



121 DAN

STATE OF NEW HAMPSHIRE
DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT
OFFICE of the COMMISSIONER

172 Pembroke Road P.O. Box 1856 Concord, New Hampshire 03302-1856

603-271-2411
FAX: 603-271-2629

May 13, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Executive Council
State House
Concord, New Hampshire 03301

INFORMATIONAL ITEM

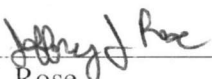
In accordance with RSA 227:14, the Department of Resources and Economic Development respectfully submits the attached report regarding season passes issued for Cannon Mountain during fiscal year 2013.

EXPLANATION

RSA 227:14 authorizes Cannon Mountain to sell season passes for skiing to New Hampshire residents at a discount of 25% if they are sold prior to December 15th each year. It also provides definitions for those eligible for "junior" and "child" season passes. Lastly, it requires a quarterly report on season passes issued.

If you have any questions regarding the attached report, please contact me.

Respectfully submitted,



Jeffrey J. Rose
Commissioner

JJR/lml
attachment

Cannon Mountain
Season Pass Sales
Fiscal Year 2013

DESCRIPTION	QTY SOLD 1ST QTR	QTY SOLD 2ND QTR	QTY SOLD 3RD QTR	QTY SOLD 4TH QTR	QTY SOLD YTD	UNIT PRICE	YTD GROSS INCOME	PROMOTION DISCOUNTS	YTD NET INCOME
4NH Pass	5	265	17		287	\$309.00	\$88,683.00	\$0.00	\$88,683.00
Adult Pass	4	293	51		348	\$760.00	\$264,480.00	\$0.00	\$264,480.00
Bold & Beautiful Pass	3	171	40		214	\$359.00	\$76,826.00	\$0.00	\$76,826.00
Adult Super Pass	0	0	3		3	\$949.00	\$2,847.00	\$0.00	\$2,847.00
Junior Super Pass	0	0	3		3	\$449.00	\$1,347.00	\$0.00	\$1,347.00
Teen Super Pass	0	0	3		3	\$549.00	\$1,647.00	\$0.00	\$1,647.00
Junior Pass	2	189	48		239	\$390.00	\$93,210.00	\$0.00	\$93,210.00
Teen Pass	1	182	26		209	\$460.00	\$96,140.00	\$0.00	\$96,140.00
Military Adult Pass	1	17	11		29	\$364.50	\$10,570.50	\$0.00	\$10,570.50
Military Senior Pass	0	5	8		13	\$214.50	\$2,788.50	\$0.00	\$2,788.50
Military NH Adult Pass	4	56	11		71	\$273.00	\$19,383.00	\$0.00	\$19,383.00
Military NH Senior Pass	0	15	4		19	\$164.50	\$3,125.50	\$0.00	\$3,125.50
NH Adult Pass	12	447	56		515	\$570.00	\$293,550.00	\$0.00	\$293,550.00
NH Junior Pass	3	160	14		177	\$291.00	\$51,507.00	\$0.00	\$51,507.00
NH Teen Pass	2	152	18		172	\$345.00	\$59,340.00	\$0.00	\$59,340.00
NH Senior Midweek Pass	1	67	30		98	\$35.00	\$3,430.00	\$0.00	\$3,430.00
NH Senior Pass	1	5	1		7	\$345.00	\$2,415.00	\$0.00	\$2,415.00
Senior Pass	0	11	5		16	\$460.00	\$7,360.00	\$0.00	\$7,360.00
State Employee NH Adult Pass	0	15	0		15	\$285.00	\$4,275.00	\$0.00	\$4,275.00
State Employee Adult Pass	0	3	0		3	\$380.00	\$1,140.00	\$0.00	\$1,140.00
Under 6 Pass	0	75	10		85	\$35.00	\$2,975.00	\$0.00	\$2,975.00
Total Passes Sold / Income	39	2,128	359	0	2,526		\$1,087,039.50	\$0.00	\$1,087,039.50