

JBB
SO

Joseph B. Bouchard
Assistant Commissioner
603/271-3201

Michael P. Connor
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Administrator
603/271-3606

Department Of Administrative Services
Division of Plant & Property Management
Bureau Of Purchase & Property
State House Annex
25Capitol Street
Concord, New Hampshire 03301
603/271-2201

April 13, 2015

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

The Department of Administrative Services is requesting approval to enter into a contract with W.B. Mason Co., Inc., Brockton, Massachusetts, Vendor Code 174526 in accordance with RFB 1703-15 for Janitorial Supplies. The contract shall commence on June 1, 2015 following Governor and Executive Council approval and expire on March 31, 2018 for a period of 34 months. The contract may be extended with the approval of Governor and Executive Council for one additional term of two years. The price limitation established for this contract is \$4,950,000.00.

Funding shall be provided through individual agency expenditures, none of which shall be permitted unless there are sufficient appropriations to cover the requested service.

EXPLANATION

To provide the continuation of these essential products and services, the Department of Administrative Services, through the Bureau of Purchase and Property, released a solicitation for bid on January 22, 2015. The bid was advertised on the State of New Hampshire website under the Bureau of Purchase and Property. Additionally, 230 vendors were notified electronically of the solicitation. Attached are the results of RFB 1703-15.

This contract with W.B. Mason Co., Inc. shall establish a janitorial supplies contract for the State of New Hampshire and replace the current contract that expires on May 31, 2015. This contract shall be made available to all state agencies. The contract is being awarded to the low bidder meeting all specifications as defined in RFB 1703-15.

Respectfully submitted,

Joseph B. Bouchard
Assistant Commissioner

STATE OF NEW HAMPSHIRE
 Bureau of Purchase and Property
 1703-15
 2/9/2015 @ 11:00 AM
 Janitorial Supplies

VENDORS	OFFER SECTIONS 1 and 2 (60%)			OFFER SECTION 3 (10%)		OFFER SECTION 4 (10%)		OFFER SECTION 5 (20%)		FINAL SCORE
	Section 1	Section 2	Total	Total	Points	Total	Points	Total	Points	
Central Paper	\$214,809.00	\$326,466.98	\$541,275.98	\$77,936.39	2.49	50%	9.80	2.50%	4.55	60.17
WB Mason	\$152,701.99	\$238,161.36	\$390,863.35	\$19,429.53	10	51%	10.00	11.00%	20.00	100.00

Non Compliant: Tronex
 Masterman's
 Central Poly Corp
 Glove Cleaners and Safety Equipment
 Clean O Rama

No Bid: Capital Paint and Wall Paper

Formula Legend
 To calculate weighted points:
 Divide lowest bidder's total by the other bidder's total and then multiply by the weighted percentage
 Ex. Offer Sections 1 and 2
 $\$390,863.35 / \$541,275.98 = .72211 \times .6 = .43326 \times 100 = 43.33$

Offer Sections 1 & 2 are comprised of the State's high dollar value/volume items making up majority of the spend
 Offer Section 3 is comprised of the City of Concord's high dollar value/volume items
 Offer Section 4 is comprised of the percentage discount given on Balance of Product Line
 Offer Section 5 is comprised of the further discount on each item purchased according to the dollar volume tiered structure

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

REFERENCE		
EST. ANNUAL USAGE (each)	OFFER SECTION #1	PRODUCTS
500	EXAMPLE: Sanitizer, gallon bottles	Sanitizer Plus, # 680
	Food Services	
1,100,000	Hot cup, styrofoam, 8 oz	
480,000	Plate, paper, 9" white	
350,000	Fork, medium wt poly	
700,000	Spoon, medium wt poly	
100,000	Knife, medium wt poly	
600,000	Napkin, 2 ply white, approx 15 x 15	
	Gloves	
300,000	Medium powder free vinyl gloves, minimum 11 MPa Tensile Strength	
200,000	Large powder free vinyl gloves, minimum 11 MPa Tensile Strength	
250,000	XL powder free vinyl gloves, minimum 11 MPa Tensile Strength	
800,000	Medium powder free nitrile gloves, minimum 14 MPa Tensile Strength	
650,000	Large powder free nitrile gloves, minimum 14 MPa Tensile Strength	
450,000	XL powder free nitrile gloves, minimum 14 MPa Tensile Strength	
	Brand Specific	
900,000	Dinex 3000/8714 Trans Plastic mug lid (turnbury)	Dinex 3000/8714
4,600	Golo 5186-03 Antibacterial Foam Refill 1250 ml	Golo 5186-03
2,350	Golo 5185-03 Antibacterial Foam w/ moisturizer Refill 1250 ml	Golo 5185-03
3,900	Cleaner, bathroom bowl, non-acidic, 32 oz	Spartan 7116

BID RESULTS					
WB Mason			Central Paper		
DELIVERED UNIT PRICE	EXTENDED UNIT PRICE		DELIVERED UNIT PRICE	EXTENDED UNIT PRICE	
\$0.0131	\$14,428.70		\$0.0168	\$18,480.00	
\$0.0107	\$5,127.84		\$0.0145	\$6,960.00	
\$0.0049	\$1,732.15		\$0.0058	\$2,012.50	
\$0.0049	\$3,464.30		\$0.0058	\$4,025.00	
\$0.0049	\$494.90		\$0.0058	\$575.00	
\$0.0060	\$3,589.80		\$0.0104	\$6,240.00	
\$0.0163	\$4,882.80		\$0.0185	\$5,535.00	
\$0.0163	\$3,255.20		\$0.0185	\$3,690.00	
\$0.0163	\$4,069.00		\$0.0185	\$4,612.50	
\$0.0211	\$16,856.80		\$0.0348	\$27,840.00	
\$0.0211	\$13,696.15		\$0.0348	\$22,620.00	
\$0.0211	\$9,481.95		\$0.0348	\$15,660.00	
\$0.0210	\$18,932.40		\$0.0224	\$20,160.00	
\$6.9714	\$32,068.57		\$10.4600	\$48,116.00	
\$6.2857	\$14,771.43		\$9.3800	\$22,043.00	
\$1.5000	\$5,850.00		\$1.6000	\$6,240.00	
TOTAL	\$152,701.99	TOTAL	\$214,809.00		

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

OFFER SECTION #2		U/M LB (NET)
EST. ANNUAL USAGE (case)	PRODUCTS	BRAND/ITEM #
1,000	EXAMPLE: Can Liner 30 x 40 <i>Toilet Tissues</i>	Liners Plus, # 680
5,850	2 - Ply, white, jumbo roll, approx. 8.5"	21
2,550	2 - Ply, white, std roll, approx. 4" x 3.75"	33
620	1 - Ply, white jumbo jr roll, approx. 9"	26.9
<i>Paper Towels & Wipes</i>		
435	Multi-Fold, white, 1-Ply, approx. 9.25" x 9.5"	19
1,020	Hardwound Roll, natural, approx. 8" x 800'	24
832	Household Roll, 2 Ply, white, approx. 11" x 9"	17.4
1,000	Wipers, Industrial, White, approx. 12.5" x 13", ¼ fold	20.5
<i>Can Liners</i>		
530	Low Density, 30 x 36, 20 - 30 gal heavy grade, .7 0mil clear	12.5
355	High Density, 33 x 40, rolled, 22 micron, 33 gal	18.8
450	High Density, 24 x 24, rolled, 8 micron, wastebasket, clear	11.8
550	High Density 43 x 48, rolled, silver, 1.7 mil	11.3
500	High Density 40 x 46, rolled, 0.5mil, clear	15.2
350	High Density, 30 x 37, rolled, 12 micron, natural	17.3

WB Mason		Central Paper	
DELIVERED CASE PRICE	EXTENDED UNIT PRICE	DELIVERED CASE PRICE	EXTENDED UNIT PRICE
\$14.0833	\$82,387.50	\$19.9800	\$116,883.00
\$21.7304	\$55,412.61	\$28.1500	\$71,782.50
\$16.4719	\$10,212.57	\$28.5000	\$17,670.00
\$10.2501	\$4,458.80	\$14.2500	\$6,198.75
\$13.8081	\$14,084.24	\$16.2400	\$16,564.80
\$13.6390	\$11,347.68	\$16.8900	\$14,052.48
\$25.0138	\$25,013.77	\$40.2500	\$40,250.00
\$11.4914	\$6,090.44	\$13.7500	\$7,287.50
\$17.7500	\$6,301.25	\$20.6900	\$7,344.95
\$11.5042	\$5,176.89	\$14.0500	\$6,322.50
\$10.5422	\$5,798.21	\$12.9800	\$7,139.00
\$12.9584	\$6,479.20	\$16.6500	\$8,325.00
\$15.4234	\$5,398.20	\$18.9900	\$6,646.50

TOTAL \$238,161.36 TOTAL \$326,466.98
 TOTAL 1 + 2 \$390,863.35 \$541,275.98

OFFER SECTION #3	
EST. ANNUAL USAGE (each)	PRODUCTS
500	EXAMPLE: Sanitizer, gallon bottles
	Sanitizer Plus, # 680

WB Mason		Central Paper	
DELIVERED UNIT PRICE	EXTENDED UNIT PRICE	DELIVERED UNIT PRICE	EXTENDED UNIT PRICE

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

		<i>Food Services</i>	
100,000	Waxed paper bags, brown, 9" x 10" 3.25"		
4	Film, plastic wrap, roll, 24" x 2000'		
	<i>Toilet Tissues</i>		
3288	2 - Ply, white, mini jumbo, 7.36"		
120	2 - Ply, white, std roll, 3.9" x 234'		
120	2 - Ply, white, jumbo roll, 10"		
1600	2 - Ply, white, roll, 3.5" x 1000'		
1920	2 - Ply, white, roll, 4" x 3.7"		
	<i>Paper Towels & Wipes</i>		
1,752	Paper Towel, 1 - ply, white, 7.9" x 800'		
600	Paper towels, brown, 8" x 425'		
4,800	Center pull, 2 ply, white, 9" x 11"		
180	Paper towels, 2 ply, white, 8" x 984'		
300	Multi-Fold, 1 ply, white, 9.2" x 9.4"		
3,000	Center pull mini, 2 ply, white, 8" x 11"		
1,020	Household Roll, 2 Ply, white, 10.7" x 8.7"		
	<i>Can Liners</i>		
460	38 x 58, rolled, 1 mil, black		
900	38 x 58, rolled, 2 mil, black		
350	33 x 39, rolled, 2 mil, black		
20	24 x 32, rolled, 0.4 mil, clear		
370	39 x 56, rolled, 1.7 mil, silver		
110	38 x 58, rolled, .9 mil, clear		
120	43 x 48, rolled, 22 mic, black		
150	24 x 32, rolled, 1 mil, black		
300	23 x 22 x 50, flat, 3 mil, clear		
40	38 x 58, rolled, 1.5 mil, black		
40	33 x 39, rolled, 1 mil, black		
40	40 x 46, rolled, 2 mil, black		
	<i>Brand Specific</i>		
240	GoJo 9102-12, Hand Soap Lotion Enriched Refill	GoJo 9102-12	
	<i>Miscellaneous</i>		

\$0.0311	\$3,108.60	\$0.0526	\$5,260.00
\$15.7526	\$63.01	\$17.4100	\$69.64
\$0.9804	\$3,223.41	\$2.6000	\$8,548.80
\$0.2264	\$27.16	\$0.9600	\$115.20
\$1.0204	\$122.45	\$5.8000	\$696.00
\$1.3413	\$2,146.03	\$1.6700	\$2,672.00
\$0.2460	\$472.37	\$0.2933	\$563.14
\$2.5000	\$4,380.00	\$3.8500	\$6,745.20
\$1.7637	\$1,058.25	\$1.9583	\$1,174.98
\$0.0053	\$25.26	\$6.5400	\$31,392.00
\$5.9536	\$1,071.65	\$5.1000	\$918.00
\$0.0029	\$0.88	\$0.0048	\$1.43
\$0.0053	\$15.79	\$5.1000	\$15,300.00
\$0.5155	\$525.77	\$0.5900	\$601.80
\$0.1289	\$59.28	\$0.1485	\$68.31
\$0.2425	\$218.23	\$0.2815	\$253.35
\$0.1454	\$50.88	\$0.1685	\$58.98
\$0.0225	\$0.45	\$0.0258	\$0.52
\$0.3101	\$114.74	\$0.3084	\$114.11
\$0.1588	\$17.46	\$0.1496	\$16.46
\$0.1346	\$16.15	\$0.1356	\$16.27
\$0.0504	\$7.55	\$0.0565	\$8.48
\$0.5406	\$162.19	\$0.7100	\$213.00
\$0.1823	\$7.29	\$0.2198	\$8.79
\$0.0662	\$2.65	\$0.0850	\$3.40
\$0.2029	\$8.12	\$0.2498	\$9.99
\$4.9788	\$1,194.91	\$5.8000	\$1,392.00

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

180	Deodorant, aerosol, 7 oz, vanilla scent	
120	Automatic Dishwasher Detergents, Powder, 45 oz	
96	Urinal screen w/ block, non-para	
80	Furniture polish, aerosol, 20 oz, lemon	
56	Dishwash, hand, lemon, 38 oz	
20	Floor Stripping Pad, black, 17"	
18	Trigger Sprayer, 9 1/4 Dip Tube	
16	Mop, cut end, white, all-purpose cotton, 1" headband	
12	Mop, loop end, white, 5" Band Fiber Blend	
12	Plastic toilet brush, white, 14.5"	
10	Spray Bottle/Trigger Combo, 24 oz, plastic	
10	Floor buffer Pad, red, 17"	
4	Mop handle, threaded wood, 60"	

\$1.7113	\$308.04	\$2.9200	\$525.60
\$3.2474	\$389.69	\$3.3100	\$397.20
\$0.9734	\$93.44	\$1.4500	\$139.20
\$2.0713	\$165.70	\$2.9500	\$236.00
\$3.9141	\$219.19	\$4.2400	\$237.44
\$1.3485	\$26.97	\$2.3500	\$47.00
\$0.3093	\$5.57	\$0.4800	\$8.64
\$1.8007	\$28.81	\$1.4900	\$23.84
\$3.3548	\$40.26	\$3.9500	\$47.40
\$1.8660	\$22.39	\$0.5900	\$7.08
\$0.6701	\$6.70	\$1.2500	\$12.50
\$1.3485	\$13.48	\$2.3500	\$23.50
\$2.1856	\$8.74	\$2.2900	\$9.16
TOTAL	\$19,429.53	TOTAL	\$77,936.39

NOTE: Total with two bolded responses zeroed **\$31,244.39**
 Even with zeroed responses, WB is lowest bidder

Subject: JANITORIAL SUPPLIES

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name State of New Hampshire Administrative Services		1.2 State Agency Address State House Annex, Room 102 25 Capitol Street Concord, NH 03301	
1.3 Contractor Name W.B. Mason Co., Inc.		1.4 Contractor Address 59 Centre St Brockton, MA 02303	
1.5 Contractor Phone Number (603) 851-1712	1.6 Account Number	1.7 Completion Date January 31, 2018 March 11, 2015	1.8 Price Limitation \$4,950,000.00
1.9 Contracting Officer for State Agency Katie Daley, Purchasing Agent		1.10 State Agency Telephone Number (603) 271-3135	
1.11 Contractor Signature <i>Jeffrey DePaul</i>		1.12 Name and Title of Contractor Signatory Jeffrey DePaul Regional V.P.	
1.13 Acknowledgement: State of New Hampshire County of <i>Merrimack</i> On <i>March 11, 2015</i> , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace <i>Karen Dorset</i>			
1.13.2 Name and Title of Notary or Justice of the Peace <i>KAREN DORSET, Justice of Peace</i>			
1.14 State Agency Signature <i>Linda M. Hodgdon</i>		1.15 Name and Title of State Agency Signatory Linda M. Hodgdon, Commissioner	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) By: <i>Resumen P. ...</i> On: <i>4/8/15</i> <i>3-13-15</i>			
1.18 Approval by the Governor and Executive Council By: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT. Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or

8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/ PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and

14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY: In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

EXHIBIT A

W.B. Mason Co., Inc. (hereinafter referred to as the "Contractor") hereby agrees to provide the State of New Hampshire with Janitorial Supplies in accordance with NH State Proposal Bid #1703-15 and described herein.

Handwritten notes: "4/13/15" (circled), "DR 4/13/15", "TERM" (circled), "June 1, 2015 with", "March", and initials "DR".

The contract shall commence ^{June 1, 2015 with} upon the approval of the Governor and Executive Council through January 31, 2018, a period of thirty four (34) months. The contract may be extended for one additional term of two years at terms mutually agreeable to the parties. The contract extension shall be subject to Governor and Executive Council approval.

The State of New Hampshire shall have the right to terminate the contract at any time with the approval of the Governor and Executive Council and by giving the Contractor thirty (30) days advance written notice.

SCOPE OF WORK

Customer Support Services:

Contractor shall provide sales and support for the items and equipment specified in the contract. The Contractor shall have a central contact point, available during normal working hours, for resolving customer support problems.

Pre-Sales Support shall include, but is not limited to:

- Product Quotes
- Product Research
- Product Recommendation
- Product Specifications
- Assistance to State Agencies in finding products that best meet their needs.

Post-Sales Support shall, include but is not limited to:

- Delivery Information
- Product Return
- Invoice/Billing Issues
- Training on equipment and products when requested
- Facilitate Resolution of Product Problems

Contractor Report Format:

The format described herein shall be submitted electronically within 30 days of the end of each quarter after initial award of contract. The report shall be submitted in Excel and sent as an attachment to Kathleen.Daley@NH.Gov or other designated representative of the State of New

Contractor Initials DR
Date 3/11/15

attachment to Kathleen.Daley@NH.Gov or other designated representative of the State of New Hampshire and Participants.

Each report must contain, at a minimum, the information shown below.

Quarterly Report Format:

Agency / Participant	Category	Item #	Description	UOM	Qty	List \$	Net \$	Contracted Discount	Non-Contracted Discount
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Recycling:

All paper items may contain post-consumer waste material.

Equipment:

The Contractor will be responsible for replacing and/or servicing any and all equipment required for all contracted items.

Eligible Participants (herein referred to as "Participants"):

Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under any contract resulting from this bid invitation, whenever said sub-division or nonprofit agency so desires. In doing so, they are entitled to the prices established under the contract. Participants are solely responsible for their association with the Contractor; the State of New Hampshire assumes no liability between the Contractor and any of these entities. Participants will be required to sign a participating addendum in order to be eligible to utilize this contract.

Participating Addendum:

Each Participant will complete a participating addendum supplied by the State of New Hampshire - Bureau of Purchase and Property. A copy of said addendum, after being executed by the Participant and the Contractor, will be maintained on file with the State.

- A Participating Addendum shall be executed by the contractor and the individual Participant desiring to use the contract.
- Additional Participants may be added with the consent of the contractor and the State through execution of Participating Addendums.
- A Participating Addendum allows for each Participant to add terms and conditions that may be unique to their origin.
- The Participant and the Contractor shall negotiate and agree upon any addition terms and conditions prior to the signing and execution of the Participating Addendum.

EXHIBIT B

CONTRACT PRICE

The Contractor hereby agrees to provide Janitorial Supplies in complete compliance with the terms and conditions specified in Exhibit A with a total contract value not to exceed \$4,950,000.00. This figure shall be considered the maximum contract value for the period of the contract.

SECTION 1		
PRODUCTS	BRAND/ITEM #	DELIVERED UNIT PRICE
<i>Food Services</i>		
Hot cup, styrofoam, 8 oz	DART/DCC8J8	\$0.013117
Plate, paper, 9" white	AJM/AJMPP9GREWH	\$0.010683
Fork, medium wt poly	CRYSTALWARE/MWPPFF	\$0.004949
Spoon, medium wt poly	CRYSTALWARE/MWPPFS	\$0.004949
Knife, medium wt poly	CRYSTALWARE/MWPPFK	\$0.004949
Napkin, 2 ply white, approx 15 x 15	CRYSTALWARE/DN2P13500	\$0.005983
<i>Gloves</i>		
Medium powder free vinyl gloves, minimum 11 MPa Tensile Strength	CRYSTALWARE/VGPCPFGM	\$0.016276
Large powder free vinyl gloves, minimum 11 MPa Tensile Strength	CRYSTALWARE/VGPCPFGL	\$0.016276
XL powder free vinyl gloves, minimum 11 MPa Tensile Strength	CRYSTALWARE/VGPCPFGXL	\$0.016276
Medium powder free nitrile gloves, minimum 14 MPa Tensile Strength	CRYSTALWARE/NGPPFGM	\$0.0121071
Large powder free nitrile gloves, minimum 14 MPa Tensile Strength	CRYSTALWARE/NGPPFGL	\$0.0121071
XL powder free nitrile gloves, minimum 14 MPa Tensile Strength	CRYSTALWARE/NGPPFGXL	\$0.0121071
<i>Brand Specific</i>		
Dinex 3000/8714 Trans Plastic mug lid (turnbury)	DINEX 3000/8714	\$0.021036
GoJo 5186-03 Antibacterial Foam Refill 1250 ml	GOJO 5186-03	\$6.971429
GoJo 5185-03 Antibacterial Foam w/ moisturizer Refill 1250 ml	GOJO 5185-03	\$6.285714
Cleaner, bathroom bowl, non-acidic, 32 oz	SPARTAN 7116	\$1.500000

SECTION 2			
PRODUCTS	BRAND/ITEM #	U/M LB	DELIVERED CASE PRICE
<i>Toilet Tissues</i>			
2 - Ply, white, jumbo roll, 8.5"	ATLAS/ALM700	21.0	\$14.083333

Contractor Initials JO
Date 3/11/15

2 - Ply, white, std roll, 4" x 3.75"	ATLAS/ALM235	33.0	\$21.730435
1 - Ply, white jumbo jr roll, 9"	ATLAS/ALM710	26.9	\$16.471883
<i>Paper Towels & Wipes</i>			
Multi-Fold, white, 1-Ply, approx 9.25" x 9.5"	CRYSTALWARE/MFB33412	19.0	\$10.251229
Hardwound Roll, natural, 8" x 800'	CRYSTALWARE/HRTK6800	24.0	\$13.808076
Household Roll, 2 Ply, white, 11" x 9"	SOFIDEL/HVN410130	17.4	\$13.639036
Wipers, Industrial, White, 12.5" x 13", ¼ fold	GEORGIA PACIFIC/20000	20.5	\$25.013774
<i>Can Liners</i>			
Low Density, 30 x 36, 20 - 30 gal heavy grade, .7 0mil clear	INTEPLAST/CUSTOM	12.5	\$11.491402
High Density, 33 x 40, rolled, 22 micron, 33 gal	HERITAGE/HERZ6640UNR01	18.8	\$17.750000
High Density, 24 x 24, rolled, 8 micron, wastebasket, clear	INTEPLAST/MR24240MC	11.8	\$11.504201
High Density 43 x 48, rolled, silver, 1.7 mil	HERITAGE/H8648WS	11.3	\$10.542209
High Density 40 x 46, rolled, 0.5mil, clear	HERITAGE/H8646MC	15.2	\$12.958398
High Density, 30 x 37, rolled, 12 micron, natural	INTEPLAST/MR30372MC	17.3	\$15.423417

SECTION 3		
PRODUCTS	BRAND/ITEM #	DELIVERED UNIT PRICE
<i>Food Services</i>		
Waxed paper bags, brown, 9" x 10" 3.25"	HOSPECO/HOS6141	\$0.031086
Film, plastic wrap, roll, 24" x 2000'	REYNOLDS/RFP916M	\$15.75258
<i>Toilet Tissues</i>		
2 - Ply, white, mini jumbo, 7.36"	SOFIDEL/HVN410051	\$0.980357
2 - Ply, white, std roll, 3.9" x 234'	ATLAS/ALM235	\$0.226359
2 - Ply, white, jumbo roll, 10'	ATLAS/ALM800	\$1.020408
2 - Ply, white, roll, 3.5" x 1000'	ATLAS/ALM700	\$1.341270
2 - Ply, white, roll, 4" x 3.7"	BOARDWALK/BWK6145	\$0.246027
<i>Paper Towels & Wipes</i>		
Paper Towel, 1 - ply, white, 7.9" x 800'	MARCAL/MRCP708B	\$2.500000
Paper towels, brown, 8" x 425'	SCA/TRKPK350	\$1.763746
Center pull, 2 ply, white, 9" x 11"	SOFIDEL/HVN410073	\$0.005263
Paper towels, 2 ply, white, 8" x 984'	SCA/SCA120133	\$5.953623
Multi-Fold, 1 ply, white, 9.2" x 9.4"	CRYSTALWARE/MFB33412	\$0.002943
Center pull mini, 2 ply, white, 8" x 11"	SOFIDEL/HVN410173	\$0.005263
Household Roll, 2 Ply, white, 10.7" x 8.7"	SOFIDEL/HVN410130	\$0.515464
<i>Can Liners</i>		

38 x 58, rolled, 1 mil, black	INTEPLAST/CUSTOM	\$0.128866
38 x 58, rolled, 2 mil, black	INTEPLAST/EC385820K	\$0.242474
33 x 39, rolled, 2 mil, black	INTEPLAST/CUSTOM	\$0.145361
24 x 32, rolled, 0.4 mil, clear	HERTIAGE/HERH4832RC	\$0.022515
39 x 56, rolled, 1.7 mil, silver	HERTIAGE/HERH7856WS	\$0.310103
38 x 58, rolled, .9 mil, clear	INTEPLAST/P6530XC	\$0.158763
43 x 48, rolled, 22 mic, black	INTEPLAST/MR43484MK	\$0.134570
24 x 32, rolled, 1 mil, black	INTEPLAST/CUSTOM	\$0.050351
23 x 22 x 50, flat, 3 mil, clear	INTEPLAST/CUSTOM	\$0.540619
38 x 58, rolled, 1.5 mil, black	EC385815K	\$0.182268
33 x 39, rolled, 1 mil, black	HERTIAGE/HERH6639TKR01	\$0.066237
40 x 46, rolled, 2 mil, black	INTEPLAST/EC404620K	\$0.202887
<i>Brand Specific</i>		
GoJo 9102-12, Hand Soap Lotion Enriched Refill	GOJO 9102-12	\$4.988788
<i>Miscellaneous</i>		
Deodorant, aerosol, 7 oz, vanilla scent	ARM&HAMMER/CDC3320094170	\$1.711340
Automatic Dishwasher Detergents, Powder, 45 oz	CASCADE/PGC34034	\$3.247423
Urinal screen w/ block, non-para	HOSPECO/HO501901	\$0.973368
Furniture polish, aerosol, 20 oz, lemon	SPRING GROVE/SLD6192689	\$2.071306
Dishwash, hand, lemon, 38 oz	DIVERSEY/DVO5729811CT	\$3.914089
Floor Stripping Pad, black, 17"	AMERICO/AMO400117	\$1.348454
Trigger Sprayer, 9 1/4 Dip Tube	CONTINENTAL/COCP902RW9	\$0.309278
Mop, cut end, white, all-purpose cotton, 1" headband	PRIVATE BRAND/SLD4600480	\$1.800687
Mop, loop end, white, 5" Band Fiber Blend	GOLDEN STAR/GSS20NLB5WCT	\$3.354811
Plastic toilet brush, white, 14.5"	RUBBERMAID/RCP631000WE	\$1.865979
Spray Bottle/Trigger Combo, 24 oz, plastic	CONTINENTAL/COCP92484B/902BW7	\$0.670103
Floor buffer Pad, red, 17"	AMERICO/AMO404417	\$1.348454
Mop handle, threaded wood, 60"	BOARDWALK/BWK122	\$2.185567

Balance of Product Line:

For the term of the contract, the State may purchase other janitorial supply products from the successful bidder's Balance of Product Line. The discounted percentage off the manufacturer list price is fifty one (51) percent.

Volume Discounts Based On State/Participant Annual Usage:

In addition to the standard category based discounts specified above, the bidder agrees to offer an additional discount on an annual basis for janitorial supplies purchased from this contract based upon the tiered structure identified:

Tier 1 – \$1.0M to \$2.0M	<u>1.25 %</u>
Tier 2 – \$2.0M to \$3.0M	<u>2.25 %</u>
Tier 3 – \$3.0M to \$4.0M	<u>3.25 %</u>
Tier 4 – \$4.0M to \$5.0M	<u>4.25 %</u>

Payment:

Payments shall be made via ACH. Use the following link to enroll with the State Treasury:
<http://www.nh.gov/treasury/Divisions/DocsForms/Tforms.htm?inc=P>

Invoice:

Contractor shall be paid 30 days after receipt of properly documented invoice and acceptance by the state. All invoices shall indicate FOB Destination Pricing.

The invoice shall be submitted to the address of the using agency under agreement.

EXHIBIT C

SPECIAL PROVISIONS

Delete Paragraph 14.1.1 and substitute the following: "comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$1,000,000 per incident and no less than \$1,000,000 in excess/umbrella liability each occurrence; and".

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM # 1 TO BID INVITATION # 1703-15

DATE OF BID OPENING: FEBRUARY 5, 2015

TIME OF BID OPENING: 2:00 PM (EST)

FOR: JANITORIAL SUPPLIES

DATE POSTED: FEBRUARY 3, 2015

BID OPENING:

Presently Reads: February 5, 2015 @ 2:00 PM (EST)

Amend to Read: February 9, 2015 @ 11:00 AM (EST)

CLARIFICATION:

Q. What is the distribution locations and frequency of delivery?

A. Winning bidder can expect to be making daily deliveries throughout the entire state.

Q. Can we bid on can liners only?

A. Please see the OFFER section on page 10.

Q. We have a question about the way we have been asked to bid section 2 in regards to case weights. Every manufacturer of these products holds a different case weight. To lock every into one case weight would lock every bidder into one manufacturer thus greatly reducing the State of New Hampshire's ability to save money.

A. Please see comment under Section 3 Grid. Bidder may quote any manufacturer's case weight as long as it is equal to or greater than listed case weight. You may use the formula listed in the example below;

If the listed case weight is 21.0 lbs, and you wish to bid a case weight of 24.3 at \$300.00, calculate your price based off of the bid case weight:

**Ex. \$300.00 divided by 24.3 = \$12.35 per lbs
\$12.35 x 21.0 = \$259.35**

Q. Was it the State of New Hampshire's intention to have the products listed under Offer Section #2 – Toilet Tissues and Paper Towels & Wipes to be nominal or approximate per item.

A. Approximate.

Q. Offer Section #2 item #5 Hardwood Roll natural, 6" x 800'. Was that intended to be 8" x 800'?

A. Yes, change to read 8" x 800'

Q. Under Offer Section #3, Brand Specific, there are multiple 3M items listed. These items are proprietary. Please advise.

A. The 3M products listed under Offer Section #3, Brand Specific have been removed. See CHANGE TO READ located below.

ADD TO READ:

DOB 4/8/15
 DR 4/8/15

1. PRICE ADJUSTMENTS:

Requests to adjust pricing may be accepted on an annual basis for a period beginning April 1, 2018.6
 Increases shall be based solely on manufacturer's pricing and must be no greater than the percentage of the manufacturer's increase to the vendor (contractor). Vendor shall submit requests for price adjustments to the New Hampshire Bureau of Purchase and Property a minimum of twenty (20) days prior to proposed increase. The requests must include a separate letter from the manufacturer, which shows the amount (%) of the increase to the contractor.
 The successful bidder must pass on manufacturer's reductions in price as each applies during the contract term as they occur.

PRESENTLY READS:

OFFER SECTION #2					
EST. ANNUAL USAGE (case)	PRODUCTS	BRAND/ITEM #	U/M LB	DELIVERED CASE PRICE	EXTENDED UNIT PRICE
1,000	EXAMPLE: Can Liner 30 x 40	Liners Plus, # 680	20 LB	\$30.00	\$30,000.00
	<i>Toilet Tissues</i>				
5,850	2 - Ply, white, jumbo roll, 8.5"		25.7	\$	\$
2,550	2 - Ply, white, std roll, 4" x 3.75"		37.4	\$	\$
620	1 - Ply, white jumbo jr roll, 9"		30.1	\$	\$
	<i>Paper Towels & Wipes</i>				
435	Multi-Fold, white, 1-Ply, approx 9.25" x 9.5"		22.0	\$	\$
1,020	Hardwound Roll, natural, 6" x 800'		25.0	\$	\$
832	Household Roll, 2 Ply, white, 11" x 9"		12.9	\$	\$
1,000	Wipers, Industrial, White, 12.5" x 13", 1/4 fold		24.25	\$	\$
	<i>Can Liners</i>				
530	Low Density, 30 x 36, 20 - 30 gal heavy grade, .7 Omil clear		12.5	\$	\$
355	High Density, 33 x 40, rolled, 22 micron, 33 gal		18.8	\$	\$
450	High Density, 24 x 24, rolled, 8 micron, wastebasket, clear		11.8	\$	\$
550	High Density 43 x 48, rolled, silver, 1.7 mil		11.3	\$	\$
500	High Density 40 x 46, rolled, 0.5mil, clear		15.2	\$	\$
350	High Density, 30 x 37, rolled, 12 micron, natural		17.3	\$	\$

SECTION 2 TOTAL: \$ _____

OFFER SECTION #3

EST. ANNUAL USAGE (each)	PRODUCTS	BRAND/ITEM #	DELIVERED UNIT PRICE	EXTENDED UNIT PRICE
500	EXAMPLE: Sanitizer, gallon bottles	Sanitizer Plus, # 680	\$10.00	\$5,000.00
	<i>Food Services</i>			

100,000	Waxed paper bags, brown, 9" x 10" 3.25"		\$	\$
4	Film, plastic wrap, roll, 24" x 2000'		\$	\$
<i>Toilet Tissues</i>				
3288	2 - Ply, white, mini jumbo, 7.36"		\$	\$
120	2 - Ply, white, std roll, 3.9" x 234'		\$	\$
120	2 - Ply, white, jumbo roll, 10"		\$	\$
1600	2 - Ply, white, roll, 3.5" x 1000'		\$	\$
1920	2 - Ply, white, roll, 4" x 3.7"		\$	\$
<i>Paper Towels & Wipes</i>				
1,752	Paper Towel, 1 - ply, white, 7.9" x 800'		\$	\$
600	Paper towels, brown, 8" x 425'		\$	\$
4,800	Center pull, 2 ply, white, 9" x 11"		\$	\$
180	Paper towels, 2 ply, white, 8" x 984'		\$	\$
300	Multi-Fold, 1 ply, white, 9.2" x 9.4"		\$	\$
3,000	Center pull mini, 2 ply, white, 8" x 11"		\$	\$
1,020	Household Roll, 2 Ply, white, 10.7" x 8.7"		\$	\$
<i>Can Liners</i>				
460	38 x 58, rolled, 1 mil, black		\$	\$
900	38 x 58, rolled, 2 mil, black		\$	\$
350	33 x 39, rolled, 2 mil, black		\$	\$
20	24 x 32, rolled, 0.4 mil, clear		\$	\$
370	39 x 56, rolled, 1.7 mil, silver		\$	\$
110	38 x 58, rolled, .9 mil, clear		\$	\$
120	43 x 48, rolled, 22 mic, black		\$	\$
150	24 x 32, rolled, 1 mil, black		\$	\$
300	23 x 22 x 50, flat, 3 mil, clear		\$	\$
40	38 x 58, rolled, 1.5 mil, black		\$	\$
40	33 x 39, rolled, 1 mil, black		\$	\$
40	40 x 46, rolled, 2 mil, black		\$	\$
<i>Brand Specific</i>				
384	3M 3H Neutral Cleaner Concentrate, 2 Ltr	3M 3H Neutral	\$	\$
240	GoJo 9102-12, Hand Soap Lotion Enriched Refill	GoJo 9102-12	\$	\$
90	3M 51L Bathroom and shower cleaner concentrate, 2 Ltr	3M 52L Bathroom and Shower	\$	\$
84	3M 19L Non-acid bathroom cleaner concentrate, 2 Ltr	3M 19L Non-Acid Bathroom Cleaner	\$	\$
78	3M 5L Quat disinfectant cleaner concentrate, 2 Ltr	3M 5L Quat Disinfectant	\$	\$
54	3M 6H Speed stripper concentrate, 2 Ltr	3M 6H Speed Stripper	\$	\$

Miscellaneous				
180	Deodorant, aerosol, 7 oz, vanilla scent		\$	\$
120	Automatic Dishwasher Detergents, Powder, 45 oz		\$	\$
96	Urinal screen w/ block, non-para		\$	\$
80	Furniture polish, aerosol, 20 oz, lemon		\$	\$
56	Dishwash, hand, lemon, 38 oz		\$	\$
20	Floor Stripping Pad, black, 17"		\$	\$
18	Trigger Sprayer, 9 1/4 Dip Tube		\$	\$
16	Mop, cut end, white, all-purpose cotton, 1" headband		\$	\$
12	Mop, loop end, white, 5" Band Fiber Blend		\$	\$
12	Plastic toilet brush, white, 14.5"		\$	\$
10	Spray Bottle/Trigger Combo, 24 oz, plastic		\$	\$
10	Floor buffer Pad, red, 17"		\$	\$
4	Mop handle, threaded wood, 60"		\$	\$

SECTION 3 TOTAL: \$ _____

CHANGE TO READ:

OFFER SECTION #2					
EST. ANNUAL USAGE (case)	PRODUCTS	BRAND/ITEM #	U/M LB (NET)	DELIVERED CASE PRICE	EXTENDED UNIT PRICE
1,000	EXAMPLE: Can Liner 30 x 40	Liners PLUS # 680	20 LB	\$30.00	\$30,000.00
	<i>Toilet Tissues</i>				
5,850	2 - Ply, white, jumbo roll, approx. 8.5"		21.0	\$	\$
2,550	2 - Ply, white, std roll, approx. 4" x 3.75"		33.0	\$	\$
620	1 - Ply, white jumbo jr roll, approx. 9"		26.9	\$	\$
	<i>Paper Towels & Wipes</i>				
435	Multi-Fold, white, 1-Ply, approx. 9.25" x 9.5"		19.0	\$	\$
1,020	Hardwound Roll, natural, approx. 8" x 800'		24.0	\$	\$
832	Household Roll, 2 Ply, white, approx. 11" x 9"		17.4	\$	\$
1,000	Wipers, Industrial, White, approx. 12.5" x 13", 1/4 fold		20.5	\$	\$
	<i>Can Liners</i>				
530	Low Density, 30 x 36, 20 - 30 gal heavy grade, .70mil clear		12.5	\$	\$
355	High Density, 33 x 40, rolled, 22 micron, 33 gal		18.8	\$	\$
450	High Density, 24 x 24, rolled, 8 micron, wastebasket, clear		11.8	\$	\$
550	High Density 43 x 48, rolled, silver, 1.7 mil		11.3	\$	\$
500	High Density 40 x 46, rolled, 0.5mil, clear		15.2	\$	\$

350	High Density, 30 x 37, rolled, 12 micron, natural	17.3	\$	\$
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SECTION 2 TOTAL: \$ _____

OFFER SECTION #3

EST. ANNUAL USAGE (each)	PRODUCTS	BRAND/ITEM #	DELIVERED UNIT PRICE	EXTENDED UNIT PRICE
500	EXAMPLE: Sanitizer, gallon bottles	Sanitizer Plus, # 680	\$10.00	\$5,000.00
<i>Food Services</i>				
100,000	Waxed paper bags, brown, 9" x 10" 3.25"		\$	\$
4	Film, plastic wrap, roll, 24" x 2000'		\$	\$
<i>Toilet Tissues</i>				
3288	2 - Ply, white, mini jumbo, 7.36"		\$	\$
120	2 - Ply, white, std roll, 3.9" x 234'		\$	\$
120	2 - Ply, white, jumbo roll, 10"		\$	\$
1600	2 - Ply, white, roll, 3.5" x 1000'		\$	\$
1920	2 - Ply, white, roll, 4" x 3.7"		\$	\$
<i>Paper Towels & Wipes</i>				
1,752	Paper Towel, 1 - ply, white, 7.9" x 800'		\$	\$
600	Paper towels, brown, 8" x 425'		\$	\$
4,800	Center pull, 2 ply, white, 9" x 11"		\$	\$
180	Paper towels, 2 ply, white, 8" x 984'		\$	\$
300	Multi-Fold, 1 ply, white, 9.2" x 9.4"		\$	\$
3,000	Center pull mini, 2 ply, white, 8" x 11"		\$	\$
1,020	Household Roll, 2 Ply, white, 10.7" x 8.7"		\$	\$
<i>Can Liners</i>				
460	38 x 58, rolled, 1 mil, black		\$	\$
900	38 x 58, rolled, 2 mil, black		\$	\$
350	33 x 39, rolled, 2 mil, black		\$	\$
20	24 x 32, rolled, 0.4 mil, clear		\$	\$
370	39 x 56, rolled, 1.7 mil, silver		\$	\$
110	38 x 58, rolled, .9 mil, clear		\$	\$
120	43 x 48, rolled, 22 mic, black		\$	\$
150	24 x 32, rolled, 1 mil, black		\$	\$
300	23 x 22 x 50, flat, 3 mil, clear		\$	\$
40	38 x 58, rolled, 1.5 mil, black		\$	\$
40	33 x 39, rolled, 1 mil, black		\$	\$
40	40 x 46, rolled, 2 mil, black		\$	\$

<i>Brand Specific</i>				
240	GoJo 9102-12, Hand Soap Lotion Enriched Refill	GoJo 9102-12	\$	\$
<i>Miscellaneous</i>				
180	Deodorant, aerosol, 7 oz, vanilla scent		\$	\$
120	Automatic Dishwasher Detergents, Powder, 45 oz		\$	\$
96	Urinal screen w/ block, non-para		\$	\$
80	Furniture polish, aerosol, 20 oz, lemon		\$	\$
56	Dishwash, hand, lemon, 38 oz		\$	\$
20	Floor Stripping Pad, black, 17"		\$	\$
18	Trigger Sprayer, 9 1/4 Dip Tube		\$	\$
16	Mop, cut end, white, all-purpose cotton, 1" headband		\$	\$
12	Mop, loop end, white, 5" Band Fiber Blend		\$	\$
12	Plastic toilet brush, white, 14.5"		\$	\$
10	Spray Bottle/Trigger Combo, 24 oz, plastic		\$	\$
10	Floor buffer Pad, red, 17"		\$	\$
4	Mop handle, threaded wood, 60"		\$	\$

SECTION 3 TOTAL: \$ _____

PURCHASING AGENT: Katie Daley
 TEL. NO.: (603) 271-3135

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER _____ ADDRESS _____

BY _____
 (this document must be signed)
 _____ TEL. NO. _____ (please type or print name)

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM # 2 TO BID INVITATION # 1703-15

DATE OF BID OPENING: FEBRUARY 9, 2015

TIME OF BID OPENING: 2:00 PM (EST)

FOR: JANITORIAL SUPPLIES

DATE POSTED: FEBRUARY 4, 2015

CLARIFICATION OF QUESTION:

Q. We have a question about the way we have been asked to bid section 2 in regards to case weights. Every manufacturer of these products holds a different case weight. To lock every into one case weight would lock every bidder into one manufacturer thus greatly reducing the State of New Hampshire's ability to save money.

Previous Answer Stated:

A. Please see comment under Section 3 Grid. Bidder may quote any manufacturer's case weight as long as it is equal to or greater than listed case weight. You may use the formula listed in the example below;

If the listed case weight is 21.0 lbs., and you wish to bid a case weight of 24.3 at \$300.00, calculate your price based off of the bid case weight:

**Ex. \$300.00 divided by 24.3 = \$12.35 per lbs.
\$12.35 x 21.0 = \$259.35**

Revise Answer to Read:

A. Please see comment under Section 3 Grid. *If Bidder's case weight differs than delivered case weight provided, bidder must calculate offered price based on provided delivered case weight.*

You may use the formula listed in the example below;

If the listed case weight is 21.0 lbs., and you wish to bid a case weight of 24.3 at \$300.00, calculate your price based off of the bid case weight:

**Ex. \$300.00 divided by 24.3 = \$12.35 per lbs.
\$12.35 x 21.0 = \$259.35**

ADD TO READ:

All requests shall be submitted five business days prior to bid opening date.

PRESENTLY READS:

OFFER:

Vendor hereby offers to furnish to State of New Hampshire agencies and institutions and to any political sub-division and authorized non-profit organization wishing to participate, in accordance with all of the requirements of this bid invitation at the following prices for the entire contract term and any extension. Only changes offered by the state will be considered acceptable.

Note - There are five separate offer sections;

- Offer Sections # 1 and #3 use the estimated annual usage multiplied by the delivered unit price. Items are listed as "Each" NOT as a package or case.
- Offer Section #2 uses the estimated annual usage multiplied by the delivered case price. The poundage listed is a minimum. Vendors must meet or exceed the poundage provided.

CHANGE TO READ:

OFFER:

Vendor hereby offers to furnish to State of New Hampshire agencies and institutions and to any political sub-division and authorized non-profit organization wishing to participate, in accordance with all of the requirements of this bid invitation at the following prices for the entire contract term and any extension. Only changes offered by the state will be considered acceptable.

Note - There are five separate offer sections;

- Offer Sections # 1 and #3 use the estimated annual usage multiplied by the delivered unit price. Items are listed as "Each" NOT as a package or case.
- Offer Section #2 uses the estimated annual usage multiplied by the delivered case price. **The delivered case price must be based of the weight given. If your case weight varies, calculate your case price based on the given case weight.**

PURCHASING AGENT: Katie Daley
TEL. NO.: (603) 271-3135

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER _____ ADDRESS _____

BY _____
(this document must be signed)

_____ TEL. NO. _____ (please type or print name)

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM # 3 TO BID INVITATION # 1703-15

DATE OF BID OPENING: FEBRUARY 9, 2015

TIME OF BID OPENING: 11:00 AM (EST)

FOR: JANITORIAL SUPPLIES

DATE POSTED: FEBRUARY 6, 2015

CLARIFICATION OF TIME:

The correct bid opening time is February 9th, 2015 at 11:00AM

PURCHASING AGENT: Katie Daley
TEL. NO.: (603) 271-3135

NOTE: .IN.THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER _____ ADDRESS _____

BY _____

(this document must be signed)

_____ TEL. NO. _____ (please type or print name)

PUR	171271	1St Source America	sales@1stsourceamerica.com	469 574 1145	485-5564	Stripper, Floor Finish
PUR	164285	A&B Lumber Co LLC		225 7585	485-1000	Brooms, Brushes, And Handles
PUR	220830	A&M Construction Specialties;L	mm@aandmcs.com	603 934 4795	485-4643	Dispensers, Toilet Tissue, Rec
PUR	163181	Ab Container Co Inc	sales@abcontainer.com	860 745 8791	485-8815	Buckets (Only), Galv Steel
PUR	169093	Accurate Safety Distrib		989 695 2543	485-7400	Oil, Chemical, And Hazardous M
PUR	253919	Action Time USA; Inc	chrisroberts@actiontimeusa.com	(727) 234-0732	485-0300	Adhesive Removers
PUR	175881	Acuity Spec Prod Group		866 393 7329	485-1824	Cleaners, Degreaser, General P
PUR	174418	Ad Sanel Inc		802 748 7020	485-5400	Floor Polishes And Waxes, Floo
PUR	230638	Adopt A Highway Maintenance Co	josh@adoptahighway.com	800 950 1167	485-6700	Litter Pickup Devices
PUR	168734	Alco Sales & Service Co	gov@alcosales.com		485-6815	Buckets (Only), Galv Steel
PUR	164143	All American Poly	zeke@allampoly.com		485-7511	Linens, Receptacle, Vinyl And
PUR	164490	All State Dist., Northeast	bids@alistatedistributors.com	(800) 804-5698	485-3800	Dishwashing Compounds, Hand An
PUR	173286	Allied Capital Group Inc		909 982 9654	485-9459	Bags, Sanitary Napkin Disposal
PUR	161412	Alpha Chemical Services Inc		781 341 3460	485-1824	Cleaners, Degreaser, General P
PUR	172680	Alto Us Inc			485-1000	Brooms, Brushes, And Handles
PUR	173406	AMERICAN AMENITIES; INC.	chiuandy@aai-info.com		485-9459	Bags, Sanitary Napkin Disposal
PUR	177702	American Hotel Register	rmassoth@americanhotel.com	847 743 2075	485-1824	Cleaners, Degreaser, General P
PUR	223099	American Textile & Supply; Inc	jjensen@americantex.com	510 236 1856	485-5200	Dusting Cloths, Treated
PUR	166095	Andax Industries LLC		888 443 4732	485-7400	Oil, Chemical, And Hazardous M
PUR	174970	Apex Pinnacle Corp.	apexpinn@aol.com	(607) 548-5172	485-1000	Brooms, Brushes, And Handles
PUR	162125	Apollo Safety Inc	sales@apollosafety.com	508 677 0647	485-7400	Oil, Chemical, And Hazardous M
PUR	175182	Aramco Inc		898 3512	485-5610	Sweeping Compounds, Floor
PUR	209431	ArcMate Mfg. Corp.	btraber@arcmate.com	760 746 1926	485-6778	Stick, Litter Pick Up
PUR	174929	Arva Distribution Inc		800 344 1716	485-1000	Dispensers And Holders (For Ci
PUR	174123	Arnold T Clement Co Inc	customerservice@associatedbag.com		485-7400	Brooms, Brushes, And Handles
PUR	174209	Arc Safety Equipment Inc		414 769 6530	485-7400	Oil, Chemical, And Hazardous M
PUR	169238	Associated Sales & Bag Co		215 576 1827	485-1000	Oil, Chemical, And Hazardous M
PUR	175186	Atd American Co		(508) 823-0052	485-1000	Brooms, Brushes, And Handles
PUR	161294	Atlantic Broom Service; Inc	mkiley@atlanticbroom.com	225 2484	485-1000	Brooms, Brushes, And Handles
PUR	154071	Auto Supply Assoc-Asa	wdolan@asasanel.com	(310) 839-2252	485-6530	Labels
PUR	222645	Barcode Label Consultants; LLC		978 992 0289	485-1000	Brooms, Brushes, And Handles
PUR	163076	Barnes Distribution		770 987 8177	485-1000	Brooms, Brushes, And Handles
PUR	171500	Battle & Battle Distributors		880 7110	485-1000	Brooms, Brushes, And Handles
PUR	177193	Beiletetes Inc	sales@belson.com	630 897 0573	485-8000	Sand Urns, Filling Materials,
PUR	168711	Beison Outdoors		781 821 9082	485-4600	Dispensers And Holders (For Ci
PUR	174762	Betson NE Distributing	chris@beyondtheorylogistics.com		485-0300	Adhesive Removers
PUR	226241	BeyondTheory Logistics; inc.	ngarcia@big3packaging.com		485-1118	Cleaners, Scouring, Liquid Cre
PUR	257831	Big 3 Packaging LLC		225 6664	485-1000	Brooms, Brushes, And Handles
PUR	177710	Blue Seal Feeds & Needs		800 322 7537	485-1000	Brooms, Brushes, And Handles
PUR	175827	Bob Barker Co			485-0600	Bottles, Glass (For Cleaners,
PUR	208481	Books 4 My Children.com Inc		524 7309	485-1000	Brooms, Brushes, And Handles
PUR	153997	Boullia-Gorrell Lumber Co Inc		718 326 7179	485-7400	Oil, Chemical, And Hazardous M
PUR	223195	Brenner Products Inc	brennerproducts@aol.com	603 679 1576	485-1000	Brooms, Brushes, And Handles
PUR	154888	Brentwood Machinery & Tools	sales@brentwoodmachine.com		485-0000	JANITORIAL Supp., GENERAL LINE
PUR	217849	Brother and Brother Cleaning S	bandcleaningservice1@gmail.com		485-1000	Brooms, Brushes, And Handles
PUR	168732	Bruske Products		800 821 0411	485-1000	Brooms, Brushes, And Handles
PUR	169971	Buller Fixture Co		402 592 0763	485-9434	Pans, Dust, Hand
PUR	175571	C&H Distributors LLC	customerservice@chdist.com	414 443 1700	485-1000	Brooms, Brushes, And Handles
PUR	164378	Calico Industries Inc	info@calicoindustries.com	301 498 2056	485-1000	Buckets (Only), Galv Steel
PUR	155696	Capitol Paint & Wallpaper Co.;	bark@comcast.net		485-6815	Oil, Chemical, And Hazardous M
PUR	165764	Centilia Corporation		658 3882	485-7400	Brooms, Brushes, And Handles
PUR	154087	Central Paper Products Co Inc	mkfoury@centralpaper.com; deren@centralpaper.com	624 8795	485-1000	Dispensers And Holders (For Ci
PUR	166743	Central Poly Corp	tracy@cheesecone.com	908 862 9019	485-4600	Brooms, Brushes, And Handles
PUR	156026	Cheesecon Of New England	tschultze@chemicalsolutions.net;	641 5465	485-1000	Oil, Chemical, And Hazardous M
PUR	161974	Chemical Solutions Inc		315 626 6606	485-7444	Absorbent Products, Designed F
PUR	164828	Clawa Enterprises Inc		224 6778	485-7400	Oil, Chemical, And Hazardous M
PUR	174558	Clean Harbors Environmental Svc		627 7644	485-7046	Heads, Dust Mop, Cotton, Washa
PUR	164750	Clean Rentals Inc				

3UR	158040	Clean Source Inc	info@nhcleansource.com	485-1824	Cleaners, Degreaser, General P
3UR	168579	Cleancraft Products Inc	sales@cleancraft.com	485-1000	Brooms, Brushes, And Handles
3UR	153104	Clean-O-Rama	clintsalesmfg@aol.com	485-1000	Brooms, Brushes, And Handles
3UR	226823	Clint Sales & Mfg Inc	clintsalesmfg@aol.com	485-7400	Oil, Chemical, And Hazardous M
3UR	172218	Clinton Financial Svcs	aecholokian@post.harvard.edu	485-1000	Brooms, Brushes, And Handles
3UR	263689	Coast Maintenance Supply Co.	jeffreyb@completepackage.com	485-0300	Adhesive Removers
3UR	161982	Coastal Maintenance Supplies	sandyycsh@gmail.com	485-1824	Cleaners, Degreaser, General P
3UR	171895	Colls Grdn Ctr&Florist Jaffrey	portsmouth@deadriver.com	485-6815	Buckets (Only), Galv Steel
3UR	164238	Complete Packaging and Shippin	mnegrete@demers-negrete.com	485-4600	Dispensers And Holders (For Ci
3UR	177698	Consolidated Plastics	safety@conney.com	485-1000	Brooms, Brushes, And Handles
3UR	174068	Corriveau-Routhier Inc	edfishman@dkhardware.com	485-8885	Sponge/Scrubber
3UR	217953	Cowboy Supply House	robbs22@gmail.com	485-0200	Animal Cage Cleaning Compound
3UR	155417	Cross-Country Maint&Sup	ryantravis21@gmail.com	485-1000	Brooms, Brushes, And Handles
3UR	162477	Custodial Partners LLC	ealvarado@efchem.com	485-1000	Brooms, Brushes, And Handles
3UR	174813	Darby Group Companies-Dental	jjudra@ecotouch.net	485-8655	Soap, Liquid, Lotion Type
3UR	177134	Dead River Co	dawn@ecosourcecellc.net	485-7444	Absorbent Products, Designed F
3UR	223072	Demers, Negrete & Associates	septicmanager@yahoo.com	Labels	
3UR	177725	Direct Safety	jbulcao@encoind.com	Oil, Chemical, And Hazardous M	
3UR	223682	DK Hardware Supply LLC	jhunter@ernieswatersaverurinalpad.com	Cleaners, Glass, Aerosol	
3UR	221674	Drugstore Products	paige@fordrisupply.com	Soap, Hand: Bar, Liquid, And P	
3UR	156096	Dulacs Bldg & Hardware Supplie	sandy@fredrickseal.com	Brooms, Brushes, And Handles	
3UR	221669	E. Butterworth & Co.	state@gsmedicalsupply.com	Cloths, Dusting, Treated	
3UR	208931	Earth Friendly Chemicals	davet@gscpi.com	Cleaners, Scouring, Liquid Cre	
3UR	229113	Eco Touch; Inc.	splecki@gloveplanet.com	Compound, Car Washing, For Man	
3UR	175588	Ecolab Inc	dbergeron@thegrانيتgroup.com	Cleaners, Degreaser, General P	
3UR	226821	EcoSource LLC	JFeliman@GreenerChemistryLLC.com	Cleaners, Floor, Liquid Concen	
3UR	158655	Ed Csenge & Son LLC	momears3@verizon.net	Additive, Bacteria, Septic Tan	
3UR	177258	Edmunds Dept Store	quotes@usabiebook.com	Brooms, Brushes, And Handles	
3UR	220560	Enco Industries Inc	State@medpart.com	Absorbent, Powder, Made Of Col	
3UR	222307	EQUICROSS INC.	biddept@hennyschein.com	Waste Receptacles And Dust Pan	
3UR	225326	Emie's Water Saver Urinal Pa	bids@theparkcatalog.com	Deodorant Blocks, For Urinals,	
3UR	154249	Fa Gray Inc	kroberge@hillyard.com	Brooms, Brushes, And Handles	
3UR	174015	Fire Tech & Safety Of Ne Inc	daniel_j_paquette@homedepot.com	Deodorant Blocks, For Urinals,	
3UR	175216	Fisher Scientific Co LLC		Brooms, Brushes, And Handles	
3UR	169107	Flor-Dri Supply Company; Inc.		Absorbent Products, Designed F	
3UR	161289	Foster-Miller Inc		Brooms, Brushes, And Handles	
3UR	155234	Fosters Crossroads		Oil, Chemical, And Hazardous M	
3UR	154567	Frederickseal Inc		Cleaners, Degreaser, General P	
3UR	174229	Future Supply Corp		Brush Cleaner	
3UR	259457	Garden State Medical Supply		Brooms, Brushes, And Handles	
3UR	161329	Glove Cleaners & Safety Prod		Janitorial Equip And Supp (Not	
3UR	228695	GLOVE PLANET		Dispensers And Holders (For Ci	
3UR	156450	Good Morning Sales Inc		Absorbent Products, Designed F	
3UR	156703	Goodrich Safety Supplies LLC		Buckets (Only), Galv Steel	
3UR	156232	Goulds Garden Center Inc		Dispensers And Holders (For Ci	
3UR	177324	Granite Group Whisirs LLC		Cleaner, Heavy Duty Degreaser,	
3UR	171400	Granite State Specialties LLC		JANITORIAL Supp, GENERAL LINE	
3UR	225983	Greener Chemistry Associates L		Brooms, Brushes, And Handles	
3UR	204155	H.T. Berry Company		Brooms, Brushes, And Handles	
3UR	155622	Hammar Corp		Brooms, Brushes, And Handles	
3UR	155339	Hamshaw Lumber Inc		Brooms, Brushes, And Handles	
3UR	156394	Handy Hardware		Brooms, Brushes, And Handles	
3UR	175484	HD Supply Facilities Maint		Soap, Liquid, Lotion Type	
3UR	203140	Healthcare Equipment and part		Dispensers (For Sanitary Napki	
3UR	177603	Henry Schein Inc		Receptacles, Waste, Rectangula	
3UR	172091	Highland Products Group LLC		Brooms, Brushes, And Handles	
3UR	175673	Hillyard		Brooms, Brushes, And Handles	
3UR	171486	Home Depot U.S.A.; Inc.		Soap, Liquid, Lotion Type	
3UR	170392	Hopkins Medical Products			

PUR	175621	Tennant Sales & Svs Co	175621	Brooms, Brushes, And Handles	485-1000				
PUR	177588	The Commonwealth of MA	485-1000	Brooms, Brushes, And Handles	485-1000				
PUR	211370	The Durkin Company	978 262 9659	JANITORIAL Supp, GENERAL LINE	485-0000				
PUR	216175	The Elliott Group; LLC	625 4832	Cleaners, Degreaser, Heavy Dut	485-1825				
PUR	174733	The Simons Company		Cleaners, Degreaser, General P	485-1824				
PUR	175496	Thermo Fisher Scientific		Oil, Chemical, And Hazardous M	485-7400				
PUR	263595	Toolfetch LLC	880 3155	Cleaners, Hand	485-1323				
PUR	154060	Towers Motor Parts Corp		Soap, Liquid, Lotion Type	485-8655				
PUR	156385	Tri-City Tool Crib		Brooms, Brushes, And Handles	485-1000				
PUR	175722	Tricor Direct Inc		Absorbent Products, Designed F	485-7444				
PUR	153082	Tri-State Packing Supply Inc	203 483 0717	Cleaners, Degreaser, General P	485-1824				
PUR	174745	Trumbull Recreation Supply Co	207 883 3189	Bags, Sanitary Napkin Disposal	485-9459				
PUR	201863	Turning Star Inc	860 487 4566	JANITORIAL Supp, GENERAL LINE	485-0000				
PUR	203246	Unidig Dirt Services Inc	718 254 0538	Insecticides And Repellents, H	485-6000				
PUR	163821	Unipak Corp.		Bags, Janitor Cart	485-6415				
PUR	222908	Unisource		Dispensers, Soap, For Liquid S	485-4411				
PUR	224628	United Industrial Products	423 238 7757	Brooms, Brushes, And Handles	485-1000				
PUR	175445	United Laboratories Inc	630 443 2087	Buckets (Only), Galv Steel	485-6815				
PUR	221003	United Rotary Brush Corporatio	913 541 8310	Brooms, Fiber	485-1016				
PUR	171494	UNITEX INTERNATIONAL, INC.	888 386 4839	Frames And Handles, Dust Mop	485-7040				
PUR	175483	Us Foodservice Inc	978 977 5153	Mops, Heads, And Handles, Dry	485-7000				
PUR	211206	UV Team	866 904 6135	Cleaner And Deodorant, Germici	485-4025				
PUR	165910	Vierge Supply LLC	305 407 8860	Heads, Dust Mop, Cotton, Washa	485-7046				
PUR	246656	VIP Special Services		Applicators, Floor Finish, All	485-0400				
PUR	154227	W Carpenter Co Inc	225 6590	Brooms, Brushes, And Handles	485-1000				
PUR	226732	Walkenhorst's	(707) 261-4021	Sanitary Napkins And Tampons,	485-8200				
PUR	201702	Walter F Stephens Jr Inc	800 349 2133	Waste Receptacles And Dust Pan	485-9400				
PUR	175144	Wastequip Mfg. Co. LLC	(704) 878-0734	Waste Receptacles And Dust Pan	485-9400				
PUR	174623	Waters Technologies Corp	508 482 8532	Absorbent Products, Designed F	485-7444				
PUR	169243	Wausau Tile Inc.		Sand Urns, Filling Materials,	485-8000				
PUR	156292	Waxine Co Inc		Sweeping Compounds, Floor	485-5610				
PUR	177539	We Aubuchon Co Inc		Cleaners, Degreaser, General P	485-1824				
PUR	176165	West Marine Products	436 2821	Absorbent Products, Designed F	485-7444				
PUR	175646	Wise El Santo Company Inc	978 557 9282	Cleaners, Degreaser, General P	485-1824				
PUR	174630	Workplace Essentials	978 528 5732	Bags, Sanitary Napkin Disposal	485-9459				
PUR	168286	YOUNG PS ACQUISITIONS	951 898 2792	Sanitizers, Hand, Instant, Wat	485-1350				
		cherylbitner@thedurkincompany.com							
		elliott_group@comcast.net							
		sales.led.marietta@thermofisher.com							
		steve@toolfetch.com							
		seton_mailroom@seton.com							
		hr@turningstar.com							
		unipakcorp@aol.com							
		pbolt@unitedlabsinc.com							
		toms@united-rotary.com							
		UTXBID@UNITEXONLINE.COM							
		travis.carter@usfood.com							
		cliff@uvteam.net							
		info@viergegroup.com							
		bids@vipsspecialservices.com							
		sean@universaldecor.com							
		shari@walkenhorst.com							
		wfs45005@aol.com							
		mjenkins@wastequip.com							
		nheller@wausautile.com							
		c.plourde@wisesafetyenv.com							
		lmiller@weservice.biz							
		orders@plaksmacker.com							

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that W. B. Mason Co., Inc. a(n) Massachusetts corporation, is authorized to transact business in New Hampshire and qualified on December 5, 2002. I further certify that all fees and annual reports required by the Secretary of State's office have been received.



In TESTIMONY WHEREOF, I hereto
set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 9th day of March, A.D. 2015

A handwritten signature in cursive script, appearing to read "William M. Gardner".

William M. Gardner
Secretary of State

March 11, 2015



RE: CERTIFICATE OF AUTHORITY

I, Chris Mooney, Chief Financial Officer of W.B Mason Co. Inc., hereby certify that the following W.B. Mason Co., Inc., officer has full signing authority on behalf of W.B Mason Co. Inc. for all contracts, agreements and other legally binding documents:

Jeff DePaul Regional Vice-President

Very truly yours,

A handwritten signature in cursive script that reads "Christopher J. Mooney".

Christopher J Mooney
Chief Financial Officer

CORPORATE SEAL

POLICY NUMBER
C 6014468885

INSURED NAME AND ADDRESS
WB MASON CO INC
C/O STEPHANIE MILLER
59 CENTRE ST
BROCKTON, MA 02303

POLICY CHANGES
ENDORSEMENT EFFECTIVE 09/30/2014

This Change Endorsement changes the Policy. Please read it carefully.
This Change Endorsement is a part of your Policy and takes effect on the
effective date of your Policy, unless another effective date is shown.

G-15115-A

(Ed. 10/89)

This form has been added to the policy:

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.
CHANGES - NOTICE OF CANCELLATION
OR MATERIAL COVERAGE CHANGE

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
LIQUOR LIABILITY COVERAGE PART
OWNERS AND CONTRACTORS PROTECTIVE LIABILITY COVERAGE PART
POLLUTION LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART
RAILROAD PROTECTIVE LIABILITY COVERAGE PART

In the event of cancellation or material change that reduces or
restricts the insurance afforded by this Coverage Part (other than
the reduction of aggregate limits through payment of claims), we
agree to mail prior written notice of cancellation or material
change to:

SCHEDULE

1. Number of days advance notice: 30
10 Days for Non-Payment of
Premium
2. Name: WHERE REQUIRED BY WRITTEN CONTRACT
3. Address:



Thomas F. Motamed
Chairman of the Board

Jonathan Kauter
Secretary

VEN. CLASS	VENDOR	VENDOR_VNAME	EMAIL_ADDRESS	FAX_NUMBER	CERTIF_CODE	CERTIF_DESC
PUR	171271	1St Source America	sales@1stsourceamerica.com	469 574 1145	485-5564	Stripper, Floor Finish
PUR	164285	A&B Lumber Co LLC		225 7585	485-1000	Brooms, Brushes, And Handles
PUR	229830	A&M Construction Specialties, L	mm@aandmcs.com	603 934 4795	485-4643	Dispensers, Toilet Tissue, Rec
PUR	163181	Ab Container Co Inc	sales@abcontainer.com	860 745 8791	485-6815	Buckets (Only), Galv Steel
PUR	169093	Accurate Safety Distrib		989 695 2543	485-7400	Oil, Chemical, And Hazardous M
PUR	253919	Action Time USA, Inc	chrisroberts@actiontimeusa.com	(727) 234-0732	485-0300	Adhesive Removers
PUR	175881	Acuity Spec Prod Group		866 393 7329	485-1824	Cleaners, Degreaser, General P
PUR	174418	Ad Sanel Inc		802 748 7020	485-5400	Floor Polishes And Waxes, Floo
PUR	230638	Adopt A Highway Maintenance Co	josh@adoptahighway.com	800 950 1167	485-6700	Litter Pickup Devices
PUR	168734	Alco Sales & Service Co	gov@alcosales.com		485-6815	Buckets (Only), Galv Steel
PUR	164143	All American Poly	zeke@allampoly.com	(800) 804-5698	485-7511	Linens, Receptacle, Vinyl And
PUR	164490	All State Dist. Northeast	zede@allstatedistributors.com	909 982 9654	485-3800	Dishwashing Compounds, Hand An
PUR	173286	Allied Capital Group Inc		781 341 3460	485-9459	Bags, Sanitary Napkin Disposal
PUR	161412	Alpha Chemical Services Inc	chuanandy@aai-info.com		485-1824	Cleaners, Degreaser, General P
PUR	172680	Alto Us Inc			485-1000	Brooms, Brushes, And Handles
PUR	173406	AMERICAN AMENITIES, INC.	rmassoth@americanhotel.com	847 743 2075	485-9459	Bags, Sanitary Napkin Disposal
PUR	177702	American Hotel Register	jjensen@americantex.com	510 236 1856	485-1824	Cleaners, Degreaser, General P
PUR	223099	American Textile & Supply, Inc		888 443 4732	485-7400	Dusting Cloths, Treated
PUR	166095	Andax Industries LLC	apexpinn@aol.com	(607) 648-5172	485-1000	Oil, Chemical, And Hazardous M
PUR	174970	Apex Pinnacle Corp.	sales@apollosafety.com	508 677 0647	485-7400	Brooms, Brushes, And Handles
PUR	162125	Apollo Safety Inc		898 3512	485-5610	Oil, Chemical, And Hazardous M
PUR	175182	Aramco Inc	btraber@arcmate.com	760 746 1925	485-6778	Sweeping Compounds, Floor
PUR	209431	ArcMate Mfg. Corp.		800 344 1716	485-4600	Stick, Litter Pick Up
PUR	174925	Arva Distribution Inc	customerservice@associatedbag.com		485-1000	Dispensers And Holders (For Ci)
PUR	174123	Arnold T. Clement Co Inc		414 769 6530	485-7400	Brooms, Brushes, And Handles
PUR	174209	Arcc Safety Equipment Inc	mkiley@atlanticbroom.com	215 576 1827	485-1000	Oil, Chemical, And Hazardous M
PUR	169238	Associated Sales & Bag Co	wdolian@asasanel.com	(508) 823-0052	485-1000	Oil, Chemical, And Hazardous M
PUR	175186	Atd American Co		225 2484	485-1000	Brooms, Brushes, And Handles
PUR	161294	Atlantic Broom Service, Inc		(310) 839-2252	485-6530	Brooms, Brushes, And Handles
PUR	154071	Auto Supply Assoc-Asa		978 992 0289	485-1000	Oil, Chemical, And Hazardous M
PUR	222645	Barcode Label Consultants, LLC		770 987 8177	485-1000	Brooms, Brushes, And Handles
PUR	163076	Barnes Distribution		880 7110	485-1000	Sand Urns, Filling Materials,
PUR	171500	Battle & Battle Distributors	sales@belson.com	630 897 0573	485-8000	Dispensers And Holders (For Ci)
PUR	177193	Belletetes Inc		781 821 9082	485-4600	Adhesive Removers
PUR	168711	Belson Outdoors			485-0300	Cleaners, Scouring, Liquid Cre
PUR	174762	Belson NE Distributing	chris@beyondtheorylogistics.com	225 6664	485-1118	Brooms, Brushes, And Handles
PUR	226241	BeyondTheory Logistics, inc.	ngarcia@big3packaging.com	800 322 7537	485-1000	Brooms, Brushes, And Handles
PUR	257831	Big 3 Packaging LLC		524 7309	485-0600	Bottles, Glass (For Cleaners,
PUR	177710	Blue Seal Feeds & Needs		718 326 7179	485-7400	Brooms, Brushes, And Handles
PUR	175827	Bob Barker Co		603 679 1576	485-1000	Oil, Chemical, And Hazardous M
PUR	208481	Books 4 My Children.com Inc	brennerproducts@aol.com		485-0000	Brooms, Brushes, And Handles
PUR	153997	Boulla-Gorrell Lumber Co Inc	sales@brentwoodmachine.com	800 821 0411	485-1000	Brooms, Brushes, And Handles
PUR	223195	Brenner Products Inc	bandcleaningservice1@gmail.com	402 592 0763	485-9434	Pans, Dust, Hand
PUR	154888	Brentwood Machinery & Tools	customerservice@chdist.com	414 443 1700	485-1000	Brooms, Brushes, And Handles
PUR	217849	Brother and Brother Cleaning S	info@calicoindustries.com	301 498 2056	485-1000	Brooms, Brushes, And Handles
PUR	168732	Bruske Products	barkj@comcast.net		485-6815	Buckets (Only), Galv Steel
PUR	169971	Buller Fixture Co		658 3882	485-7400	Oil, Chemical, And Hazardous M
PUR	175571	C&H Distributors LLC	mkfoury@centralpaper.com; deren@centralpaper.com	624 8795	485-1000	Brooms, Brushes, And Handles
PUR	164378	Calico Industries Inc	bids@centralpoly.com	908 862 9019	485-4600	Dispensers And Holders (For Ci)
PUR	155696	Capitol Paint & Wallpaper Co.	tracy@cheesecone.com	641 5465	485-1000	Brooms, Brushes, And Handles
PUR	165764	Centilla Corporation	tschultz@chemicalsolutions.net,		485-7400	Oil, Chemical, And Hazardous M
PUR	154087	Central Paper Products Co Inc		315 626 6606	485-7444	Absorbent Products, Designed F
PUR	166743	Central Poly Corp		224 6778	485-7400	Oil, Chemical, And Hazardous M
PUR	156026	Cheeseco Of New England		627 7644	485-7046	Heads, Dust Mop, Cotton, Washa
PUR	161974	Chemical Solutions Inc.				
PUR	164828	Clawa Enterprises Inc				
PUR	174558	Clean Harbors Environmental Svc				
PUR	164750	Clean Rentals Inc				

PUR	158040	Clean Source Inc	info@nhcleansource.com	866 519 5273	485-1824	Cleaners, Degreaser, General P
PUR	168579	Cleancraft Products Inc	sales@cleancraft.com	800 525 3261	485-1000	Brooms, Brushes, And Handles
PUR	153104	Clean-O-Rama	clintsalesmfg@aol.com	207 856 0001	485-1000	Brooms, Brushes, And Handles
PUR	226823	Clint Sales & Mfg Inc	clintsalesmfg@aol.com	(978) 927-0369	485-7400	Oil, Chemical, And Hazardous M
PUR	172218	Clinton Financial Svcs	aecholakian@post.harvard.edu		485-1000	Brooms, Brushes, And Handles
PUR	263689	Coast Maintenance Supply Co	jeffreyb@completepackage.com	781 279 4882	485-0300	Adhesive Removers
PUR	161982	Coastal Maintenance Supplies		532 6393	485-1824	Cleaners, Degreaser, General P
PUR	171895	Colls Grdn Ctr&Florist Jaffrey			485-6815	Buckets (Only), Galv Steel
PUR	164238	Complete Packaging and Shippin	jeffreyb@completepackage.com		485-4600	Dispensers And Holders (For Cl
PUR	177698	Consolidated Plastics			485-1000	Brooms, Brushes, And Handles
PUR	174068	Corriveau-Routhier Inc	sandyycsh@gmail.com	622 6758	485-8885	Sponge/Scrubber
PUR	217953	Cowboy Supply House		307 635 3974	485-0200	Animal Cage Cleaning Compound
PUR	155417	Cross-Country Maint&Sup			485-1000	Brooms, Brushes, And Handles
PUR	162477	Custodial Partners LLC			485-1000	Brooms, Brushes, And Handles
PUR	174813	Darby Group Companies-Dental		978 499 5410	485-1000	Soap, Liquid, Lotion Type
PUR	177134	Dead River Co	portsmouth@deadriv.com	(888) 459-5424	485-7444	Absorbent Products, Designed F
PUR	223072	Demers, Negrete & Associates	mnegrete@demers-negrete.com	800 845 9095	485-6530	Labels
PUR	177725	Direct Safety	safety@conney.com		485-7400	Oil, Chemical, And Hazardous M
PUR	223682	DK Hardware Supply LLC	edfishman@dkhardware.com	305 514 0047	485-2839	Cleaners, Glass Aerosol
PUR	221674	Drugstore Products	robbins22@gmail.com	732 377 8695	485-8600	Soap, Hand, Bar, Liquid, And P
PUR	156096	Dulacs Bldg & Hardware Supplie			485-1000	Brooms, Brushes, And Handles
PUR	221669	E. Buitenworth & Co.	ryantravis21@gmail.com		485-5220	Cloths, Dusting, Treated
PUR	208931	Earth Friendly Chemicals	ealvarado@erchem.com		485-1118	Cleaners, Scouring, Liquid Cre
PUR	229113	Eco Touch, Inc.	judra@ecotouch.net		485-3626	Compound, Car Washing, For Man
PUR	175588	Ecolab Inc		651 293 2682	485-1824	Cleaners, Degreaser, General P
PUR	226821	EcoSource LLC	dawn@ecosourceinc.net		485-5523	Cleaners, Floor, Liquid Concen
PUR	158655	Ed Csenge & Son LLC	septicmanager@yahoo.com		485-2411	Additive, Baclena, Septic Tan
PUR	177258	Edmunds Dept Store		428 7377	485-1000	Brooms, Brushes, And Handles
PUR	220560	Enco Industries Inc	jbuciao@encoind.com		485-7419	Absorbent, Powder, Made Of Cot
PUR	222307	EQUICROSS INC.		814 796 1901	485-9400	Waste Receptacles And Dust Pan
PUR	225326	Ernie's Water Saver Urinal Pa	jhunter@ernieswatersaverurinalpa.com		485-3011	Deodorant Blocks, For Urinals,
PUR	154249	Fa Gray Inc			485-1000	Brooms, Brushes, And Handles
PUR	174015	Fire Tech & Safety Of Ne Inc			485-7444	Absorbent Products, Designed F
PUR	175216	Fisher Scientific Co LLC		800 926 1166	485-7400	Oil, Chemical, And Hazardous M
PUR	169107	Flor-Dri Supply Company, Inc	paige@flordrisupply.com	(313) 843-8948	485-7418	Absorbent, Powder, For Use On
PUR	161289	Foster-Miller Inc		781 466 6643	485-7444	Absorbent Products, Designed F
PUR	155234	Fosters Crossroads			485-1000	Brooms, Brushes, And Handles
PUR	154567	Frederickseal Inc	sandy@frederickseal.com		485-7400	Oil, Chemical, And Hazardous M
PUR	174229	Future Supply Corp	state@gsmmedicalsupply.com		485-1824	Cleaners, Degreaser, General P
PUR	259457	Garden State Medical Supply	davei@gcspi.com	603 623 4444	485-0900	Brush Cleaner
PUR	151329	Glove Cleaners & Safety Prod	splecki@gloveplanet.com	432 2235	485-1000	Brooms, Brushes, And Handles
PUR	228695	GLOVE PLANET		508 668 8907	485-1000	Brooms, Brushes, And Handles
PUR	156450	Good Morning Sales Inc		641 4066	485-6500	Janitorial Equip And Supp (Not
PUR	156703	Goodrich Safety Supplies LLC		860 225 4205	485-4600	Dispensers And Holders (For Cl
PUR	156232	Goulds Garden Center Inc		528 7631	485-7444	Absorbent Products, Designed F
PUR	177324	Granite Group Whisirs LLC	dbergeron@thegrantegrp.com	603 224 4125	485-6815	Buckets (Only), Galv Steel
PUR	171400	Granite State Specialities LLC			485-4600	Dispensers And Holders (For Cl
PUR	226983	Greener Chemistry Associates L	JFeliman@GreenerChemistryLLC.com	781 942 2845	485-1800	Dispensers, Toilet Tissue, Rec
PUR	204155	H.T Berry Company	momeara3@verizon.net		485-0000	Cleaner, Heavy Duty Degreaser,
PUR	155622	Hammar Corp			485-1000	JANITORIAL Supp GENERAL LINE
PUR	155339	Hanshaw Lumber Inc		352 8455	485-1000	Brooms, Brushes, And Handles
PUR	156394	Handy Hardware	quotes@usabluebook.com	847 689 3001	485-1000	Brooms, Brushes, And Handles
PUR	175484	HD Supply Facilities Maint	State@medpart.com		485-1000	Brooms, Brushes, And Handles
PUR	203140	Healthcare Equipment and part	biddept@henryschein.com	(866) 738-8999	485-8655	Soap, Liquid, Lotion Type
PUR	177603	Henry Schein Inc	bids@theparkcatalog.com	561 620 8668	485-4800	Dispensers (For Sanitary Napki
PUR	172091	Highland Products Group LLC	krberge@hillyard.com	603 626 6244	485-9460	Receptacles, Waste, Rectangua
PUR	175673	Hillyard	daniel_l_paquette@homedepot.com		485-1000	Brooms, Brushes, And Handles
PUR	171486	Home Depot U.S.A., Inc.		410 484 4036	485-1000	Brooms, Brushes, And Handles
PUR	170392	Hopkins Medical Products			485-8655	Soap, Liquid, Lotion Type

