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THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



Victoria F. Sheehan
Commissioner

William Cass, P.E.
Assistant Commissioner

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Bureau of Construction
August 12, 2022

REQUESTED ACTION

1. Authorize the Department of Transportation to enter into a contract with C.W. Sliter & Sons, LLC d/b/a CWS Fence & Guardrail Co. (Vendor 155763) of Andover, NH, on the basis of a low bid of \$1,403,758.50 for replacement of deficient cable and w-beam guardrail in Charlestown, Claremont, Cornish, Plainfield and Lebanon in Districts 2 and 4, (Project: Statewide W Guardrail Project # 43131), from the date of Governor and Council approval through September 22, 2023, unless amended by the Department in accordance with the Standard Specifications. 100% Federal Funds.

Funding is available in State Fiscal Year 2023, and is anticipated to be available in Fiscal Year 2024 as follows, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

Funding is available as follows:	<u>FY 2023</u>	<u>FY 2024</u>
04-96-96-963515-3054		
Consolidated Federal Aid		
400-500870 Highway Contract Payments	\$1,133,033.67	\$270,724.83

2. Further authorize that a contingency in the amount of \$140,375.85 be approved for payment of latent conditions, which may appear during the construction of the project. The contingency requested is 10% of the contract amount.

Funding is available as follows:	<u>FY 2024</u>
04-96-96-963515-3054	
Consolidated Federal Aid	
400-500870 Highway Contract Payments	\$140,375.85

EXPLANATION

This project is part of the State's Ten-Year Transportation Improvement Plan under the Highway Safety Improvement Program (HSIP). This project involves the replacement of 9,400 feet of deficient cable and w-beam guardrail associated with terminal upgrades, including "F" terminal units and blunt ends on bridge approaches with construction of approximately 13,000 feet of new beam guardrail including end terminals. This work is in District 4 on NH Route 11 (Tier 3) and NH Route 12A (Tier 3) in Charlestown and in District 2 on NH Route 12A (Tier 3) in Claremont, and NH Route 120 (Tier 2) in Claremont, Cornish, Plainfield, and Lebanon.

The existing cable guardrail, "F" terminal units, and blunt ends along these Tier 2 and Tier 3 roadways do not meet the current AASHTO or NHDOT safety standards. The purpose of this project is to replace the existing sub-standard rail and end units with new beam guardrail and end units that meet the current standards. The HSIP program has identified guardrail upgrades as a significant safety upgrade.

The proposed contingency amount is 10% of the contract amount. This is to account for fuel over a 2-season contract, as well as unanticipated traffic control needs and any guardrail adjustments that may need to be made in the field.

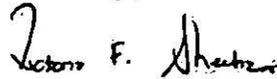
The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

This project funding is: 90% Federal funds (HSIP), with anticipated utilization of Turnpike Toll Credits for the State's 10% match, effectively using 100% Federal funds.

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Your approval of this resolution is respectfully requested.

Sincerely,



Victoria F. Sheehan
Commissioner

VFS/pcj

Department Estimate: \$1,468,260.00

Contract Amount: \$1,403,758.50

Under Estimate: \$ 64,501.50

Attachments



ABC Bid Data

STATEWIDE W GUARDRAIL

43131

X-A005(046)

PROJECT:	STATEWIDE W GUARDRAIL	Awarded To:	CWS SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 261 FRANKLIN ROAD ANDOVER, NH 03216-3810
STATE PROJECT NUMBER:	43131	Amount:	\$1,403,758.50
FED. PROJECT NUMBER:	X-A005(046)	Certified by:	<u>PETER.E.STAMNAS</u> <small>Director of Project Development</small>
DATE BIDS OPEN:	August 11, 2022, 2:00	Award Date:	
SCOPE OF WORK:	Replacement of Cable Guardrail and F-unit and blunt end terminals on Tier 2 & 3,in Districts 2 & 4		
COMPLETION DATE:	September 22, 2023		
LOCATION:	Sullivan, District 2, Grafton, District 4		

Summary of Bidders

Contractor	Bid Amount	Rank
CWS SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 261 FRANKLIN ROAD, ANDOVER NH 03216-3810	\$1,403,758.50	A
VERMONT RECREATIONAL SURFACING & FENCING INC PO BOX 147, BARNET VT 05821	\$1,422,134.25	B
PREMIER FENCE LLC 1010 TURNPIKE STREET, CANTON MA 02021	\$1,872,473.37	C

Item No.	Description	Unit	Quantity	P&A		CWS BLITER & SONS LLC dba CWS FENCE & GUARDRAIL 281 FRANKLIN ROAD ANDOVER, NH 03216-3810		VERMONT RECREATIONAL SURFACING & FENCING INC PO BOX 147 BARNET, VT 05421	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

202.7	REMOVAL OF GUARDRAIL	LF	9,400.00	\$2.50	\$23,500.00	\$1.50	\$14,100.00	\$2.00	\$18,800.00
203.5561	EAGRT PLATFORM PREFERRED	U	30.00	\$1,800.00	\$54,000.00	\$1,850.00	\$55,500.00	\$1,869.00	\$56,070.00
203.5562	EAGRT PLATFORM ALTERNATE	U	19.00	\$1,700.00	\$32,300.00	\$1,850.00	\$35,150.00	\$1,869.00	\$35,511.00
203.5571	EAGRT PLATFORM PREFERRED, TL 2 - 25'	U	9.00	\$1,500.00	\$13,500.00	\$1,250.00	\$11,250.00	\$1,974.00	\$17,766.00
203.5572	EAGRT PLATFORM ALTERNATE, TL 2 - 25'	U	3.00	\$1,400.00	\$4,200.00	\$1,250.00	\$3,750.00	\$1,974.00	\$5,922.00
203.5596	GUARDRAIL E-2 PLATFORM	LF	500.00	\$35.00	\$17,500.00	\$30.00	\$15,000.00	\$35.70	\$17,850.00
206.19	COMMON STRUCTURE EXCAVATION EXPLORATORY	CY	10.00	\$70.00	\$700.00	\$50.00	\$500.00	\$346.50	\$3,465.00
304.32	CRUSHED GRAVEL FOR SHOULDER LEVELING	TON	2,500.00	\$29.00	\$72,500.00	\$25.00	\$62,500.00	\$35.70	\$89,250.00
403.12	HBP-HAND METHOD	TON	50.00	\$400.00	\$20,000.00	\$225.00	\$11,250.00	\$231.00	\$11,550.00
410.22	ASPHALT EMULSION FOR TACK COAT	GAL	10.00	\$100.00	\$1,000.00	\$50.00	\$500.00	\$6.30	\$63.00
563.307	BRIDGE RAIL T101 (RETROFIT)	LF	625.00	\$175.00	\$91,875.00	\$190.00	\$99,750.00	\$200.00	\$105,000.00
565.92	BRIDGE APPROACH RAIL, ASYMMETRICAL THRIE BEAM TRANSITION (STEEL POSTS)	U	4.00	\$4,400.00	\$17,600.00	\$6,435.00	\$25,740.00	\$4,400.00	\$17,600.00
585.3	STONE FILL, CLASS C	CY	5.00	\$80.00	\$400.00	\$100.00	\$500.00	\$183.75	\$918.75
593.421	GEOTEXTILE; PERM CONTROL CL.2, NON-WOVEN	SY	25.00	\$12.00	\$300.00	\$7.25	\$181.25	\$31.50	\$787.50
606.012	W6X9 STEEL POST REPLACEMENTS FOR BEAM GUARDRAIL POSTS	EA	80.00	\$100.00	\$8,000.00	\$100.00	\$8,000.00	\$120.00	\$9,600.00
606.0122	W6X9 STEEL POST ASSEMBLIES FOR BEAM GUARDRAIL POSTS	EA	80.00	\$25.00	\$2,000.00	\$15.00	\$1,200.00	\$24.00	\$1,920.00
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	24.00	\$4,500.00	\$108,000.00	\$4,050.00	\$97,200.00	\$3,700.00	\$88,800.00
606.1255	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2) (STEEL POST)	U	25.00	\$4,400.00	\$110,000.00	\$4,050.00	\$101,250.00	\$3,700.00	\$92,500.00
606.12551	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2 - 25') (STEEL POST)	U	12.00	\$3,850.00	\$46,200.00	\$3,250.00	\$39,000.00	\$2,800.00	\$33,600.00
606.127	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (STEEL POST)	U	1.00	\$1,300.00	\$1,300.00	\$1,200.00	\$1,200.00	\$1,100.00	\$1,100.00
606.1285	BEAM GUARDRAIL (BRIDGE APPROACH UNIT)	U	26.00	\$5,800.00	\$150,800.00	\$5,800.00	\$150,800.00	\$4,831.00	\$125,606.00
606.1296	BEAM GUARDRAIL (TERMINAL UNIT TYPE E-2) (STEEL POST)	LF	200.00	\$42.00	\$8,400.00	\$55.00	\$11,000.00	\$45.00	\$9,000.00
606.1297	BEAM GUARDRAIL (TERMINAL UNIT TYPE E-2 MODIFIED) (STEEL POST)	LF	280.00	\$42.00	\$11,760.00	\$55.00	\$15,400.00	\$47.00	\$13,160.00

Item No.	Description	Unit	Quantity	PS&E		CWS SLITER & SONS LLC dba CWS FENCE & GUARDRAIL 251 FRANKLIN ROAD ANDOVER, NH 03218-2810		VERMONT RECREATIONAL SURFACING & FENCING INC PO BOX 147 BARRETT, VT 05621	
				Unit Price	Total	Unit Price	Total	Unit Price	Total
606.141	BEAM GUARDRAIL (CURVED W/CRT POSTS)	LF	125.00	\$38.00	\$4,750.00	\$40.00	\$5,000.00	\$38.00	\$4,750.00
606.18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	7,600.00	\$34.00	\$258,400.00	\$31.50	\$239,400.00	\$30.00	\$228,000.00
606.18011	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (8" STEEL POST)	LF	100.00	\$37.00	\$3,700.00	\$45.50	\$4,550.00	\$33.00	\$3,300.00
606.84	ANCHOR FOR CURVED GUARDRAIL W/CRT POSTS	U	2.00	\$2,500.00	\$5,000.00	\$2,450.00	\$4,900.00	\$2,100.00	\$4,200.00
609.811	BITUMINOUS CURB, TYPE B (4" REVEAL)	LF	1,200.00	\$14.00	\$16,800.00	\$15.00	\$18,000.00	\$12.34	\$14,808.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00
618.7	FLAGGERS	HR	1,800.00	\$42.00	\$75,600.00	\$38.00	\$68,400.00	\$45.00	\$81,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$50,000.00	\$50,000.00	\$3,500.00	\$3,500.00	\$42,410.00	\$42,410.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	3.00	\$2,500.00	\$7,500.00	\$750.00	\$2,250.00	\$3,780.00	\$11,340.00
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	200.00	\$5.50	\$1,100.00	\$8.00	\$1,600.00	\$5.25	\$1,050.00
621.31	SINGLE DELINEATOR WITH POST	EA	180.00	\$55.00	\$9,900.00	\$50.00	\$9,000.00	\$56.00	\$10,080.00
621.32	DOUBLE DELINEATOR WITH POST	EA	50.00	\$65.00	\$3,250.00	\$56.50	\$2,825.00	\$63.00	\$3,150.00
628.2	SAWED BITUMINOUS PAVEMENT	LF	1,300.00	\$6.00	\$7,800.00	\$3.25	\$4,225.00	\$4.20	\$5,460.00
645.44	TEMPORARY SLOPE MATTING TYPE D (WILDLIFE FRIENDLY)	SY	9,500.00	\$3.00	\$28,500.00	\$2.00	\$19,000.00	\$3.15	\$29,925.00
645.512	COMPOST SOCK FOR PERIMETER BERM	LF	2,000.00	\$4.50	\$9,000.00	\$4.32	\$8,640.00	\$5.78	\$11,560.00
645.531	SILT FENCE	LF	2,000.00	\$3.50	\$7,000.00	\$1.35	\$2,700.00	\$4.46	\$8,920.00
645.611	BONDED FIBER MATRIX (BFM)	LB	15,500.00	\$2.00	\$31,000.00	\$1.65	\$25,575.00	\$2.10	\$32,550.00
646.21	TURF ESTABLISHMENT WITHOUT MULCH	SY	13,100.00	\$1.00	\$13,100.00	\$3.25	\$42,575.00	\$1.89	\$24,759.00
646.31	TURF ESTABLISHMENT WITH MULCH AND TACKIFIERS	SY	5,300.00	\$1.25	\$6,625.00	\$3.25	\$17,225.00	\$2.31	\$12,243.00
647.1	HUMUS	CY	1,300.00	\$24.00	\$31,200.00	\$10.00	\$13,000.00	\$35.70	\$46,410.00
670.066	MAILBOX SUPPORT ASSEMBLIES	EA	1.00	\$300.00	\$300.00	\$100.00	\$100.00	\$250.00	\$250.00
692.	MOBILIZATION	U	1.00	\$60,000.00	\$60,000.00	\$108,572.25	\$108,572.25	\$48,250.00	\$48,250.00
699.	MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL	\$	3,000.00	\$1.00	\$3,000.00	\$1.00	\$3,000.00	\$1.00	\$3,000.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00
Totals:					\$1,488,260.00		\$1,403,758.50		\$1,422,134.25
Alt. Totals:									

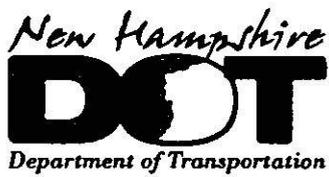
ABC Bid Data

STATEWIDE W GUARDRAIL

43131

X-A005(046)

Item No.	Description	Unit	Quantity	PS&E		CWS BLITER & SONS LLC dba CWS FENCE & GUARDRAIL 251 FRANKLIN ROAD ANDOVER, NH 03216-3810		VERMONT RECREATIONAL SURFACING & FENCING INC PO BOX 147 BARNET, VT 05621	
				Unit Price	Total	Unit Price	Total	Unit Price	Total
Totals:					\$1,468,260.00		\$1,403,758.50		\$1,422,134.25



ABC Bid Data

STATEWIDE W GUARDRAIL

43131

X-A005(046)

Item No.	Description	Unit	Quantity	PS&E		PREMIER FENCE LLC 1016 TURNPIKE STREET CANTON, MA 02021		Unit Price	Total
				Unit Price	Total	Unit Price	Total		

Items

202.7	REMOVAL OF GUARDRAIL	LF	9,400.00	\$2.50	\$23,500.00	\$3.00	\$28,200.00		
203.5561	EAGRT PLATFORM PREFERRED	U	30.00	\$1,800.00	\$54,000.00	\$1,680.00	\$50,400.00		
203.5562	EAGRT PLATFORM ALTERNATE	U	18.00	\$1,700.00	\$32,300.00	\$1,904.00	\$36,176.00		
203.5571	EAGRT PLATFORM PREFERRED, TL 2 - 25'	U	9.00	\$1,500.00	\$13,500.00	\$1,792.00	\$16,128.00		
203.5572	EAGRT PLATFORM ALTERNATE, TL 2 - 25'	U	3.00	\$1,400.00	\$4,200.00	\$2,352.00	\$7,056.00		
203.5596	GUARDRAIL E-2 PLATFORM	LF	500.00	\$35.00	\$17,500.00	\$49.20	\$24,600.00		
206.19	COMMON STRUCTURE EXCAVATION EXPLORATORY	CY	10.00	\$70.00	\$700.00	\$112.00	\$1,120.00		
304.32	CRUSHED GRAVEL FOR SHOULDER LEVELING	TON	2,500.00	\$29.00	\$72,500.00	\$54.80	\$137,000.00		
403.12	HBP-HAND METHOD	TON	50.00	\$400.00	\$20,000.00	\$420.00	\$21,000.00		
410.22	ASPHALT EMULSION FOR TACK COAT	GAL	10.00	\$100.00	\$1,000.00	\$56.00	\$560.00		
563.307	BRIDGE RAIL T101 (RETROFIT)	LF	525.00	\$175.00	\$91,875.00	\$383.00	\$199,575.00		
565.92	BRIDGE APPROACH RAIL, ASYMMETRICAL THRIE BEAM TRANSITION (STEEL POSTS)	U	4.00	\$4,400.00	\$17,600.00	\$4,900.00	\$19,600.00		
585.3	STONE FILL, CLASS C	CY	5.00	\$80.00	\$400.00	\$252.00	\$1,260.00		
593.421	GEOTEXTILE; PERM CONTROL CL.2, NON-WOVEN	SY	25.00	\$12.00	\$300.00	\$22.40	\$560.00		
606.012	W6X9 STEEL POST REPLACEMENTS FOR BEAM GUARDRAIL POSTS	EA	80.00	\$100.00	\$8,000.00	\$84.79	\$6,783.20		
606.0122	W6X9 STEEL POST ASSEMBLIES FOR BEAM GUARDRAIL POSTS	EA	80.00	\$25.00	\$2,000.00	\$21.12	\$1,689.60		
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	24.00	\$4,500.00	\$108,000.00	\$4,933.85	\$118,412.40		
606.1255	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2) (STEEL POST)	U	25.00	\$4,400.00	\$110,000.00	\$4,933.85	\$123,346.25		
606.12551	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2 - 25') (STEEL POST)	U	12.00	\$3,850.00	\$46,200.00	\$4,061.41	\$48,736.92		
606.127	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (STEEL POST)	U	1.00	\$1,300.00	\$1,300.00	\$1,432.36	\$1,432.36		
606.1285	BEAM GUARDRAIL (BRIDGE APPROACH UNIT)	U	26.00	\$5,800.00	\$150,800.00	\$6,860.00	\$178,360.00		
606.1296	BEAM GUARDRAIL (TERMINAL UNIT TYPE E-2) (STEEL POST)	LF	200.00	\$42.00	\$8,400.00	\$56.00	\$11,200.00		
606.1297	BEAM GUARDRAIL (TERMINAL UNIT TYPE E-2 MODIFIED) (STEEL POST)	LF	280.00	\$42.00	\$11,760.00	\$92.40	\$25,872.00		

ABC Bid Data

STATEWIDE W GUARDRAIL

43131

X-A005(046)

Item No.	Description	Unit	Quantity	P&E		PREMIER FENCE LLC 1916 TURNPIKE STREET CANTON, MA 02021		Unit Price	Total
				Unit Price	Total	Unit Price	Total		
606.141	BEAM GUARDRAIL (CURVED W/CRT POSTS)	LF	125.00	\$38.00	\$4,750.00	\$72.80	\$9,100.00		
606.18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	7,600.00	\$34.00	\$258,400.00	\$31.79	\$241,604.00		
606.18011	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (8" STEEL POST)	LF	100.00	\$37.00	\$3,700.00	\$37.20	\$3,720.00		
606.84	ANCHOR FOR CURVED GUARDRAIL W/CRT POSTS	U	2.00	\$2,500.00	\$5,000.00	\$2,617.97	\$5,235.94		
609.811	BITUMINOUS CURB, TYPE B (4" REVEAL)	LF	1,200.00	\$14.00	\$16,800.00	\$22.40	\$26,880.00		
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00		
618.7	FLAGGERS	HR	1,800.00	\$42.00	\$75,600.00	\$44.80	\$80,640.00		
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$50,000.00	\$50,000.00	\$44,800.00	\$44,800.00		
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	3.00	\$2,500.00	\$7,500.00	\$6,080.00	\$18,240.00		
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	200.00	\$5.50	\$1,100.00	\$6.50	\$1,300.00		
621.31	SINGLE DELINEATOR WITH POST	EA	180.00	\$55.00	\$8,800.00	\$46.33	\$7,412.80		
621.32	DOUBLE DELINEATOR WITH POST	EA	60.00	\$65.00	\$3,250.00	\$53.85	\$2,692.50		
628.2	SAWED BITUMINOUS PAVEMENT	LF	1,300.00	\$6.00	\$7,800.00	\$5.60	\$7,280.00		
645.44	TEMPORARY SLOPE MATTING TYPE D (WILDLIFE FRIENDLY)	SY	9,500.00	\$3.00	\$28,500.00	\$11.20	\$106,400.00		
645.512	COMPOST SOCK FOR PERIMETER BERM	LF	2,000.00	\$4.50	\$9,000.00	\$6.16	\$12,320.00		
645.531	SILT FENCE	LF	2,000.00	\$3.50	\$7,000.00	\$3.36	\$6,720.00		
645.611	BONDED FIBER MATRIX (BFM)	LB	15,500.00	\$2.00	\$31,000.00	\$2.80	\$43,400.00		
646.21	TURF ESTABLISHMENT WITHOUT MULCH	SY	13,100.00	\$1.00	\$13,100.00	\$2.52	\$33,012.00		
646.31	TURF ESTABLISHMENT WITH MULCH AND TACKIFIERS	SY	6,300.00	\$1.25	\$6,625.00	\$3.64	\$19,292.00		
647.1	HUMUS	CY	1,300.00	\$24.00	\$31,200.00	\$52.08	\$67,704.00		
670.066	MAILBOX SUPPORT ASSEMBLIES	EA	1.00	\$300.00	\$300.00	\$336.00	\$336.00		
692.	MOBILIZATION	U	1.00	\$60,000.00	\$60,000.00	\$41,316.40	\$41,316.40		
699.	MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL	\$	3,000.00	\$1.00	\$3,000.00	\$1.00	\$3,000.00		
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00		
Totals:					\$1,468,260.00		\$1,872,473.37		
Alt. Totals:									

ABC Bid Data

STATEWIDE W GUARDRAIL

43131

X-A005(046)

Item No.	Description	Unit	Quantity	PS&E		PREMIER FENCE LLC 1010 TURNPIKE STREET CANTON, MA 02021			
				Unit Price	Total	Unit Price	Total	Unit Price	Total
Totals:					\$1,488,260.00		\$1,872,473.37		



PS&E Comparison

STATEWIDE W GUARDRAIL

43131

X-A005(046)

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
Items								
202.7	REMOVAL OF GUARDRAIL	LF	9,400.00	\$1.50	\$14,100.00	\$2.50	\$23,500.00	(\$9,400.00)
203.5561	EAGRT PLATFORM PREFERRED	U	30.00	\$1,850.00	\$55,500.00	\$1,800.00	\$54,000.00	\$1,500.00
203.5562	EAGRT PLATFORM ALTERNATE	U	19.00	\$1,850.00	\$35,150.00	\$1,700.00	\$32,300.00	\$2,850.00
203.5571	EAGRT PLATFORM PREFERRED, TL 2 - 25'	U	9.00	\$1,250.00	\$11,250.00	\$1,500.00	\$13,500.00	(\$2,250.00)
203.5572	EAGRT PLATFORM ALTERNATE, TL 2 - 25'	U	3.00	\$1,250.00	\$3,750.00	\$1,400.00	\$4,200.00	(\$450.00)
203.5596	GUARDRAIL E-2 PLATFORM	LF	500.00	\$30.00	\$15,000.00	\$35.00	\$17,500.00	(\$2,500.00)
206.19	COMMON STRUCTURE EXCAVATION EXPLORATORY	CY	10.00	\$50.00	\$500.00	\$70.00	\$700.00	(\$200.00)
304.32	CRUSHED GRAVEL FOR SHOULDER LEVELING	TON	2,500.00	\$25.00	\$62,500.00	\$29.00	\$72,500.00	(\$10,000.00)
403.12	HBP-HAND METHOD	TON	50.00	\$225.00	\$11,250.00	\$400.00	\$20,000.00	(\$8,750.00)
410.22	ASPHALT EMULSION FOR TACK COAT	GAL	10.00	\$50.00	\$500.00	\$100.00	\$1,000.00	(\$500.00)
563.307	BRIDGE RAIL T101 (RETROFIT)	LF	525.00	\$190.00	\$99,750.00	\$175.00	\$91,875.00	\$7,875.00
565.92	BRIDGE APPROACH RAIL, ASYMMETRICAL THRIE BEAM TRANSITION (STEEL POSTS)	U	4.00	\$6,435.00	\$25,740.00	\$4,400.00	\$17,600.00	\$8,140.00
585.3	STONE FILL, CLASS C	CY	5.00	\$100.00	\$500.00	\$80.00	\$400.00	\$100.00
593.421	GEOTEXTILE; PERM CONTROL CL.2, NON-WOVEN	SY	25.00	\$7.25	\$181.25	\$12.00	\$300.00	(\$118.75)

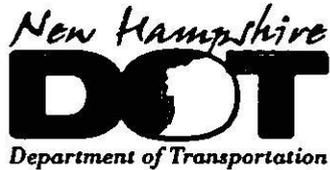
PS&E Comparison

STATEWIDE W GUARDRAIL

43131

X-A005(046)

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
606.012	W6X9 STEEL POST REPLACEMENTS FOR BEAM GUARDRAIL POSTS	EA	80.00	\$100.00	\$8,000.00	\$100.00	\$8,000.00	\$0.00
606.0122	W6X9 STEEL POST ASSEMBLIES FOR BEAM GUARDRAIL POSTS	EA	80.00	\$15.00	\$1,200.00	\$25.00	\$2,000.00	(\$800.00)
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	24.00	\$4,050.00	\$97,200.00	\$4,500.00	\$108,000.00	(\$10,800.00)
606.1255	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2) (STEEL POST)	U	25.00	\$4,050.00	\$101,250.00	\$4,400.00	\$110,000.00	(\$8,750.00)
606.12551	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2 - 25') (STEEL POST)	U	12.00	\$3,250.00	\$39,000.00	\$3,850.00	\$46,200.00	(\$7,200.00)
606.127	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (STEEL POST)	U	1.00	\$1,200.00	\$1,200.00	\$1,300.00	\$1,300.00	(\$100.00)
606.1285	BEAM GUARDRAIL (BRIDGE APPROACH UNIT)	U	26.00	\$5,800.00	\$150,800.00	\$5,800.00	\$150,800.00	\$0.00
606.1296	BEAM GUARDRAIL (TERMINAL UNIT TYPE E-2) (STEEL POST)	LF	200.00	\$55.00	\$11,000.00	\$42.00	\$8,400.00	\$2,600.00
606.1297	BEAM GUARDRAIL (TERMINAL UNIT TYPE E-2 MODIFIED) (STEEL POST)	LF	280.00	\$55.00	\$15,400.00	\$42.00	\$11,760.00	\$3,640.00
606.141	BEAM GUARDRAIL (CURVED W/CRT POSTS)	LF	125.00	\$40.00	\$5,000.00	\$38.00	\$4,750.00	\$250.00
606.18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	7,600.00	\$31.50	\$239,400.00	\$34.00	\$258,400.00	(\$19,000.00)
606.18011	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (8' STEEL POST)	LF	100.00	\$45.50	\$4,550.00	\$37.00	\$3,700.00	\$850.00
606.84	ANCHOR FOR CURVED GUARDRAIL W/CRT POSTS	U	2.00	\$2,450.00	\$4,900.00	\$2,500.00	\$5,000.00	(\$100.00)
609.811	BITUMINOUS CURB, TYPE B (4" REVEAL)	LF	1,200.00	\$15.00	\$18,000.00	\$14.00	\$16,800.00	\$1,200.00



PS&E Comparison

STATEWIDE W GUARDRAIL

43131

X-A005(046)

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$0.00
618.7	FLAGGERS	HR	1,800.00	\$38.00	\$68,400.00	\$42.00	\$75,600.00	(\$7,200.00)
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$3,500.00	\$3,500.00	\$50,000.00	\$50,000.00	(\$46,500.00)
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	3.00	\$750.00	\$2,250.00	\$2,500.00	\$7,500.00	(\$5,250.00)
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	200.00	\$8.00	\$1,600.00	\$5.50	\$1,100.00	\$500.00
621.31	SINGLE DELINEATOR WITH POST	EA	160.00	\$50.00	\$8,000.00	\$55.00	\$8,800.00	(\$800.00)
621.32	DOUBLE DELINEATOR WITH POST	EA	50.00	\$56.50	\$2,825.00	\$65.00	\$3,250.00	(\$425.00)
628.2	SAWED BITUMINOUS PAVEMENT	LF	1,300.00	\$3.25	\$4,225.00	\$6.00	\$7,800.00	(\$3,575.00)
645.44	TEMPORARY SLOPE MATTING TYPE D (WILDLIFE FRIENDLY)	SY	9,500.00	\$2.00	\$19,000.00	\$3.00	\$28,500.00	(\$9,500.00)
645.512	COMPOST SOCK FOR PERIMETER BERM	LF	2,000.00	\$4.32	\$8,640.00	\$4.50	\$9,000.00	(\$360.00)
645.531	SILT FENCE	LF	2,000.00	\$1.35	\$2,700.00	\$3.50	\$7,000.00	(\$4,300.00)
645.611	BONDED FIBER MATRIX (BFM)	LB	15,500.00	\$1.65	\$25,575.00	\$2.00	\$31,000.00	(\$5,425.00)
646.21	TURF ESTABLISHMENT WITHOUT MULCH	SY	13,100.00	\$3.25	\$42,575.00	\$1.00	\$13,100.00	\$29,475.00
646.31	TURF ESTABLISHMENT WITH MULCH AND TACKIFIERS	SY	5,300.00	\$3.25	\$17,225.00	\$1.25	\$6,625.00	\$10,600.00
647.1	HUMUS	CY	1,300.00	\$10.00	\$13,000.00	\$24.00	\$31,200.00	(\$18,200.00)
670.066	MAILBOX SUPPORT ASSEMBLIES	EA	1.00	\$100.00	\$100.00	\$300.00	\$300.00	(\$200.00)
692.	MOBILIZATION	U	1.00	\$108,572.25	\$108,572.25	\$60,000.00	\$60,000.00	\$48,572.25



PS&E Comparison

STATEWIDE W GUARDRAIL
43131
X-A005(046)

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
699.	MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL	\$	3,000.00	\$1.00	\$3,000.00	\$1.00	\$3,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$0.00
Total:					\$1,403,758.50		\$1,468,260.00	(\$64,501.50)

June 24, 2022

SUPPLEMENTAL PROJECT INFORMATION SHEET

DESCRIPTION: This project involves the replacement of 9,400 feet of deficient cable and w-beam guardrail associated with terminal upgrades, including “F” terminal units and blunt ends on bridge approaches with construction of approximately 13,000 feet of new beam guardrail including end terminals. This work is in District 4 on NH Route 11 (Tier 3) and NH Route 12A (Tier 3) in Charlestown and in District 2 on NH Route 12A (Tier 3) in Claremont, and NH Route 120 (Tier 2) in Claremont, Cornish, Plainfield, and Lebanon.

FEDERAL FUNDING: 90% (Highway Safety Improvement Program (HSIP)) utilizing Turnpike Toll credits as the State’s 10% match.

CONTINGENCY: The proposed contingency amount is 10% of the contract amount. This is to account for fuel over a 2-season contract, as well as unanticipated traffic control needs and any guardrail adjustments that may need to be made in the field.

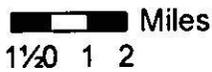
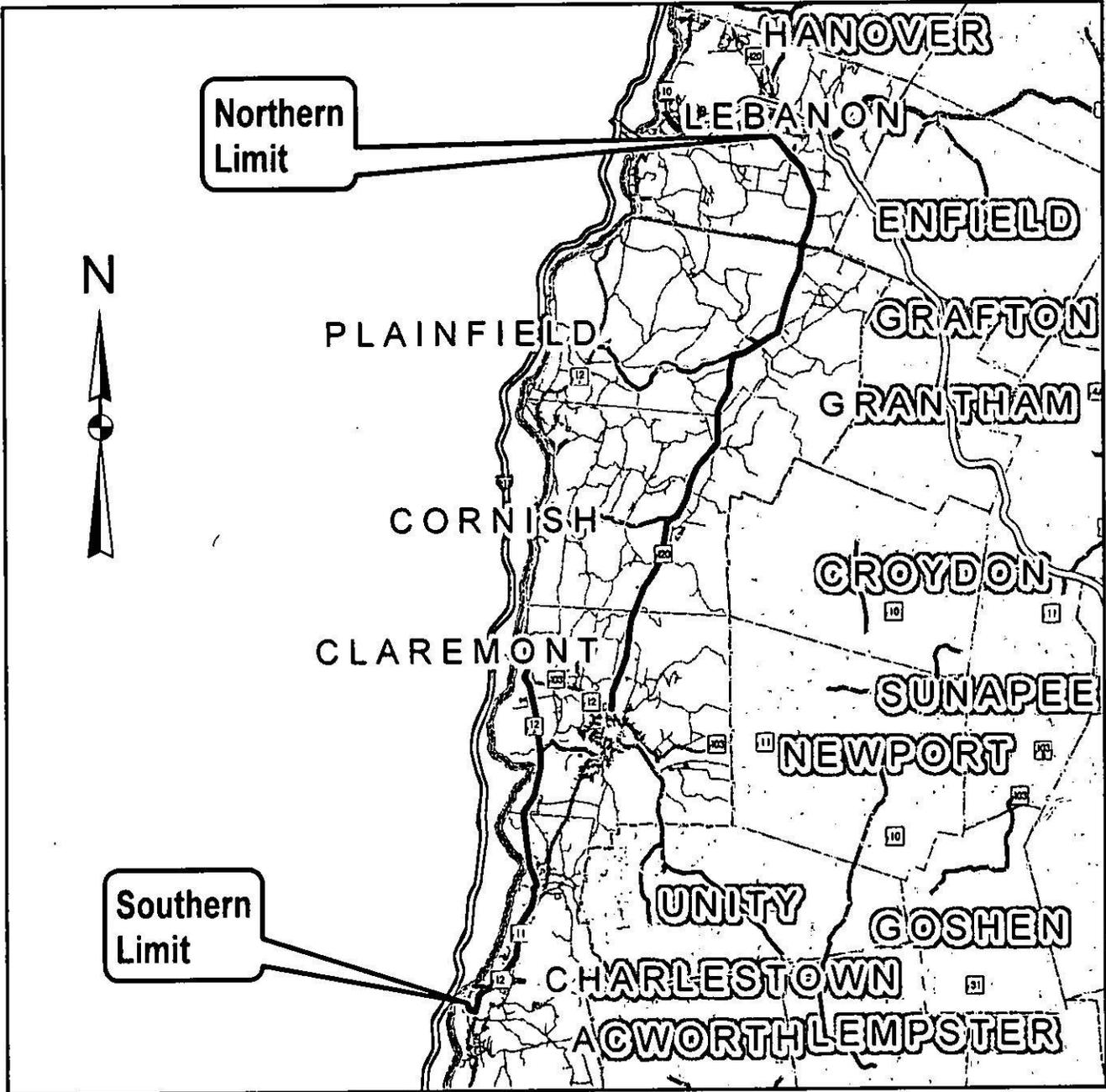
PROJECT INITIATED: This project was initiated through the State’s Ten-Year Plan, under the HSIP Program.

PROJECT EXPLANATION: The existing cable guardrail, “F” terminal units, and blunt ends along these Tier 2 and Tier 3 roadways do not meet the current AASHTO or NHDOT safety standards. The purpose of this project is to replace the existing sub-standard rail and end units with new beam guardrail and end units that meet the current standards. The HSIP program has identified guardrail upgrades as a significant safety upgrade.

TRAFFIC IMPLICATIONS: All work to be performed in a manner that permits two-way traffic whenever possible. Short term one-lane, alternating two-way traffic will be allowed with prior approval.

COMPLETION DATE: September 22, 2023.

STATEWIDE W - GUARDRAIL

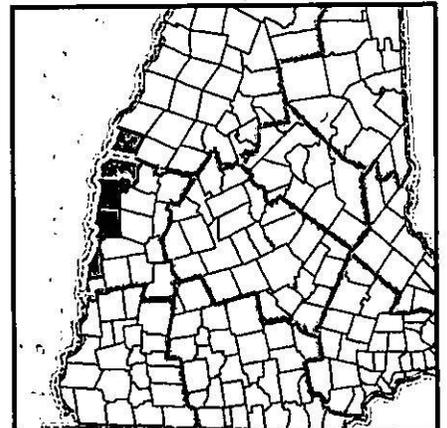


LEGEND

- Streams
- Water Bodies
- US Routes
- State Routes
- Interstates
- Local Roads
- Town Boundary

New Hampshire
DOT
Department of Transportation

State #: 43131
Federal #: X-A005 (046)
LOCATION MAP



State of New Hampshire
Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that C.W. SLITER & SONS, LLC is a New Hampshire Limited Liability Company registered to transact business in New Hampshire on January 17, 1984. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 74644

Certificate Number: 0005744792



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 1st day of April A.D. 2022.

A handwritten signature in black ink, appearing to read "William M. Gardner".

William M. Gardner
Secretary of State

Sole Officer Certification of Authority

I, Robert M. Carroll, Sr. Hereby certify that I am the Sole Officer
(Name)

of, C.W. Sliter & Sons, LLC dba which is a Limited Liability Corporation
CWS Fence & Guardrail registered with the
(Name of Corporation)

Secretary of State under RSA 349. I certify that I am the Sole Officer of the Limited Liability Corporation.

I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person listed about currently occupies the position indicated and that they have full authority to bind the Limited Liability Corporation.

DATED: August 12, 2022

ATTEST



Robert M. Carroll, Sr.
Sole Officer

Project - Statewide W Guardrail
X-A005(046), 43131



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

8/15/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER THE ROWLEY AGENCY INC. 45 Constitution Avenue P.O. Box 511 Concord NH 03302-0511	CONTACT NAME: Donna Bickford PHONE (A.C. No. Ext.): (603) 224-2562 E-MAIL ADDRESS: dbickford@rowleyagency.com		FAX (A.C. No.): (603) 224-8012
	INSURER(S) AFFORDING COVERAGE		
INSURED C.W. Sliter & Sons, LLC dba CWS Fence & Guardrail Co. PO Box 120 Andover NH 03216	INSURER A: Union Insurance Company		NAIC # 25844
	INSURER B: Acadia Insurance Company		31325
	INSURER C:		
	INSURER D:		
	INSURER E:		
INSURER F:			

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			CPA5423426-12	1/3/2022	1/3/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			CAA5423427	1/3/2022	1/3/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			CJA5423428-12	1/3/2022	1/3/2023	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 Products/Comp Ops Aggregate \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WCA5423429-12 3A STATES: NH ME	1/3/2022	1/3/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
A	LEASED/RENTED EQUIPMENT			CPA5423426-12	1/3/2022	1/3/2023	LIMIT: \$50,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Re: Statewide Guardrail X-A005 (046) / 43131

The State of New Hampshire is included as additional insured with respect to general liability when required by written contract with the named insured.

CERTIFICATE HOLDER**CANCELLATION**

State of NH- Dept. of Transportaton
 PO Box 483
 Concord, NH 03301

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Donna Bickford/DTB



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
8/15/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER THE ROWLEY AGENCY INC. 45 Constitution Avenue P.O. Box 511 Concord NB 03302-0511		CONTACT NAME: Donna Bickford PHONE (A/C. No. Ext.): (603) 224-2562 FAX (A/C. No.): (603) 224-9012 E-MAIL ADDRESS: dbickford@rowleyagency.com	
INSURED State of NH-Department of Transportation c/o C.W. Sliter & Sons LLC PO Box 120 Andover NB 03216		INSURER(S) AFFORDING COVERAGE INSURER A: Acadia Insurance Company INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:	
		NAIC # 31325	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADD INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Owners & Contractors Protec GENT. AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			OCPE2281515135	9/21/2022	3/21/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A				<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Re: Statewide Guardrail X-A005(046)/ 43131

CERTIFICATE HOLDER State of NH- Dept of Transportation PO Box 483 Concord, NH 03302-0483	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE Donna Bickford/DTB <i>Donna Bickford</i>
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