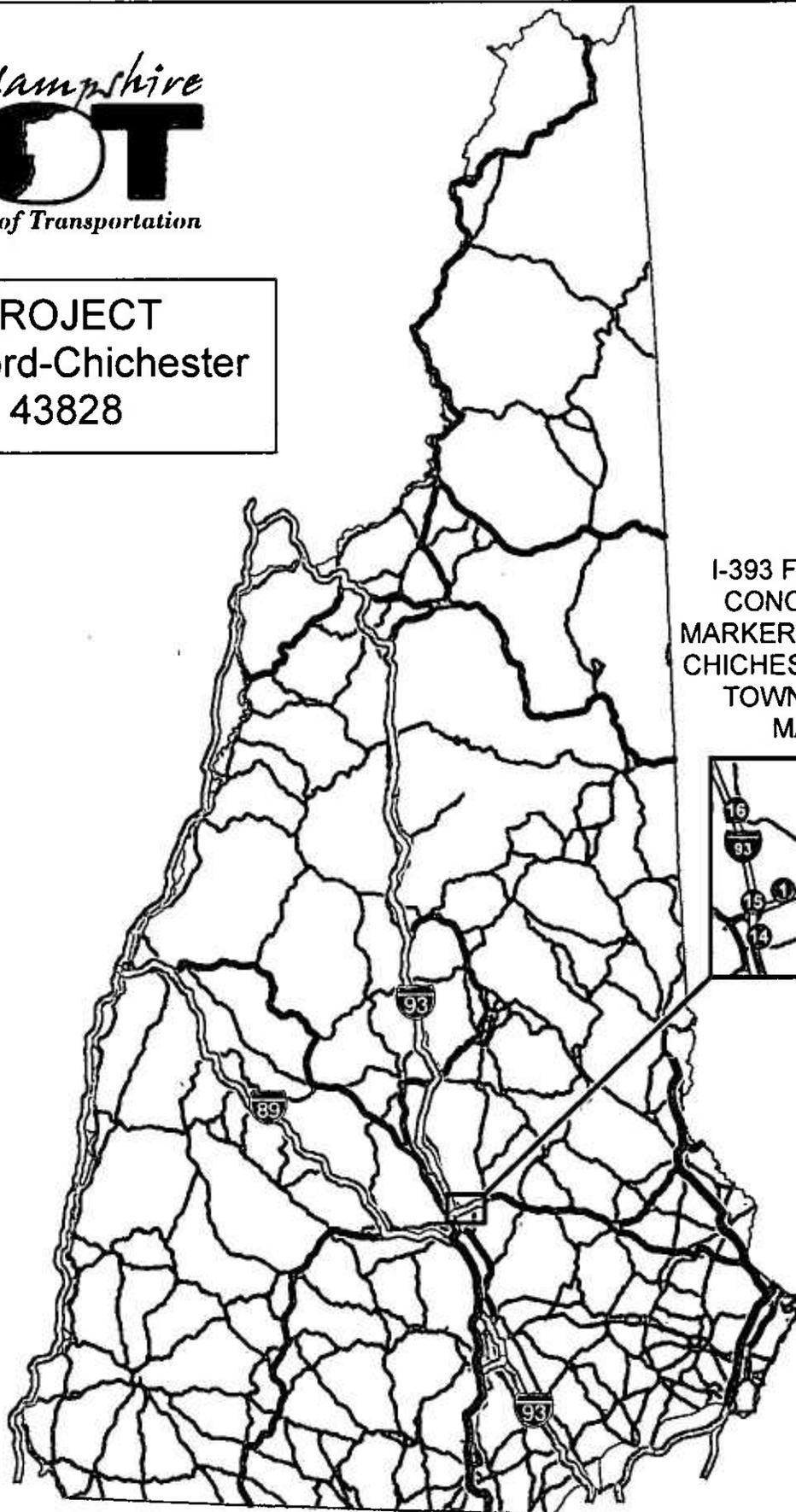
**PROJECT EXPLANATION:** This project addresses the needed replacement of signs to enhance safety, conform to the current MUTCD design standards, improve retroreflectivity and provide better guidance for the motoring public.

**TRAFFIC IMPLICATIONS:** Lane closures, shoulder closures and some night work are anticipated on this contract. Lane closures will be used to allow for the removal of the full overhead sign structure and the removal of bridge mounted sign structures and will be restricted to nighttime operations. Lane and shoulder closures will be permitted during daytime operations during off peak timeframes and where the work is outside the traveled way. Uniformed officers will be required for both lane and shoulder closures due to the high-speed and high-volume nature of the facilities.

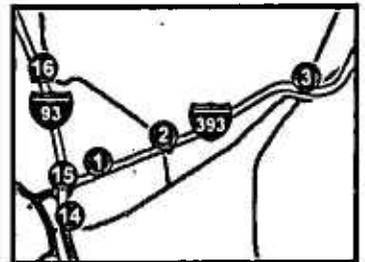
**ADVERTISING DATE:** August 30, 2022

**COMPLETION DATE:** October 20, 2023

PROJECT  
 Concord-Chichester  
 43828



I-393 FROM EXIT 1 IN  
 CONCORD AT MILE  
 MARKER 0.3 EAST TO THE  
 CHICHESTER-PEMBROKE  
 TOWNLINE AT MILE  
 MARKER 4.7



NOTE:

|                              |                   |
|------------------------------|-------------------|
| STATE OF NEW HAMPSHIRE       |                   |
| DEPARTMENT OF TRANSPORTATION | BUREAU OF TRAFFIC |
| PROJECT: CONCORD-CHICHESTER  | STATE NO: 43828   |
| LOCATION: I-393              |                   |

# State of New Hampshire

## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that NORTHEAST TRAFFIC CONTROL SERVICES INC. is a Massachusetts Profit Corporation registered to transact business in New Hampshire on January 15, 2004. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 462137

Certificate Number: 0005883576



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 14th day of October A.D. 2022.

A handwritten signature in black ink, appearing to read "D. Scanlan", is written over a faint circular stamp.

David M. Scanlan  
Secretary of State

Certificate of Authority # 1

(Corporation, Non-Profit Corporation)

**Corporate Resolution**

I, Scott Spencer, hereby certify that I am duly elected Clerk/Secretary/Officer of  
(Name)  
Northeast Traffic Control Services, Inc., I hereby certify the following is a true copy of a vote taken at  
(Name of Corporation)

a meeting of the Board of Directors/shareholders, duly called and held on September 30, 2022,  
at which a quorum of the Directors/shareholders were present and voting.

**VOTED:** That Scott Spencer, President (may list more than one person) is  
(Name and Title)

duly authorized to enter into contracts or agreements on behalf of

Northeast Traffic Control Services, Inc. with the State of New Hampshire and any of  
(Name of Corporation)

its agencies or departments and further is authorized to execute any documents  
which may in his/her judgment be desirable or necessary to effect the purpose of  
this vote.

I hereby certify that said vote has not been amended or repealed and remains in full force  
and effect as of the date of the contract to which this certificate is attached. This authority  
remains valid for thirty (30) days from the date of this Corporate Resolution. I further certify  
that it is understood that the State of New Hampshire will rely on this certificate as evidence that  
the person(s) listed above currently occupy the position(s) indicated and that they have full  
authority to bind the corporation. To the extent that there are any limits on the authority of any  
listed individual to bind the corporation in contracts with the State of New Hampshire, all such  
limitations are expressly stated herein.

DATED: September 30, 2022

ATTEST:

  
(Name & Title)

Scott Spencer, President





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
09/29/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|  |   |
|--|---|
| <b>PRODUCER</b><br>Cross Insurance-Wakefield<br>401 Edgewater Place Suite 100<br><br>Wakefield MA 01880          | <b>CONTACT NAME:</b> Laurence Hall, CIC<br><b>PHONE (A/C, No, Ext):</b> (781) 914-1000<br><b>FAX (A/C, No):</b> (781) 224-5777<br><b>E-MAIL ADDRESS:</b> larry.hall@crossagency.com |
|  | <b>INSURER(S) AFFORDING COVERAGE</b>  |
| <b>INSURED</b><br>Northeast Traffic Control Services, Inc.<br>PO Box 946<br>8 Scobee Circle<br>Plymouth MA 02382 | <b>INSURER A:</b> Everest National Insurance Co NAIC # 10120  |
|  | <b>INSURER B:</b> Acadia Ins Co. 31325  |
|  | <b>INSURER C:</b> National Fire & Marine Ins. Co. 20079   |
|  | <b>INSURER D:</b> A.I.M. Mutual Ins Co  |
|  | <b>INSURER E:</b> Underwriters at Lloyd's London  |

**COVERAGES** CERTIFICATE NUMBER: CL2271503292 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADDC/ SUBR INSD/ WVD | POLICY NUMBER       | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|--|----------------------|---------------------|-------------------------|-------------------------|---|
| A        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC<br>OTHER: | Y Y                  | CF4GL01353-221      | 05/04/2022              | 05/04/2023              | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000<br>MED EXP (Any one person) \$ 5,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 2,000,000<br>PRODUCTS - COMP/POP AGG \$ 2,000,000 |
| B        | <b>AUTOMOBILE LIABILITY</b><br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY                                 | Y                    | MAA5436265          | 05/04/2022              | 05/04/2023              | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$   |
| C        | <input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR<br><input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE<br><input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 25,000   | Y Y                  | 42-UMO-315153-02    | 05/04/2022              | 05/04/2023              | EACH OCCURRENCE \$ 5,000,000<br>AGGREGATE \$ 5,000,000  |
| D        | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below  | Y/N<br>N             | WMZ8008007809-2021A | 12/26/2021              | 12/26/2022              | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER<br>E.L. EACH ACCIDENT \$ 1,000,000<br>E.L. DISEASE - EA EMPLOYEE \$ 1,000,000<br>E.L. DISEASE - POLICY LIMIT \$ 1,000,000                                  |
| E        | Professional Liability   |                      | ANE4190487.22       | 07/15/2022              | 07/15/2023              | Each Claim \$1,000,000<br>Aggregate \$2,000,000   |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 RE: Contract No. X-A005(204), 43828, Town/City of Concord-Chichester, New Hampshire DOT, Concord-Chichester and all other parties as required by contract are included as Additional Insured on a primary, non-contributory basis to General Liability, Auto and Umbrella as required by written contract. General Liability and Umbrella include ongoing and completed operations. Waiver of Subrogation applies as required by written contract.

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| <b>CERTIFICATE HOLDER</b><br><br>State of New Hampshire<br>Department of Transportation<br>7 Hazen Drive<br>Concord NH 03302 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.<br><br>AUTHORIZED REPRESENTATIVE<br> |
|--|--|



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/19/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |  |  |               |
|---|--|--|---------------|
| <b>PRODUCER</b><br>Cross Insurance-Wakefield<br>401 Edgewater Place Suite 100<br><br>Wakefield MA 01880 |  | <b>CONTACT NAME:</b> Laurence Hall, CIC<br><b>PHONE (A/C No. Ext):</b> (978) 953-1613<br><b>FAX (A/C No.):</b> (978) 887-2404<br><b>E-MAIL ADDRESS:</b> larry.hall@crossagency.com |               |
|   |  | <b>INSURER(S) AFFORDING COVERAGE</b><br><b>INSURER A:</b> Mid-Continent Casualty Company   | <b>NAIC #</b> |
| <b>INSURED</b><br><br>New Hampshire Department of Transportation<br>7 Hazen Drive<br>Concord NH 03302   |  | <b>INSURER B:</b><br><b>INSURER C:</b><br><b>INSURER D:</b><br><b>INSURER E:</b><br><b>INSURER F:</b>  |               |

**COVERAGES**      **CERTIFICATE NUMBER:** CL22101913273      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADDL INSD | SUBR Y/YD | POLICY NUMBER  | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|--|-----------|-----------|----------------|-------------------------|-------------------------|---|
| A        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER: |           |           | 04OCP002004032 | 10/19/2022              | 10/31/2023              | EACH OCCURRENCE \$ 2,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$<br>MED EXP (Any one person) \$<br>PERSONAL & ADV INJURY \$<br>GENERAL AGGREGATE \$ 4,000,000<br>PRODUCTS - COMP/OP AGG \$<br>\$<br>COMBINED SINGLE LIMIT (Ea accident) \$<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$ |
|          | AUTOMOBILE LIABILITY<br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY   |           |           |                |                         |                         | \$<br>\$<br>\$<br>\$  |
|          | <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR<br><input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE<br><input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$   |           |           |                |                         |                         | EACH OCCURRENCE \$<br>AGGREGATE \$<br>\$  |
|          | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below   | Y/N       |           | N/A            |                         |                         |   |

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
 Highway I-393, Chichester, NH, Contract #: State Project Number 43828 and Federal project # X-A0005(204)  
 Upgrade signage and supports on highway I-393 between mile marker 0.3 and 4.7

|  |  |
|--|--|
| <b>CERTIFICATE HOLDER</b><br><br>New Hampshire Department of Transportation<br>7 Hazen Drive<br><br>Concord NH 03302 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.<br><br>AUTHORIZED REPRESENTATIVE<br> |
|--|--|

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