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STATE OF NEW HAMPSHIRE
DEPARTMENT of NATURAL and CULTURAL RESOURCES
STATE COUNCIL on the ARTS

19 Pillsbury Street CONCORD, NEW HAMPSHIRE 03301
Telephone (603) 271-2789 FAX (603) 271-3584

December 30, 2020

His Excellency, Governor Christopher T. Sununu
and the Honorable Executive Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to RSA 261:97-c, Use of Funds, authorize the Department of Natural and Cultural Resources, State Arts Council, to award a Conservation Number Plate (Moose Plate) Grant to the Claremont Opera House (VC #167132), Claremont, NH in the amount of $20,000 for the restoration of stained glass windows effective upon Governor and Executive Council approval through June 30, 2021. 100% Other Funds (Agency Income)

Funding is available in account, Conservation Plate Fund, as follows:

	FY 2021
03-035-035-350010-34050000-073-509074 – Grants Non-Federal	$20,000

EXPLANATION

The Conservation Number Plate Fund is used to promote the use and conservation of cultural resources in New Hampshire and to preserve the cultural heritage that belongs to all New Hampshire citizens by providing for the preservation of publicly owned historic properties.

The Claremont Opera House, located in the Claremont City Hall Building and dedicated in 1897, is seeking funding to conserve thirteen original leaded, stained glass windows (a total of 66 panels). The stained glass panels are in immediate need of removal and restoration. Some of the broken glass has already fallen out; some are held in with duct tape. More importantly, all of the lead has deteriorated and is no longer providing structural stability. Without restoration, the panels will continue to degrade to a point that they will eventually begin to fall out of the building. Due to its prominent location above the City Hall and adjacent to the Police Station, this is also a safety concern.

The Attorney General's office has approved the agreement as to form, substance and execution.

Respectfully submitted,

Sarah L. Stewart
Commissioner

167132

FY2021CC # 10322

Acct Code: 3400000-073

NEW HAMPSHIRE STATE COUNCIL ON THE ARTS GRANT AGREEMENT

This agreement between the State of New Hampshire, New Hampshire State Council on the Arts (hereinafter "Council"), and Claremont Opera House (hereinafter "Grantee") is to witness receipt of funds subject to the following conditions:

1. **GRANT PERIOD:** FY2021
2. **OBLIGATIONS OF THE GRANTEE:**
   - The Grantee agrees to accept **$20,000.00** and apply it to the programs, described in the grant application and approved budget for **To support the restoration of stained glass windows.** In the performance of this grant agreement, the Grantee is in all respects an independent contractor and is neither an agent nor employee of the State.
   - Funding credit including Council logo must appear in all programs, publicity, and promotional materials. The following wording and Council logo should be used:

     Claremont Opera House is supported in part by a grant from the New Hampshire State Council on the Arts & the Mooseplate License Plate program.

     - The Grantee acknowledges that the NHSCA Program Coordinator may schedule a site visit to the organization and may request a site visit from the NHSCA.
   - The Grantee agrees to abide by the limitations, conditions and procedure outlined herein and in the attached appendices. If appropriated funds for this grants program are reduced or terminated, all payments under this grant may cease. That determination rests within the sole discretion of the Council.

PAYMENT will be made following the receipt and execution of all required documents and approval of the Governor and Executive Council

4. **FINAL REPORT** The Grantee agrees to submit a final financial and narrative report on a form provided by the Council no more than [illegible] days after the end of the grant period. **Failure to submit the final report will render the Grantee ineligible for Council funding for two years.**

5. **SOVEREIGN IMMUNITY:** No provision of this contract is to be deemed a waiver of sovereign immunity by the State of New Hampshire.

COUNCIL APPROVAL

Commissioner Office of Administrative Services 12/6/20

Name, Title: Virginia Lunn, Director

Sarah Stewart 12/30/2020

Name, Title: Sarah Stewart, Commissioner

APPROVED BY ATTORNEY GENERAL
as to form, substance and execution:

12/31/2020

Office of Attorney General Date

Michael Haly, Attorney

GRANTEE SIGNATURE

Org. Name: Claremont Opera House

Address: PO Box 664, Claremont NH 03743

Felicia Brych Dalke

Name of Authorized Official for Grantee

Felicia Brych Dalke, COH Board President

Authorized Official Signature & Title

NOTARIZATION REQUIRED:

STATE OF NEW HAMPSHIRE, COUNTY OF Sullivan

21st day of November 2020 before the undersigned

Felicia Brych Dalke

[illegible] person whose name

Brittany Blomquist

Notary Public/Justice of the Peace

Printed Name: Brittany Blomquist

My Commission expires: 10/03/23

BRITTANY D BLOMQUIST
MY COMMISSION EXPIRES
OCT. 3 2023
STATE OF NEW HAMPSHIRE
NOTARY PUBLIC

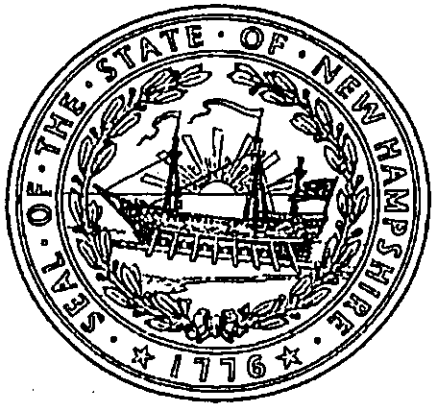
State of New Hampshire
Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that CLAREMONT OPERA HOUSE, INC. is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on October 06, 1977. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **62699**

Certificate Number: **0004968363**



IN TESTIMONY WHEREOF,
I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 29th day of July A.D. 2020.

William M. Gardner
Secretary of State

Certificate of Authority #1

(Corporation, Non-profit Corporation)

Corporate Resolution

I, Ashleigh Carpenter (Name) hereby certify that I am duly elected Clerk/Secretary/Officer of Claremont Opera House (Name of Corporation) I hereby certify the following is a true of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on 17th Nov, 2020, at which a quorum of the directors/shareholders were present and voting.

Voted: That Felicia Brych-Dore, Amy McQuaid, Stacy Bartrick (Name and Title) (may list more than one person) is duly authorized to enter into contracts or agreements on behalf of Claremont Opera House (Name of Corporation) with the State of New Hampshire and any of its agencies and departments and further is authorized to execute any documents which may in his/her judgement to be desirable or necessary to affect the purpose of this vote.

I hereby certify that said vote has not been amended of repealed and remains in full force and effect as the date of the contract to which this certificate is attached. This authority **shall remain valid for thirty (30) days** from the date of this Corporate Resolution. I further certify that it is understood the State of New Hampshire will rely on this certificate as evidence the person(s) listed above currently occupy the positions(s) indicated and that they have full authority to bind the corporation. To the extent that there are limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

DATED: 11.21.20

ATTEST: [signature], Secretary (Clerk or Secretary)

STATE OF New Hampshire
COUNTY OF Sullivan

On the 21st day of November, 2020, before me Brittany Blomquist the undersigned officer personally appeared Ashleigh Carpenter, known to me or satisfactorily proven to be the person whose name is subscribed to the within instrument and acknowledged that he/she executed the same for purposes therein contained. In witness whereof, I hereunto set me hand and official seal:

[signature]
Justice of the Peace / Notary Public

My Commission Expires: 10/03/23

BRITTANY D BLOMQUIST
MY COMMISSION EXPIRES
OCT. 3 2023
STATE OF NEW HAMPSHIRE
NOTARY PUBLIC

Primex³
NH Public Risk Management Exchange

CERTIFICATE OF COVERAGE

The New Hampshire Public Risk Management Exchange (Primex³) is organized under the New Hampshire Revised Statutes Annotated, Chapter 5-B, Pooled Risk Management Programs. In accordance with those statutes, its Trust Agreement and bylaws, Primex³ is authorized to provide pooled risk management programs established for the benefit of political subdivisions in the State of New Hampshire.

Each member of Primex³ is entitled to the categories of coverage set forth below. In addition, Primex³ may extend the same coverage to non-members. However, any coverage extended to a non-member is subject to all of the terms, conditions, exclusions, amendments, rules, policies and procedures that are applicable to the members of Primex³, including but not limited to the final and binding resolution of all claims and coverage disputes before the Primex³ Board of Trustees. The Additional Covered Party's per occurrence limit shall be deemed included in the Member's per occurrence limit, and therefore shall reduce the Member's limit of liability as set forth by the Coverage Documents and Declarations. The limit shown may have been reduced by claims paid on behalf of the member. General Liability coverage is limited to Coverage A (Personal Injury Liability) and Coverage B (Property Damage Liability) only, Coverage's C (Public Officials Errors and Omissions), D (Unfair Employment Practices), E (Employee Benefit Liability) and F (Educator's Legal Liability Claims-Made Coverage) are excluded from this provision of coverage.

The below named entity is a member in good standing of the New Hampshire Public Risk Management Exchange. The coverage provided may, however, be revised at any time by the actions of Primex³. As of the date this certificate is issued, the information set out below accurately reflects the categories of coverage established for the current coverage year.

This Certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend, or alter the coverage afforded by the coverage categories listed below.

Participating Member:	*Member Number:*	*Company Affording Coverage:*
City of Claremont 58 Opera House Square Claremont, NH 03743	141	NH Public Risk Management Exchange - Primex³ Bow Brook Place 46 Donovan Street Concord, NH 03301-2624

Type of Coverage	*Effective Date (mm/dd/yyyy)*	*Expiration Date (mm/dd/yyyy)*	***Limits* - NH Statutory Limits May Apply, If Not:**	
X **General Liability (Occurrence Form)** **Professional Liability (describe)** ☐ Claims Made ☐ Occurrence	1/1/2020	1/1/2021	Each Occurrence	$ 5,000,000
			General Aggregate	$ 5,000,000
			Fire Damage (Any one fire)	
			Med Exp (Any one person)	
☐ **Automobile Liability** Deductible Comp and Coll: $1,000 ☐ Any auto			Combined Single Limit (Each Accident)	
			Aggregate	
X **Workers' Compensation & Employers' Liability**	1/1/2020	1/1/2021	X Statutory	
			Each Accident	$2,000,000
			Disease – Each Employee	$2,000,000
			Disease – Policy Limit	
☐ **Property (Special Risk Includes Fire and Theft)**			Blanket Limit, Replacement Cost (unless otherwise stated)	

Description: Proof of Primex Member coverage only.

CERTIFICATE HOLDER:	☐ Additional Covered Party	☐ Loss Payee	**Primex³ – NH Public Risk Management Exchange**
NH Department of Natural and Cultural Resources 172 Pembroke Road Concord, NH 03301			By: Mary Beth Purcell Date: 11/23/2020 mpurcell@nhprimex.org Please direct inquires to: **Primex³ Claims/Coverage Services** **603-225-2841 phone** **603-228-3833 fax**

New Hampshire
Commission on the Arts

GRANTEE INFORMATION FORM for ORGANIZATIONS

Please complete the following for fulfillment of grant requirements by the State of New Hampshire's Department of Administrative Services.

Name of Organization: Claremont Opera House

1. Statement of Purpose:
(Give your organization's mission statement or list your organization's objectives in the space below)
COH Historic Window Repairs - submitted.

2. Salary of Administrator: John Bennett $0 (Board volunteer)
(List annual salary of administrator, not artist's fee, if will be involved in this grant)

Attach the Following:

3. ✓ DUNS Number (If not provided on application) submitted w application
4. ✓ Resume of Administrator submitted
5. ✓ Financial Statement submitted
   A one-page financial statement of your organization's most recently completed fiscal year
6. ✓ Board of Directors submitted
   A list of the current directors and officers of your organization
   Please do not include any personal information such as home address, phone numbers or email.
7. ✓ List Geographic Areas Served by Organization attached
8. ✓ Certificate of Liability and Workers Comp Insurance with the Department of Natural & Cultural Resources as the certificate holder attached
9. ✓ Please include a copy of a current year Certificate of Good Standing or it will be provided with the application attached
   If you do not have a Certificate of Good Standing with the state of NH please call Secretary of State Corporate Division at 271-3244 and request an application.

Revised 3/26/15 for organizations with grants accumulative of $5,000 and over

REPORTS 2019-2020 SEASON

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BALANCE SHEET 2019-2020				
PREVIOUS YEAR COMPARISON	Jun 30, 20	Jun 30, 19	$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1011 · CSB CHECK #23005322	24,961.09	25,763.64	-802.64	-3.12%
1021 · Art Assoc Checking#23706375	267.18	436.17	-168.99	-38.74%
1033 · Centennial Fund CSB#355304061MM	3,965.46	3,963.65	1.81	0.05%
1034 · CSB Art Assoc#9104409 Midas	6,832.38	6,829.28	3.10	0.05%
1035 · CSB Midas #35102242	32,755.81	32,740.90	14.91	0.05%
1036 · Kane Funds-CSB Midas#35303994	10,274.45	10,269.76	4.69	0.05%
1043 · Centenial Fund CD#8215014	29,680.57	29,458.56	222.01	0.75%
1045 · CD Endowment-2 1YR CSB#8154376	21,398.73	21,291.88	106.85	0.5%
1046 · CD Kane Fund #8021223	25,959.47	25,829.86	129.61	0.5%
1048 · Repertory Theatre Co. at COH	2,537.36	2,697.60	-160.24	-5.94%
1050 · Mascoma 1897 Venue Fund	3,219.68	2,759.13	460.55	16.69%
Total Checking/Savings	161,852.09	162,040.43	-188.34	-0.12%
Accounts Receivable				
1100 · Accounts Receivable	1,078.00	-232.00	1,310.00	564.66%
Total Accounts Receivable	1,078.00	-232.00	1,310.00	564.66%
Other Current Assets				
1800 · Prepaid Expenses	-3,569.13	4,625.50	-8,194.63	-177.16%
Total Other Current Assets	-3,569.13	4,625.50	-8,194.63	-177.16%
Total Current Assets	159,360.96	166,433.93	-7,072.97	-4.25%
Fixed Assets				
1610 · Fixed Assets	436,608.02	531,403.02	-94,795.00	-17.84%
1690 · Reserve for Depreciation	-229,008.47	-272,008.44	42,999.97	15.81%
Total Fixed Assets	207,599.55	259,394.58	-51,795.03	-19.97%
Other Assets				
1500 · Investments stock	1,381.44	1,381.44	0.00	0.0%
Total Other Assets	1,381.44	1,381.44	0.00	0.0%
TOTAL ASSETS	368,341.95	427,209.95	-58,868.00	-13.78%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2300 · Accrued Liabilities				
School Student Fund	190.00	190.00	0.00	0.0%
2305 · Deferred Preservation Fee Rev	23,244.00	20,150.50	3,093.50	15.35%
2325 · Ticket Funds Next Season	110.00	5,587.50	-5,477.50	-98.03%
Total 2300 · Accrued Liabilities	23,544.00	25,928.00	-2,384.00	-9.2%
2400 · Accrued Liabilities-Payroll				
2405 · Employee Taxes Deducted	728.00	0.00	728.00	100.0%
2410 · FICA Tax Liability	917.58	0.00	917.58	100.0%
2415 · Medicare Tax Liability	214.60	0.00	214.60	100.0%
Total 2400 · Accrued Liabilities-Payroll	1,860.18	0.00	1,860.18	100.0%
Total Other Current Liabilities	25,404.18	25,928.00	-523.82	-2.02%
Total Current Liabilities	25,404.18	25,928.00	-523.82	-2.02%
Total Liabilities	25,404.18	25,928.00	-523.82	-2.02%
Equity				
3000 · Opening Bal Equity	426,371.53	426,371.53	0.00	0.0%
3110 · Retained Earnings	-36,559.62	-72,199.68	35,640.06	49.36%
3210 · Specific Purpose Fund				
3215 · Tech Account	2,362.24	3,187.04	-824.80	-25.88%
3210 · Specific Purpose Fund - Other	8,283.00	8,283.00	0.00	0.0%
Total 3210 · Specific Purpose Fund	10,645.24	11,470.04	-824.80	-7.19%
Net Income	-57,519.38	35,640.06	-93,159.44	-261.39%
Total Equity	342,937.77	401,281.95	-58,344.18	-14.54%
TOTAL LIABILITIES & EQUITY	368,341.95	427,209.95	-58,868.00	-13.78%

			2019-2020 PROFIT AND LOSS				
			PREVIOUS YEAR COMPARISON	Jul '19 - Jun 20	Jul '18 - Jun 19	$ Change	% Change
Income							
	4000 · Ticket Sales						
		4001 Ticket Charges Collected		-9652.00	-17655.00	8003.00	0.45
		4005 Gift Certificates		342.00	73.00	269.00	3.68
		4011 Tickets, Gold		0.00	18590.00	-18590.00	-1.00
		4012 Tickets, Summer Children		3594.00	3564.00	30.00	0.01
		4013 Tickets, School		4560.00	5085.00	-525.00	-0.10
		4015 a Tickets Single Door		0.00	30.00	-30.00	-1.00
		4015 Tickets, Single		75908.00	51208.00	24700.00	0.48
		4019 Tickets, Youth		0.00	28.00	-28.00	-1.00
		4050 Tickets Discounted		-55.00	57.00	-112.00	-1.96
		4052 Tickets, Special		0.00	3660.00	-3660.00	-1.00
		4060 Tickets, Tier A		0.00	21521.50	-21521.50	-1.00
		4061 Tickets, Tier B		0.00	10016.50	-10016.50	-1.00
		4063 Tickets, Tier C		0.00	3021.00	-3021.00	-1.00
		4000 · Ticket Sales - Other		0.00	-231.00	231.00	1.00
	Total 4000 · Ticket Sales			74697.00	98968.00	-24271.00	-0.25
	4100 · Sponsors & Program Ads						
		4101 Corp. Sponsor		13900.00	15700.00	-1800.00	-0.11
		4103 program Ads		8775.00	4950.00	3825.00	0.77
		4100 · Sponsors & Program Ads - Other		0.00	250.00	-250.00	-1.00
	Total 4100 · Sponsors & Program Ads			22675.00	20900.00	1775.00	0.08
	4300 · Theater Rental Income						
		4301 Rental Income		4169.33	13037.50	-8868.17	-0.68
		4302 Rental Deposit		0.00	450.00	-450.00	-1.00
		4315 Rental Fees, COH Expenses		1840.10	7185.83	-5345.73	-0.74
	Total 4300 · Theater Rental Income			6009.43	20673.33	-14663.90	-0.71
	4400 · Other Earned Income						
		4401 Preservation Fee-show					
			4401-2 · Preservation to Other	2794.00	6744.00	-3950.00	-0.59
			4401 Preservation Fee-show - Other	-3093.50	-6744.00	3650.50	0.54
		Total 4401 Preservation Fee-show		-299.50	0.00	-299.50	-1.00
		4402 Handling Fee-Tickets		10121.46	14120.86	-3999.40	-0.28
		4403 Concession Income		1865.25	1436.00	429.25	0.30
		4404 Artists Merchandise		306.00	325.00	-19.00	-0.06
		4405 Misc Income		0.00	41.50	-41.50	-1.00
		4405 Royalties Income		800.00	0.00	800.00	1.00
		4406 · Tech Income		824.80	0.00	824.80	1.00
	Total 4400 · Other Earned Income			13618.01	15923.36	-2305.35	-0.14
	4500 · Interest & Investment Income						
		4503 Centennial Fund Interest		223.82	222.05	1.77	0.01
		4504 CSB Midas Interest		14.91	16.39	-1.48	-0.09
		4505 Endowment Interest		106.85	94.74	12.11	0.13

			2019-2020 PROFIT AND LOSS				
			PREVIOUS YEAR COMPARISON	Jul '19 - Jun 20	Jul '18 - Jun 19	$ Change	% Change
		4506 Kane Interest		134.30	123.67	10.63	0.09
		4510 Dividend / Other		500.51	494.52	5.99	0.01
		4501 · Checking Acct Interest		10.51	13.44	-2.93	-0.22
		4502 · Art Assoc. Interest		3.10	3.41	-0.31	-0.09
		4550 · Repertory Theater		0.73	1.50	-0.77	-0.51
		4500 · Interest & Investment Income - Other		0.00	0.15	-0.15	-1.00
	Total 4500 · Interest & Investment Income			994.73	969.87	24.86	0.03
	4600 · Contributed Funds						
		4610 Contributed-Other Source		358.00	1196.01	-838.01	-0.70
		4601 · Membership		4250.00	5525.00	-1275.00	-0.23
		4625 · Friend-Donor		2972.00	0.00	2972.00	1.00
	Total 4600 · Contributed Funds			7580.00	6721.01	858.99	0.13
	4800 · Grants			29676.92	47200.00	-17523.08	-0.37
	4900 · Special Events & Fundraising						
		4901 Raffle tickets		0.00	267.00	-267.00	-1.00
	Total 4900 · Special Events & Fundraising			0.00	267.00	-267.00	-1.00
Total Income				155251.09	211622.57	-56371.48	-0.27
Gross Profit				155251.09	211622.57	-56371.48	-0.27
Expense							
	5000-Production Expenses						
		Catering		0.00	180.00	-180.00	-1.00
		Concessions Expense		699.32	0.00	699.32	1.00
		Costumer		246.26	167.68	78.58	0.47
		Depreciation Expense		72695.03	20861.95	51833.08	2.48
		Equipment Purchase		1444.93	39.99	1404.94	35.13
		Fire Department		1761.02	3366.80	-1605.78	-0.48
		Handling Fee Expense		9935.30	12947.39	-3012.09	-0.23
		Hospitality		603.59	89.97	513.62	5.71
		Hourly Staff		200.00	0.00	200.00	1.00
		House Manager		382.50	912.50	-530.00	-0.58
		License-Show Related		305.93	739.09	-433.16	-0.59
		Lighting Supplies		329.23	0.00	329.23	1.00
		Miscellaneous		9.87	13.98	-4.11	-0.29
		Musical Director		500.00	0.00	500.00	1.00
		Performer's Fees		34801.50	13006.66	21794.84	1.68
		Piano Tuning		125.00	0.00	125.00	1.00
		Play Bills		0.00	8.51	-8.51	-1.00
		Postage		334.55	242.57	91.98	0.38
		Postage/Shows		0.00	10.00	-10.00	-1.00
		Postcards		550.00	0.00	550.00	1.00
		Posters & Billboards		251.06	167.45	83.61	0.50
		Print Ads		10465.17	5024.66	5440.51	1.08
		Program Printing		4241.37	2023.29	2218.08	1.10

			2019-2020 PROFIT AND LOSS				
			PREVIOUS YEAR COMPARISON	Jul '19 - Jun 20	Jul '18 - Jun 19	$ Change	% Change
		Promotions, Other		866.65	892.00	-25.35	-0.03
		Radio Ads		3642.00	0.00	3642.00	1.00
		Rental Expenses		0.00	800.00	-800.00	-1.00
		Rental Material		950.00	0.00	950.00	1.00
		Rental Ticket Sales Payout		15862.50	62585.50	-46723.00	-0.75
		Repairs					
			Equipment Repairs	0.00	69.99	-69.99	-1.00
		Total Repairs		0.00	69.99	-69.99	-1.00
		Royalty		1635.00	0.00	1635.00	1.00
		Sign Boards		324.61	112.61	212.00	1.88
		Sound Fees		4620.00	2870.00	1750.00	0.61
		Sound Supplies		585.00	990.31	-405.31	-0.41
		Stage supplies		1102.10	441.21	660.89	1.50
		Supplies		9.98	178.27	-168.29	-0.94
		Technical Director		635.00	1850.00	-1215.00	-0.66
		Technical Staff		3332.50	4460.00	-1127.50	-0.25
		Tickets		19.99	0.00	19.99	1.00
	Total 5000-Production Expenses			173466.96	135052.38	38414.58	0.28
	6000 · Fund Raising Expense						
		Contributions		0.00	250.00	-250.00	-1.00
		Corporate Sponsor		0.00	2.30	-2.30	-1.00
	Total 6000 · Fund Raising Expense			0.00	252.30	-252.30	-1.00
	7000 · Admin/Management Expenses						
		1 Admin Salaries & Wages		29599.96	30797.46	-1197.50	-0.04
		1 Payroll Tax Expense		2271.62	2450.01	-178.39	-0.07
		Dues & Subscriptions		187.50	262.50	-75.00	-0.29
		Insurance					
			Workmen's Compensation	220.00	1006.00	-786.00	-0.78
		Total Insurance		220.00	1006.00	-786.00	-0.78
		Internet Service		1026.84	1139.88	-113.04	-0.10
		Licenses		0.00	57.00	-57.00	-1.00
		Local Meetings		0.00	0.00	0.00	0.00
		Office Supplies		1536.63	596.89	939.74	1.57
		Other Expenses		75.70	0.00	75.70	1.00
		Photocopying		145.95	76.56	69.39	0.91
		Professional Fees					
			Accounting Fees	1423.00	1540.00	-117.00	-0.08
			Consulting	0.00	45.00	-45.00	-1.00
		Total Professional Fees		1423.00	1585.00	-162.00	-0.10
		Telephone		2816.31	2706.53	109.78	0.04
	Total 7000 · Admin/Management Expenses			39303.51	40677.83	-1374.32	-0.03
Total Expense				212770.47	175982.51	36787.96	0.21
Net Income				-57519.38	35640.06	-93159.44	-2.61

2019-2020 SEASON SUMMARY
7/1/19-6/30/20 as of 6/30/20

Summer Children	$ 782.00		
[redacted]	$ 6,007.93		
School	$ 1,349.00		
CIVIC	$ 3,027.95		
Season Shows	$ (1,569.49)		
Collaborations	$ -		
TOTAL SHOW PROFIT	**$ 9,597.39**		
FY20 non-show related income and expenses	$ (64,931.30)		
ATRIUM	$ (168.99)		
1897 FUND	$ 561.17		
FY 19 LATE BILLING	$ (134.16)		
THE REP	$ (2,443.49)		
Quickbooks profit / loss less the REP funds as of 6/30/20	$ (57,519.38)	**Quick Books 6/30/20**	
REP funds, add in the negative loss not COH's	$ 2,443.49		
Quickbooks profit / loss less the REP funds as of 6/30/20	$ (55,075.89)	**********	
Depreciation, annual balance	$ 24,000.00		
Balance adding annual depreciation back in	$ (31,075.89)		
Depreciation adjustment for Fixed Assests used or written off & more	$ 48,659.03		
TOTAL PROFIT WITHOUT DEPRECIATION	**$ 17,583.14**	**********	
Preservation that was moved to balance sheet added back in.	$ 3,093.50		
PROFIT INCLUDING $20,000 GRANT FIXED ASSET AND PRESERVATION	**$ 20,676.64**	**********	
LESS THE FIXED ASSETS GRANT	$ (20,000.00)		
LOSS DISCOUNTING THE FIXED ASSES GRANT USED	**$ 676.64**	**********	

2019-2020 SEASON RECONCILIATION AS OF 6/30/20

	Day	Date	Show	Presenter	Paid Ticket Count	COMPS Rentals estimated	QUICKBOOKS Profit/Loss	COH preservation	Show Total including COH Preservation & Tech rental
			CHILDREN: SUMMER					No preservation on these shows.	
Mon. 10am	Mon.	7/8/2019	Little Mermaid	Impact			$ 95.25	$ -	$ 95.25
Mon. 10am	Mon.	7/15/2019	Wind in Willows	Impact			$ 263.25	$ -	$ 263.25
Mon. 10am	Mon.	7/22/2019	Tom Sawyer	Impact			$ 138.00	$ -	$ 138.00
Mon. 10am	Mon.	7/29/2019	Wonderland	Impact			$ 120.00	$ -	$ 120.00
Mon. 10am	Mon.	8/5/2019	Frog Prince	Impact			$ 250.50	$ -	$ 250.50
Mon. 10am	Mon.	8/12/2019	Jack Beanstalk	Impact			$ 214.50	$ -	$ 214.50
			Preservation 599*$.50		599		$ (299.50)	$ 299.50	$ -
Summer Children: Total Profit or Loss.....Preservation not booked yet.					**599**	**0**	**$ 782.00**	**$ 299.50**	**1081.5**
			RENTAL SHOWS						
Pres inc.	Sat.	7/6/2019	Rock of Ages				$ 798.13	$ 200.00	$ 998.13
Pres inc.	Sat.	8/10/2019	Recycled Percussion		423		$ 1,304.41	**$ 423.00**	$ 1,727.41
Pres inc.	Thurs.	11/14/2019	Marley		577		$ 1,159.34	**$ 577.00**	$ 1,736.34
Cancelled		12/6/2019	Ted Vigil/John Denver		0		$ -	$ -	$ -
	Sun.	12/8/2019	Last Stop North Pole	Jenkins/stardancer			$ 805.00	$ -	$ 805.00
Jan. Depos	Tues	12/24/2019	Grace River Church			400	$ 675.80	**$ 100.00**	$ 775.80
	Sat.	2/8/2020	Claremont Dramafest				$ 28.41	$ -	$ 28.41
		2/9/2020	Andrew Yang			250	$ 590.91	**$ 100.00**	$ 690.91
	Sat.	12/28/2019	Dreamz in Motion				$ 645.93	$ -	$ 645.93
	Sat.	3/21/120	Self Esteem pagean	Stacy			$ -		$ -
Cancelled	Fri.	4/3/2020	TUSK	Fly on the Wall			$ -		$ -
covid	S S	6/6,7/20	Jenkins annual				$ -		$ -
covid			Stardancer annual				$ -		$ -
covid	Sat.	6/20/2020	Dreamz in Motion				$ -		
RENTAL TOTAL					**1000**	**650**	**$ 6,007.93**	**$ 1,400.00**	$ 7,407.93
			SCHOOL SHOWS						
	Fri.	10/19/2018	Friend Request				$ 575.00	$ -	$ 575.00
	Fri.	1/25/2019	Slapstick Science				$ 980.00	$ -	$ 980.00
	Tues	2/1/2019	Freedom Songs				$ (110.00)	$ -	$ (110.00)
covid	Fri.	3/20/2019	Aladdin				$ -		
covid	Fri.	3/29/2019	USA to Z				$ -	$ -	$ -
			Other	Valley Parents			$ (96.00)	$ -	$ (96.00)
SCHOOL					**0**	**0**	**$ 1,349.00**	**$ -**	**$ 1,349.00**
		No preservation taken on school shows							

	Day	Date	Show	Presenter	Paid Ticket Count	COMPS Rentals estimated	QUICKBOOKS Profit/Loss	COH preservation	Show Total Including COH Preservation & Tech rental
2019-2020 Season Reconcillation-as of 6/30/20 PAGE 2									
			2020 MEMBERSHIP POP UPS						
		2/1/2020	Jazz		24		$ (247.30)	**$ 24.00**	$ (223.30)
		2/16/2020	Sinatra Lenny		22		$ (640.85)	**$ 22.00**	$ (618.85)
Rain Out		6/27/2020	Arrowhead		0		$ -	**$ -**	
		0/0/00	**2020 membership less general expenses**				**$ 3,916.10**	**$ -**	**$ 3,916.10**
2020 MEMBERSHIP, SHOWS & MEMBERSHIP LESS EXPENSES					**0**	**0**	**$ 3,027.95**	**$ 46.00**	**$ 3,073.95**
				SEASON					
	Sat.	10/19/2019	Foreigners Journey	COH	419		$ 3,780.01	**$ 419.00**	$ 4,199.01
	Sat.	11/2/2019	Takin it to the Streets	COH	152		$ (3,004.87)	**$ 152.00**	$ (2,852.87)
	Sat.	11/30/2019	Dirty Deeds	COH	496		$ 4,929.19	**$ 496.00**	$ 5,425.19
	Sat.	12/13/2019	Nashville Christmas		172		$ (1,734.14)	**$ 172.00**	$ (1,562.14)
	Sat.	2/29/2020	Night of Comedy	COH	109		$ (1,528.44)	**$ 109.00**	$ (1,419.44)
covid	Sat.	3/14/2020	Wood's Tea	COH			$ (603.35)	**$ -**	$ (603.35)
covid	Sat.	3/28/2020	Beatlemania	COH			$ (743.17)	**$ -**	$ (743.17)
covid	Sat.	4/11/2020	Yee Haws & Hahas	COH			$ (2,653.50)	**$ -**	$ (2,653.50)
covid	Sat.	4/25/2019	Night of Comedy, 2	COH			**$ -**	**$ -**	**$ -**
covid	Sat.	5/2/2020	Moondance	COH			$ (11.22)	**$ -**	$ (11.22)
									$ -
									$ -
TOTALS					**1348**	**0**	**$ (1,569.49)**	**$ 1,348.00**	$ (221.49)
				COLLABORATIONS					
COLLABORATION TOTALS					**0**	**0**	**$**	**$**	**$ -**

	Day	Date	Show	Presenter	Paid Ticket Count	COMPS Rentals estimated	QUICKBOOKS Profit/Loss	COH preservation	Show Total Including COH Preservation & Tech rental
2019-2020 Season Reconciliation-as of 6/30/20 PAGE 3									
TOTAL SUMMER, SEASON, CAFÉ, RENTALS, COLLABORATIONS					2947.00	650.00	$ 9,597.39	$ 3,093.50	**QB as of 6/30/20**
			FY20 not categorized~ COH PRESERVATION MONEY IS IN HERE (as is handling income & expense AND depreciation expense				$ (64,931.30)		Preservation was moved to balance sheet 2794 or 29947?????
			Atrium:				$ (168.99)		
			Fy 19 Corvettes 5/11/19 paid after 7/1/19				$ (134.16)		
			Rock of Ages REP				$ (2,443.49)		
			1897 FUND				**$ 561.17**		
			QUICK BOOKS FY 20 season as of 6/30/20 including the REP loss				$ (57,519.38)		**Matches Quickbooks as of 6/30/20**
			REP funds deducted from Quickbooks balance was a loss for them, not COH				**$ 2,443.49**	See Breakdown Below	Shows as negative on our profit and loss
							$ (55,075.89)	COH after REP removed	
							Explanation of Profit & Loss		
		Notes:	**REP SHOWS**				**Quick Books COH PROFIT**	$(55,075.89)	Excluding REP
			Rock of Ages	$ (2,443.49)			Deprection for this year, $2,000 per month	$ 24,000.00	
							Sub Total	**$(31,075.89)**	
							Depreciation write off from original orchestra seats and balance of annual depreciation per Clay	$ 48,659.03	
			REP PROFIT	$ (2,443.49)			**Total Profit without depreciation**	**$ 17,583.14**	
							Preservation moved to balance sheet	$ 3,093.50	
				PROFIT INCLUDING $20,000 FIXED ASSET GRANT AND PRESERVATION				**$ 20,676.64**	
				NHSCA grant, seats fixed asset				$(20,000.00)	
				PROFIT NOT COUNTING THE $20,000 MOVED TO FIXED ASSETS				**$ 676.64**	

This includes $24,000 of depreciation and a write off of $48,659.03 that includes part of the annual depreciation.
Per Clay's request I entered them in monthly this year as opposed to annually at end of year like we always did in the past.
There is also a depreciation adjustment to write off balance sheet item....seats
Also includes Grants: NHSCA $20,000 and COVID grants: $6400, $1,000 and $2276.92

2019/2020
CLAREMONT OPERA HOUSE BOARD OF DIRECTORS
Updated 12/5/2019

President	Rebecca Vinduska	Profession: Claremont Planning and Development [redacted] Cell Phone [redacted] Email: [redacted]
Vice-President	Stacy Bathrick	Profession: Certified Med Asst, VRH, Pediatrics [redacted] Claremont, NH 03743 Home Phone: [redacted] Cell: [redacted] Email: [redacted]
Vice-President	Brenda Saunders	Profession: Retired [redacted] Claremont, NH 03743 Home Phone: [redacted] Business Phone: [redacted] Email: [redacted]
Secretary	Felicia Brych Dalke	Profession: Self-employed in Technology Industry [redacted] Claremont, NH 03743 Home Phone: [redacted] Cell Phone: [redacted] Email: [redacted]
Treasurer	Clay Hawkins	Profession: Retired [redacted] Claremont, NH 03743 Home Phone: [redacted] Cell Phone: [redacted] Email: [redacted]

Directors At-large:

John Bennett	Profession: Retired Teacher, Stevens High/Interior Designer [redacted] Claremont, NH 03743 Home Phone: [redacted] Business Phone: [redacted] Email: [redacted]
Christine R. Hawkins	Profession: Artist, Teacher, Gallery Director [redacted] Claremont, NH 03743 Home Phone: [redacted] Cell Phone: [redacted] Email: [redacted]

2019/2020
CLAREMONT OPERA HOUSE BOARD OF DIRECTORS

Phaedra Laushance	Profession: Student/Substitute Claremont, NH 03743 Home Phone: [redacted] Cell Phone: [redacted] Email: [redacted]
Charlene Lovett	Profession: Retired Army, Mayor of Claremont [redacted], Claremont, NH 03743 Home Phone: [redacted] Cell Phone: [redacted] Email: [redacted]
Kate McNamee	Profession: Address;;;; Home Phone: Cell Phone: [redacted] Email: [redacted]
Amy McQuoid	Profession: Retired Dept of Defense [redacted] Claremont, NH 03743 Cell Phone: [redacted] Email: [redacted]
Andrew Palmer	Profession: Retired acting / theater professor Summer: [redacted] Claremont, NH 03743 Winter: [redacted] Home Phone: [redacted] Cell Phone: [redacted] Email: [redacted]
Brian Rapp	Profession: Fire fighter, City of Claremont Address: Home Phone: Cell Phone: Email: [redacted]
Becky Vittum	Profession: Registered Investment Advisor Representative [redacted] Claremont, NH 03743 Home Phone: [redacted] Email: [redacted]
Dale Vittum	Profession: Self Employed, Dale's Radiator Service [redacted] Claremont, NH 03743 Home Phone: [redacted] Email: [redacted]
EXECUTIVE DIRECTOR	Louanne Lewit [redacted] Claremont, NH 03743 Business Phone: [redacted] Cell: [redacted]

Resumé of project director

John Bennett

President, Claremont Opera House, Inc.

[redacted]

Residence: [redacted]

Claremont, NH 03743

Education

1967:	Bachelor's degree in education Keene State College, Keene, NH
1968-present:	extensive graduate work Keene State College, Dartmouth College

Employment

1980-present: teacher
Stevens High School, Claremont, NH
subjects: Studio Art, Humanities, American Studies

1996-present teacher
College of Lifelong Learning
subjects: Art History, Drawing, Watercolor painting

1988-1989:	Shakespeare, Dickens and Scott Lecturer National Gallery, London, England and National Gallery, Edinburgh, Scotland
2008-2009	Harvard Fellowship
2013	Retired from teaching
2015	Granite State College

Boards and committees

1972-present: NH State Department of Education
Art Education Certification Board, Standards for Art Committee,
Art Curriculum Planning Committee, Art Curriculum Committee

Community Service

1972-1987 1994-2014	President, Claremont Opera House, Inc.
2014-present	Vice President, Claremont Opera House, Inc.
1980-present:	Historic District Commission, Claremont, NH (chair, 1993-present)
1980-2000:	Conservation Commission, Claremont, NH (chair, 1980-1990)
1980-1990:	City Council, Claremont, NH
1981-1984:	Community Arts Director, Claremont, NH

Communities served:

COH presents live theater performances for an audience that is largely rural and has limited access to live performance venues.

COH serves from Keene to Rutland to Lyme to New London and all of the communities in between.

While we have had patrons from other New England states and beyond, COH typically serves Claremont as well as the surrounding areas and parts of Vermont. Patrons come from most of the Upper Connecticut River Valley, South from the Brattleboro, VT region and SE from Monadnock region as far east as Manchester / Concord area and West to Rutland.