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# State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES  
25 Capitol Street - Room 120  
Concord, New Hampshire 03301

Charles M. Arlinghaus  
Commissioner  
(603) 271-3201

Joseph B. Bouchard  
Assistant Commissioner  
(603) 271-3204

Catherine A. Keane  
Deputy Commissioner  
(603) 271-2059

Division of Public Works  
Design and Construction  
Project No. 81117- Contract B

March 22, 2021

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

### REQUESTED ACTION

- 1). Authorize the Division of Public Works Design and Construction to enter into a contract with Alliance Group, Inc. (VC #216354), Essex Junction, Vermont for a total price not to exceed \$461,100, for the Police Standards and Training Boiler Replacement, Concord, New Hampshire. This contract is effective upon Governor and Council approval through October 22, 2021 unless extended in accordance with the contract terms. **100% Capital - General Funds.**
  
- 2). Further authorize that a contingency in the amount of \$70,000 be approved for unanticipated modifications, for the Police Standards and Training Boiler Replacement, Concord, New Hampshire bringing the total to \$531,100. **100% Capital - General Funds.**
  
- 3). Further authorize the amount of \$45,000 be approved for payment to the Department of Administrative Services, Division of Public Works Design and Construction (VC# 311152), for engineering services provided, bringing the total to \$576,100. **100% Capital - General Funds.**

Funding is available in account titled Police Standards and Training Council as follows:

01-87-87-870030-13280000 19-146:1VIB Constructions & Operations

034-500161 – Contract/Building Repair	\$ 461,100
034-500161 – Contingency	\$ 70,000
034-500161 – Interagency – DPW Fees	<u>\$ 45,000</u>
<b>GRAND TOTAL</b>	<b>\$ 576,100</b>

#### EXPLANATION

The work of this project includes the removal and replacement of failing boilers in the Tactical Center and Administrative Buildings of the Arthur D. Kehas Law Enforcement Training Facility at 17 Institute Drive, Concord, New Hampshire. This project will replace boilers that have exceeded their respective lives with new higher efficiency boilers that will decrease maintenance, as well as fuel costs for the facility. The boilers currently located in the Tactical Center are sectional boilers that contain a total of eleven (11) sections. These boilers were installed when the Tactical Center was constructed 27 years ago and have efficiency ratings of approximately 70%. There are two existing boilers serving the Administration wing that are 23 years old and also have an efficiency rating of approximately 70%. Three of the boiler sections at the Tactical Center have failed. The new heating equipment will include two boilers to serve the Tactical Center and two boilers to serve the Administration Wing. These boilers will be gas fired and have an efficiency rating of approximately 95%, decreasing fuel and maintenance costs.

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Attorney General as to form and execution; and Police Standards and Training Council has certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Division of Public Works Design and Construction.

Attached please find a copy of the tabulation of bids for this project along with the contract supplemental information sheet.

Respectfully submitted,



Charles M. Arlinghaus,  
Commissioner

Department Estimate:	\$660,000
Contract Amount:	<u>\$461,100</u>
Under Estimate:	\$198,900

CONTRACT SUPPLEMENTAL INFORMATION SHEET

PROJECT: DPW Project No. 81117, Contract B Police Standards and Training Boiler Replacement, Concord, New Hampshire.

DESCRIPTION: The work of this project includes the removal and replacement of failing boilers in the Tactical Center and Administrative Buildings of the Arthur D. Kehas Law Enforcement Training Facility at 17 Institute Drive, Concord, New Hampshire.

EXPLANATION: This project seeks to replace boilers that have exceeded their respective lives with new higher efficiency boilers that will decrease maintenance, as well as fuel costs for the facility. The boilers currently located in the Tactical Center are sectional boilers that contain a total of eleven (11) sections. These boilers were installed when the Tactical Center was constructed 27 years ago and have efficiency ratings of approximately 70%. There are two existing boilers serving the Administration wing that are 23 years old and also have an efficiency rating of approximately 70%. Three of the boiler sections at the Tactical Center have failed. The new heating equipment will include two boilers to serve the Tactical Center and two boilers to serve the Administration Wing. These boilers will be gas fired and have an efficiency rating of approximately 95%, decreasing fuel and maintenance costs. The building does not have a Building Management System, and this project does not include the addition of one, though local controls of the boilers will be included as part of the project.

UNDER ESTIMATE

EXPLANATION: There were a total of four contractors that submitted bids for this project. Two bidders were below the estimate, while two bidders were higher than the estimate. The bid submitted from the low bidder was reviewed to verify that it includes all items in the contract documents.

DEPARTMENT

ESTIMATE: \$660,000

LOW BID: \$461,100



# ABC Bid Data

CONCORD  
81117B  
NON-FEDERAL

PROJECT:	CONCORD	Awarded To:	
STATE PROJECT NUMBER:	81117B	Amount:	\$0.00
FED. PROJECT NUMBER:	NON-FEDERAL	Award Date:	
DATE BIDS OPEN:	December 16, 2020	Certified by:	Director of Project Development
SCOPE OF WORK:	POLICE STANDARDS AND TRAINING BOILER REPLACEMENT		
COMPLETION DATE:	October 22, 2021		
LOCATION:	Merrimack		

## Summary of Bidders

Contractor	Bid Amount	Rank
ALLIANCE MECHANICAL INC 6 DAVID DRIVE, ESSEX JUNCTION VT 05452	\$461,100.00	A
NORTHERN PEABODY LLC 25 DEPOT STREET, MANCHESTER NH 03101	\$617,000.00	B
RTH MECHANICAL CONTRACTORS INC 17 PRODUCTION DRIVE, DOVER NH 03820	\$718,180.00	C
GLOVER PLUMBING & HEATING SERVICES LLC 2035 FRANKLIN PIERCE HWY, BARRINGTON NH 03825	\$726,000.00	D

Item 901 = \$ 201,800.-  
 Item 902 = \$ 219,300.-  
 Item 903 = \$ 40,000.-  


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 Total = \$ 461,100

BUREAU OF PUBLIC WORKS

Award to Alliance Mechanical, Inc.  
 Hold for Negotiation  
 Cancel Contract  
 User Agency PS&T  
 Authorized by [Signature]  
 Date 10.06.2021



Division of Public Works

# ABC Bid Data

CONCORD  
81117B  
NON-FEDERAL

Item No.	Description	Unit	Quantity	P&E		ALLIANCE MECHANICAL INC 6 DAVID DRIVE ESSEX JUNCTION, VT 05432		NORTHERN PEABODY LLC 25 DEPOT STREET MANCHESTER, NH 03101	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

901	REMOVE AND INSTALL BOILERS IN TACTIAL CENTR PER PLANS AND SPECS	U	1.00	\$413,150.00	\$413,150.00	\$201,800.00	\$201,800.00	\$259,000.00	\$259,000.00
902	REMOVE AND INSTALL BOILERS IN THE ADMINISTRATIVE BUILDINGS PER PLANS AND SPECS	U	1.00	\$208,850.00	\$208,850.00	\$219,300.00	\$219,300.00	\$308,000.00	\$308,000.00
903	ALLOWANCE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00
<b>Totals:</b>					<b>\$680,000.00</b>		<b>\$461,100.00</b>		<b>\$617,000.00</b>
<b>All Totals:</b>									
<b>Totals:</b>					<b>\$680,000.00</b>		<b>\$461,100.00</b>		<b>\$617,000.00</b>



Division of Public Works

# ABC Bid Data

CONCORD  
81117B  
NON-FEDERAL

Item No.	Description	Unit	Quantity	P&L:		RTH MECHANICAL CONTRACTORS INC 17 PRODUCTION DRIVE, DOVER, NH 03828		GLOVER PLUMBING & HEATING SERVICES LLC 2835 FRANKLIN PEIRCE HWY BARRINGTON, NH 03323	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

901	REMOVE AND INSTALL BOILERS IN TACTIAL CENTR PER PLANS AND SPECS	U	1.00	\$413,150.00	\$413,150.00	\$338,753.00	\$338,753.00	\$344,000.00	\$344,000.00
902	REMOVE AND INSTALL BOILERS IN THE ADMINISTRATIVE BUILDINGS PER PLANS AND SPECS	U	1.00	\$208,850.00	\$208,850.00	\$339,427.00	\$339,427.00	\$342,000.00	\$342,000.00
903	ALLOWANCE.	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00
<b>Totals:</b>					<b>\$880,000.00</b>		<b>\$718,180.00</b>		<b>\$726,000.00</b>
<b>Adj. Totals:</b>									
<b>Totals:</b>					<b>\$880,000.00</b>		<b>\$718,180.00</b>		<b>\$726,000.00</b>

# State of New Hampshire

## Department of State

### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that ALLIANCE GROUP INC. is a Vermont Profit Corporation registered to transact business in New Hampshire on June 22, 2015. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 728145

Certificate Number: 0005335423



IN TESTIMONY WHEREOF,  
I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 1st day of April A.D. 2021.

A handwritten signature in black ink, appearing to read "Wm Gardner".

William M. Gardner  
Secretary of State





## ADDITIONAL REMARKS SCHEDULE

AGENCY Hickok & Boardman Insurance Group		NAMED INSURED Alliance Group, Inc. dba Alliance Mechanical P.O. Box 666 Essex Junction, VT 05453	
POLICY NUMBER SEE PAGE 1		EFFECTIVE DATE: SEE PAGE 1	
CARRIER SEE PAGE 1	NAIC CODE SEE P 1		

## ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

## Description of Operations/Locations/Vehicles:

Additional Insured status applies the The State of New Hampshire, its agencies, and its agents and employees under the General Liability per terms and conditions of attached form CG 81 86 03 19. 30 days notice of cancellation provided per terms and conditions of attached form IL-7185 (9-10).



ALLIGRO-01

MKAVANAGH

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
2/12/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Hickok & Boardman Insurance Group 346 Shelburne Rd Burlington, VT 05401	CONTACT NAME: Melissa Kavanagh	
	PHONE (A/C, No, Ext): (802) 383-1621	FAX (A/C, No): (802) 658-0541
	E-MAIL ADDRESS: mkavanagh@hbinsurance.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A: Acadia Insurance Company	31325
INSURED  Alliance Group, Inc. P.O. Box 666 Essex Junction, VT 05453	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A				PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	Builders Risk		X	CIM 5463714	2/11/2021	2/11/2022	RC, \$1,000 Ded. 461,100

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 The State of New Hampshire Department of Administrative Services, subs and sub-subs are included as additional named insureds on the above referenced Builders Risk policy. Waiver of Subrogation provided for the State of New Hampshire Department of Administrative Services on the Builders Risk policy.

## CERTIFICATE HOLDER

State of New Hampshire  
 Department of Administrative Services  
 7 Hazon Drive, Rm. 250  
 POB 483  
 Concord, NH 03302-0483

## CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

