



**The State of New Hampshire
Insurance Department**

21 South Fruit Street, Suite 14
Concord, NH 03301
(603) 271-2261 Fax (603) 271-1406
TDD Access: Relay NH 1-800-735-2964

Roger A. Sevigny
Commissioner

Alexander K. Feldvebel
Deputy Commissioner

April 25, 2016

Her Excellency, Governor Margaret Wood Hassan
And the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

The New Hampshire Insurance Department requests authorization to enter into an Educational Tuition Agreement and to pay costs not to exceed \$2,479.00.

INSTITUTION:	The University of New Hampshire, Peter T. Paul College of Business and Economics
COURSES:	Marketing Analytics May 31, 2016 – July 1, 2016
EMPLOYEE:	Danielle Kronk Barrick Communications Director
DISTRIBUTION CODE:	Funds to be encumbered from the following account: 02-24-24-24010-25200000-066-500544 Employee Training / Educational Training (Tuition)
TOTAL COURSE COST:	\$2,479.00
STATE SHARE:	\$2,479.00 Agency Income
SOURCE OF FUNDS:	Insurance Department Administrative Assessment

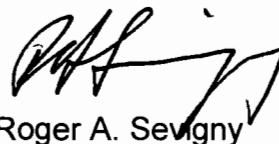
EXPLANATION

This employee was recently hired by the Insurance Department to serve as our Communications Director with the understanding that she would complete her Masters of Business Administration degree and that the Department would seek approval to reimburse her for the cost of completing the remaining course work. The broader understanding of business and finance that would accrue from the completion of the MBA degree is very important to the success of the Communications Director role. Insurance regulation is a field that requires Department staff to have a facility with complex business, finance and economic concepts. The Communications Director needs to be adequately schooled in these concepts in order to effectively and accurately communicate insurance regulatory information to the public.

The Marketing Analytics course is required for the MBA Program. Marketing Analytics will provide in-depth knowledge of how to execute and track success of marketing campaigns, and this class comes just as the NH Insurance Department is launching its own multi-platform efforts aimed at consumer outreach and awareness of the Department's resources. It will be extraordinarily helpful to the Department's efforts.

The employee will be attending these courses on her own personal time. A fully executed tuition agreement is attached.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Roger A. Sevigny', with a stylized flourish at the end.

Roger A. Sevigny



STATE OF NEW HAMPSHIRE

EDUCATIONAL TUITION AGREEMENT

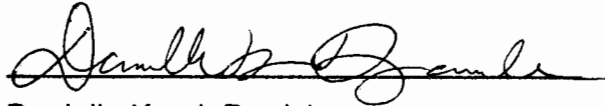
AGREEMENT dated this 22 day of April 2016 by and through the New Hampshire Insurance Department (hereinafter referred to as the "State") and, Danielle Kronk Barrick (hereinafter referred to as the "Recipient")

The State and the Recipient do hereby mutually agree as follows:

1. The State shall pay "per approval by Governor and Council" to the named institution(s) the sum \$2,479 which monies shall be used for the sole purpose of enrolling the Recipient in: Marketing Analytics, said course is being offered by University of New Hampshire's Peter T. Paul College of Business and which shall commence on May 31, 2016, and will terminate on July 1, 2016.
2. The Recipient shall complete and achieve a passing grade in each course named in paragraph 1.
3. Should the Recipient fail to complete and achieve a passing grade in course named in paragraph 1, the Recipient shall pay to the State the sum set forth in paragraph 1, within 60 days from the date the course was to terminate, provided, however, that if more than one course is named in paragraph 1, the amount which shall be paid to the State shall be calculated on a pro rata basis.
4. Upon the satisfactory completion of the course(s) named in paragraph 1, the Recipient shall continue in the employ of the State in his/her current position (or in such other position, at equal or greater compensation, to which he/she may be assigned) for the period of twelve (12) months.
5. Should the Recipient breach any of the conditions set forth in paragraphs 3 and 4, the Recipient shall pay to the State a sum equal to all monies previously paid by the State for the Recipient pursuant to this Agreement, provided, however, that the Recipient shall receive a credit for each month in which he/she is employed by the State subsequent to the date upon which the named course(s) are satisfactorily completed, the value of said credit to be calculated on a pro rata basis.

IN WITNESS WHEREOF the representatives of the State, in his/her official capacity only, and without personal liability, and the Recipient, have hereunto set their hand on the date first above written.

RECIPIENT



Danielle Kronk Barrick

THE STATE OF NEW HAMPSHIRE

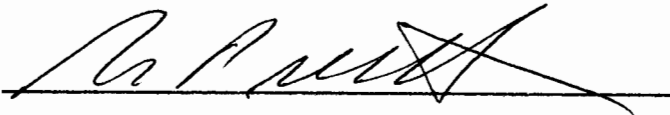
BY: 

Alexander K. Feldvebel, Dep. Commissioner

STATE OF NEW HAMPSHIRE
COUNTY OF MERRIMACK

On this the 22 day of, April, 2016,
before me, Sarah Prescott, the undersigned officer,
personally appeared, Danielle Kronk Barrick, known to me (or
satisfactorily proven) to be the person whose name is subscribed to the within instrument and
acknowledged that she/he executed the same for the purposes herein contained.

In witness whereof, I hereunto set my hand and official seal



(Signature of notarial officer)

(Seal if any)

Justice of the Peace, State of New Hampshire

My commission expires SARAH K. PRESCOTT, Notary Public
~~My Commission Expires June 10, 2020~~